SAI Global

Under the Bonnet

28th January 2016

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Knowledge Portfolio

It all starts with a Standard

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What is a Standard?

SAFETY RELIABILITY PERFORMANCE

“Standards are published documents setting out specifications and procedures designed to ensure products, services and systems are safe, reliable and consistently perform the way they were intended to. They establish a common language which defines quality and safety criteria.”

Standards Australia

INTERNATIONAL REGIONAL NATIONAL

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Who Makes Them?

IEC ISO ITU

CEN ASME

CENELEC ASTM

ETSI IEEE

STANDARDS AUSTRALIA BSI DIN

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What are the Benefits of Standards?

ECONOMIC	Standards harmonise technical specifications, enabling collaboration, innovation, and integration of products and services
TECHNICAL	Standards drive economic growth by boosting business efficiency, encouraging innovation and reducing trade barriers
SOCIAL	Consumers can be confident that products certified to standards reach certain quality benchmarks, that they are effective, sustainable and above all, safe.

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The Economic Contribution of Standards

GLOBAL	80%	GLOBAL COMMODITIES TRADE
NATIONAL	1%	NZ: GROWTH IN ANNUAL ECONOMY-WIDE GDP
	0.2%	AU: PRODUCTIVITY ACROSS ECOMONY
	0.8%	FR: ECONOMIC GROWTH
	13%	UK: GROWTH IN LABOUR PRODUCTIVITY
SECTOR	$100m	AU: BENEFIT TO MINING SECTOR

Source: OECD, ISO

How are Standards Developed?

NET BENEFIT

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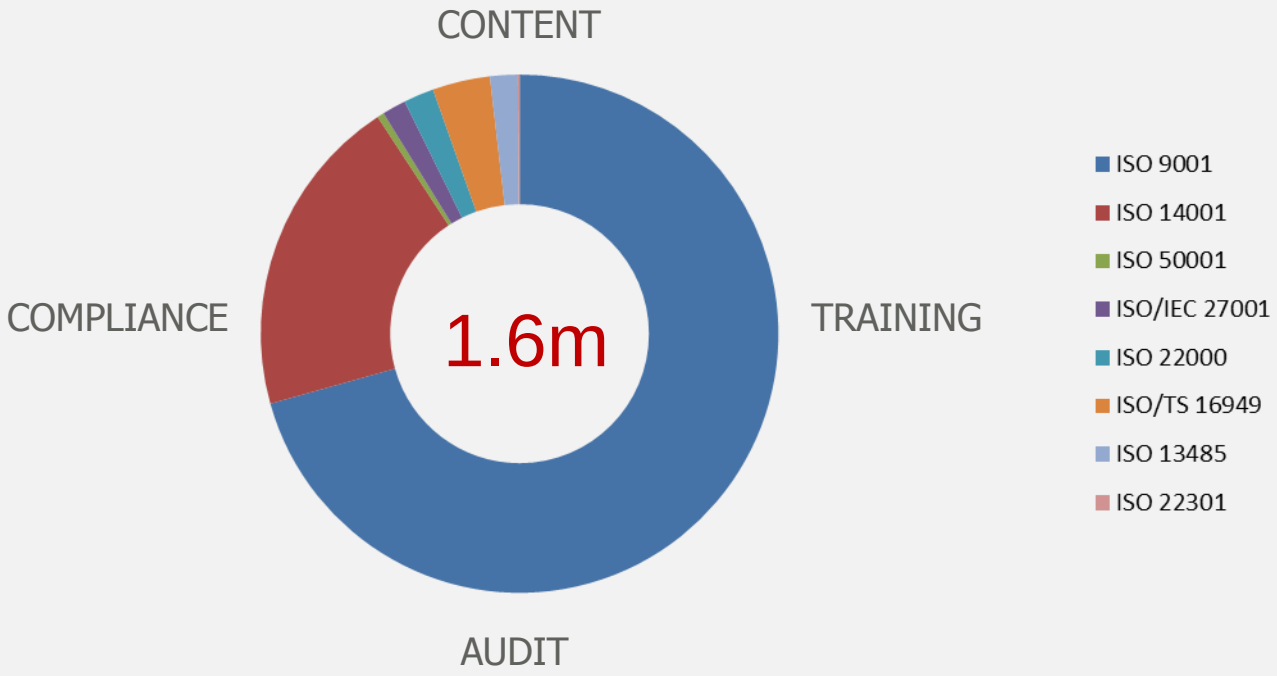
The Application of Standards



QUALITY MANAGEMENT CERTIFICATION EVENTS 2014

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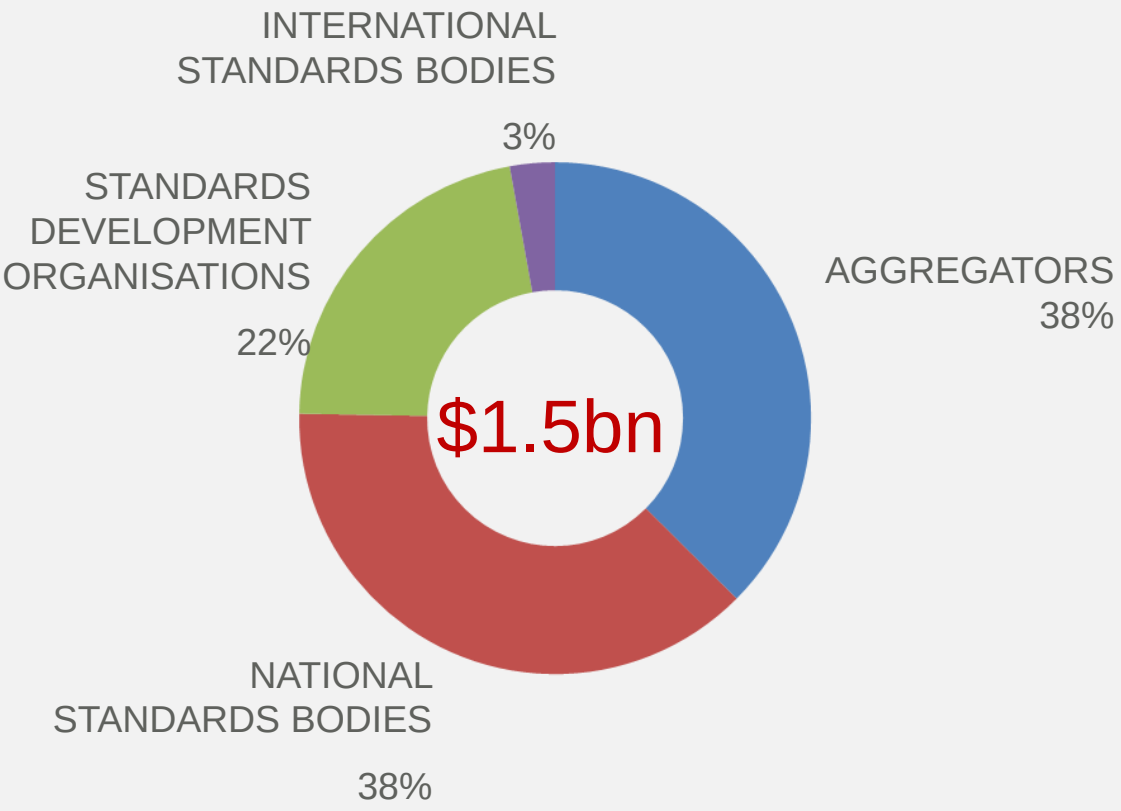
The Standards Information Market



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Knowledge Portfolio

Portfolio Overview

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Who Are Our Customers?

INDIVIDUALS

ENTERPRISES

ADVISORS

COMPLIANCE

AUDIT

TRAINING

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How Do We Help Them?

"SAI Global helps its customers to MANAGE THE IMPACT OF CHANGING INFORMATION"

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How Do We Do That?

