<b>Appendix 4D</b> Half-Year Report	Incitec Pivot Limited
	ABN 42 004 080 264
<b>Financial Half-Year Ended</b> (current period)	<b>Previous Financial Half-Year Ended</b> (previous corresponding period)
31 March 2014	31 March 2013
<b>Results for announcement to the market</b> Extracts of the Incitec Pivot Limited results for the half-year ended 31 March 2014	\$A mil

Revenues from ordinary activities	up	6%	to	1,508.4
Profit for the financial half-year	up	7%	to	115.7
Net profit for the financial half-year	up	7%	to	115.7

Dividends	Amount per security cents	Franked amount per security at 30% tax cents
Current period		
Interim dividend	3.50	2.63
Previous corresponding period		
Interim dividend	3.40	2.55
Year end dividend – 2013		
Final dividend	5.80	4.35
Record date for determining entitlements to the interim dividend:	22 May 2014	
Payment date of interim dividend:	1 July 2014	

	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	\$0.81	\$0.70

For the profit commentary and any other significant information needed by an investor to make an informed assessment of Incitec Pivot Limited's results please refer to the accompanying Incitec Pivot Limited Profit Report.

The information should be read in conjunction with the most recent Annual Financial Report.

# Conduit foreign income component:

Interim dividend Interim dividend	
Ordinary 0.88 cents Ordinary 0.85 cents	
Final dividend	
Ordinary 1.45 cents	

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# **Directors' Report**

The Directors of Incitec Pivot Limited present their report together with the financial report for the half-year ended 31 March 2014 and the auditor's review report thereon.

#### Directors

The Directors of the Company during the financial half-year and up to the date of this report are:

Name, qualification and special responsibilities	Period of directorship
Non-executive directors	
P V Brasher BEc(Hons), FCA Chairman Chairman of the Nominations Committee Member of the Remuneration Committee	Appointed as a director on 29 September 2010 and appointed Chairman on 30 June 2012
A C Larkin FCPA, FAICD Chairman of the Audit and Risk Management Committee Member of the Nominations Committee	Appointed as a director on 1 June 2003
<b>J Marlay</b> BSc, FAICD Chairman of the Remuneration Committee Member of the Audit and Risk Management Committee	Appointed as a director on 20 December 2006
<b>G Smorgon AM</b> B.Juris, LLB Member of the Health, Safety, Environment and Community Committee Member of the Nominations Committee Member of the Remuneration Committee	Appointed as a director on 19 December 2008
<b>R McGrath</b> BTP(Hons), MASc, FAICD Chairman of the Health, Safety, Environment and Community Committee Member of the Audit and Risk Management Committee Member of the Nominations Committee	Appointed as a director on 15 September 2011
<b>K Fagg</b> FTSE, BE(Hons), MCom(Hons) Member of the Health, Safety, Environment and Community Committee	Appointed as a director on 15 April 2014
Executive directors	
<b>J E Fazzino</b> BEc(Hons) Managing Director & Chief Executive Officer Member of the Health, Safety, Environment and Community Committee	Appointed as a director on 18 July 2005 and appointed Managing Director & CEO on 29 July 2009
Former directors	
A D McCallum Dip. Ag Science, FAICD	Appointed as a director on 15 December 1997 and resigned as a director on 19 December 2013

#### **Review of operations**

A review of the operations of Incitec Pivot Limited and its controlled entities (collectively the "Group") during the halfyear and of the results of those operations is contained in the accompanying Incitec Pivot Limited Profit Report.

#### Events subsequent to reporting date

Since the end of the half-year, in May 2014 the directors determined to pay an interim dividend for the Company of 3.5 cents per share on 1 July 2014. The dividend is 75 percent franked (refer to note 7 in the half-year financial report).

Other than the matter reported above, as at the date of this report, the directors are not aware of any significant matter or circumstance that has arisen since 31 March 2014 that has affected or may affect the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent years, which has not been covered in this report.

#### Lead Auditor's Independence Declaration

The lead auditor's independence declaration is set out on page 4 and forms part of the Directors' report for the half-year ended 31 March 2014.

#### Rounding

The Group is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and, in accordance with that Class Order, the amounts shown in this report and in the accompanying half-year financial report have been rounded off, except where otherwise stated, to the nearest one hundred thousand dollars.

This report is made in accordance with a resolution of Directors.

Signed on behalf of the Board

Paul V Brasher, Chairman Dated at Melbourne this 9th day of May 2014

# Deloitte.

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The Board of Directors Incitec Pivot Limited Level 8, 28 Freshwater Place, Southbank Victoria 3006, Australia

9 May 2014

Dear Board Members

# Auditors Independence Declaration to Incitec Pivot Limited

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Incitec Pivot Limited.

