

**QANTAS AIRWAYS LIMITED**  
**ABN 16 009 661 901**  
**PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS**  
**NOVEMBER 2015**

**Summary of Traffic and Capacity Statistics**

**Month of November 2015**

Qantas Group capacity (Available Seat Kilometres) increased by 4.2 per cent and Group demand (Revenue Passenger Kilometres) increased by 5.5 per cent, resulting in a Group revenue seat factor of 80.5 per cent which was 1.1 percentage points higher than the previous November.

Group Domestic (comprising Qantas Domestic and Jetstar Domestic) capacity in the month was 0.9 per cent higher compared to the prior corresponding period.

Qantas Domestic capacity growth on East Coast markets was offset by capacity reductions on East-West and intra-Western Australia routes. Jetstar Domestic capacity growth met strong demand on leisure routes including Queensland coast, Tasmania and South Australia.

Group Domestic Revenue per Available Seat Kilometre (RASK) increased compared to the prior corresponding period, reflecting improved performance at both Jetstar Domestic and Qantas Domestic.

Qantas International capacity rose by 9 per cent in the month, driven by higher aircraft utilisation, with increased services to Asia to meet higher demand in the region.

Jetstar International capacity reduced by 1.2 per cent in the month after flight cancellations caused by the Bali ash cloud.

Group International (comprising Qantas International, Jetstar International and Jetstar Asia) RASK was higher compared to the prior corresponding period, driven by the continued strong performance of Qantas International in the Asia region.

**Financial Year 2016**

Group capacity increased by 3.2 per cent and demand increased by 4.7 per cent, resulting in a Group revenue seat factor of 81.1 per cent which was 1.1 percentage points higher than the previous year.

For the financial year to date, Qantas Group RASK was higher compared to the prior corresponding period. Group Domestic and Group International RASK were higher compared to the prior corresponding period.

**Recent Developments**

On 15 December 2015, Qantas Frequent Flyer and Woolworths announced a new deal that will see Woolworths Rewards members able to convert Woolworths Dollars into Qantas Points, extending their six-year relationship for another three years. The new agreement, which is expected to begin in the first half of calendar 2016, will give customers the choice to convert their Woolworths Dollars into Qantas Points at a conversion rate of 870 Qantas Points for every 10 Woolworths Dollars

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	Month			Financial Year to Date		
	2015/16	2014/15	Change	2015/16	2014/15	Change
<b>QANTAS DOMESTIC* - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,881	1,846	1.9%	9,356	9,425	(0.7)%
Revenue Passenger Kilometres (m)	2,325	2,293	1.4%	11,827	11,971	(1.2)%
Available Seat Kilometres (m)	3,003	2,997	0.2%	15,458	15,727	(1.7)%
Revenue Seat Factor (%)	77.4	76.5	0.9 pts	76.5	76.1	0.4 pts
<b>JETSTAR DOMESTIC - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,094	1,043	4.8%	5,716	5,493	4.1%
Revenue Passenger Kilometres (m)	1,246	1,196	4.2%	6,842	6,478	5.6%
Available Seat Kilometres (m)	1,453	1,419	2.4%	8,038	7,778	3.3%
Revenue Seat Factor (%)	85.8	84.3	1.4 pts	85.1	83.3	1.8 pts
<b>QANTAS INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	505	457	10.6%	2,616	2,426	7.8%
Revenue Passenger Kilometres (m)	4,040	3,717	8.7%	21,493	20,124	6.8%
Available Seat Kilometres (m)	5,014	4,599	9.0%	25,855	24,504	5.5%
Revenue Seat Factor (%)	80.6	80.8	(0.2) pts	83.1	82.1	1.0 pts
<b>JETSTAR INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	410	395	3.7%	2,203	2,126	3.6%
Revenue Passenger Kilometres (m)	1,239	1,193	3.9%	6,872	6,397	7.4%
Available Seat Kilometres (m)	1,539	1,558	(1.2)%	8,606	8,164	5.4%
Revenue Seat Factor (%)	80.5	76.6	3.9 pts	79.8	78.4	1.5 pts
<b>JETSTAR ASIA - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	338	310	9.2%	1,716	1,633	5.1%
Revenue Passenger Kilometres (m)	558	515	8.4%	2,856	2,701	5.7%
Available Seat Kilometres (m)	679	648	4.9%	3,590	3,461	3.7%
Revenue Seat Factor (%)	82.1	79.5	2.7 pts	79.5	78.1	1.5 pts
<b>QANTAS GROUP OPERATIONS</b>						
Passengers Carried ('000)	4,228	4,052	4.4%	21,607	21,103	2.4%
Revenue Passenger Kilometres (m)	9,409	8,914	5.5%	49,890	47,671	4.7%
Available Seat Kilometres (m)	11,688	11,220	4.2%	61,547	59,635	3.2%
Revenue Seat Factor (%)	80.5	79.4	1.1 pts	81.1	79.9	1.1 pts

**Notes**

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding. The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

\*From January 2015 Qantas Domestic and QantasLink are reported on a combined basis.

**Key**

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown