



VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX: VAH)

Preliminary Operating Statistics April 2014

SUMMARY OF OPERATING STATISTICS - VIRGIN AUSTRALIA1

April 2014 operating statistics were impacted by the shift of the Easter break from March in 2013 to April in 2014.

Virgin Australia Domestic Operations

Passenger numbers for the month of April 2014 increased 4.9% and Available Seats decreased 1.5% on the prior corresponding period of April 2013. Revenue Passenger Kilometres increased 7.6% and Revenue Load Factor increased 5.8 percentage points on the prior corresponding period.

Yield for April Financial Year 2014 to date was positive compared to the prior corresponding period.

Virgin Australia International Operations

Passenger numbers for the month of April 2014 increased 0.5% and Available Seats increased 1.5% on the prior corresponding period of April 2013. Revenue Load Factor increased 1.6 percentage points on the prior corresponding period.

SUMMARY OF OPERATING STATISTICS - TIGERAIR AUSTRALIA

April 2014 Tigerair Australia operating statistics were impacted by the launch of Tigerair Australia's Brisbane base, with new Brisbane-Darwin, Brisbane-Cairns and Sydney-Whitsunday Coast routes commencing during April 2014. There were also continued improvements in aircraft utilisation on the prior corresponding period.

Passenger numbers for the month of April 2014 increased 21.2% and Available Seats increased 30.5% on the prior corresponding period of April 2013. Revenue Load Factor decreased 5.9 percentage points on the prior corresponding period.

¹ The Preliminary Operating Statistics consolidate the Regular Passenger Traffic segment of the Skywest business since it was acquired by Virgin Australia in April 2013.



VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS - APRIL

		APRIL				FINANCIAL YTD			
		2014	2013	Change		2014	2013	Change	
DOMESTIC	Revenue Passengers	1,385,337	1,320,612	4.9%		14,593,568	13,988,046	4.3%	
	Revenue Passenger Kilometres (millions)	1,643	1,527	7.6%		17,153	16,323	5.1%	
	Available Seats	1,809,364	1,836,099	(1.5%)		18,875,833	19,069,541	(1.0%)	
	Available Seat Kilometres (millions)	2,126	2,136	(0.5%)		22,058	21,552	2.3%	
	Revenue Load Factor	77.3%	71.5%	5.8 pt		77.8%	75.7%	2.1 pt	
	Revenue Passengers	214,384	213,360	0.5%		2,240,142	2,167,143	3.4%	
ATIONA	Available Seats	292,352	288,068	1.5%		2,896,309	2,928,194	(1.1%)	
INTERNATIONAL	Available Seat Kilometres (millions)	1,344	1,323	1.6%		13,137	13,253	(0.9%)	
	Revenue Load Factor	78.6%	77.0%	1.6 pt		80.6%	76.6%	4.0 pt	
			T	T					
¥	Revenue Passengers	1,599,721	1,533,972	4.3%		16,833,710	16,155,189	4.2%	
ETWOR	Available Seats	2,101,716	2,124,167	(1.1%)		21,772,142	21,997,735	(1.0%)	
TOTAL NETWORK	Available Seat Kilometres (millions)	3,469	3,459	0.3%		35,195	34,805	1.1%	
¥	Revenue Load Factor	78.0%	73.6%	4.4 pt		79.2%	76.1%	3.1 pt	





TIGERAIR AUSTRALIA OPERATING STATISTICS - APRIL

ΨI	Revenue Passengers
TRAL	Revenue Passenger Kilometres (000's)
R AUS	Available Seats
TIGERAIR AUSTRALIA	Available Seat Kilometres (000's)
Ĕ	Revenue Load Factor

APRIL							
2014	2013	Change					
316,014	260,739	21.2%					
398,745	297,596	34.0%					
379,260	290,520	30.5%					
482,499	336,215	43.5%					
82.6%	88.5%	(5.9pt)					

FINANCIAL YID								
2014	2013	Change						
2,744,559	2,320,674	18.3%						
3,306,777	2,597,327	27.3%						
3,129,480	2,739,780	14.2%						
3,821,037	3,072,716	24.4%						
86.5%	84.5%	2.0 pt						

Notes

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (4) Available Seats means the total number of seats available for passengers.
- (5) Revenue Load Factor means RPKs as a percentage of ASKs. For VA International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.
- (6) Operating statistics for Skywest included in Virgin Australia numbers.



asx release

NEWS SUMMARY

21 May: Alliance partners Air New Zealand and Virgin Australia announced they would increase trans-Tasman capacity to Queenstown by almost 50 per cent over the upcoming summer period of November to March compared with the same period last year.

12 May: Virgin Australia announced major enhancements to its domestic lounge network including new industry-leading priority services and a significant expansion to the Brisbane lounge. The Brisbane lounge expansion will see the space double in size and feature 'Premium Entry', allowing guests to enter the lounge straight from the kerbside valet.

12 May: Virgin Australia and Tourism Australia today announced another major expansion to their marketing partnership to further strengthen inbound tourism to Australia. Under the new arrangement, the two parties will increase their annual partnership for Financial Year 2015 to \$8 million, doubling the funding agreed upon 12 months ago and taking the total value of the three year partnership to up to \$16 million.

5 May: Virgin Australia reported its Preliminary Operating Statistics for March 2014.

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