

ASX Release

27 August 2015

Vocus delivers another record performance

Vocus Communications Limited (ASX: VOC) is pleased to announce another record result for the financial year ended 30 June 2015.

Financial Highlights

- Revenue up 62% to \$149.8m
- Underlying EBITDA up 56% to \$51.6m
- Underlying NPAT up 34% to \$18.1m
- Operating cash flow up 39% to \$42.6m
- FY15 total dividend up 78% to 3.2 cents per share, fully franked¹

Commentary

Highlights for the year included strategic acquisitions of FX Networks in New Zealand and Bentley and EDC data centres in Australia. Vocus was also admitted to the ASX200.

The results were achieved through a combination of organic growth (approximately 40% of the total) and the inclusion of acquired businesses for parts of the year. Amcom Telecommunications was acquired after the year-end, so is not included in these results.

All divisions have shown significant revenue growth. The fastest growing segments were Fibre/Ethernet, up 129% to \$64.5m, Voice, with 67% growth to \$12.3m, Data Centres, up 43% to \$26.6m and Internet up 17% to \$43.9m.

The Fibre network now reaches over 3,315 buildings (including Amcom) (up 216%) with a fibre network extending 1,606km in Australia (up 175%) and 4,369km in New Zealand (up 5%).

Given the strong results, a final dividend of 2.0 cents per share, fully franked, will be paid. Including the interim dividend of 1.2 cents per share, total dividends for FY15 amount to 3.2 cents per share, up 78% on 2014. In addition, a special dividend of 5.1 cents per share was paid prior to the Amcom acquisition completion.

¹ Excludes special dividend of 5.1 cents per share paid as part of Amcom acquisition



James Spenceley, CEO, said: “FY2015 was another year of impressive growth for the group. We successfully executed our continuing growth strategy during the year, with the acquisition of FX Networks in New Zealand and the Bentley/EDC data centres in Australia. The acquisition of Amcom in July sets us up for another great year in FY16.”

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About Vocus (ASX:VOC): Vocus Communications is an ASX listed leading telecommunications provider of Data Centre, Dark Fibre and International Internet connectivity across Australia, NZ, Singapore and the US. The company provides high performance, high availability, and highly scalable communications solutions, which allow service providers to quickly and easily deploy new services for their own customer base.