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# MEREEENIE ACQUISITION

“CONSOLIDATION & CATALYST”

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The foundations are laid

*Gold Coast Investment Showcase Presentation*

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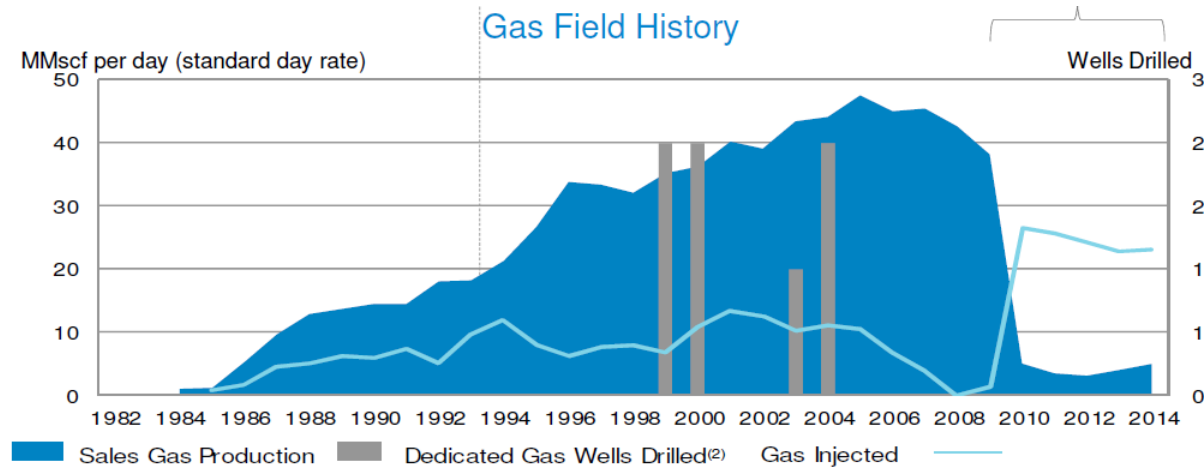
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## Mereenie Oil & Gas Field



- ❑ Discovered in 1963 | Production in 1984
- ❑ Gas accumulation with an oil rim
- ❑ Recent Focus as Oil producer due to lack of gas markets
- ❑ Major long-term gas contract ended in 2008
- ❑ 5 discovered zones namely Stairway Sandstone formation and Pacoota Sandstone P1-4
- ❑ Since 2008 gas has primarily been re-injected
- ❑ 123 PJ internal estimate of 2P Reserves with 120 PJ of internal estimate of 2C\*
- ❑ Present production capacity of 45 TJ/d (15PJ p.a.)
- ❑ Good gas flows whilst drilling the Stairway and Pacoota Sandstone 2 & 4 but not completed
- ❑ Significant existing infrastructure, including 270km pipeline to Alice Springs
- ❑ Present contracted gas sales of 5TJ/d (1.68 PJ p.a.)
- ❑ Gas reserves have not been developed due to lack of market

\* Estimates based on reserve data presented in the Mereenie data room and recent production history

# MEREENIE ACQUISITION STRATEGY

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*The immediate objective of this acquisition is to:*

① *Provide immediate financial underpinning to Central*

AND

② *Maximise uncontracted gas reserves as a catalyst for NEGI*

*Thereby re-rating our production assets and surrounding exploration acreage.*

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# PART I: CONSOLIDATION

- THE IMMEDIATE BENEFITS -

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# ACQUISITION OVERVIEW

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- *CTP will acquire a 50% interest in the Mereenie Oil & Gas Field from Santos and assume Operatorship*
  - *CTP will become Operator across all 3 producing gas fields in Central Australia*
  - *Total acquisition cost of A\$55m funded by debt and available cash*
  - *Compelling value driver (CTP Base IRR > 20%) with immediate benefits to net cash flow and debt financing costs*
  - *Substantial upside potential:*
    - *Significant undeveloped oil reserves not valued (oil price rebound potential)*
    - *Significant uncontracted gas reserves and installed production ~ 45TJ/d. New sales opportunities into NT domestic, East Coast (NEGI), or Darwin LNG with low marginal production costs across CTP's portfolio (<\$1.50/GJ)*
  - *Mereenie is the catalyst to connecting Central Australia with high value markets which will re-rate our surrounding exploration acreage and stimulate new exploration investment*
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# COMPELLING ACQUISITION VALUE DRIVERS



