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#### **COMPANY ANNOUNCEMENT**

26 August 2014

#### Reverse Corp Limited (ASX: REF) - Full-Year Results Announcement

Reverse Corp Limited reports revenue of \$9,736,666 with EBITDA (earnings before interest, tax, depreciation & amortisation) of \$2,444,000 and a net profit after tax of \$1,497,714 for the year ending 30 June 2014, representing earnings per share of 1.6c.

The improvement in net profit demonstrates the success of turnaround initiatives. The result meets company guidance and also reflects:

- Higher call volumes for 1800-Reverse as a result of the full year contribution from Vodafone prepaid mobiles and access to the entire Telstra prepaid mobile base
- Flow through of profitability gains to 1800-Reverse following operational improvements and cost savings
- Online contact lenses store OzContacts.com.au growing revenues to \$2,162,622 and approaching profitability, although requiring further investment to attain the scale necessary in a competitive market. Reverse Corp has a 65% stake in OzContacts
- Continued declines in the TriTel Australia payphone business as consumers shift to mobiles. The Board considers TriTel to be non-core and has recommended it being divested

The Company has net cash of \$5.1m million and continues to actively pursue strategic acquisitions and new business opportunities for future growth.

The Directors consider it prudent not to declare a dividend as the company seeks to build new earning bases.

By Order of the Board

Dion Soich Company Secretary

## REVERSE CORP LIMITED

ABN 16 085 949 855

## **Appendix 4E**

Preliminary Final Report

for the year ended 30 June 2014 (compared to the year ended 30 June 2013)

### Results for announcement to the market:

	Percentage Change	Amount \$
Revenue from ordinary activities	Up 13%	to \$9,837,895
Profit from ordinary activities after tax attributable to members	Up 272%	to \$1,604,571
Net profit for the period attributable to members	Up 272%	to \$1,604,571

Brief explanation of any figures reported above necessary to enable the figures to be understood:

Refer to the accompanying Directors' report, financial statements and notes.

### Dividend:

The Board has not declared a final dividend.

	30 June 2014	30 June 2013
Net tangible assets per security:	\$0.06	\$0.04

## **Commentary on the Results for the Period:**

Refer to the accompanying Directors' report, financial statements and notes.

#### **Audit/Review Status:**

This report is based on accounts to which one of the following applies: (Tick one)					
The accounts have been audited	Х	The accounts have been subject to review			
The accounts are in the process of being audited or subject to review		The accounts have not yet been audited or reviewed			

Financial Report for the Financial Year Ended 30 June 2014

#### **DIRECTORS' REPORT**

Your directors present their report on the company and its controlled entities for the financial year ended 30 June 2014.

#### **Directors**

The names of directors in office at any time during or since the end of the year are:

Mr Peter D Ritchie - Chairman

Mr Stephen C Jermyn

Mr Richard L Bell

Mr Gary B Hillberg

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### **Principal Activities**

The principal activity of the consolidated entity during the financial year was the provision of reverse charge calling services. There were no significant changes in the nature of the consolidated entity's principal activities during the financial year.

#### **Operating Results**

Net profit after tax for the year to 30 June 2014 amounted to \$1,497,714 which was up from a profit of \$365,025 for the previous year. Revenue for the year was \$9,736,666 which was up from \$8,523,302 in the previous year.

The result reflects the improved trading and profitability of the Australia Reverse Charges business - 1800 Reverse. Demand for 1800 Reverse increased as a result of a full year of 'out-of-credit' mobile access to the Vodafone prepaid base and the full Telstra prepaid mobile base. Operational improvements were also implemented to improve the profitability of the service.

#### **Review of Operations**

In 2014, the 1800 Reverse service benefited from the flow through of a full year of business turnaround initiatives completed in 2013. These included the addition of new demand from Vodafone mobiles and the full Telstra prepaid mobile base which commenced in Q4 2013. The company also benefited from a full year of cost base reductions commenced in 2013. Ongoing operational initiatives have further improved the profitability of calls received on mobiles, and the business continues to deploy an efficient digital and direct marketing approach.

The online contact lenses store OzContacts.com.au increased revenue to \$2,167,622 which was up from \$1,188,032 the previous year. OzContacts has focused on sustainably growing its customer base through targeted digital marketing activity. This is in addition to ongoing initiatives to retain and grow the existing customer base. Whilst OzContacts is approaching profitability, competition in the optical market in Australia continues to intensify and further investment in marketing and platforms is necessary to ensure OzContacts can acquire the scale required to deliver a significant future contribution to Group profitability. Reverse Corp has a 65% stake in this business.

The TriTel Australia payphone business continues to experience revenue declines as consumers shift their voice usage from fixed lines to mobile devices. The Board now considers the TriTel business to be non-core and has recommended divesting in the 2015 financial year.

#### **Financial Position**

The company generated operating cash flows of \$2,234,027 compared to the previous year of \$545,130. The balance sheet remains conservatively geared with net cash at year-end of \$5,108,025.

#### **DIRECTORS' REPORT**

#### Significant Changes in State of Affairs

In the opinion of the directors there were no other significant changes in the state of affairs of the consolidated entity during the financial year not otherwise disclosed in this report or the consolidated financial statements.

#### Events arising since the end of the Reporting Period

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

#### Likely Developments, Prospects and Business Strategies

Group profitability in the short to medium term is underpinned by the 1800 Reverse service. Successful turnaround initiatives over the last 24 months have improved the profitability of the service, and it is expected to continue to perform solidly whilst the industry dynamics remain stable.

It is important to note that at some point in the 2015 year, calls from all Australian mobiles including 'out-of-credit' prepaid services to 1800 numbers will become free for consumers in accordance with new Australian Communications and Media Authority (ACMA) arrangements. This change will mean that reverse charge providers will not be required to negotiate special agreements with mobile operators to provide access to the 'out of-credit' mobile prepaid market. Based on the current details available, Management does not envisage a material impact on the business in 2015 from this change. 1800 Reverse has proven operational experience and a well-established brand. The maturity of the reverse charge calling market in Australia also significantly reduces the risk of new entrants.

The 2014 result has increased cash reserves and demonstrated the company's ability to maximise the profitability of the 1800 Reverse service.

In the medium to long term the Board acknowledges that future growth is dependent upon new business development and strategic acquisitions and these are constantly being evaluated. The company continues to pursue three key objectives in 2015:

- (i) Identifying new business opportunities in Australia;
- (ii) Driving the Oz Contacts business to profitability and ensuring further investment supports the scale required for the business to make a significant future contribution to Group profitability; and
- (ii) Maximising the profitability of the 1800 Reverse service

#### **Environmental Issues**

The consolidated entity's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory of Australia.

#### **DIRECTORS' REPORT**

#### Information on Directors

Mr Peter D Ritchie - Chairman (Non-executive) Qualifications - B.Com, FCPA Experience - Company Chairman since inception in 1999. Previously founding Director, Chief Executive and Chairman of McDonald's Australia Limited. Interest in Shares and - 4,322,234 Ordinary Shares in Reverse Corp Limited. **Options** Special Responsibilities - Mr Ritchie is a member of the Audit and Risk Committee and Chairman of the Remuneration and Nomination Committee. Directorships held in other — Current Deputy Chairman of Seven Group Holdings Limited (since April 2010), and listed entities Chairman of Mortgage Choice Limited (since April 2004). Mr Gary B Hillberg - Non-executive Director Qualifications - B.Bus (Marketing) Experience — Mr Hillberg has been a Board member since October 2005. He has over 30 years' experience in the Australian telecommunications industry and has held the roles of Chief Operating Officer and Group Managing Director with the company. Interest in Shares and — 250,356 Ordinary Shares in Reverse Corp Limited. Options Mr Stephen C Jermyn - Non-executive Director Qualifications - FCPA Experience - Mr Jermyn joined the Board of Directors of McDonald's Australia in 1986 and was appointed Executive Vice President in 1993. In June 1999, he was appointed Deputy Managing Director. In August 2005 Mr Jermyn stepped down from executive duties at McDonald's. Mr Jermyn was appointed to the Board of Reverse Corp Limited in October 2005. Interest in Shares and — 2,901,544 Ordinary Shares in Reverse Corp Limited. **Options** - Mr Jermyn is the Chairman of the Audit and Risk Committee, and a member of the Special Responsibilities Remuneration and Nomination Committee. Directorships held in other — Mr Jermyn is a current director of Mortgage Choice Limited and a former director of listed entities Regional Express Holdings Limited (resigned June 2008). Mr Richard L Bell - Non-executive Director — LLB Qualifications Experience — Mr Bell is Reverse Corp's founder and former Chief Executive. Interest in Shares and — 20,370,588 Ordinary Shares in Reverse Corp Limited. **Options** Special Responsibilities - Mr Bell is a member of the Remuneration and Nomination Committee and the Audit and Risk Committee. Interest in Contracts — Mr Bell controls a company which leases office premises to group company 1800 Reverse Pty Ltd.

#### **DIRECTORS' REPORT**

#### **Company Secretary**

The following person held the position of company secretary at the end of the financial year:

Mr Dion M Soich - B.Com, CPA, MAICD

#### **Dividends**

No dividends have been paid or declared during or since the end of the year.

#### **Meetings of Directors**

The number of meetings of the company's Board of directors and Board committees held during the year and the number of meetings attended by each director and committee member were:

			1	COMMITTEE	MEETINGS	
	DIRECTORS' N	MEETINGS	Audit and	Risk	Remunera Nomin	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended	Number eligible to attend	Number attended
Mr Peter D Ritchie	7	6	2	2	2	2
Mr Stephen C Jermyn	7	7	2	2	2	2
Mr Richard L Bell	7	6	2	2	2	2
Mr Gary B Hillberg	7	6	2	2	2	2

#### Indemnities given and insurance premiums paid to Auditors and Officers

During or since the end of the financial year the company has given an indemnity or entered an agreement to inder

The group has paid a premium to insure each of the directors and officers against liabilities for costs and expenses while acting in the capacity of director or officer of the group, other than conduct involving a wilful breach of duty in insurance policies are not disclosed as such disclosure is prohibited under the terms of the contract.

The group has not otherwise, during or since the end of the financial year, except to the extent permitted by law, inc group against a liability incurred as such by an officer or auditor.

#### Unissued shares under option

At the date of this report, there are no unissued ordinary shares of Reverse Corp Limited under option.

During the year ended 30 June 2014, no shares were issued on the exercise of options. No further shares have been issued since the end of the year.

No person entitled to exercise an option had or has any right by virtue of the option to participate in any share issue of any other body corporate.

For details of options issued to directors and executives as remuneration refer to the Remuneration Report and to Note 29 Share-based Payments.

#### **DIRECTORS' REPORT**

#### **Proceedings on Behalf of the Company**

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

#### **Non-audit Services**

The Board of Directors, in accordance with advice from the Audit and Risk Committee, is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the audit committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence as set out in the APES 110: Code of Ethics for Professional accountants set by the Accounting Professional and Ethical Standards Board.

The following fees for non-audit services were paid during the year ended 30 June 2014, or are payable, to the external auditors:

Conso	lidated	entity
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\$

Taxation and other services

\$16,400

#### **Auditor's Independence Declaration**

The lead auditor's independence declaration as per section 307C of the Corporations Act 2001 for the year ended 30 June 2014, which forms part of this report, has been received and can be found on page 12.

#### Remuneration Report - Audited

This report details the nature and amount of remuneration for each key management person of Reverse Corp Limited.

#### Remuneration policy

The remuneration policy of Reverse Corp Limited has been designed to align key management personnel objectives with shareholder and business objectives by providing a fixed remuneration component and offering specific short-term and long-term incentives based on key performance areas affecting the consolidated entity's financial results. The Board of Reverse Corp Limited believes the remuneration policy to be appropriate and effective in its ability to attract and retain the best key management personnel to run and manage the consolidated entity, as well as create goal congruence between key management personnel and shareholders.

#### **DIRECTORS' REPORT**

The Board's policy for determining the nature and amount of remuneration for key management personnel of the consolidated entity is as follows:

- The remuneration policy, setting the terms and conditions for the key management personnel, was developed by the Remuneration and Nomination Committee and approved by the Board.
- Key management personnel may receive a base salary (which is based on factors such as length
  of service and experience), superannuation, fringe benefits, options, employee share schemes
  and performance incentives.
- The Remuneration and Nomination Committee reviews key management personnel packages annually by reference to the consolidated entity's performance, executive performance and comparable information from industry sectors and other listed companies in similar industries.

The performance of key management personnel is measured against criteria agreed annually with each individual and is based predominantly on the forecast growth of the consolidated entity's profits and shareholders' value. All bonuses and incentives are linked to predetermined performance criteria. The

Board may, however, exercise its discretion in relation to approving incentives, bonuses and options, and can recommend changes to the committee's recommendations. Any changes must be justified by reference to measurable performance criteria. The policy is designed to attract the highest calibre of key management personnel and reward them for performance that results in long-term growth in shareholder wealth.

Key management personnel are also entitled to participate in the employee share and option arrangements.

Key management personnel employed in Australia receive a superannuation guarantee contribution required by the government, which is currently 9.5%, and do not receive any other retirement benefits. Some individuals, however, have chosen to sacrifice part of their salary to increase payments towards superannuation.

All remuneration paid to key management personnel is valued at the cost to the company and expensed. Options are valued using a binomial methodology.

The Board's policy is to remunerate non-executive directors at market rates for comparable companies for time, commitment and responsibilities. The Remuneration and Nomination Committee determines payments to the non-executive directors and reviews their remuneration annually, based on market practice, duties and accountability. Independent external advice is sought when required. The maximum aggregate amount of fees that can be paid to non-executive directors is subject to approval by shareholders at the Annual General Meeting. Fees for non-executive directors are not linked to the performance of the consolidated entity. However, to align directors' interests with shareholder interests, the directors are encouraged to hold shares in the company and are able to participate in the employee option plan.

The company has adopted a policy in respect of directors and executives trading in the company's securities. No formal policy has been adopted regarding directors and executives hedging exposure to holdings of the company's securities and no director or executive has hedged their exposure.

#### Relationship between Remuneration Policy and Company Performance

The remuneration policy has been tailored to increase goal congruence between shareholders, directors and executives. Two methods are applied to achieve this aim, the first being a performance-based bonus based on key performance indicators, and the second being the issue of shares under an employee share scheme to key management personnel to encourage the alignment of personal and shareholder interests. The company believes this policy will be effective in increasing shareholder wealth.

#### **DIRECTORS' REPORT**

The key performance indicators (KPIs) are set annually, with a certain level of consultation with key management personnel to ensure buy-in. The measures are specifically tailored to the area each individual is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for group expansion and profit, covering financial and non-financial as well as short and long-term goals. In determining whether or not a KPI has been achieved, Reverse Corp Limited bases the assessment on audited figures.

#### Voting and comments made at the Company's last Annual General Meeting

Reverse Corp received more than 90% of 'yes' votes on its Remuneration Report for the financial year ending 30 June 2013. The Company received no specific feedback on its Remuneration Report at the Annual General Meeting.

The following table shows the gross revenue, profits and dividends for the last 5 years for the listed entity, as well as the share prices at the end of the respective financial years. The Board is of the opinion that the previously described remuneration policy will result in increased shareholder wealth.

	2010	2011	2012	2013	2014
	\$	\$	\$	\$	\$
Revenue	23,651,550	14,647,654	9,996,600	8,523,302	9,736,666
Net Profit/(loss)	3,994,960	1,310,409	(78,284)	365,025	1,497,714
Dividends paid	3,695,287	-	-	-	-
Share price at year-end	\$0.13	\$0.05	\$0.03	\$0.04	\$0.15

To grow the share price the company is pursuing long term earnings through its growth pipeline, including by acquisition, product development and diversification.

#### Details of remuneration for year ended 30 June 2014

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly, including any director (whether executive or otherwise) of the consolidated entity. Names and positions held by key management personnel in office at any time during the financial year are:

#### **Directors**

Peter Ritchie	Non-executive Chairman
Gary Hillberg	Non-executive Director
Stephen Jermyn	Non-executive Director
Richard Bell	Non-executive Director

#### **Management Personnel**

Charles Slaughter Chief Executive Officer

Dion Soich Chief Financial Officer

Brett Dutton Chief Technical Officer (resigned 28 February 2014)

Luke Krasnoff Head of IT (appointed 15 January 2014)

George Koukides Chief Executive Officer – Oz Contacts Pty Ltd

## **DIRECTORS' REPORT**

The remuneration for the key management personnel of the consolidated entity during the year was as follows:

		Primary			Equity	Other	Tota	I	
	Salary & Fees	Superannuation	Cash N Bonus	Non-Cash Benefits	T Options	ermination Benefits		Performance based	Proportion consisting of options
	\$	\$	\$	\$	\$	\$	\$	%	%
Directors									
Peter Ritchie	87,156	7,844	-	-	-	-	95,000	-	-
Stephen Jermyn	45,767	4,233	-	-	-	-	50,000	-	-
Richard Bell	-	-	-	-	-	-	-	-	-
Gary Hillberg	45,767	5,249	-	-	-	84,686	135,702	-	-
	178,690	17,326	-	-	-	84,686	280,702		
Management Personnel									
Charles Slaughter	187,958	19,699	25,000	-	-	-	232,657	10.7%	-
George Koukides	126,094	11,664	-	-	-	-	137,758	-	-
Brett Dutton	116,077	18,109	-	-	-	-	134,186		
Dion Soich	167,202	17,779	25,000	-	-	-	209,981	11.9%	-
Luke Krasnoff	53,822	4,979	-	-	-	-	58,801	-	-
	651,153	72,230	50,000	_	-	-	773,383		
Total Compensation	829,843	89,556	50,000	-	-	84,686	1,054,085		

Termination benefits provided to Mr. Hillberg consisted of statutory long service leave entitlements from the 2013 financial year paid in July 2014.

#### **DIRECTORS' REPORT**

#### Details of remuneration for year ended 30 June 2013

		Primar	у		Equity	Other	Total		
	Salary & Fees	Superannuation	Cash Bonus	Non-Cash Benefits	Options	Termination Benefits		Performance based	Proportion consisting of options
	\$	\$	\$	\$	\$	\$	\$	%	%
Directors									
Peter Ritchie	87,156	7,844	-	-	-	-	95,000	-	-
Stephen Jermyn	50,000	4,500	-	-	-	-	54,500	-	-
Richard Bell	-	-	-	-	-	-	-	-	-
Gary Hillberg	82,262	7,404	-	-	-	96,375	186,041	-	-
	219,418	19,748	-	-	-	96,375	335,541		
Management Personnel									
Paul Jobbins	54,167	5,365	-	-	-	98,498	158,030	-	-
Charles Slaughter	177,370	17,329	50,000	-	-	-	244,699	20.4%	-
George Koukides	137,615	12,385	-	-	-	-	150,000	-	-
Brett Dutton	159,025	24,512	-	-	-	-	183,537	-	-
Dion Soich	164,903	14,587	-	-	-	-	179,490	-	-
Liam Martin	52,961	4,766	-	-	-	33,869	91,596	-	-
	746,041	78,944	50,000	-	-	132,367	1,007,352		
<b>Total Compensation</b>	965,459	98,692	50,000	-	-	228,742	1,342,893		

There are no options held by key management personnel at year end.