DEPTH	Detailed value-added metadata telling the customer everything they need to know – how it's developed over time, status, relationship to other content, etc
BREADTH	Access to the widest possible range of primary content (standards)
CURRENCY	High-frequency current awareness / monitoring services to keep abreast of the latest developments
EASE	Easy-to-use features and functionality to help get the right information to the right people at the right time

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Our Solutions: Content Aggregation

CONTENT

- We aggregate licenced content from over 300 global publishers through configurable secure on-line services
- Solutions: i2i Platform, SOL, Infostore

KNOWLEDGE BASES

- We build, maintain and notify users of changes to large knowledge-led databases covering legislation, metal grades, material grades and US military parts
- Solutions: LawLex, i2i, Logicom

POLICY DEVELOPMENT TOOLS

- We automate lifecycle management of policies and procedures including customisable workflows for collaboration and approval, version control and audit trails
- Solutions: i2i Participate, C360

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Priorities / Outlook

INFRASTRUCTURE

- Content/experience management
- eCommerce Platform
- Subscription Platform

EXPERIENCE

- Simple easy-to-use features and functionality
- Closer integration of complementary information
- Market-leading discovery and alerting tools

CONTENT

- Continued content enrichment
- Focus on commissioning new sources of complementary information
- Development of secondary authored material

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Learning Portfolio
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The Risk Management Lifecycle

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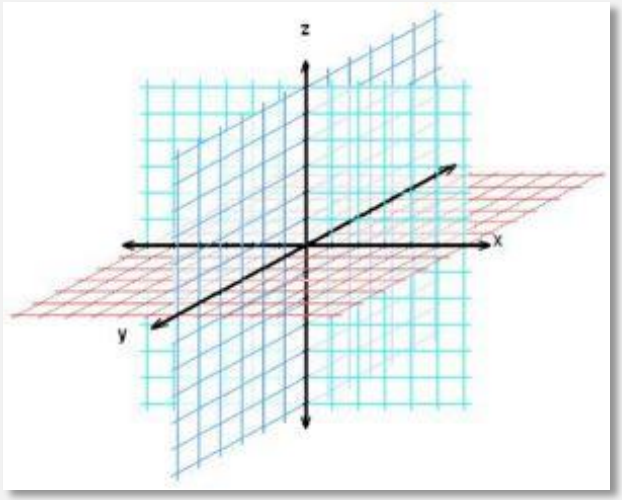
Assurance-Related Training

- Two, inter-related business models
  - Public training (B2C)
  - In-house training (B2B)
- Two delivery ‘modes’
  - Instructor led training
  - Online training
- Two product types
  - Accredited
  - Non-accredited
- Four main product portfolios:
  - Quality, Food Safety, OHS, Environment

Train & Communicate



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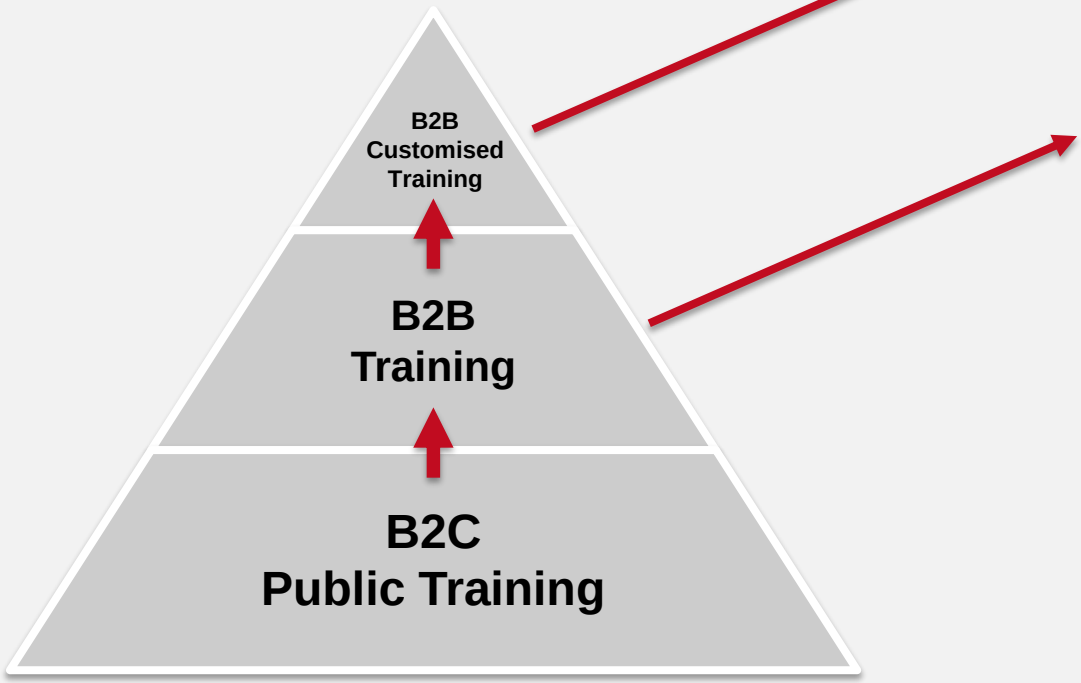
Inter-relationship of Public and In-house Training



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Accredited Training (Qualifications)

BSB51607 Diploma of Quality Auditing

The **BSB51607** ***Diploma of Quality Auditing*** is a nationally recognised qualification essential for Lead Auditors. In addition to audit and compliance competencies, this modularised learning and assessment solution also covers the management of risks within the management system, and provides a variety of electives to suit your particular workplace development requirements.

BSB60407 Advanced Diploma of Management

The **BSB60407** ***Advanced Diploma of Management*** is a nationally recognised qualification targeting lead auditors, business improvement professionals and those who have responsibility for integrating management systems across an organisation.

BSB51312 Diploma of Work Health and Safety

The **BSB51312** ***Diploma of Work Health and Safety*** is a nationally recognised recognised qualification essential for individuals involved in Work Health and Safety management and supervisor roles, responsible for the day-to-day management and implementation of WHS and OHS systems.

Please note there are entry requirements for this qualification. Please view the FAQs relating to this qualification or complete the self-assessment to ensure that you meet the entry requirements.

BSB60612 Advanced Diploma of Work Health and Safety

The **BSB60612** ***Advanced Diploma of Work Health and Safety*** is a nationally recognised qualification essential for individuals involved in Work Health and Safety advisory and policy making roles, the management of WHS/OHS systems, auditing and consulting.

Please note there are entry requirements for this qualification. Please view the FAQs relating to this qualification or complete the self-assessment to ensure that you meet the entry requirements.

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Management System Lifecycles and Product Portfolios

	Understanding a Management System	**Implementing** a Management System	**Auditing** a Management System	**Maintaining & Improving** a Management System
Quality Management Systems	• ISO 9001 Foundation	• Implementing a QMS	• Internal Auditor QMS • ISO 9001 Quality Management Systems • Lead Auditor QMS	• Corrective Action, Preventative Action • Lean Six Sigma Champion, Green Belt, Black Belt • Enhancing Management Representative Skills to Support Organisational Success • Variety of specialised food safety courses (SQF, BRC, GFSI, TACCP, Traceability, Allergen Management)
OHS Management Systems	• Preparing for the ISO 45001 Transition	• ISO 18001 Occupational Health & Management Systems	• OHSAS 18001 Lead Auditor	
Environmental Management Systems	• ISO 14001 Foundation • ISO 50001 Overview	• Implementing an EMS • ISO 50001 Understanding & Implementing	• Internal Auditor EMS • ISO 14001 Environmental Management Systems	
Food Safety Management Systems	• Introduction to HACCP	• Advanced HACCP • Quality Assurance and Food Safety MS	• Internal Auditor Food Safety • BRC Internal Auditor • Lead Auditor Food Safety*	

