

Acquisition of Skilled Group

Chris Sutherland, Managing Director 24 June 2015



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Safety pause





JSA – Job Safety Analysis

Every Job needs a plan



NOTES:

- Actual box dimensions are 1816mmx 1190mm x 320mm. (ie, 3 x boxes are shown in photo.)
- Actual box has only 2 hand openings thus making 4 person lift difficult.
- Actual task requires a lift height of approx. 300-400—mm and a lateral travel of approx. 500 – 1000mm to place onto trolley as per below photo. Assessment of the lift indicates, 2 men can safely manage the box onto the trolley with good control of the box.





1 Transaction overview

Programmed to acquire 100% of Skilled 1 via a recommended scheme of arrangement ("Scheme")

2 Terms

- 0.55 Programmed shares for each Skilled share ("Scrip Scheme Consideration") PLUS \$0.25 cash for each Skilled share ("Cash Scheme Consideration")
- Programmed shareholders to own 47.6% of the combined group

3 Strategic rationale

- Increased scale enabling lower unit costs and enhanced organic growth opportunities
- Improved sector and customer diversification
- Enhanced capability to compete for larger contracted outsourcing opportunities

Skilled Group Ltd.

^{2.} The Cash Scheme Consideration will be reduced to the extent Skilled declares one or more dividends prior to implementation of its Scheme





4 Synergies and integration

- More than \$20m of pre tax synergies within 12 months of implementation
- Plan to capture further synergies thereafter
- Joint integration committee formed to develop and execute effective implementation and deliver the synergies

5 Financial impact

- ★ Expected to be materially EPS accretive ¹
- Greater trading liquidity and other equity market benefits
- * Target net debt/EBITDA of combined group is 2.0x or less2, deleveraging from there

6 Timetable and conditions

- Limited conditions: Material adverse change, Skilled shareholder approval, favourable independent expert's report
- Scheme meeting expected late September, implementation shortly thereafter





Vision for the combined group



Market leadership

Market leadership used to drive a stronger brand; with the best people; improved customer service, risk management and contract performance; and application of the best IT systems and online tools

Increased scale

A larger group enables lower unit costs and enhanced organic growth opportunities



Programmed's vision is to create a stronger, more efficient and more competitive workforce solution provider covering staffing, maintenance and facility management operations. diversified across all sectors of the economy and better positioned to take advantage of growth opportunities

Enhanced capability

Will provide greater ability to compete for larger outsourcing opportunities that are emerging in the market place

Significant synergies

- More than \$20m of pre tax synergies within 12 months of implementation
- Plan to capture further synergies thereafter

SKILLED

Conservative capital structure

Target net debt/EBITDA of combined group is 2.0x or less², deleveraging from there

Improved earnings diversity

Greater resilience to withstand external challenges

Complementary customer base

Limited customer overlap and good opportunities to sell further services across all customers

Strong financial metrics

Expected to be materially EPS accretive ¹



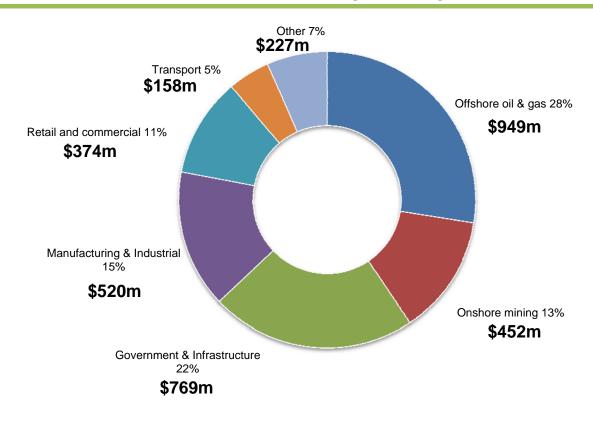


Combined group revenue



>\$3.4bn revenue¹, increased end market diversity

FY15 Revenue by industry²





Combined group overview



Chris Sutherland to continue as CEO of Programmed with the management team to consist of executives from both Programmed and Skilled

