



**Connecting opportunities**  
Connecting resources to markets through a sustainable strategy

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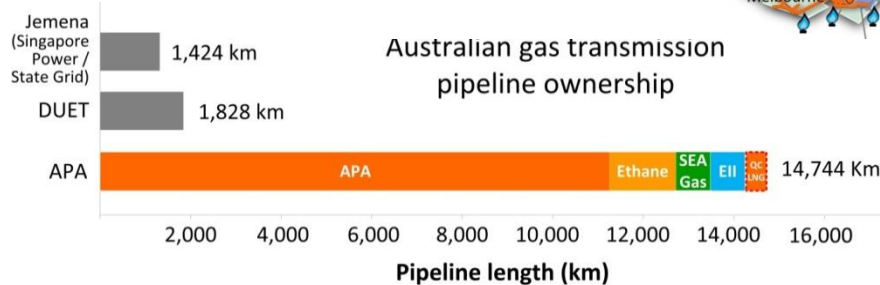
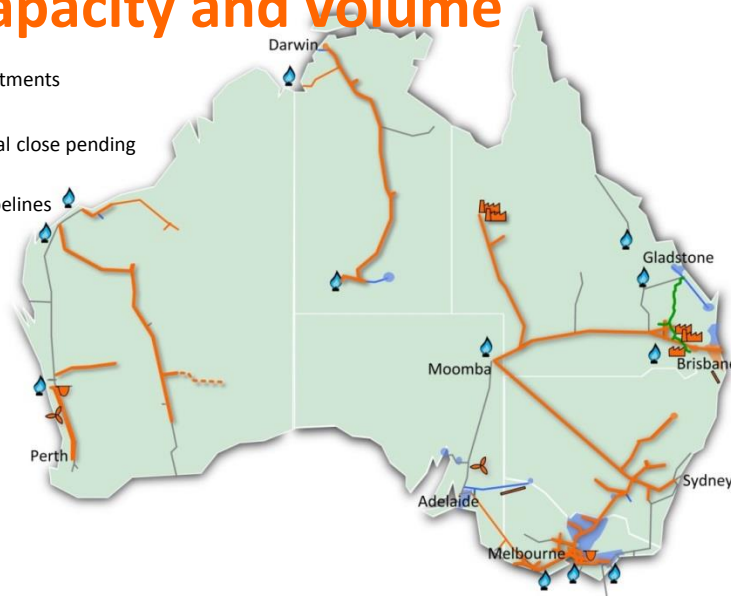
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# Australia's largest gas pipeline owner by pipeline length, capacity and volume

- APA assets and investments
- - - Under development
- Acquisition - financial close pending
- APA operated assets
- Other natural gas pipelines
- Gas production



## APA Overview (Ticker: APA AU)

<b>Market capitalisation</b>	A\$10.7 billion (as at 30 April 2015)
<b>ASX rank<sup>(1)</sup></b>	S&P/ASX 50
<b>Rating</b>	- <b>Moody's: Baa2</b> (outlook Stable) - <b>S&amp;P: BBB</b> (outlook Stable)

<b>Assets owned/operated</b>	Over \$12 billion <sup>(1)</sup>
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**Gas transmission**  
14,744<sup>(2)</sup> km transmission pipelines  
Underground & LNG gas storage

**Gas distribution**  
27,100 km gas network pipelines  
1.3 million gas consumers

**Other energy infrastructure**  
585 MW power generation  
244 km HV electricity transmission  
Gas processing plants

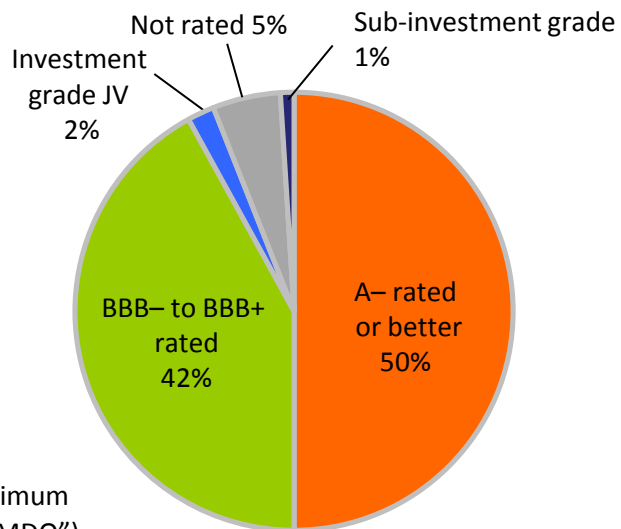
<b>Employees</b>	More than 1,600
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(1) Does not include QCLNG Pipeline – financial close pending  
 (2) Includes QCLNG Pipeline (543 km) – financial close pending  
 Does not include Eastern Goldfields Pipeline (292 km) – under construction

