

Rule 4.7B

Appendix 4C

Quarterly report for entities admitted on the basis of commitments

| Name of entity Fr | eelancer Limited |
|--------------------|-----------------------------------|
| ABN | Quarter ended ("current quarter") |
| 66 141 959 042 | 30 June 2015 |

Under the conditions of Freelancer's listing on the ASX in November 2013, Freelancer is required to provide quarterly cash flow reports to the ASX. This unaudited cash flow report is for the quarter ended 30 June 2015.

At 30 June 2015, Freelancer had cash balances of \$31.1 million. Net cash inflows for the quarter were \$9.1 million, comprising:

- net operating cash inflows of \$0.01 million;
- net investing cash outflows of \$0.8 million, which is inclusive of a \$0.6 million deposit paid towards the acquisition of escrow.com; and
- net financing cash inflows of \$9.8 million resulting from placement of ordinary shares (net of transaction costs) and the repayment of Employee Share Plan (ESP) loans provided by the Company to finance the original purchase of vested ESP shares.

Unaudited consolidated statement of cash flows

| | | Current | Year to date |
|--|---|---------|--------------|
| Cash flows related to operating activities | | quarter | (6 months) |
| | | \$A'000 | \$A'000 |
| 1.1 | Receipts from customers | 8,780 | 16,738 |
| 1.2 | Payments for | | |
| | (a) staff costs | (4,108) | (8,124) |
| | (b) advertising and marketing | (1,366) | (2,442) |
| | (c) research and development | - | - |
| | (d) leased assets | - | - |
| | (e) other working capital | (3,239) | (5,179) |
| 1.3 | Dividends received | - | - |
| 1.4 | Interest and other items of a similar nature received | 16 | 23 |
| 1.5 | Interest and other costs of finance paid | - | - |
| 1.6 | Income taxes refunded/ (paid) | (14) | (33) |
| 1.7 | Other: | | |
| | (a) Government grant revenue | 59 | 119 |
| | Net operating cash flows | 128 | 1,101 |



| | | Current quarter \$A'000 | Year to date (6 months) \$A'000 |
|------|--|-------------------------------|---------------------------------------|
| 1.8 | Net operating cash flows (carried forward) | 128 | 1,101 |
| | Cash flows related to investing activities | | |
| 1.9 | Payment for acquisition of: | | |
| | (a) businesses (item 5) | - | - |
| | (b) equity investments | - (4) | - |
| | (c) intellectual property | (4) | (6) |
| | (d) physical non-current assets(e) other non-current assets | (167) (648) | (333) (648) |
| 1.10 | Proceeds from disposal of: | (048) | (046) |
| 1.10 | (a) businesses (item 5) | _ | _ |
| | (b) equity investments | _ | - |
| | (c) intellectual property | - | - |
| | (d) physical non-current assets | - | - |
| | (e) other non-current assets | - | - |
| 1.11 | Loans to other entities | - | - |
| 1.12 | Loans repaid by other entities | - | - |
| 1.13 | Other | - | - |
| | Net investing cash flows | (819) | (988) |
| 1.14 | Total operating and investing cash flows | (691) | 114 |
| | Cash flows related to financing activities | | |
| 1.15 | Proceeds from issues of shares, options, etc. ¹ | 9,825 | 9,862 |
| 1.16 | Proceeds from sale of forfeited shares | - | - |
| 1.17 | Proceeds from borrowings | - | - |
| 1.18 | Repayment of borrowings | - | - |
| 1.19 | Dividends paid | - | - |
| 1.20 | Other: | - | - |
| | (a) Capitalised IPO costs | - | - |
| | Net financing cash flows | 9,825 | 9,862 |
| | Net increase (decrease) in cash held | 9,134 | 9,976 |
| 1.21 | Cash at beginning of quarter/year to date | 22,143 | 20,210 |
| 1.22 | Exchange rate adjustments | (144) | 948 |
| 1.23 | Cash at end of quarter | 31,134 | 31,134 |

¹ As the ESP is considered in substance a share option, ESP shares issued and corresponding loans receivable are not recognised by the Company in its financial statements. The loan receivable does not satisfy the "probable future benefits following to the entity" criteria of SAC 2 *Framework for the Preparation and Presentation of Financial Statements* on the basis that the loan is non-recourse. ESP shares are therefore not considered issued to participants until the corresponding loans are repaid, at which time the Company recognises an increase in the issued capital and increase in cash.



Payments to directors of the entity and associates of the directors Payments to related entities of the entity and associates of the related entities

| | | Current quarter \$A'000 |
|--------|--|----------------------------|
| 1.24 | Aggregate amount of payments to the parties included in item 1.2 | 208 |
| 1.25 | Aggregate amount of loans to the parties included in item 1.11 | - |
| 1.26 | Explanation necessary for an understanding of the transactions | |
| | 1.24 includes directors' fees and salaries paid in the quarter. | |
| Non-ca | ash financing and investing activities | |

| 2.1 | Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows |
|-----|--|
| | N/A |
| 2.2 | Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest |
| | N/A |

Financing facilities available

| | | Amount available \$A'000 | Amount used \$A'000 |
|-----|-----------------------------|-----------------------------|------------------------|
| 3.1 | Loan facilities | - | - |
| 3.2 | Credit standby arrangements | - | - |



Reconciliation of cash

| Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows. | | Current quarter \$A'000 | Previous quarter \$A'000 |
|---|---|----------------------------|-----------------------------|
| 4.1 | Cash on hand and at bank | 23,329 | 21,400 |
| 4.2 | Deposits at call | 7,805 | 743 |
| 4.3 | Bank overdraft | - | - |
| 4.4 | Other (provide details) | - | - |
| | Total: cash at end of quarter (item 1.23) | 31,134 | 22,143 |

Acquisitions and disposals of business entities

| | | Acquisitions (Item 1.9(a)) | Disposals (Item 1.10(a)) |
|-----|---|----------------------------|-----------------------------|
| 5.1 | Name of entity | - | - |
| 5.2 | Place of incorporation or registration | - | - |
| 5.3 | Consideration for acquisition or disposal | - | - |
| 5.4 | Total net assets | - | - |
| 5.5 | Nature of business | - | - |

Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

| | Dated 30 July 2015 |
|-------------------|--------------------|
| Neil Katz | |
| Company Secretary | |



Notes

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
- 2. The definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
- 3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.