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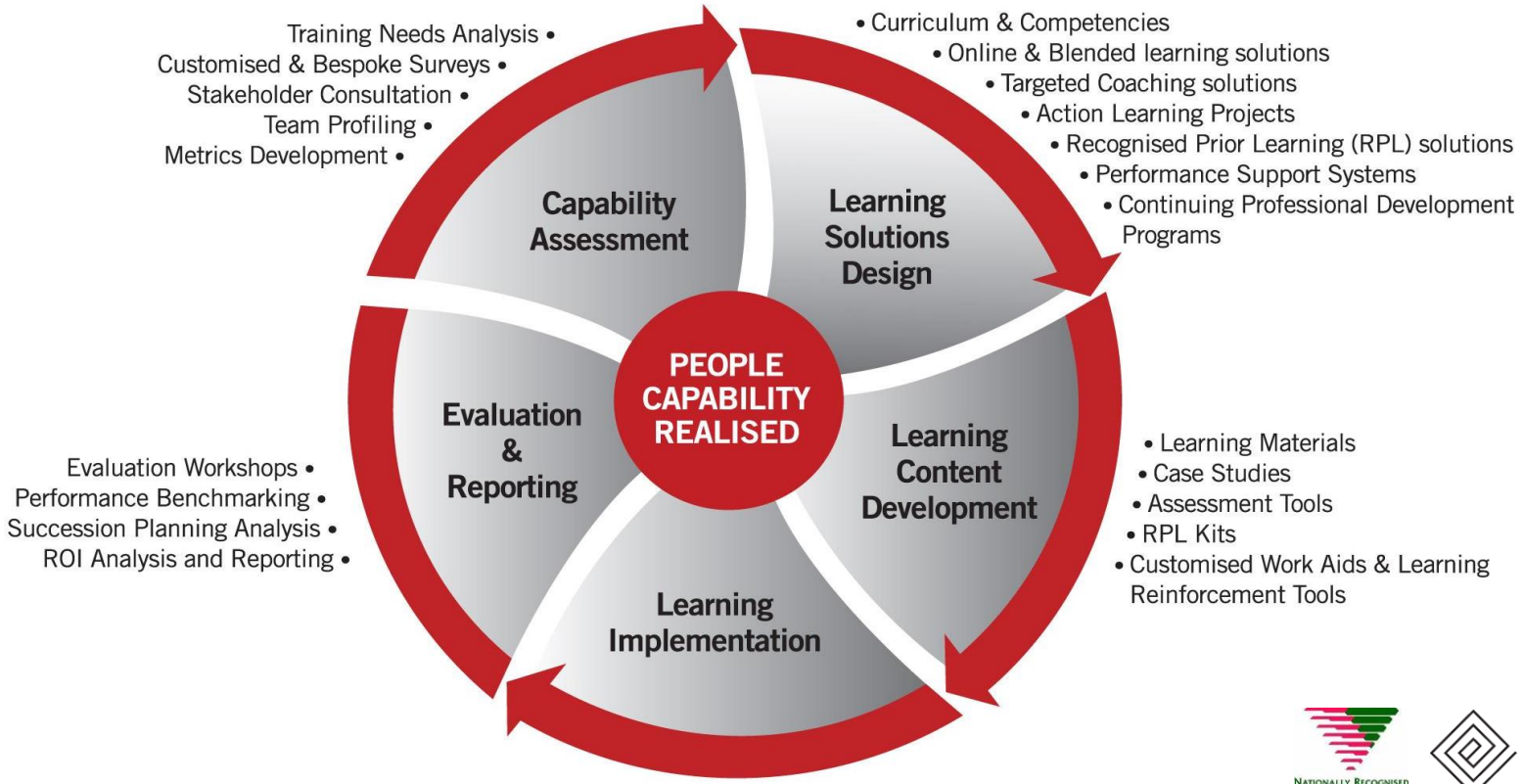
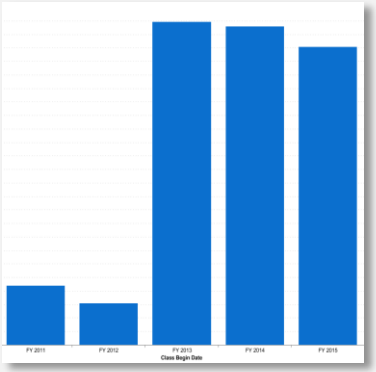
Integrating Accreditation into a Customised Training Solution



SAI Global /Customer - Timeline

- **FY11** – Standards, Management Systems Auditing, Management Systems Training
  (B2C – OHS Auditor Training)
- **FY12** – Standards, Management Systems Auditing, Management Systems Training
  (B2C – Management Systems Leadership)
- **FY13** – Standards, Management Systems Auditing, Management Systems Training
  (B2C – HACCP, Coles Supplier Training, Food Safety Auditing)
- **FY14** – Standards, Management Systems Auditing, Management Systems Training
  (B2C – HACCP, Coles Supplier Training, Allergen Management,
  Food Safety Auditing, Internal Auditor, OHS Auditor Training)
- **FY15** – Standards, Management Systems Auditing, Management Systems Training
  (B2C – HACCP, Coles Supplier Training, Allergen Management,
  Food Safety Auditing)



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Assurance Portfolio

Global Capability

- 51 offices in 29 countries
- Perform c.100,000 audits & inspections a year
- 6th largest certification body globally
- One of the leading global Governance, Risk & Compliance solutions providers
- Second largest provider of standards globally

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Assurance Portfolio Overview

Management Systems — Audits of management system requirements defined by a recognised industry body or regulator

Sustainability & Ethical — Audits of management systems / or products which entail ethics, social accountability, chain of custody or sustainability

Food Certification — Audits of food / agriculture related management systems / or product requirements defined by a recognised industry body or regulator

Supplier Compliance — Design and management of a supplier compliance programme, which may include technical desktop review and approval of supplier requirements

Complaints Management — Design and management of a complaints management programme, including root cause analysis, investigations and corrective action

Product Certification — Certification of product related activities defined by a recognised industry body or regulator

Audit & Inspections — Audits of management system, food or product that is not defined by a recognised industry body or regulator

Product Compliance — Design and management of a product compliance programme, which may include technical desktop reviews and approval product specifications

Enabling Platforms

SAIGOL™ MAP POWERED BY SAIGOL Compass i2i participate cintellate Compliance360

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Management Systems and Food Certification – What we do

Management Systems	Audits of management system requirements defined by a recognised industry body or regulator	**Programme Examples:** ISO Accreditation including 9001, 14001, 18001, 16949; Regulator: Food Safety Victoria (FSV), NSW Food Authority
Food Certification	Audits of food / agriculture related management systems / or product requirements defined by a recognised industry body or regulator	**Programme Examples:** BRC, SQF, IFS, FSSC, HACCP, 22000, Global GAP, RedTractor

Client drivers:

- Ensuring an effective system is in place to maintain safety and quality
- Improving business efficiency in operations to reduce variation and enable best practice
- Ensuring international standards are met to win work and gain market share
- Enhance customer satisfaction of products and services
- Protect the brand and ensure consumer safety
- Assurance to stakeholders, regulators and customers
- Avoid significant financial penalties and legislative action
- Outward representation of company values

Competitors:

- BSI Group, SGS, Bureau Veritas, Lloyd's Register LRQA

Key industries:

- Manufacturing, Construction, Retail, Agriculture, Food, Healthcare, Pharmaceutical, Resources, Business services, Hospitality, Restaurants, Health, Education, Agriculture

RAF Supply Risk Services

Insights into what SAI Global is doing with 18 leading retailers and Quick Service restaurants globally;

Supply Risk Experience

- Supplier Management
- Manufacturer/Grower
- Procurement
- Product & Packaging
- Warehousing & Distribution
- Stores
- Customers/Stakeholders
- Colleagues
- Brand

Common Issues

- Harm to customers
- Transparency of Supply Chain
- Withdrawals & Recalls
- Brand Value Reputation
- Quality Consistency
- Changing Global Legislation
- Control costs

Our Deliverables

- Increase supplier transparency & compliance
- Reduce non-compliance in products
- Increase protection & value
- Increase the brand value
- Knowledge & training
- Manage changing information

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Supplier Compliance Management – What we do

Supplier Compliance	Design and management of a supplier compliance program, which may include technical desktop review and approval of supplier requirements	**Programme Example:** Creation of Alaska fish standards
Product Compliance	Design and management of a product compliance program, which may include technical desktop reviews and approval of product specifications	**Programme Example:** Global food manufacturer

