

Platinum Asset Management Limited

Kerr Neilson, Managing Director
30 June 2015, Yearly Analyst Briefing
21 August 2015

PTM yearly results

	JUN 2015 (\$MN)	JUN 2014 (\$MN)	\$ CHANGE	% CHANGE
Management and admin fees	338.6	285.1	53.5	
Performance fees	2.3	27.4	(25.1)	
Interest income	7.1	9.5	(2.4)	
Net gains / (losses) on FX, FA & other income	12.4	(2.2)	14.6	
Total revenue	360.4	319.8	40.6	12.7
Staff costs	27.9	31.1	(3.2)	(10.3)
Custody and unit registry costs	16.3	13.8	2.5	18.1
Business development costs	4.8	4.0	0.8	20.0
Research	1.9	1.9	-	0.0
Other costs	7.9	8.0	(0.1)	(1.2)
Total costs	58.8	58.8	-	0.2
Pre-tax profit	301.6	261.0	40.6	15.5
Income tax expense	88.1	71.1	17.0	23.9
Net profit after tax	213.5	189.9	23.6	12.4
Diluted EPS	36.66	32.44		13.0
Average FUM	26.1	22.3		17.3
Total no. of shares – issued (mn)	586.7	580.3		
Total no. of shares – options (mn)	-	6.4		

PTM yearly results

(as at 30 Jun 2015)

Management fee revenue	up 19%	+\$54mn
Performance fee revenue		-\$25mn
Costs		flat
Pre-tax profit	up 16%	+\$41mn
Income tax	up 24%	+\$17mn
Net profit after tax	up 12%	+\$24mn

Funds Under Management (\$mn, yearly to 30 Jun 2015)

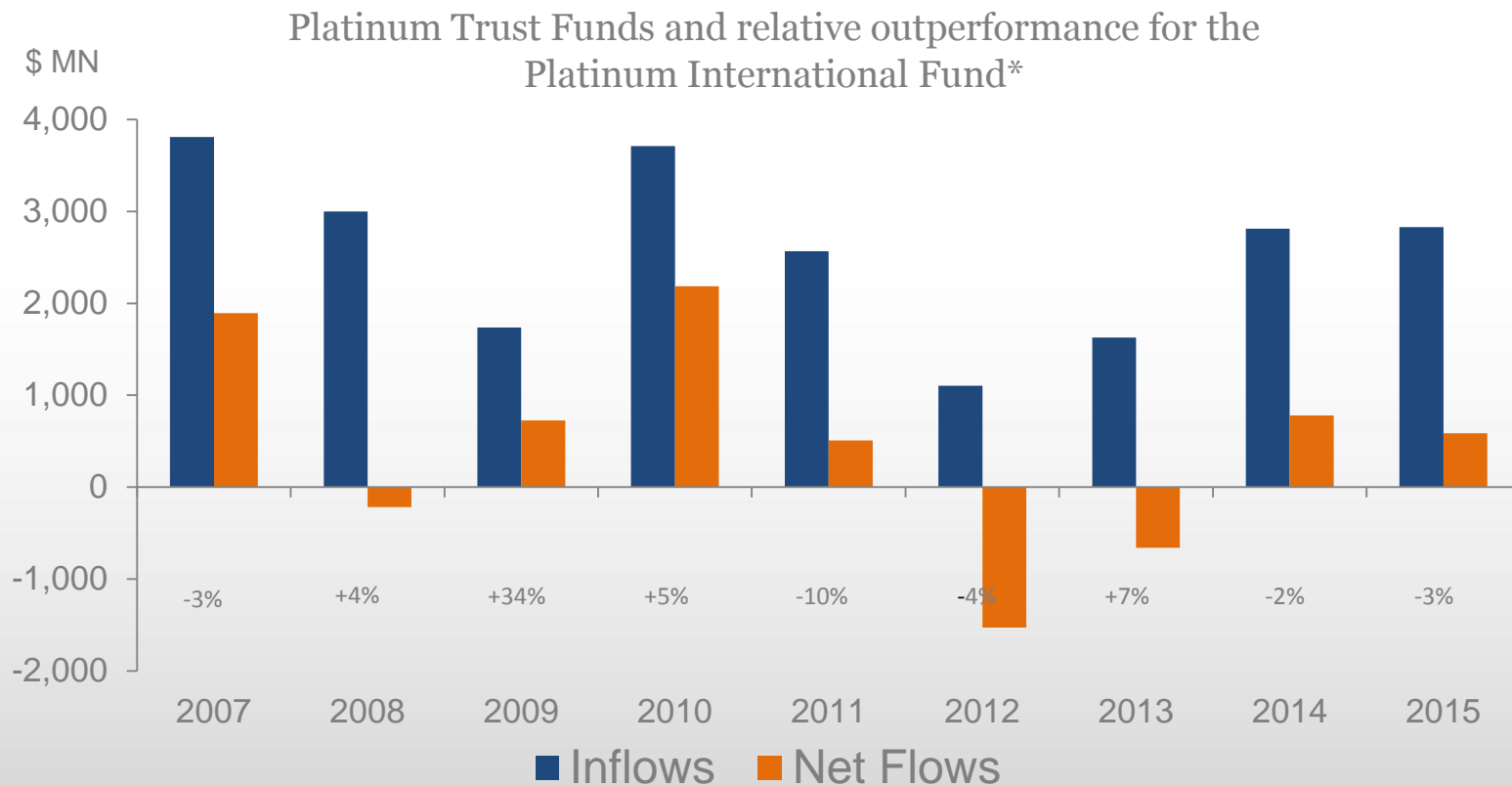
FUNDS	OPENING BALANCE (1 JULY 2014)	FLOWS	DISTRIBUTIONS	INVESTMENT PERFORMANCE	CLOSING BALANCE (30 JUNE 2015)
Platinum Trust Funds and Platinum Global Fund	15,861	911	(1,425)	3,770	19,117
MLC Platinum Global Fund	1,079	(187)	-	221	1,113
Management Fee Mandates	2,119	(189)	-	445	2,375
'Relative' Performance Mandates ¹	3,190	(316)	-	671	3,545
'Absolute' Performance Mandates	693	(139)	-	155	709
TOTAL	22,942	80	(1,425)	5,262	26,859

The funds under management as at 31 July 2015: \$27,904 million*.

* Includes outflow of \$85mn in UCITS seeding repaid to Platinum.

¹ Performance fee calculated to 30 June – all global mandates. The FUM consists of PT Funds performance fee clients - \$267mn and super mandates \$3.28bn.

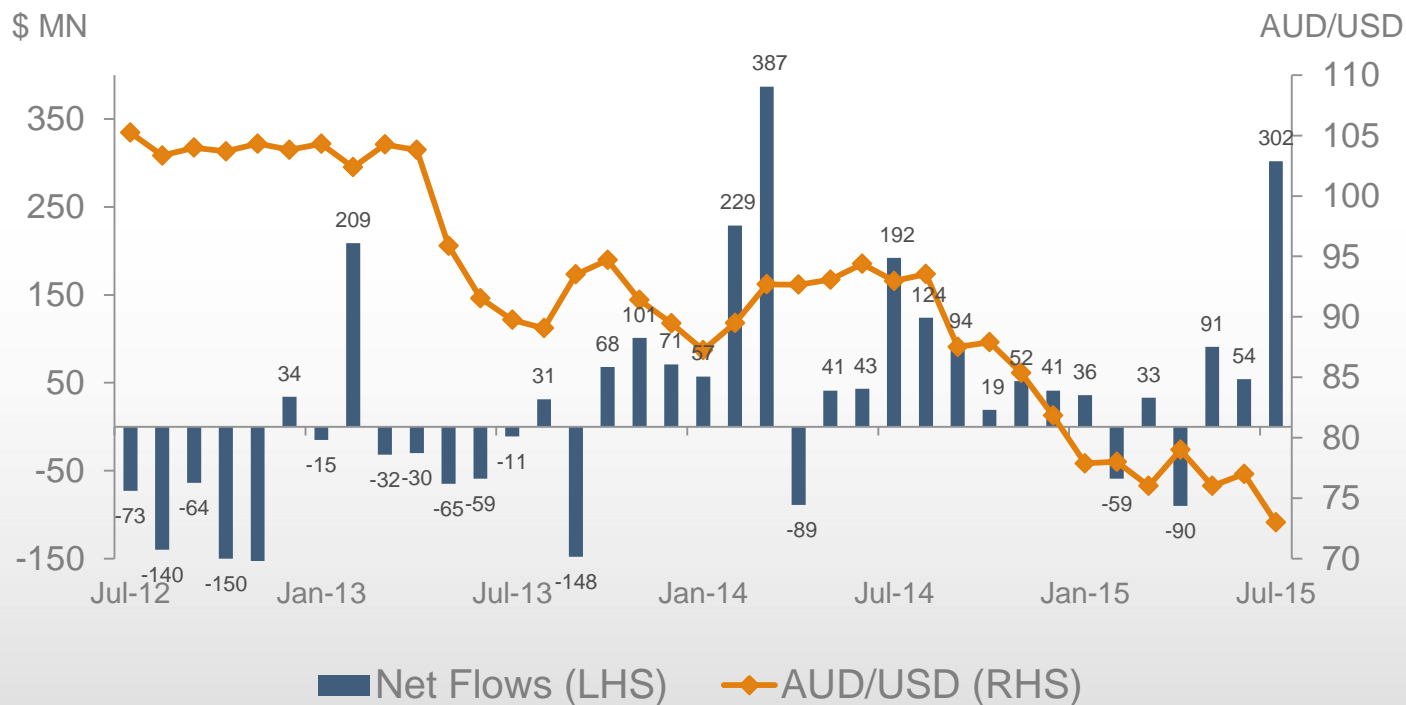
Inflows and net flows



Figures exclude the 30 June annual distribution

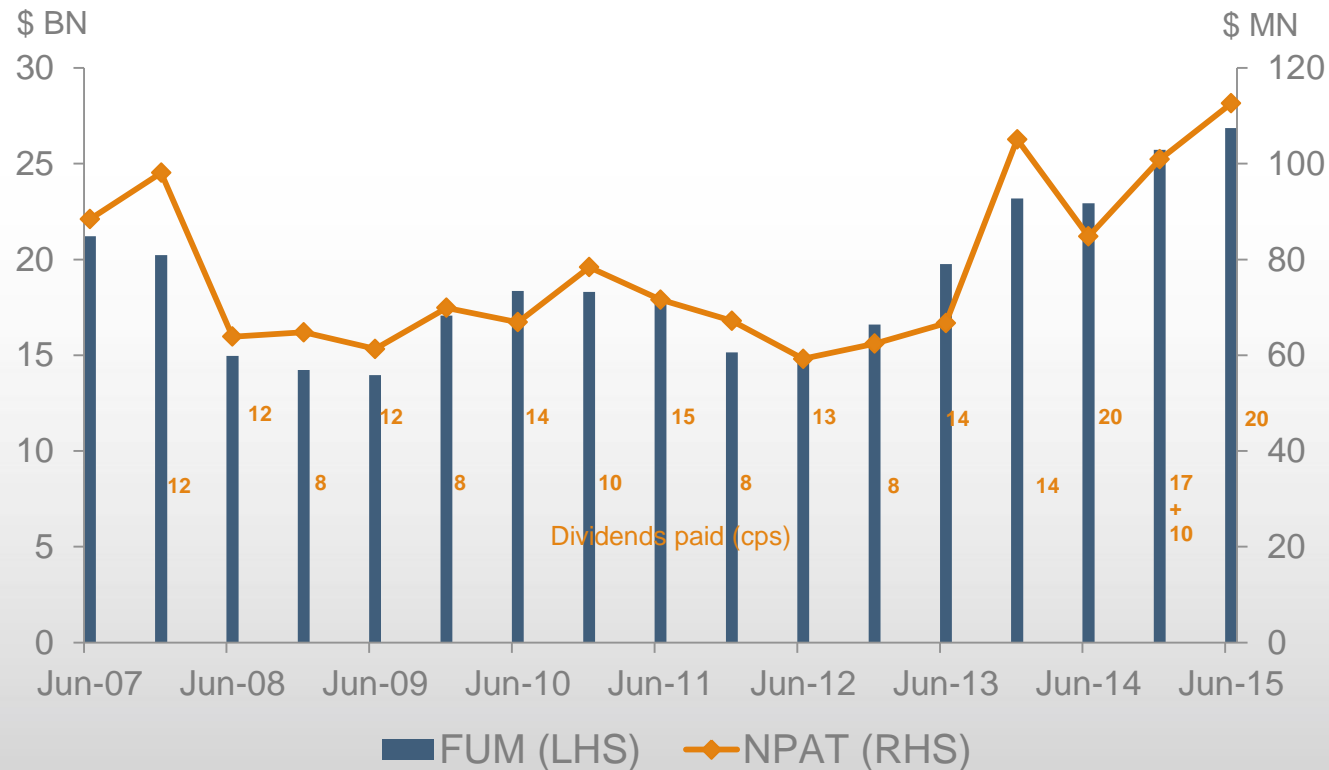
*Relative outperformance from the flagship Platinum International Fund to the MSCI AC World Net Index

PT Funds – monthly net flows with AUD/USD overlay



- ¹ Surprisingly sluggish response by Australian retail investors to A\$ decline and movement to overseas equities.
- ² Strong Australian market has masked overseas opportunities.
- ³ The value of overseas investments will become more stark as Australian economy struggles and A\$ declines.

