

## MEREENIE ACQUISITION

"CONSOLIDATION & CATALYST"

Queensland Investors Club Dinner Presentation

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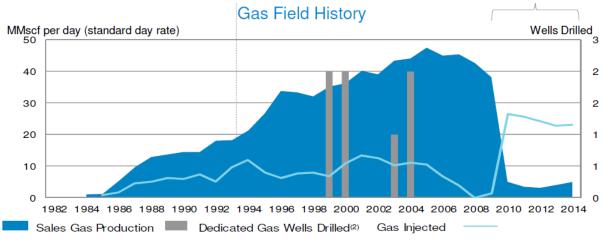
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### THE ASSET







- Discovered in 1963 | Production in 1984
- ☐ Gas accumulation with an oil rim
- Recent Focus as Oil producer due to lack of gas markets
- ☐ Major long-term gas contract ended in 2008
- 5 discovered zones namely Stairway Sandstone formation and Pacoota Sandstone P1-4
- ☐ Since 2008 gas has primarily been re-injected

- 123 PJ internal estimate of 2P Reserves with 120 PJ of internal estimate of 2C\*
- Present production capacity of 45 TJ/d (15PJ p.a.)
- ☐ Good gas flows whilst drilling the Stairway and Pacoota Sandstone 2 & 4 but not completed
- ☐ Significant existing infrastructure, including 270km pipeline to Alice Springs
- ☐ Present contracted gas sales of 5TJ/d (1.68 PJ p.a.)
- ☐ Gas reserves have not been developed due to lack of market

<sup>\*</sup> Estimates based on reserve data presented in the Mereenie data room and recent production history

## MEREENIE ACQUISITION STRATEGY



The immediate objective of this acquisition is to:

① Provide immediate financial underpinning to Central

#### **AND**

② Maximise uncontracted gas reserves as a catalyst for NEGI

Thereby re-rating our production assets and surrounding exploration acreage.

## PART I: CONSOLIDATION

- THE IMMEDIATE BENEFITS -

## **ACQUISITION OVERVIEW**



- CTP will acquire a 50% interest in the Mereenie Oil & Gas Field from Santos and assume
   Operatorship
- CTP will become Operator across all 3 producing gas fields in Central Australia
- Total acquisition cost of A\$55m funded by debt and available cash
- Compelling value driver (CTP Base IRR > 20%) with immediate benefits to net cash flow and debt financing costs
- Substantial upside potential:
  - Significant undeveloped oil reserves not valued (oil price rebound potential)
  - Significant uncontracted gas reserves and installed production ~ 45TJ/d. New sales opportunities into NT domestic, East Coast (NEGI), or Darwin LNG with low marginal production costs across CTP's portfolio (<\$1.50/GJ)</li>
- Mereenie is the catalyst to connecting Central Australia with high value markets which will re-rate our surrounding exploration acreage and stimulate new exploration investment

## MEREENIE ACQUISITION



#### \$55M total acquisition cost

- \$35M Up-Front Cash
- \$5M Pre-NEGI Free-Carry
- \$10M 12-Month Deferred Payment
- Notional Non-Cash Consideration (SAB Arrangements)
- \$5M additional requirement to fund CTP's share of Pre-NEGI work program
- Initial acquisition cash cost of \$45M fully funded by debt and available cash
- NEGI contingent cost of \$43-53M
  - Contingent on NEGI achieving Financial Close and the Mereenie
     JV Parties entering into a GTA with the NEGI Proponents
  - CTP will pay Santos a cash payment of \$15m and free-carry Santos under a \$55-\$75m (gross) NEGI Work program to develop gas production at Mereenie.
  - NEGI contingent payment will only occur where it is value accretive to CTP and is anticipated to be fully debt financeable.

Sources and Uses of Funds			
Sources			
Available Cash*	5,000,000		
Debt Finance	40,000,000		
Total Sources of Funds	45,000,000		
Uses			
<b>Up-Front Acquisition Cost</b>	35,000,000		
Pre-NEGI Work Program	10,000,000		
Total Uses of Funds**	45,000,000		

<sup>\*</sup> Mix of existing and available operating cash flow

<sup>\*\*</sup> Excludes deferred payment of \$10M due June 2016

## COMPELLING ACQUISITION VALUE DRIVERS



Immediate Benefits:		CTP Share		
•	>600,000 boe sales (Year 1 forecast)	300,000 boe (yr 1)		
•	Reduced OpEx through field rationalisation	\$3.5M/yr		
•	Reduced reserve risk lowers interest rate by 1.70%	\$850k/yr		
•	Production coverage avoids planned drilling (Dingo-1)	\$10M		
•	Utilise a portion of CTP's \$120M in tax loss carry	\$6.5M (NPV10)		
•	Reduction in net CTP overheads across portfolio	\$500k/yr		
•	Significant installed assets acquired:			
	<ul> <li>45TJ/d existing production capacity already installed</li> </ul>	\$Ms replacement value		
	<ul> <li>Existing oil pipeline and easement to Alice Springs</li> </ul>	270km		
	<ul> <li>Marginal production cost (within CTP's installed capacity)</li> </ul>	<\$1.00/GJ		
	<ul> <li>*123PJ internal estimate of existing 2P gas reserves / 280PJ target</li> </ul>	61-140/PJ		

