

**SLATER
AND GORDON
GROUP**

Annual General Meeting

20 November 2015

John Skippen

Chair

FY15 Results – Continuing Growth

	FY15	FY14	% change
Total Revenue and other income (A\$m)	627.3	438.2	43.2
Profit after income tax (A\$m)	83.8	68.2	22.9
Earnings per share (cents)	35.6	33.8	5.3
Dividend per share (cents)	9.0	8.0	12.5

Operational Performance – Australia

- Personal Injury Law resilient and growing
- General Law strong progress
- Nowicki Carbone and Schultz Toomey O'Brien acquisitions



Operational Performance – UK

- Personal Injury Law strong enquiries and file openings
- Building scale in General Law
- Slater and Gordon Lawyers 24% brand awareness



Slater Gordon Solutions

- Leading fast track personal injury law service provider in the UK
- UK growth platform now established



Balance Sheet

- Equity raising structure
- New multi-currency debt facility

Financial Disclosure and Governance

- Reporting enhancements
- New auditor
- Appointments



Bryce Houghton
Group Chief Financial Officer



James Millar
Non-Executive Director
& Chair of Audit Compliance
& Risk Management



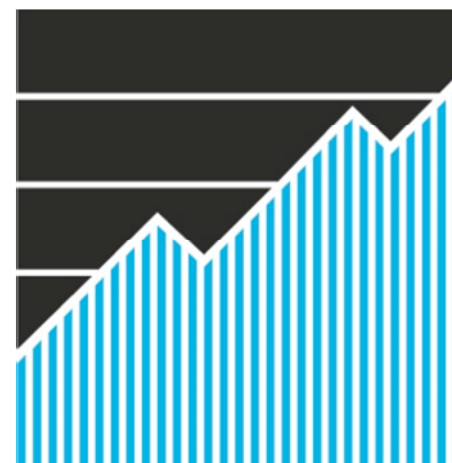
Moana Weir
Group General Counsel
& Company Secretary

