Macquarie Telecom Group Limited

Appendix 4E

Preliminary final report Financial year ended 30 June 2015

1. Results for announcement to the market

| | | | | | \$A'000 |
|--|----|---------------------|----|----|--------------------------|
| Revenue and other income | do | wn 2.2 | 2% | to | 192,393 |
| (Loss) after tax attributable to members | do | wn 451.8 | 3% | to | (4,282) |
| Net (loss) for the period attributable to members | do | wn 451.8 | 3% | to | (4,282) |
| Dividends (distributions) | | ount per ecurity | | | ked amount r security |
| Final dividend | | 25 ¢ | ; | | 25 ¢ |
| Previous corresponding period | | NIL ¢ | ; | | NIL ¢ |
| Record date for determining entitlements to the dividend Payment date | 1 | 5 September | | | |
| | | | | | |

2. Statement of Comprehensive Income

| | Notes | CONSOLIDATED | |
|--|-------|--------------|-----------|
| | | 2015 | 2014 |
| | | \$'000 | \$'000 |
| Revenue and other income | 6.1 | 192,393 | 196,792 |
| Expenses | 6.1 | (197,366) | (197,665) |
| Results from operating activities | • | (4,973) | (873) |
| Finance income | | 119 | 175 |
| Finance costs | | (1,582) | (1,307) |
| (Loss) before income tax | | (6,436) | (2,005) |
| Income tax credit | | 2,154 | 1,229 |
| (Loss) after income tax for the year attributable to owners of the parent | | (4,282) | (776) |
| Other comprehensive income | | | |
| Items that may be reclassified to profit and loss: | | | |
| Exchange differences on translation of foreign operations | | (55) | (7) |
| Total comprehensive (loss) for the year attributable to owners of the parent | = | (4,337) | (783) |

3. Statement of Financial Position

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|------|------|----|-----|------------|----|---|
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| | CONCOLIDATED | | |
|-------------------------------|--------------|---------|--|
| | 2015 | 2014 | |
| | \$'000 | \$'000 | |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 6,410 | 4,715 | |
| Receivables | 7,790 | 9,793 | |
| Accrued income | 5,081 | 4,489 | |
| Current tax receivable | - | 605 | |
| Assets held for sale | 43,275 | - | |
| Other | 4,157 | 5,167 | |
| TOTAL CURRENT ASSETS | 66,713 | 24,769 | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 51,679 | 102,012 | |
| Intangibles | 11,065 | 15,052 | |
| Deferred tax assets | 6,201 | 4,047 | |
| Other | 51 | 353 | |
| TOTAL NON-CURRENT ASSETS | 68,996 | 121,464 | |
| TOTAL ASSETS | 135,709 | 146,233 | |
| CURRENT LIABILITIES | | | |
| Payables | 23,011 | 27,357 | |
| Borrowings | 21,000 | · - | |
| Current tax liabilities | - | - | |
| Provisions | 1,595 | 1,588 | |
| Other | 229 | 299 | |
| TOTAL CURRENT LIABILITIES | 45,835 | 29,244 | |
| NON-CURRENT LIABILITIES | | | |
| Borrowings | - | 23,500 | |
| Deferred tax liabilities | - | | |
| Provisions | 865 | 991 | |
| Other | 1,503 | 707 | |
| TOTAL NON-CURRENT LIABILITIES | 2,368 | 25,198 | |
| TOTAL LIABILITIES | 48,203 | 54,442 | |
| NET ASSETS | 87,506 | 91,791 | |
| EQUITY | | | |
| Contributed equity | 42,991 | 42,991 | |
| Reserves | 169 | 172 | |
| Retained earnings | 44,346 | 48,628 | |
| TOTAL EQUITY | 87,506 | 91,791 | |
| •- | | , | |

4. Statement of Changes in Equity

| | Contributed Equity | Reserves | Retained Earnings | Total |
|---|-----------------------|----------|----------------------|---------|
| | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1 July 2013 | 42,991 | 179 | 54,436 | 97,606 |
| Total comprehensive income for the year | <u>-</u> | (7) | (776) | (783) |
| Transactions with owners in their capacity as owners: | | | | |
| Dividends provided for or paid | - | - | (5,032) | (5,032) |
| Total | - | - | (5,032) | (5,032) |
| At 30 June 2014 | 42,991 | 172 | 48,628 | 91,791 |
| • | | | | |
| | Contributed Equity | Reserves | Retained Earnings | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1 July 2014 | 42,991 | 172 | 48,628 | 91,791 |
| Total comprehensive (loss) for the year | - | (55) | (4,282) | (4,337) |
| Transactions with owners in their capacity as owners: | | | | |
| Share based payment | - | 52 | - | 52 |
| Total | - | 52 | - | 52 |
| At 30 June 2015 | 42,991 | 169 | 44,346 | 87,506 |

