



Global Satellite Solutions

ASX Release
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NEWSAT SECURES NEW US\$13.6 MILLION TELEPORT CONTRACT

- **Three year contract with Asian telecommunications provider**
- **New contract enables customer to provide backhaul services**
- **Commences August 2014 and positions NewSat for stronger FY2015**

NewSat Limited (ASX: NWT) (OTCQX: NWTLY), Australia's satellite company, is pleased to announce a new teleport customer contract with an Asian telecommunications company. The agreement to provide satellite communication services has a total contract value of US\$13.6 million over three years. For commercial and competitive reasons the customer details cannot be disclosed at this time and remain confidential.

The customer contract commencing in August 2014, will utilise steerable capacity on Russian Satellite Communications Company (RSCC) Express AM3 satellite enabling the customer to provide cellular and Wi-Fi backhaul services across parts of Asia.

In commenting on the multi-million dollar contract, Adrian Ballintine, NewSat Founder and CEO said:

"We are pleased to sign a new customer contract with a growing telecommunications provider in Asia. During a year where our teleport business faced some challenging market conditions, this significant contract has enabled us to finish the financial year on a positive note. Albeit slower than expected, it is pleasing to see our diversification strategy into new markets is starting to yield results and positions NewSat for a stronger FY2015. We are excited to work with new partners such as RSCC to support us in meeting our customer's unique requirements."

About NewSat:

NewSat is Australia's largest pure-play satellite communications company, delivering internet, voice, data and video communications via satellite. With its unique-to-Australia teleport infrastructure, NewSat provides a full range of managed satellite communication services and has established a reputation as the partner of choice for governments, corporations and private enterprises. Today, NewSat has the ability to provide coverage to 75% of the globe; from Australia, Asia, the Middle East, Africa, across the Indian Ocean extending into Europe and across the Pacific Ocean, reaching into the West Coast of the USA.

NewSat's world acclaimed teleports in Perth (Western Australia) and Adelaide (South Australia) were Top 3 Finalists in the World Teleport Association's 2012 and 2010 "Awards for Excellence" and made the 2013, 2012 and 2011 "Top Operator Rankings". Both teleports are accredited to supply services and are recognised as highly secure Global Access Points, supporting certified classified networks to ensure the transmission of vital and sensitive information for government clients.

NewSat will be expanding its satellite capabilities with the Jabiru Satellite Program and the launch and operation of Jabiru-1, Australia's first commercial Ka-band satellite. Jabiru-1, a large next generation satellite, will provide superior coverage over South East Asia, the Middle East and North Africa. To date, Jabiru-1 has secured US\$644 million of pre-launch customer contracts and a US\$454 million forward sales pipeline. Jabiru-2, scheduled for launch in 2014, will deliver enhanced coverage over Australia, Timor Leste and Papua New Guinea. NewSat has rights to eight premium orbital slots and its fleet of next generation geostationary satellites will lead Australia's space quest. For more information, please visit www.newsat.com

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