

ABN 48 068 628 937

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

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Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Results for Announcement to the Market

Current Reporting Period: Year ended 30 June 2014 Previous Reporting Period: Year ended 30 June 2013

Financial Performance	Change %	Amount \$'000
Revenue from ordinary activities	+7%	1,006,166
Profit for the year	+3%	63,024
Profit attributable to the owners of the company	+3%	63,024
Other Financial Metrics		
Underlying earnings before interest, taxation, depreciation and amortisation (Underlying EBITDA)	+9%	195,633
Underlying net profit for the year after income tax (Underlying NPAT)	+19%	65,803
Underlying net profit for the year after income tax excluding non-cash subscriber base amortisation	+11%	74,248
See page 3 for reconciliation of underlying financial performance.		

Overview of Financial Performance

Revenue is up 7% to \$1,006,166k (2013: \$940,990k). The increase in revenue is attributable primarily to the following:

- Continued organic growth in residential and business broadband customers;
- Continued expansion of services provided to existing residential and business broadband customers; and
- The acquisition of Adam Internet Holdings Pty Ltd ("Adam") on 30 August 2013.

Profit after income tax for the year ended 30 June 2014 increased 3% to \$63,024k (2013: \$60,938k), driven by increased revenue, but offset by higher network and carrier costs. The profit for the year was impacted by one-off costs relating to business acquisition and asset disposal activities of \$2,779k net of tax, whilst the comparative period result included a non-recurring credit rebate of \$5,663k net of tax for excess wholesale Internal Interconnection Charges (IIC). Underlying net profit after tax increased by 19% to \$65,803k (2013: \$55,275k) attributable to continued organic revenue growth, operating efficiency, contributions from the Adam acquisition and continued delivery of synergies from acquisitions.

Net cash flows from operating activities increased 6% to \$145,995k (2013: \$138,270k).

	Amount	Franked amount
	per share	per share
Dividends	cents	%
Interim dividend for 2014	9.0	100%
Final dividend for 2014	13.0	100%

The company paid an interim fully franked dividend of 9.0 cents per share on 28 March 2014. On 20 August 2014, the Group declared a fully franked final dividend with respect to the year ended 30 June 2014 of 13.0 cents per share. The dividend has a record date of 1 September 2014 and a payment date of 15 September 2014.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Results for Announcement to the Market (continued)

	30 June 2014	30 June 2013
Net Tangible Asset Backing	cents	cents
Net tangible asset backing per security	(139)	(128)

Net tangible assets are defined as the net assets of the iiNet Group less intangible assets and goodwill. The number of iiNet shares on issue as at 30 June 2014 was 161,238,847 (2013: 161,238,847). A net tangible liability position exists as the iiNet Group has acquired significant intangible assets in the form of subscriber bases and goodwill through acquisitions. These acquisitions have largely been funded through bank debt.

Other Financial Metrics

EBITDA is not a financial measure recognised by International Financial Reporting Standards ("IFRS"). This measure is referenced because of its close approximation to the Group's net cash flows from operating activities and is a widely used performance measure in the Telecommunications Industry.

Underlying EBITDA and underlying NPAT provide a useful understanding of the Group's underlying operating results by removing the impact of significant non-recurring items.

Underlying NPAT excluding subscriber base amortisation provides a proxy for sustainable earnings by removing the impact of non-cash amortisation relating to previously acquired subscriber bases.

Non-IFRS measures have been calculated using inputs measured in accordance with IFRS as follows:

	30 June 2014	30 June 2013
Reported profit before income tax to underlying EBITDA reconciliation	\$'000	\$'000
Reported profit for the year before income tax	86,420	83,241
Add: Depreciation and amortisation expense	84,845	82,045
Add: Finance costs net of interest revenue	20,598	21,723
Add: Costs in relation to acquisition of business and asset disposal	3,770	-
Less: Rebate for IIC charges relating to prior periods	-	(8,090)
Underlying earnings before interest, tax, depreciation and amortisation (Underlying		
EBITDA)	195,633	178,919
	30 June 2014	30 June 2013
Reported NPAT to underlying NPAT reconciliation	\$'000	\$'000
Reported profit for the year after income tax	63,024	60,938
Add: Costs in relation to acquisition of business and asset disposal	2,779	-
Less: Rebate for IIC charges relating to prior periods after income tax	-	(5,663)
Underlying net profit for the year after income tax (Underlying NPAT)	65,803	55,275
	30 June 2014	30 June 2013
Underlying NPAT excluding subscriber base amortisation	\$'000	\$'000
Underlying net profit for the year after income tax (Underlying NPAT)	65,803	
	•	55,275
Add: Subscriber base amortisation (note 2(c))	8,445	11,363
Underlying net profit for the year after income tax excluding non-cash subscriber amortisation	74 240	66 639
diliornisation	74,248	66,638