5. Statement of Cash Flows

| | Notes | CONSO | LIDATED |
|---|-------|--|--|
| | | 2015 \$'000 | 2014 \$'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | · | · |
| Receipts from customers Payments to suppliers and employees Interest received Interest paid Income tax refunded Other receipts NET CASH FLOWS FROM OPERATING ACTIVITIES | 6.2 | 212,585 (188,107) 120 (1,608) 605 245 23,840 | 212,587 (193,734) 179 (1,277) 1,138 118 |
| CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of non-current assets Proceeds from the sale of non-current assets | | (19,922) 8 | (33,487) |
| NET CASH FLOWS (USED IN) INVESTING ACTIVITIES | | (19,914) | (33,487) |
| CASH FLOWS FROM FINANCING ACTIVITIES (Repayments of)/proceeds from borrowings Dividends paid on ordinary shares | | (2,500) | 14,500 (5,032) |
| NET CASH FLOWS FROM FINANCING ACTIVITIES | | (2,500) | 9,468 |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS Opening cash and cash equivalents brought forward | | 1,426 4,715 | (5,008) 9,703 |
| Effects of exchange rate changes on cash and cash equivalents | | 269 | 20 |
| CASH AND CASH EQUIVALENTS AT THE END OF YEAR | 6.2 | 6,410 | 4,715 |

6. Notes to the financial statements

6.1 Revenue and expenses

| | Current period \$'000 | Previous corresponding period \$'000 |
|---|--------------------------|---|
| Revenue and other income | | |
| Revenue | | |
| Revenue from services | 192,077 | 196,667 |
| Other income | | |
| Net profit on disposal of plant and equipment | 8 | - |
| Net foreign exchange gains | 50 | - |
| Other income | 258 192,393 | 125 196,792 |
| Expenses | .02,000 | |
| рооо | | |
| Net foreign exchange losses | <u>-</u> | 42 |
| Bad and doubtful debts (released)/expensed | (368) | 559 |
| Operating lease rental Employment costs | 6,734 57,660 | 6,293 62,802 |
| Carrier costs | 82,831 | 80,166 |
| Depreciation and amortisation | 31,268 | 26,382 |
| Other expenses | 19,241 | 21,421 |
| | 197,366 | 197,665 |

| 6.2 | Reconciliation of cash | | |
|------|--|---------|---------|
| | | 2015 | 2014 |
| shov | onciliation of cash at the end of the period (as vn in the consolidated statement of cash flows) e related items in the financial statements is as ws: | \$'000 | \$'000 |
| | Cash on hand and at bank | 6,410 | 4,715 |
| | Total cash at end of period | 6,410 | 4,715 |
| | onciliation of the profit after income tax to net cash flows from operations | | |
| | (Loss) after income tax | (4,282) | (776) |
| | Amortisation of non-current assets | 11,709 | 8,306 |
| | Depreciation of non-current assets | 19,559 | 18,076 |
| | (Profit) on sale of plant and equipment | (8) | - |
| | Share based payment | 52 | - |
| | Net foreign currency gains | (323) | (26) |
| | Changes in assets and liabilities | | |
| | (Increase)/decrease in: | | |
| | Trade receivables | 1,588 | (1,121) |
| | Accrued income | (592) | 537 |
| | Prepayments | 1,010 | (1,138) |
| | Current tax receivable | 605 | 904 |
| | Deferred tax assets | (2,154) | (995) |
| | Other receivables | 415 | (1,800) |
| | Increase/(decrease) in: | | |
| | Trade and other creditors | (4,346) | (2,922) |
| | Provisions | (119) | (141) |
| | Other liabilities | 726 | 107 |
| Ne | t cash inflow from operating activities | 23,840 | 19,011 |

7. NTA backing

| | Current period | Previous corresponding Period |
|--|----------------|-------------------------------------|
| Net tangible asset backing per ordinary security | \$3.65 | \$3.66 |

8 Review of operations

8.1 Significant information on financial performance and position

Further commentary on significant information is contained in the press release dated 25 August 2015 accompanying this statement.

8.2 Events occurring after the reporting period

On 25 August 2015, the directors declared a fully franked dividend of 25 cents per share to the holders of fully paid ordinary shares in respect of the financial year ended 30 June 2015, to be paid to the shareholders on 13 October 2015. This dividend has not been included as a liability in these financial statements. The total estimated dividend to be paid is \$5.2 million. The impact of the franking account of this dividend will be a reduction in the franking account of \$2.2 million.