## Immediate Benefits:

## CTP Share

- |   |                        |
|---|------------------------|
| ▪ >600,000 boe sales (Year 1 forecast)                                | 300,000 boe (yr 1)     |
| ▪ Reduced OpEx through field rationalisation                          | \$3.5M/yr              |
| ▪ Reduced reserve risk lowers interest rate by 1.70%                  | \$850k/yr              |
| ▪ Production coverage avoids planned drilling (Dingo-1)               | \$10M                  |
| ▪ Utilise a portion of CTP's \$120M in tax loss carry                 | \$6.5M (NPV10)         |
| ▪ Reduction in net CTP overheads across portfolio                     | \$500k/yr              |
| ▪ Significant installed assets acquired:                              |                        |
| – 45TJ/d existing production capacity already installed               | \$Ms replacement value |
| – Existing oil pipeline and easement to Alice Springs                 | 270km                  |
| – Marginal production cost (within CTP's installed capacity)          | <\$1.00/GJ             |
| – *123PJ internal estimate of existing 2P gas reserves / 280PJ target | 61-140/PJ              |

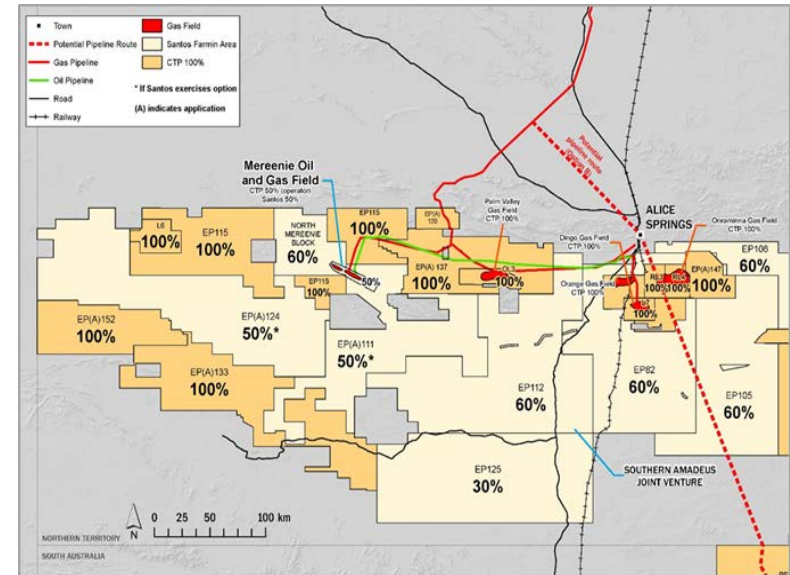
\* Estimate based on reserve data presented in the Mereenie data room and recent production history

# BENEFITS OF FIELD CONSOLIDATION



Opportunity to rationalise operating activity and gas portfolio:

- ✓ Optimisation of all 3 gas fields in Central Australia (Mereenie / Palm Valley / Dingo)
- ✓ Potential to consolidate production across 3 fields
- ✓ Unit costs of production very volume sensitive
- ✓ Marginal production costs are much lower than-CTP's current production cost of \$2/GJ



## 5-yr Average Annual Cash Flow (\$Ms)

	PV/D	MRN/PV/D
Revenue	19.4	32.4
Cash Flow Before Debt	11.3	20.0
Debt Service*	(9.2)	(10.2)
Free Cash Flow from Projects	2.1	9.8

\* Includes principal amortisation and interest



Generating \$2M annually after all CTP corporate costs and expenses.



# EMPLOYMENT PHILOSOPHY

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## 1. Family Values for Working Families

- Maximising the number of employees who can commute daily from their homes in Alice Springs

## 2. Northern Territory for Northern Territorians

- Maximising employees based at Alice Springs who can be “bused” in from there rather than FIFO workers.

## 3. Traditional Values for Traditional Owners

- Central is committed to training and employing people on whose land we operate and indigenous employees generally.

→ *FIFO tax concessions have change, this facilitates the movements towards the Alice Springs base.*

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# PRE-NEGI FREE CARRY

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## \$10M Scope of Works to influence NEGI outcome:

- Review all data acquired since 2009 (when field converted to oil focus)
- Conduct review on the basis of access to high value East Coast market
- Workover wells where gas producing zones are behind pipe and perforate those zones for testing

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## PART II: CATALYST

- THE FUTURE UPSIDE IS ENORMOUS -

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# MAJOR UPSIDE OPPORTUNITIES



- 123PJs internal estimate of existing 2P gas reserves at Mereenie\*, target of 280PJs by end of 2015
  - Sufficient to underpin future supply requirements of proposed NEGI pipeline for domestic market
- The NEGI pipeline will add substantial value to CTP
  - NEGI contingent cost of \$15M cash and \$55M - \$75M work program is contingent on CTP benefitting from the NEGI pipeline (must be value accretive)
  - Total NEGI contingent cost is not just reserve acquisition, but funds field production facilities.
  - Could generate ex-field gas sales revenue across CTP's portfolio in excess of \$40M/yr (CTP share)
  - Value not only through sales, but in creating a market to stimulate new conventional gas exploration within CTP's extensive exploration acreage.
- Significant gas reserves can be commercialised without NEGI, including:
  - New sales through LNG production at Darwin
  - Incremental gas sales into the domestic NT market
  - New gas commercialisation projects throughout the NT
- 12 mboe of undeveloped liquids reserves\* at Mereenie not currently valued (possible oil price recovery play)
- Mereenie Oil production could add scale to future discoveries in oil-prone EP115

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\* Estimate based on reserve data presented in the Mereenie data room and recent production history

# WHY DOMESTIC GAS?

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- The Gas Industry is in a state of flux and change.

- ✓ *“Out of all the fossil fuels, natural gas has the highest absolute growth. The global demand for natural gas increases by half over the period to 2035”*

*Keisuke Sadamori IEA – 29/13/2013*

- Oil and Domestic Gas prices are not linked.



- The main goal of the Mereenie acquisition is to facilitate the connection of our Northern Territory Gas Fields to the eastern seaboard markets.

- ✓ *“Without affordable and reliable gas supplies our manufacturers will struggle to compete and households will pay higher prices.”*

*NSW Premier Mike Baird – 07/11/2014*

- Deep & Liquid market
- Creation of hubs and transparent pricing
- New model could emerge
- Days of 30 year bi-lateral contracts are probably numbered
- US & UK type markets could emerge
  - Infrastructure will follow that model

# WHAT NEGI MEANS FOR CENTRAL



NEGI would unlock value in CTP's production assets and surrounding exploration portfolio:

- ✓ East Coast market demand unsatisfied → significant shortfall becoming apparent
- ✓ NEGI connects CTP's gas reserves to the high-value East Coast markets (e.g. recent IPL 15PJ/yr HOA)
- ✓ Total target gas sales across CTP's portfolio following NEGI is 15 – 25 PJ per annum (CTP Share) with an NPV in the order of \$200M.
- ✓ Access to this market will significantly increase—the value of CTP's exploration acreage.
- ✓ Exploration capital to become more readily available following market access
- ✓ Acquired the Mereenie Alice Springs Oil Pipeline and easement – possible alternative route to Alice Springs for NEGI's Moomba option

