



IOOF Holdings Ltd  
ABN 49 100 103 722  
Level 6, 161 Collins St  
Melbourne VIC 3000

GPO Box 264  
Melbourne VIC 3001  
Phone: 13 13 69  
[www.ioof.com.au](http://www.ioof.com.au)

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**IOOF HOLDINGS LIMITED**  
**Funds Under Management, Administration, Advice and Supervision (FUMAS)<sup>1</sup>**  
**for the period 31 March 2015 to 30 June 2015**

IOOF Holdings Ltd (IOOF) has achieved positive and growing flows in all operating segments for the fourth quarter of the 2015 financial year. The positive net flows were offset by market movements giving rise to a modest 0.5% decline in FUMAS compared to the prior quarter. At 30 June 2015, FUMA (FUMAS excluding Supervision) was \$123.6 billion and FUMAS was \$153.1 billion.

Strong organic growth within IOOF's flagship platforms continued with a record quarterly positive net flow of \$467 million bringing total net flows for the financial year to \$1.7 billion (FY14: \$1.4 billion). Total platform flows were a positive net flow of \$513 million for the quarter. IOOF has achieved positive net flows to its platforms in each of the last ten quarters.

IOOF's advice businesses continued their strong growth with \$707 million in positive net flow for the quarter and a record \$2.2 billion of positive net flow for the year.

The Investment Management segment delivered positive net flows of \$705 million for the quarter. The multi-manager business maintained its positive momentum and Perennial successfully launched a new listed investment company to fund its Wealth Defender product.

IOOF Managing Director, Chris Kelaher, commented, "This is a strong result that shows continued momentum across all segments. Year on year growth of more than 20% in net flows into our flagship platforms and the strong growth in FUMAS throughout 2015 reflects the benefits of our integrated service offering and strong partnerships with quality advisors".

Enquiries:

David Coulter  
Chief Financial Officer  
T: 03 8614 4461

Nerida Mossop  
Head of Investor Relations  
T: 03 8614 4530

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<sup>1</sup> Internal transfers have been excluded from these flows which is consistent with prior disclosures

## Funds Movement Quarter Ended 30 June 2015

All amounts \$m	FUMA 31-Mar-15	Net flow	Market/Other	FUMA 30-Jun-15
Platform Flagship	21,050	467	(807)	20,710
Platform Transition	14,633	45	(521)	14,157
<b>Platform Total</b>	<b>35,683</b>	<b>513</b>	<b>(1,328)</b>	<b>34,868</b>
Investment Management	39,191	705	(1,071)	38,825
Advice	50,473	707	(1,314)	49,866
<b>Total FUMA</b>	<b>125,347</b>	<b>1,925</b>	<b>(3,713)</b>	<b>123,559</b>
Supervision	28,639			29,589
<b>Total FUMAS</b>	<b>153,986</b>			<b>153,148</b>
<b>Included above:</b>				
Shadforth Investment Management	6,613	79	(169)	6,523
Shadforth Advice	14,905	200	(345)	14,760

## Funds Movement 2015 Financial Year

All amounts \$m	FUMA 30-Jun-14	Net flow	Acquired FUMA	Divested FUMA	Market/Other	FUMA 30-Jun-15
Platform Flagship	18,232	1,716			761	20,710
Platform Transition	13,694	(42)			506	14,157
<b>Platform Total</b>	<b>31,926</b>	<b>1,674</b>			<b>1,267</b>	<b>34,868</b>
Investment Management	31,420	255	5,847	(407)	1,303	38,825
Advice	32,591	2,154	13,695		1,425	49,866
<b>Total FUMA</b>	<b>95,937</b>	<b>4,084</b>	<b>19,542</b>	<b>(407)</b>	<b>3,996</b>	<b>123,559</b>
<b>Supervision</b>	25,998					29,589
<b>Total FUMAS</b>	<b>121,935</b>					<b>153,148</b>
<b>Included above:</b>						
Shadforth Investment Management	-	430	5,847	-	246	6,523
Shadforth Advice	-	673	13,695	-	391	14,760

Shadforth "Acquired FUMA" is the size of Shadforth at the time of acquisition, less Investment Management non-material adjustments to align reporting with IOOF's methodologies.

## Funds by Segment