Refer to Note 5 Key Management Personnel Remuneration for more information.

#### Options issued as part of remuneration for the year ended 30 June 2014

During the year there were no options or shares issued to key management personnel as part of their remuneration.

#### Employment contracts of key management personnel

The employment conditions of key management personnel are formalised in contracts of employment. All management personnel are permanent employees of 1800 Reverse Operations Pty Ltd or Oz Contacts Limited.

The employment contracts stipulate a range of one to four month resignation periods. The company may terminate an employment contract without cause by providing written notice or making payment in lieu of notice, based on the individual's annual salary component together with a redundancy payment. Termination payments are generally not payable on resignation or dismissal for serious misconduct. In the instance of serious misconduct the company can terminate employment at any time.

## **DIRECTORS' REPORT**

This Report of the Directors, incorporating the Remuneration Report, is signed in accordance with a resolution of the Board of Directors.

Mr. Peter D. Ritchie Chairman

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Dated this 26<sup>th</sup> day of August 2014



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## Auditor's Independence Declaration To the Directors of Reverse Corp Limited

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Reverse Corp Limited for the year ended 30 June 2014, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.

GRANT THORNON

GRANT THORNTON AUDIT PTY LTD Chartered Accountants

M S Bell

Partner - Audit & Assurance

Brisbane, 26th August 2014

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

	Note	Consolidate	ed Entity
		2014 \$	2013 \$
Revenue	2	9,732,967	7,276,076
Other revenue	2	101,021	53,359
Direct costs associated with revenue	3	(4,942,244)	(4,174,068)
Employee benefits expense		(1,550,775)	(1,551,094)
Depreciation and amortisation expense		(374,078)	(484,269)
Other expenses		(726,724)	(402,411)
Finance costs	3	(61)	(15,608)
Profit /(loss) before income tax		2,240,106	701,985
Income tax (expense) / benefit	4	(678,199)	(121,192)
Profit/(loss) for the year from continuing operations		1,561,907	580,793
Profit/(loss) for the year from discontinued operations	13	(64,193)	(215,768)
Profit/(loss) for the year		1,497,714	365,025
Other comprehensive income Foreign currency translation differences		379	52,582
- Reclassification to profit or loss		-	79,201
Income tax on other comprehensive income	4	-	(277,970)
Other comprehensive income for the year, net of income tax		379	(146,187)
Total comprehensive income for the year		1,498,093	218,838
Profit/(loss) for the year attributable to:			
Non-controlling interest		(106,478)	(65,762)
Owners of the parent		1,604,192	430,787
		1,497,714	365,025
Other comprehensive income for the year attributable to: Non-controlling interest		-	-
Owners of the parent		379	(146,187)
		379	(146,187)
Total comprehensive income for the year attributable to owners of the parent:			
Continuing operations		1,668,385	646,555
Discontinued operations		(63,814)	(361,955)
		1,604,571	284,600

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014

	Note	Consolidated E	ntity
		2014 \$	2013 \$
Earnings per share	8		
Basic earnings per share		0.02	0.00
Earnings from continuing operations		0.02	0.01
Profit/(loss) from discontinued operations		0.00	0.00
Total			
Diluted earnings per share		0.02	0.00
Earnings from continuing operations		0.02	0.01
Profit/(loss) from discontinued operations		0.00	0.00
Total			

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2014

## **Consolidated Entity**

	Note	2014 \$	2013 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	9	5,108,025	2,840,748
Trade and other receivables	10	658,507	873,947
Inventories	11	100,640	61,190
Other current assets	18	76,036	60,441
TOTAL CURRENT ASSETS		5,943,208	3,836,326
NON-CURRENT ASSETS			
Property, plant and equipment	16	181,984	399,317
Deferred tax assets	21	327,089	343,419
Intangible assets	17	2,169,374	2,277,455
Other non-current assets	18	650	3,650
TOTAL NON-CURRENT ASSETS		2,679,097	3,023,841
TOTAL ASSETS		8,622,305	6,860,167
CURRENT LIABILITIES			
Trade and other payables	19	737,495	672,185
Current tax liabilities	21	87,540	(99,503)
Short-term employee benefits	22	86,019	76,161
TOTAL CURRENT LIABILITIES		911,054	648,843
NON-CURRENT LIABILITIES			
Deferred tax liabilities	21	24,064	26,186
Long-term employee benefits	22	7,534	3,578
TOTAL NON-CURRENT LIABILITIES		31,598	29,764
TOTAL LIABILITIES		942,652	678,607
NET ASSETS		7,679,653	6,181,560
EQUITY			
Issued capital	23	3,553,224	3,553,224
Reserves	24	371,325	370,946
Retained earnings		3,939,113	2,334,921
		7,863,662	6,259,091
Non- controlling interest		(184,009)	(77,531)
TOTAL EQUITY		7,679,653	6,181,560

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2014

## **Consolidated Entity**

	Note	Issued capital	Retained earnings	Non- controlling interest	Reserves	Total
		\$	\$	\$	\$	\$
Balance at 1 July 2012		3,553,224	1,904,134	(11,769)	517,261	5,962,850
Total comprehensive income		-	430,787	(65,762)	(146,187)	218,838
Subtotal		3,553,224	2,334,921	(77,531)	371,074	6,181,688
Transactions with owners						
Employee share options	24	-	-	-	(128)	(128)
Balance at 30 June 2013		3,553,224	2,334,921	(77,531)	370,946	6,181,560
Balance at 1 July 2013		3,553,224	2,334,921	(77,531)	370,946	6,181,560
Total comprehensive income		-	1,604,192	(106,478)	379	1,498,093
Subtotal		3,553,224	3,939,113	(184,009)	371,325	7,679,653
Transactions with owners						
Employee share options	24	-	-	-	-	-
Balance at 30 June 2014		3,553,224	3,939,113	(184,009)	371,325	7,679,653

## CASH FLOW STATEMENT FOR YEAR ENDED 30 JUNE 2014

		Consolidated	l Entity
	Note	2014	2013
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		10,419,518	9,343,889
Payments to suppliers and employees		(7,821,791)	(8,865,367)
Interest received		90,115	55,999
Finance costs		(61)	(15,650)
Income tax paid		(453,754)	26,259
Net cash provided by (used in) operating activities	28	2,234,027	545,130
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of property, plant and equipment		15,546	62,008
Payments for property, plant and equipment		(15,689)	(7,097)
Proceeds from the sale of subsidiaries		96,463	518,153
Payments for intangible assets		(62,552)	(132,117)
Investment in equity accounted investments		-	(8,850)
Net cash provided by (used in) investing activities		33,768	432,097
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of borrowings		-	(459,488)
Hire purchase repayments		-	(24,194)
Net cash provided by (used in) financing activities		-	(483,682)
Net increase in cash and cash equivalents		2,267,795	493,545
Cash and cash equivalents at beginning of financial year		2,840,748	2,302,543
Effect of exchange rates on cash holdings in foreign		, , -	, ,-
currencies		(518)	44,660
Cash and cash equivalents at end of financial year	9	5,108,025	2,840,748

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report covers the consolidated entity of Reverse Corp Limited and controlled entities ("consolidated group" or "group"). Reverse Corp Limited is a listed public company, incorporated and domiciled in Australia. Reverse Corp Limited is a for-profit entity for the purpose of preparing the financial statements.

The financial report of Reverse Corp Limited and controlled entities comply with all Australian Accounting Standards, which ensures that the financial report comprising the financial statements and the notes thereto, complies with International Financial Reporting Standards (IFRS).

The following is a summary of the material accounting policies adopted by the consolidated entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### **Basis of Preparation**

#### Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### **Accounting Policies**

#### (a) Basis of Consolidation

The Group financial statements consolidate those of the parent entity and all of its subsidiaries as of 30 June 2014. The parent controls a subsidiary if it is exposed, or has rights, to variable returns from the involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

All subsidiaries have a reporting date of 30 June.

All balances and transactions between Group companies in the consolidated entity have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistencies with those policies applied by the parent entity.

Where controlled entities have entered or left the consolidated group during the year, their operating results have been included/excluded from the date control was obtained or until the date control ceased.

#### **Business Combinations**

Business combinations occur where control over another business is obtained and results in the consolidation of its assets and liabilities. All business combinations are accounted for by applying the purchase method. The purchase method requires an acquirer of the business to be identified and for the cost of the acquisition and fair values of identifiable assets, liabilities and contingent liabilities to be determined as at acquisition date, being the date that control is obtained. Cost is determined as the aggregate of fair values of assets given, equity issued and liabilities assumed in exchange for control together with costs directly attributable to the business combination. Any deferred consideration payable is discounted to present value using the entity's incremental borrowing rate.

Goodwill is recognised initially at the excess of cost over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised. If the fair value of the acquirer's interest is greater than cost, the surplus is immediately recognised in profit or loss.

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### (b) Income Tax

The charge for current income tax expense is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that have been enacted or are substantially enacted by the balance sheet date.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amount in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility proposed by law.

Reverse Corp Limited and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. Reverse Corp Limited is responsible for recognising the current and deferred tax assets and liabilities for the tax consolidated group. The group notified the Australian Taxation Office on 9 December 2004 that it had formed an income tax consolidated group to apply from 1 July 2003. The tax consolidated group has entered into a tax sharing agreement and a tax funding agreement whereby each company in the group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group.

### (c) Inventories

Inventories are measured at the lower of cost and net realisable value. Included in inventories are cards to be sold for use within TriTel payphones and contact lenses sold online by Oz Contacts.

#### (d) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and equipment

Plant and equipment, motor vehicles and the calling platform are measured on the cost basis.

The cost of fixed assets constructed within the consolidated entity includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets, excluding the calling platform, are depreciated on a diminishing value basis over their useful lives to the consolidated entity commencing from the time the assets are held ready for use. The calling platform is depreciated on a straight line basis over its useful life.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset Depreciation Rate

Plant and equipment 11.25% to 40%

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### (d) Property, Plant and Equipment (cont)

Calling Platform

20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### (e) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the consolidated entity are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives and the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### (f) Financial Instruments

#### Recognition

Financial instruments are initially measured at fair value on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost less impairment losses.

#### **Financial liabilities**

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

#### **Derivative Instruments**

The group uses derivative financial instruments such as foreign currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are stated at fair value. Gains and losses arising from changes in fair value are taken to the income statement unless they are designated as hedges.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### (f) Financial Instruments

#### **Derivative Instruments**

The group designates certain derivatives as either:

- hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge)
- hedges of highly probably forecast transactions (cash flow hedges).

At the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions is documented.

Assessments, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair values or cash flows of hedged items, are also documented.

#### (i) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedge asset or liability that are attributable to the hedged risk.

#### (ii) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is deferred to a hedge reserve in equity. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in the hedge reserve in equity are transferred to the income statement in the periods when the hedged item will affect profit or loss.

#### Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

#### Impairment

At each reporting date, the group assess whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

### (g) Impairment of Non-financial Assets

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### (h) Interests in Associates

Investments in associate companies are recognised in the financial statements by applying the equity method of accounting. The equity method of accounting recognised the group's share of any post-acquisition reserves of associates.

#### (i) Intangibles

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### Goodwill

Goodwill on consolidation is initially recorded at the amount by which the purchase price for a business or for an ownership interest in a controlled entity exceeds the fair value attributed to its net assets at the date of acquisition. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### Patents and trademarks

Patents and trademarks are recognised at cost of acquisition. Patents and trademarks have a finite life and are carried at cost less any accumulated amortisation and any impairment losses. Patents and trademarks are amortised over their useful life ranging from 10 to 20 years.

#### Research and development

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technically feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

#### **Development Costs and Contractual Rights**

Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the project. Useful lives are generally 5 years.

#### **Intellectual Property**

All other intangible assets are recorded at cost less impairment and have indefinite life.

#### (j) Foreign Currency Transactions and Balances

#### **Functional and presentation currency**

The functional currency of each of the group's entities is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

#### Transaction and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in the income statement, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognised directly in equity to the extent that the gain or loss is directly recognised in equity, otherwise the exchange difference is recognised in the income statement.

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### (j) Foreign Currency Transactions and Balances (cont)

#### **Group companies**

The financial results and position of foreign operations whose functional currency is different from the group's presentation currency are translated as follows:

- assets and liabilities are translated at year-end exchange rates prevailing at that reporting date;
- income and expenses are translated at average exchange rates for the period where this approximates the rate at the date of the transaction; and
- retained profits are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations are transferred directly to the group's foreign currency translation reserve in the balance sheet. These differences are recognised in the income statement in the period in which the operation is disposed.

#### (k) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

#### **Share-based payment transactions**

The group provides benefits to employees (including directors) in the form of share-based payments, whereby employees render services in exchange for rights over shares or options. The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('vesting date'). The total amount to be expensed over the vesting period is determined by reference to the fair value of the shares or options granted.

### (I) Provisions

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

#### (m) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

### (n) Revenue

Revenue from calls is recognised on the day on which the call is completed.

Revenue from the sale of contact lenses is recognised when the significant risks and rewards of ownership of the goods have passed to the customer. Risk and rewards are considered passed to the customer when the contact lenses have been despatched.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST) and value added tax (VAT).

#### **NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

#### (o) Borrowing Costs

Borrowing costs are expensed in the period in which they are incurred.

#### (p) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST or VAT, except where the amount of GST or VAT incurred is not recoverable. In these circumstances the GST or VAT is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST or VAT.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

Reverse Corp Limited and its wholly-owned Australian subsidiaries have formed a GST group effective 1 April 2003. The impact of forming a GST group is GST is not charged on taxable supplies between members of the group.

#### (q) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (r) Critical accounting estimates and judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key estimates — Impairment

The group assesses impairment at each reporting date by evaluating conditions specific to the group that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

For additional details relating to the testing of goodwill impairment refer to Note 17: Intangible Assets.

#### Recognition of deferred tax assets

The extent to which deferred tax assets can be recognised is based on an assessment of the probability of the Group's future taxable income against which the deferred tax assets can be utilised.

	Note	Consolidate	d Entity
		2014 \$	2013
Note 2: Revenue		Ψ	<u> </u>
Sales revenue			
— Sale of products		2,167,622	1,188,032
<ul> <li>Rendering of services</li> </ul>		7,565,345	6,088,044
Sales revenue		9,732,967	7,276,076
Other revenue			
<ul> <li>Interest received from other corporations</li> </ul>		89,907	53,359
— Other revenue		11,114	-
Other revenue		101,021	53,359
Note 3: Expenses			
Direct costs associated with revenue		4,942,244	4,174,068
Realised foreign exchange loss/(gain)		(22,622)	(2,977)
Cost of inventories expensed		1,577,795	890,078
Inventory write-off expensed		3,395	19,759
Rental expenses on operating leases:			
minimum lease payments		211,335	224,048
Finance costs:			
— External		61	15,608

	Note	Consolidated Entity	
		2014	2013
		\$	•
Note 4: Income Tax Expense/(Benefit)			
(a) The components of tax expense/(benefit) comprise:			
Current tax		663,935	(359,668
Deferred tax	21	14,207	464,673
Under/(over) provision in respect of prior years		57	16,187
Income tax expense/(benefit) from continuing operations		678,199	121,192
Deferred tax expense (benefit) recognised in other comprehensive income	21	-	(277,970)
(b) The prima facie tax on profit/(loss) from continuing operations before income tax is reconciled to the income tax as follows:			
Prima facie tax payable on profit/(loss) from continuing operations before income tax at 30% (2013: 30%)		672,032	210,596
Add:			
Tax effect of:			
<ul> <li>Other non-allowable items</li> </ul>		6,110	(105,553
<ul> <li>Share options expensed during year</li> </ul>		-	(38)
<ul> <li>Under/ (over) provision in respect of prior years</li> </ul>		57	16,187
youro		678,199	121,192
Less:		,	, -
Tax effect of:			
<ul> <li>Loans forgiven to and from subsidiaries which have been wound up / foreign tax differential</li> </ul>		-	
Income tax expense/(benefit) from continuing operations		678,199	121,192
The applicable weighted average effective tax rates			
are as follows:		30%	17%

#### Note 5: Key Management Personnel Remuneration

(a) Refer to the Remuneration Report contained in the Directors' Report for details of the remuneration paid or payable to each member of the group's key management personnel for the year ended 30 June 2014. Names and positions held by key management personnel in office at any time during the financial year are:

#### **Directors**

Peter Ritchie Non-executive Chairman
Gary Hillberg Non-executive Director
Stephen Jermyn Non-executive Director
Richard Bell Non-executive Director

#### **Management Personnel**

Charles Slaughter Chief Executive Officer

Dion Soich Chief Financial Officer

George Koukides Chief Executive Officer – Oz Contacts Pty Ltd

Brett Dutton Chief Technical Officer (ceased 28 February 2014)

Luke Krasnoff Head of IT (appointed 15 January 2014)

#### **Consolidated Entity**

		2014 \$	2013 \$
(b)	Remuneration for Key Management Personnel		
	Short term employee benefits	879,644	1,015,459
	Post-employment benefits	89,755	98,692
	Share-based payments	-	-
	Termination benefits	84,686	228,742
		1,054,085	1,342,893

#### (c) Remuneration Options

There were no options issued during the year as part of any executive's remuneration.

Further details on share-based payments can be found at Note 29: Share-based Payments.

## Note 5: Key Management Personnel Remuneration (cont)

### (d) Shares issued on Exercise of Remuneration Options

There were no shares issued during the year as a result of options exercised.

### (e) Options and Rights Holdings

Number of Options Held by Key Management Personnel

	Balance 1.7.13	Granted as Remuneration	Options Exercised	Options Lapsed	Options Balance Vested and 30.6.14 Exercisable
Gary Hillberg	180,000	-	-	180,000	
Total	180,000	-	-	180,000	

	Balance 1.7.12	Granted as Remuneration	Options Exercised	Options Lapsed	Balance 30.6.13	Options Vested and Exercisable
Gary Hillberg	180,000	-	-	-	180,000	180,000
Total	180,000	-	-	-	180,000	180,000

There are no options held by key management personnel.

## (f) Shareholdings

Number of Shares held by Key Management Personnel during the year

	Balance	Granted as	Options		Balance
	1.7.13	Remuneration	Exercised	Other (1)	30.6.14
Peter Ritchie	3,833,073	-	-	489,161	4,322,234
Gary Hillberg	250,356	-	-	-	250,356
Steve Jermyn	2,901,544	-	-	-	2,901,544
Richard Bell	20,370,588	-	-	-	20,370,588
Total	27,355,561	-	-	-	27,844,722

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

## Note 5: Key Management Personnel Remuneration (cont)

## (f) Shareholdings (cont)

Number of Shares held by Key Management Personnel for the year ended 30 June 2013

	Balance	Granted as	Options		Balance
	1.7.12	Remuneration	Exercised	Other (1)	30.6.13
Peter Ritchie	3,833,073	-	-	-	3,833,073
Gary Hillberg	250,356	-	-	-	250,356
Steve Jermyn	2,901,544	-	-	-	2,901,544
Richard Bell	20,370,588	-	-	-	20,370,588
Total	27,355,561	-	-	-	27,355,561

<sup>(1)</sup> Other refers to net shares purchased or sold during the financial year.