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Results for Announcement to the Market (continued)

Details of Entities Where Control Has Been Gained or Lost During the Period

On 30 August 2013, iiNet Limited acquired 100% of the shares and voting interest in Adam. The acquisition reinforces the Company's position as Australia's second largest DSL Internet Service Provider and the leading challenger brand in the Australian telecommunications market.

Audit Report

This preliminary financial report is based on financial statements which are in the process of being audited.

Consolidated Statement of Comprehensive Income for the year ended 30 June 2014

	Note	2014 \$'000	2013 \$'000
Revenue		•	·
Rendering of services		980,621	916,810
Sale of hardware		24,840	23,174
Other revenue	2 (a)	705	1,006
Total revenue	_	1,006,166	940,990
Other income		2,093	1,081
Network and carrier costs (ii)		(545,847)	(494,672)
Employee expenses (i)	2 (b)	(156,289)	(144,526)
Marketing expenses		(37,942)	(34,833)
Occupancy costs		(26,563)	(27,621)
Corporate expenses (i)		(42,519)	(44,491)
Depreciation and amortisation expense	2 (c)	(84,845)	(82,045)
Finance costs	2 (d)	(21,303)	(22,729)
Other costs (i)		(6,531)	(7,913)
Profit before income tax	_	86,420	83,241
Income tax expense	3	(23,396)	(22,303)
Profit for the year	-	63,024	60,938
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Cash flow hedges:		(4.400)	(2.47)
Net loss taken to equity		(4,498)	(247)
Income tax on items of other comprehensive income	_	1,449	74
Other comprehensive loss for the year, net of tax	_	(3,049)	(173)
Total comprehensive income for the year attributable to the			
owners of the company	_	59,975	60,765
Earnings per share	4	Cents	Cents
Basic earnings per share		39.1	37.8
Diluted earnings per share		38.7	37.6

⁽i) Employee expenses, Corporate expenses and Other costs includes \$3,770k (\$2,779k net of tax) incurred in the year ended 30 June 2014 directly relating to acquisition of businesses and asset disposal activities.

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

⁽ii) Network and carrier costs in the year ended 30 June 2013 includes a rebate of \$8,090k (\$5,663k net of tax) relating to excess Internal Interconnection Charges (IIC) in prior periods.

Consolidated Statement of Financial Position as at 30 June 2014

	Note	2014 \$'000	2013 \$'000
Assets			
Current assets			
Cash and cash equivalents	5	25,166	12,369
Trade and other receivables		74,989	74,962
Prepayments		6,882	6,409
Inventory	_	12,887	18,469
Non-current assets held for sale	6	-	9,288
Derivative financial instruments		865	1,171
Total current assets		120,789	122,668
Non-august accets			
Non-current assets		162.424	164 412
Plant and equipment Intangible assets and goodwill		162,434 456,206	164,413
Indefeasible right of use assets		124,365	393,471 137,537
Derivative financial instruments		1,569	7,291
Deferred tax assets		5,236	7,291
Other assets		-	11
Total non-current assets		749,810	703,425
Total assets		870,599	826,093
Liabilities			
Current liabilities			
Trade and other payables		96,255	96,660
Unearned revenue		65,476	54,451
Interest bearing loans and borrowings		1,287	2,017
Indefeasible right of use (IRU) lease liabilities	7	18,205	14,621
Income tax payable		10,249	12,755
Provisions		691	377
Employee benefit liabilities		13,044	11,963
Derivative financial instruments		162	401
Total current liabilities		205,369	193,245
Non-current liabilities			
Interest bearing loans and borrowings		203,289	184,475
Indefeasible right of use (IRU) lease liabilities	7	99,960	119,344
Deferred tax liabilities		-	3,333
Provisions		3,932	524
Unearned revenue		1,231	-
Employee benefit liabilities		819	830
Total non-current liabilities		309,231	308,506
Total liabilities		514,600	501,751
Not coasts		255 000	224 242
Net assets		355,999	324,342
Equity			
Issued capital	8	251,069	251,069
Retained earnings		97,715	66,938
Other reserves		7,215	6,335
Total equity		355,999	324,342
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The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity for the year ended 30 June 2014