As lead audit partner for the review of the half year financial report of Incitec Pivot Limited for the half year ended 31 March 2014, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours faithfully

Deloith, purche phraky

DELOITTE TOUCHE TOHMATSU

Em pulani

Tom Imbesi Partner Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation. Member of Deloitte Touche Tohmatsu Limited

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the half-year ended 31 March 2014

	Notes	March 2014 \$mill	March 2013* \$mill
Revenue	(5)	1,508.4	1,426.9
Financial and other income	(5)	31.5	26.3
Operating expenses			
Changes in inventories of finished goods and work in progress		66.9	130.1
Raw materials and consumables used and finished goods purchased for resale		(704.8)	(734.3
Employee expenses		(295.5)	(296.2
Depreciation and amortisation expense		(109.5)	(82.5
Financial expenses		(52.0)	(36.7
Purchased services		(76.7)	(80.2
Repairs and maintenance		(70.7)	(62.3
Outgoing freight		(111.5)	(103.1
Lease payments – operating leases		(35.1)	(33.3
Share of profit on equity accounted investments		15.9	15.1
Asset write-downs, clean-up and environmental provisions		(3.3)	(1.3
Other expenses		(13.4)	(24.8
		(1,389.7)	(1,309.5
Profit before income tax		150.2	143.7
Income tax expense		(34.5)	(35.8
Profit for the half-year		115.7	107.9
Items that will not be reclassified subsequently to profit or loss Actuarial gains on defined benefit plans Gross fair value loss on assets at fair value through other comprehensive income Income tax relating to items that will not be reclassified subsequently Items that may be reclassified subsequently to profit or loss Fair value gain on hedging instruments entered into for cash flow hedges Cash-flow hedge loss/(gain) transferred to profit or loss statement Exchange differences on translating foreign operations (Loss)/gain on hedge of net investment Income tax relating to items that may be reclassified subsequently		6.4 (0.3) (2.3) 3.8 6.2 7.9 (9.9) (1.7) (3.3)	12.1 (0.3 (4.5 7.3 4.2 (13.5 (9.4 0.6 3.2
Other comprehensive income for the period, net of income tax		(0.8)	(14.9
Total comprehensive income for the half-year		118.7	100.3
Profit attributable to:		. 10.7	100.5
Members of Incitec Pivot Limited		115.7	107.8
Non-controlling members		115.7	0.1
Non-controlling members		115.7	107.9
Total comprehensive income attributable to:		115.7	107.9
Members of Incitec Pivot Limited		118.7	100.2
Non-controlling members		-	0.1
		118.7	100.3
		cents	cents
<b>Earnings per share</b> Basic earnings per share	(4)	7.1	<i>L I</i>
הסצר בסווווולא לבו צווסוב	(6)	7.1	6.6

\* Comparative information has been restated as a result of the Group adopting the revised Australian Accounting Standard, AASB 119 'Employee Benefits'. Refer Note 2 for further details.

The Consolidated Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the Notes to the half-year Consolidated Financial Report set out on pages 9 to 19.

# **Consolidated Statement of Financial Position**

As at 31 March 2014

	Notes	March 2014 \$mill	September 2013 \$mill
Current assets			
Cash and equivalents		68.7	270.6
Trade and other receivables		362.2	364.7
Inventories		509.7	435.6
Other assets		70.1	61.9
Other financial assets		5.4	5.6
Assets classified as held for sale		0.6	0.6
Current tax assets		0.4	36.2
Total current assets		1,017.1	1,175.2
Non-current assets			
Trade and other receivables		7.0	8.2
Other assets		5.6	4.4
Other financial assets		113.4	117.1
Investments accounted for using the equity method		300.2	299.1
Property, plant and equipment		3,235.2	3,033.5
Intangible assets		2,949.0	
Deferred tax assets		20.6	
Total non-current assets		6,631.0	6,508.6
Total assets		7,648.1	
Current liabilities			
Trade and other payables		791.8	979.3
Interest bearing liabilities	(10)	35.3	33.5
Other financial liabilities		16.0	39.6
Provisions		97.4	108.4
Total current liabilities		940.5	1,160.8
Non-current liabilities			
Trade and other payables		7.9	7.0
Interest bearing liabilities	(10)	1,805.8	1,620.6
Other financial liabilities		123.2	114.3
Provisions		74.6	77.5
Deferred tax liabilities		349.9	413.4
Retirement benefit obligation		60.7	70.4
Total non-current liabilities		2,422.1	2,303.2
Total liabilities		3,362.6	
Net assets		4,285.5	
Equity			
Issued capital		3,305.5	3,265.9
Reserves		(176.4)	
Retained earnings		1,154.8	
Minority interest		1.6	
Total equity		4,285.5	

The Consolidated Statement of Financial Position should be read in conjunction with the Notes to the half-year Consolidated Financial Report set out on pages 9 to 19.

# **Consolidated Statement of Cash Flows**

For the half-year ended 31 March 2014

	Notes	March 2014 \$mill Inflows/ (outflows)	March 2013 \$mill Inflows/ (outflows)
Cash flows from operating activities			
Receipts from customers		1,665.3	1,608.8
Payments to suppliers and employees		(1,683.4)	(1,635.9)
Interest received		8.8	9.5
Financial expenses paid		(38.4)	(32.0)
Other revenue received		13.8	14.0
Income taxes paid		(6.0)	(29.0)
Net cash flows from operating activities		(39.9)	(64.6)
Cash flows from investing activities			
Payments for property, plant and equipment and intangibles		(305.8)	(191.3)
Proceeds from sale of property, plant and equipment		14.0	22.6
Repayment of loans by equity-accounted investees		6.0	10.8
(Payments)/proceeds on settlement of net investment hedge derivatives		(4.6)	14.8
Net cash flows from investing activities		(290.4)	(143.1)
Cash flows from financing activities			
Repayments of borrowings	(10)	(5.8)	(40.3)
Proceeds from borrowings	(10)	195.3	278.0
Realised market value (losses)/gains on hedge of borrowings		(8.1)	1.2
Dividends paid	(7)	(54.9)	(148.2)
Net cash flows from financing activities		126.5	90.7
Net decrease in cash and cash equivalents held		(203.8)	(117.0)
Cash and cash equivalents at the beginning of the half-year		270.6	154.1
Effect of exchange rate fluctuation on cash and cash equivalents held		1.9	(0.1)
Cash and cash equivalents at the end of the half-year		68.7	37.0

The Consolidated Statement of Cash Flows should be read in conjunction with the Notes to the half-year Consolidated Financial Report set out on pages 9 to 19.

# **Consolidated Statement of Changes in Equity**

For the half-year ended 31 March 2014

	Issued capital \$mill	Cash flow hedging reserve \$mill	Share- based payments reserve \$mill	Foreign currency translation reserve \$mill	Fair value reserve \$mill	Retained earnings \$mill	Total \$mill	Minority interest \$mill	Total equity \$mill
Balance at 1 October 2012	3,265.9	(0.3)	22.3	(190.8)	(9.6)	941.6	4,029.1	2.3	4,031.4
Total comprehensive income for the period	-	(6.4)	-	(8.5)	(0.2)	115.3	100.2	0.1	100.3
Dividends paid	-	-	-	-	-	(148.2)	(148.2)	-	(148.2)
Share-based payment transactions	-	-	(3.6)	-	-	-	(3.6)	-	(3.6)
Balance at 31 March 2013	3,265.9	(6.7)	18.7	(199.3)	(9.8)	908.7	3,977.5	2.4	3,979.9
Balance at 1 October 2013	3,265.9	(26.7)	22.2	(163.1)	(11.0)	1,129.6	4,216.9	2.9	4,219.8
Total comprehensive income for the period	-	10.1	-	(10.9)	(0.2)	119.7	118.7	-	118.7
Dividends paid	-	-	-	-	-	(94.5)	(94.5)	(1.3)	(95.8)
Shares issued during the period	39.6	-	-	-	-	-	39.6	-	39.6
Share-based payment transactions	-	-	3.2	-	-	-	3.2	-	3.2
Balance at 31 March 2014	3,305.5	(16.6)	25.4	(174.0)	(11.2)	1,154.8	4,283.9	1.6	4,285.5

The Consolidated Statement of Changes in Equity should be read in conjunction with the Notes to the half-year Consolidated Financial Report set out on pages 9 to 19.

#### Cash flow hedging reserve

The cash flow hedging reserve comprises the cumulative net change in the fair value of cash flow hedging instruments related to the effective portion of hedged transactions that have not yet occurred.

#### Share-based payments reserve

The share-based payments reserve comprises the fair value of rights recognised as an employee expense over the relevant vesting period and transactions associated with the 2011/14, 2012/15 and 2013/16 Long Term Incentive Plans.

#### Foreign currency translation reserve

Exchange differences arising on translation of foreign controlled operations are taken to the foreign currency translation reserve. The relevant portion of the reserve is recognised in the Consolidated Income Statement when the foreign operation is disposed of.

The foreign currency translation reserve is also used to record gains and losses on hedges of net investments in foreign operations.

#### Fair value reserve

The fair value reserve represents the cumulative net change in the fair value of equity instruments.

#### **Minority interest**

Represents a 35 percent outside equity interest in Quantum Fertilisers Limited, a Hong Kong based fertiliser marketing company.

For the half-year ended 31 March 2014

### 1. Basis of preparation

Incitec Pivot Limited (the 'Company') is a company incorporated and domiciled in Australia. This half-year Consolidated Financial Report includes the financial statements of the Company and its subsidiaries (collectively the 'Group') and the Group's interest in associates, as at and for the half-year ended 31 March 2014.

The Annual Financial Report of the Group is available on Incitec Pivot's website, www.incitecpivot.com.au, or upon request from the Company's registered office at Level 8, 28 Freshwater Place, Southbank Victoria 3006, Australia.

The half-year Consolidated Financial Report is a general purpose Financial Report which has been prepared in accordance with the requirements of the Australian *Corporations Act 2001* and Accounting standards applicable in Australia, including AASB 134: *Interim Financial Reporting*.

This half-year Consolidated Financial Report does not include all the notes of the type normally included in the Annual Financial Report. Accordingly, this report is to be read in conjunction with the Annual Financial Report for the year ended 30 September 2013 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure obligations set out in the ASX listing rules.

This half-year Consolidated Financial Report was approved by the Board of directors on 9 May 2014.

The Group is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and, in accordance with the Class Order, amounts in the half-year Consolidated Financial Report have been rounded off to the nearest one hundred thousand dollars, unless otherwise stated. The half-year Consolidated Financial Report is presented in Australian dollars.

### 2. Summary of accounting policies

Except as described below, the accounting policies applied by the Group in the half-year Consolidated Financial Report are the same as those applied by the Group in its Annual Financial Report as at and for the year ended 30 September 2013.

The principal Australian Accounting Standards and Interpretations that became effective and that were adopted by the Group since 30 September 2013 were:

- AASB 10 'Consolidated Financial Statements'
- AASB 11 'Joint Arrangements'
- AASB 12 'Disclosure of Interests in Other Entities'
- AASB 127 'Separate Financial Statements' (2011)
- AASB 128 'Investments in Associates and Joint Ventures' (2011)
- AASB 2011-7 'Amendments to Australian Accounting Standards arising from the consolidation and Joint Arrangements standards'
- AASB 13 'Fair Value Measurement' and AASB 2011-8 'Amendments to Australian Accounting Standards arising from AASB 13'
- AASB 119 'Employee Benefits' (2011) and AASB 2011-10 'Amendments to Australian Accounting Standards arising from AASB 119 (2011)'
- AASB 2012-2 'Amendments to Australian Accounting Standards Disclosures Offsetting Financial Assets and Financial Liabilities'
- AASB 2012-5 'Amendments to Australian Accounting Standards arising from Annual Improvements 2009–2011 Cycle'
- AASB 2012-10 'Amendments to Australian Accounting Standards Transition Guidance and Other Amendments'

The adoption of these standards did not have a significant impact on the Group's results in the current and/or prior year. However, the adoption of the revised AASB 119 'Employee Benefits' that became effective for the Group during the six months ended 31 March 2014, resulted in a restatement of \$2.4m between Employee expenses, Financial expenses and Actuarial gains on defined benefits plans in the Group's 31 March 2013 Consolidated Statement of Profit or Loss and Other Comprehensive Income.

#### Issued standards not early adopted

The revised AASB 9 '*Financial Instruments*' issued by the Australian Accounting Standards Board since 30 September 2013 was not early adopted by the Group during the six months ended 31 March 2014. The final application date for the Group if not early adopted is the financial year ended 30 September 2018. The Group is currently in the process of evaluating the impact of this standard.

For the half-year ended 31 March 2014

### 3. Critical accounting estimates and judgments

#### Impairment of assets

The carrying amount of the Group's assets, excluding financial assets, defined benefit fund assets, inventories and deferred tax assets, is reviewed at each reporting date to determine whether there are any indicators of impairment. If indicators are identified, the asset is tested for impairment by comparing its recoverable amount to its carrying amount. Irrespective of any indication of impairment, goodwill and indefinite life intangible assets are tested for impairment annually in September.

#### Southern Cross International (SCI)

As at 30 September 2013, decreases in spot and forecast fertiliser prices and expected increases in short to medium term gas prices triggered the requirement to consider the carrying value of property, plant and equipment for the SCI cash generating unit (CGU).

In assessing the recoverable amount of the CGU at September, the Group employed a value-in-use model that required management to make significant estimates and judgements concerning key inputs to the model. These estimates included:

- Fertiliser price and foreign exchange rates estimated by management by reference to external market publications and market analyst estimates;
- Prices of Australian east coast natural gas used for production at the Phosphate Hill manufacturing plant estimated by management based on market analyst forecasts;
- Availability of metallurgical gas up to the end of 2016 given the then uncertainty of the Glencore Xstrata operations at Mt Isa;
- Post tax discount rate; and
- Long term growth rates.

After consideration of these key estimates, operating and financial projections and other key inputs, it was concluded that the recoverable amount of the SCI CGU at 30 September 2013 was higher than the carrying amount and, as such, no impairment was recognised for those assets.

As at 31 March 2014, in line with the Group's policy for the consideration of impairment indicators, the key estimates used in the 30 September 2013 value-in-use model have been updated to reflect the following:

- Higher short term Diammonium Phosphate (DAP) price forecast as a result of updated external market publications and market analyst estimates;
- Higher long term Sulphur price forecast that will increase the cost of production assumed in the value-in-use model;
- A gas supply agreement for 2015 and 2016 being secured for the Phosphate Hill manufacturing plant in line with the gas prices assumed at 30 September 2013;
- Glencore Xstrata plans to continue its smelting operations at Mt Isa to the end of 2016. Assumptions relating to the sources of future supplies of sulphur and sulphuric acid beyond 2016 are unchanged from those assumed at 30 September 2013; and
- Lower than planned 2014 Ammonium Phosphates production at the Phosphate Hill manufacturing plant.

The Group has updated the SCI value-in-use model at 31 March 2014 after considering the changes to the above mentioned key estimates. Other key estimates included in the 30 September 2013 value-in-use model remain unchanged. The Group has concluded that the recoverable amount of the SCI CGU remains higher than the carrying amount at 31 March 2014.

#### Other CGUs

As at 30 September 2013, the Group recognised a non-cash impairment charge of \$41.5m for the Nitromak CGU. This charge related to the write-off of goodwill largely due to the impact of the lower European economic forecasts and increased competition in the Turkish explosive market. Notwithstanding that the same economic and market conditions continue to prevail at 31 March 2014, the Nitromak CGU has performed in line with expectations during the six months ended 31 March 2014 and no further impairment is required.

The recoverable amounts of IPL's remaining CGUs, being IPF, DNAP and DNA exceeded their carrying amounts at 30 September 2013 and no indicators of impairment in respect of these CGUs have been identified as at 31 March 2014.

For the half-year ended 31 March 2014

### 4. Segment report

# (a) Identification of reportable segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Group's Executive Team (representing the chief operating decision maker) in assessing performance and in determining the allocation of resources.

The operating segments are identified by management and are based on the market and region in which product is sold. Discrete financial information about each of these operating businesses is reported to the Executive Team on at least a monthly basis.

# (b) Description of operating segments

### Fertilisers:

Incitec Pivot Fertilisers (IPF): manufactures and distributes fertilisers in Eastern Australia. The products that IPF manufactures include Urea, Ammonia and Single Super Phosphate. IPF also imports products from overseas suppliers and purchases Ammonium Phosphates from Southern Cross International for resale.

Southern Cross International (SCI): manufactures Ammonium Phosphates, is a distributor of its manufactured fertiliser product to wholesalers in Australia (including IPF) and the export market. SCI also has a 65 percent share of the Hong Kong marketing company, Quantum Fertilisers Limited, and operates an Industrial Chemicals business.

Fertilisers Elimination (Elim): represents the elimination of profit in stock arising from the sale of SCI manufactured product to IPF at an import parity price.

#### Explosives:

Dyno Nobel Americas (DNA): principal activity is the manufacture and sale of industrial explosives and related products and services to the mining, quarrying and construction industries in the Americas (USA, Canada, Mexico and Chile), and the manufacture and sale of Agricultural chemicals.

Dyno Nobel Asia Pacific (DNAP): principal activity is the manufacture and sale of industrial explosives and related products and services to the mining industry in the Asia Pacific region and Turkey.

Explosives Eliminations (Elim): represents eliminations of profit in stock arising from DNA sales to DNAP.

Following the Group's management restructure during the current financial year, the operating segments were changed to align with the reports that are used by the Group's Executive Team. As a result, Nitromak now forms part of the Dyno Nobel Asia Pacific (DNAP) reporting segment. Nitromak previously formed part of the Dyno Nobel Americas (DNA) reporting segment.

### (c) Accounting policies and inter-segment transactions

### Corporate (Corp):

Corporate costs include all head office expenses that cannot be directly attributed to the operation of any of the Group's businesses.

Inter-entity sales are recognised based on an arm's length transfer price. The price aims to reflect what the business operation could achieve if the output and services were sold to external parties.

For the half-year ended 31 March 2014

# 4. Segment report (continued)

# (d) Reportable segments

31 March 2014	IPF \$mill	SCI \$mill	Elim \$mill	Total Fertilisers \$mill	DNAP \$mill	DNA \$mill	Elim \$mill	Total Explosives \$mill	Corp/ Group Elim \$mill	Consolidated Group \$mill
Sales to external customers	413.0	256.9	(142.8)	527.1	433.7	574.1	(20.0)	987.8	(6.5)	1,508.4
Share of profits in associates and joint ventures accounted for by the equity method	-	-	-	-	8.9	7.0	-	15.9	-	1,508.4
Earnings before interest, related income tax expense and depreciation and amortisation	47.9	49.7	(20.4)	77.2	125.9	114.4	0.3	240.6	(15.2)	302.6
Depreciation and amortisation	(15.6)	(11.8)	-	(27.4)	(35.3)	(45.5)	-	(80.8)	(1.3)	
Earnings before interest and related income tax expense	32.3	37.9	(20.4)	49.8	90.6	68.9	0.3	159.8	(16.5)	193.1
Net interest expense										(42.9)
Income tax expense										(34.5)
Profit after tax										115.7
Non-controlling interest										-
Profit after tax (attributable to members of Incitec Pivot										

115.7

Limited)

31 March 2013	IPF <sup>(1)</sup> \$mill	SCI \$mill	Elim \$mill	Total Fertilisers <sup>(1)</sup> \$mill	DNAP <sup>(2)</sup> \$mill	DNA <sup>(1,2)</sup> \$mill	Elim <sup>(2)</sup> \$mill	Total Explosives <sup>(1)</sup> \$mill	Corp/ Group Elim <sup>(1)</sup> \$mill	Consolidated Group <sup>ານ</sup> \$mill
Sales to external customers	391.2	249.4	(105.9)	534.7	395.3	526.3	(15.4)	906.2	(14.0)	1,426.9
Share of profits in associates and joint ventures accounted for by the equity method	_	_	_	_	9.0	6.1	_	15.1	-	15.1
Earnings before interest, related income tax expense and depreciation and amortisation	41.4	38.1	(1.1)	78.4	86.7	111.3	(0.7)	197.3	(23.1)	252.6
Depreciation and amortisation	(16.6)	(12.9)	-	(29.5)	(13.7)	(38.4)	-	(52.1)	(0.9)	(82.5)
Earnings before interest and related income tax expense	24.8	25.2	(1.1)	48.9	73.0	72.9	(0.7)	145.2	(24.0)	170.1
Net interest expense										(26.4)
Income tax expense										(35.8)
Profit after tax										107.9
Non-controlling interest										(0.1)
Profit after tax (attributable to members of Incitec Pivot Limited)										107.8

(1) Comparative information has been restated as a result of the Group adopting the revised AASB 119 'Employee Benefits'.

(2) Comparative information has been restated as a result of a change to the Group's internal management structure. Nitromak DNX Kimya Sanayii A.S. now forms part of the DNAP operating segment.

For the half-year ended 31 March 2014

# 4. Segment report (continued)

# (e) Geographical segments

The Group operates in four principal countries being Australia (country of domicile), USA, Canada and Turkey.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of the entity making the sale. Assets are based on the geographical location of the assets.

31 March 2014	Australia \$mill	USA \$mill	Canada \$mill	Turkey \$mill	Other/Elim \$mill	Consolidated \$mill
Revenue from external customers	896.7	414.6	125.5	41.0	30.6	1,508.4
Non-current assets other than financial instruments and deferred tax assets	3,742.4	2,545.2	61.0	43.3	106.3	6,498.2
31 March 2013	Australia \$mill	USA \$mill	Canada \$mill	Turkey \$mill	Other/Elim \$mill	Consolidated \$mill
Revenue from external customers	863.0	377.2	115.1	35.4	36.2	1,426.9
30 September 2013	Australia \$mill	USA \$mill	Canada \$mill	Turkey \$mill	Other/Elim \$mill	Consolidated \$mill
Non-current assets other than financial instruments and deferred tax assets	3,739.0	2,356.1	64.2	46.1	102.3	6,307.7

For the half-year ended 31 March 2014

# 5. Revenue and other income

	March 2014 \$mill	March 2013 \$mill
Revenue		
External sales	1,508.4	1,426.9
Total revenue	1,508.4	1,426.9
Other income		
Interest income	9.1	10.3
Other income	14.5	14.0
From outside operating activities		
Net gain on sale of property, plant and equipment	7.9	2.0
Total financial and other income	31.5	26.3

#### Seasonality of operations

Earnings (and cash inflows) are biased to the second half of the financial year and are significantly influenced in the Fertilisers business by the Australian winter planting season which is dependent upon autumn and early winter rainfall, and in the Explosives business by the North American winter and the Australian wet season in Queensland, Australia.

The following table presents selected results, excluding individually material items, for the Group for the 12 months ended 31 March 2014 and 31 March 2013.

	March 2014 \$mill	March 2013* \$mill
Revenue from ordinary activities		
Fertilisers	1,458.0	1,558.3
Explosives	2,038.2	1,834.0
Group Elimination	(10.8)	(12.7)
Total revenue from ordinary activities	3,485.4	3,379.6
Profit from ordinary activities before interest and related income tax		
Fertilisers	170.0	258.9
Explosives	340.7	367.6
Corporate	(23.8)	(71.6)
Total profit from ordinary activities before interest and related income tax	486.9	554.9

\* Comparative information has been restated as a result of the Group adopting the revised AASB 119 'Employee Benefits'.

For the half-year ended 31 March 2014

### 6. Earnings per share (EPS)

	March 2014 Cents per share	March 2013* Cents per share
Basic earnings per share	7.1	6.6
Diluted earnings per share	7.1	6.6
The following reflects the income and share data used in the basic and diluted earnings per share computations:		
	March 2014 \$mill	March 2013 \$mill
Profit attributable to ordinary shareholders for basic and diluted earnings	115.7	107.8
	Number	Number
Weighted average number of ordinary shares used in the calculation of basic and diluted earnings per share	1,637,942,624	1,628,730,107

\* Comparative information has been restated as a result of the Group adopting the revised AASB 119 'Employee Benefits'.

# 7. Dividends

	March 2014 \$mill	March 2013 \$mill
Dividends paid or declared in the half-year ended 31 March were:		
Ordinary Shares		
Final dividend of 9.1 cents per share, 75 percent franked at the 30 percent corporate rate, paid 14 December 2012	-	148.2
Final dividend of 5.8 cents per share, 75 percent franked at the 30 percent corporate rate, paid 18 December 2013 <sup>(1)</sup>	94.5	-
Total ordinary share dividends paid	94.5	148.2

(1) The Company issued 16,188,987 ordinary shares for \$39.6m under its Dividend Reinvestment Plan that recommenced in November 2013.

#### Subsequent event

Since the end of the half-year, the directors have determined to pay the following dividend:

Ordinary shares

Interim dividend of 3.5 cents per share, 75 percent franked at the 30 percent corporate tax rate, payable on 1 July 2014. The total dividend payment will be \$57.6 million.

The financial effect of this dividend has not been recognised in the half-year Consolidated Financial Report and will be recognised in subsequent Financial Reports.

### 8. Issued capital

Issued capital as at 31 March 2014 amounted to \$3,305.5m (1,644,919,094 ordinary shares). During the six months ended 31 March 2014 the Company issued 16,188,987 ordinary shares for \$39.6m under its Dividend Reinvestment Plan.

For the half-year ended 31 March 2014

# 9. Investments accounted for using the equity method

Name of Entity	Principal Activity	Ownership Interest March 2014	Ownership Interest September 2013	Country of incorporation
Jointly controlled entities				
Alpha Dyno Nobel Inc.	Delivery of explosives and related products	50%	50%	USA
Boren Explosives Co., Inc.	Delivery of explosives and related products	50%	50%	USA
Buckley Powder Co. <sup>(1)</sup>	Delivery of explosives and related products	51%	51%	USA
IRECO Midwest Inc.	Delivery of explosives and related products	50%	50%	USA
	, , , , , , , , , , , , , , , , , , , ,			
Wampum Hardware Co.	Delivery of explosives and related products	50%	50%	USA
Midland Powder Company	Delivery of explosives and related products	50%	50%	USA
Mine Equipment & Mill Supply Company	Delivery of explosives and related products	50%	50%	USA
Controlled Explosives Inc.	Delivery of explosives and related products	50%	50%	USA
Western Explosives Systems Company	Delivery of explosives and related products	50%	50%	USA
Newfoundland Hard-Rok Inc.	Delivery of explosives and related products	50%	50%	Canada
Dyno Nobel Labrador Inc.	Delivery of explosives and related products	50%	50%	Canada
Quantum Explosives Inc.	Inactive	50%	50%	Canada
Dene Dyno Nobel Inc.	Delivery of explosives and related products	49%	49%	Canada
Qaaqtuq Dyno Nobel Inc. <sup>(2)</sup>	Delivery of explosives and related products	49%	49%	Canada
Denesoline Western Explosives Inc. <sup>(3)</sup>	Delivery of explosives and related products	49%	49%	Canada
Queensland Nitrates Pty Ltd <sup>(4)</sup>	Production of ammonium nitrate	50%	50%	Australia
Queensland Nitrates Management Pty <sup>(4)</sup>	Management services	50%	50%	Australia
DetNet International Limited	Distribution of electronic detonators	50%	50%	Ireland
DetNet South Africa (Pty) Ltd	Development, manufacture and supply of electronic detonators	50%	50%	South Africa
DNEX Mexico, S. De R.L. de C.V.	Mexican investment holding company	49%	49%	Mexico
Explosivos De La Region Lagunera, S.A. de C.V.	Distribution of explosives and related products	49%	49%	Mexico
Explosivos De La Region, Central, S.A. de C.V.	Distribution of explosives and related products	49%	49%	Mexico
Nitro Explosivos de Ciudad Guzman, S.A. de C.V.	Distribution of explosives and related products	49%	49%	Mexico
Explosivos Y Servicios Para La Construccion, S.A. de C.V.	Distribution of explosives and related products	49%	49%	Mexico
Tenaga Kimia Ensign-Bickford Sdn Bhd	Manufacture of explosive accessories	50%	50%	Malaysia
Sasol Dyno Nobel (Pty) Ltd <sup>(4)</sup>	Distribution of detonators	50%	50%	South Africa
Associates				
Labrador Maskuau Ashini Ltd	Delivery of explosives and related products	25%	25%	Canada
Fabchem China Ltd	Manufacture of commercial explosives	30%	30%	Singapore
Valley Hydraulics Inc.	Hydraulic equipment repair	25%	25%	Canada
Apex Construction Specialities Inc.	Industrial and commercial construction materials	25%	25%	Canada
Innu Namesu Ltd	Delivery of explosives and related products	25%	25%	Canada
	Delivery of explosives and related products	25%	25%	USA
Warex Corporation	, , , , , , , , , , , , , , , , , , , ,			
Warex LLC	Delivery of explosives and related products	25%	25%	USA
Maine Drilling and Blasting Group	Drilling and blasting	49%	49%	USA
Independent Explosives	Delivery of explosives and related products	49%	49%	USA

(1) Due to the contractual and decision making arrangement between the shareholders of the entities, despite the legal ownership exceeding 50%, this entity is not considered to be a subsidiary.

(2) Due to legal requirements in the Canadian Northwest Territories, the Group cannot own more than 49% of the shares in Qaaqtuq Dyno Nobel Inc. However, under the joint venture agreement, the Group is entitled to 75% of the profit of Qaaqtuq Dyno Nobel Inc.

(3) Due to legal requirements in the Canadian Northwest Territories, the Group cannot own more than 49% of the shares in Denesoline Western Explosives Inc. However, under the joint venture agreement, the Group is entitled to 95% of the profit of Denesoline Western Explosives Inc.

(4) These jointly controlled entities have a 30 June year end. For the purpose of applying the equity method of accounting, the financial information through to 31 March 2014 has been used.

For the half-year ended 31 March 2014

# 10. Interest bearing liabilities

	March 2014 \$mill	September 2013 \$mill
Current		
Secured		
bank loans		
participation facilities	19.4	25.1
Unsecured		
bank loans	4.5	0.3
other loans		
jointly controlled entities and associates	11.4	8.1
	35.3	33.5
Non-current		
Unsecured		
bank facilities	184.1	-
fixed interest rate bonds	1,621.7	1,620.6
	1,805.8	1,620.6

The following current and non-current interest bearing liabilities were issued and repaid during the six months ended 31 March 2014:

	Fixed interest rate bonds \$mill	Bank facility \$mill	Participation facilities \$mill	Other loans – joint ventures & associates \$mill	Other Ioans – other \$mill	Total \$mill
Balance at 1 October 2013	1,620.6	-	25.1	8.1	0.3	1,654.1
Proceeds from borrowings	-	187.8	-	3.3	4.2	195.3
Repayments of borrowings	-	-	(5.8)	-	-	(5.8)
Foreign exchange movement	5.8	(3.9)	-	-	-	1.9
Fair value adjustment	(5.8)	-	-	-	-	(5.8)
Funding costs	1.1	0.2	0.1	-	-	1.4
Balance at 31 March 2014	1,621.7	184.1	19.4	11.4	4.5	1,841.1

### Significant terms and conditions

Interest expense is recognised progressively over the life of the facilities.

### Fixed interest rate bonds

The Group has on issue the following fixed interest rate bonds in the US 144A/Regulation S debt capital market:

- US\$800.0m 10 year bond denominated in USD, with a fixed rate semi-annual coupon of 6 percent, maturing in December 2019.
- US\$500.0m 5 year bond denominated in USD, with a fixed rate semi-annual coupon of 4 percent, maturing in December 2015.

The Group has on issue the following fixed interest rate bonds in the Australian debt capital market:

• AU\$200.0m 5.5 year bond denominated in AUD, with a fixed rate semi-annual coupon of 5.75 percent, maturing in February 2019.

### **Bank facility**

The bank facility is a A\$1,450.0m three year and five year revolving facility that may be drawn in either AUD or USD with a maturity of October 2016 (for A\$850.0m) and September 2018 (for A\$600.0m). At 31 March 2014, \$129.5m of the outstanding balance was drawn in USD.

### **Participation facilities**

The participation facility matures in September 2014. The carrying amount of the facility is A\$19.4m (30 September 2013: A\$25.1m) and is secured against certain assets operated by Southern Cross Fertilisers Pty Ltd. The facility is denominated in AUD and has a fixed nominal interest rate of 9.63 percent for the term of the facility.

For the half-year ended 31 March 2014

### 11. Financial instruments

#### Fair value

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

	Carrying amount 2014 \$mill	Fair value 2014 \$mill	Carrying amount 2013 \$mill	Fair value 2013 \$mill
Cash and cash equivalents	68.7	68.7	270.6	270.6
Financial assets carried at fair value through Other Comprehensive Income				
Investments – equity instruments	1.2	1.2	1.5	1.5
Financial assets/(liabilities) carried at amortised cost				
Trade and other receivables	369.2	369.2	372.9	372.9
Trade and other payables	(799.7)	(799.7)	(986.3)	(986.3)
Financial liabilities	(1,841.1)	(1,930.1)	(1,654.1)	(1,749.3)
Derivatives designated and effective as hedging instruments carried at fair value				
Cross currency interest rate swaps	(48.6)	(48.6)	(64.1)	(64.1)
Interest rate option contracts	0.3	0.3	-	-
Forward exchange contracts	(2.2)	(2.2)	(1.4)	(1.4)
Interest rate swaps	28.9	28.9	32.8	32.8
Total	(2,223.3)	(2,312.3)	(2,028.1)	(2,123.3)

#### Basis for determining fair value

The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments reflected in the table above.

#### Investments in equity securities

The fair value of equity instruments is based on the quoted bid price at the reporting date.

#### Derivative financial instruments

The fair value of forward exchange contracts is based on their listed market price, if available. If a listed market price is not available, then fair value is estimated by discounting the difference between the contractual forward price and the current forward price, at a rate that reflects the credit risk of various counterparties.

The fair value of commodity contracts is based on their listed market price as quoted on the NYMEX, if available, and, if a listed market price is not available, then fair value is estimated by discounting the difference between the contractual price and current market price at a rate that reflects the credit risk of various counterparties.

The fair value of interest rate contracts is calculated as the present value of the estimated future cashflows, discounted at a rate that reflects the credit risk of various counterparties.

#### Trade and other receivables & trade and other payables

The fair value of trade and other receivables, and trade and other payables, is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

### Financial liabilities carried at amortised cost

The fair value of the Group's fixed interest rate bonds is based on the quoted price at the reporting date.

### Method of discounting

In calculating the fair values of financial instruments the present value of all cash flows greater than 1 year are discounted.

For the half-year ended 31 March 2014

# 11. Financial instruments (continued)

#### Fair value hierarchy

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs). There were no transfers between Level 1 and Level 2 in the period.

31 March 2014	Level 1 \$mill	Level 2 \$mill	Level 3 \$mill
Listed equity securities	1.2	_	_
Derivative financial assets	-	117.6	_
Total	1.2	117.6	-
Derivative financial liabilities	_	139.2	_
Total	-	139.2	-
30 September 2013	Level 1 \$mill	Level 2 \$mill	Level 3 \$mill
Listed equity securities	1.5	_	_
Derivative financial assets	-	121.2	-
Total	1.5	121.2	-
Derivative financial liabilities	-	153.9	_
Total	-	153.9	-

# 12. Contingencies

There have been no significant changes to other contingent liabilities disclosed at 30 September 2013.

### 13. Events subsequent to reporting date

Since the end of the half-year, in May 2014, the directors determined to pay an interim dividend for the Company of 3.5 cents per share on 1 July 2014. The dividend is 75 percent franked (refer to Note 7 in the half-year financial report).

Other than the matter reported above, as at the date of this report, the directors are not aware of any significant matter or circumstance that has arisen since 31 March 2014 that has affected or may affect the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent years, which has not been covered in this report.

The directors declare that:

- (a) in the directors' opinion, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable; and
- (b) in the directors' opinion, the attached consolidated financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity.

Signed in accordance with a resolution of the directors made pursuant to s.303(5) of the Corporations Act 2001 (Cth).

On behalf of the Directors

Paul V Brasher Chairman Melbourne, 9th May 2014



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# Independent Auditor's Review Report to the Members of Incitec Pivot Limited

We have reviewed the accompanying half-year financial report of Incitec Pivot Limited, which comprises the consolidated statement of financial position as at 31 March 2014, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the half-year ended on that date, selected explanatory notes and, the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 5 to 20.

# Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 March 2014 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Incitec Pivot Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Incitec Pivot Limited would be in the same terms if given to the directors as at the time of this auditor's report.

Liability limited by a scheme approved under Professional Standards Legislation.

Member of Deloitte Touche Tohmatsu Limited



# Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Incitec Pivot Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 March 2014 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Deloith, purche Chmaky

DELOITTE TOUCHE TOHMATSU

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Tom Imbesi Partner Chartered Accountants Melbourne, 9 May 2014

# **Incitec Pivot Limited**

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