	Consolidated Entity	
	2014 \$	2013 \$
Note 6: Auditors' Remuneration		
Remuneration of the auditor of the parent entity for:		
<ul> <li>auditing or reviewing the financial report</li> </ul>	61,047	62,668
<ul> <li>taxation services provided by related practice of auditor</li> </ul>	16,400	12,600
Remuneration of other auditors of subsidiaries for:		
<ul> <li>auditing or reviewing the financial report of subsidiaries</li> </ul>	-	1,407

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

		Consolidate	ed Entity
		2014	2013
		<u> </u>	\$
Note	e 7: Dividends		
	Dividends Paid	-	-
		-	-
	Balance of franking account at year end:	5,094,073	4,640,319
	<ul> <li>Adjustment for franking credits arising from payment of provision for income tax</li> </ul>	-	-
	Balance of franking account after post balance date adjustments	5,094,073	4,640,319
-	The tax rate at which dividends have been franked is 30%.	· ·	, ,
		Consolidat	ed Entity
		2014	2013
		\$	\$
Note	e 8: Earnings per Share		
(a)	Reconciliation of Earnings to Profit or Loss		
	Profit/(loss)	1,604,192	430,787
	Earnings used to calculate basic EPS	1,604,192	430,787
	Earnings used in the calculation of dilutive EPS	1,604,192	430,787
		No	No
(b)	Weighted average number of ordinary shares during the year		
	used in calculating basic EPS	92,382,175	92,382,175
		92,382,175	92,382,175
	Weighted average number of options outstanding (i)	-	-
	Weighted average number of ordinary shares outstanding		
	de transferancia de la contrata de Conseguiro de EDO	00 000 475	00 000 475

<sup>(</sup>i) Only those options which were "in-the-money" during the year were included in the weighted average number of outstanding options. At year end there were no options which were capable of being exercised.

92,382,175

during the year used in calculating dilutive EPS

92,382,175

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	Consolidated Entity		
	2014 \$	2013 \$	
Note 9: Cash and Cash Equivalents			
Cash at bank and on hand	65,099	231,362	
Short-term deposits	5,042,926	2,609,386	
	5,108,025	2,840,748	

For the purposes of the Cash Flow Statement, cash and cash equivalents are comprised as above.

The effective interest rate on cash at bank and short-term bank deposits was 3.2% (2013: 2.4%).

	Note	Consolidated Entity	
		2014 \$	2013 \$
Note 10: Trade and Other Receivables			
CURRENT			
Trade receivables	10a	199,679	439,006
Sundry receivables		458,828	434,941
		658,507	873,947

<sup>(</sup>a) Current trade receivables are on 30 day terms. No receivables are either past due or impaired. Refer to Note 32 for further information regarding credit risk.

	Consolidate	Consolidated Entity		
	2014 \$	2013 \$		
Note 11: Inventories				
Inventory at cost	100,640	61,190		

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 12: Controlled Entities

(a) Unli	sted investments, at cost:	Principal activities	Country of Incorporation	Ownership	Interest
				2014	2013
				%	%
1800 Rev	verse Pty Ltd	Reverse Charge Calling Services	Australia	100	100
0800 Rev	verse Pty Ltd	Reverse Charge Calling Services	Australia	100	100
Oz Conta	acts Ltd	Online Contact Lenses	Australia	65	65
15-15 Pty	y Ltd	Service Entity	Australia	100	100
15-15 Co	obro Revertido, S.L. (i)	Service Entity	Spain	100	100
1800 Rev	verse Operations Pty Ltd (ii)	Service Entity	Australia	100	100
TriTel Au	stralia Pty Limited (ii)	Payphone Services	Australia	100	100

<sup>(</sup>i) Subsidiary of 15-15 Pty Ltd

<sup>(</sup>ii) Subsidiary of 1800 Reverse Pty Ltd

#### Note 13: Disposals and discontinued operations

After the discontinuation of the Spanish operations in 2013 financial year a number of contractual obligations were also terminated. These contractual obligations necessitated negotiating a settlement with BT for an amount of \$53,000. Legal and accounting costs of winding up the Spanish entity, 15-15 Cobro Revertido SL, totalled \$9,000 were incurred, with completion expected by 31 December 2014. The United Kingdom and Ireland businesses were sold to BBG Global AG in the 2013 financial year.

Operating profit/(loss) of the businesses sold and discontinued operations until the date of disposal or discontinuation is summarised as follows:

	2014 \$	2013
Revenue	3,699	<b>\$</b> 1,247,227
Other revenue	208	151,108
Direct costs associated with revenue	(57,845)	(825,245)
	(37,043)	
Employee benefits expense	-	(355,747)
Depreciation and amortisation	-	(54,018)
Impairment	(16,499)	(489,197)
Other expenses	(16,952)	(629,415)
Finance costs	-	(42)
Profit/(loss) from discontinued operations before tax	(87,389)	(955,329)
Tax benefit/(expense)	23,196	565,031
Profit/(loss) for the year	(64,193)	(390,298)
Profit before tax on disposal	-	174,530
Tax benefit/(expense)		-
Total profit/(loss)	-	174,530
Profit/(loss) for the year from discontinued operations	(64,193)	(215,768)

Cash flows generated by the businesses sold and discontinued operations for the reporting fields under review until the disposal or discontinuation are as follows:

	2014	2013
	\$	\$
Operating activities	264,383	(29,389)
Investing activities	(339,031)	529,960
Cash flows from discontinued operations	(74,648)	500,571

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 14: Parent Entity Information

Reverse Corp Limited	2014 \$	2013 \$
Assets		
Current assets	5,073,317	2,678,068
Non-current assets	(575,207)	2,589,533
Total Assets	4,498,110	5,267,601
Liabilities		
Current liabilities	169,075	198,023
Non-current liabilities	-	-
Total Liabilities	169,075	198,023
Equity		
Issued capital	3,553,224	3,553,224
Retained earnings	402,264	1,142,807
Reserves		
Option reserve	373,547	373,547
Total Equity	4,329,035	5,069,578
Financial Performance		
Loss for the year	(740,543)	(624,571)
Other comprehensive income	-	-
Total Comprehensive Income	(740,543)	(624,571)

### Guarantees in relation to the debts of subsidiaries:

Reverse Corp Limited has signed a debt and interest interlocking guarantee in favour of National Australia Bank Limited in relation to financing provided to its subsidiaries, 1800 Reverse Pty Ltd, 1800 Reverse Operations Pty Ltd and TriTel Australia Pty Ltd. At the date of this report no funds were owed to National Australia Bank under this facility.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

**Note 15: Associated Companies** 

Principal activities In	Country of corporation	Ownership	Interest		rying Amount of stment
		2014	2013	2014	2013
		%	%	\$	\$
Retail coin collection services	Australia	50	50	-	-
		50	50	-	-
				2014	2013
				\$	\$
ar in Equity Associated					
financial year				-	-
g the year				-	8,852
nt				-	(8,852)
y's loss after income				-	-
icial vear				_	_
f associates are				-	-
tax expense				-	-
fter income tax				-	-
of Aggregate Accets					
e of Associates					
				-	-
				- 24,287	- 24,287
				- 24,287 24,287	- 24,287 24,287
				24,287 - - -	24,287 - - -
	Retail coin collection services  ar in Equity Associated  financial year g the year nt y's loss after income  acial year  f associates are ore income tax tax expense fter income tax	Retail coin collection services  Australia services  Ar in Equity Associated  financial year g the year nt nt ny's loss after income  acial year  f associates are  ore income tax tax expense  fter income tax	Retail coin collection Services  Retail coin collection Australia 50  ar in Equity Associated  financial year g the year nt sy's loss after income  acial year  f associates are  ore income tax tax expense	Retail coin collection services  Australia 50 50 50 50 50 50 50 50 50 50 50 50 50	Incorporation   Inverse   2014   2013   2014   % % % \$   \$   \$   \$   \$   \$   \$   \$

The group's ownership interest in Coinmate Pty Ltd at that company's balance date, which was 30 June 2014, was 50%. As consideration for the group's 50% interest in the venture it had agreed to fund the operations of the venture until the completion of a pilot. At balance date no trigger of a commitment of a capital nature had occurred.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	Consolida	ated Entity	
	2014 \$	2013 \$	
Note 16: Property, Plant and Equipment			
PLANT AND EQUIPMENT			
Plant and Equipment:			
At cost	5,603,384	5,596,447	
Accumulated depreciation	(5,460,467)	(5,389,540)	
	142,917	206,907	
Calling Platform:			
At cost	1,044,120	1,037,813	
Accumulated depreciation	(1,005,053)	(856,442)	
	39,067	181,371	
Motor Vehicles			
At cost	-	48,414	
Accumulated depreciation	-	(37,375)	
	-	11,039	
Total Property, Plant and Equipment	181,984	399,317	

#### **Movements in Carrying Amounts**

			Consolidated Enti	ty
	Plant and Equipment	Calling Platform	Motor Vehicles	Total
Year ended 30 June 2013	\$	\$	\$	\$
Balance at the beginning of year	373,215	473,494	18,054	864,763
Additions	7,097	-	-	7,097
Disposals	(13,415)	(48,755)	(2,844)	(65,014)
Depreciation expense	(159,033)	(251,454)	(4,171)	(414,658)
Exchange adjustment	(957)	8,086	-	7,129
Carrying amount at the end of year	206,907	181,371	11,039	399,317
Year ended 30 June 2014				
Balance at the beginning of year	206,907	181,371	11,039	399,317
Additions	9,382	6,307	-	15,689
Disposals	(2,153)	-	(10,926)	(13,079)
Depreciation expense	(71,219)	(148,611)	(113)	(219,943)
Exchange adjustment	-	-	-	-
Carrying amount at the end of year	142,917	39,067	-	181,984

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	Consoli	dated Entity
	2014 \$	2013 \$
Note 17: Intangible Assets		
Goodwill		
Cost	1,671,024	3,564,601
Disposals	-	(254,605)
Accumulated impairment losses	-	(1,638,972)
Net carrying value	1,671,024	1,671,024
Trademarks, Licences and Intellectual Property		
Cost	342,240	275,414
Accumulated amortisation	(128,192)	(90,058)
Exchange adjustment	-	20,772
Net carrying value	214,048	206,128
Development Costs		
Cost	37,636	37,636
Accumulated amortisation	(34,000)	(32,000)
Net carrying value	3,636	5,636
Contractual Rights		
Cost	570,000	570,000
Accumulated amortisation	(289,334)	(175,333)
Net carrying value	280,666	394,667
Total intangible assets	2,169,374	2,277,455

Trademarks, licences and development costs have finite useful lives. The current amortisation charges in respect of these intangible assets are included under depreciation and amortisation expense. Intellectual property and goodwill do not have finite useful lives.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

## Note 17: Intangible Assets (cont)

Movements in Carrying Amounts	ts in Carrying Amounts			Consolidated Entity		
	Goodwill	Trademarks, Licences & IP	Development Costs	Contractual Rights	Total	
Year ended 30 June 2013	\$	\$	\$	\$	\$	
Balance at the beginning of year	1,925,629	825,121	7,636	485,833	3,244,219	
Additions	-	88,200	-	20,000	108,200	
Disposals	(254,605)	(228,306)	-	-	(482,911)	
Impairment	-	(489,197)	-	-	(489,197)	
Amortisation expense	-	(10,462)	(2,000)	(111,167)	(123,629)	
Exchange adjustment	-	20,772	-	-	20,772	
Carrying amount at the end of year	1,671,024	206,128	5,636	394,667	2,277,455	
Year ended 30 June 2014						
Balance at the beginning of year	1,671,024	206,128	5,636	394,667	2,277,455	
Additions	-	62,553	-	-	62,553	
Disposals	-		-	-	-	
Impairment	-	(16,499)	-	-	(16,499)	
Amortisation expense	-	(38,134)	(2,000)	(114,001)	(154,135)	
Exchange adjustment	-		-	-	-	
Carrying amount at the end of year	1,671,024	214,048	3,636	280,666	2,169,374	

#### **Impairment Disclosures**

Goodwill is allocated to the following cash-generating unit:

	2014	2013
	\$	\$
1800 Reverse	1,671,024	1,671,024
Total	1,671,024	1,671,024

The recoverable amount of each cash-generating unit is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of cash flow projections over the estimated life of the business.

Management has based the value-in-use calculations on budgets for each reporting segment. These budgets assume minimal price increases for the life of the model and conservative assumptions for call volumes trends. The cash flows are discounted using an estimated weighted average cost of capital of 12.5%.

The following conservative assumptions were used in the value-in-use calculations:

		Growth Rate	Discount Rate
1800 Reverse (Australia)	Year 1	0.0%	12.5%
	Years 2-5	(20.0%)	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	Conso	lidated Entity
	2014 \$	2013 \$
Note 18: Other Assets		
CURRENT		
Prepayments	76,036	60,441
NON-CURRENT		_
Deposits	650	3,650
	Consc	olidated Entity
	2014	2013
	\$	\$
Note 19: Trade and Other Payables		
CURRENT		
Unsecured liabilities		
Trade payables	417,308	337,616
Sundry payables and accrued expenses	320,187	334,569
	737,495	672,185

<sup>(</sup>a) Current trade payables are on 30 day terms. No payables are either past due or impaired. Refer to Note 32 for further information regarding currency risk.

#### Note 20: Financial Liabilities

#### **NAB** credit facility

The Group has a \$50,000 credit card limit and a \$7,219 bank guarantee. The bank holds a fixed and floating charge over the assets of the group.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

			Note		Consoli	dated Entit	у
Note	e 21: Tax					2014 \$	2013 \$
(a)	Current						
	Income tax payable/(refundable)					87,540	(99,503)
		Balance 9	Sheet	Compre		Income St	atement
		2014	2013	2014	2013	2014	2013
(b)	Non-Current	\$	\$	\$	\$	\$	\$
	Consolidated Entity						
	Deferred tax liabilities:						
	Prepaid expenses	(180)	(371)			(191)	6,516
	Property, plant and equipment	(4,148)	(8,308)			(4,160)	4,160
	Intangibles	(19,736)	(17,507)			2,229	39,227
	Gross deferred income tax liability	(24,064)	(26,186)				
	Deferred tax assets:						
	Provisions	28,066	23,922			(4,144)	(66,590)
	Carried forward tax losses	215,370	214,707			(663)	196,405
	Intangibles	83,653	100,545			16,891	85,123
	Other	-	4,245	-	(277,970)	4,245	199,832
	Gross deferred income tax assets	327,089	343,419				
	Deferred income tax charge			-	(277,970)	14,207	464,673

Due to the wind up of dormant foreign entities during 2011 the group realised capital tax losses. As a result a deferred tax of asset of \$748,000 was generated. This asset, and the corresponding deferred tax benefit, have not been recognised but are available for the tax consolidated group to utilise should the group incur a capital tax gain in future years.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 22: Employee Benefits	Consolidated Entity
Employee Benefits	\$
Opening balance at 1 July 2013	79,739
Movement in employee benefits	13,814
Balance at 30 June 2014	93,553

#### **Analysis of Total Employee Benefits**

	Consolidated Ent		
Employee Benefits	2014	2013	
	\$		
Current	86,019	76,161	
Non-current	7,534	3,578	
	93,553	79,739	

#### **Employee Benefits**

A provision has been recognised for employee entitlements relating to annual leave and long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on an estimate of expected service periods. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

	Note	Consolidated	l Entity
Note 23: Issued Capital		2014 \$	2013 \$
92,382,175 (2013: 92,382,175)			
Fully paid Ordinary shares	23(a)	3,553,224	3,553,224
		3,553,224	3,553,224

Effective 1 July 1998, the Corporations legislation abolished the concepts of authorised capital and par value shares. Accordingly, the consolidated entity does not have authorised capital or par value in respect of its issued capital.

#### (a) Ordinary Shares

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid upon shares held. Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the company.

	2014	2013
	No.	No.
At the beginning of reporting period	92,382,175	92,382,175
Shares issued during the year	-	-
At reporting date	92,382,175	92,382,175

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 23: Issued Capital (cont)

#### (a) Options

- (i) For information relating to the Reverse Corp Limited Employee Option Plan, including details of options issued, exercised and lapsed during the financial year and the options outstanding at year-end, refer to Note 29.
- (ii) For information relating to share options issued to executives during the financial year, refer to Note 29.

#### (b) Capital Management

Management controls the capital of the group in order to maintain an appropriate debt to equity ratio, provide shareholders with adequate returns and ensure that the group can fund its operations and continue as a going concern.

The group's capital includes ordinary share capital and financial liabilities, supported by financial assets.

Management effectively manages the group's capital by assessing the group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

Management felt it was prudent to hold no group debt to provide maximum financial flexibility for future growth. The gearing ratios for the year ended 30 June 2014 and 30 June 2013 are as follows:

	Note	Consolid	ated Entity
		2014 \$	2013 \$
Total borrowings	20	-	-
Less cash and cash equivalents	9	(5,108,025)	(2,840,748)
Net debt		(5,108,025)	(2,840,748)
Total equity	_	7,679,653	6,181,560
Total capital		2,571,628	3,340,812
Gearing ratio		0.0%	0.0%

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 24: Reserves

	Consolidated Entity			
	Foreign Currency Option Translation Reserve Reserve			
	\$	\$	\$	
At 1 July 2012	372,677	144,584	517,261	
Currency translation differences	-	131,784	131,784	
Deferred tax (expense) benefit	-	(277,970)	(277,970)	
Share-based payments	(129)	-	(129)	
At 30 June 2013	372,548	(1,602)	370,946	
Currency translation differences	-	379	379	
Deferred tax (expense) benefit	-	-	-	
Share-based payments	-	-	_	
At 30 June 2014	372,548	(1,223)	371,325	

#### **Option Reserve**

The option reserve is used to record the value of equity benefits provided to employees and directors as part of their remuneration.

#### **Foreign Currency Translation Reserve**

The foreign currency translation reserve records exchange differences arising on translation of financial statements of foreign operations into AUD. All foreign operations have been either disposed of or discontinued in 2013, and as such no group entities have a functional currency other than AUD, except 15-15 Cobro Revertido SL

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### **Note 25: Leasing Commitments**

	Note	Consolidated	Entity
		2014 \$	2013 \$
Operating Lease Commitments as Lessee			
Non-cancellable operating leases contracted for but not capitalised in the financial statements			
Minimum lease payments			
<ul> <li>not later than 12 months</li> </ul>		176,113	211,335
<ul> <li>greater than 1 year but not greater than 5 years</li> </ul>		-	176,113
		176,113	387,448

<sup>(</sup>a) An Operating lease is held for the office in Brisbane, Australia. This lease has an annual increase in line with CPI or a fixed 3.5%, whichever is the greater.

(b) At balance date, the group had no other capital commitments.

#### Note 26: Contingent Liabilities and Contingent Assets

Reverse Corp Limited has signed a debt and interest interlocking guarantee in favour of National Australia Bank Limited in relation to financing provided to its subsidiaries, 1800 Reverse Pty Ltd, 1800 Reverse Operations Pty Ltd, and TriTel Australia Pty Ltd to cover the 1800 Reverse Pty Ltd's credit card limit of \$50,000 and a bank guarantee for TriTel Australia Pty Ltd in favour of Brisbane Airport Corporation Limited for \$7,219.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### **Note 27: Segment Reporting**

The group has identified its operating segments based on the internal reports that are reviewed and used by management and the Board of Directors in assessing performance and determining the allocation of resources. The operating segments reflect the ongoing needs of the business.

