

QANTAS AIRWAYS LIMITED

ABN 16 009 661 901

PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS

JANUARY 2014

Summary of Traffic and Capacity Statistics

Month of January 2014

Qantas Group passenger numbers for January 2014 increased by 3.0 per cent from the previous year. Group Available Seat Kilometres (ASKs) increased by 2.5 per cent and Revenue Passenger Kilometres (RPKs) increased by 0.1 per cent, resulting in a Revenue Seat Factor of 80.1 per cent which was 2.0 percentage points lower than the previous year.

Financial Year 2014

Qantas Group passenger numbers for the financial year to date (January 2014) increased by 1.8 per cent from the previous year. Group ASKs increased by 0.9 per cent and RPKs decreased by 1.0 per cent, resulting in a revenue seat factor of 78.7 per cent which was 1.6 percentage points lower than the previous year.

For the financial year to date, Qantas Group yields were lower than the prior corresponding period, reflecting challenging market conditions on domestic and international routes. Total Domestic (comprising Qantas Domestic, QantasLink and Jetstar Domestic) yields were lower than the prior corresponding period as a result of continued market capacity growth and weak demand. Total International yields were lower than the prior corresponding period due to high levels of competitor capacity growth.

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PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS
JANUARY 2014

	Month			Financial Year to Date		
	2013/14	2012/13	Change	2013/14	2012/13	Change
QANTAS DOMESTIC (INCLUDING QANTASLINK) - SCHEDULED SERVICES						
Passengers Carried ('000)	1,718	1,697	1.3%	12,980	13,106	(1.0)%
Revenue Passenger Kilometres (m)	2,247	2,251	(0.2)%	16,641	16,999	(2.1)%
Available Seat Kilometres (m)	3,113	2,959	5.2%	22,341	22,146	0.9%
Revenue Seat Factor (%)	72.2	76.1	(3.9) pts	74.5	76.8	(2.3) pts
QANTAS DOMESTIC (EXCLUDING QANTASLINK) - SCHEDULED SERVICES						
Passengers Carried ('000)	1,287	1,283	0.3%	9,820	9,981	(1.6)%
Revenue Passenger Kilometres (m)	1,969	1,988	(0.9)%	14,590	14,983	(2.6)%
Available Seat Kilometres (m)	2,634	2,532	4.0%	19,065	19,118	(0.3)%
Revenue Seat Factor (%)	74.8	78.5	(3.8) pts	76.5	78.4	(1.8) pts
QANTASLINK - SCHEDULED SERVICES						
Passengers Carried ('000)	430	413	4.1%	3,160	3,125	1.1%
Revenue Passenger Kilometres (m)	278	263	5.8%	2,051	2,016	1.7%
Available Seat Kilometres (m)	479	427	12.2%	3,276	3,028	8.2%
Revenue Seat Factor (%)	57.9	61.4	(3.5) pts	62.6	66.6	(4.0) pts
JETSTAR DOMESTIC - SCHEDULED SERVICES						
Passengers Carried ('000)	1,210	1,119	8.1%	7,493	7,094	5.6%
Revenue Passenger Kilometres (m)	1,412	1,335	5.8%	8,986	8,587	4.7%
Available Seat Kilometres (m)	1,651	1,603	3.0%	10,858	10,470	3.7%
Revenue Seat Factor (%)	85.5	83.3	2.3 pts	82.8	82.0	0.7 pts
QANTAS INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	559	546	2.4%	3,566	3,463	3.0%
Revenue Passenger Kilometres (m)	4,393	4,486	(2.1)%	28,532	28,999	(1.6)%
Available Seat Kilometres (m)	5,238	5,190	0.9%	35,100	34,815	0.8%
Revenue Seat Factor (%)	83.9	86.4	(2.6) pts	81.3	83.3	(2.0) pts
JETSTAR INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	454	480	(5.5)%	2,967	3,108	(4.6)%
Revenue Passenger Kilometres (m)	1,434	1,431	0.2%	8,591	9,051	(5.1)%
Available Seat Kilometres (m)	1,771	1,771	0.0%	11,349	11,677	(2.8)%
Revenue Seat Factor (%)	80.9	80.8	0.1 pts	75.7	77.5	(1.8) pts
JETSTAR ASIA - SCHEDULED SERVICES						
Passengers Carried ('000)	329	302	8.9%	2,358	2,074	13.7%
Revenue Passenger Kilometres (m)	509	485	5.0%	3,638	3,444	5.6%
Available Seat Kilometres (m)	699	642	8.9%	4,669	4,430	5.4%
Revenue Seat Factor (%)	72.8	75.5	(2.7) pts	77.9	77.7	0.2 pts
QANTAS GROUP OPERATIONS						
Passengers Carried ('000)	4,270	4,145	3.0%	29,364	28,846	1.8%
Revenue Passenger Kilometres (m)	9,995	9,986	0.1%	66,388	67,081	(1.0)%
Available Seat Kilometres (m)	12,473	12,164	2.5%	84,318	83,538	0.9%
Revenue Seat Factor (%)	80.1	82.1	(2.0) pts	78.7	80.3	(1.6) pts

Notes

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding.

The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

Key

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown