

Financial Results Year ended 30 June 2015

26 August 2015

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Results overview and strategic highlights

Mick McCormack
Managing Director and CEO

Sound financial performance

\$ million	2015	2014	Cha	nge
Statutory results				
EBITDA	1,269.5	747.3	up	69.9%
Net profit after tax	559.9	343.7	up	62.9%
Operating cash flow ⁽¹⁾	562.2	431.5	up	30.3%
Operating cash flow per security (cents)	56.5	49.8	up	13.5%
Normalised results (2)				
EBITDA from continuing businesses ⁽³⁾	821.3	697.2	up	17.8%
Net profit after tax	203.9	199.6	up	2.1%
Operating cash flow (1)	545.0	439.7	up	23.9%
Operating cash flow per security (cents)	54.8	50.8	up	7.9%
Distributions				
Distribution per security (cents)	38.0	36.25	up	4.8%
Distribution payout ratio (4)	68.8%	68.9%		

⁽¹⁾ Operating cash flow = net cash from operations after interest and tax payments.

⁽²⁾ Normalised results exclude one-off significant items, reflecting APA's core earnings from operations.

⁽³⁾ EBITDA from continuing businesses excludes EBITDA from divested business.

⁽⁴⁾ Distribution payout ratio = total distribution payments as a percentage of normalised operating cash flow.



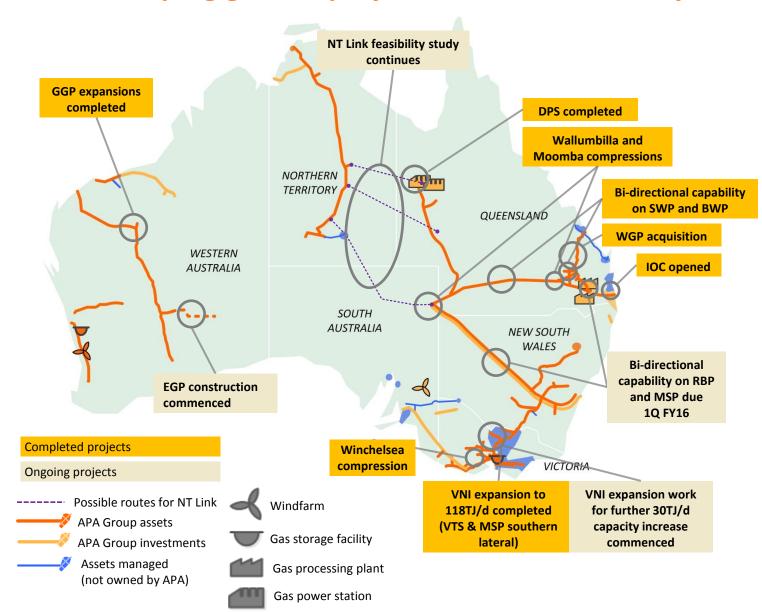
Growth across majority of APA's assets

- Strengthening our capabilities in a dynamic market
 - Expanding, extending and enhancing our infrastructure portfolio
 - Inter-connecting gas resources to gas markets
 - Maintaining a strong balance sheet
- Leveraging APA's capabilities and assets
 - Delivering solutions that enable customers to manage their energy portfolios flexibly and dynamically
 - Assisting customers to manage their energy portfolios
 - Increasing asset utilisation
- Industry leading expertise
 - Comprehensive in-house infrastructure expertise and skills – infrastructure development, engineering, operations, commercial – across all of the assets we own and/or operate

FY15 highlights

- Organic growth
- SWQP & GGP expansions completed
- Victoria-NSW Interconnect expansion continues
- Short term flexible services
- WGP acquisition completed
- → Integrated Operations Centre opened
- → \$343 million organic growth projects

Developing growth projects across the country



- Continue to connect resources to markets by working with our customers
- Committed projects underwritten by long term revenue contracts and/or regulatory arrangements
- Provision of new services responding to customers' needs and developing new opportunities
- Achieved through funding from a solid balance sheet

Unrivalled, interconnected footprint with sustainable growth opportunities

Wallumbilla Gladstone Pipeline – US\$4.6bn acquisition

- Welcome addition to APA's East Coast Grid
 - Financial close on 3 June 2015 4 weeks of contribution to APA earnings
 - Addition of Gladstone delivery point to the East Coast Grid
 - 20-year take-or-pay contracts with two highly credit-worthy counterparties
 - APA processes, systems and governance in place
- Successful acquisition financing
 - \$1.8bn equity raising successfully completed in January 2015
 - US\$3.7bn global debt raising in three currencies across five tranches, with tenors ranging from 7 to 20 years
 - FY16 net cashflows after servicing US\$ denominated interest costs hedged into A\$ (\$250-255 million)



Australia's largest pipeline acquisition completed

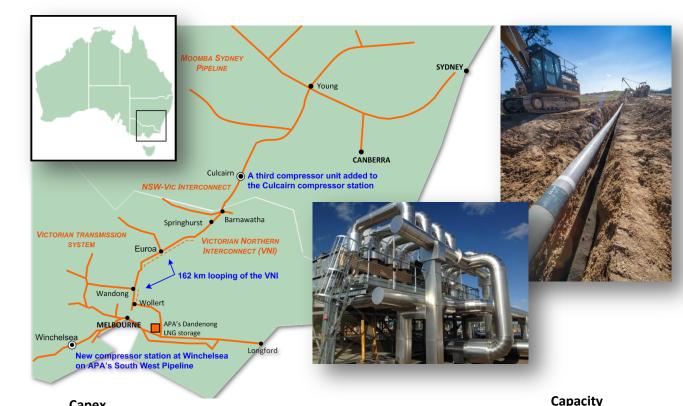
Victoria - New South Wales Interconnect

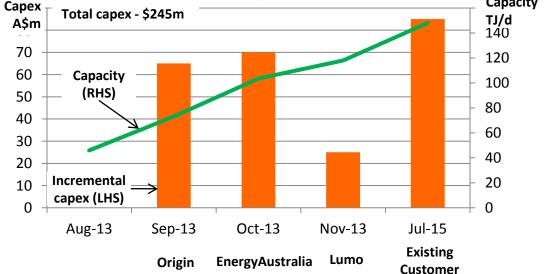
expansion continues

Continuous expansion providing an alternate route to Sydney and north for multiple gas basins in offshore Victoria (Otway, Bass, Gippsland)

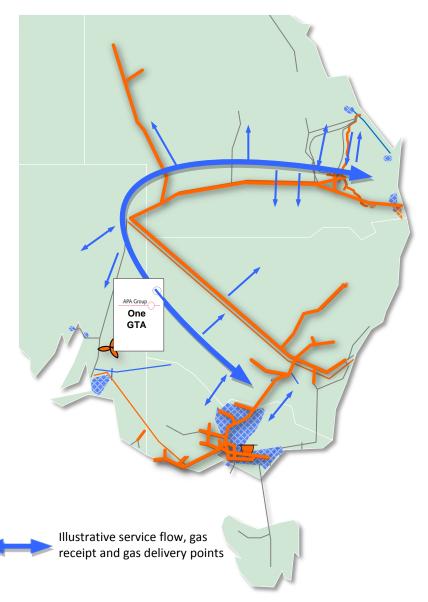
- VNI Expansions and bi-directional capabilities allow gas to flow freely from Victoria to NSW/Qld and vice versa
- More supply options for gas users
- More market options for gas producers

Since Sep 2013, expansion projects have seen more than doubling of VNI capacity, with further projects ongoing to treble to 148 TJ/d





East Coast Grid – Australia's gas superhighway



- A gas superhighway offering unprecedented levels of service innovation and flexibility:
 - ~30 gas receipt and ~100 gas delivery points
 - Storage (in-pipe, LNG)
 - Multi-asset services
 - Interruptible haulage and storage services
 - Capacity trading and in-pipe trades
- Enabled by APA's investments in:
 - Pipeline connectivity
 - Bi-directional capabilities
 - Customer ManagementSystems
 - Integrated Operations
 Centre (opened Apr 2015)

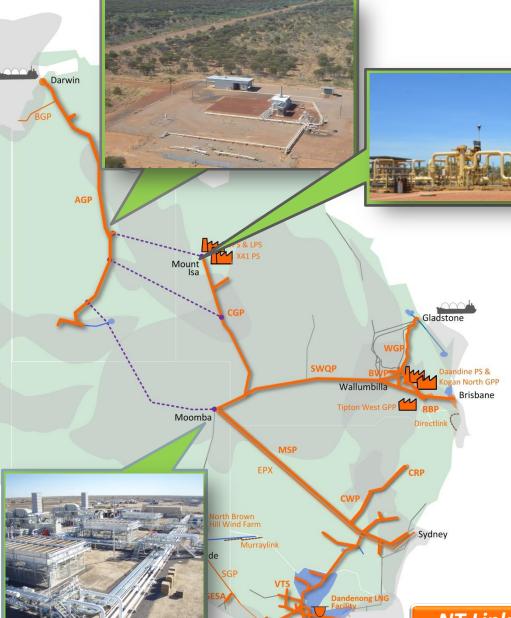


- Basin-on-basin competition is now a reality
 - Shippers can easily and readily transport gas from any number of fields

APA's East Coast Grid allows for basin-on-basin competition, benefiting the whole gas industry



NT Link to East Coast Grid - update



All routes have connection to:

- Existing APA infrastructure
- APA's 7,500 km East Coast Grid

- APA commissioned feasibility study in Feb 2014
- Potential reserves of approximately 240 TCF across 6 basins (Source: NT Government media release 19 February 2014)
- Enables seamless transport between Timor Sea, Bass Strait, Sydney, Brisbane, Melbourne and Gladstone
- Multiple route options investigateddependent on contracted gas volumes
- NT Government's NEGI process launched late 2014
- APA is one of four shortlisted bidders, with final proposals due September 2015

NT Link will connect more gas resources to more gas markets

Developing a holistic energy solution in Western Australia



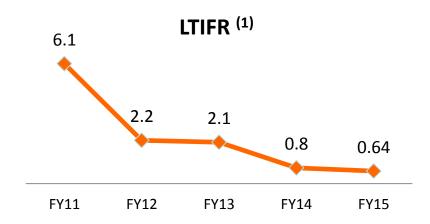
- Solid organic growth in the emerging Perth region energy precinct
 - Contributions up from Mondarra gas storage facility and Emu Downs wind farm
- Serving mining operations in the Pilbara and Goldfields regions
 - Goldfields Gas Pipeline expansion projects delivering for Rio Tinto and Mt Newman JV
 - Pilbara Pipeline System achieved strong growth
 - Construction of a new 293km pipeline supplying energy to mining operations in the eastern Goldfields region commenced
 - Capital costs underpinned by new long term gas transportation agreements with AngloGold Ashanti

Operations in WA have continued their solid contribution

Focus on Safety and Operational Excellence

- Health and safety
 - Long-term safety goal of Zero Harm –
 a program of continuous improvement
 - Decrease in LTIFR⁽¹⁾ to 0.64, down from 0.80
 - Second year of a 3-year HSE Strategic
 Improvement Plan
- Enhancing infrastructure operations and maintenance
 - Consolidating pipeline control and monitoring operations to ensure high reliability
 - Improving asset maintenance management systems and processes across the portfolio
 - Adoption of global industry best practice

Damian Both, Network Operations, Queensland



Looking after our people and assets improves service reliability, safety, operational efficiency and extends the economic life of our assets

⁽¹⁾ Lost time injury frequency rate (LTIFR) is measured as the number of lost time injuries per million hours worked. Data from FY14 includes both Employees and Contractors. Prior to that, employee only data.