The group is managed primarily on the basis of the operating markets as these markets have different pricing and operating structures. The operating segments are therefore determined on the same basis.

The following table presents the operating segments for the years ended 30 June 2014 and 2013.

	Reverse	Charges	Payphones	Online	Corporate	Inter Segment	Group
	Australia	Discontinued		Contacts		Eliminations	
Year ended 30 June 2014	\$	\$	\$	\$	\$	\$	\$
REVENUE							
External revenue	6,626,717	3,699	938,628	2,167,622	-	-	9,736,666
Other revenue	-	-	2,621	8,493	-	-	11,114
Inter-segment revenue	-	-	-	-	-	-	-
Interest revenue	17	208	-	-	133,115	(43,225)	90,115
Total revenue	6,626,734	3,907	941,249	2,176,115	133,115	(43,225)	9,837,895
RESULT							
Segment result	3,122,842	(87,389)	(93,281)	(419,892)	(369,563)	-	2,152,717
OTHER SEGMENT INFORMATION							
Segment assets	15,164,552	922,406	1,570,314	449,684	14,583,616	(24,068,267)	8,622,305
Segment liabilities	10,683,717	783,717	110,346	976,727	8,770,099	(20,381,954)	942,652
Interest expense	5	-	56	43,225	-	(43,225)	61
Capital expenditure	13,637	-	747	63,857	-	-	78,241
Depreciation and amortisation	273,010	-	60,577	40,491	-	-	374,078
Impairment	-	16,499	-	-	-	-	16,499
Income tax expense/(benefit)	823,754	(23,196)	(32,230)	(121,163)	7,838	-	655,003

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 27: Segment Reporting (cont)

	Reverse C Australia D	harges iscontinued	Payphones	Online Contacts	Corporate	Inter Segment Eliminations	Group
Year ended 30 June 2013	\$	\$	\$	\$	\$	\$	\$
REVENUE							
External revenue	4,910,819	1,247,226	1,177,225	1,188,032	-	-	8,523,302
Other revenue	-	149,188	-	-	614,609	(440,079)	323,718
Inter-segment revenue	555,235	-	9,317	-	-	(564,552)	-
Interest revenue	-	1,920	4	-	72,656	(19,301)	55,279
Total revenue	5,466,054	1,398,334	1,186,546	1,188,032	687,265	(1,023,932)	8,902,299
RESULT							
Segment result	1,248,143	(955,329)	(220,839)	(272,839)	122,020	-	(78,814)
OTHER SEGMENT INFORMATION							
Segment assets	11,264,793	1,186,937	1,651,699	299,333	11,046,609	(18,589,204)	6,860,167
Segment liabilities	8,693,878	1,563,135	130,680	527,646	4,929,803	(15,166,535)	678,607
Interest expense	214	1,970	104	17,368	15,289	(19,295)	15,650
Capital expenditure	25,083	32,536	-	57,680	-	-	115,299
Depreciation and amortisation	323,741	54,018	148,322	12,206	-	-	538,287
Impairment	-	489,197	-	-	-	-	489,197
Income tax expense/(benefit)	349,275	(565,031)	(61,640)	(81,762)	(84,681)	-	(443,839)

#### Basis of accounting for purposes of reporting by operating segments

All amounts reported to the Board of Directors are determined in accordance with accounting policies that are consistent with those adopted for the annual financial statements of the group.

Segment revenues and expenses are those directly attributable to the segments. Segment assets include all assets used by a segment and consist principally of cash, receivables, inventories, intangibles and property, plant and equipment, net of accumulated depreciation, amortisation and impairment. Segment liabilities consist principally of payables, employee benefits, accrued expenses, and provisions. Segment assets and liabilities do not include deferred income taxes.

Parent entity costs are not allocated across each segment. Segment revenues, expenses and results include transfers between segments. All such transactions are eliminated on consolidation of the group's financial statements. The prices charged on inter-segment transactions are at an arm's length.

## Reverse Corp Limited ABN 16 085 949 855 and Controlled Entities NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 27: Segment Reporting (cont)

The totals presented for the Group's operating segments reconcile to the key financial figures as presented in the financial statements as follows:

	2014 \$	2013 \$
Revenues		
Total reportable segment revenues	9,837,895	8,902,299
Discontinued operations	(3,907)	(1,398,334)
Profit on sale	-	(174,530)
Elimination of intersegment revenues	-	-
Group revenues	9,833,988	7,329,434
Profit or loss		
Total reportable segment operating profit/(loss)	2,152,717	(78,814)
Profit on sale	-	(174,530)
Operating (profit)/loss of discontinued operations	87,389	955,329
Elimination of intersegment (profits)/losses	-	-
Group operating profit/(loss)	2,240,106	701,985

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

### **Consolidated Entity**

	2014	2013
	\$	\$
28: Cash Flow Information		
Reconciliation of Cash Flow from Operations with Profit/(loss) after Income Tax		
Profit/(loss) after income tax	1,497,714	365,025
Non-cash flows in profit /(loss)		
Amortisation	154,134	123,629
Depreciation	219,944	414,658
Net (profit)/loss on disposal of property, plant and equipment	(2,467)	1,935
Net (profit)/loss on disposal of subsidiaries	-	(174,530)
Stock adjustment	3,395	19,759
Share-based payments	-	(128)
Impairment	16,499	489,197
Other non-cash outflows	-	103,561
Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries		
(Increase)/decrease in trade and term receivables	108,763	59,771
(Increase)/decrease in inventories	(42,845)	(67,107)
(Increase)/decrease in prepayments	(14,974)	22,779
(Increase)/decrease in other assets	19,611	(315,094)
Increase/(decrease) in trade payables and accruals	79,722	(135,627)
Increase/(decrease) in income taxes payable	187,043	(59,316)
Increase/(decrease) in deferred taxes payable	(2,122)	142,869
Increase/(decrease) in other payables	(3,798)	(280,195)
Increase/(decrease) in provisions	13,814	14,277
Foreign currency movement	(406)	(180,333)
Cash flow from operations	2,234,027	545,130

# Reverse Corp Limited ABN 16 085 949 855 and Controlled Entities NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 29: Share-based Payments

#### **Consolidated Entity**

	2014		2013	
	Number of Options	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
Outstanding at the beginning of the	020 000	\$2.40	1 645 000	¢2.05
year	930,000	\$2.40	1,645,000	\$2.95
Granted/Reinstated	-	-	-	-
Cancelled	-	-	-	-
Lapsed	(930,000)	\$2.40	(715,000)	\$3.67
Exercised	-	-	-	-
Outstanding at year-end	-	-	930,000	\$2.40
Exercisable at year-end	-	-	930,000	\$2.02

There are no options outstanding at 30 June 2014.

There were no options granted during the year.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 30: Events After the Balance Sheet Date

Since the end of the financial year, no matters have arisen which significantly affected or may significantly affect the operations of the entity, the results of those operations, or the state of affairs of the entity in future financial years.

The financial report was authorised for issue on 26 August 2014 by the Board of directors.

#### **Note 31: Related Party Transactions**

Consolidated Entity 2014 2013 \$

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

#### (a) Subsidiary Companies

At balance date intercompany receivable balances existed between Reverse Corp Limited and its wholly owned subsidiaries. The balance represents the provision of working capital in order to manage operating businesses. The intercompany receivable balance is interest bearing and repayable on demand. At 30 June 2014 the net amount owed to/(by) the company by/(to) its subsidiaries was (\$2,578,833). (2013: \$9,252)

#### (b) Key Management Personnel

1800 Reverse Pty Ltd lease office premises from Bell Co Pty Ltd, a company which Non-executive Director Mr Richard Bell controls.

Operating lease payments:

There is \$18,827 outstanding at year end.

211,335 222,759

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### **Note 32: Financial Instruments**

#### (a) Financial risk management objectives and policies

The group's financial instruments consist mainly of cash and short term deposits.

The main risks arising from the consolidated entity's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk.

The Audit and Risk Committee, in conjunction with management, oversees policies in relation to financial instrument risk management. Future expectations of funding requirements and potential exposures are considered regularly.

#### Interest rate risk

The group's exposure to market risk for changes in interest rates relates to the group's short-term cash deposits.

At balance date, the consolidated entity had the following mix of financial assets and liabilities exposed to variable interest rate risk that are not designated in cash flow hedges:

	Consolidated	d Entity
	2014	2013
	\$	\$
Financial Assets		
Cash and cash equivalents	5,067,035	2,694,895
	5,067,035	2,694,895
Financial Liabilities		
Bank loans	-	-
	-	-
Net Exposure	5,067,035	2,694,895

The other financial instruments of the consolidated entity that are not included in the above table are non-interest bearing and are therefore not subject to interest rate risk.

There are no other financial instruments held by foreign subsidiaries that are not already translated through the foreign currency translation reserve. On this basis, there is no further impact to the consolidated group to that already disclosed.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 32: Financial Instruments (cont)

#### (a) Financial risk management objectives and policies (cont)

The following sensitivity analysis is based on the interest rate risk exposures in existence at the balance sheet date.

At 30 June 2014, if interest rates had moved as illustrated in the table below, with all other variables held constant, post tax profit would have been affected as follows:

Judgements of reasonable possible	Post Tax Profit Higher/(Lower)		
movements:			
	2014	2013	
	\$	\$	
Consolidated			
+1% (100 basis points)	35,469	18,864	
-0.5% (50 basis points)	(17,735)	(9,432)	

The movements in profit are due to higher/lower interest on cash balances.

