



# VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX: VAH)

# Preliminary Operating Statistics January 2014

# SUMMARY OF OPERATING STATISTICS - VIRGIN AUSTRALIA<sup>1</sup>

In January 2013 Virgin Australia transitioned to the *SabreSonic* booking and check-in system. Load restrictions and reduced passenger inventory measures implemented during the period impacted the operating statistics for the period and will impact the comparative statistics for January 2014.

## **Virgin Australia Domestic Operations**

Passenger numbers for the month of January 2014 increased by 6.5% and Available Seat Kilometres increased by 3.3% on the prior corresponding period of January 2013 (normalising for the impact of the acquisition of Skywest Airlines in April 2013, Available Seat Kilometres increased by 1.8%). Revenue Passenger Kilometres increased by 7.7% and Revenue Load Factor increased by 3.1 percentage points on the prior corresponding period.

Yield for January Financial Year 2014 to date was positive compared to the prior corresponding period.

#### **Virgin Australia International Operations**

Passenger numbers for the month of January 2014 increased by 6.7% and Available Seat Kilometres increased by 0.8% on the prior corresponding period of January 2013. Revenue Load Factor increased by 1.6 percentage points on the prior corresponding period.

# SUMMARY OF OPERATING STATISTICS - TIGERAIR AUSTRALIA

Available Seat Kilometres increased by 23.6%, Revenue Passenger Kilometres increased by 23.9% and Revenue Load Factor increased by 0.2 percentage points to 86.9% for the month of January 2014 compared to the prior corresponding period of January 2013. The increase in Available Seat Kilometres was driven by further improvements in aircraft utilisation since the prior corresponding period, including the launch of the new Sydney-Perth services in late December 2013.

24-hour media enquiries: 1800 142 467

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<sup>&</sup>lt;sup>1</sup> The Preliminary Operating Statistics consolidate the Regular Passenger Traffic segment of the Skywest business since it was acquired by Virgin Australia in April 2013.





### **VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS – JANUARY**

		JANUARY				FINANCIAL YTD		
		2014	2013	Change		2014	2013	Change
	Revenue Passengers	1,399,631	1,314,690	6.5%		10,477,529	10,040,660	4.4%
DOMESTIC	Revenue Passenger Kilometres (millions)	1,697	1,576	7.7%		12,345	11,744	5.1%
	Available Seat Kilometres (millions)	2,224	2,152	3.3%		15,792	15,207	3.8%
	Revenue Load Factor	76.3%	73.2%	3.1 pt		78.2%	77.2%	1.0 pt
NAL	Revenue Passengers	247,068	231,615	6.7%		1,627,523	1,587,722	2.5%
INTERNATIONAL	Available Seat Kilometres (millions)	1,409	1,398	0.8%		9,381	9,545	(1.7%)
INTE	Revenue Load Factor	81.2%	79.6%	1.6 pt		81.2%	78.7%	2.5 pt
VORK	Revenue Passengers	1,646,699	1,546,305	6.5%		12,105,052	11,628,382	4.1%
TOTAL NETWORK	Available Seat Kilometres (millions)	3,633	3,550	2.3%		25,172	24,752	1.7%
TOTA	Revenue Load Factor	78.2%	75.7%	2.5 pt		79.6%	77.8%	1.8 pt

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#### TIGERAIR AUSTRALIA OPERATING STATISTICS - JANUARY

ALIA	Revenue Passengers		
AUSTR	Revenue Passenger Kilometres (000's)		
TIGERAIR AUSTRALIA	Available Seat Kilometres (000's)		
TIGE	Revenue Load Factor		

JANUARY							
2014	2013	Change					
297,721	280,710	6.1%					
361,543	291,869	23.9%					
416,005	336,593	23.6%					
86.9%	86.7%	0.2 pt					

FINANCIAL YID						
2014	2013	Change				
1,955,400	1,617,117	20.9%				
2,346,420	1,822,959	28.7%				
2,671,104	2,175,090	22.8%				
87.8%	83.8%	4.0 pt				

#### Notes:

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (4) Revenue Load Factor means RPKs as a percentage of ASKs. For VA International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.
- (5) Operating statistics for Skywest included in Virgin Australia numbers.

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