	Maintenance and Facility Management	Marine	Staffing
Activities	 Long term contracts 	 Vessel management and manning 	Blue collar
	 Painting, grounds, corporate imaging, electrical and communications 	 Offshore oil and gas construction support, maintenance and operational 	 White collar / professional / semi professional
	 Facilities and project management 	services	 Managed workforce
	 Industrial / plant / mining and industrial 	 Catering and hotel services 	 OneShift
	maintenance and shutdown services	 Logistics and project management 	
Customers	Education	 Offshore oil and gas 	Health
	 Social housing 	 Ports and harbour 	 Engineering
	Health	 Coastal mining 	Mining
	Aged care		 Construction
	Retail		 Transport & logistics
	Mining		 Manufacturing
	 Manufacturing 		• IT
	Water		
	Tourism		
	 Transport 		
Revenue ¹ \$3.4bn	\$1.1bn (32%)	\$0.8bn (24%)	\$1.5bn (44%)

^{1.} Segment revenue based on the following assumptions:

Maintenance and Facility Management: FY15 reported revenue from Programmed's Property and Infrastructure segment and estimated \$275m revenue contribution from Ativo and Thomas and Coffey

Offshore: FY15 reported revenue from Programmed's Marine segment and FY15 broker consensus forecast for Skilled's Engineering and Marine Services segment less estimated \$275m revenue contribution from Ativo and Thomas and Coffey



Maintenance and Facility Management



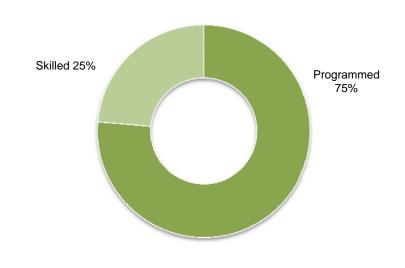
Segment overview

Segment overview

- Programmed has a large maintenance and facility management business and is well advanced in building a strong presence in the PPP infrastructure market
- Skilled has a smaller engineering maintenance business focused in the manufacturing, industrial and mining markets
- Highly cash generative businesses with relatively stable long-term revenue streams
- Combination will provide improved diversity for both sets of shareholders
- Enhanced ability to compete for larger contracted outsourcing opportunities that are emerging in the marketplace

Financial contribution¹

FY15 REVENUE c\$1.1bn





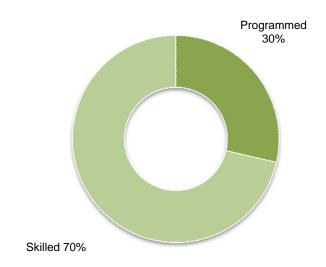


Segment overview

- Programmed offers outsourced vessel management, manning and logistics services
- Skilled operates a number of vessels as well as providing outsourced vessel management, manning and logistics services
- The businesses are complementary in key port locations in Northern Australia and New Zealand
- Combination better positioned to manage a lower oil price environment

Financial contribution¹

FY15 REVENUE c\$0.8bn







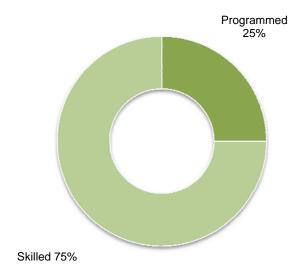


Segment overview

- Significantly enhances scale
- Lower unit costs
- Can leverage existing technology investments
- Improve risk management
- Opportunity to sell Skilled white collar services to Programmed customers

Financial contribution¹

FY15 REVENUE c\$1.5bn





Synergies



- Project more than \$20m of pre tax synergies after 12 months from the implementation date
- Plans to capture further synergies thereafter
- No 'net synergy benefit' expected during Programmed FY16 ending March 2016, after taking into account expected integration costs and timing (approximately \$11m)

Revenue opportunities

- Enhanced selling opportunities across a wider pool of customers
- Leveraging significantly enlarged database of employees
- Large size of group enhances ability to compete for larger outsourcing opportunities emerging in the market

Cost benefits

- Corporate cost savings
- HR/workers compensation savings
- Office/branch cost savings
- IT cost savings



Key transaction terms



Refer to the full Scheme Implementation Agreement attached to Programmed's ASX announcement

Conditions	 Material adverse change Skilled shareholder approval Independent Expert's Report confirming best interest test for Skilled shareholders
Joint Integration Committee	 Committee formed and will hold regular meetings
Break Fee	* \$3.5 million reciprocal
Exclusivity	Non-solicit, no-shop, matching right







Skilled Scheme Booklet submitted to ASIC	Early August 2015	
First Court Date	Mid August 2015	
Scheme Meeting for Skilled shareholders	Late September 2015	
Second Court Date	Early October 2015	
Effective Date	Early October 2015	
Implementation Date	Mid October 2015	