Financial performance

Peter Fredricson Chief Financial Officer



Reconciliation – statutory and normalised results

\$ million		2015			2014		Change
	Statutory	Significant items	Normalised	Statutory	Significant items	Normalised	Normalised
Revenue excluding pass-through ⁽¹⁾	1,119.2	-	1,119.2	992.5		992.5	12.8%
EBITDA – continuing businesses ⁽²⁾	838.5	17.2	821.3	697.2	-	697.2	17.8%
EBITDA – divested business ⁽³⁾	431.0	430.0	1.0	50.1	-	50.1	nm
EBITDA	1,269.5	447.2	822.3	747.3	-	747.3	10.0%
Depreciation and amortisation	(208.2)		(208.2)	(156.2)	-	(156.2)	(33.3%)
EBIT	1,061.3	447.2	614.1	591.1	-	591.1	3.9%
Net interest expense	(324.2)		(324.2)	(325.1)	-	(325.1)	0.3%
Pre-tax profit	737.1	447.2	289.9	266.0	-	266.0	9.0%
Tax	(177.2)	(91.2)	(86.0)	77.7	144.1	(66.4)	(29.5%)
Non-controlling interests	nm	-	nm	nm	-	nm	nm
Net profit after tax	559.9	356.0	203.9	343.7	144.1	199.6	2.1%
Operating cash flow	562.2	17.2	545.0	431.5	(8.2)	439.7	23.9%

Note: Number in the table may not add due to rounding.

⁽¹⁾ Pass-through revenue is revenue on which no margin is earned.

⁽²⁾ Based on continuing business.

⁽³⁾ EBITDA – divested business includes the net profit on the sale of AGN (formerly Envestra) of \$430 million.



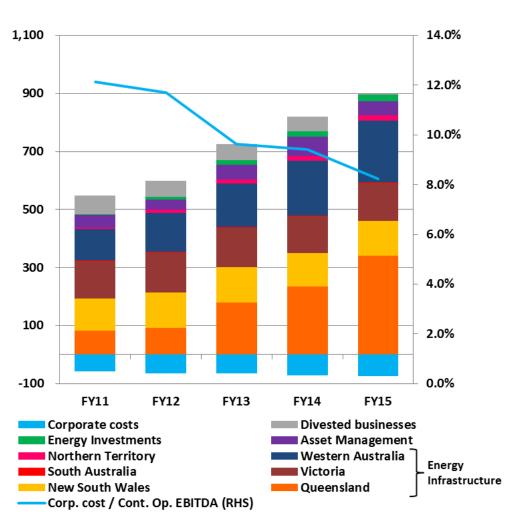
FY15 result: EBITDA by business segment

\$ million	2015	2014	Change	% of EBITDA ⁽³⁾
Energy Infrastructure				
Queensland	340.1	234.5	45.1%	38.0%
New South Wales	120.8	115.6	4.5%	13.5%
Victoria & South Australia	132.1	130.0	1.6%	14.8%
Western Australia & Northern Territory	230.6	204.2	12.9%	25.8%
Energy Infrastructure total	823.6	684.2	20.4%	92.0%
Asset Management	49.4	67.6	(26.8%)	5.5%
Energy Investments	21.8	18.0	20.9%	2.4%
Corporate Costs ('CC')	(73.6)	(72.5)	(1.4%)	(8.2%)
Continuing business EBITDA ⁽¹⁾	821.3	697.2	17.8%	
CC/EBITDA ⁽²⁾	8.2%	9.4%	-1.2%	
Divested business ⁽³⁾	1.0	50.1	(98%)	
Significant items	447.2	0.0	n/a	
Total EBITDA	1,269.5	747.3	69.9%	

Notes: Numbers in the table may not add due to rounding.

- (1) Continuing business EBITDA.
- (2) As a % of Continuing business EBITDA before Corporate costs.
- (3) Investment in AGN (formerly Envestra) sold in August 2014.

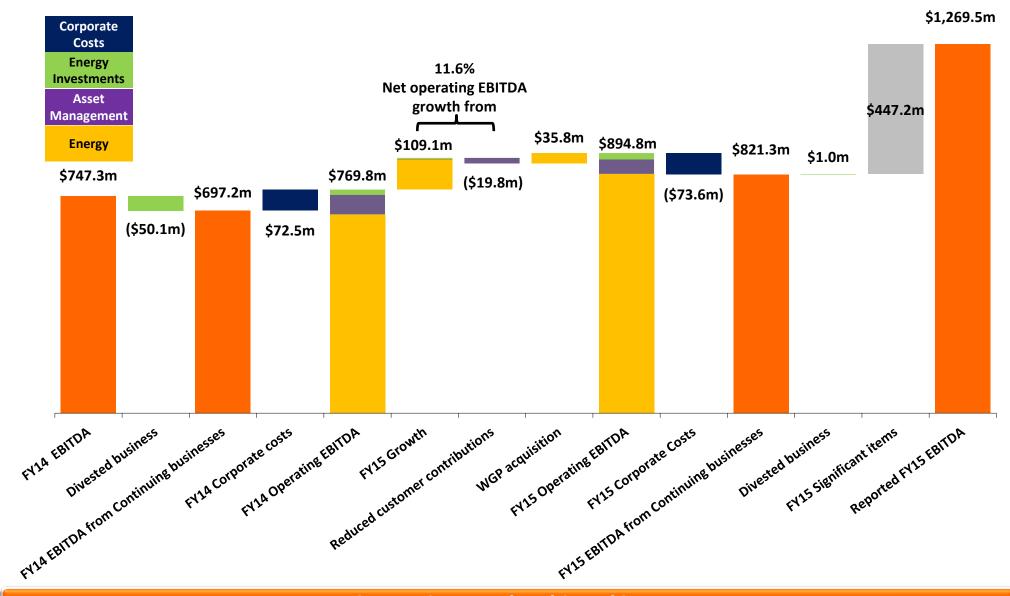
Historical EBITDA by business segment(1)



Expansion projects delivering ongoing earnings increases



FY15 EBITDA Bridge



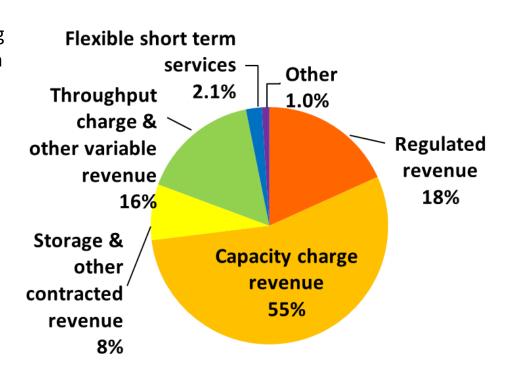
11.6% organic growth achieved in FY2015



FY15 Operational summary - Energy Infrastructure

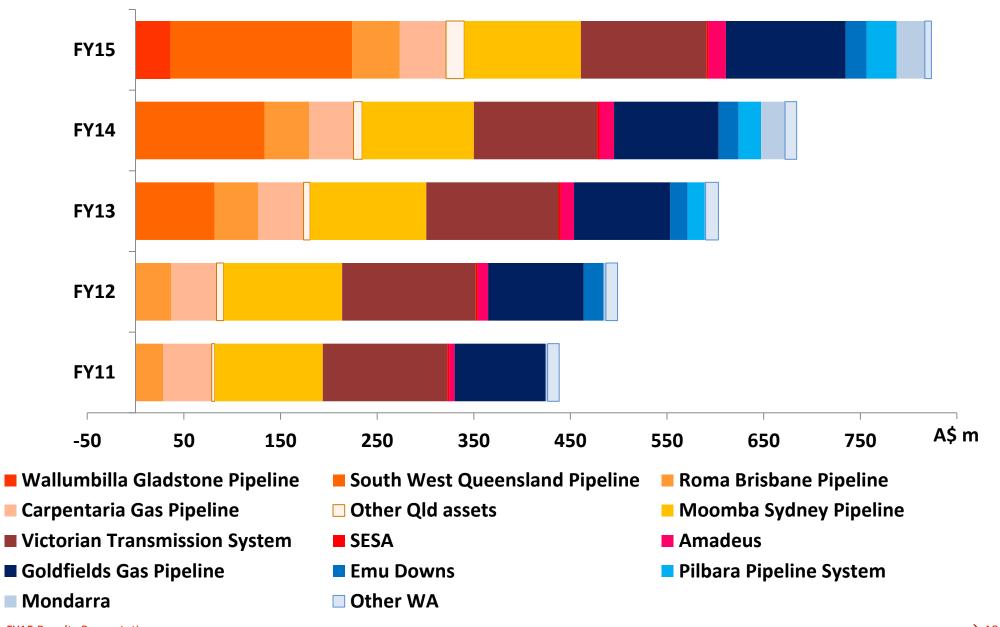
- Expansion of the East Coast Grid capacity and service offerings continues:
 - EBITDA from APA's East Coast Grid increased by 16.1% prior to inclusion of WGP
 - WGP financial close reached on 3 June 2015, contributing \$35m EBITDA in FY15, with US\$355m EBITDA expected in FY16
 - Moomba and Wallumbilla compression projects completed
 - Victoria NSW Interconnect 145% capacity expansion completed
 - \$21.4 million of flexible short term services revenue during FY15
- Western Australia benefit from expansions and ongoing energy needs from variety of customers:
 - GGP expansion project completed in early FY15, contributed to the delivery of 12.5% increase in West Coast Grid EBITDA
 - EGP construction on track to deliver first gas in 2H FY16

Revenue Split by Contract Type



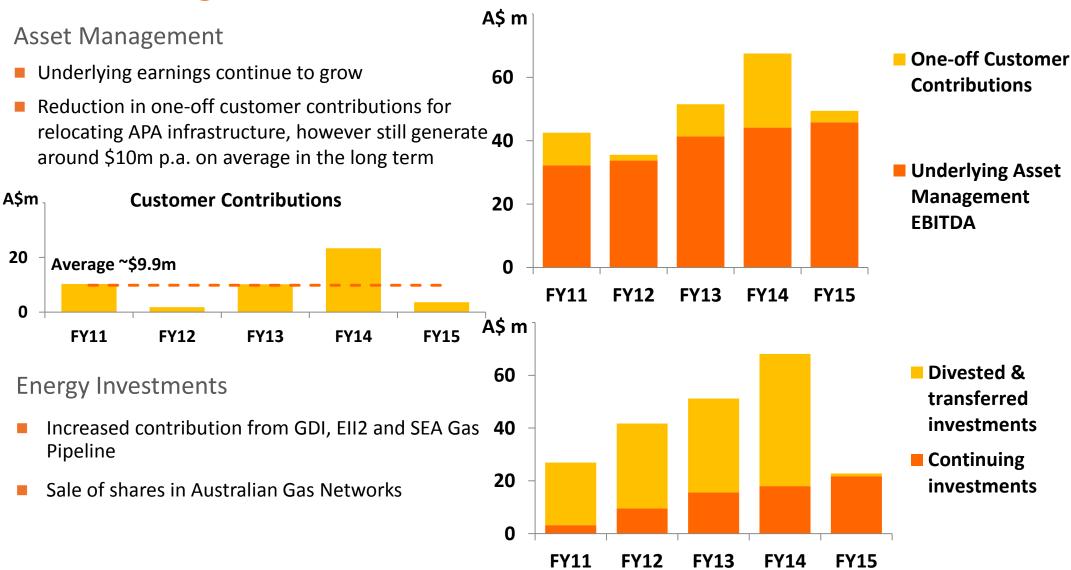
Capacity increases at GGP, SWQP and organic growth delivered results for FY15

