

A.B.N 31 085 290 928

### APPENDIX 4E STATEMENT FOR THE YEAR ENDING 30 JUNE 2013

### **CONTENTS**

- Results for announcement to the market
- Media Release
- Appendix 4E Accounts

These documents comprise the preliminary final report given to ASX under listing rule 4.3A

# PRELIMINARY RESULTS FOR ANNOUNCEMENT TO THE MARKET

The reporting period is the year ended 30 June 2013 with the corresponding period being the year ended 30 June 2012.

These preliminary results are based on financial statements that are in the process of being audited.

#### Results for announcement to the market

- Net Profit attributable to members (including capital gains on puttable instruments and non-equity investments) was \$10.3 million, down 19.7% from the previous corresponding period.
- Net operating result after tax was \$8.3 million, 0.8% down on the previous corresponding period.
- Net profit per share was 7.46 cents, down 20.5% on the previous corresponding period. Net operating result per share was 6.03 cents, down 1.6% from 6.13 cents the previous corresponding period.
- Revenue from operating activities was \$9.9 million, 6.7% down from the previous corresponding period.
- The interim dividend for the 2013 financial year was 3.5 cents per share fully franked (the same as last year), and it was paid to shareholders on 12 February 2013.
- The final dividend of 6.5 cents per share fully franked, the same as last year, plus a 5 cent per share special dividend, also fully franked, will be paid on 9 August 2013 to shareholders on the register on 31 July 2013. Shares are expected to trade ex-dividend from 25 July 2013.
- 4 cents of the 6.5 cents final dividend and the entire 5 cent special dividend are sourced from capital gains, on which the Company has paid or will pay tax. The amount of the pre-tax attributable gain, known as an "LIC capital gain", is therefore 12.9 cents. This enables some shareholders to claim a tax deduction in their tax return. Further details will be on the dividend statements.
- The Company's Dividend Reinvestment Plan is in operation for the final and special dividends, under which shareholders may elect to have all or part of their dividend payment reinvested in new ordinary shares. Pricing of the new DRP shares will be based on a 5% discount to the average selling price of shares traded on the Australian Securities Exchange in the five days from the day the shares begin trading on an ex-dividend basis. The last day for the receipt of an election notice for participation in the plan is 31 July 2013.
- Net asset backing per share before the provision for deferred tax on the unrealised gains in the Company's investment portfolio as at 30 June 2013 was \$2.11 (before allowing for the final & special dividend), up from \$1.87 at the end of the previous corresponding period (also before allowing for the final dividend).
- The 2013 AGM will be held at the RACV City Club, Melbourne, at 1.30 PM on Monday 7th October.



# Media Release – Full Year Result for the 2013 Financial Year STRONG PORTFOLIO OUTCOME AND SPECIAL DIVIDEND

Mirrabooka Investments is a medium to long term investor in mid-sized and small companies. Mirrabooka's total portfolio return, including dividends paid, was 18.9%. This compares with the benchmark combined small and midcap market index which was up 4.8%. This outcome in part reflects Mirrabooka's low exposure to the mid and small cap resources sectors which were down significantly over the year. The five year return for the portfolio is 7.2% per annum against the benchmark return of negative 3.5% per annum.

The Company maintained its normal final dividend of 6.5 cents per share fully franked. It also declared a one-off special dividend of 5 cents per share fully franked sourced from large after-tax realised gains made during the year including the sale of two of Mirrabooka's largest holdings, Hastings Diversified Utilities Fund and Australian Infrastructure Fund.

Mirrabooka's Reported Profit was \$10.3 million for the twelve months to 30 June 2013 compared with \$12.8 million last year.

Net Operating Result, which measures the underlying income generated by the portfolio, was \$8.3 million, down marginally from \$8.4 million last year.

Best performing stocks in the portfolio over the year were REA Group, Austbrokers Holdings, Tox Free Solutions, Australian Infrastructure Fund and Invocare.

The disposal of two of our largest holdings through takeover activity and other sales in overvalued stocks gave us the opportunity to significantly rebalance the portfolio. A number of new companies were added, including Bega Cheese, Brickworks, BlueScope Steel, Ingenia Communities Group, Horizon Oil, Seek and Vocus Communications. We also made a major addition to our existing investment in Toll Holdings.

Domestic economic conditions, which are a barometer of the performance of the small and midcap sectors, are currently difficult. Business confidence remains subdued from the combination of poor consumer sentiment, the high Australian dollar, labour market conditions, the passing of the peak in mining investment and policy uncertainty. However sentiment can turn around relatively quickly if these headwinds abate. We believe Mirrabooka's portfolio is currently well positioned with spare capacity for further investment as we find opportunities.

Please direct any enquiries to:

Ross Barker Managing Director (03) 9225 2101 Geoff Driver General Manager (03) 9225 2102

10 July 2013

### **M**AJOR CHANGES TO THE INVESTMENT PORTFOLIO

| A. | Acquisitions (above \$2 million) | Cost<br>\$'000 |
|----|----------------------------------|----------------|
|    | Bega Cheese*                     | 3,728          |
|    | Toll Holdings                    | 3,212          |
|    | Brickworks*                      | 3,031          |
|    | BlueScope Steel*                 | 2,601          |
|    | Ingenia Communities Group*       | 2,514          |
|    | Horizon Oil*                     | 2,514          |
|    | Seek*                            | 2,468          |
|    | Vocus Communications*            | 2,391          |

<sup>\*</sup> new stock in the portfolio

| B. | Disposals (above \$2 million)           | Proceeds |
|----|---|----------|
|    |   | \$'000   |
|    | Hastings Diversified Utilities Fund (a) | 22,005   |
|    | Australian Infrastructure Fund (b)      | 16,371   |
|    | Fleetwood Corporation                   | 4,373    |
|    | Tox Free Solutions                      | 3,275    |
|    | REA Group                               | 3,177    |
|    | G8 Education                            | 2,810    |
|    | Mermaid Marine                          | 2,795    |
|    | Ramsay Health Care                      | 2,393    |
|    | ASG Group                               | 2,270    |

- Sold while under takeover by APA Group Takeover by The Future Fund (a)
- (b)

## **TOP INVESTMENTS AS AT 30 JUNE 2013**

# Includes investments held in both the Investment and Trading Portfolios Valued at closing prices at 28 June 2013

|    |                         | Total   |
|----|-------------------------|---------|
|    |                         | Value   |
|    |                         | \$'000  |
| 1  | Tox Free Solutions      | 13,800  |
| 2  | ALS                     | 12,933  |
| 3  | Austbrokers Holdings    | 12,715  |
| 4  | Oil Search              | 11,688  |
| 5  | James Hardie Industries | 10,611  |
| 6  | InvoCare                | 10,527  |
| 7  | IRESS                   | 9,375   |
| 8  | Ansell                  | 8,551   |
| 9  | REA Group               | 7,516   |
| 10 | Coca-Cola Amatil        | 7,488   |
| 11 | Tassal Group            | 7,485   |
| 12 | Ramsay Health Care      | 6,804   |
| 13 | Equity Trustees         | 5,895   |
| 14 | Toll Holdings           | 5,586   |
| 15 | Alumina                 | 5,242   |
| 16 | Perpetual               | 5,205   |
| 17 | Senex Energy            | 5,015   |
| 18 | Fletcher Building       | 4,712   |
| 19 | Bega Cheese             | 4,608   |
| 20 | Cromwell Property Group | 4,583   |
|    |                         | 160,339 |
|    | As % of Total Portfolio | 61.0%   |
|    | (excludes Cash)         |         |

## PORTFOLIO PERFORMANCE TO 30 JUNE 2013

|  | ANNUALISED RETURNS |         |         |          |  |  |
|--|--------------------|---------|---------|----------|--|--|
| PERFORMANCE MEASURES   | 1 YEAR             | 3 YEARS | 5 YEARS | 10 YEARS |  |  |
| NET ASSET BACKING  | 18.9%              | 12.5%   | 7.2%    | 11.6%    |  |  |
| S&P/ASX MID 50'S ACCUMULATION INDEX                                    | 15.0%              | 4.7%    | -1.3%   | 8.2%     |  |  |
| S&P/ASX SMALL ORDINARIES ACCUMULATION INDEX                            | -5.3%              | -2.0%   | -5.7%   | 5.7%     |  |  |
| COMBINED S&P/ASX MID 50'S & SMALL ORDINARIES ACCUMULATION INDEX        | 4.8%               | 1.3%    | -3.5%   | 7.0%     |  |  |
| NET ASSET BACKING GROSS ACCUMULATION*                                  | 21.2%              | 14.8%   | 9.6%    | 13.7%    |  |  |
| COMBINED S&P/ASX MID 50'S & SMALL ORDINARIES GROSS ACCUMULATION INDEX* | 5.9%               | 2.5%    | -2.5%   | 8.0%     |  |  |

<sup>\*</sup>Incorporates the benefit of franking credits for those who can fully utilise them

### **HOLDINGS OF SECURITIES AS AT 30 JUNE 2013**

Details of the Company's portfolios are given below. The list should not, however, be used to evaluate portfolio performance or to determine the net asset backing per share (which is recorded each month on the toll-free telephone service at 1800 780 784), as individual holdings in the portfolio may change.