Client drivers:

- Managing specified product safety and quality standards
- Reducing and proactively managing supply chain risk
- Building brand protection and customer trust
- Support existing and new customer claims
- Minimise exposure to product safety and quality risk
- Protect consumer interests and corporate brand values
- Employ highly specialised technical expertise

Competitors:

- BSI Group, SCM software vendors, supply chain consultancies

Key industries:

- Manufacturing, Retail, Food, Resources

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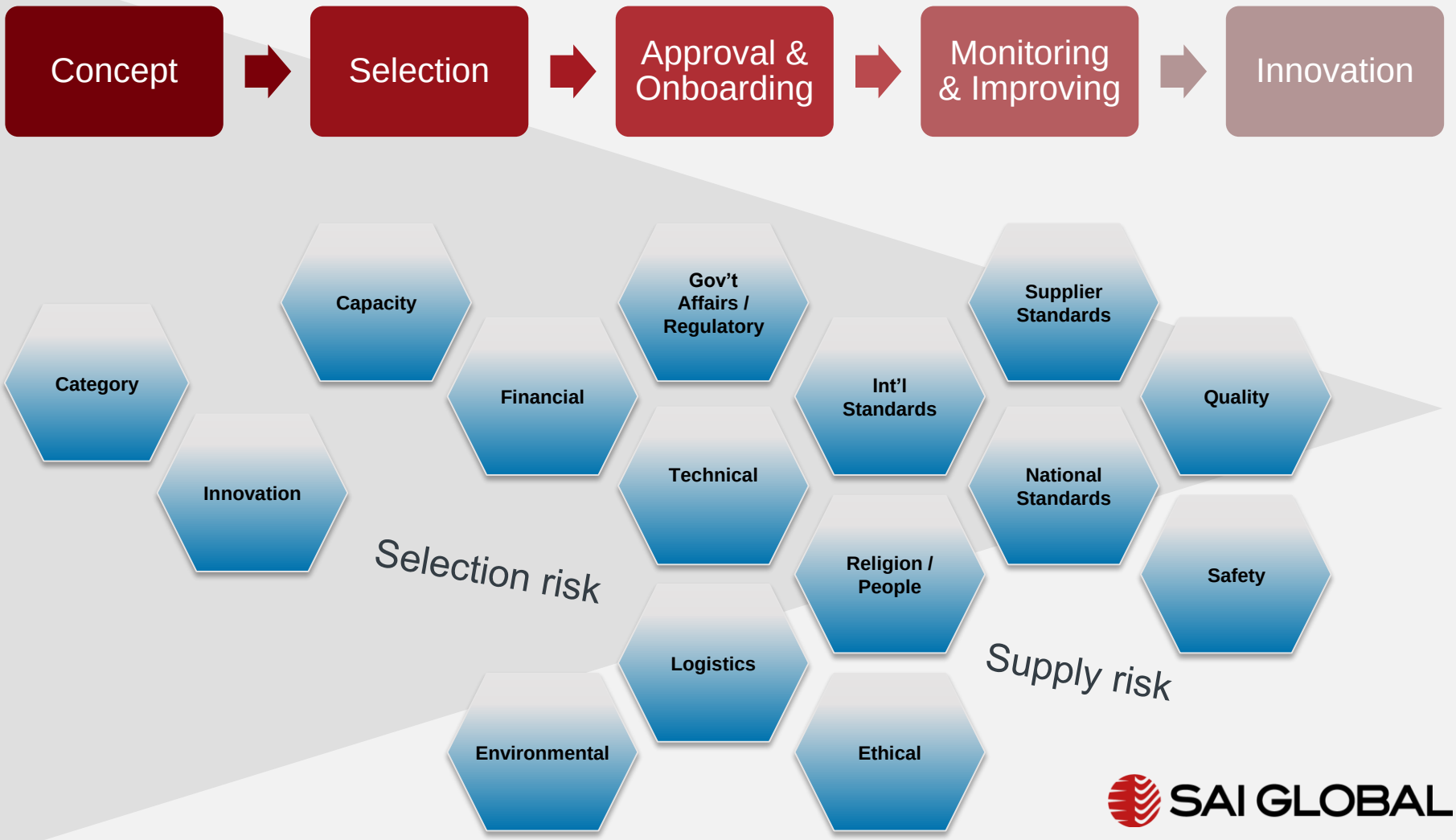
Supplier Lifecycle Risk Sources



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Product Services – What we do

Product Certification

Design and management of a supplier compliance programme, which may include technical desktop review and approval of supplier requirements

Programme Examples: Health & Safety; Building & Infrastructure; Gas & Electrical; and Plumbing

Client drivers:

- Ensuring products meet mandatory standards along the manufacturing chain
- Meeting industry driven requirements in order to compete
- Avoiding product recalls and enhancing traceability
- Pro-active management of product risk
- Assurance of product standard to the end consumer

Competitors:

- BSI Group, IAPMO, SGS, Bureau Veritas, UL, Inspect, TUV

Key industries:

- Manufacturing, Retail, Horticulture, Business Services, Building

StandardsMark

CE mark

CodeMark

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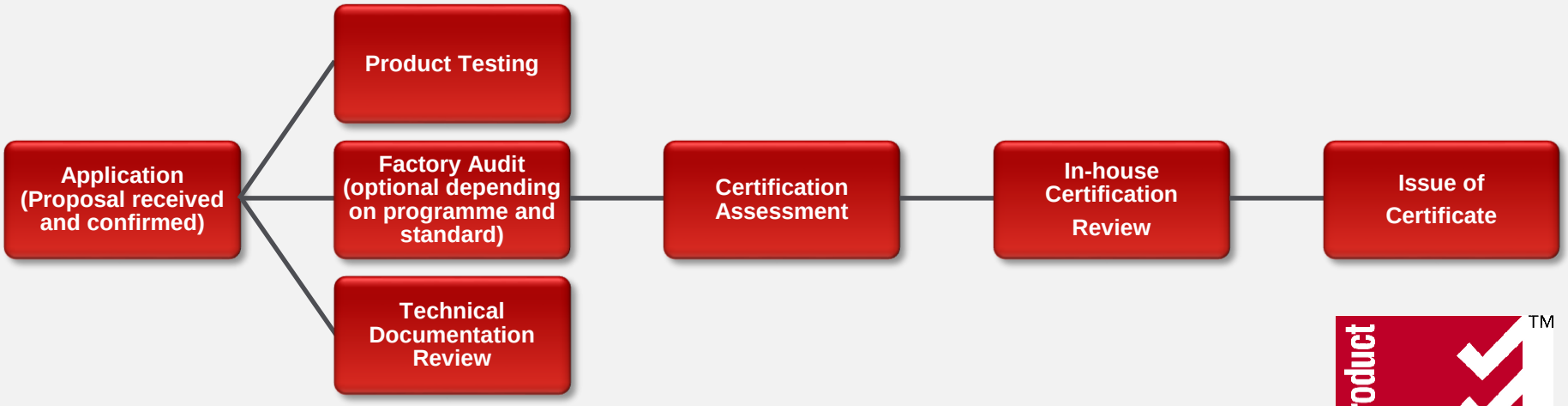
The SAI Global Five Tick Certification Process



