### **Appendix 4D**

Half Year report GIVEN IN ACCORDANCE WITH ASX LISTING RULE 4.2A

#### LandMark White Limited

ACN 102 320 329

#### Results for announcement to the market

The information provided in the Half-Yearly Report should be read in conjunction with the Company's 2014 Annual Financial Report.

		amounts in \$000s			
Revenues from continuing operations	UP	\$657	to	\$9,615	
		7.3%			
Profit Before tax from continuing operations	DOWN	-\$215	to	\$673	
		-24.2%			
Profit after tax from continuing operations		-\$157	to	\$456	
	DOWN				
		-25.6%			
Profit after tax attributable to members	DOWN	-\$157	to	\$456	
		-25.6%			
		1		In	
Dividends		An	nount per security	Franked amount	per security
Final dividend (paid 2 October 2014)			2.5 cents		2.5 cents
Interim dividend			1.25 cents		1.25 cents
Interim dividend for previous corresponding period			1.25 cents		1.25 cents
+Record date for determining entitlements to the dividend,					
			24 March 20	015	
Date the dividend is payable		7th April 20	15		
		<u> </u>			
NTA backing		Current period		Previous corresp	onding period
11.1 Net tangible asset backing per +ordinary sec	urity	\$0.0587		\$0.0569	
		\$0.0367		\$0.0303	
		<del>-</del>		•	

#### LANDMARK WHITE LIMITED ACN 102 320 329

### AND ITS CONTROLLED ENTITIES

#### HALF-YEAR FINANCIAL STATEMENTS

#### FOR THE HALF-YEAR ENDED 31 DECEMBER 2014

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#### - 1 -LANDMARK WHITE LIMITED ACN 102 320 329

#### DIRECTORS' REPORT

The directors submit the financial report of the consolidated group for the half year ended 31 December 2014.

#### DIRECTORS

The Directors of the company in office at any time during or since the end of the half-year are:

Name	Appointed
John McCarthy	29 October 2014
Independent Non-Executive Chairman (Chairman from 25 November 2014)	
Stuart Gregory	9 October 2003
Independent Non-Executive Chairman (Resigned 25 November 2014)	
Chris Nicholl	15 July 2014
Executive Director	13 July 2011
Chief Executive Officer	
Brad Piltz	26 September 2002
Non-Executive Director	26 September 2002
Glen White	26 September 2002
Non-Executive Director	

#### PRINCIPAL ACTIVITIES

The principal activities of the group during the course of the period were property valuation services. There were no significant changes in the nature of the activities of the group during the period.

#### REVIEW OF OPERATIONS

LandMark White Group (LMW) half year results to 31 December 2014 reflect a broader customer base and investments made to ensure the Company has the necessary infrastructure in place to meet its forecast desired growth. They also show that there has been a continued increase in property market activity across all sectors.

The proactive marketing of LMW's services to both the commercial and residential property sector lead to Revenues (excluding Franchised Operations) increasing 7% to \$9.61m. The renewed focus on client engagement has resulted in LMW being appointed to more residential valuation panels. It has also lead to LMW winning a greater share of work from existing client base.

As a result of the LMW's increased investment in new staff, improved offices and internal business systems Net Profit after Tax decreased to \$456k. This is a 25% change on the prior corresponding period of \$613k. The hiring of additional valuation staff has broadened the expertise being offered by LMW. There were some minor one-off costs in the first half of the year associated with the rebuilding of LMW and starting the process of delivering on the 5 year strategic plan: Towards Excellence. Further a number of cost saving initiatives will be reflected principally in the second half of the 2015 financial year.

Residential revenues continue to grow reflecting the strong brand LMW has created in this sector. The investment in office systems to boost productivity and to provide more responsive service to clients has underpinned this growth. Commercial revenues are in line with the previous two years. There will be renewed emphasis on this sector over the next 12 months.

The Board notes that second half results have been traditionally stronger than the first and based on forecasts believes that this will again be the case for 2015. Despite the challenge created by a lower first half year result, LMW is still on track to achieve a similar result to last year with improved revenues and profits thereafter. Based on this, the Board have decided to maintain the interim dividend payable on 7 April 2015 at 1.25 cents per share, unchanged from the previous year's interim dividend.

The focus is now on delivering an integrated national structure to maximise the revenues generated and to improve shareholder value.

#### EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD

There have been no subsequent events since 31 December 2014 which have materially affected the company's performance or financial position.

#### LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

The Lead Auditor's Independence Declaration is set out on page 2 and forms part of the Directors' report for the half-year ended 31 December 2014.

#### ROUNDING OF AMOUNTS TO THE NEAREST THOUSAND DOLLARS

The company satisfies the requirements of Class Order 98/0100 issued by the Australian Securities and Investments Commission relating to "rounding off" of amounts in the director's report and financial statements in accordance with that Class Order.

Signed in accordance with a resolution of the Board of Directors:

John McCarthy Director

12 February 2015



## AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF LANDMARK WHITE LIMITED

I declare that, to the best of my knowledge and belief during the half - year ended 31 December 2014 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

William Buck

Chartered Accountants

P.A. com.

William Buck

ABN: 16 021 300 521

Paul Collins

Partner

Sydney, 12 February, 2015

### CHARTERED ACCOUNTANTS & ADVISORS

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# - 3 LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

	Consolidated Entity		
	Notes	31 December 2014 \$000's	31 December 2013 \$000's
Revenue from operations		9,615	8,958
Expenses from operations			
Employee expenses		6,854	6,071
Report presentation expenses		356	444
Marketing expenses		65	71
Administration expenses		795	749
Occupancy expenses		481	421
Depreciation and amortisation expenses		83	81
Other operating expenses		323	248
Total expenses from operations		8,957	8,085
Results from operating activities		658	873
Financial income		15	16
Financial expenses		=	(1)
Net financing income		15	15
Profit before income tax		673	888
Income tax expense	8	217	275
Profit from operations after income tax for the half year		456	613
Profit for the period attributable to members of the parent entity		456	613
Total comprehensive income for the period attributable to members of the parent entity		456	613
Basic earnings per share	5	\$0.0165	\$0.0222
Diluted earnings per share	5	\$0.0165	\$0.0222

The statement of comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements.

# LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

		Consolidate	ed Entity
		31 December 2014	30 June 2014
	Note	\$000's	\$000's
CURRENT ASSETS			
Cash and cash equivalents		527	1,716
Trade and other receivables		1,921	2,080
Inventories		129	83
Other current assets		1,092	409
Total current assets		3,669	4,288
NON CURRENT ASSETS			
Deferred tax assets		437	436
Term Deposits		294	288
Property, plant and equipment		178	220
Intangible assets	6	5,051	5,076
Total non current assets		5,960	6,020
Total assets		9,629	10,308
CURRENT LIABILITIES			
Trade and other payables		658	815
Employee benefits		1,814	2,010
Current tax liability		140	269
Total current liabilities		2,612	3,094
NON-CURRENT LIABILITIES			
Deferred tax liabilities		39	25
Employee benefits		112	106
Provisions		196	206
Total non-current liabilities		347	337
Total liabilities		2,959	3,431
NET ASSETS		6,670	6,877
EQUITY			
Issued capital		6,008	6,008
Retained earnings		627	860
Reserves		35	9
TOTAL EQUITY	4	6,670	6,877

The Statement of financial position is to be read in conjunction with the notes to and forming part of the financial statements.

# -5. LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

	Share Capital	Retained Earnings	Reserves	Total
Consolidated	\$000's	\$000's	\$000's	\$000's
Balance 1 July 2013	6,008	657	-	6,665
Profit for the period	-	613	-	613
Dividends to shareholders		(620)	-	(620)
Balance 31 December 2013	6,008	650	-	6,658
Balance 1 January 2013	6,008	650	-	6,658
Profit for the period	-	554	-	554
Net share based compensation benefit	-	-	9	9
Dividends to shareholders	-	(344)	-	(344)
Balance 30 June 2014	6,008	860	9	6,877
Balance 1 July 2014	6,008	860	9	6,877
Profit for the period	-	456	-	456
Net share based compensation benefit	-	-	26	26
Dividends to shareholders	-	(689)	-	(689)
Balance 31 December 2014	6,008	627	35	6,670

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements.