Unless otherwise stated, the securities in this list are fully paid ordinary shares, trust units, stapled securities or convertible notes.

| Code | Company                    | Principal activities  | Number<br>held<br>2012<br>'000 | Number<br>held<br>2013<br>'000 | Market<br>Value<br>2013<br>\$'000 |
|------|----------------------------|---|--------------------------------|--------------------------------|-----------------------------------|
| TOX  | Tox Free Solutions         | Integrated waste management and environmental service business  | 4,648                          | 4,000                          | 13,800                            |
| ALQ  | ALS Limited                | Provider of analytical laboratory services  | 273                            | 1,350                          | 12,933                            |
| AUB  | Austbrokers Holdings       | Investor in a network of small to medium Australian insurance brokers   | 1,121                          | 1,167                          | 12,715                            |
| OSH  | Oil Search                 | Oil and gas explorer, developer and producer with assets predominantly in PNG   | 1,504                          | 1,512                          | 11,688                            |
| JHX  | James Hardie<br>Industries | Building materials company focused on fibre cement products, predominantly in the USA   | 1,130                          | 1,130                          | 10,611                            |
| IVC  | InvoCare                   | Provider of services related to funerals, burials and cremations  | 975                            | 925                            | 10,527                            |
| IRE  | IRESS                      | Provider of share market and wealth management information systems  | 1,250                          | 1,250                          | 9,375                             |
| ANN  | Ansell                     | Designs, manufactures and distributes a wide range of industrial, surgical and examination gloves and other protective products | 570                            | 485                            | 8,551                             |
| REA  | REA Group                  | Operator of residential and commercial real estate advertising websites in Australia and Italy                                  | 393                            | 273                            | 7,516                             |
| CCL  | Coca-Cola Amatil           | Manufactures and distributes a range of carbonated soft drinks, fruit products and other beverages                              | 589                            | 589                            | 7,488                             |
| TGR  | Tassal Group               | Producer of Atlantic Salmon from Tasmania   | 2,189                          | 3,055                          | 7,485                             |
| RHC  | Ramsay Health Care         | Private hospital operator with hospitals in Australia, the UK, France and Indonesia   | 270                            | 190                            | 6,804                             |
| EQT  | Equity Trustees            | Provider of private client, trustee, estate administration and funds management services  | 383                            | 396                            | 5,895                             |
| TOL  | Toll Holdings              | Transport and logistics group operating in the Asia Pacific region  | 400                            | 1,050                          | 5,586                             |
| AWC  | Alumina                    | Has a 40 per cent interest in a joint venture with Alcoa involved in bauxite mining, alumina refining and aluminium smelting    | 4,672                          | 5,322                          | 5,242                             |
| PPT  | Perpetual                  | Diversified financial company offering investment management, financial advice and corporate trust services                     | 147                            | 147                            | 5,205                             |
| SXY  | Senex Energy               | Oil and gas explorer and developer with assets in South Australia and Queensland 7  | 8,500                          | 8,500                          | 5,015                             |

| Code | Company                     | Principal activities  | Number<br>held<br>2012<br>'000 | Number<br>held<br>2013<br>'000 | Market<br>Value<br>2013<br>\$'000 |
|------|-----------------------------|---|--------------------------------|--------------------------------|-----------------------------------|
| FBU  | Fletcher Building           | Diversified building materials company with activities in manufacturing, construction and distribution predominantly in New Zealand and Australia             | 630                            | 660                            | 4,712                             |
| BGA  | Bega Cheese                 | Integrated manufacturer and distributor of cheeses and related dairy products for Australia's domestic retail market and several export destinations          | 0                              | 1,786                          | 4,608                             |
| CMW  | Cromwell Property           | Real Estate Investment Trust with a portfolio of predominantly CBD office assets and a property funds management business                                     | 2,800                          | 4,701                          | 4,583                             |
| ARP  | ARB Corporation             | Manufacturer and distributor of four-<br>wheel drive vehicle accessories in<br>Australia and internationally  | 396                            | 396                            | 4,516                             |
| ILU  | Iluka Resources             | Miner of zircon and titanium based mineral sands products with an additional iron ore production royalty  | 300                            | 450                            | 4,495                             |
| BGL  | BigAir Group                | Provider of wireless broadband solutions for business and university campus environments  | 5,926                          | 7,000                          | 4,200                             |
| NUF  | Nufarm                      | Agricultural chemical company that manufactures and sells crop protection and seeds products globally   | 620                            | 900                            | 4,194                             |
| AHD  | Amalgamated Holdings        | Entertainment, hospitality and leisure company, with interests in cinemas, hotels and resorts   | 450                            | 485                            | 4,011                             |
| WLL  | Wellcom Group               | Production company providing pre<br>media, digital asset management<br>and specialty printing services to<br>advertisers, retailers and other<br>corporations | 1,907                          | 1,463                          | 3,569                             |
| MRM  | Mermaid Marine<br>Australia | Provider of supply base and vessel services to the offshore oil and gas industry  | 1,676                          | 1,000                          | 3,520                             |
| BSL  | Bluescope Steel             | The leading integrated steel company in Australia & New Zealand, with specialised manufacturing in the US and Asia  | 0                              | 750                            | 3,503                             |
| BKW  | Brickworks                  | Australia's largest manufacturer of bricks and pavers, with other investments in property development and listed equities                                     | 0                              | 262                            | 3,327                             |
| BKN  | Bradken                     | Manufacturer and supplier of consumable and capital products to the resources, freight rail and industrial sectors  | 1,028                          | 750                            | 3,232                             |
| FNP  | Freedom Foods               | Specialist producer of allergen-free foods, with related packaging and marketing interests in dairy and seafood   | 0                              | 1,957                          | 3,229                             |

| Code | Company              | Principal activities  | Number<br>held<br>2012<br>'000 | Number<br>held<br>2013<br>'000 | Market<br>Value<br>2013<br>\$'000 |
|------|----------------------|---|--------------------------------|--------------------------------|-----------------------------------|
| QUB  | Qube Holdings        | Provider of import and export logistics services with national operations   | 975                            | 1,919                          | 3,195                             |
| SEK  | Seek                 | Operator of employment classifieds websites in Australia and offshore with interests in education and training  | 0                              | 345                            | 3,129                             |
| TCL  | Transurban Group     | Developer and operator of electronic toll roads in Australia and the US   | 460                            | 460                            | 3,113                             |
| RMD  | ResMed               | Leading developer, manufacturer<br>and distributor of medical equipment<br>for treating, diagnosing, and<br>managing sleep-disordered<br>breathing and other respiratory<br>disorders | 600                            | 600                            | 3,000                             |
| REH  | Reece Australia      | Distributor and retailer of plumbing, building and hardware supplies  | 45                             | 122                            | 2,906                             |
| VOC  | Vocus Communications | Provider of data centre, voice, and international Internet connectivity to telecommunications companies, Internet Service Providers and corporate customers                           | 0                              | 1,379                          | 2,895                             |
| ISU  | iSelect              | Operator of price comparison information website and booking services for insurance and other financial products  | 1,940                          | 1,600                          | 2,721                             |
| INA  | Ingenia Communities  | Owner, operator and developer of a diversified portfolio of seniors housing communities   | 0                              | 7,805                          | 2,693                             |
| TRU  | Trust Company        | Provider of corporate trustee and custodian services and personal advisory services   | 508                            | 475                            | 2,608                             |
| BLD  | Boral                | Provides building and construction materials in Australia, the USA and Asia   | 660                            | 550                            | 2,316                             |
| JBH  | JB Hi-Fi             | Retailer of audio visual equipment and content, consumer electronics and technology-related accessories   | 0                              | 120                            | 2,017                             |
| IPP  | iProperty Group      | Operates real estate websites in<br>Asian markets including Malaysia,<br>Singapore, Hong Kong and<br>Indonesia  | 1,700                          | 2,497                          | 1,873                             |
| HZN  | Horizon Oil          | Oil & gas explorer & producer with acreage in Papua New Guinea and offshore interests in China and New Zealand  | 0                              | 5,500                          | 1,787                             |
| ĪPL  | Incitec Pivot        | Manufacturer and supplier of nitrogen based fertiliser and industrial explosives  | 605                            | 605                            | 1,729                             |
| CKL  | Colorpak             | Packaging company with clients in the pharmaceutical, healthcare, food, cosmetics and wine industries   | 2,400                          | 2,400                          | 1,692                             |

| Code | Company                       | Principal activities   | Number<br>held<br>2012<br>'000 | Number<br>held<br>2013<br>'000 | Market<br>Value<br>2013<br>\$'000 |
|------|-------------------------------|--|--------------------------------|--------------------------------|-----------------------------------|
| AWE  | AWE                           | Oil and gas company with production, development and exploration assets in Australia, New Zealand, USA and Indonesia                                 | 0                              | 1,300                          | 1,612                             |
| BRU  | Buru Energy                   | Oil and gas company exploring and developing resources in the Canning Basin, in the Kimberley region of Western Australia                            | 600                            | 1,200                          | 1,464                             |
| NHC  | New Hope Corporation          | Integrated energy company, predominantly operating open cut coal mines in Queensland   | 0                              | 400                            | 1,428                             |
| DMP  | Domino's Pizza<br>Enterprises | Holds the exclusive master franchise rights for the Domino's Pizza brand and network in Australia, New Zealand, France, Belgium, and the Netherlands | 127                            | 127                            | 1,417                             |
| TAP  | Tap Oil                       | Oil and gas exploration and production company with interests in Australia, Africa and South East Asia   | 0                              | 3,000                          | 1,410                             |
| CDP  | Carindale Property Trust      | Holds a 50% interest in the Westfield Carindale Shopping Centre, southeast of Brisbane   | 255                            | 255                            | 1,397                             |
| BKL  | Blackmores                    | Natural healthcare company that distributes premium branded vitamins and supplements in Australia and South East Asia                                | 19                             | 50                             | 1,360                             |
| WBB  | Wide Bay Australia            | Approved deposit taking institution based in Queensland, offering a full suite of retail banking products and services                               | 344                            | 250                            | 1,313                             |
| ICQ  | iCar Asia                     | Operator of a network of automotive-<br>related classifieds websites across<br>South East Asia   | 0                              | 2,750                          | 1,238                             |
| LSX  | Lion Selection Group          | Mining investment company that invests in, and provides funding to, mining companies in the project development phase                                | 0                              | 2,211                          | 1,172                             |
| ASB  | Austal                        | Specialises in the design, construction and maintenance of high performance aluminium vessels for defence and commercial purposes                    | 0                              | 1,500                          | 1,133                             |
| PEA  | Pacific Energy                | Developer and owner of power station infrastructure for remote mine locations  | 2,812                          | 2,812                          | 1,125                             |
| COE  | Cooper Energy                 | Oil and gas explorer and producer with a primary focus on projects located in the Cooper/Eromanga and Otway Basins                                   | 2,500                          | 2,500                          | 938                               |
| WCB  | Warrnambool Cheese and Butter | Produces a range of dairy products for domestic and export markets   | 0                              | 206                            | 802                               |

| Code  | Company                        | Principal activities  | Number<br>held<br>2012<br>'000 | Number<br>held<br>2013<br>'000 | Market<br>Value<br>2013<br>\$'000 |
|-------|--------------------------------|---|--------------------------------|--------------------------------|-----------------------------------|
| NFNG  | Nufarm Step-Up<br>Securities   | Agricultural chemical company that manufactures and sells crop protection and seeds products globally   | 0                              | 10                             | 794                               |
| TWE   | Treasury Wine Estate           | Wine company with over 50 brands produced in Australia, New Zealand, the USA and Italy and sold globally  | 130                            | 130                            | 757                               |
| TSE   | Transfield Services            | Operations, maintenance and construction services business, operating globally in the resources, energy, industrial, infrastructure, property and defence sectors | 0                              | 900                            | 693                               |
| COI   | Comet Ridge                    | Energy company focused on Coal<br>Seam Gas exploration and appraisal<br>with prospective projects in Australia<br>and New Zealand                                 | 0                              | 2,993                          | 658                               |
| PPCG  | Peet 9.5% Convertible<br>Notes | Involved in the acquisition, management, development and marketing of broadacre residential land estates  | 7                              | 7                              | 657                               |
| MML   | Medusa Mining                  | Australian-based gold producer, focused on two deposits in the Philippines  | 0                              | 400                            | 618                               |
| RUM   | Rum Jungle Resources           | Junior minerals explorer and developer, with prospective phosphate and potash projects in the Northern Territory  | 0                              | 3,407                          | 426                               |
| BUL   | Blue Energy                    | Focussed on the development of<br>Coal Seam Gas, Natural Gas and<br>Conventional Oil resources<br>within eastern Australia  | 0                              | 9,030                          | 379                               |
| VRT   | Virtus Health                  | Provider of assisted reproductive services and other fertility care through a network of clinics laboratories and day hospitals                                   | 0                              | 25                             | 161                               |
| #     | Unilife Corporation Options    | Design, develop and supply a portfolio of clinical and prefilled safety syringes for the healthcare and pharmaceutical markets                                    | 100                            | 100                            | 0                                 |
| TOTAL |                                |   |                                |                                | 262,761                           |

<sup>#</sup> Unlisted stock

# FINANCIAL STATEMENTS

# INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

|   | Note        | 2013<br>\$'000                      | 2012<br>\$'000                        |
|---|-------------|-------------------------------------|---------------------------------------|
| Dividends and distributions   |             | 9,050                               | 9,787                                 |
| Revenue from deposits and bank bills  |             | 873                                 | 842                                   |
| Other revenue   |             | 12                                  | 16                                    |
| Total revenue   | _           | 9,935                               | 10,645                                |
| Net gains/(losses) on trading portfolio   |             | 404                                 | (111)                                 |
| Income from options written portfolio   | 12          | 36                                  | 98                                    |
| Income from operating activities  | _           | 10,375                              | 10,632                                |
| Administration expenses   |             | (1,984)                             | (2,006)                               |
| Operating result before income tax expense  | 4           | 8,391                               | 8,626                                 |
| Income tax expense*   | 5           | (98)                                | (268)                                 |
| Net operating result for the year   | _           | 8,293                               | 8,358                                 |
| Net gains/(losses) on investments  Net gains/(losses) on open options positions  Deferred tax on net gains/(losses) on open options positions  Net gains/(losses) on puttable instruments and non-equity investments  Tax on net gains/(losses) on puttable instruments and | s* <b>5</b> | -<br>-<br>2,819                     | (88)<br>26<br>6,419                   |
| non-equity investments*   | 5 _         | (846)                               | (1,926)                               |
|   | _           | 1,973                               | 4,431                                 |
| Profit for the year   |             | 10,266                              | 12,789                                |
|   |             | Cents                               | Cents                                 |
| Basic earnings per share  | 21          | 7.46                                | 9.38                                  |
| * Total Tax Expense   | 5           | <b>2013</b><br><b>\$'000</b><br>944 | <b>2012</b><br><b>\$'000</b><br>2,168 |

This Income Statement should be read in conjunction with the accompanying notes.

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2013

|  | Year to 30 June 2013 |          | Year to 30 June 2012 |         |         |         |
|--|----------------------|----------|----------------------|---------|---------|---------|
|  | Revenue              | Capital  | Total                | Revenue | Capital | Total   |
|  | \$'000               | \$'000   | \$'000               | \$'000  | \$'000  | \$'000  |
| Profit for the year  | 8,293                | 1,973    | 10,266               | 8,358   | 4,431   | 12,789  |
| Other Comprehensive Income   |                      |          |                      |         |         |         |
| Unrealised gains/(losses) for the period on securities in the portfolio at 30 June | -                    | 40,197   | 40,197               | -       | (2,185) | (2,185) |
| Deferred tax expense on above  | -                    | (12,516) | (12,516)             | -       | 528     | 528     |
| Plus gains/(losses) for the period on securities realised during the period        | -                    | 4,164    | 4,164                | -       | (3,779) | (3,779) |
| Tax expense on above   | -                    | (1,296)  | (1,296)              | -       | 913     | 913     |
| Total Other Comprehensive Income <sup>1, 3</sup>                                   | -                    | 30,549   | 30,549               | -       | (4,523) | (4,523) |
| Total comprehensive income <sup>2</sup>  | 8,293                | 32,522   | 40,815               | 8,358   | (92)    | 8,266   |

<sup>&</sup>lt;sup>1</sup> These are the net capital gains/(losses) not recorded through the Income Statement. Capital includes the unrealised gains or losses on open options positions.

Note that none of the items included in Other Comprehensive Income will be recycled through the Income Statement.

This Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

<sup>&</sup>lt;sup>2</sup> This is the company's Net Return for the year, which includes the Net Operating Result plus the net realised and unrealised gains or losses on the Company's investment portfolio and net gains/(losses) on open options positions.

<sup>&</sup>lt;sup>3</sup> Total tax movement in Other Comprehensive Income: 2013: \$(13.8)m; 2012: \$1.4m.

## BALANCE SHEET AS AT 30 JUNE 2013

| Current assets                                  | Note     | 2013<br>\$'000 | 2012<br>\$'000 |
|---|----------|----------------|----------------|
| Cash  | 6        | 34,191         | 15,859         |
| Receivables                                     | 7        | 3,128          | 2,130          |
| Trading portfolio                               | 8        | 943            | 662            |
| Total current assets                            | _        | 38,262         | 18,651         |
| Non-current assets                              | _        |                |                |
| Investment portfolio                            | 9        | 261,818        | 238,234        |
| Total non-current assets                        | <u> </u> | <b>261,818</b> | 238,234        |
| Total non-current assets                        | -        | 201,010        | 230,234        |
| Total assets                                    | _        | 300,080        | 256,885        |
| Current liabilities                             |          |                |                |
| Payables  | 11       | 442            | 1,082          |
| Tax payable                                     |          | 8,832          | 238            |
| Total current liabilities                       | _<br>_   | 9,274          | 1,320          |
| Non-current liabilities                         |          |                |                |
| Deferred tax liabilities                        | 10       | 173            | 135            |
| Deferred tax liabilities - investment portfolio | 13       | 26,041         | 19,958         |
| Total non-current liabilities                   | _        | 26,214         | 20,093         |
| Total liabilities                               | -<br>=   | 35,488         | 21,413         |
| Net Assets                                      | -<br>-   | 264,592        | 235,472        |
| Shareholders' equity                            |          |                |                |
| Share Capital                                   | 14       | 154,045        | 152,033        |
| Revaluation Reserve                             | 16       | 50,162         | 35,723         |
| Realised Capital Gains Reserve                  | 17       | 46,760         | 34,150         |
| Retained Profits                                | 18 _     | 13,625         | 13,566         |
| Total shareholders' equity                      | =        | 264,592        | 235,472        |

This Balance Sheet should be read in conjunction with the accompanying notes.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013

| Year Ended 30 June 2013  | Note | Share<br>Capital<br>\$'000 | Revaluation<br>Reserve<br>\$'000 | Realised<br>Capital<br>Gains<br>\$'000 | Retained<br>Profits<br>\$'000 | Total<br>\$'000 |
|--|------|----------------------------|----------------------------------|--|-------------------------------|-----------------|
| Total equity at the beginning of the year                                  |      | 152,033                    | 35,723                           | 34,150                                 | 13,566                        | 235,472         |
| Dividends paid   | 20   | -                          | -                                | (5,473)                                | (8,234)                       | (13,707)        |
| Shares issued under Dividend Reinvestment Plan                             | 14   | 2,021                      | -                                | -                                      | -                             | 2,021           |
| Other Share Capital Adjustments  | 14   | (9)                        | -                                | -                                      | -                             | (9)             |
| Total transactions with shareholders                                       |      | 2,012                      | -                                | (5,473)                                | (8,234)                       | (11,695)        |
| Profit for the year  |      | -                          | 1,973                            | -                                      | 8,293                         | 10,266          |
| Other Comprehensive Income (net of tax)                                    |      |                            |                                  |  |                               |                 |
| Net unrealised gains for the period for stocks held at 30 June             |      | -                          | 27,681                           | -                                      | -                             | 27,681          |
| Net gains for the period on securities sold                                |      | -                          | 2,868                            | -                                      | -                             | 2,868           |
| Transfer to Realised Capital Gains of cumulative gains on investments sold |      | -                          | (18,083)                         | 18,083                                 | -                             | -               |
| Other Comprehensive Income for the year                                    |      | -                          | 12,466                           | 18,083                                 | -                             | 30,549          |
| Total equity at the end of the year  | _    | 154,045                    | 50,162                           | 46,760                                 | 13,625                        | 264,592         |

This Statement of Changes in Equity should be read in conjunction with the accompanying notes.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013 (CONT)

| Year Ended 30 June 2012   | Note | Share<br>Capital<br>\$'000 | Revaluation<br>Reserve<br>\$'000 | Realised<br>Capital<br>Gains<br>\$'000 | Retained<br>Profits<br>\$'000 | Total<br>\$'000 |
|---|------|----------------------------|----------------------------------|--|-------------------------------|-----------------|
| Total equity at the beginning of the year                                   |      | 149,737                    | 33,847                           | 40,904                                 | 14,001                        | 238,489         |
| Dividends paid  | 20   | -                          | -                                | (4,337)                                | (9,242)                       | (13,579)        |
| Shares issued under Dividend Reinvestment Plan                              | 14   | 2,307                      | -                                | -                                      | -                             | 2,307           |
| Other Share Capital Adjustments   | 14 _ | (11)                       | -                                | -                                      | -                             | (11)            |
| Total transactions with shareholders  |      | 2,296                      | -                                | (4,337)                                | (9,242)                       | (11,283)        |
| Profit for the year   |      | -                          | 4,493                            | -                                      | 8,296                         | 12,789          |
| Other Comprehensive Income (net of tax)                                     |      |                            |                                  |  |                               |                 |
| Net unrealised losses for the period for stocks held at 30 June             |      | -                          | (1,657)                          | -                                      | -                             | (1,657)         |
| Net losses for the period on securities sold                                |      | -                          | (2,866)                          | -                                      | -                             | (2,866)         |
| Transfer to Realised Capital Gains of cumulative losses on investments sold |      | -                          | 2,417                            | (2,417)                                | -                             | -               |
| Tax charge recognised in prior years on scrip-for-scrip takeovers           |      | -                          | (511)                            | -                                      | 511                           | -               |
| Other Comprehensive Income for the year                                     | _    | -                          | (2,617)                          | (2,417)                                | 511                           | (4,523)         |
| Total equity at the end of the year   | _    | 152,033                    | 35,723                           | 34,150                                 | 13,566                        | 235,472         |

This Statement of Changes in Equity should be read in conjunction with the accompanying notes.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

|  |       | 2013<br>\$'000         | 2012<br>\$'000         |
|--|-------|------------------------|------------------------|
|  | Note  | INFLOWS/<br>(OUTFLOWS) | INFLOWS/<br>(OUTFLOWS) |
| Cash flows from operating activities                             | 11010 | (0011 20110)           | (0011 20110)           |
| Sales from trading portfolio                                     |       | 2,671                  | 3,665                  |
| Purchases for trading portfolio                                  |       | (1,827)                | (928)                  |
| Interest received  |       | 964                    | 887                    |
| Proceeds from entering into options in options written portfolio |       | 71                     | 8                      |
| Payment to close out options in options written portfolio        |       | (35)                   | -                      |
| Dividends and distributions received                             |       | 7,633                  | 7,630                  |
|  |       | 9,477                  | 11,262                 |
| Other receipts   |       | 12                     | 16                     |
| Administration expenses  |       | (2,001)                | (1,977)                |
| Income taxes paid  | _     | (30)                   | (222)                  |
| Net cash inflow/(outflow) from operating activities              | 25 _  | 7,458                  | 9,079                  |
| Cash flows from investing activities                             |       |                        |                        |
| Sales from investment portfolio                                  |       | 84,110                 | 44,803                 |
| Purchases for investment portfolio                               |       | (61,522)               | (45,174)               |
| Tax paid on capital gains  | _     | (20)                   | (604)                  |
| Net cash inflow/(outflow) from investing activities              | =     | 22,568                 | (975)                  |
| Cash flows from financing activities                             |       |                        |                        |
| Share issue transaction costs                                    |       | (9)                    | (11)                   |
| Dividends paid   | _     | (11,685)               | (11,272)               |
| Net cash inflow/(outflow) from financing activities              | _     | (11,694)               | (11,283)               |
| Net increase/(decrease) in cash held                             |       | 18,332                 | (3,179)                |
| Cash at the beginning of the year                                |       | 15,859                 | 19,038                 |
| Cash at the end of the year                                      | 6     | 34,191                 | 15,859                 |

This Cash Flow Statement should be read in conjunction with the accompanying notes.

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### 1. Summary of significant accounting policies

This general purpose financial report has been prepared in accordance with Australian Accounting Standards, interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. This financial report has been authorised for issue and is presented in the Australian currency. The Company has the power to amend and reissue the financial report.

The Company has attempted to improve the transparency of its reporting by adopting 'plain English' where possible. Key 'plain English' phrases and their equivalent AASB terminology are as follows:

Phrase AASB Terminology

Market Value Fair Value for Actively Traded Securities

Cash & Cash Equivalents

Share Capital Contributed Equity

Options Derivatives written over equity instruments that are valued

at fair value through Profit or Loss

Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards ("AIFRS"). Compliance with AIFRS ensures that the financial statements and notes of the Company comply with International Financial Reporting Standards (IFRS). The Company is a 'for profit' entity.

The Company has not applied any Australian Accounting Standards or AASB interpretations that have been issued as at balance date but are not yet operative for the year ended 30 June 2013 ("the inoperative standards"). The impact of the inoperative standards has been assessed and the impact has been identified as not being material. The Company only intends to adopt inoperative standards at the date at which their adoption becomes mandatory.

#### a) Basis of accounting

The financial statements are prepared using the valuation methods described below for holdings of securities, including options. All other items have been treated in accordance with the historical cost convention.

#### b) Holdings of securities

#### (i) Balance sheet classification

The Company has three discrete portfolios of securities, the investment portfolio, the options written portfolio and the trading portfolio. The purchase and the sale of securities are accounted for at the date of trade.

The investment portfolio relates to holdings of securities which the Directors intend to retain on a long-term basis.

The options written portfolio contains exchange traded options contracts that are entered into as described in Note 12.

The trading portfolio comprises securities held for short term trading purposes, including exchange traded options contracts that are entered into as described in Note 8.

Securities within the investment portfolio (with the exception of puttable instruments or convertible notes that are classified as 'debt') are classified as 'financial assets measured at fair value through other comprehensive income', and are designated as such upon initial recognition, whereas puttable instruments and convertible notes that are classified as debt in the investment portfolio and securities held within the trading portfolio are classified as 'mandatorily measured at fair value through profit or loss in accordance with AASB 9'.

The designation of securities within the investment portfolio as 'financial assets measured at fair value through other comprehensive income' is consistent with the Directors' view of these assets as being held for the long-term for both capital growth and for the provision to the Company of dividends and distribution income rather than to make a profit from the sale of such securities, which is the purpose of securities held within the trading portfolio. Puttable instruments and convertible notes that are classified as debt are required to be classified at "fair value through profit or loss" although the Directors also view these assets as being held for the long-term for both capital growth and for the provision to the Company of distribution income and their being managed as part of the investment portfolio.

#### (ii) Valuation of investment portfolio

Securities, including listed and unlisted shares and hybrids, are initially brought to account at market value, which is the cost of acquisition, and are revalued to market values continuously, or fair value using a variety of relevant methodologies if there is no active market. Increments and decrements on Ordinary Securities that are equity instruments are recognised as Other Comprehensive Income and taken to the Revaluation Reserve.

Gains and losses on puttable instruments and convertible notes that are classified as debt are recognised in profit or loss. However, they are subsequently transferred from Retained Profits to the Revaluation Reserve.

Where disposal of an investment occurs any revaluation increment or decrement relating to it is transferred from the Revaluation Reserve to the Realisation Reserve. The amounts of such transfers are noted in the Statement of Changes in Equity, and are done primarily to isolate the realised gains out of which the Company can pay a 'Listed Investment Company' or 'LIC' gain as part of its dividend, which conveys certain taxation benefits to many of the Company's shareholders.

#### (iii) Valuation of trading portfolio

Securities, including listed and unlisted shares and options, are initially brought to account at market value, which is the cost of acquisition, or proceeds in the case of options written, and are revalued to market values (where applicable) continuously.

Increments and decrements on the value of securities in the trading portfolio are taken to Profit or Loss through the Income Statement.

#### (iv) Valuation of options written portfolio

Options written are initially brought to account at the amount received upfront for entering into the contract (the premium) and subsequently revalued to current market value.

#### (v) Income from holdings of securities

Distributions relating to listed securities are recognised as income when those securities are quoted in the market on an ex-distribution basis and distributions relating to unlisted securities are recognised as income when received. If the distributions are capital returns on ordinary shares the amount of the distribution is treated as an adjustment to the carrying value of the shares.

The realised gain or loss on options written is not recognised until the option expires, is exercised or is closed out. All unrealised gains or losses which represent movements in the Market Value of the options are recognised through the Income Statement.

#### c) Taxation

The income tax expense or credit for the period is the tax payable on the current period's taxable income adjusted by any unused tax losses and changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities

and their carrying amounts in the financial statements. Deferred tax assets and liabilities (excluding those related to the unrealised gains or losses in the investment portfolio) are offset as all current and deferred taxes relate to the Australian Taxation Office and can legally be settled on a net basis.

A tax provision is made for the unrealised gain or loss on securities valued at fair value through the Income Statement – i.e. the trading portfolio, puttable instruments, convertible notes that are classified as debt and the options written portfolio.

A provision has to be made for any taxes that could arise on disposal of securities in the investment portfolio, even though there is no intention to dispose of them. Where the Company disposes of such securities, tax is calculated according to the particular parcels allocated to the sale for tax purposes offset against any capital losses carried forward.

#### d) Cash flows

For the purpose of the cash flow statement, 'cash' includes cash, deposits held at call, investment grade promissory notes and discounted bills of exchange.

#### e) Fair value of financial assets and liabilities

The fair value of cash and cash equivalents, and non-interest bearing monetary financial assets and liabilities of the Company approximates their carrying value.

#### f) Directors' retirement allowances

The Company recognises as 'amounts payable' Directors' retirement allowances that have been crystallised. No further amounts will be expensed as retirement allowances.

#### g) Rounding of amounts

The Company is of the kind referred to in Class Order 98/0100, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the financial report. Amounts in the financial report have been rounded off in accordance with that Class Order, to the nearest thousand dollars, or in certain cases, to the nearest dollar.

#### h) Split between Revenue and Capital in Other Comprehensive Income

'Capital' relates to realised or unrealised gains or losses (and the tax thereon) on securities within the Investment Portfolio and excludes income in the form of distributions and dividends which are recorded as 'Revenue'. All other items, including expenses, are recorded as Net Operating Result, which is categorised under 'Revenue'.

#### i) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting used by the chief operating decision-maker. The Board, through its sub-committees, has been identified as the chief operating decision-maker, as it is responsible for allocating resources and assessing performance of the operating segments.

#### 2. Critical Accounting Estimates and Judgements

The preparation of financial reports in conformity with AIFRS requires the use of certain critical accounting estimates. This requires the Board and management to exercise their judgement in the process of applying the Company's accounting policies.

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. In accordance with AASB112 Income Taxes deferred tax liabilities have been recognised for Capital Gains Tax (CGT) on the unrealised gain in the Investment Portfolio at current tax rates.

As the Directors do not intend to dispose of the portfolio, this tax liability may not be crystallised at the amount disclosed in Note 13. In addition, the tax liability that arises on disposal of these securities may be impacted by changes in tax legislation relating to treatment of capital gains and the rate of taxation applicable to such gains at the time of disposal.

Apart from this, there are no key assumptions or sources of estimation uncertainty that have a risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period.

#### 3. Financial Reporting by segments

#### (a) Description of segments

The Board makes the strategic resource allocations for the Company. The Company has therefore determined the operating segments based on the reports reviewed by the Board, which are used to make strategic decisions.

The Board is responsible for the Company's entire portfolio of investments and considers the business to have a single operating segment. The Board's asset allocation decisions are based on a single, integrated investment strategy, and the Company's performance is evaluated on an overall basis.

The Company invests in equity securities and other instruments to provide shareholders with attractive investment returns through access to a steady stream of fully franked dividends and enhancement of capital invested.

#### (b) Segment information provided to the Board

The internal reporting provided to the Board for the Company's assets, liabilities and performance is prepared on a consistent basis with the measurement and recognition principles of Australian Accounting Standards, except that net assets are reviewed both before and after the effects of capital gains tax on investments (as reported in the Company's Net Tangible Asset announcements to the ASX).

The Board considers the Company's operating result after tax to be a key measure of the Company's performance. This amount excludes the impact of unrealised gains/losses on options and any gains or losses on the Company's investment portfolio and reconciles to the Company's profit before tax as follows:

|   | 2013   | 2012   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Operating result after income tax expense               | 8,293  | 8,358  |
| Add back income tax expense                             | 98     | 268    |
| Net gains/losses on puttable instruments and non-equity |        |        |
| investments   | 2,819  | 6,419  |
| Net gains/(losses) on open options positions            | -      | (88)   |
| Profit for the year before tax                          | 11,210 | 14,957 |

In addition, the Investment Committee regularly reviews the net asset backing per share, as calculated in accordance with ASX listing rules, both before and after provision for deferred tax on the unrealised gains in the Company's long-term investment portfolio. Deferred tax is calculated as set out in notes 1(c) and 2. The relevant amounts as at 30 June 2013 and 30 June 2012 were as follows:

|                                      | 30 June | 30 June |
|--------------------------------------|---------|---------|
|                                      | 2013    | 2012    |
| Net tangible asset backing per share | \$      | \$      |
| Before Tax                           | 2.11    | 1.87    |
| After Tax                            | 1.92    | 1.72    |

#### (c) Other segment information

#### (i) Segment Revenue

Revenues from external parties are derived from the receipt of dividend, distribution and interest income, and income arising on the trading portfolio and realised income from the options portfolio.

The Company is domiciled in Australia and all of the Company's income is derived from Australian entities or entities that have a listing on the Australian Securities Exchange. The Company has a diversified portfolio of investments, with no investment comprising more than 10% of the Company's income, including realised income from the options written portfolio.

#### 4. Operating result before income tax expense

|  | 2013<br>\$'000 | 2012<br>\$'000 |
|--|----------------|----------------|
| Dividends and distributions  |                |                |
| <ul> <li>securities held in investment portfolio at 30 June</li> </ul> | 6,981          | 8,650          |
| <ul> <li>investment securities sold during the year</li> </ul>         | 2,065          | 1,030          |
| <ul> <li>securities held in trading portfolio at 30 June</li> </ul>    | 4              | 4              |
| <ul> <li>trading securities sold during the year</li> </ul>            | <u> </u>       | 103            |
|  | 9,050          | 9,787          |
| <ul><li>Interest income</li><li>income from cash investments</li></ul> | 873            | 842            |
| • Income from cash investments   |                | 842            |
| Net gains/(losses) and write downs                                     | 0/3            | 042            |
| <ul> <li>net realised gains/(losses) from trading portfolio</li> </ul> | 269            | (104)          |
| <ul> <li>realised gains on options written portfolio</li> </ul>        | 36             | 98             |
| <ul> <li>unrealised gains/(losses) from trading portfolio</li> </ul>   | 135            | (7)            |
|  | 440            | (13)           |
| Other income   | 12             | 16             |
|  | 12             | 16             |
| Income from operating activities                                       | 10,375         | 10,632         |
| Finance costs  | -              | -              |
| Administration fees paid to AICS                                       | (1,294)        | (1,285)        |
| Other administration expenses  | (690)          | (721)          |
| Operating result before income tax expense                             | 8,391          | 8,626          |

Further information relating to remuneration of auditors is set out in Note 24, Directors and Executives in Note 22.

#### 5. Tax expense

| (a) Reconciliation of income tax expense to prima facie tax p  | oayable     |         |
|--|-------------|---------|
|  | 2013        | 2012    |
|  | \$'000      | \$'000  |
| Operating result before income tax expense   | 8,391       | 8,626   |
| Tax at the Australian tax rate of 30% (2012 – 30%)   | 2,517       | 2,588   |
| Tax offset for franked dividends   | (1,862)     | (1,963) |
| Tax effect of sundry items not taxable in calculating taxable income   | (71)        | (35)    |
|  | 584         | 590     |
| Under (over) provision in prior years  | (486)       | (322)   |
| Income tax expense on operating profit before net gains on investments   | 98          | 268     |
| Net gains/(losses) on investments  | 2,819       | 6,331   |
| Tax at the Australian tax rate of 30% (2012 – 30%)   | 846_        | 1,900   |
| Tax expense/(credit) on net gains/(losses) on investments  | 846         | 1,900   |
| Total tax expense/(credit)   | 944         | 2,168   |
| (b) Tax expense composition  |             |         |
| Charge for tax payable relating to the current year  | 546         | 323     |
| Under (over) provision in prior years  | (486)       | (322)   |
| Increase (decrease) in deferred tax liabilities – investment portfolio   | 846         | 1,926   |
| (Increase) decrease in deferred tax assets   | 38          | 241     |
|  | 944         | 2,168   |
| (c) Amounts recognised directly through Other Comprehens Net increase/(decrease) in deferred tax liabilities relating to | sive Income |         |
| capital gains tax on the movement in gains in the investment portfolio   | 13,812      | (1,441) |
| portiono   | 13,812      | (1,441) |
|  | 13,012      | (1,771) |

#### 6. Current assets - cash

|                          | 2013    | 2012   |
|--------------------------|---------|--------|
|                          | \$'000  | \$'000 |
| Cash at bank and in hand | 16      | 14     |
| Fixed Term Deposits      | 34,175_ | 15,845 |
|                          | 34,191  | 15,859 |

Cash holdings yielded an average floating interest rate of 4.2% (2012: 5.4%).

#### (a) Credit risk exposure

All cash investments not held in a transactional account or an over-night 'at call' account are invested in short-term deposits with Australia's "Big 4" commercial banks or their wholly-owned subsidiaries, all rated 'AA-' by S&P.

#### 7. Current assets - receivables

| Dividends and distributions receivable         | 1,031 | 1,475 |
|--|-------|-------|
| Outstanding settlements – Investment portfolio | 1,986 | 408   |
| Outstanding settlements – Trading portfolio    | -     | 170   |
| Other receivables/pre-payments                 | 111_  | 77    |
|  | 3,128 | 2,130 |

Receivables are non-interest bearing and unsecured. Outstanding settlements are on the terms operating in the securities industry, which usually require settlement within three days of the date of a transaction.

#### 8. Current assets – trading portfolio

Listed securities at market value:

| - shares and trust units | 943 | 662 |
|--------------------------|-----|-----|
|                          | 943 | 662 |

#### (a) Options sold

The Company enters into option contracts in the trading portfolio as part of its trading activities to generate profits on dealing in securities. Where the Company sells a call option it is obligated to deliver securities at an agreed price if the taker exercises the option. Whereas if the Company sells a put option it is obligated to buy the underlying shares at an agreed price if the taker exercises the option. Exchange Traded Options are valued using observable market data which is obtained from an independent third-party data provider.

As at balance date and at the prior year there were no options outstanding held by the Company in its trading portfolio. The total exposure position is determined daily. The Investment Committee meets regularly (normally fortnightly) to consider, review and approve the investment, trading and sub-underwriting transactions of the Company and related matters.

#### 9. Non-current assets - investment portfolio

|  | 2013<br>\$'000 | 2012<br>\$'000 |
|--|----------------|----------------|
| Equity instruments   |                |                |
| - securities at market value   | 260,368        | 215,424        |
| - unlisted securities at fair value                                    | -              | 3,000          |
| Puttable instruments and convertible notes that are classified as debt | 1,450          | 19,810         |
|  |                |                |
|  | 261,818        | 238,234        |

For a detailed list of the fair value of the securities in the investment portfolio measured at fair value through Other Comprehensive Income, see Note 27.

#### 10. Deferred tax assets & liabilities

| (a)  | The difference in the value of the trading portfolio for tax and accounting purposes      | (61)  | (20)  |
|------|---|-------|-------|
| (b)  | Tax on unrealised (gains)/losses in the options written portfolio                         | -     | -     |
| (c)  | Provisions and expenses charged to the accounting profit which are not yet tax deductible | 80    | 78    |
| (d)  | Interest and dividend income receivable which is not assessable for tax until receipt     | (192) | (194) |
| (e)  | CGT losses  |       | 1     |
| Mov  | ements:   | (173) | (135) |
| Ope  | ning asset balance at 1 July  | (135) | 105   |
| Cred | lited/(charged) to Income statement   | (38)  | (241) |
| Cred | lited/(charged) to OCI  |       | 1     |
|      |   | (173) | (135) |

Any deferred tax asset arising from provisions and expenses charged but not yet tax deductible will be obtained when the relevant items become tax deductible, provided that the Company derives sufficient assessable income to enable the benefit from the deductions to be taken in that year and there are no intervening changes in tax legislation adversely affecting the Company's ability to claim the tax deduction.

The portion of deferred tax liability likely to be reversed within the next 12 months is \$253,000 (2012: \$213,000). This relates primarily to items described in items (a), (b), (d) & (e) above.

#### 11. Current liabilities – payables

| Outstanding settlements – Investment portfolio | 163 | 782   |
|--|-----|-------|
| Directors' retirement benefits                 | 261 | 261   |
| Other payables                                 | 18  | 39    |
|  | 442 | 1,082 |

Payables are non-interest bearing and unsecured. Outstanding settlements are on the terms operating in the securities industry, which usually require settlement within three days of the date of a transaction.

| Mayamanta in Directoral retirement hanefite | 2013<br>\$'000 | 2012<br>\$'000 |
|---|----------------|----------------|
| Movements in Directors' retirement benefits | \$ 000         | \$ 000         |
| Opening (asset)/liability balance at 1 July | 261            | 261            |
| Paid  |                |                |
|   | 261            | 261            |

#### 12. Options written portfolio

The Company enters into option contracts in the options written portfolio for the purpose of enhancing returns via the premiums that it earns from the writing of these contracts. It is separate from both the trading portfolio and the investment portfolio, and the options are held as "liabilities measured at fair value through profit or loss". Where the Company sells a call option it is obligated to deliver securities at an agreed price if the taker exercises the option. Whereas if the Company sells a put option it is obligated to buy the underlying shares at an agreed price if the taker exercises the option. Exchange Traded Options are valued using observable market data which is obtained via an independent third-party data provider.

As at balance date there were no call options outstanding (2012: Nil). The total income for the year of \$36,000 (2012: \$98,000) plus the unrealised losses on the open options position of \$nil (2012: \$88,000 brought-forward losses), both before tax, resulted in a net pre-tax 'profit' of \$36,000 (2012: \$10,000).

The total option exposure position is determined daily. The Investment Committee meets regularly (normally fortnightly) to consider, review and approve the investment and trading transactions of the Company and related matters. \$3.3 million of shares are lodged with ASX Clear Pty Ltd as collateral for sold option positions written by the Company (2012: \$2.8 million). These shares are lodged with ASX Clear under the terms of ASX Clear Pty Ltd which require participants in the Exchange Traded Option market to lodge collateral, and are recorded as part of the Company's investment portfolio.

#### 13. Deferred tax liabilities – investment portfolio

|   | 2013   | 2012   |  |
|---|--------|--------|--|
|   | \$'000 | \$'000 |  |
| Deferred tax liabilities on unrealised gains in the |        |        |  |
| investment portfolio                                | 26,041 | 19,958 |  |

Refer Note 2 for further detail on the nature of the deferred tax liabilities on the investment portfolio.

| Opening balance at 1 July                         | 19,958  | 19,472  |
|---|---------|---------|
| (Credited)/charged to income statement for        |         |         |
| puttable instruments                              | 846     | 1,926   |
| Tax on realised gains/losses                      | (8,575) | 1       |
| (Credited)/charged to OCI for ordinary securities |         |         |
| on gains or losses for the period                 | 13,812  | (1,441) |
|   | 26,041  | 19,958  |

#### 14. Shareholders' equity - share capital

Movements in share capital of the Company during the past two years were as follows:

| Date      | Details                    | Notes | Number<br>of shares<br>'000 | Issue<br>price<br>\$ | Paid-up<br>Capital<br>\$'000 |
|-----------|----------------------------|-------|-----------------------------|----------------------|------------------------------|
| Various   | Balance                    |       | 135,540                     |                      | 149,737                      |
| 5/8/2011  | Dividend Reinvestment Plan | i     | 718                         | 1.83                 | 1,313                        |
| 10/2/2012 | Dividend Reinvestment Plan | i     | 571                         | 1.74                 | 994                          |
| Various   | Costs of issue             |       |                             |                      | (11)                         |
| 30/6/2012 | Balance                    |       | 136,829                     |                      | 152,033                      |
| 3/8/2012  | Dividend Reinvestment Plan | i     | 674                         | 1.85                 | 1,246                        |
| 12/2/2013 | Dividend Reinvestment Plan | i     | 362                         | 2.14                 | 775                          |
| Various   | Costs of issue             |       | -                           |                      | (9)                          |
| 30/6/2013 | Balance                    |       | 137,865                     | i                    | 154,045                      |

i. The Company has a Dividend Reinvestment Plan (DRP) under which shareholders elect to have all or part of their dividend payment reinvested in new ordinary shares. Pricing of the new DRP shares is based on the average selling price of shares traded on the Australian Securities Exchange in the five days after the shares begin trading on an ex-dividend basis.

#### 15. Capital Management

The Company's objectives in managing capital is to continue to provide shareholders with attractive investment returns through access to a steady stream of fully-franked dividends and enhancement of capital invested, with goals of paying dividends which over time grow faster than the rate of inflation and providing attractive total returns over the medium to long term.

The Company recognises that its capital will fluctuate in accordance with market conditions, and may adjust the amount of dividends paid, issue new shares from time to time or buy-back its own shares or sell assets to reduce any debt.

The Company's capital consists of its shareholders equity plus any net borrowings. The change in this capital is as noted in notes 14, 16, 17 and 18.

#### 16. Revaluation Reserve

|  | 2013<br>\$'000 | 2012<br>\$'000 |
|--|----------------|----------------|
| Opening balance at 1 July  | 35,723         | 33,847         |
| Gains/(losses) on investment portfolio                                       |                |                |
| - Equity Instruments   | 44,361         | (5,963)        |
| <ul> <li>Puttable instruments (transferred from retained profits)</li> </ul> | 2,819          | 6,419          |
| Transfer of taxation charge previously accounted for on scrip-               |                |                |
| for-scrip takeovers  | -              | (511)          |
| Deferred tax asset on realised capital losses                                | -              | (1)            |
| Provision for tax on unrealised gains  | (14,658)       | (485)          |
| Cumulative taxable realised (gains)/losses (net of tax)                      | (18,083)       | 2,417          |
|  | 50,162         | 35,723         |

This reserve is used to record increments and decrements on the revaluation of the investment portfolio as described in accounting policy note 1 b)(ii).

#### 17. Realised Capital Gains Reserve

|   | 2013    | 2012    |
|---|---------|---------|
|   | \$'000  | \$'000  |
| Opening balance at 1 July                                     | 34,150  | 40,904  |
| Dividends paid  | (5,473) | (4,337) |
| Cumulative taxable realised gains/(losses) for period through |         |         |
| OCI (net of tax)  | 18,083  | (2,417) |
|   | 46,760  | 34,150  |

This reserve records gains or losses after applicable taxation arising from disposal of securities in the investment portfolio as described in accounting policy note 1 b)(ii).

#### 18. Retained Profits

|  | 2013<br>\$'000 | 2012<br>\$'000 |
|--|----------------|----------------|
| Opening balance at 1 July  | 13,566         | 14,001         |
| Dividends paid   | (8,234)        | (9,242)        |
| Profit for the year  | 10,266         | 12,789         |
| Transfer to revaluation reserve (puttable instruments & non-<br>equity investments) (net of tax)  Transfer from revaluation reserve re. charge for previous scrip- | (1,973)        | (4,493)        |
| for-scrip takeovers  | <u>-</u> _     | 511            |
|  | 13,625         | 13,566         |

This reserve relates to past profits.

#### 19. Financial Instruments

#### (a) Financial Risk Management

Accounting Standards identify three types of risk associated with financial instruments (i.e. the Company's investments, receivables, payables and borrowings):

#### Credit risk

The standard defines this as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

Credit risk is managed as set out below with respect to cash, receivables, securities in the trading portfolio and securities in the investment portfolio respectively. None of these assets are over-due.

#### Cash & Cash Equivalents

All cash investments not held in a transactional account are invested in short-term deposits with Australia's "Big 4" commercial banks or their wholly-owned subsidiaries. The credit risk exposure of the Company in relation to cash and deposits is the carrying amount and any accrued unpaid interest.

#### Receivables

Receivables are non-interest bearing and unsecured. Outstanding settlements are on the terms operating in the securities industry, which usually require settlement within three days of the date of a transaction.

The credit risk exposure of the Company in relation to receivables is the carrying amount.

#### Trading & Investment Portfolios

Credit risk exposures of the Company arise in relation to converting and convertible notes and other interest-bearing securities that are not equity securities to the extent of their carrying values, in the event of a shortfall on winding-up of the issuing companies.

Credit risk exposure also arises in relation to options bought by the Company, if any, to the extent of their carrying value.

#### Liquidity risk

The standard defines this as the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company monitors its cash-flow requirements daily. Furthermore, the Investment Committee monitors the level of contingent payments on a (normally) fortnightly basis by reference to known sales and purchases of securities, dividends and distributions to be paid or received, put options that may require the Company to purchase securities and facilities that need to be repaid. The Company ensures that it has either cash or access to short-term borrowing facilities sufficient to meet these contingent payments.

The relatively low level of gearing that the Company has ensures that covenant levels associated with previous facilities were very unlikely to be breached. In the unlikely event that a fall in the value of the stock market is such that a breach would have appeared possible, the Company would have amended its cash-flows through the sale of securities and the cessation of purchases to ensure that any short-term debt is extinguished.

The Company's inward cash-flows depend upon the level of distributions received. Should these drop by a material amount, the Company would amend its outward cash-flows accordingly. As the Company's major cash outflows are the purchase of securities and dividends paid to shareholders, the level of both of these is manageable by the Board and management. Furthermore, the assets of the Company are largely in the form of readily tradeable securities which can be sold on-market if necessary. The current financial liabilities are shown in Note 11. The table below analyses the Company's financial liabilities into relevant maturity groupings. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying amounts as the impact of discounting is not significant.

| 30 June 2013                         | Less than<br>6 months | 6-12<br>months | Greater<br>than 1<br>year | Total<br>contractual<br>cash flows | Carrying<br>Amount<br>(assets) /<br>liabilities |
|--------------------------------------|-----------------------|----------------|---------------------------|------------------------------------|---|
|                                      | \$'000                | \$'000         | \$'000                    | \$'000                             | \$'000  |
| <b>Non-derivatives</b><br>Payables   | 442                   | -              | -                         | 442                                | 442   |
| <b>Derivatives</b> Options written * | -                     | -              | -                         | -                                  | -   |
|                                      | 442                   | -              | -                         | -                                  | 442   |
| 30 June 2012                         |                       |                |                           |                                    |   |
| <b>Non-derivatives</b><br>Payables   | 1,082                 | -              | -                         | 1,082                              | 1,082   |
| <b>Derivatives</b> Options written * | -                     | -              | -                         | -                                  | -   |
|                                      | 1,082                 | -              | -                         | 1,082                              | 1,082   |

\* In the case of call options written there are no contractual cash flows, as if the option is exercised the contract will be settled in the securities over which the option is written. The contractual cash flows for put options written are the cash sums the Company will pay to acquire securities over which the options have been written, and it is assumed for purpose of the above disclosure that all options will be exercised (i.e. maximum cash outflow).