<sup>\*</sup> Estimate based on reserve data presented in the Mereenie data room and recent production history

## BENEFITS OF FIELD CONSOLIDATION



Opportunity to rationalise operating activity and gas portfolio:

- ✓ Optimisation of all 3 gas fields in Central Australia (Mereenie / Palm Valley / Dingo)
- ✓ Potential to consolidate production across 3 fields
- ✓ Unit costs of production very volume sensitive
- ✓ Marginal production costs are much lower than-CTP's current production cost of \$2/GJ

5-yr Average Annual Cash Flow (\$Ms)				
	PV/D —	→ MRN/PV/D		
Revenue	19.4	32.4		
Cash Flow Before Debt	11.3	20.0		
Debt Service*	(9.2)	(10.2)		
Free Cash Flow from Projects	2.1	9.8		

<sup>|</sup> Total | Cas Field | Cas Fiel



Generating \$2M annually after all CTP corporate costs and expenses.

<sup>\*</sup> Includes principal amortisation and interest

## **OPERATIONAL SAVINGS**



- Quality control by blending
- Palm Valley and Mereenie: substantial cost reduction available through increased production – both selling around 5TJ/d
- Remote operations and modern technology are keys to future optimisation
- Mereenie reached production rates of 1,000 bopd in 2014 and gas production of 30 TJ/d
- Mereenie was able to produce at rates of up to 45 TJ/d when fully contracted

## **EMPLOYMENT PHILOSOPHY**



#### 1. Family Values for Working Families

 Maximising the number of employees who can commute daily from their homes in Alice Springs

#### 2. Northern Territory for Northern Territorians

 Maximising employees based at Alice Springs who can be "bused" in from there rather than FIFO workers.

#### 3. Traditional Values for Traditional Owners

- Central is committed to training and employing people on whose land we operate and indigenous employees generally.
- → FIFO tax concessions have changed, this facilitates the movements towards the Alice Springs base.

## PRE-NEGI FREE CARRY

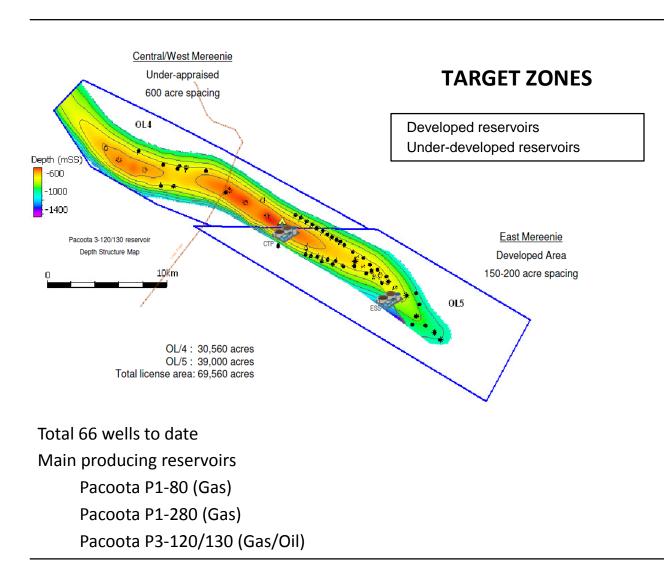


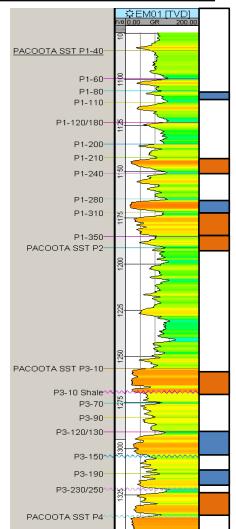
### \$10M Scope of Works to influence NEGI outcome:

- Review all data acquired since 2009 (when field converted to oil focus)
- Conduct review on the basis of access to high value
   East Coast market

 Workover wells where gas producing zones are behind pipe and perforate those zones for testing