EBITDA by pipeline



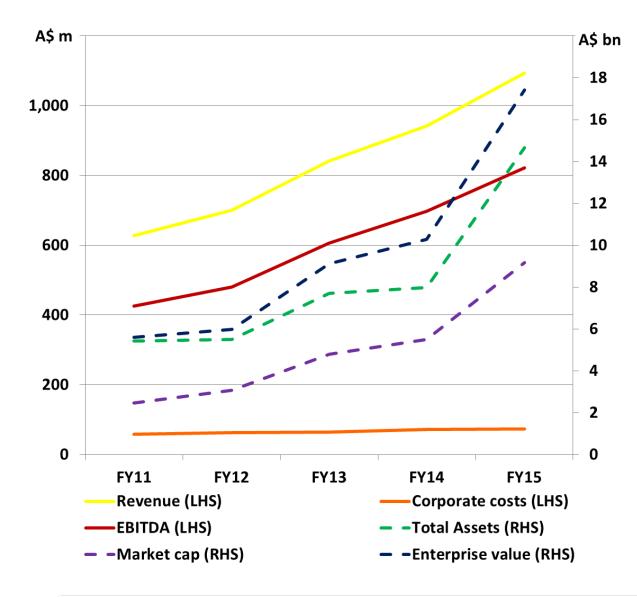


FY15 Operational summary – Energy Investments & Asset Management



Core Asset Management and Energy Investments earnings remain stable

Corporate overheads stay flat vs growth



- Corporate costs have remained flat over the last
 5 years vis-à-vis growth of the business
- Corporate costs as a portion of EBITDA from continuing operating businesses is at 8.2%
- This is expected to further improve in FY16 with additional revenue and EBITDA from WGP

	FY15	FY11	CAGR
Revenue ⁽¹⁾	1,094	628	14.9%
EBITDA ⁽²⁾	821	425	17.9%
Total Assets	14,653	5,428	28.2%
Market cap	9,182	2,470	38.9%
Enterprise value ⁽³⁾	17,413	5,615	32.7%
Corporate costs ('CC')	74	59	5.8%
CC/EBITDA (4)	8.2%	12.1%	

- (1) Continuing business revenue, excluding pass-through revenue.
- (2) Continuing business EBITDA.
- (3) Market capitalisation plus Net debt at financial year end.
- (4) CC as % of EBITDA from continuing business before corporate costs.

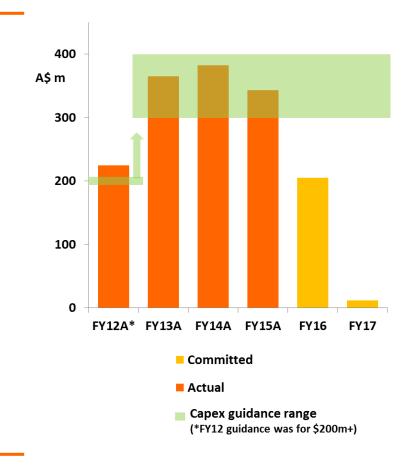


Capital expenditure

\$ million	FY15 ⁽¹⁾	FY14 ⁽¹⁾
Growth capex		
Regulated - Victoria	136.1	65.5
Major Projects		
Queensland	104.4	206.6
New South Wales	12.1	13.2
Western Australia	64.2	73.2
Other	26.3	23.8
Total growth capex	343.1	382.5
Stay in business capex	50.6	45.1
Customer contributions	2.7	19.1
Total capex	396.3	446.7
Investments and acquisitions	5,888.0	126.1
Total capital & investment expenditure	6,284.3	572.8

⁽¹⁾ Capital expenditure represents cash payments as disclosed in the cash flow statement.

Committed growth capex



Growth capital expenditure is expected to be in the range of \$300 to 400 million p.a. for the next 2-3 years

Capital management

Cash and committed undrawn facilities of around \$1.6 billion as at 30 June 2015⁽¹⁾

Metrics ⁽²⁾	2015	2014
Gearing (3,4)	63.4%	64.2%
Interest cover ratio	2.59 times	2.31 times
Average interest rate applying to drawn debt (4)	6.76%	7.12%
Interest rate exposure fixed or hedged	94.0%	72.8%
Average maturity of senior facilities	8.5 years	5.4 years

- Credit ratings S&P: BBB (outlook Stable), Moody's: Baa2 (outlook Stable)
- Subsequent to the end of FY2015, APA established a new \$830 million syndicated bank facility, replacing the existing \$1.1 billion syndicated facility. This has reduced the cash and committed undrawn facilities available to around \$1.3 billion

⁽¹⁾ Subsequent to the end of FY2015, APA established a new \$830 million syndicated bank facility, replacing the existing \$1.1 billion syndicated facility. This has reduced the cash and committed undrawn facilities available to \$1,316 million.

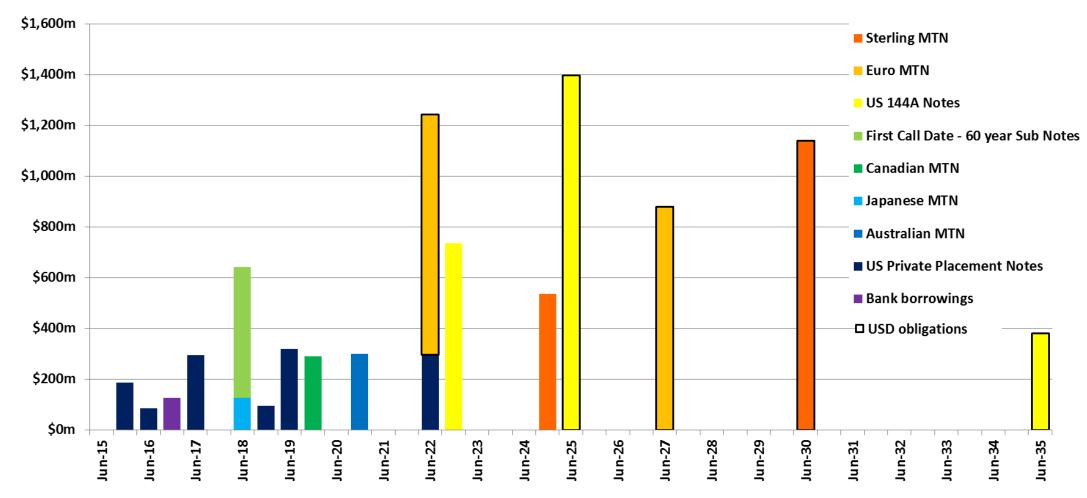
⁽²⁾ US\$ denominated debt has been nominally exchanged at AUD/USD exchange rate at the respective inception date of 0.7772 for Euro and GBP MTN issuances and 0.7879 for US144a notes.

⁽³⁾ Ratio of net debt to net debt plus book equity.

⁽⁴⁾ Includes \$515 million of Subordinated Notes.

Capital management

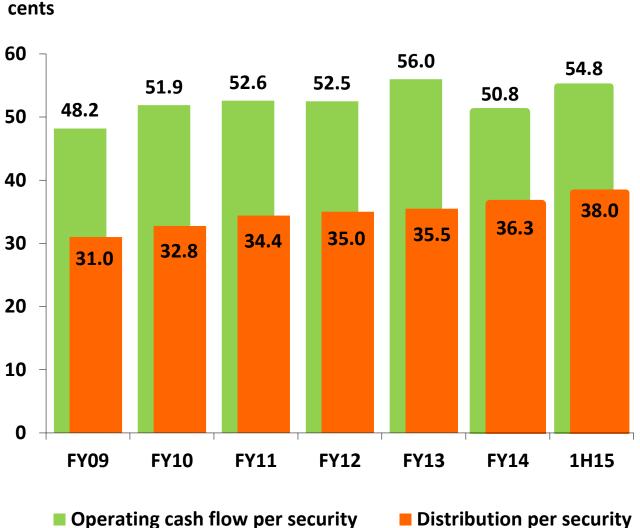
APA has received solid support from international debt capital markets



^{*} USD obligations translated at the prevailing rate at inception (USD144A - AUD/USD=0.7879, EMTN AUD/USD=0.7772)

→ 23

Fully covered distributions



- FY15 distribution payout ratio^(1,2) of 68.8%
- Distribution components: 38.0 cents profit distribution capital distribution nil 38.0 cents
- 4.8% growth in distributions

- (1) Distribution payout ratio: distribution payments as a percentage of operating cash flow.
- (2) Based on normalised operating cash flow.

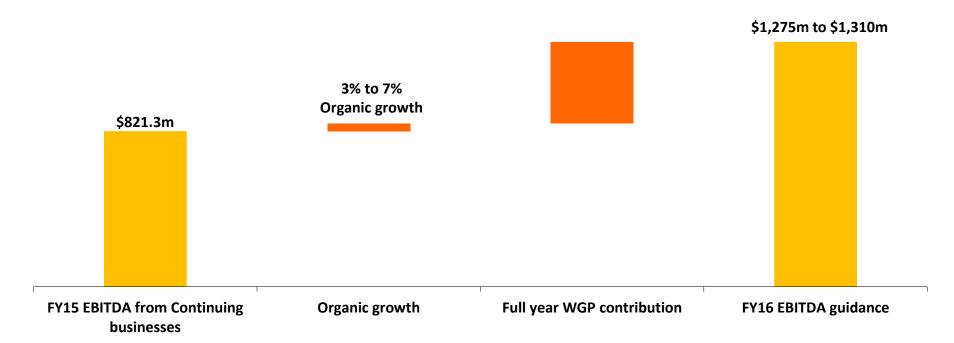
Growth in distributions underpinned by growth in operating cashflow

 \rightarrow 24 **APA FY15 Results Presentation**



Outlook and FY2016 Guidance

- Statutory EBITDA for FY2016 expected within a range of \$1,275 million to \$1,310 million
 - Includes US\$ denominated contribution from Wallumbilla Gladstone Pipeline of approximately US\$355 million
- Net interest costs for FY2016 expected within a range of \$500 million to \$510 million
- Growth capital expenditure expected within a range of \$300 million to \$400 million
- Distribution per security expected to be at least equal to 38.0 cents per security



(1) WGP revenues are denominated in US\$. Net cashflow after servicing US\$ denominated interest costs has been hedged to A\$. Expected US\$ denominated EBITDA and Net interest costs have been converted at the same exchange rate for the purpose of the guidance estimation.

FY2016 guidance includes 3% to 7% of organic growth plus full year contribution from WGP



Outlook

Mick McCormack
Managing Director and CEO

Connecting gas resources to gas markets

- Organic growth
 - Capacity expansions, enhancements and new services
 - New services and more flexible contracts supplement traditional take-or-pay
- Dynamic energy market conditions
 - Assist customers to manage energy needs and portfolios
 - Integrated operations centre provide holistic grid management
 - Promoting transparent gas industry
- Greenfield developments
 - Eastern Goldfields Pipeline
 - NT Link bids due September 2015
- M&A
 - Consolidation of WGP, including possible operatorship
 - Complementary broader mid stream assets

Darwin Moomba APA natural gas pipelines under development Adelaide Other natural gas pipelines Gas storage Gas production NT link potential pipeline routes

APA's interconnected assets and holistic solutions provide flexibility for customers and improve transparency for the industry