# Stable and predictable cashflows

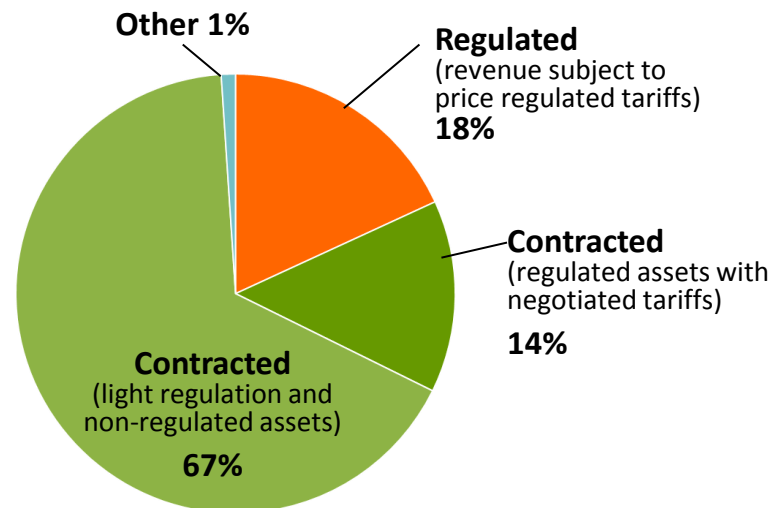
- Customers associated with many contracted assets provide essential services:
  - Regulated gas distribution systems
  - Major power generation facilities

## Counterparty credit ratings by contracted volumes<sup>(1)</sup> for major contracted assets - Illustrative Post QCLNG



(1) Based on Maximum Daily Quantity ("MDQ")

## 1H 15 Revenue split by contract type



# APA's long term strategy

- Consistent execution of a sustainable growth strategy since listing in 2000
- We're focused on building and enhancing our core business of gas infrastructure assets

Continuing to grow our ownership interests in transmission pipelines through further expanding the east and west coast grids

Leveraging our asset management, development and operational capabilities

Growing other energy infrastructure midstream assets

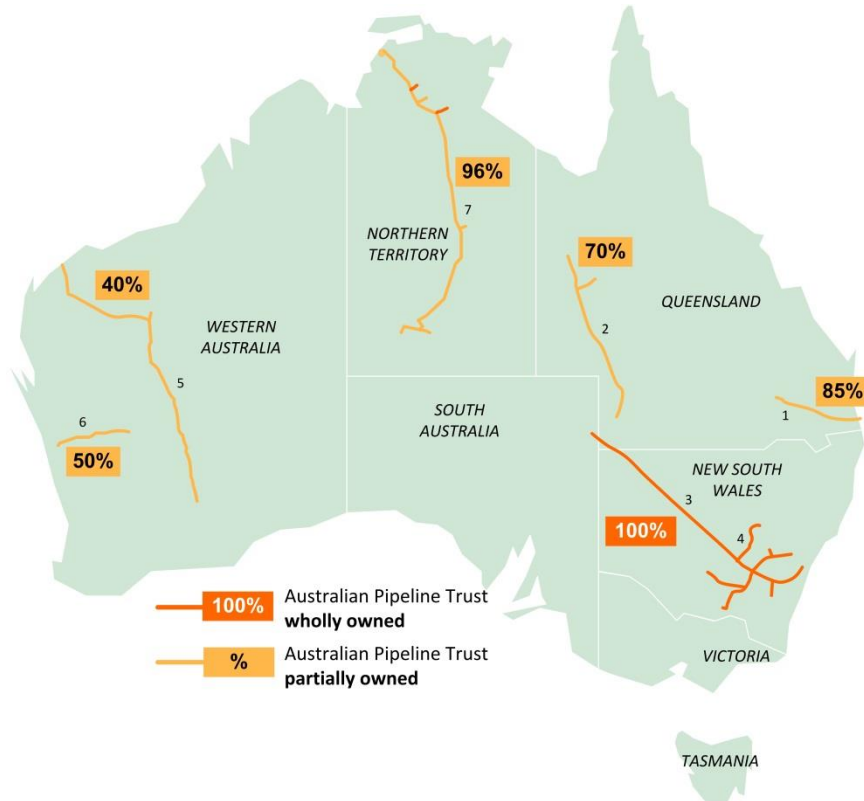
Delivering responsive, valuable solutions to our customers

Maintaining financial flexibility



*APA's unrivalled asset portfolio across Australia and internal expertise, together with strong industry fundamentals, drive growth opportunities*