Certified Product™

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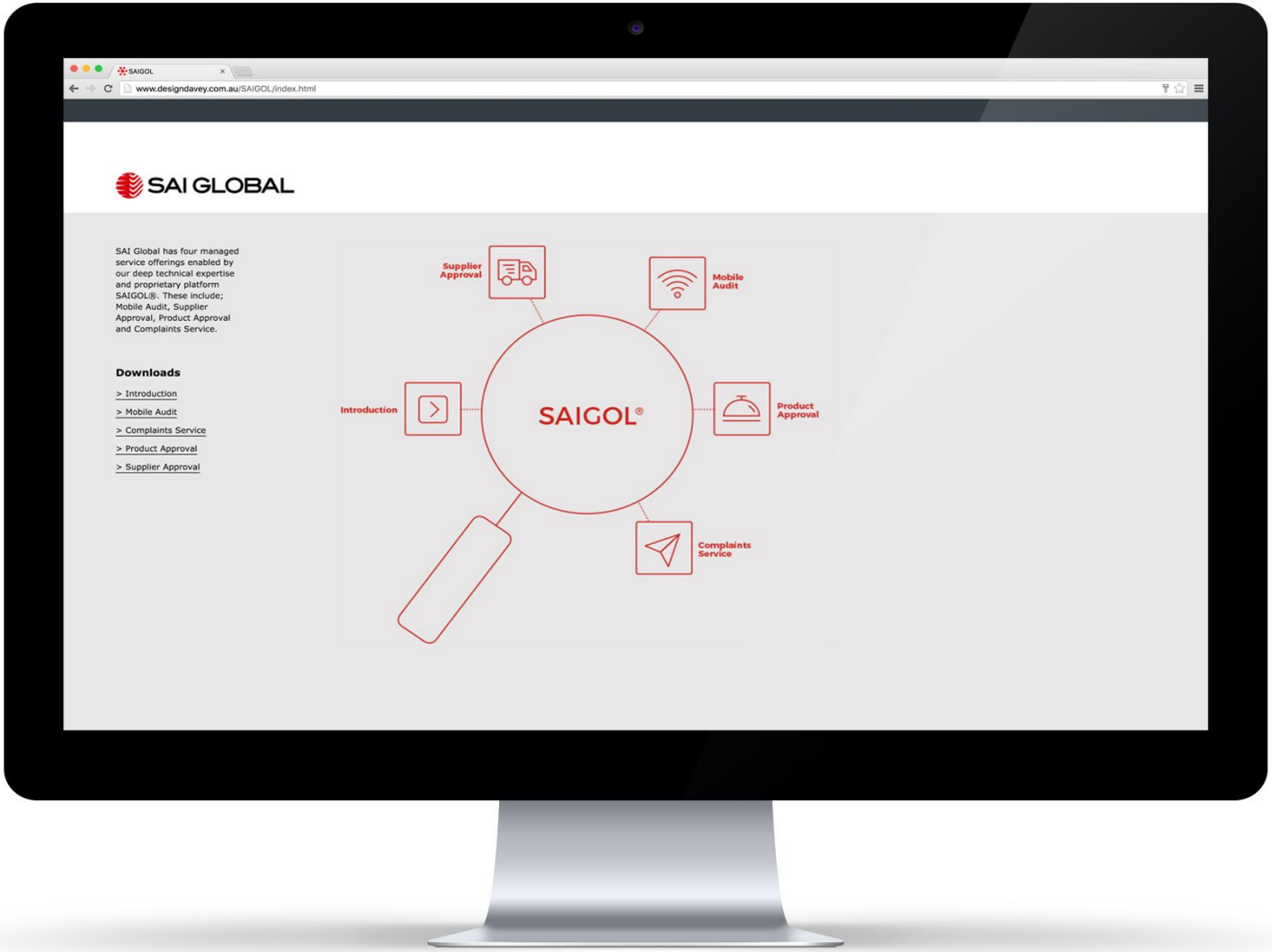
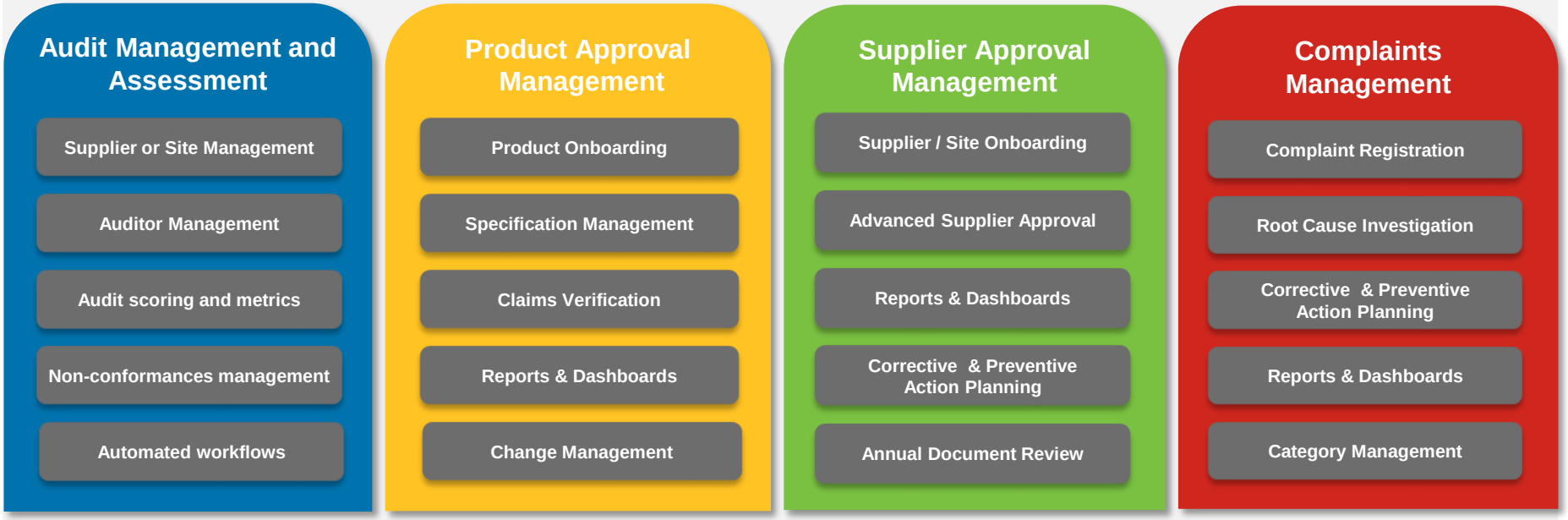
What is SAIGOL?



What is SAIGOL?

Web-enabled** platform which allows SAI Global to deliver **audit and supply risk services.

Four key modules



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Second Party Audits and Inspections – What we do

Audit & Inspections

Audits of management system, food or product that is not defined by a recognised industry body or regulator

Programme Examples: Major supermarket chains in Australia and UK

Client drivers:

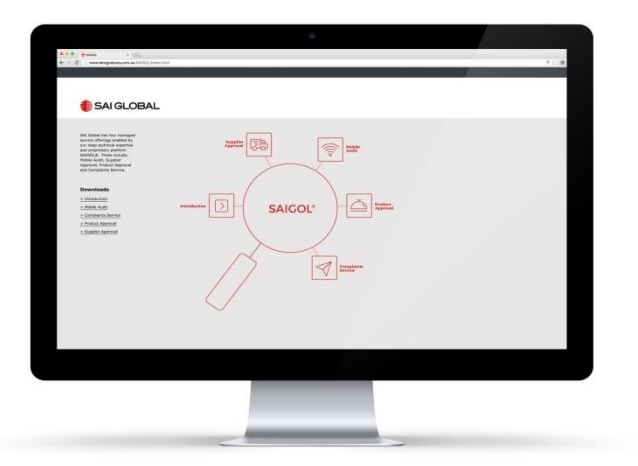
- Third party standards are not sufficient in meeting organisational objectives
- Assurance to internal and external stakeholders
- Improving business operations and enabling best practice
- Enhance customer satisfaction of products and services
- Drive consistency of service delivery

Competitors:

- BSI Group, SGS, Bureau Veritas, Lloyd's Register LRQA

Key industries:

- Manufacturing, Retail, Agriculture, Food, Resources, Business services



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Value of Second Party Auditing in Risk Lifecycle

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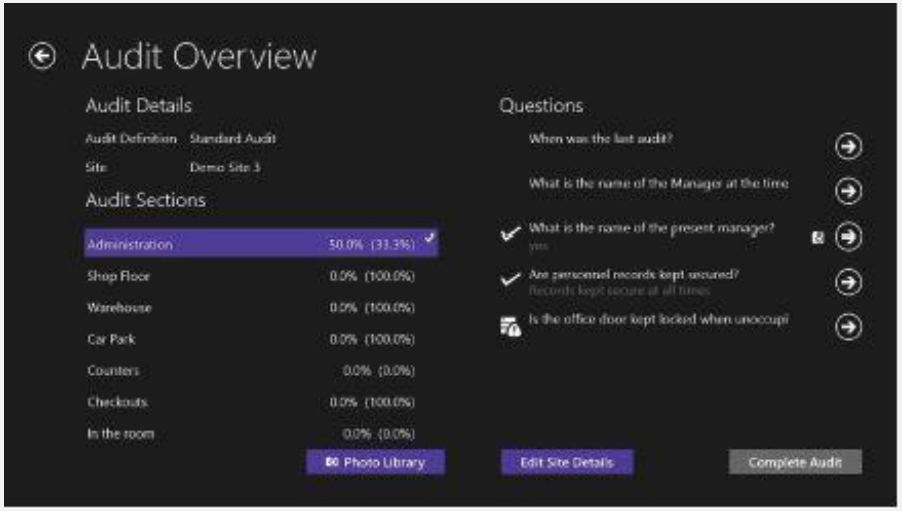
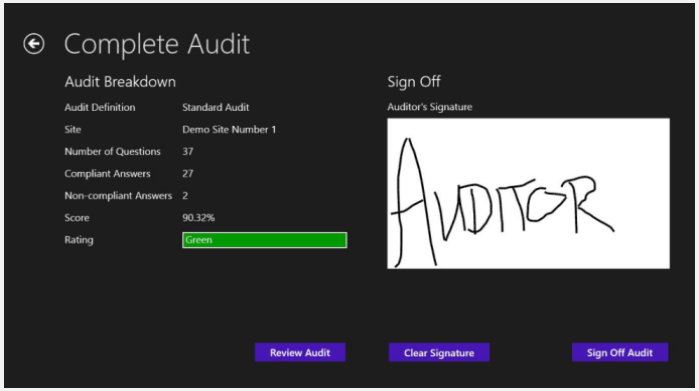
Audit Management Overview

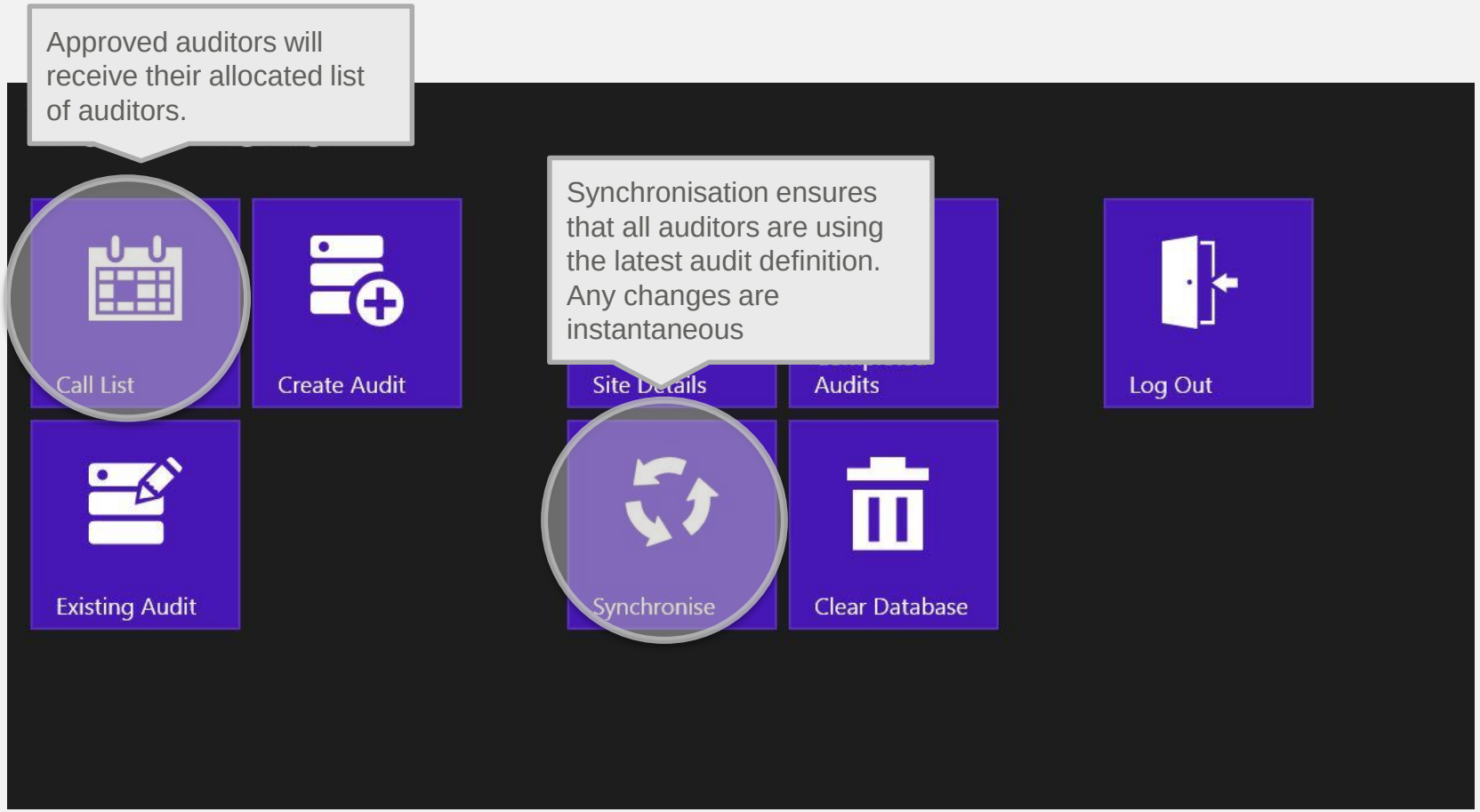
- Single repository
- Immediate turnaround
- Manage non-conformances
- Photographic and geo evidence
- Automated workflows
- Scoring and metrics





Enables effective delivery of bespoke audit definitions to an auditor network across dispersed locations, with enhanced transparency of scoring metrics

SAIGOL Demo – Mobile Audit Platform



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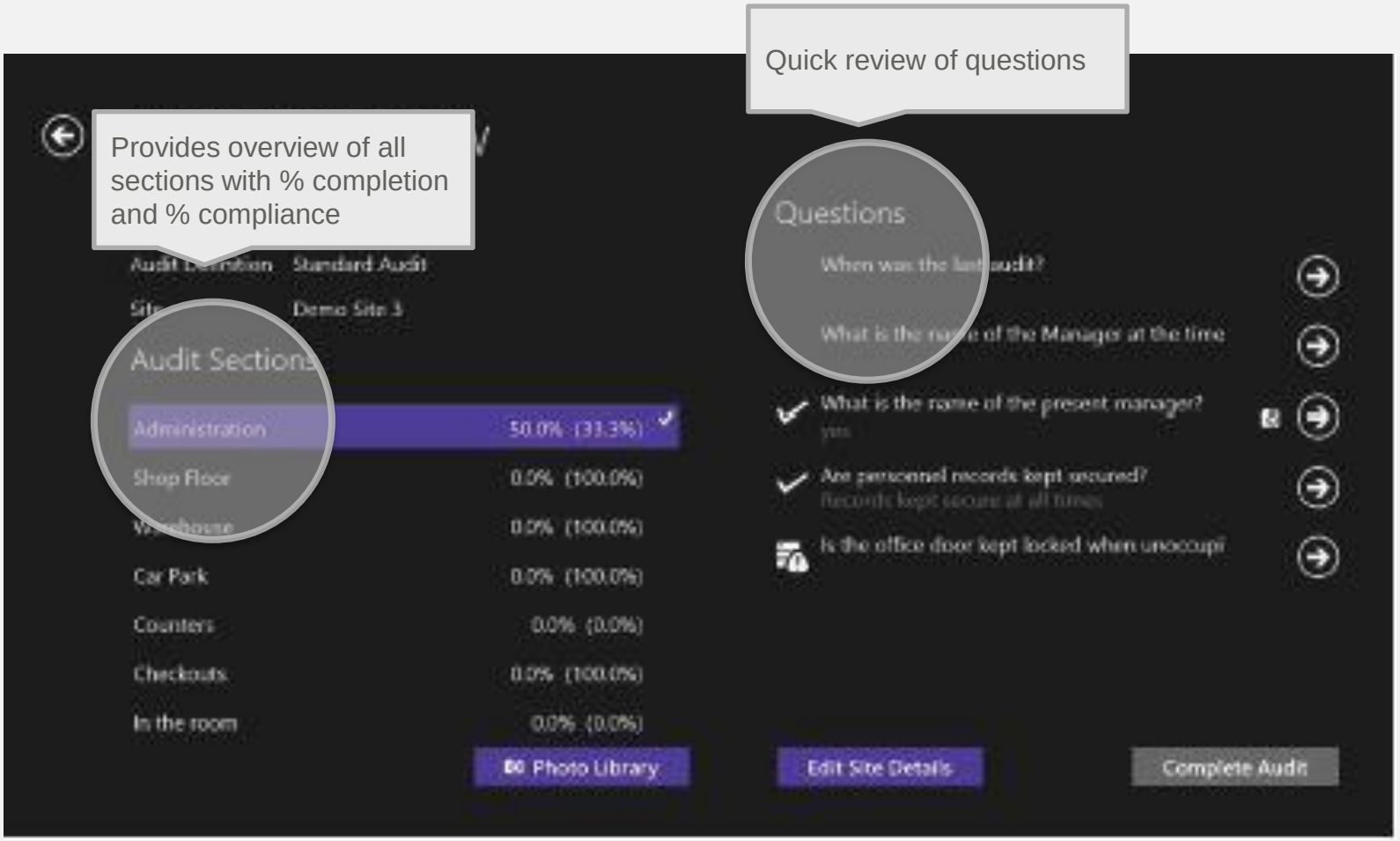

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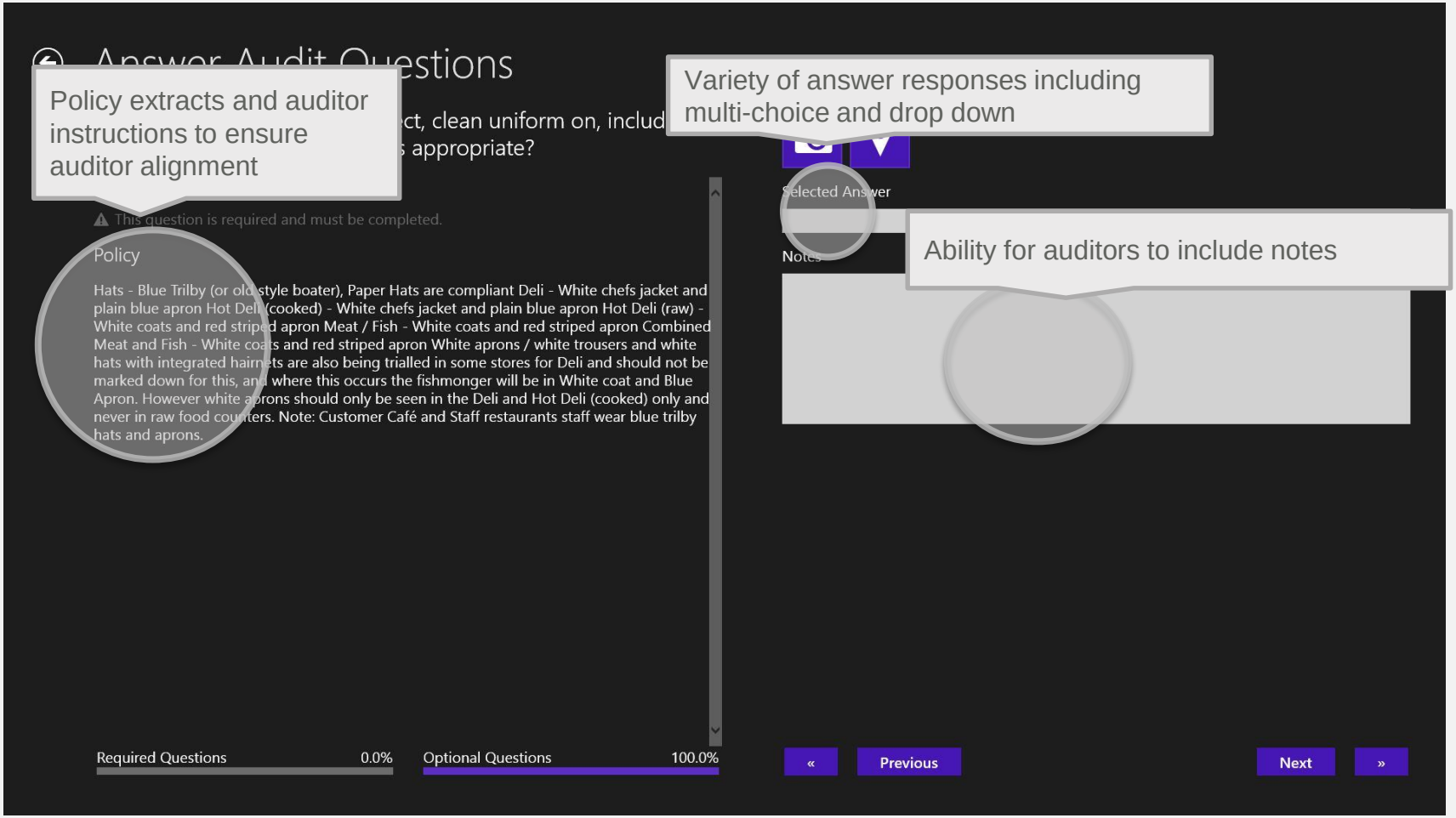

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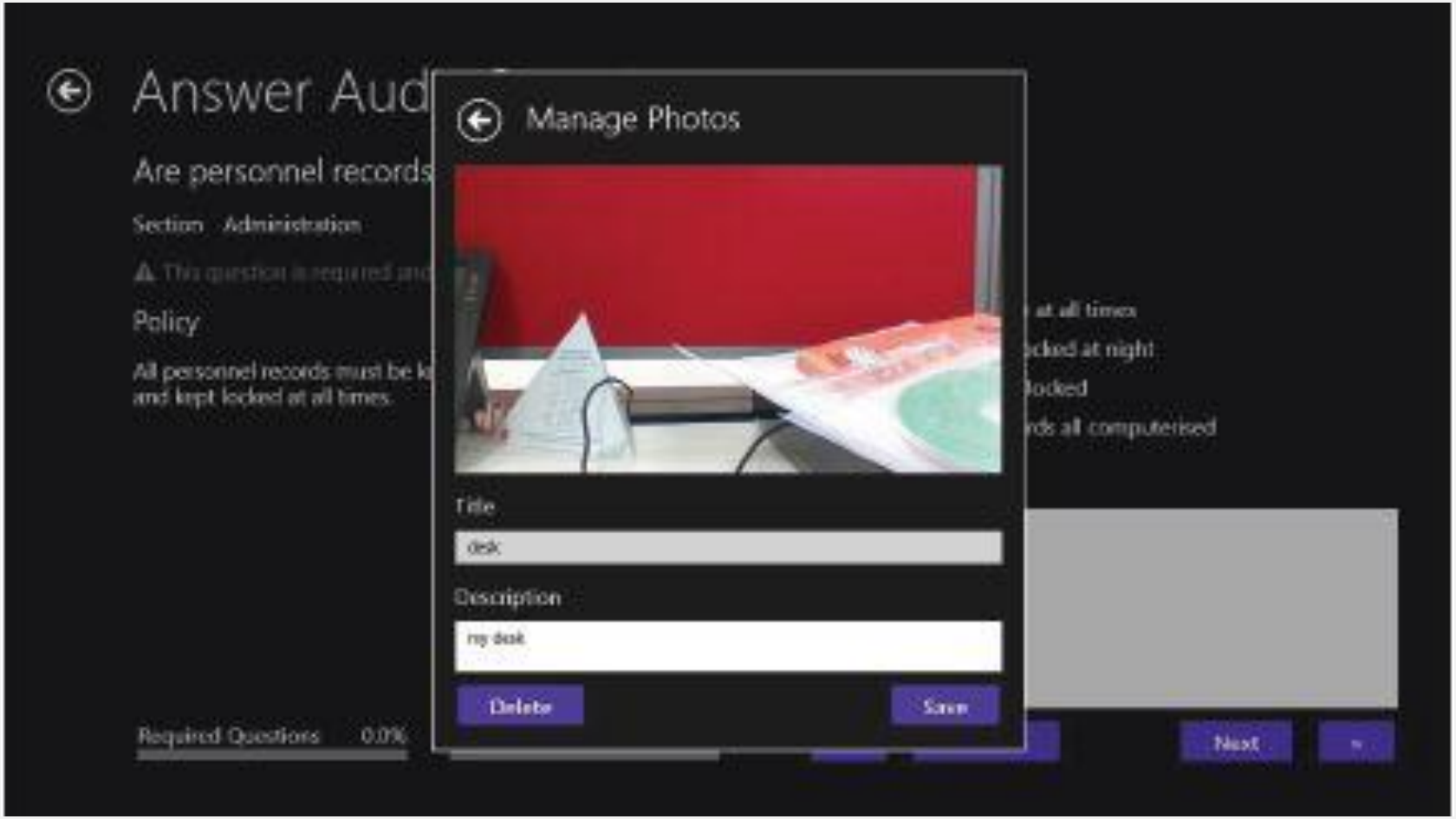