Questions

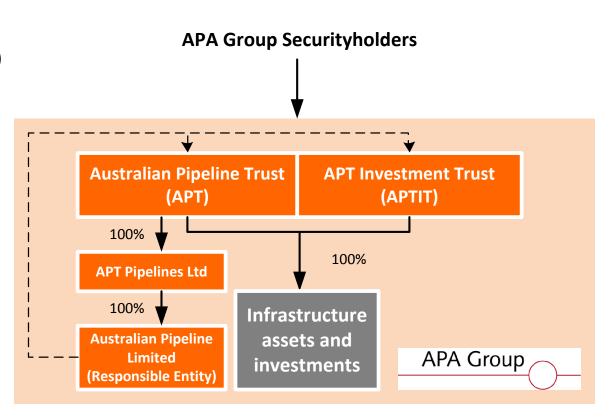


Supplementary information

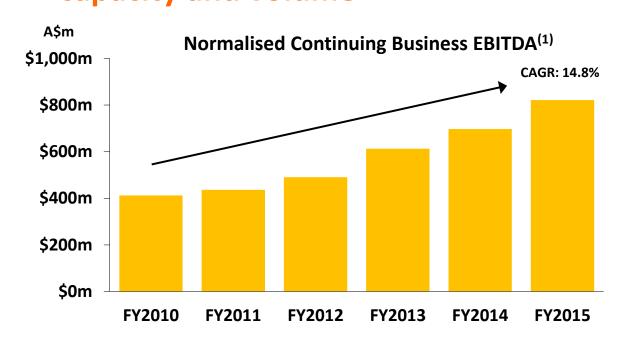


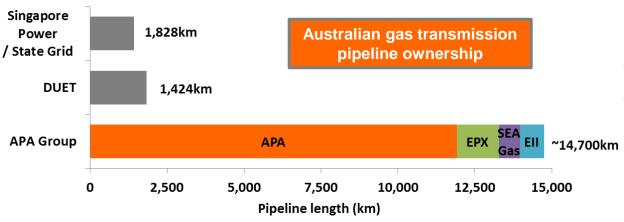
APA Group structure

- APA is a stapled vehicle comprising two registered managed investment schemes:
 - Australian Pipeline Trust (ARSN 091 678 778)
 - APT Investment Trust (ARSN 115 585 441) is a tax pass-through trust
- Australian Pipeline Limited (ACN 091 344 704) is the responsible entity of the Trust and APT
- APA is listed as a stapled structure on the Australian Securities Exchange
 - The units of the Trust and APT are stapled and must trade and otherwise be dealt with together
- APT Pipelines Limited (ABN 89 009 666 700) is APA's borrowing entity, a company wholly owned by APT
- Reporting segments
 - Energy Infrastructure: APA's wholly or majority owned energy infrastructure assets
 - Asset Management: provision of asset management and operating services for the majority of APA's investments
 - Energy Investments: interests in energy infrastructure investments



Australia's largest gas pipeline owner by pipeline length, capacity and volume





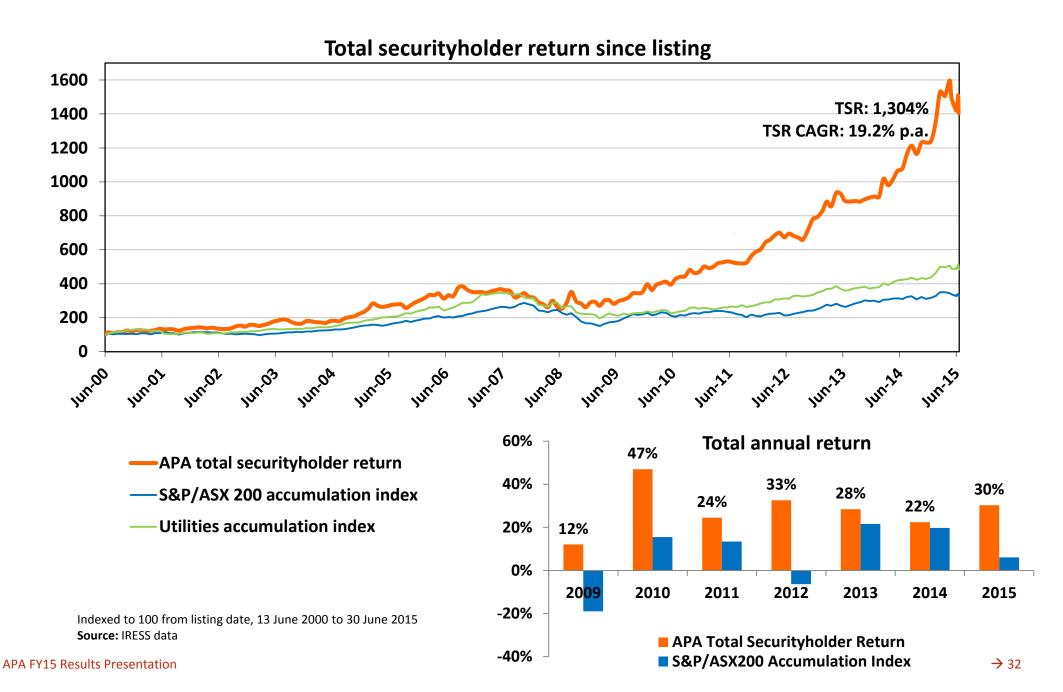
Source: AER State of the Energy Market Dec 2014; IMO Gas Market Statement of Opportunities Dec 2014; and APA data as at 30 Jun 2015.

APA Overview	(Ticker: APA AU)
Market capitalisation	A\$9.5 billion (as at 25 August 2015)
ASX rank	S&P/ASX 50
Credit Rating	Moody's: Baa2 (outlook Stable) S&P: BBB (outlook Stable)
Assets owned/	~ \$19 billion
operated	Gas transmission
	14,700 ⁽²⁾ km transmission pipelines Underground & LNG gas storage
	Gas distribution 27,100 km gas network pipelines 1.3 million gas consumers
	Other energy infrastructure 585 MW power generation 244 km HV electricity transmission Gas processing plants
Employees	More than 1,600

- (1) Normalised results exclude one-off significant items, reflecting APA's core earnings from operations.
- (2) Includes 100% of the pipelines operated by APA Group which form part of its energy investments including Ethane Pipeline Income Fund, SEA Gas and EII. Figure does not include APA's Eastern Goldfields Pipeline (293 km) which is currently under construction in WA.