Foreign currency risk

The group has an immaterial foreign currency exposure to the Euro and GBP with approximately \$12,000 held in Euro and GPB denominated bank accounts at year end. No sensitivity analysis or disclosure has been prepared in relation to this exposure.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 32: Financial Instruments (cont)

#### (a) Financial risk management objectives and policies (cont)

#### Credit risk

The credit risk of financial assets of the consolidated entity which have been recognised in the Balance Sheet is generally the carrying amount.

With respect to receivables, the group manages its credit risk by maintaining strong relationships with a limited number of quality customers. The risk is mitigated with specific clauses within the contracts entered into with these quality customers.

The group has one major debtor in the 1800 Reverse business in which it operates and as such has concentrated credit risk. However the credit quality of each counterparty is considered appropriate and accordingly the group's exposure to credit risk is considered to be low.

#### Liquidity risk

The consolidated entity's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans, leases and available credit lines.

The risk implied from the values shown in the table below, reflects a balanced view of cash inflows and outflows. Leasing obligations, trade payables and other financial liabilities mainly originate from the financing of assets used in ongoing operations such as property, plant, equipment and investments in working capital such as inventory and trade receivables. These assets are considered in the group's overall liquidity risk.

	Within 1 Year	1 to 5 Years	Over 5 years	Total
Year ended 30 June 2014	\$	\$	\$	\$
Consolidated financial assets:				
Cash	5,108,025	-	-	5,108,025
Receivables	658,507	-	-	658,507
Total Financial Assets	5,766,532	-	-	5,766,532
Consolidated financial liabilities:				
Bank loans	-	-	-	-
Trade and sundry payables	737,495	-	-	737,495
Hire purchase liabilities and equipment loans	-	-	-	-
Total Financial Liabilities	737,495	-	-	737,495
Net Maturity	5,029,037		-	5,029,037

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 33: New and revised standards that are effective for these financial statements

A number of new and revised standards are effective for annual periods beginning on or after 1 July 2014. Information on these new standards is presented below.

#### **AASB 10 Consolidated Financial Statements**

AASB 10 supersedes AASB 127 Consolidated and Separate Financial Statements (AASB 127) and AASB Interpretation 112 Consolidation - Special Purpose Entities. AASB 10 revises the definition of control and provides extensive new guidance on its application. These new requirements have the potential to affect which of the Group's investees are considered to be subsidiaries and therefore to change the scope of consolidation. The requirements on consolidation procedures, accounting for changes in non-controlling interests and accounting for loss of control of a subsidiary are unchanged.

Management has reviewed its control assessments in accordance with AASB 10 and has concluded that there is no effect on the classification (as subsidiaries or otherwise) of any of the Group's investees held during the period or comparative periods covered by these financial statements.

#### **AASB 11 Joint Arrangements**

AASB 11 supersedes AASB 131 Interests in Joint Ventures (AAS 131) and AASB Interpretation 113 Jointly Controlled Entities- Non-Monetary-Contributions by Venturers. AASB 11 revises the categories of joint arrangement, and the criteria for classification into the categories, with the objective of more closely aligning the accounting with the investor's rights and obligations relating to the arrangement. In addition, AASB 131's option of using proportionate consolidation for arrangements classified as jointly controlled entities under that Standard has been eliminated. AASB 11 now requires the use of the equity method for arrangements classified as joint ventures (as for investments in associates).

The Group does not have any joint arrangements.

#### **AASB 12 Disclosure of Interests in Other Entities**

AASB 12 integrates and makes consistent the disclosure requirements for various types of investments, including unconsolidated structured entities. It introduces new disclosure requirements about the risks to which an entity is exposed from its involvement with structured entities.

Consequential amendments to AASB 127 Separate Financial Statements and AASB 128 Investments in Associates and Joint Ventures

AASB 127 now only addresses separate financial statements. The parent entity does not prepare separate financial statements. AASB 128 brings investments in joint ventures into its scope. However, AASB 128's equity accounting methodology remains unchanged.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

Note 33: New and revised standards that are effective for these financial statements (cont)

Accounting Standards issued but not yet effective and not been adopted early by the Group	Effective date	Impact on Group
AASB 9 Financial Instruments (December 2010) [Also refer to AASB 2013-9 and AASB 2014-1 below]	1 January 2018	The entity has not yet assessed the full impact of AASB 9 and the IASB is yet to finalise the remaining phases of its project to replace IAS 39 Financial Instruments: Recognition and Measurement (AASB 139 in Australia).
AASB 2012-3 Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities	1 January 2014	There will be no impact on the entity as this standard merely clarifies existing requirements in AASB 132.
AASB 2013-3 Recoverable Amount Disclosures for Non-Financial Assets	1 January 2014	The amendments are unlikely to have any significant impact on the entity given that they are largely of the nature of clarification of existing requirements.
AASB 2013-4 Amendments to Australian Accounting Standards – Novation of Derivatives and Continuation of Hedge Accounting	1 January 2014	The amendments are unlikely to have any significant impact on the entity.
AASB 2013-5 Amendments to Australian Accounting Standards – Investment Entities)	1 January 2014	The parent entity nor any of its subsidiaries are investment entities.
AASB 2013-7 Amendments to AASB 1038 arising from AASB 10 in relation to Consolidation and Interests of Policyholders	1 January 2014	The amendments are unlikely to have any significant impact on the entity.
AASB 1031 Materiality (December 2013)	1 January 2014	The amendments are unlikely to have any significant impact on the entity.
AASB 2013-9 Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments (Part B: Materiality	1 January 2014	The amendments are unlikely to have any significant impact on the entity.
AASB 2013-9 Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments (Part C: Financial Instruments)	1 January 2015	The entity has not yet assessed the full impact of these amendments.
AASB 1056 Superannuation Entities	l July 2016	The group is not a superannuation entity.
AASB 14 Regulatory Deferral Accounts	1 January 2016	It will not have any impact on the entity.
AASB 2014-1 Amendments to Australian Accounting Standards (Part A: Annual Improvements 2010–2012 and 2011–2013 Cycles)	I July 2014	The amendments are unlikely to have any significant impact on the entity.
AASB 2014-1 Amendments to Australian Accounting Standards (Part B: Defined Benefit Plans: Employee Contributions (Amendments to AASB 119))	I July 2014	There will be no impact on the entity.
AASB 2014-1 Amendments to Australian Accounting Standards (Part C: Materiality)	I July 2014	The amendments are unlikely to have any significant impact on the entity.

## Reverse Corp Limited ABN 16 085 949 855 and Controlled Entities NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### Note 33: New and revised standards that are effective for these financial statements (cont)

AASB 2014-1 Amendments to Australian Accounting Standards (Part D: Consequential Amendments arising from AASB 14)	1 January 2016	The amendments are unlikely to have any significant impact on the entity.
AASB 2014-1 Amendments to Australian Accounting Standards (Part E: Financial Instruments)	1 January 2015	The entity has not yet assessed the full impact of these amendments.
AASB Interpretation 21 Levies	1 January 2014	The amendments are unlikely to have any significant impact on the entity.
IFRS 15 Revenue from Contracts with Customers	1 January 2017	The entity has not yet assessed the full impact of this Standard.
Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)	1 January 2016	The amendments are unlikely to have any significant impact on the entity.
Accounting for Acquisitions on Interests in Joint Operations (Amendments to IFRS 11)	1 January 2016	The amendments are unlikely to have any significant impact on the entity.

#### Note 34: Company Details

The registered office and principal place of business of the company is:

23 McDougall Street

Milton QLD 4064

## Reverse Corp Limited ABN 16 085 949 855 and Controlled Entities DIRECTORS' DECLARATION

The directors of the company declare that:

- 1. the attached financial statements and notes are in accordance with the Corporations Act 2001 and:
  - (a) comply with Accounting Standards and the Corporations Regulations 2001;
  - (b) Include an explicit statement in the notes to the financial statements that the financial statements comply with International Financial Reporting Standards (IFRS); and
  - (c) give a true and fair view of the financial position as at 30 June 2014 and of the performance for the year ended on that date of the company and consolidated entity;
- 2. the Chief Executive Officer and Chief Financial Officer have declared that:
  - (a) the financial records of the company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - (b) the financial statements and notes for the financial year comply with the Accounting Standards; and
  - (c) the financial statements and notes for the financial year give a true and fair view.
- 3. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Mr. Peter D. Ritchie Chairman

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Dated this 26<sup>th</sup> day of August 2014



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## Independent Auditor's Report To the Members of Reverse Corp Limited

#### Report on the financial report

We have audited the accompanying financial report of Reverse Corp Limited (the "Company"), which comprises the consolidated statement of financial position as at 30 June 2014, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the consolidated entity comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' responsibility for the financial report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001. The Directors' responsibility also includes such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. The Directors also state, in the notes to the financial report, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, the financial statements comply with International Financial Reporting Standards.

#### **Auditor's responsibility**

Grant Thornton Australia Limited ABN 41 127 556 389

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

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An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

#### **Auditor's opinion**

In our opinion:

- the financial report of Reverse Corp Limited is in accordance with the Corporations Act 2001, including:
  - i giving a true and fair view of the consolidated entity's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b the financial report also complies with International Financial Reporting Standards as disclosed in the notes to the financial statements.

#### Report on the remuneration report

We have audited the remuneration report included in pages 6 to 10 of the directors' report for the year ended 30 June 2014. The Directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Auditor's opinion on the remuneration report

In our opinion, the remuneration report of Reverse Corp Limited for the year ended 30 June 2014, complies with section 300A of the Corporations Act 2001.

GRANT TWORNTON

GRANT THORNTON AUDIT PTY LTD Chartered Accountants

M S Bell

Partner - Audit & Assurance

Brisbane, 26th August 2014