FUM and net profit after tax (half-yearly)



Initiatives

1. Distribution strategy – adviser and direct-to-consumer focus.

(35K PT funds reports mailed out to investors and advisers each quarter; expanding *The Journal* section of our website to video; national adviser and investor road shows; marketing strategies continue – recent events held with Morningstar - access to direct audience/SMSF and FPA annual adviser congress.)

2. Platinum Asia Investments Limited (PAI) LIC – launch 21 September 2015.

3. Three UCITS (Undertaking for Collective Investment in Transferable Securities) – launch September 2015.

4. Professional investor development continuing – but long lead times.

5. New appointments: CFO, Company Secretary/Legal Counsel and expansion of the compliance team to five members

Outlook

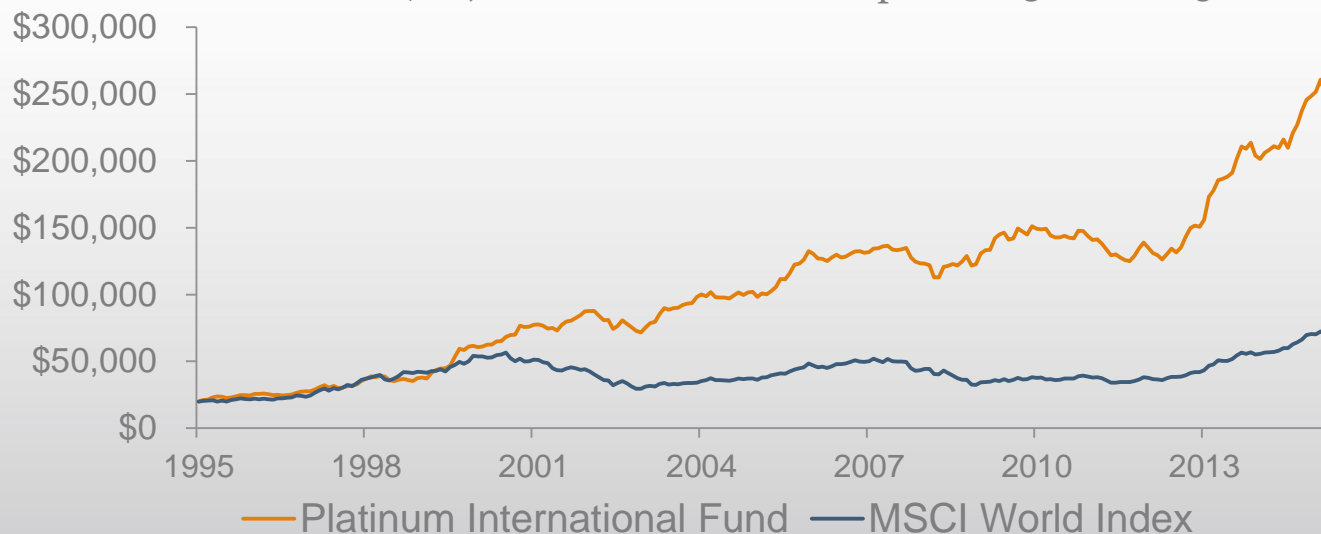
1. Small teams and specialist approach generating large idea base.
2. Competitive debasement of currencies positive for real assets - equities.
3. A\$ weakness and more foreign equity exposure probable.
4. Remain index agnostic in a world of shifting goal posts.

PIF Performance

(% compound pa, to 31 Jul 2015)

	<u>3 mths</u>	<u>6 mths</u>	<u>1 yr</u>	<u>3 yrs</u>	<u>5 yrs</u>	<u>Since Inception</u>
International Fund	2.2	8.1	21.8	26.8	12.3	13.4
<i>MSCI All Country World Net Index</i>	5.7	11.6	30.2	27.2	15.1	6.7

Value of \$20,000 invested since inception to 31 Jul 2015



Disclaimer

Platinum Asset Management Limited ABN 13 050 064 287 has prepared this presentation material.

Performance results shown have been calculated using the Platinum International Fund's unit price and represent the combined income and capital return for the specified period. They are net of fees and costs (excluding the buy-sell spread and any investment performance fee payable), pre-tax, and assume the reinvestment of distributions.

MSCI data has been sourced through MSCI Inc.