Rule 2.7, 3.10.3, 3.10.4, 3.10.5

### **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, o1/o9/99, o1/o7/00, 30/09/01, 11/03/02, o1/o1/03, 24/10/05, o1/o8/12, o4/o3/13$ 

Name	Name of entity				
BENI	DIGO AND ADELAIDE BANK LIMI	TED			
ABN					
	8 049 178				
	t 1 - All issues nust complete the relevant sections (attach s	heets if there is not enough space).			
1	<u> </u>	onvertible preference shares 3 ("CPS3")			
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	322,108			

<sup>+</sup> See chapter 19 for defined terms.

3 Principal terms of the +securities (e.g. if options, exercise price and expiry date; if paid +securities, the partly amount outstanding and due for dates payment; the +convertible securities, conversion price and dates for conversion)

#### Convertible Preference Shares 3

Please refer to the replacement Prospectus lodged with ASIC and ASX on 5 May 2015 (in particular, sections 1.2 and 2 and the full terms of issue of CPS3 at Appendix A of the Prospectus). Capitalised terms in this Appendix 3B have the same meaning as set out in the Prospectus and the CPS3 Terms.

CPS<sub>3</sub> are fully paid, convertible, perpetual, noncumulative, unsecured preference shares issued by Bendigo and Adelaide Bank Limited ("BEN").

CPS3 will mandatorily convert into Ordinary Shares on the Mandatory Conversion Date, subject to the Mandatory Conversion Conditions being satisfied, unless CPS3 are Exchanged earlier in accordance with the CPS3 Terms. The Scheduled Mandatory Conversion Date is 15 June 2023.

If any of the Mandatory Conversion Conditions are not satisfied on this date, then the Mandatory Conversion Date will be deferred until the next Dividend Payment Date on which the Mandatory Conversion Conditions are satisfied.

Upon Conversion on a Mandatory Conversion Date, BEN CPS<sub>3</sub> Holders will receive a variable number of Ordinary Shares with a value of approximately \$101.01 per CPS<sub>3</sub> (based on the VWAP of Ordinary Shares sold on ASX during a period of 20 Business Days before the Mandatory Conversation Date).

In certain circumstances (and subject to APRA's prior written approval), BEN may choose to Exchange:

- all or some CPS<sub>3</sub> on an Exchange Date following a Tax Event or a Regulatory Event:
- all (but not some only) CPS<sub>3</sub> on an Exchange Date following an Acquisition Event; or
- all or some CPS3 on the Optional Exchange Date (15 June 2021).

Subject to certain conditions, BEN must Convert all CPS<sub>3</sub> after a Change of Control Event.

In addition, CPS3 must Convert on the occurrence of a Capital Trigger Event or a Non-Viability Trigger Event. If, following a Capital Trigger Event or a Non-Viability Trigger Event, Conversion of CPS3 has not been effected within five Business Days after a Capital Trigger Conversion Date or Non-Viability Conversion Date (as applicable) for any reason (including an Inability Event), those CPS3 will not be Converted but instead Written Off (which means the rights of CPS3 Holders in respect of the receipt of dividends or returns of capital on CPS3 will be automatically varied in accordance with the CPS3 Terms).

Dividends on CPS<sub>3</sub> are preferred, discretionary, noncumulative, floating rate payments which are expected to be fully franked. Dividends on CPS<sub>3</sub> are scheduled to be paid semi-annually in arrears and are subject to the satisfaction of the Dividend Payment Tests.

CPS<sub>3</sub> do not carry voting rights except in the limited circumstances described in the CPS<sub>3</sub> Terms.

Appendix 3B Page 2 04/03/2913

<sup>+</sup> See chapter 19 for defined terms.

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

Yes, with respect to ranking in respect of dividends and in a winding up, and voting rights – please see the Prospectus (particularly section 2.9) and clauses 11.1 and 11.2 of the CPS<sub>3</sub> Terms.

In respect of payment of dividends, CPS<sub>3</sub> rank:

- in priority to Ordinary Shares;
- equally and without preference among CPS3; and
- equally with all Equal Ranking Instruments and other securities and instruments that BEN has issued or may issue under the Constitution or that by their terms rank equally with respect to priority of payment of dividends (other than in a winding up).

In a winding-up of BEN, CPS<sub>3</sub> Holders will be entitled to claim for the Liquidation Sum for each CPS<sub>3</sub>.