Maximising value for securityholders

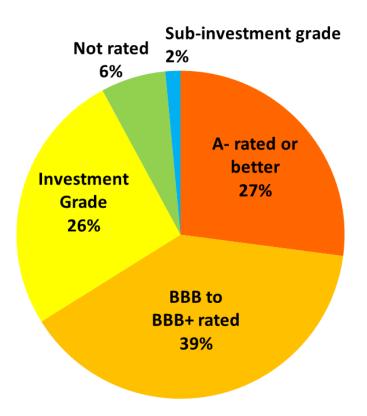




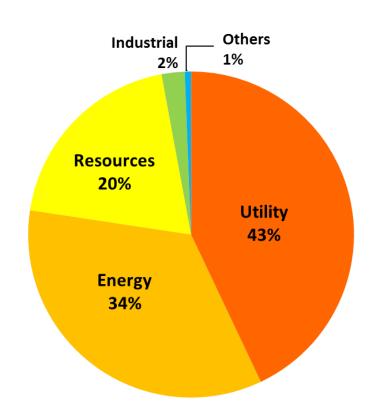
Stable and predictable cashflows

- Customers associated with many contracted assets provide essential services:
 - Regulated gas distribution systems
 - Major power generation facilities

FY2015 Revenue by Customer Credit Rating



FY2015 Revenue by Customer Industry Segment



Stable and predictable cash flow from regulated assets and long term contracts with quality customers

Balance sheet

\$ million	30 June 2015	30 Jun 2014	Change
Current assets	721.3	203.4	254.7%
Property, plant and equipment	8,355.2	5,574.5	49.9%
Goodwill and other intangibles	4,696.7	1,321.3	255.5%
Other non-current assets	879.7	873.4	0.7%
Total Assets	14,652.9	7,972.5	83.8%
Current debt	164.4	-	nm
Other current liabilities	644.4	373.5	72.5%
Total current liabilities	808.8	373.5	116.5%
Long term debt	9,141.5	4,708.3	94.2%
Other long term liabilities	320.0	394.2	(18.8%)
Total long term liabilities	9,461.5	5,102.5	85.4%
Total Liabilities	10,270.2	5,476.0	87.5%
Net Assets	4,382.7	2,496.5	75.6%

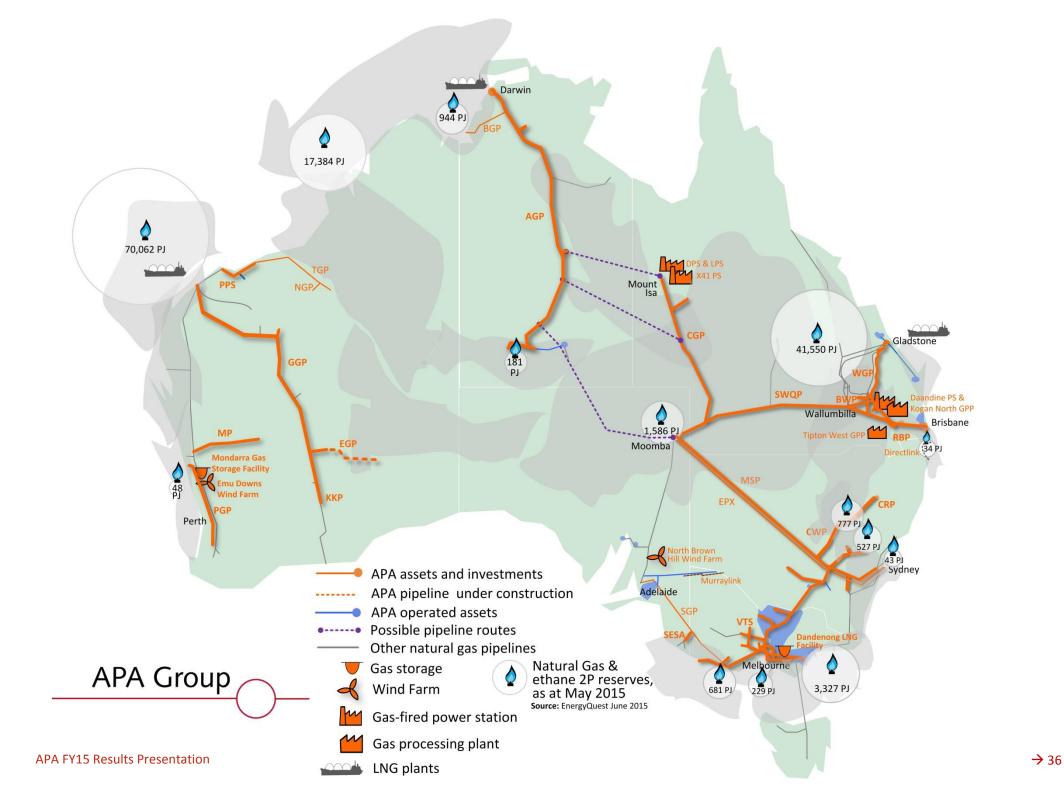
Debt facilities

Total committed debt facilities at 30 June 2015

\$million ⁽¹⁾	Facility amount	Drawn amount	Tenor
2013 Bilateral borrowing	200	0	5 years maturing December 2018
2014 Syndicated facilities (2)	1,100	125	2.25, 3.25 and 5.25 year trances maturing September 2016, 2017 and 2019
2003 US Private placement	281	281	12 and 15 year tranches maturing September 2015 and 2018
2007 US Private placement	811	811	10, 12 and 15 year tranches maturing May 2017, 2019 and 2022
2009 US Private placement	185	185	7 and 10 year tranches maturing July 2016 and 2019
2010 AUD Medium Term Notes	300	300	10 year tranche maturing July 2020
2012 JPY Medium Term Notes	126	126	6.5 year tranche maturing in June 2018
2012 CAD Medium Term Notes	289	289	7.1 year tranche maturing in July 2019
2012 US144a/Reg S Notes	735	735	10 year tranche maturing October 2022
2012 GBP Medium Term Notes	536	536	12 year tranche maturing in November 2024
2012 Subordinated Notes	515	515	60 year term, first call date March 2018
2015 US144a/Reg S Notes	1,777	1,777	10 and 20 year tranches maturing March 2025 and March 2035
2015 GBP Medium Term Notes	1,140	1,140	15 year tranche maturing March 2030
2015 EUR Medium Term Notes	1,826	1,826	7 and 12 year tranches March 2022 and 2027
Total	9,820	8,645	

⁽¹⁾ Australian dollars. Any foreign notes issued have been hedged into fixed-rate Australian dollar obligations.

⁽²⁾ Comprises three facilities, one of \$400 million and two of \$425 million. This facility was amended on 22 July 2015 to incorporate a new limit of \$830m and 2.25, 3.25 and 5.25 year tranches maturing September 2017, 2018 and 2020.





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