



AstiVita Limited ABN 46 139 461 733

3 July 2014

### **AstiVita Improving**

The Board of AstiVita announces today that based on current unaudited management accounts, there is a significant improvement in the trading loss of AstiVita financial result for 30 June 2014 compared to 30 June 2013.

Sales have increased 3% on the full year but more importantly sales have increased 10% in the second half of 30 June 2014 compared to the second half of 30 June 2013.

There has been a reduction in the group payroll of approximately \$700,000 between 30 June 2013 and 30 June 2014. Further based on current monthly payroll figures the annualised payroll saving is in the excess of \$1 million compared to 30 June 2013.

AstiVita is seeing a general improvement in the gross margins across all product segments with an overall total increase of approximately 4%. Other operating expenses / overheads including rent have been further reduced by approximately \$1.9 million or 39% compared to 30 June 2013.

AstiVita has commenced repaying the loan to Rainrose Pty Ltd (a related party to Lev Mizikovsky) with the first repayment of \$200,000 in June 2014.

AstiVita has successfully transitioned the business to the new version of Pronto with Cognos reporting interface in June. This transition was completed well below estimated cost. New software is now fully operational.

The Board is unable at this early stage to predict the final trading loss result as year end adjustments still need to be considered.

The Board is positive about the future of AstiVita. We also thank our new General Manger, Sean Baldwin, for his performance since his employment in March 2014.

Lev Mizikovsky  
Chairman

ENDS