Holders will rank for payment of the Liquidation Sum in a winding-up of BEN:

- in priority to Ordinary Shares;
- equally and without preference among CPS3;
- equally with Equal Ranking Instruments;
   and
- junior to the claims of all creditors of BEN, including depositors, other than creditors expressed to rank equally with CPS<sub>3</sub> in a winding-up.

Any return in a winding up may be adversely affected if Conversion is required on account of a Capital Trigger Event or a Non-Viability Trigger Event.

The Ordinary Shares held as a result of any Conversion of CPS<sub>3</sub> will, following Conversion, rank equally with existing Ordinary Shares of BEN.

5 Issue price or consideration

\$100 per CPS3

6 Purpose of the issue
(If issued as consideration for the acquisition of assets, clearly identify those assets)

The Offer was made as part of BEN's ongoing capital management strategy, with CPS<sub>3</sub> being eligible Additional Tier 1 Capital.

The CPS<sub>3</sub> proceeds have been used to fund the redemption of existing BEN Bendigo Preference Shares ("BPS") and will also be used for BEN's general corporate purposes.

The total expenses of the Offer were paid out of the proceeds of the Offer.

<sup>+</sup> See chapter 19 for defined terms.

6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?	No
	If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	Not applicable
6c	Number of *securities issued without security holder approval under rule 7.1	Not applicable
6d	Number of *securities issued with security holder approval under rule 7.1A	Not applicable
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	Not applicable
6f	Number of *securities issued under an exception in rule 7.2	Not applicable
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	Not applicable
6h	If +securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market	Not applicable

Appendix 3B Page 4 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

7	+Issue	dates
/	issuc	uates

Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.

Cross reference: item 33 of Appendix 3B.

15 June 2015			

8 Number and \*class of all \*securities quoted on ASX (including the \*securities in section 2 if applicable)

Number	<sup>+</sup> Class
453,601,341	BEN
2,688,703	BENPD
210,853	BENHB
2,921,188	BENPE
2,822,108	BENPF (CPS <sub>3</sub> )
	[900,000 BENPB will be
	redeemed on 15 June
	2015.]

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class
6,310	BENAS
617,424	BENAI
472,470	BENAK
100,000	BENAY
300,000	BENAZ
800,761	BENAA
114,534	BENAB
306,488	BENAC
246,897	BENAD

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

CPS<sub>3</sub> are scheduled to pay preferred, discretionary, non-cumulative Dividends until all CPS<sub>3</sub> are Converted, Redeemed or Written Off (on account of a Capital Trigger Event or Non-Viability Trigger Event). Dividends are based on a floating rate plus a fixed Margin (determined by the Bookbuild to be 4.00%), adjusted for BEN's tax rate and are expected to be fully franked. Dividends are scheduled to be paid semi-annually in arrears and are subject to the satisfaction of the Dividend Payment Tests.

However, if BEN does not pay a Dividend in full on a Dividend Payment Date, then restrictions apply to BEN unless the Dividend is paid in full within 3 Business Days of that date. For further details, see clause 3 of the CPS3 Terms.

#### Part 2 - Pro rata issue

11	Is	security	holder	approval
	req	uired?		

Not	applicab	le

Is the issue renounceable or non-renounceable?

Not applicable		

<sup>+</sup> See chapter 19 for defined terms.

#### Appendix 3B New issue announcement

13	Ratio in which the *securities N will be offered	ot applicable
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	ot applicable
15	<sup>+</sup> Record date to determine N entitlements	ot applicable
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	ot applicable
17	Policy for deciding entitlements in relation to fractions	ot applicable
18	Names of countries in which the entity has security holders who will not be sent new offer documents	ot applicable
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of N	ot applicable