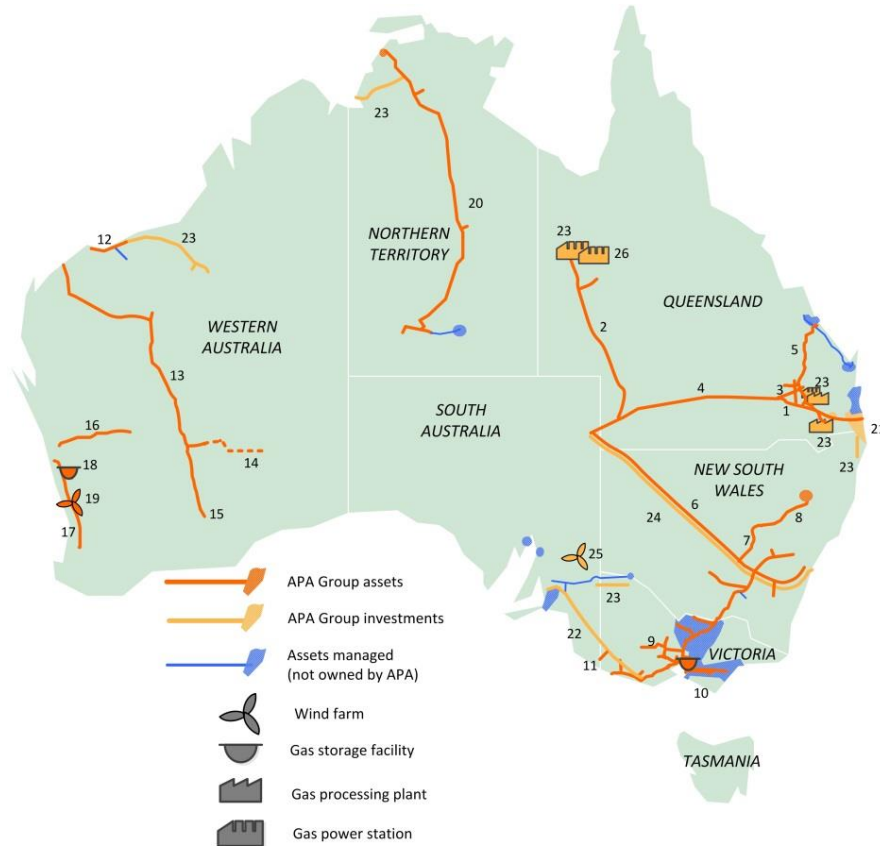
# APA listing - June 2000



## Australian Pipeline Trust ownership interests

Wholly owned	Partially owned
<b>New South Wales</b> (3) Moomba Sydney Pipeline (100%) (4) Central West Pipeline (100%)	<b>Queensland</b> (1) Roma Brisbane Pipeline (85%) (2) Carpentaria Gas Pipeline (70%)
<b>Northern Territory</b> 2 gas laterals have 100% ownership	<b>Western Australia</b> (5) Goldfields Gas Pipeline (40%) (6) Mid West Pipeline (50%)
	<b>Northern Territory</b> (7) Amadeus Gas Pipeline (96%)

# Responding to market demands - May 2015



## APA Group assets and investments

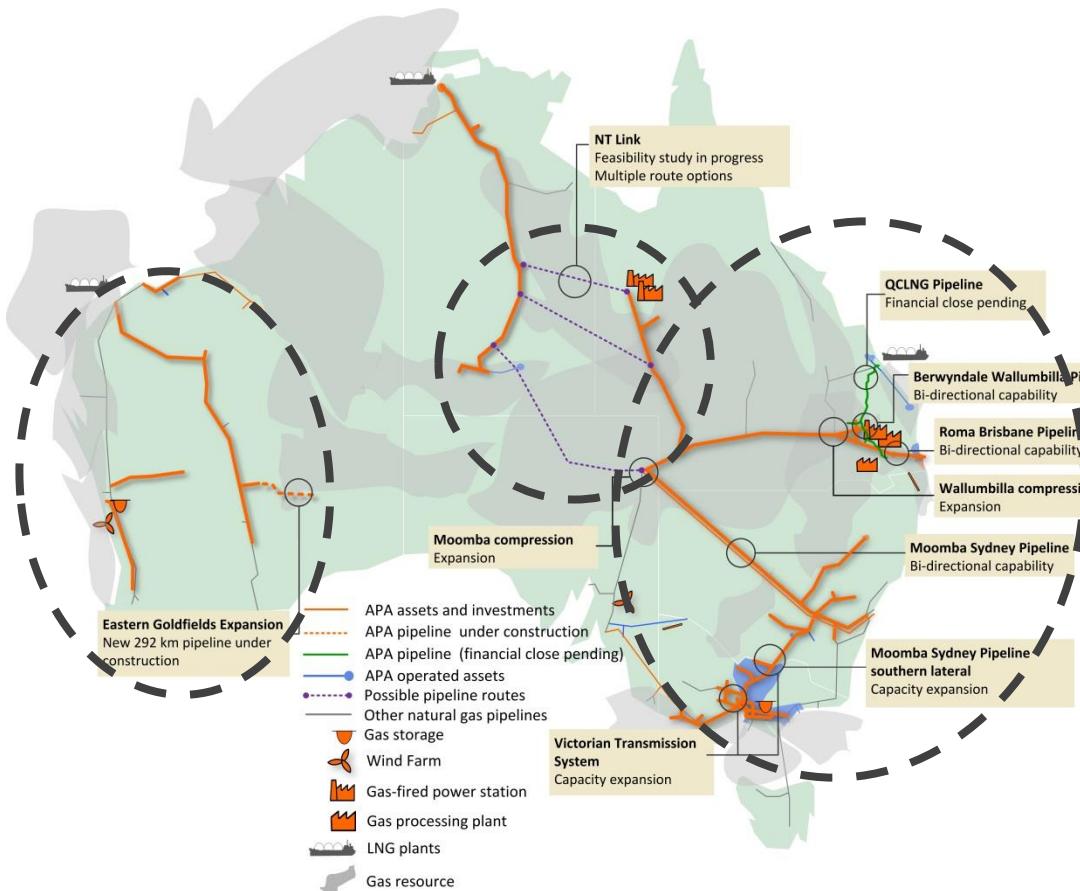
Energy Infrastructure	Energy Investments
<b>Queensland</b>	(21) <b>GDI (EII) (20%)</b> Allgas Gas distribution network in Queensland
(1) Roma Brisbane Pipeline (2) Carpentaria Gas Pipeline (3) Berwyndale Wallumbilla Pipeline (4) South West Queensland Pipeline (5) QCLNG Pipeline (financial close pending)	(22) <b>SEA Gas Pipeline (50%)</b>
<b>New South Wales</b>	(23) <b>Energy Infrastructure Investments (19.9%)</b> Gas pipelines, electricity transmission, gas-fired power stations and gas processing plants
(6) Moomba Sydney Pipeline (7) Central West Pipeline (8) Central Ranges Pipeline	(24) <b>Ethane Pipeline Income Fund (6.1%)</b>
<b>Victoria</b>	(25) <b>EII2 (20.2%)</b> North Brown Hill wind farm
(9) Victorian Transmission System (10) Dandenong LNG facility	(26) <b>Diamantina and Leichhardt Power Stations (50%)</b>
<b>South Australia</b>	
(11) SESA Pipeline	
<b>Western Australia</b>	
(12) Pilbara Pipeline System (13) Goldfields Gas Pipeline (88.2%) (14) Eastern Goldfields Pipeline (under construction) (15) Kalgoorlie Kambalda Pipeline (16) Mid West Pipeline (50%) (17) Parmelia Gas Pipeline (18) Mondarra Gas Storage Facility (19) Emu Downs wind farm	
<b>Northern Territory</b>	
(20) Amadeus Gas Pipeline	