#### - 6 -

# LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 31 DECEMBER 2014

	Note Consolidated Entity		ted Entity
		31 December 2014	31 December 2013
		\$000's	\$000's
CASH FLOW FROM OPERATING ACTIVITIES			
Cash receipts from customers		10,642	9,823
Cash paid to suppliers and employees		(10,788)	(10,053)
Interest paid		-	(1)
Interest received		15	16
Income taxes (paid)/refunded		(346)	(136)
Net cash from / (used in) operating activities		(477)	(351)
CASH FLOW FROM INVESTING ACTIVITIES			
Acquisition of intangibles		(4)	(19)
Acquisition of property, plant and equipment		(13)	(38)
Increase in security deposits		(6)	-
Proceeds from return of security deposits			22
Net cash (used in) investing activities		(23)	(35)
CASH FLOW FROM FINANCING ACTIVITIES			
Dividends paid		(689)	(620)
Net cash (used in) financing activities		(689)	(620)
Net increase/(decrease) in cash and cash equivalents		(1,189)	(1,006)
Cash and cash equivalents at 1 July		1,716	1,584
Cash and cash equivalents at 31 December		527	578

The statement of cash flows is to be read in conjunction with the notes to and forming part of the financial statements.

### LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2014

#### 1. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied by the consolidated entity in these consolidated interim financial statements are the same as those applied by the consolidated entity in its consolidated financial statements as at and for the year ended 30 June 2014.

The consolidated entity has adopted all of the new and revised pronouncements which became mandatory for annual reporting periods beginning on or after 1 July 2014. In adopting these new and revised pronouncements, the consolidated entity has determined that there has been no impact to the consolidated entity's reported position or performance.

#### (a) Reporting Entity

LandMark White Limited (the "Company" or "LandMark White") is a company domiciled in Australia. The consolidated interim financial statements of the Company as at and for the six months ended 31 December 2014 comprises the Company and its subsidiaries (together referred to as the "group").

#### (b) Statement of compliance

The consolidated interim financial statements are general purpose financial statements which have been prepared in accordance with AASB 134 *Interim Financial Reporting* and the Corporations Act 2001.

The consolidated interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated annual financial report of the group as at and for the year ended 30 June 2014 together with any public announcements made during the interim period in accordance with the continuous disclosure requirements of the ASX listing rules and the Corporations Act 2001.

The consolidated interim financial statements were authorised for issue by the directors on 12 February 2015.

## LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2014

#### 2. SIGNIFICANT REVENUE AND EXPENSE ITEMS

As noted in the Review of Operations within the Directors' Report, the net profit after income tax attributable to equity holders of the company for the half-year ended 31 December 2014 amounted to \$456k (2013: profit \$613k), representing a decrease of 25% from the previous corresponding period. However revenue for the half-year ended 31 December 2014 rose 7% or \$657k from the previous corresponding half year period. This reflects primarily investment in staff costs and one off costs associated with the "Towards Excellence" Business plan which have not fully been reflected in the increased revenues.

#### 3. SEGMENT REPORTING

Segment information is presented in respect of the group's operating segments. The group's operations and clients are located entirely in Australia and comprise only one segment being the valuation segment. This note should be read in conjunction with the notes to and forming part of the consolidated financial statements as at and for the year ended 30 June 2014.

#### 4. CAPITAL AND RESERVES

#### Share capital

The group recorded the following amounts within shareholders' equity as a result of the issue of ordinary shares.

	31 December 2014 \$000's	30 June 2014 \$000's
Ordinary shares on issue	6,008	6,008
	No. of shares	No. of shares
On issue at 1 July	27,588,781	27,588,781
On issue at 31 December	27,588,781	27,588,781
Dividends		
The following dividends were paid by the group.		
During the six months ended 31 December	31 December 2014 \$000's	31 December 2013 \$000's
\$0.025 per ordinary share (2013: \$0.0225)	689	620

### LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2014

#### 5. EARNINGS PER SHARE

#### Basic earning per share

The calculation of basic earnings per share for the six months ended 31 December 2014 was based on the profit attributable to ordinary shareholders of \$456k (six months ended 31 December 2013: profit of \$613k) and a weighted average number of ordinary shares outstanding during the six months ended 31 December 2014 of 27,588,781 (six months ended 31 December 2013: 27,588,781), calculated as follows:

Profit attributable to ordinary shareholders for the six months ended 31 December	31 December 2014 \$000's	31 December 2013 \$000's
Profit attributable to ordinary shareholders of the company.	456	613
Weighted average number of ordinary shares for the six months ended 31 December	No. of shares	No. of shares
Issued ordinary shares at 1 July	27,588,781	27,588,781
Weighted average number of ordinary shares at 31 December	27,588,781	27,588,781