	Issued Capital	Retained Earnings	Employee Equity Benefits Reserve	Cash Flow Hedge Reserve	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 30 June 2012	250,528	31,777	4,785	(441)	286,649
Profit for the year	-	60,938	-	-	60,938
Other comprehensive loss	-	-	-	(173)	(173)
Total comprehensive income for the year	-	60,938	-	(173)	60,765
Transactions with owners of the company:					
Contributions and Distributions					
Issue of share capital	541	-	-	-	541
Share-based payments	-	-	2,164	-	2,164
Dividends paid	-	(25,777)	-	-	(25,777)
Total transactions with owners of the	541	(25,777)	2,164	-	(23,072)
company Balance at 30 June 2013	251,069	66,938	6,949	(614)	324,342
Profit for the year	-	63,024	-	-	63,024
Other comprehensive loss	-	-	-	(3,049)	(3,049)
Total comprehensive income for the year	-	63,024	-	(3,049)	59,975
Transactions with owners of the company:					
Contributions and Distributions					
Share-based payments	-	-	3,929	-	3,929
Dividends paid	-	(32,247)	-	-	(32,247)
Total transactions with owners of the company	-	(32,247)	3,929	-	(28,318)
Balance at 30 June 2014	251,069	97,715	10,878	(3,663)	355,999

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows for the year ended 30 June

	Note	2014 \$'000	2013 \$'000
Cash flows from operating activities		•	•
Receipts from customers		1,109,149	1,030,823
Payments to suppliers and employees		(908,205)	(851,367)
Interest received		705	1,006
Interest and other costs of finance paid		(20,186)	(20,135)
Income taxes paid		(31,698)	(22,057)
Costs incurred on acquisition of businesses and disposal of assets		(3,770)	
Net cash inflows from operating activities	_	145,995	138,270
Cash flows from investing activities			
Purchase of plant and equipment		(21,088)	(31,651)
Payment of project development and other intangible costs		(20,407)	(12,682)
Payment for subscriber acquisition costs		(8,910)	(4,927)
Acquisition of subsidiary, net of cash acquired	13	(59,115)	-
Proceeds from sale of plant and equipment		9,003	-
Receipts from disposal of investments		24	-
Net cash flows used in investing activities		(100,493)	(49,260)
Cash flows from financing activities			
Proceeds from issue of shares		-	541
Proceeds from borrowings		60,000	5,000
Repayment of borrowings		(41,000)	(45,000)
Payment for transaction costs related to borrowings		(1,289)	(2,870)
Payment of IRU and finance lease liabilities		(18,169)	(15,141)
Equity dividends paid		(32,247)	(25,777)
Net cash flows used in financing activities	_	(32,705)	(83,247)
Net increase in cash		12,797	5,763
Cash and cash equivalents at the beginning of year		12,369	6,606
Cash and cash equivalents at the end of the year	5	25,166	12,369

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report

1. Summary of Significant Accounting Policies

Basis of Preparation

These preliminary consolidated financial statements relate to iiNet Limited and the entities it controlled at the end of, or during the year ended 30 June 2014 and has been prepared in accordance with rule 4.3A of the ASX listing rules (Appendix 4E).

Apart from the changes in accounting policy noted below, the accounting policies adopted are consistent with those of the previous financial year.