### Asset Management

- Commercial and/or operational services to:**
- Australian Gas Networks (formerly Envestra)
  - GDI (EII) – Allgas (20.0%)
  - Energy Infrastructure Investments (19.9%)
  - Ethane Pipeline Income Fund (6.1%)
  - SEA Gas Pipeline (50.0%)
  - EII2 (20.2%)
  - other third parties



# Where to from here – strategic development

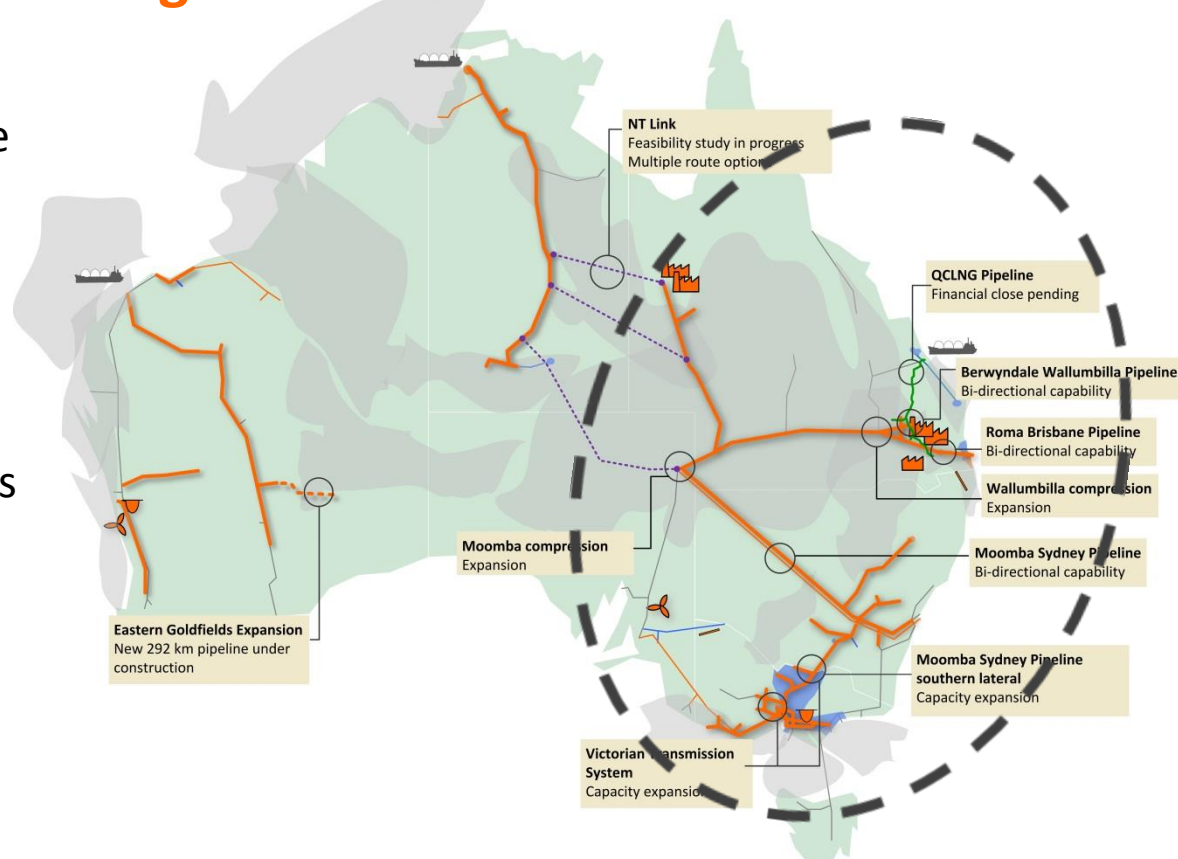


- Continue to connect resources to markets, by working with our customers
- New pipelines and expansions are underwritten by customer contracts
- Provision of new services responding to customers' needs and developing new opportunities
- Can only be achieved by having a solid balance sheet



