

ASX: OMT

28 January 2016

## DECEMBER APPENDIX 4C RELEASE

Omni Market Tide Limited (**Company** or **OMT**, ASX:OMT), digital stakeholder engagement leader, has released its Appendix 4C financial update for the quarter ended 31 December 2015. This report captures OMT's first full operating quarter following its ASX debut on 30 July 2015.

OMT is focused on commercialising a vision that every listed company, every organisation, every voting body, will one day engage their stakeholders using mobile device technologies. OMT is initially targeting the opportunity presented by disrupting existing investor engagement practices in Australia and Singapore.

During the last quarter OMT continued to lay the foundations for future growth by building a growing pipeline of recurring revenue opportunities and investing in human resource capability and capacity across product development and delivery.

### **Improving sales momentum**

During the quarter OMT was engaged by four more ASX listed companies to develop mobile investor relations platforms. With five customers in total signed, this financial and operating position is broadly in line with the company's expectations at the pre-product launch stage. Today's sales pipeline includes another 20 opportunities with ASX listed companies.

OMT's diversified customer base is already comprised of two ASX-10 companies, two emerging technology leaders and an emerging international gold explorer. Two of the emerging companies will be utilising OMT's flagship multi-company platform, the omniLOOP app.

OMT expects that the completion and release of the omniLOOP app in early 2016 will drive further expansion in OMT's sales pipeline and engagement of customers. Existing customer contracts are progressing well through varying stages of design, development and release.

Receipts from customers increased to \$34,000 for the quarter.

### **Strong financial position**

OMT remains well funded with \$3.625 million in cash as at 31 December 2015.

Investment in human resource capability and capacity across product development and delivery contributed to an increase in staff costs to \$357,000. Further, costs in the quarter also included

relocation and fit-out costs stemming from the Company's change of address (non-current assets), recruitment costs associated with the expansion of OMT's development team, and the final fees in relation to OMT's outsourced Company Secretary / CFO contract with Minerva Corporate.

### **Operational matters**

Further, OMT's Company Secretary, Mr Oliver Kidd, has assumed the role of Chief Operating Officer of OMT. Mr Kidd is one of OMT's longest serving staff members, has been a part of the business since its inception, and will continue to act as Company Secretary.

The pending release of omniLOOP will enable OMT to manage shareholder voting at its 2016 Annual General Meeting via the platform. This will be the first time in Australia that shareholders have been afforded an opportunity to direct vote via a smart phone application. The Company's 2016 AGM will also be live streamed via omniLOOP for all shareholders, as well as members of the public.

The utilisation of live streaming in conjunction with direct voting, all via omniLOOP, at the 2016 OMT AGM will demonstrate a new benchmark in AGM practice.

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### **For more information, please contact:**

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### **About Omni Market Tide**

Omni Market Tide is the market leader in digital stakeholder engagement. Omni Market Tide has the only stakeholder engagement app in Australasia designed to enhance the interconnectivity between companies and stakeholders, allowing push communications, web streaming, and direct voting, among other features. Our application makes investor relations content more readily accessible for the digital investor, increasing shareholder engagement and participation during and outside the AGM voting requirements. The company is listed on the Australian Securities Exchange (ASX:OMT). For more information about the company please visit [www.omnimarkettide.com](http://www.omnimarkettide.com).

### Forward Looking Statements

This release includes certain statements that may be deemed “forward-looking statements”. All statements in this discussion, other than statements of historical facts, that address future activities and events or developments that OMT expects, are forward-looking statements. Although OMT believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements include market prices, and general economic, market, or business conditions. Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in forward-looking statements.

# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10

Name of entity

OMNI MARKET TIDE LIMITED

ABN

60 096 687 839

Quarter ended ("current quarter")

31 December 2015

### Consolidated statement of cash flows

Cash flows related to operating activities	Current quarter \$A'000	Year to date ( 12 months) \$A'000
1.1 Receipts from customers	34	61
1.2 Payments for (a) staff costs	(357)	(495)
(b) advertising and marketing	(27)	(31)
(c) research and development	(135)	(221)
(d) leased assets	-	-
(e) other working capital	(259)	(688)
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	13	29
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Other (a) GST	(49)	(110)
(b) deposits paid (lease)	-	(37)
<b>Net operating cash flows</b>	<b>(780)</b>	<b>(1,492)</b>

+ See chapter 19 for defined terms.

**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current quarter \$A'000	Year to date (12 months) \$A'000
1.8 Net operating cash flows (carried forward)	(780)	(1,492)
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	(127)	(137)
(e) other non-current assets	-	-
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	(16)
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	(1)	(1)
<b>Net investing cash flows</b>	(128)	(154)
<b>1.14 Total operating and investing cash flows</b>	(908)	(1,646)
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	5,000
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	-	-
1.19 Dividends paid	-	-
1.20 Other (costs of issue)	-	(501)
<b>Net financing cash flows</b>	-	4,499
<b>Net increase (decrease) in cash held</b>	(908)	2,853
1.21 Cash at beginning of quarter/year to date	4,533	667
1.22 Exchange rate adjustments to item 1.20	-	8
1.23 Acquired cash balance due to business purchase	-	97
<b>1.24 Cash at end of quarter</b>	<b>3,625</b>	<b>3,625</b>

+ See chapter 19 for defined terms.

**Payments to directors of the entity and associates of the directors**  
**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	65
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

Payment for director fees to Ross Blair-Holt, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$7,000.

Payment for director fees to Glenn Vassallo, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$7,000.

Payment for director fees to John Mactaggart, who was appointed a non-executive director of Omni Market Tide on 22 July 2015, is \$5,000 being the net amount paid to him excluding superannuation and Pay As You Go Withholding Tax.

Transactions include payment of fees for accounting services rendered of \$43,000 to Moore Stephens (Queensland) Ltd, who is an associate of Kenneth Pickard.

Payments to GRT Lawyers Pty Ltd for the reimbursement of ordinary expenditure incurred by Glenn Vassallo of \$3,000 in his capacity as a non executive director.

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

N/A

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

N/A

+ See chapter 19 for defined terms.

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**Quarterly report for entities**  
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**Financing facilities available**

*Add notes as necessary for an understanding of the position.*

	Amount available \$A'000	Amount used \$A'000
3.1 Loan facilities	-	-
3.2 Credit standby arrangements	-	-

**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current quarter \$A'000	Previous quarter \$A'000
4.1 Cash on hand and at bank	3,625	4,533
4.2 Deposits at call	-	-
4.3 Bank overdraft	-	-
4.4 Other (provide details)	-	-
<b>Total: cash at end of quarter (item 1.23)</b>	<b>3,625</b>	<b>4,533</b>

**Acquisitions and disposals of business entities**

	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1 Name of entity	N/A	N/A
5.2 Place of incorporation or registration	N/A	N/A
5.3 Consideration for acquisition or disposal	N/A	N/A
5.4 Total net assets	N/A	N/A
5.5 Nature of business	N/A.	N/A

**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.

+ See chapter 19 for defined terms.

- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:  ..... Date: 28 January 2016  
Company Secretary

Print name: Mr Oliver Kidd

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.