Changes in Accounting Policy

From 1 July 2013, iiNet Limited has adopted all Australian Accounting Standards and Interpretations mandatory for annual periods beginning on or after 1 July 2013. When the adoption of the Standard or Interpretation is deemed to be relevant to the financial statements or performance of the Group, its impact is described below:

AASB 13 Fair Value Measurement

AASB 13 establishes a single source of guidance for determining the fair value of assets and liabilities. AASB 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to determine fair value when fair value is required or permitted. Application of this definition may result in different fair values being determined for the relevant assets.

AASB 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. This includes information about the assumptions made and the qualitative impact of those assumptions on the fair value determined. In accordance with the transitional provisions of AASB 13, the Group has applied the new fair value measurement guidance prospectively. Notwithstanding the above, the change had no significant impact of the measurements of the Group's assets and liabilities.

AASB 119 Employee Benefits (Revised 2011)

The revised standard changes the definition of short-term employee benefits. The distinction between short-term and other long-term employee benefits is now based on whether the benefits are expected to be settled wholly within 12 months after the reporting date. The change had no significant impact on the measurement of the Group's employee benefit liabilities.

AASB 10 Consolidated Financial Statements

AASB 10 establishes a new control model that applies to all entities. It replaces parts of AASB 127 *Consolidated & Separate Financial Statements* dealing with the accounting for consolidated financial statements and UIG-112 *Consolidation - Special Purpose Entities*. The new control model broadens the situations when an entity is considered to be controlled by another entity and includes new guidance for applying the model to specific situations, including when acting as a manager may give control, the impact of potential voting rights and when holding less than a majority of voting rights may give control. Given 100% ownership of all entities within the Group, the change had no impact on the Group.

AASB 2011-4 Amendments to Australian Accounting Standards to remove Key Management Personnel Disclosure Requirements

This amendment removes the individual Key Management Personnel ("KMP") disclosure requirements for all disclosing entities in relation to equity holdings, loans and other related party transactions. As a result these KMP disclosures are now only included in the director's report.

The adoption of other new and amended standards and interpretations had no impact on the financial position or performance of the Group.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

2. Revenue and expenses

	Consolidated	
	2014	2013
	\$'000	\$'000
(a) Other revenue		
Bank and other interest received	705	1,006
(b) Employee expenses		
Wages and salaries	138,181	127,721
Superannuation expense	10,707	9,320
Expense arising from share-based payments	3,929	2,164
Other employee benefits expenses	3,472	5,321
Total	156,289	144,526
(c) Depreciation and amortisation expense		
Plant, equipment and leasehold improvements	43,206	41,864
Subscriber acquisition costs	6,534	4,674
Capitalised development costs	4,281	4,084
Subscriber bases	8,445	11,363
Indefeasible right of use assets	13,172	12,388
Software, licenses and other intangible assets	9,207	7,672
Total	84,845	82,045
(d) Finance costs		
Bank and other interest charges	11,096	12,062
Finance lease interest charges	69	71
Indefeasible right of use lease interest charges	9,005	8,738
Other borrowing costs	1,133	1,858
Total	21,303	22,729
(e) Operating leases		
Lease expense included in the statement of comprehensive income	10,745	9,800

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

3. Income tax expense

	Consolidated	
	2014 \$'000	2013 \$'000
Current tax expense		
Current income tax charge	33,911	31,580
Benefit arising from utilisation of previously unrecognised tax losses	(5,122)	(4,768)
Adjustments in respect of previous years	512	73
Deferred tax expense		
Relating to the origination and reversal of temporary differences	(3,939)	(3,703)
Adjustments in respect of previous years	(148)	1,030
Recognition of tax losses	(1,818)	(1,909)
Total	23,396	22,303

Reconciliation between tax expense and pre-tax profit at the statutory rate

Profit before income tax expense	86,420	83,241
At the Group's statutory income tax rate of 30% (2013: 30%)	25.926	24,972
Adjustments in respect of previous years	364	1,103
Expenditure not allowable for income tax purposes	4,046	2,906
Recognition of tax losses	(1,818)	(1,909)
Utilisation of previously unrecognised tax losses	(5,122)	(4,769)
Income tax expense	23,396	22,303

4. Earnings per share

Earnings and weighted average number of ordinary shares used in calculating basic and diluted earnings per share are:

	Consolidated	
	2014	2013
	\$'000	\$'000
Net profit attributable to ordinary equity holders of the company	63,024	60,938
Weighted average number of shares	Number	Number
	'000	'000
Weighted average number of ordinary shares for basic earnings per share	161,239	161,171
Add effect of dilution – Share options	-	29
 Shares allocable under the LTI plan 	1,683	824
Weighted average number of ordinary shares for diluted earnings per share	162,922	162,024

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

5. Cash and cash equivalents

	Consol	Consolidated	
	2014 \$'000	2013 \$'000	
Cash and cash equivalents balance comprises:			
Cash at bank	25,166	12,119	
Short term deposits		250	
Total	25,166	12,369	

6. Non-current assets held for sale

At 30 June 2013 the carrying amount relating to completed releases of TransACT's fibre-to the-premises (FTTP) network in the ACT region was classified as a non-current asset held for sale pending ACCC approval for completion of the sale to NBN Co Limited to occur. During the year ended 30 June 2014 the transaction completed and the sale was recognised. The consideration received for the disposal of these assets approximated their carrying value and there was no material impact on the Consolidated Statement of Comprehensive Income.

7. Indefeasible right of use (IRU) lease liabilities

	Consol	Consolidated	
	2014 \$'000	2013 \$'000	
Current	18,205	14,621	
Non-current	99,960	119,344	
Total	118,165	133,965	

The lease component of the Group's international capacity supply agreement has been accounted for as an IRU finance lease. The carrying value of the IRU liability approximates its fair value.

8. Issued capital

Movement in consolidated ordinary share capital:

	2014	2014	2013	2013
	Number	\$'000	Number	\$'000
Issued and fully paid	161,238,847	251,069	161,238,847	251,069
Movement in shares on issue:				
At 1 July	161,238,847	251,069	160,968,847	250,528
Exercise of share options		-	270,000	541
At 30 June	161,238,847	251,069	161,238,847	251,069

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

9. Dividends paid and proposed

	2014		2013	
Recognised amounts	Cents per share	Total \$'000	Cents per share	Total \$'000
Current year interim dividend – fully franked	9.0	14,511	8.0	12,899
Previous year final dividend – fully franked	11.0	17,736	8.0	12,878
Total	20.0	32,247	16.0	25,777
Unrecognised amounts				
Current year final dividend – fully franked	13.0	20,961		

10. Segment reporting

The accounting policies used by the Group in reporting segments internally are the same as those contained in Note 2 to the annual financial statements for the year ended 30 June 2013. The iiNet Group has identified its operating segments based on the internal management reporting that is used by the executive management team (the chief operating decision maker) in assessing performance and allocating resources.

The reportable segments are based on aggregated operating segments determined by the similarity of the products sold and the services provided, as these are the sources of the Group's major risks and have the most effect on the rates of return.

The iiNet Group operates within the telecommunications sector in the Australian market and has been aggregated to one reportable segment given the similarity of the services provided, method in which services are delivered, types of customers and regulatory environment.

The Group's principal activity is the provision of internet and telephony services to a wide range of residential and business customers across Australia. As the Group is aggregated into one reportable segment, there are no inter-segment transactions.

11. Cash flow hedge reserve

The change in the cash flow hedge reserve to 30 June 2014, on page 7, represents the after tax net movement relating to effective cash flow hedges from 30 June 2013. At 30 June 2014 the cash flow hedge reserve comprised \$48k (2013: \$123k) relating to interest rate swaps and \$3,615k (2013: \$491k) relating to forward exchange rate contracts.

During the year ended 30 June 2014 net losses of \$970k (2013: net gains of \$7,957k) have been reclassified from the hedge reserve to the Statement of Comprehensive Income. This includes a loss of \$1,298k (2013: gain of \$8,803k) relating to the revaluation of forward exchange contracts entered into for the purpose of hedging the Group's exposure to the foreign currency risk associated with the IRU liability denominated in US dollars. The loss has off-set a gain recognised in the Statement of Comprehensive Income following the revaluation of the IRU liability at spot at 30 June 2014.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

12. Financial instruments

Fair value hierarchy

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- (a) Quoted prices in active markets (Level 1);
- (b) Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2); and
- (c) Inputs that are not based on observable market data (Level 3).