#### Market risk

The standard defines this as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

By its nature as a Listed Investment Company that invests in tradeable securities, the Company can never be free of market risk as it invests its capital in securities which are not risk free – the market price of these securities will fluctuate.

A general fall in market prices of 5% and 10%, if spread equally over all assets in the investment portfolio would lead to a reduction in the Company's comprehensive income of \$9.1 million and \$18.2 million respectively, at a tax rate of 30% (2012: \$7.6 million & \$15.3 million), and a reduction in profit after tax of \$51,000 and \$102,000 respectively, at a tax rate of 30% (2012: \$0.7 million and \$1.4 million). A fall of 5% and 10% in the Trading Portfolio would lead to a reduction in profit after-tax of \$33,000 and \$66,000 respectively (2012: \$23,000 and \$46,000). The Revaluation Reserve at 30 June 2013 was \$50.2 million (2012: \$35.7 million). It would require a fall in the value of the Investment Portfolio of 27% after tax to fully deplete this (2012: 21%).

The Company seeks to reduce market risk at the investment portfolio level by ensuring that it is not, in the opinion of the Investment Committee, overly exposed to one company or one particular sector of the market. The relative weightings of the individual securities and the relevant market sectors are reviewed by the Investment Committee, normally fortnightly, and risk can be managed by reducing exposure where necessary. The Company does not have set parameters as to a minimum or maximum amount of the portfolio that can be invested in a single company or sector.

The Company's investment by sector is as below:

|                        | 2013   | 2012   |
|------------------------|--------|--------|
| Energy                 | 8.34%  | 7.55%  |
| Materials              | 16.22% | 11.32% |
| Industrials            | 16.95% | 23.43% |
| Consumer Discretionary | 13.27% | 15.31% |
| Consumer Staples       | 8.21%  | 5.47%  |
| Healthcare             | 6.69%  | 6.46%  |
| Financials             | 9.73%  | 8.90%  |
| Real Estate            | 3.14%  | 1.44%  |
| Info Technology        | 5.55%  | 5.17%  |
| Utilities              | 0.38%  | 8.72%  |
| Cash                   | 11.52% | 6.23%  |

There was 1 security representing over 5% of the combined investment and trading portfolio at 30 June 2013: Tox Free Solutions 5.3% (2012 : 3 – Hastings Diversified Utilities Fund 8.0%, Campbell Brothers/ALS 6.2% and Australian Infrastructure Fund 5.3%).

The Company is not currently materially exposed to interest rate risk as all its cash investments are short-term for a fixed interest rate. The Company is also not directly exposed to currency risk as all its investments are quoted in Australian dollars.

The writing of call options provides some protection against a fall in market prices as it generates income to partially compensate for a fall in capital values. Options are only written against securities that are held in the trading or investment portfolio.

Under Accounting Standards, movements in the market value of the trading portfolio are reflected directly through the Income Statement. However, the trading portfolio is only a minor proportion of the Company's investments. As at 30 June 2013, it was 0.32% of the total invested including cash (2012: 0.26%). This reduces the risk to the Company's earnings of a short-term fall in the value of securities held in the trading portfolio.

#### (b) Fair Value measurements

The Company has adopted the amendment to AASB 7 *Financial Instruments: Disclosures* which requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- (b) inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (level 2); and
- (c) inputs for the asset or liabilities that are not based on observable market data (unobservable inputs) (level 3).

| 30 June 2013   | Level 1<br>\$'000 | Level 2<br>\$'000 | Level 3<br>\$'000 | Total<br>\$'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Financial assets at fair value through other comprehensive income  |                   |                   |                   |                 |
| Investment Portfolio (Equity)  | 260,368           | -                 | -                 | 260,368         |
| Financial assets at fair value<br>through profit or loss<br>Trading Portfolio<br>Investment Portfolio (Puttables<br>& Convertible Notes classified<br>as debt) | 943<br>1,450      | <del>-</del><br>- | -<br>-            | 943<br>1,450    |
| Financial liabilities at fair value through profit or loss Options written   | -                 | -                 | -                 | -               |
| Total  | 262,761           |                   | -                 | 262,761         |

| 30 June 2012  | Level 1<br>\$'000 | Level 2<br>\$'000 | Level 3<br>\$'000 | Total<br>\$'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets at fair value through other comprehensive income |                   |                   |                   |                 |
| Investment Portfolio (Equity)                                     | 215,424           | 3,000             | -                 | 218,424         |
| Financial assets at fair value through profit or loss             |                   |                   |                   |                 |
| Trading Portfolio   | 662               | -                 | -                 | 662             |
| Investment Portfolio (Puttables)                                  | 19,810            | -                 | -                 | 19,810          |
| Financial liabilities at fair value through profit or loss        |                   |                   |                   |                 |
| Options written   | -                 | -                 | -                 | -               |
| Total   | 235,896           | 3,000             | -                 | 238,896         |

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of the reporting period. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (e.g. over the counter derivatives or unlisted securities) is determined using valuation techniques. The Company uses a variety of valuation methods and makes assumptions that are based on market conditions existing at the end of each reporting period. These instruments are included in level 2 and at the year-end comprised the Company's investment in Unilife Corporation options, currently unlisted and valued at nil. In the circumstances where a valuation technique for these instruments is based on significant unobservable inputs, such instruments are included in level 3 (currently none).

#### (c) Numerical disclosures - Investment Portfolio

The fair value of each investment held at fair value through other comprehensive income (investment portfolio) is disclosed in note 27.

Dividend income for the period on those investments designated at 'fair value through other comprehensive income' held at period end was \$7.0 million (2012: \$7.8 million), and dividend income for those investments designated at 'fair value through other comprehensive income' sold during the period was \$1.9 million (2012: \$1.0 million).

Certain securities within the investment portfolio were disposed of during the period, whether during the normal course of the Company's activities as a Listed Investment Company or as the result of take-overs or acquisitions. The fair value of the investments sold during this period was \$62.4 million (2012: \$45.3 million). \$22.0 million of puttable instruments have also been sold in the period.

The cumulative gain on these disposals was \$18.1 million for the period after tax, which includes \$7.6 million of cumulative gain on puttable instruments (2012: \$2.4 million loss). This has been transferred from the revaluation reserve to the realisation reserve (refer to statement of changes in equity).

The Company has two classes of investments in the investment portfolio - i) assets defined under AASB 9 as 'equity investments', the fair value of which is valued through other comprehensive

income and at 30 June 2013 was \$260.4 million (30 June 2012 \$218.4 million) and ii) puttable instruments or convertible notes that cannot be classified as equity instruments under AASB 9 and are consequently accounted for at fair value through profit or loss. The fair value of these at 30 June 2013 was \$1.45 million (30 June 2012 : \$19.8 million).

#### 20. Dividends

|  | 2013<br>\$'000 | 2012<br>\$'000 |
|--|----------------|----------------|
| (a) Dividends paid during the year   |                |                |
| Final dividend for the year ended 30 June 2012 of 6.5 cents fully franked at 30% paid 3 August 2012 (2012: 6.5 cents fully franked at 30% paid on 5 August 2011).                | 8,894          | 8,810          |
| Interim dividend for the year ended 30 June 2013 of 3.5 cents per share fully franked at 30%, paid 12 February 2013 (2012: 3.5 cents fully franked at 30% paid 10 February 2012) | 4,813          | 4,769          |
|  | 13,707         | 13,579         |
| b) Franking credits  |                |                |
| Balance on the franking account after allowing for tax payable in respect of the current year's profits and the receipt of dividends   |                |                |
| recognised as receivables  | 21,993         | 16,409         |
| Impact on the franking account of dividends declared but not recognised as a liability at the end of the financial year:   | (6,794)        | (3,812)        |
| Net available  | 15,199         | 12,597         |
| These franking account balances would allow the Company to frank additional dividend payments up to an amount of:  | 35,464         | 29,393         |

The Company's ability to continue to pay franked dividends is dependent upon the receipt of franked dividends from the trading and investment portfolios and the Company paying tax.

#### (c) Dividends declared after balance date

Since the end of the year Directors have declared a final dividend of 6.5 cents per share fully franked at 30%, plus a 5 cent special dividend. The aggregate amount of the final dividend for the year to 30 June 2013 to be paid on 9 August 2013, but not recognised as a liability at the end of the financial year

15,854

| (d) Listed Investment Company capital gain account                  | 2013<br>\$'000 | 2012<br>\$'000 |
|---|----------------|----------------|
| Balance of the Listed Investment Company (LIC) capital gain account | 47,992         | 36,202         |
| This would equate to an attributable amount of                      | 68,560         | 51,718         |

Distributed LIC capital gains may entitle certain shareholders to a special deduction in their taxation return, as set out in the dividend statement. LIC capital gains available for distribution are dependent upon the disposal of investment portfolio holdings which qualify for LIC capital gains or the receipt of LIC distributions from LIC securities held in the portfolios. \$12.4 million of the capital gain (\$17.7 million of the attributable amount) will be paid out as part of the final and special dividend on 9 August 2013.

#### 21. Earnings per share

| Basic Earnings per Share                               | 2013<br>Number | 2012<br>Number |
|--|----------------|----------------|
| Weighted average number of ordinary shares used as the | 127 577 015    | 106 107 776    |
| denominator  | 137,577,015    | 136,407,776    |
|  | \$'000         | \$'000         |
| Profit for the year                                    | 10,266         | 12,789         |
|  | Cents          | Cents          |
| Basic earnings per share                               | 7.46           | 9.38           |
| Basic net operating result per Share                   | \$'000         | \$'000         |
| Net operating result                                   | 8,293          | 8,358          |
|  | Cents          | Cents          |
| Basic net operating result per share                   | 6.03           | 6.13           |

#### **Dilution**

As there are no options, convertible notes or other dilutive instruments on issue, diluted earnings per share is the same as basic earnings per share. This similarly applies to diluted net operating profit before net gains on investment and options written portfolios per share.

#### 22. Directors and Executives

The Remuneration for the Directors was as follows:

|                   | Short Term<br>Benefits \$ | Post-<br>Employment<br>Benefits \$ | Total \$ |
|-------------------|---------------------------|------------------------------------|----------|
| 2013<br>Directors | 308,899                   | 16,101                             | 325,000  |
| 2012<br>Directors | 335,778                   | 30,222                             | 366,000  |

#### **Shareholdings**

At balance date, shares issued by the Company and held directly, indirectly or beneficially by non-executive directors and executives of the Company, or by entities to which they were related were:

| 2013          | Opening balance | Net changes | Closing balance |
|---------------|-----------------|-------------|-----------------|
| TA Campbell   | 2,385,741       | 39,019      | 2,424,760       |
| RE Barker     | 413,544         | 11,551      | 425,095         |
| IA Campbell   | 53,591          | 1,883       | 55,474          |
| DE Meiklejohn | 123,660         | -           | 123,660         |
| GW Sinclair   | 23,660          | 8,000       | 31,660          |
| RM Freeman    | 152,253         | 7,927       | 160,180         |
| GN Driver     | 24,650          | 1,388       | 26,038          |
| SM Pordage    | -               | 986         | 986             |
| AJB Porter    | -               | 1,807       | 1,807           |
| 2012          |                 |             |                 |
| TA Campbell   | 2,385,741       | -           | 2,385,741       |
| RE Barker     | 400,063         | 13,481      | 413,544         |
| IA Campbell   | 50,733          | 2,858       | 53,591          |
| DE Meiklejohn | 123,660         | -           | 123,660         |
| GW Sinclair   | 23,660          | -           | 23,660          |
| RM Freeman    | 144,131         | 8,122       | 152,253         |
| GN Driver     | 19,650          | 5,000       | 24,650          |

#### 23. Related parties

All transactions with deemed related parties were made on normal commercial terms and conditions and approved by independent Directors.

The day-to-day management of the Company's investments and its operation, including financial reporting and administration, have been delegated to Australian Investment Company Services Limited ("AICS"). Details of the amounts paid to AICS are disclosed in Note 4.

#### 24. Remuneration of auditors

|  | 2013<br>\$ | 2012<br>\$ |
|--|------------|------------|
| During the year the auditor earned the following remuneration: |            |            |
| PricewaterhouseCoopers   |            |            |
| Audit or review of financial reports                           | 81,180     | 79,200     |
| Non-Audit Services   |            |            |
| Taxation compliance services                                   | 45,485     | 34,210     |
| Total remuneration   | 126,665    | 113,410    |

The Company's Audit Committee oversees the relationship with the Company's External Auditors. The Audit Committee reviews the scope of the audit and the proposed fee. It also reviews the cost and scope of other audit related tax compliance services provided by the audit firm to ensure they do not compromise independence. Other non-audit services would not normally be provided by the external audit firm. However, if for special reasons such services were to be proposed, the Audit Committee would review the proposal to also ensure they did not affect the independence of the external audit function. The auditor also conforms to legal requirements regarding audit partner rotation every 5 years.

#### 25. Reconciliation of net cash flows from operating activities to profit

|  | 2013    | 2012    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Profit for the year  | 10,266  | 12,789  |
| <ul> <li>Change in fair value of puttable instruments</li> </ul>                               | (1,973) | (4,493) |
| <ul> <li>Net decrease (increase) in trading portfolio</li> </ul>                               | (281)   | 2,258   |
| <ul> <li>Increase (decrease) in options written portfolio</li> </ul>                           | -       | (3)     |
| <ul> <li>Dividends received as securities under DRP investments</li> </ul>                     | (1,189) | (691)   |
| - Decrease (increase) in current receivables   | (998)   | (1,028) |
| <ul> <li>Less increase (decrease) in receivables for investment portfolio</li> </ul>           | 1,578   | 375     |
| <ul> <li>Increase (decrease) in deferred tax liabilities</li> </ul>                            | 6,121   | 726     |
| <ul> <li>Less (increase) decrease in deferred tax liability on investment portfolio</li> </ul> | (6,083) | (486)   |
| <ul> <li>Increase (decrease) in current payables</li> </ul>                                    | (640)   | 660     |
| <ul> <li>Less decrease (increase) in payables for investment portfolio</li> </ul>              | 619     | (782)   |
| <ul> <li>Increase (decrease) in provision for tax payable</li> </ul>                           | 8,594   | (850)   |
| - Less CGT provision   | (8,576) | -       |
| <ul> <li>Add taxes paid on capital gains</li> </ul>  | 20      | 604     |
| Net cash flows from operating activities   | 7,458   | 9,079   |

#### 26. Contingencies

As at 30 June 2013, the Company was a sub-underwriter for a Share Placement Plan undertaken by Lion Selection Group Limited. Under the terms of this agreement, Mirrabooka has agreed to purchase up to \$500,000 of shares at a set value in Lion Selection Group Limited should the number of shares raised under the Share Purchase Plan not reach a specified level.

Directors are not aware of any other material contingent liabilities or contingent assets other than those already disclosed elsewhere in the financial report.

#### 27. Securities at Fair Value through other Comprehensive Income at 30 June 2013

The below list is of those securities held in the investment portfolio that are valued at fair value through Other Comprehensive Income. They do not include securities in the trading portfolio, puttable instruments or convertible notes classified as debt in the investment portfolio (which are held at 'fair value through profit or loss') or the options written portfolio.

Individual holdings in the portfolio may change during the course of the year. In addition, holdings may be subject to call options or sale commitments by which they may be sold at a price significantly different from the market price prevailing at the time of the exercise or sale.

|                                | 2013<br>\$'000 | 2012<br>\$'000 |
|--------------------------------|----------------|----------------|
| Acer Energy                    | -              | 300            |
| Alumina                        | 5,242          | 3,691          |
| Amalgamated Holdings           | 4,011          | 2,902          |
| Ansell                         | 8,551          | 7,524          |
| ARB Corporation                | 4,516          | 3,605          |
| ASG Group                      | -              | 2,778          |
| Atlas Iron                     | -              | 909            |
| Austal Limited                 | 1,133          | -              |
| Australian Infrastructure Fund | -              | 12,634         |
| Austbrokers                    | 12,715         | 7,779          |
| AWE Limited                    | 1,612          | -              |
| Bega Cheese                    | 4,608          | -              |
| BigAir Group                   | 4,200          | 2,222          |
| Blackmores                     | 1,360          | 494            |
| Blue Energy                    | 379            | -              |
| Bluescope Steel                | 3,503          | -              |
| Boral                          | 2,316          | 1,946          |
| Bradken                        | 3,232          | 5,333          |
| Breville Group                 | -              | 1,204          |
| Brickworks                     | 3,327          | -              |
| Buru Energy                    | 1,464          | 1,884          |
| ALS (was Campbell Bros.)       | 12,933         | 14,785         |
| Carindale Property Trust       | 1,397          | 1,160          |

|                         | 2013   | 2012     |
|-------------------------|--------|----------|
|                         | \$'000 | \$'000   |
| Coca-Cola Amatil        | 7,488  | 7,883    |
| Colorpak                | 1,692  | 1,332    |
| Comet Ridge             | 658    | <b>-</b> |
| Cooper Energy           | 938    | 1,112    |
| Cromwell Property       | 4,583  | 1,918    |
| Domino's Pizza          | 1,417  | 1,275    |
| Engenco                 | -      | 1,479    |
| Equity Trustees         | 5,895  | 4,235    |
| ERM Power               | -      | 1,600    |
| Fleetwood Corporation   | -      | 8,459    |
| Fletcher Building       | 4,712  | 2,898    |
| Freedom Foods           | 3,229  | -        |
| G8 Education            | -      | 2,266    |
| Horizon Oil             | 1,787  | -        |
| iCar Asia               | 1,238  | -        |
| Iluka Resources         | 4,495  | 3,396    |
| Incitec Pivot           | 1,729  | 1,723    |
| IProperty               | 1,873  | 1,453    |
| Ingenia Communities     | 2,693  | -        |
| Invocare                | 10,527 | 7,856    |
| Iress Market Technology | 9,375  | 8,188    |
| iSelect                 | 2,721  | 3,000    |
| James Hardie Industries | 10,611 | 8,995    |
| JB Hi-Fi                | 2,017  | -        |
| K&S Corporation         | -      | -        |
| Lion Selection          | 1,172  | -        |
| Little World Beverages  | -      | 1,551    |
| Lycopodium              | -      | 2,168    |
| Medusa Mining           | 618    | -        |
| Mermaid Marine          | 3,520  | 4,727    |
| New Hope Corporation    | 1,428  | _        |
| Nufarm                  | 4,194  | 3,131    |
| Oil Search              | 10,907 | 9,236    |
| Pacific Energy          | 1,125  | 1,378    |
| Perpetual               | 5,205  | 3,367    |
| Premier Investments     | ,<br>- | 1,036    |
| Quickflix               | _      | 281      |
| Qube Logistics          | 3,195  | 1,511    |
| Ramsay Healthcare       | 6,804  | 6,105    |
| REA Group               | 7,516  | 5,389    |
|                         | .,010  | 3,300    |

|                             | 2013    | 2012    |
|-----------------------------|---------|---------|
|                             | \$'000  | \$'000  |
| Reece Australia             | 2,906   | 819     |
| Resmed                      | 3,000   | 1,842   |
| Resource Equipment          | -       | 1,243   |
| Rum Jungle                  | 426     | -       |
| Seek                        | 3,129   | -       |
| Senex Energy                | 5,015   | 6,035   |
| Tap Oil                     | 1,410   | -       |
| Tassal Group                | 7,485   | 2,912   |
| Toll Holdings               | 5,586   | 1,592   |
| Tox Free Solutions          | 13,800  | 11,621  |
| Transfield                  | 693     | -       |
| Transurban Group            | 3,113   | 2,620   |
| Treasury Wine               | 757     | 565     |
| Trust Company               | 2,608   | 2,279   |
| Unilife Corporation         | -       | 488     |
| Vocus Communications        | 2,895   | -       |
| Warrnambool Cheese & Butter | 802     | -       |
| Wide Bay Australia          | 1,313   | 2,000   |
| Wellcom Group               | 3,569   | 4,310   |
| Total                       | 260,368 | 218,424 |