Appendix 3B Page 6 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

Not applicable  In the broker to the issue  Not applicable  Not applicable
or commission  Not applicable  In the broker to the issue  Not applicable  Not applicable  In the issue is contingent on Not applicable  Not applicable
or commission  Not applicable  In the broker to the issue  Not applicable  Not applicable  Not applicable  In the issue is contingent on Not applicable
or commission  Not applicable  In the broker to the issue  Not applicable  Not applicable  Not applicable  In the issue is contingent on Not applicable
Names of any brokers to the issue  Not applicable  If the issue is contingent on Not applicable
Fee or commission payable to the broker to the issue  24 Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders  25 If the issue is contingent on Not applicable
Fee or commission payable to the broker to the issue  24 Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders  25 If the issue is contingent on Not applicable
the broker to the issue  24 Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders  25 If the issue is contingent on Not applicable
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acceptances or renunciations on behalf of security holders  25 If the issue is contingent on Not applicable
25 If the issue is contingent on Not applicable
SECUCITY DOLOETS ADDITOVAL THE L
date of the meeting
Date entitlement and acceptance form and offer documents will
be sent to persons entitled
27 If the entity has issued options, Not applicable
and the terms entitle option holders to participate on
holders to participate on exercise, the date on which
notices will be sent to option
holders
28 Date rights trading will begin (if Not applicable
applicable)
29 Date rights trading will end (if Not applicable
applicable)
30 How do security holders sell Not applicable
their entitlements in full through a broker?
31 How do security holders sell <i>part</i> Not applicable
of their entitlements through a broker and accept for the
broker and accept for the balance?

<sup>+</sup> See chapter 19 for defined terms.

32	of the	do security holders dispose eir entitlements (except by hrough a broker)?	Not applicable
33	<sup>+</sup> Issue	e date	Not applicable
	-	uotation of securitie	<b>S</b> pplying for quotation of securities
34	Type (tick o	of *securities one)	
(a)		*Securities described in Part	:1
(b)		All other <sup>+</sup> securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities	
Entiti	es tha	t have ticked box 34(a)	
Addi	tional	securities forming a new	v class of securities
Tick to docum		e you are providing the informat	ion or
35		_	y securities, the names of the 20 largest holders of and the number and percentage of additional lders
36			securities, a distribution schedule of the additional umber of holders in the categories
37		A copy of any trust deed for	the additional +securities

Appendix 3B Page 8 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

#### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	Not applicable	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	Not applicable	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	Not applicable	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now	Not applicable	
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Not applicable	Not applicable

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	( <del>Director</del> /Company secretary)	Date: .15 June 2015
Print name:	WILLIAM GERARD CONLAN	

Appendix 3B Page 10 04/03/2013

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital			
Step 1: Calculate "A", the base figure from which the placement capacity is calculated			
Insert number of fully paid *ordinary securities on issue 12 months before the *issue date or date of agreement to issue			
<ul> <li>Add the following:         <ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period under an exception in rule 7.2</li> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period with shareholder approval</li> </ul> </li> <li>Number of partly paid <sup>+</sup>ordinary securities that became fully paid in that 12 month period</li> <li>Note:         <ul> <li>Include only ordinary securities here – other classes of equity securities cannot</li> </ul> </li> </ul>			
<ul> <li>be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>			
<b>Subtract</b> the number of fully paid <sup>+</sup> ordinary securities cancelled during that 12 month period			
"A"			

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"				
"B"	0.15			
	[Note: this value cannot be changed]			
<i>Multiply</i> "A" by 0.15				
Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used				
<b>Insert</b> number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued:				
• Under an exception in rule 7.2				
• Under rule 7.1A				
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>				
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>				
"C"				
Step 4: Subtract "C" from ["A" x "B"] to calculate remaining placement capacity under rule 7.1				
"A" x 0.15				
Note: number must be same as shown in Step 2				
Subtract "C"				
Note: number must be same as shown in Step 3				
<b>Total</b> ["A" x 0.15] – "C"				
	[Note: this is the remaining placement capacity under rule 7.1]			

<sup>+</sup> See chapter 19 for defined terms.

Appendix 3B Page 12 04/03/2013

#### Part 2

Rule 7.1A – Additional placement capacity for eligible entities				
Step 1: Calculate "A", the base figure from which the placement capacity is calculated				
"A"				
Note: number must be same as shown in Step 1 of Part 1				
Step 2: Calculate 10% of "A"				
"D"	0.10			
	Note: this value cannot be changed			
Multiply "A" by 0.10				
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used				
Insert number of *equity securities issued or agreed to be issued in that 12 month period under rule 7.1A				
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>				

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A			
"A" x 0.10			
Note: number must be same as shown in Step 2			
Subtract "E"			
Note: number must be same as shown in Step 3			
<b>Total</b> ["A" x 0.10] – "E"			
	Note: this is the remaining placement capacity under rule 7.1A		

Appendix 3B Page 14 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.