- ✓ **10 October 2014:** COAG appoints NT Government to lead the process
- ✓ **7 November 2014:** NSW & NT sign gas pipeline MOU
- ✓ **16 December 2014:** The Giles Government receives 14 Expressions of Interest
- ✓ **19 December 2014:** 11 companies shortlisted to proceed to the next stage of the bid process
- ✓ **1 April 2015:** 4 companies are invited to participate in the Request for Final Proposals stage “the pipeline is now almost certain” – Adam Giles
- ✓ **12 May 2015:** Federal Budget announces \$5bn in concessional loans for infrastructure projects in WA, NT & QLD including pipelines
- ❑ **Q4 2015:** Selection of a preferred NEGI proponent
- ❑ **2016:** NEGI Financial Investment Decision (FID)
- ❑ **2018:** NEGI pipeline commencement

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# PART III: OUTLOOK

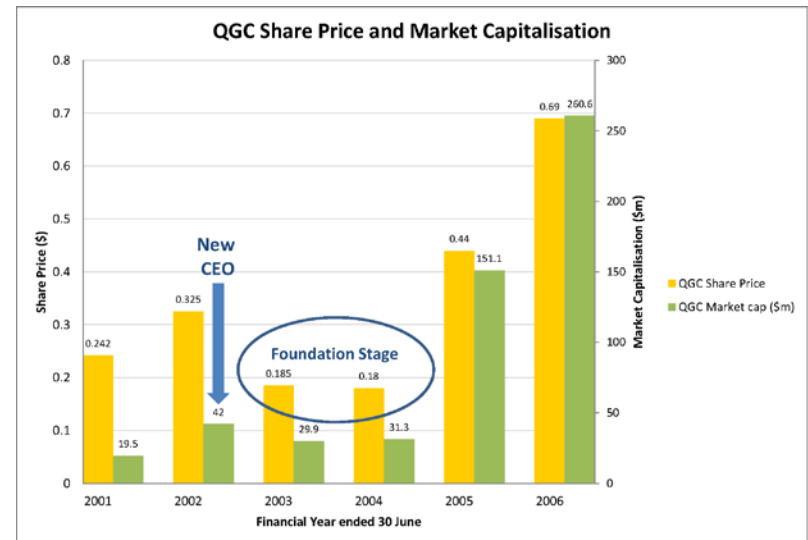
- THE FOUNDATIONS ARE LAID -

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# THE FOUNDATIONS OF SUCCESS



- In the last three years Central has laid the foundations necessary for market success by establishing supply contracts, field development, certified reserves and financing ahead of the NEGI domestic supply pipeline.
- Similarly, QGC took two years to lay its foundations which established local CSG supply. This made the proposed PNG pipeline unnecessary and changed fundamentally the market opportunities.
- After two years marking time, QGC's share price began its steady rise.



Source: QGC Annual Report 30-June-2006 (page 38)



## Supply Contracts:

- CTP has 13 TJ/day of existing gas contracts under its operatorship (cf 11 TJ/day at QGC in May 2006)<sup>(1)</sup> and on an equity accounted basis 10.5 TJ/day (cf QGC 10 TJ/day in May 2006)<sup>(2)</sup>
- CTP has NEGI catalyst to come (QGC had PNG Pipeline demise to come)

## Field Development:

- CTP has fields developed capable of producing 60 TJ/day (cf QGC in August 2006 80 TJ/day)<sup>(3)</sup>

(1) Source: QGC Prospectus 4 August 2006 (Page 14)

(2) Source: QGC Prospectus 4 August 2006 (Page 14)

(3) Source: QGC Prospectus 4 August 2006 (Page 5)

