

## **QANTAS AIRWAYS LIMITED**

**ABN 16 009 661 901**

### **PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS**

**AUGUST 2015**

#### **Summary of Traffic and Capacity Statistics**

##### **Month of August 2015**

Qantas Group capacity (Available Seat Kilometres) increased by 3.3 per cent and Group demand (Revenue Passenger Kilometres) increased by 3.5 per cent, resulting in a revenue seat factor of 79.9 per cent which was 0.2 percentage points higher than the previous August.

Group Domestic (comprising Qantas Domestic and Jetstar Domestic) capacity in the month was 0.8 per cent higher compared to the prior corresponding period. Qantas Domestic capacity was lower in the month, with growth on East Coast routes offset by adjustments to address resource market softness in Western Australia and Queensland. Jetstar Domestic capacity growth of 4.8 per cent reflected improving leisure demand on Queensland routes.

Group Domestic Revenue per Available Seat Kilometre (RASK) increased compared to the prior corresponding period, reflecting improved yields at both Qantas Domestic and Jetstar Domestic and flat passenger loads.

Group International (Qantas International, Jetstar International and Jetstar Asia) RASK was flat compared to the prior corresponding period, with marginally higher passenger loads offsetting lower yields. Group International capacity in the month was 4.9 per cent higher compared to the prior corresponding period.

##### **Financial Year 2016**

Qantas Group passenger numbers for the financial year to date increased by 1.5 per cent from the previous year. Group capacity increased by 2.7 per cent and demand increased by 3.8 per cent, resulting in a revenue seat factor of 81.2 per cent which was 0.9 percentage points higher than the previous year.

For the financial year to date, Qantas Group RASK was higher compared to the prior corresponding period. Group Domestic RASK was higher compared to the prior corresponding period. Group International RASK was higher compared to the prior corresponding period.

##### **Recent Developments**

On 17 September 2015, Qantas announced it will meet increasing demand from Australians travelling to Bali with new seasonal services to operate direct from Sydney. During December this year and January next year, Qantas will operate four services per week, a total of 33 return services, between Sydney and Bali on top of Jetstar's 65 services per week from Australia.

On 16 September 2015, Qantas announced it will add more services between Hobart and east coast cities next year, with flights conveniently timed to benefit business travellers and customers connecting to Qantas international routes. The additional 11 return services per week add an extra 2,420 seats to-and-from Hobart on our two-class Boeing 717 jet aircraft.

On 9 September 2015, Qantas announced it will add more flights between Australia and Hong Kong and Manila as a result of increasing demand from travellers. From October, Qantas will operate an additional four Sydney-Hong Kong services each week (subject to regulatory approval), on top of the current daily services available from Sydney, Melbourne and Brisbane. Services from Sydney to Manila will increase from four to five per week between early December 2015 and late March 2016 to offer more capacity during the peak holiday season.

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	Month			Financial Year to Date		
	2015/16	2014/15	Change	2015/16	2014/15	Change
<b>QANTAS DOMESTIC* - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,827	1,864	(2.0)%	3,740	3,763	(0.6)%
Revenue Passenger Kilometres (m)	2,319	2,369	(2.1)%	4,798	4,822	(0.5)%
Available Seat Kilometres (m)	3,100	3,135	(1.1)%	6,288	6,332	(0.7)%
Revenue Seat Factor (%)	74.8	75.6	(0.7) pts	76.3	76.1	0.2 pts
<b>JETSTAR DOMESTIC - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,085	1,047	3.6%	2,270	2,182	4.0%
Revenue Passenger Kilometres (m)	1,326	1,246	6.4%	2,777	2,602	6.7%
Available Seat Kilometres (m)	1,572	1,500	4.8%	3,246	3,124	3.9%
Revenue Seat Factor (%)	84.3	83.1	1.3 pts	85.5	83.3	2.2 pts
<b>QANTAS INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	523	477	9.7%	1,058	985	7.4%
Revenue Passenger Kilometres (m)	4,311	4,021	7.2%	8,796	8,284	6.2%
Available Seat Kilometres (m)	5,187	4,918	5.5%	10,441	10,034	4.1%
Revenue Seat Factor (%)	83.1	81.8	1.3 pts	84.2	82.6	1.7 pts
<b>JETSTAR INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	412	429	(3.9)%	864	870	(0.7)%
Revenue Passenger Kilometres (m)	1,315	1,310	0.4%	2,712	2,639	2.8%
Available Seat Kilometres (m)	1,741	1,656	5.1%	3,485	3,338	4.4%
Revenue Seat Factor (%)	75.5	79.1	(3.6) pts	77.8	79.0	(1.2) pts
<b>JETSTAR ASIA - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	348	342	1.9%	694	700	(0.7)%
Revenue Passenger Kilometres (m)	579	571	1.5%	1,164	1,160	0.3%
Available Seat Kilometres (m)	731	725	0.8%	1,487	1,467	1.3%
Revenue Seat Factor (%)	79.3	78.7	0.5 pts	78.3	79.1	(0.8) pts
<b>QANTAS GROUP OPERATIONS</b>						
Passengers Carried ('000)	4,195	4,159	0.9%	8,626	8,500	1.5%
Revenue Passenger Kilometres (m)	9,850	9,517	3.5%	20,247	19,507	3.8%
Available Seat Kilometres (m)	12,331	11,933	3.3%	24,948	24,295	2.7%
Revenue Seat Factor (%)	79.9	79.7	0.2 pts	81.2	80.3	0.9 pts

**Notes**

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding. The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

\*From January 2015 Qantas Domestic and QantasLink will be reported on a combined basis.

**Key**

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown