MISCELLANEOUS Page 1 of 1



Miscellaneous	
* Asterisks denote mandatory information	
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The details of the announcement start here .

Announcement Title \*

Media Statement - Moody's Announcement

Description

#### **Attachments**

MS-20140224-MoodyAnn.pdf

Total size = **228K** (2048K size limit recommended)

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## **Media Statement**

# **Moody's Announcement**

**Singapore**, **24 February 2014** - Singapore Telecommunications Limited refers to the announcement by Moody's Investors Service regarding Optus (see attached).

Optus' credit rating continues to be strong among its peers in the global telecommunications industry.

Optus remains financially-disciplined in its approach to investments and is committed to maintaining an investment-grade credit rating.

###

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# Rating Action: Moody's downgrades Optus to A1 from Aa3: outlook stable

Global Credit Research - 24 Feb 2014

#### Approximately US\$ 1.9 bn of debt securities affected

Sydney, February 24, 2014 -- Moody's Investors Services has today downgraded the senior unsecured long term ratings of Optus Finance Pty Limited to A1/ (P)A1 from Aa3/ (P)Aa3. The outlook was revised to stable from negative. Optus' short term (P) P-1 rating is unaffected by today's rating action and is affirmed.

Optus Finance Pty Limited is a wholly owned and guaranteed subsidiary of SingTel Optus Pty Ltd (together with Optus Finance Pty Limited, "Optus").

#### **RATINGS RATIONALE**

"The downgrade reflects the weakening in Optus' credit profile at the previous rating level, with trend in elevated leverage, intensely competitive operating environment, and business profile that is comparatively weak compared to major telcos at that rating level" says Ian Lewis a Moody's Senior Vice President.

"We expect Optus' financial leverage to increase as it moves to fund its purchase of new spectrum, at least partially through additional debt. The new A1 rating incorporates a level of tolerance for the uncertainty that exists over the company's capital structure and the level of cash that will be repatriated to the 100% parent, Singapore Telecommunications Limited (SingTel, Aa3/stable)", says Lewis. "The downgrade captures our expectation that Optus will continue to upstream funds to SingTel, further constraining its financial profile" says Lewis who is also the Lead Analyst for the company.

"We expect that debt funded investments and shareholder friendly activities will raise Optus' financial leverage (measured using Debt/EBITDA) to about 1.5x or slightly above, which leaves no headroom within its previous rating. The new rating provides Optus with a degree of headroom to manage its capital and the likely impact of heightened market competition", says Lewis.

"We believe that the operating profile of the company is likely to weaken as vigorous competition in the mobile market continues to intensify. Telstra Corporation Limited (A2 stable) -- Optus' main rival in Australia -- has captured the lion's share of the mobile market and we expect that this dynamic will exert downward pressure on Optus' margins and cash flow over time" adds Lewis.

Optus' senior unsecured long term rating of A1 includes a two-notch uplift from its underlying standalone credit profile. Optus' A1 rating benefits from the presence and support of parent SingTel through its 100% ownership and close operational, financial and strategic integration with SingTel. Optus offers SingTel control of the leading alternative integrated carrier in one of Asia Pacific's largest markets, providing a level of unique geographic diversification for the group. For the nine months ended December 2013, Optus contributed around 50% of SingTel's reported EBITDA.

### What Could Change the Rating - Up

Positive pressure on the rating could evolve over time if cashflow repatriation to the parent and capex moderates to levels that are consistent with long term sustainable leverage of below 1.4x Debt/EBITDA. Articulation of a clear capital management framework, including dividend distribution policy, consistent with maintenance of such a leverage level would assist in this regard.

# What Could Change the Rating - Down

Further excessive up-streaming of cash flows to Optus' parent or increased borrowing to fund new acquisitions or capex could lead to further pressure on the rating. In addition, heightened levels of competition in Optus' operating environment could lead to reduced revenues and/or compressed margins. Moody's would consider Debt/EBITDA rising above 1.75x as indicative of such negative rating pressure. EBITDA margins of less than 28% could also pressure the rating. In addition, the rating could be subject to negative rating pressure if the implied support from SingTel was reduced or the parent's credit rating was downgraded.

Sing Tel Optus Pty Limited (Optus) is an integrated communications services provider in Australia, headquartered in Sydney and the No.2 provider of mobile, broadband and fixed line/data. It is 100% owned by Singapore Telecommunications Limited ("SingTel" rated Aa3/Stable), itself owned 52% by Temasek Holdings (Pte) Limited which is in turn owned 100% by the Singapore Government.

The principal methodology used in this rating was the Global Telecommunications Industry published in December 2010. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.

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