On 10 August 2015, the sale of land and the shell and core building of Intellicentre 2, which has a carrying value of \$43.3 million, was completed with Keppel DC REIT and the settlement funds of \$40.3 million, being the first tranche of the sales price of \$43.3 million, was received. The remaining \$3.0 million is to be received in 12 months post settlement. The Company has entered into a triplenet-lease agreement with Keppel for the shell and core building retaining control of all repairs and maintenance on mechanical and electrical plant, facilities management, security and operations. The lease is for an initial 20 years with two five year options for approximately \$3m per annum.

9. Commentary on the results for the period

9.1 Earnings per share (EPS)

Details of basic and diluted EPS are as follows:

| | Current period | Previous corresponding period |
|---|----------------|-------------------------------|
| | cents | cents |
| Basic earnings per share | | |
| Basic earnings per share attributable to the ordinary equity holders of the company | (20.4) | (3.7) |
| Diluted earnings per share | | |
| Diluted earnings per share attributable to the ordinary equity holders of the company | (20.4) | (3.7) |
| | Number | Number |
| Weighted average number of ordinary shares used in calculating basic profit per share | 20,967,121 | 20,967,121 |
| Effect of dilutive securities: Performance rights | - | - |
| Weighted average number of ordinary shares and potential ordinary shares used in calculating diluted profit per share | 20,967,121 | 20,967,121 |
| | \$'000 | \$'000 |
| (Loss) used in calculating basic and diluted profit per share | (4,282) | (776) |

9.2 Segment reporting

Refer attachment 1.

9.3 Trends in performance

| Ratios | Current period Previous corresponding period | |
|---|--|--------|
| (Loss) before tax from continuing operations / revenue from continuing operations Consolidated (loss) from continuing operations before tax as a percentage of revenue from continuing operations | (3.3%) | (1.0%) |
| (Loss) after tax from continuing operations / equity interests Consolidated net (loss) after tax from continuing operations attributable to members as a percentage of total equity (similarly attributable) at the end of the period | (4.9%) | (0.8%) |

9.4 Additional commentary

Further commentary on the results for the period is contained in the press release dated 25 August 2015 accompanying this statement.

10. Annual meeting

The annual meeting will be held as follows:

Place
Date
Time
Approximate date the annual report will be available

| Macquarie Telecom Level 15, 2 Market St, Sydney |
|--|
| 20 November 2015 |
| 9.00am |
| 24 October 2015 |

Compliance statement

- 1. Basis of preparation of the Preliminary Final Report
 The preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A, the
 disclosure requirements of ASX Appendix 4E and Australian Accounting Standards. The
 accounting policies have been consistently applied by each entity in the consolidated entity
 and, except where there is a change in accounting policy, are consistent with the prior year.
- 2. Changes in accounting policies Nil.
- 3. This report, and the financial statements upon which the report is based, use the same accounting policies.
- 4. This report does give a true and fair view of the matters disclosed.
- 5. This report is based on accounts which have been audited.
- The entity has a formally constituted audit committee.

Signed:

David Tudehope Director

Date: 25 August 2015

ATTACHMENT 1

Segment Description

The consolidated entity operates in two primary operating segments providing services to corporate and government customers. The Telco segment relates to the provision of voice and mobile telecommunications services and the provision of services utilising the Macquarie Telecom data network. The Hosting segment relates to the provision of services utilising Macquarie Telecom's data hosting facilities.

All activities are principally conducted in Australia.

Segment Accounting Policies

Segment accounting policies are the same as the consolidated entity's policies described in Note 2 to the Financial Statements.

| Operating s | egments |
|-------------|---------|
|-------------|---------|

| operating cognitions | | | | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
| | Telco | | Hosting | | Consolidated | |
| | 2015 \$'000 | 2014 \$'000 | 2015 \$'000 | 2014 \$'000 | 2015 \$'000 | 2014 \$'000 |
| Revenue | | | | | | |
| Sales to customers outside the consolidated entity | 129,708 | 135,689 | 62,369 | 60,978 | 192,077 | 196,667 |
| Other income | - | - | 258 | 125 | 258 | 125 |
| Total segment revenue | 129,708 | 135,689 | 62,627 | 61,103 | 192,335 | 196,792 |
| Unallocated revenue | | | | | 58 | - |
| Total consolidated revenue | | | | _ | 192,393 | 196,792 |
| Results | | | | _ | | |
| Segment result before income tax | 15,723 | 18,577 | (12,146) | (11,212) | 3,577 | 7,365 |
| Unallocated revenue and expenses | | | | _ | (8,550) | (8,238) |
| (Loss) before income tax and finance costs | | | | | (4,973) | (873) |
| Finance income | | | | | 119 | 175 |
| Finance costs | | | | . <u>.</u> | (1,582) | (1,307) |
| Consolidated entity (loss) before income tax | | | | | (6,436) | (2,005) |
| Income tax credit | | | | . - | 2,154 | 1,229 |
| Consolidated entity (loss) after income tax | | | | _ _ | (4,282) | (776) |