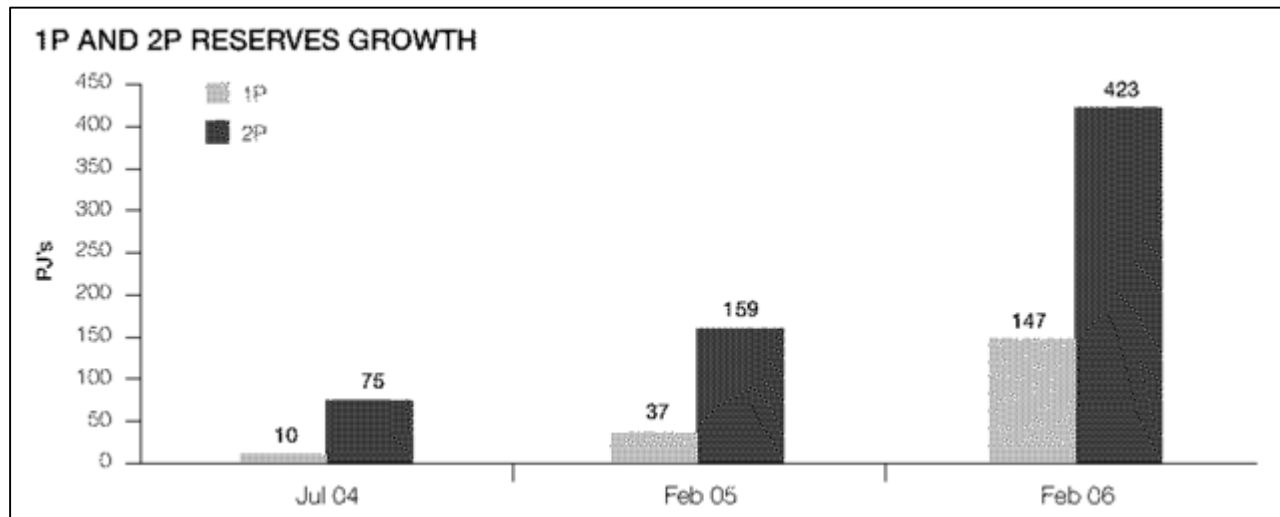
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# THE FOUNDATIONS OF SUCCESS



## Reserves Certification:

CTP is presently undertaking baseline for certified reserves starting with Palm Valley then Dingo then Mereenie (target by August 170 PJ and by end of the year 400 PJ).



Source: QGC Prospectus 04-Aug-2006

## Financing:

- CTP has 368 million shares on issue  
(cf QGC 353 million as at 30 June 2005)<sup>(1)</sup>
- CTP has \$47 million in debt  
(cf QGC \$43 million as at 30 June 2006)<sup>(2)</sup>
- In fiscal year 2015-2016 will begin eating into tax losses  
(cf QGC in 2006/2007)

(1) Source: QGC Annual Report 30 June 2005 (page 46)

(2) Source: QGC Annual Report 30 June 2006 (page 54)

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# EXTRACT FROM QGC PROSPECTUS



## Energy Outlook

In the last 5 years, the price of Australian thermal coal for export has approximately doubled, and oil prices have trebled. However, gas prices in Australia have remained relatively static, so much so that the price is now only about one-quarter of US or European gas prices.

Based upon the pricing relativities of alternate fuels, QGC's Board has taken the strategic view that gas prices in Australia will increase more than CPI in the longer term (5-15 years). The comparatively higher priced US and European markets will also have a benchmarking effect in terms of Australian gas pricing.

For these reasons, QGC will endeavour to focus upon shorter to intermediate term contracts (up to 5-10 years) and maintain flexibility to take advantage of expected higher prices in the longer term. The exceptions to this strategy will be in cases where:

- the contract price tracks the price of an external commodity in which gas is a major input such as electricity; or
- it is for a long term strategic purpose, such as augmenting pipeline infrastructure enabling QGC to open up more market opportunities; or
- a longer term is required for financing purposes.

4 August 2006

QUEENSLAND GAS COMPANY LIMITED

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