As at 30 June 2014, the Group held the following classes of financial instruments measured at fair value:

	Level 2 \$'000	2014 \$'000
Derivative financial assets	,	
Forward exchange contracts	2,434	2,434
Derivative financial liabilities		
Forward exchange contracts	(94)	(94)
Interest rate swap contracts	(69)	(69)
Total	2,271	2,271

The foreign exchange contracts are measured based on observable spot exchange rates, the yield curves of the respective currencies as well as the currency basis spreads between the respective currencies. Fair values of interest rate swap contracts are based on the present value of the estimated future cash flows, reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group and counterparty where appropriate.

The Group recognises transfers between the levels of the fair value hierarchy as of the end of the reporting period during which the transfer has occurred. There were no transfers between Level 1, Level 2 or Level 3 fair value measurements during the year ended 30 June 2014.

The carrying value of other financial instruments not measured at fair value approximates their fair values.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

13. Business combination

On 30 August 2013, iiNet Limited acquired 100% of the shares and voting interest in Adam Internet Holdings Pty Ltd. The acquisition reinforces the Company's position as Australia's second largest DSL Internet Service Provider and the leading challenger brand in the Australian telecommunications market.

Goodwill arising from the acquisition has been recognised as follows:

	\$'000
Consideration transferred	60,425
Fair value of identifiable net assets acquired	(8,663)
Goodwill arising on acquisition	51,762

The purchase consideration was funded through a drawdown of iiNet's available bank loan facility and existing cash.

The fair value of the identifiable assets acquired and liabilities assumed at the acquisition date were as follows:

	\$'000
Assets	
Cash and cash equivalents	1,310
Trade and other receivables	345
Prepayments	675
Inventory	309
Income tax receivable	118
Plant and equipment	16,907
Acquired subscriber base	1,900
Deferred tax assets	1,652
Total Assets	23,216
Liabilities	
Trade and other payables	(4,557)
Unearned revenue	(3,349)
Provision for onerous lease and make good	(4,400)
Employee benefit liability	(1,108)
Deferred tax liabilities	(1,139)
Total Liabilities	(14,553)
Fair value of identifiable net assets acquired	8,663

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Notes to the Preliminary Financial Report (continued)

13. Business Combination (continued)

	\$'000
Cash flows on acquisition of subsidiary in the statement of cash flows comprises:	
Purchase consideration paid	60,600
Less: Working capital adjustment received	(175)
Consideration transferred	60,425
Less: Cash acquired	(1,310)
Net cash outflow on acquisition	59,115

The acquired business contributed revenues of \$48,780k and net profit after tax of \$5,143k to the Group for the period from acquisition to 30 June 2014. If the acquisition had occurred on 1 July 2013, iiNet Group revenues would have been \$1,015,838k and net profit after tax would have been \$64,333k (including costs in relation to acquisition and asset disposal of \$2,779k after tax).

Direct costs relating to the acquisition totalling \$1,790k have been recognised in Corporate expenses and Other costs in the Statement of Comprehensive Income for the year ended 30 June 2014.

Included in the business assets acquired were receivables with a gross contractual and fair value of \$345k resulting from trade sales with customers. Management has collected these amounts in full and converted to cash consistent with customer terms.

Key factors contributing to the \$51,762k of goodwill are the synergies expected to be achieved as a result of combining Adam with the rest of the Group.

14. Post balance date events

On 20 August 2014, the Group declared a fully franked final dividend of 13.0 cents per share with respect to the financial year ended 30 June 2014. The dividend will have a record date of 1 September 2014 and a payment date of 15 September 2014.

Preliminary Financial Report and Appendix 4E for the Year Ended 30 June 2014

Corporate Information

Directors

Mr. M. Smith (Chairman)

Mr. P. James

Mr. D. Grant

Ms. L. McCann

Mr. P. McCarney

Mr. P. O'Sullivan

Company Secretary

Mr. B. Jenkins

Registered Office & Principal Place of Business

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Share Registry

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iiNet Limited shares are listed on the Australian Securities Exchange (ASX) under the ASX code IIN.