# Key initiative – east coast grid innovation

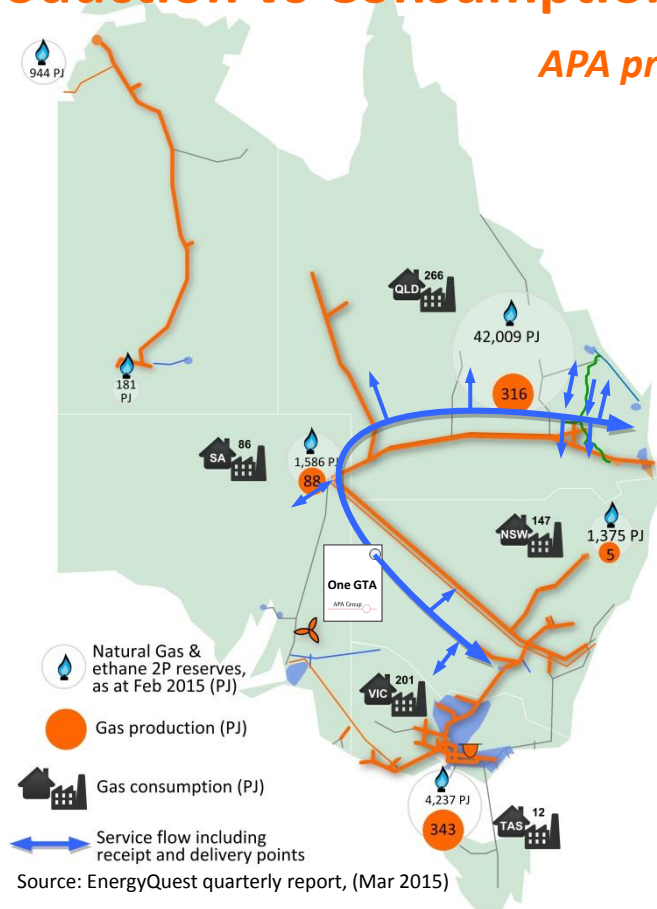
- Transformational change in service provision
  - seamless, flexible, new options/solutions
- Ongoing development and growth opportunities



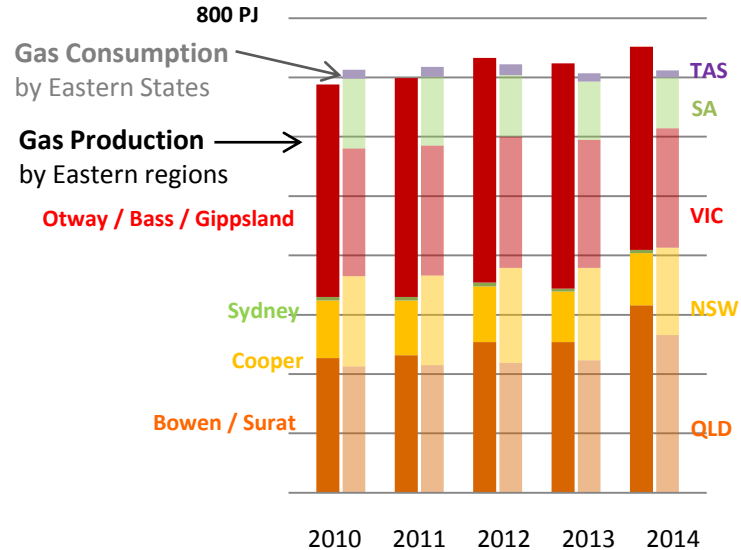
# Production vs Consumption in the east

APA provides services to satisfy market demands, which enables:

- ❖ Supply to meet demand, and
- ❖ Demand encouraging new supply

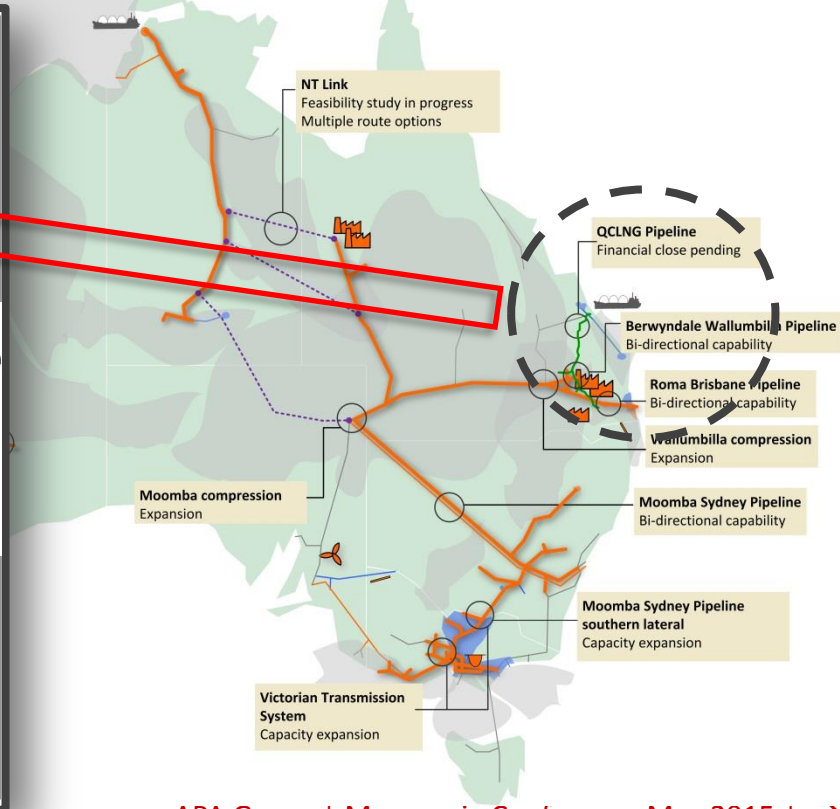
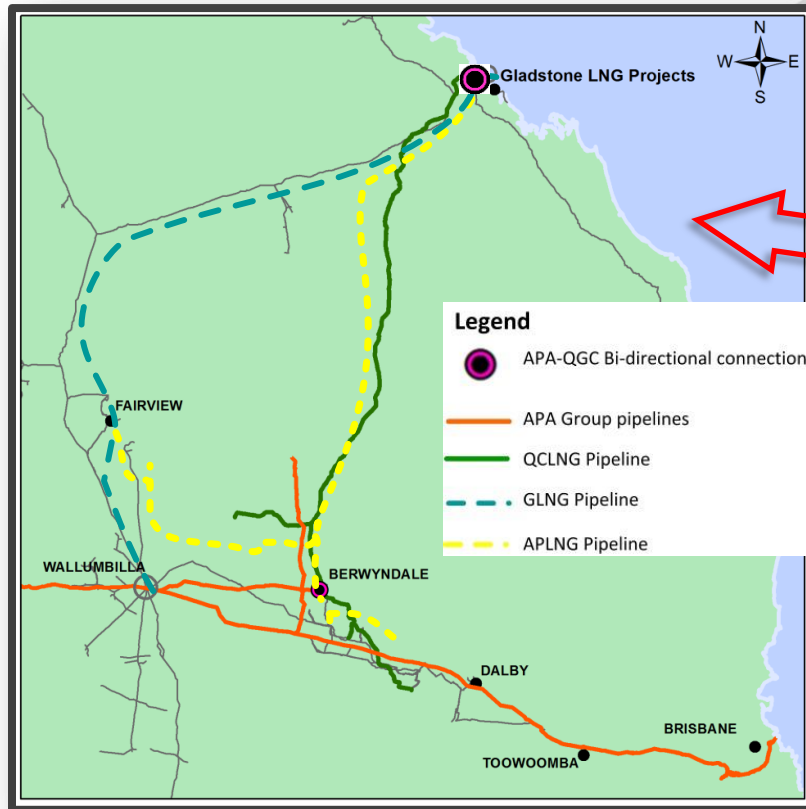


Source: EnergyQuest quarterly report, (Mar 2015)



Source: EnergyQuest quarterly reports (Feb '11, Feb '12, Feb '13, Feb '14, Mar '15)