Andrew Grech

Group Managing Director

Strategic Priorities

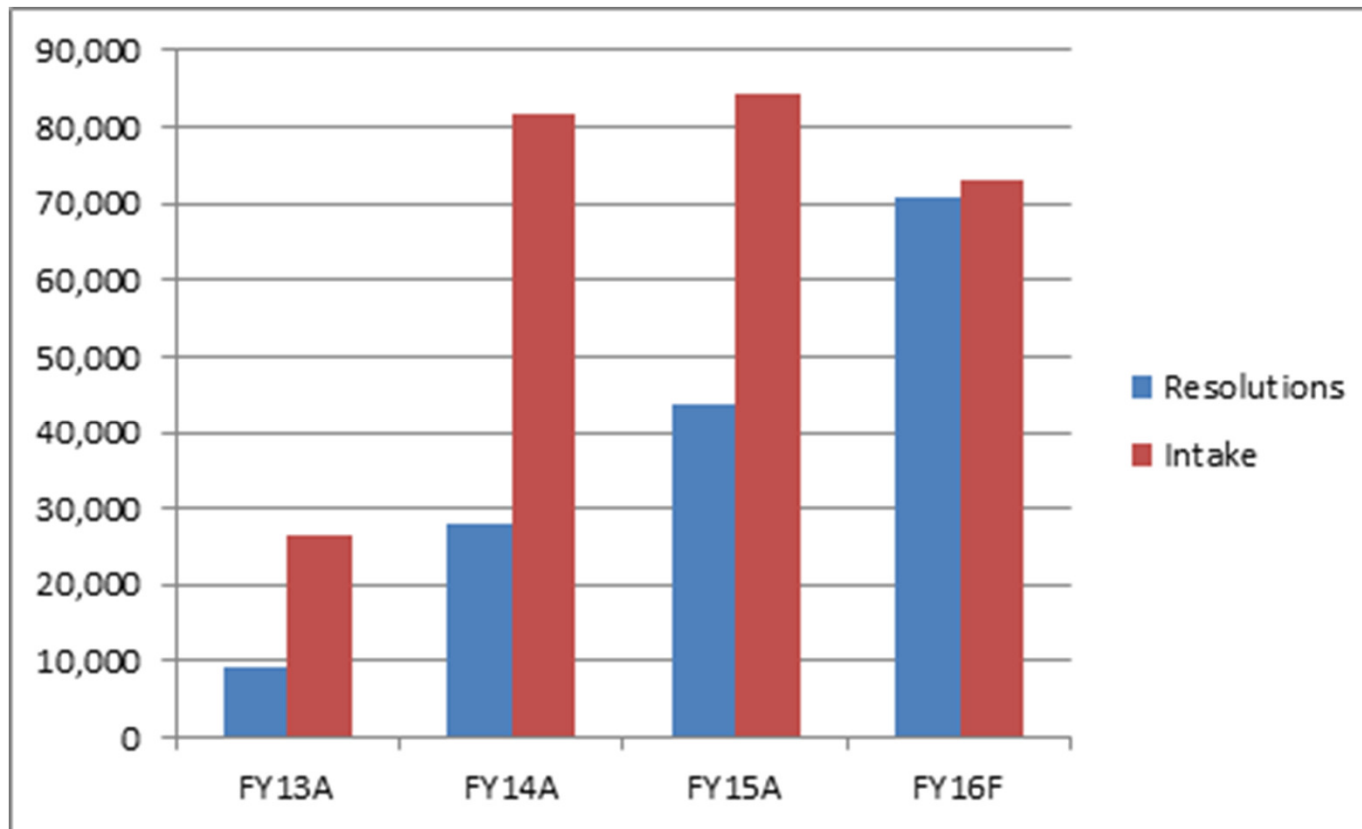
- Bolster management bench strength
- Delivering Group guidance
- Enhancing operational performance
- Integration of Slater Gordon Solutions



FY16 Outlook

- Slater and Gordon Lawyers Australia
- Slater and Gordon Lawyers UK
- Slater Gordon Solutions
 - Legal services
 - Noise induced hearing loss
 - Motor and Health services

SGS RTA Case Intake and Resolutions



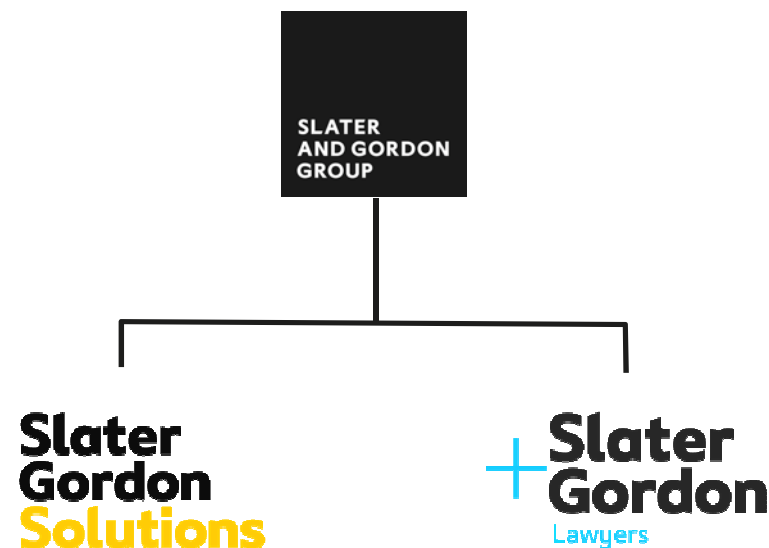
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FY16 Guidance Confirmed

Group Financial Targets

- Total Fees A\$1,150m¹⁺
- EBITDAW A\$205m^{1,2+}
- GOCF/EBITDAW target 100%



1. Assumes GBP:AUD exchange rate of £0.48
2. Normalised for AASB3 policy change

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