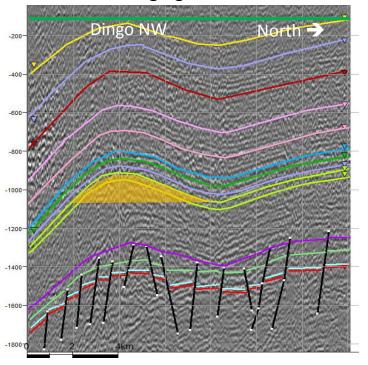


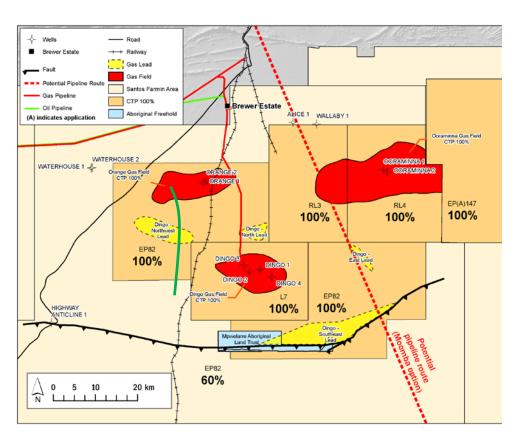


## ACQUIRED 100% IN DINGO AREA TARGETS Petroleum



- Re-acquired 1,492 km<sup>2</sup>, excised from EP82 (Santos at 40% and earning)
- Rationale to mature leads identified around Dingo and Central's 100% infrastructure
- Attractive to find incremental fields
- Seismic acquisition required
- Assess Orange gas field





## PART II: CATALYST

- THE FUTURE UPSIDE IS ENORMOUS -

## **MAJOR UPSIDE OPPORTUNITIES**



- 123PJs internal estimate of existing 2P gas reserves at Mereenie\*, target of 280PJs by end of 2015
- The NEGI pipeline will add substantial value to CTP
  - NEGI contingent cost of \$15M cash and \$55M \$75M work program is contingent on CTP benefitting from the NEGI pipeline (must be value accretive)
  - Total NEGI contingent cost is not just reserve acquisition, but funds field production facilities.
  - Could generate ex-field gas sales revenue across CTP's portfolio in excess of \$40M/yr (CTP share)
  - Value not only through sales, but in creating a market to stimulate new conventional gas exploration within CTP's extensive exploration acreage.
- Significant gas reserves can be commercialised without NEGI, including:
  - New sales through LNG production at Darwin
  - Incremental gas sales into the domestic NT market
  - New gas commercialisation projects throughout the NT
- 12 mmboe of undeveloped liquids reserves\* at Mereenie not currently valued (possible oil price recovery play)
- Mereenie Oil production could add scale to future discoveries in oil-prone EP115

<sup>\*</sup> Estimate based on reserve data presented in the Mereenie data room and recent production history

## WHY DOMESTIC GAS?



- The Gas Industry is in a state of flux and change.
  - ✓ "Out of all the fossil fuels, natural gas has the highest absolute growth. The global demand for natural gas increases by half over the period to 2035"

Keisuke Sadamori IEA - 29/13/2013

Oil and Domestic Gas prices are not linked.



- The main goal of the Mereenie acquisition is to facilitate the connection of our Northern Territory Gas Fields to the eastern seaboard markets.
  - ✓ "Without affordable and reliable gas supplies our manufacturers will struggle to compete and households will pay higher prices."

NSW Premier Mike Baird - 07/11/2014

- Deep & Liquid market
- Creation of hubs and transparent pricing
- New model could emerge
- Days of 30 year bi-lateral contracts are probably numbered
- US & UK type markets could emerge
  - Infrastructure will follow that model

## WHAT NEGI MEANS FOR CENTRAL



NEGI would unlock value in CTP's production assets and surrounding exploration portfolio:

- ✓ East Coast market demand unsatisfied → significant shortfall becoming apparent
- ✓ NEGI connects CTP's gas reserves to the high-value East Coast markets (e.g. recent IPL 15PJ/yr HOA)
- ✓ Total target gas sales across CTP's portfolio following NEGI is 15 25 PJ per annum (CTP Share) with an NPV in the order of \$200M.
- ✓ Access to this market will significantly increase—the value of CTP's exploration acreage.
- Exploration capital to become more readily available following market access
- ✓ Acquired the Mereenie Alice Springs Oil Pipeline and easement – possible alternative route to Alice Springs for NEGI's Moomba option

- ✓ 10 October 2014: COAG appoints NT Government to lead the process
- ✓ 7 November 2014: NSW & NT sign gas pipeline MOU
- ✓ 16 December 2014: The Giles Government receives 14
  Expressions of Interest
- ✓ 19 December 2014: 11 companies shortlisted to proceed to the next stage of the bid process
- ✓ 1 April 2015: 4 companies are invited to participate in the Request for Final Proposals stage "the pipeline is now almost certain" – Adam Giles
- ✓ 12 May 2015: Federal Budget announces \$5bn in concessional loans for infrastructure projects in WA, NT & QLD including pipelines
- Q4 2015: Selection of a preferred NEGI proponent
- **2016:** NEGI Financial Investment Decision (FID)
- **2018:** NEGI pipeline commencement

## **Contact Us**



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