# QCLNG Pipeline acquisition - adds 543 km and - access to Gladstone



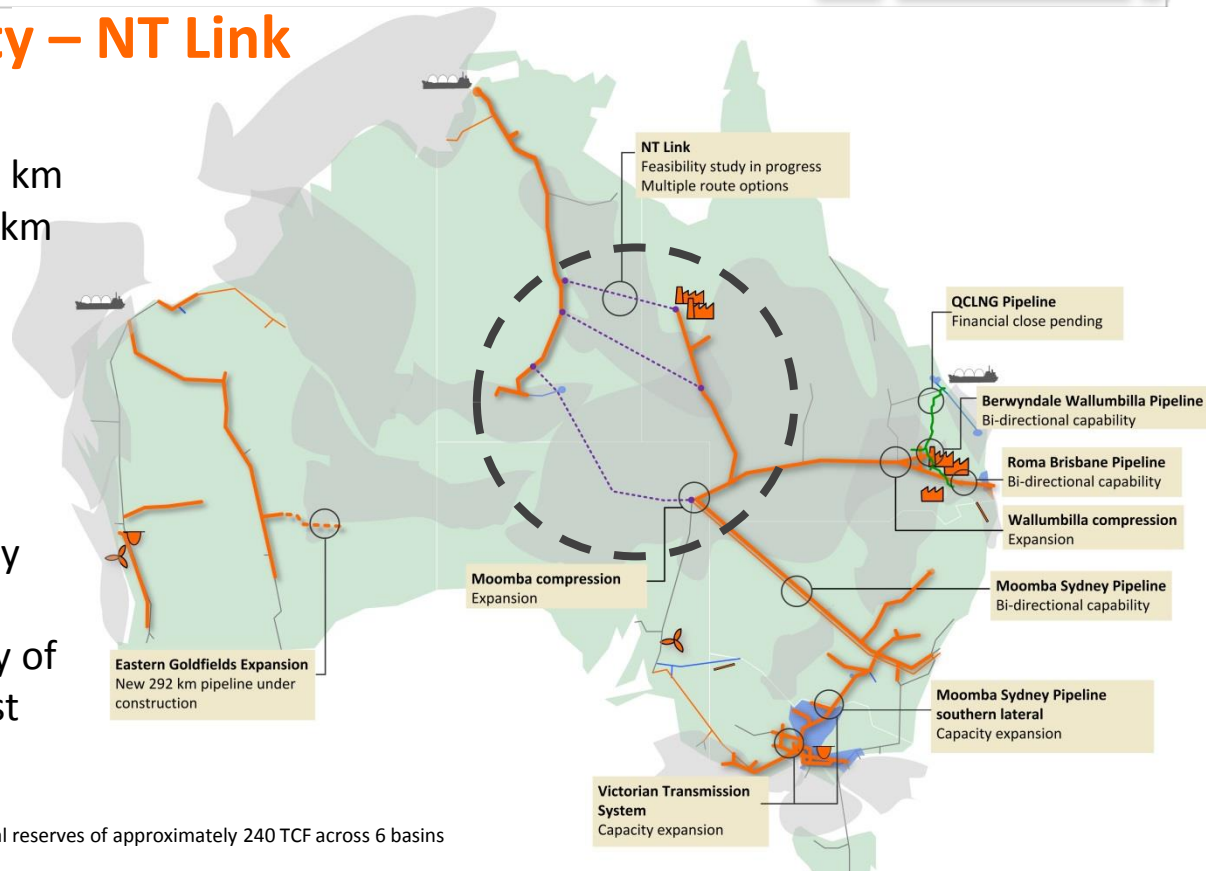
# Emerging opportunity – NT Link

## Options

- Short/quick - Mount Isa: 600 km
- Long/ \$\$\$ - Moomba: 1,175 km
- ...or somewhere in between

## Why link?

- NT has >200,000 PJ of gas resources<sup>1</sup>
- Seamless transport between Timor Sea, Bass Strait, Sydney and Gladstone
- Long term additional security of supply for both the east coast and the Northern Territory

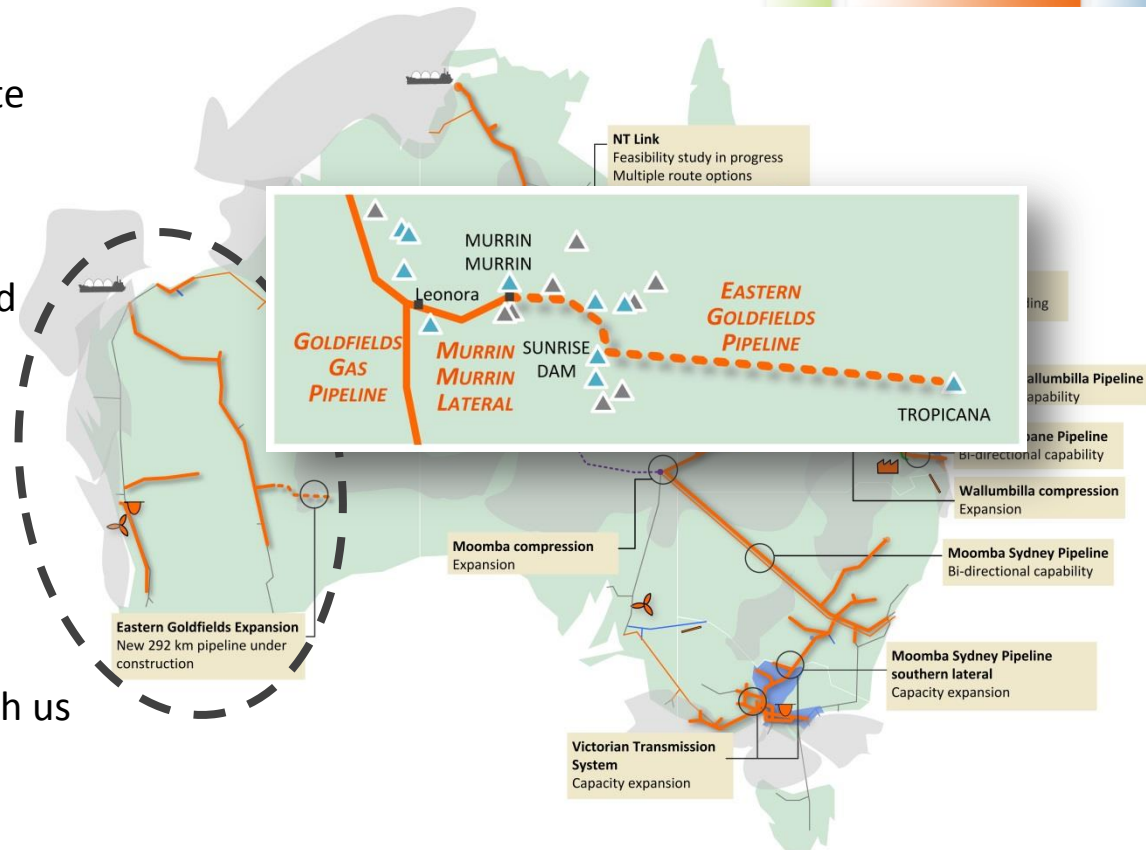


(1) NT Government media release 19 February 2014. Potential reserves of approximately 240 TCF across 6 basins

**APA one of four final shortlisted entities – final bids due September 2015**

# Opportunities in the West

- GGP expansion projects complete
- Eastern Goldfields Pipeline
  - greenfield
  - long term GTAs with AngloGold
  - using 3 interconnected APA pipelines
  - replace diesel with gas
  - completion due by Jan 2016
- Customers that take long term view of their energy needs continue to have discussions with us



## Further growth – Australian midstream sector

APA will actively pursue increased investment opportunities in the midstream sector

- North American oil and gas industry has distinct upstream and midstream sectors
- Opportunities for the Australian upstream sector to pursue a similar approach
- APA already has a long involvement in owning and operating gas mid-stream assets
  - Moomba and Wallumbilla compressor facilities
  - Mondarra Gas Storage Facility
  - Gas processing plants at Tipton West and Kogan North



Mondarra Gas Storage Facility



## Operational excellence - IOC

APA's new Integrated Operations Centre will provide seamless services to our customers on the East Coast Grid

- Better response to market changes
- Holistic management of the Grid
- Standardised and consistent processes and procedures
- Real-time environment
- Single point of contact for customers
- Currently controls pipelines in Qld and NT
- Other pipelines to be transitioned over the next 12 months





# Maintaining a strong balance sheet

## APA's Distribution Policy

- Fully covered by OCF
- Sustainable over the long term
- Grow generally in line with OCF
- Regard for capital needs of the business and economic conditions
- Soft target of 60 - 70% payout
- Balance between maintaining BBB/Baa2 rating metrics and funding growth by appropriate mixture of debt and equity

Growth needs to be sustainably funded with appropriate capital structure

Capital Management	31 Dec 2014	30 Jun 2014
Gearing <sup>(1,2,3)</sup>	44.5%	64.2%
Interest cover ratio	2.48x	2.31x
Average interest rate applying to drawn debt <sup>(2)</sup>	7.07%	7.12%
Interest rate exposure fixed or hedged	84.6%	72.8%
Average maturity of senior facilities	5.3 years	5.4 years

(1) Ratio of net debt to net debt plus book equity.

(2) Includes \$515 million of Subordinated Notes.

(3) After receipt of \$958 million proceeds from Institutional and Early Retail Entitlement Offer.

# Long term, diverse debt portfolio

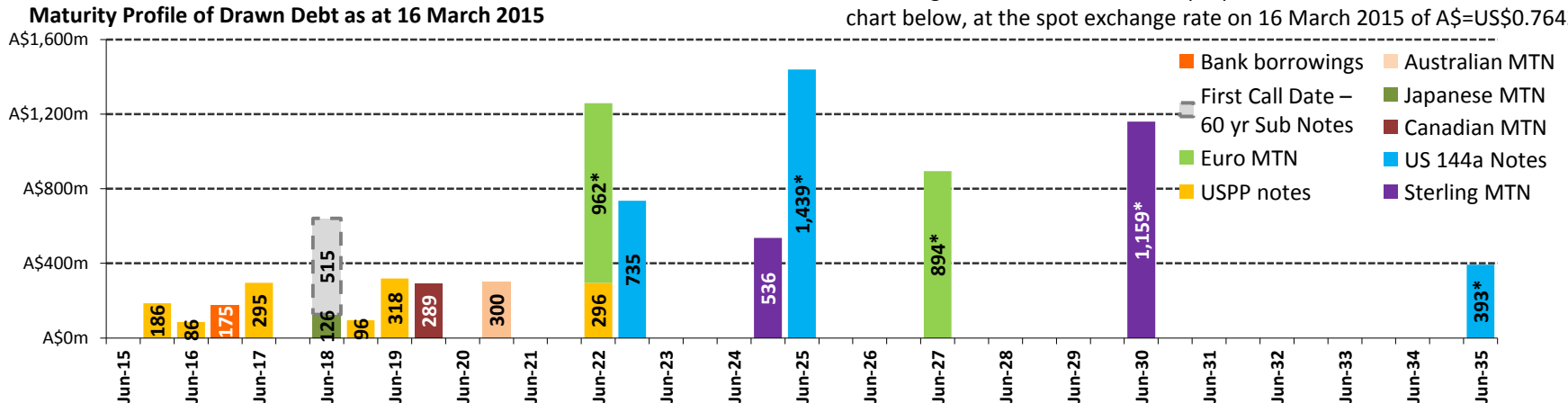
## ■ March 15 issuance – ongoing access to global markets:

- EUR700m 7yr notes @1.375% coupon
- EUR650m 12yr notes @2.0% coupon
- GBP600m 15yr notes @3.5% coupon
- USD1,100m 10yr notes @4.2% coupon
- USD300m 20yr notes @5.0% coupon



- ✓ Weighted average interest rate applying to drawn debt reduced to 5.6%\*
- ✓ Average maturity of senior drawn facilities extended to 8.8 years\*

\* USD obligations translated, for the purposes of the calculation and the chart below, at the spot exchange rate on 16 March 2015 of A\$=US\$0.7642



## APA – Connecting Resources to Markets

- ✓ **Largest gas infrastructure portfolio in Australia in terms of scale and geographic diversity**
- ✓ **Stable and predictable cash flow from price regulated assets and long term contracts**
- ✓ **Quality customer base and diversified asset footprint**
- ✓ **Quality assets with long expected lives requiring a relatively low level of maintenance capital expenditure**
- ✓ **Strong balance sheet and prudent capital management**
- ✓ **Integrated in-house management and experienced executive management team**



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