#### Diluted earning per share

The calculation of diluted earnings per share for the six months ended 31 December 2014 was based on the profit attributable to ordinary shareholders of \$456k (six months ended 31 December 2013: profit of \$613k) and a weighted average number of potential ordinary shares outstanding during the six months ended 31 December 2014 of 27,659,488 (six months ended 31 December 2013: 27,588,781), calculated as follows:

Profit/(loss) attributable to ordinary shareholders for the six months ended 31 December	31 December 2014 \$000's	31 December 2013 \$000's
Profit attributable to ordinary shareholders of the company.	456	613
Weighted average number of potential ordinary shares (diluted) for the six months ended 31 December $$	No. of shares	No. of shares
Weighted average number of ordinary shares at 31 December	27,588,781	27,588,781
Weighted average number of potential ordinary shares (diluted) at 31 December	27,659,488	27,588,781

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## LANDMARK WHITE LIMITED AND ITS CONTROLLED ENTITIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 31 DECEMBER 2014

#### 6. INTANGIBLES

The following cash generating units have significant carrying amounts of goodwill:

	31 December 2014	30 June 2014
	\$000's	\$000's
LandMark White Commercial	1,833	1,833
LMW Residential	3,085	3,085
	4,918	4,918

Goodwill is not amortised. The goodwill amount is tested for impairment at least annually by estimating the recoverable amount of the cash generating units based on value in use.

No impairment indicators were noted as at 31 December 2014 and no impairment was recognised. Goodwill will be impairment tested at 30 June 2014.

Other Intangible assets

- Computer software	125	154
- Trademarks	8	4
		<u> </u>
	133	158

#### 7 CONTINGENT LIABILITIES

There has been no change in contingent liabilities since the end of the last annual reporting period.

8 INCOME TAX EXPENSE	31 December 2014 \$000's	31 December 2013 \$000's
Profit before income tax from operations	673	888
Total Profit before income tax	673	888
Prima facie income tax expense at 30% (2013: 30%)	202	266
Effect of non deductible items including		
entertainment and share based payments	15	9
Under provision from prior year	-	-
Income tax expense	217	275
Income tax expense from operations	217	275
	217	275

#### 9 EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD

There have been no subsequent events since 31 December 2014 which have materially affected the group's performance or financial position.

#### LANDMARK WHITE LIMITED ACN 50 102 320 329

#### DIRECTORS' DECLARATION

In the opinion of the Directors of LandMark White Limited ("the company"):

- the financial statements and notes set out on pages 3 to 11, are in accordance with the Corporations Act 2001 including:
- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting; and the Corporations Regulations 2001:
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Dated at Sydney this 12th day of February 2015.

Signed in accordance with a resolution of the directors:

John McCarthy

Director



### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF LANDMARK WHITE LIMITED AND CONTROLLED ENTITIES

#### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of LandMark White Limited (the company) and the entities it controlled at the half-year's end or from time to time during the half year (the consolidated entity), which comprises the consolidated condensed statement of financial position as at 31 December 2014, the consolidated condensed statement of profit or loss and other comprehensive income, consolidated condensed statement of changes in equity and consolidated condensed statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including:

- giving a true and fair view of the consolidated entity's financial position as at 31
   December 2014 and its performance for the half-year ended on that date; and
- complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

As the auditor of LandMark White Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

### CHARTERED ACCOUNTANTS & ADVISORS

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### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF LANDMARK WHITE LIMITED AND CONTROLLED ENTITIES (CONT)

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of LandMark White Limited is not in accordance with the Corporations Act 2001 including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half year ended on that date; and
- b) complying with Australian Accounting Standard 134 Interim Financial Reporting and the Corporations Regulations 2001.

Matters Relating to the Electronic Presentation of the Reviewed Half Year Financial Report
This auditor's review report relates to the half year financial report of LandMark White Limited for the half
year ended 31 December 2014 included on LandMark White Limited's web site. The company's directors
are responsible for the integrity of the LandMark White Limited's web site. We have not been engaged to
report on the integrity of the LandMark White Limited's web site. The auditor's review report refers only to
the half year financial report. It does not provide an opinion on any other information which may have been
hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising
from electronic data communications they are advised to refer to the hard copy of the reviewed half year
financial report to confirm the information included in the reviewed financial report presented on this web
site.

William Buck

Chartered Accountants

P.A. com.

William Buck

ABN: 16 021 300 521

Paul Collins

Partner

Sydney, 12 February, 2015