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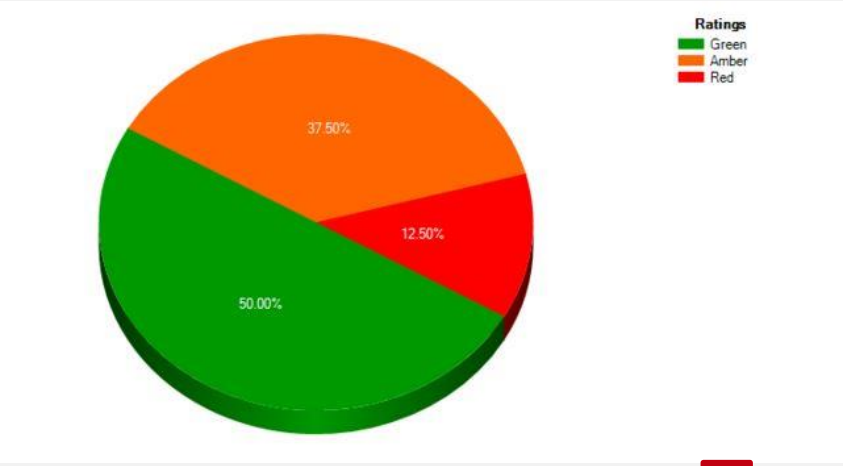
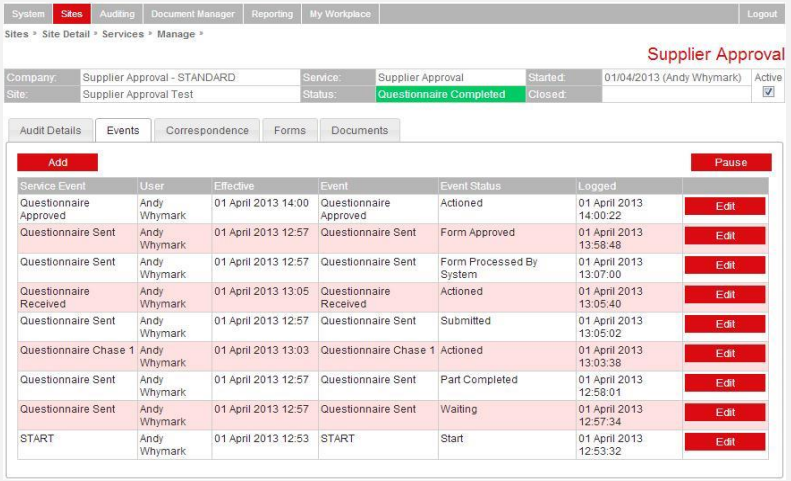
SAIGOL Demo – Mobile Audit Platform

Ratings dashboard allows for quick visibility over site performance



Allows easy drill down to results and audit reports



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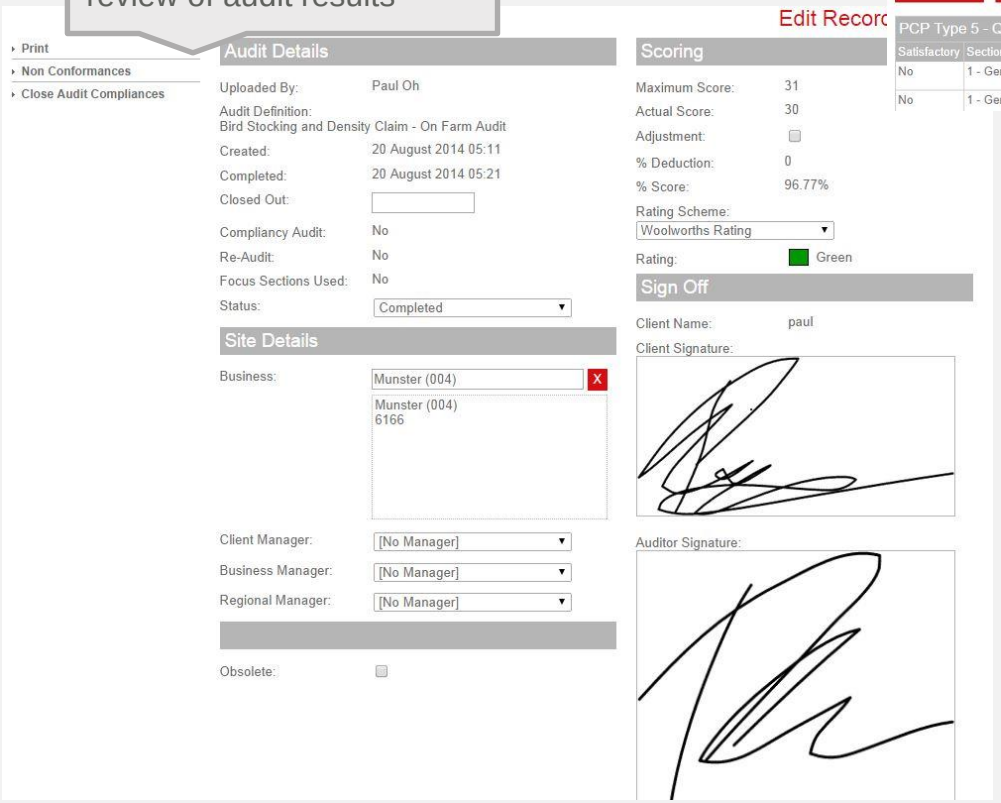
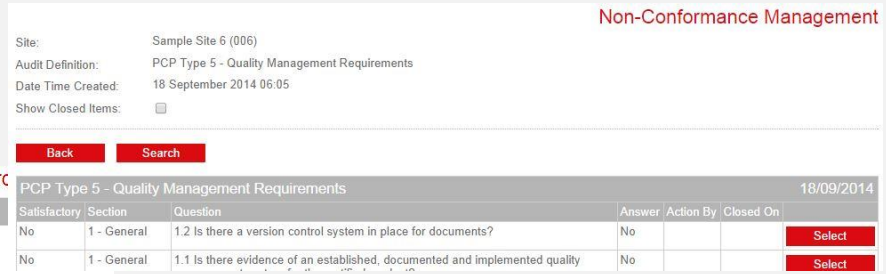
SAIGOL Demo – Mobile Audit Platform

Ability to manage non-conformance close out and review of audit results





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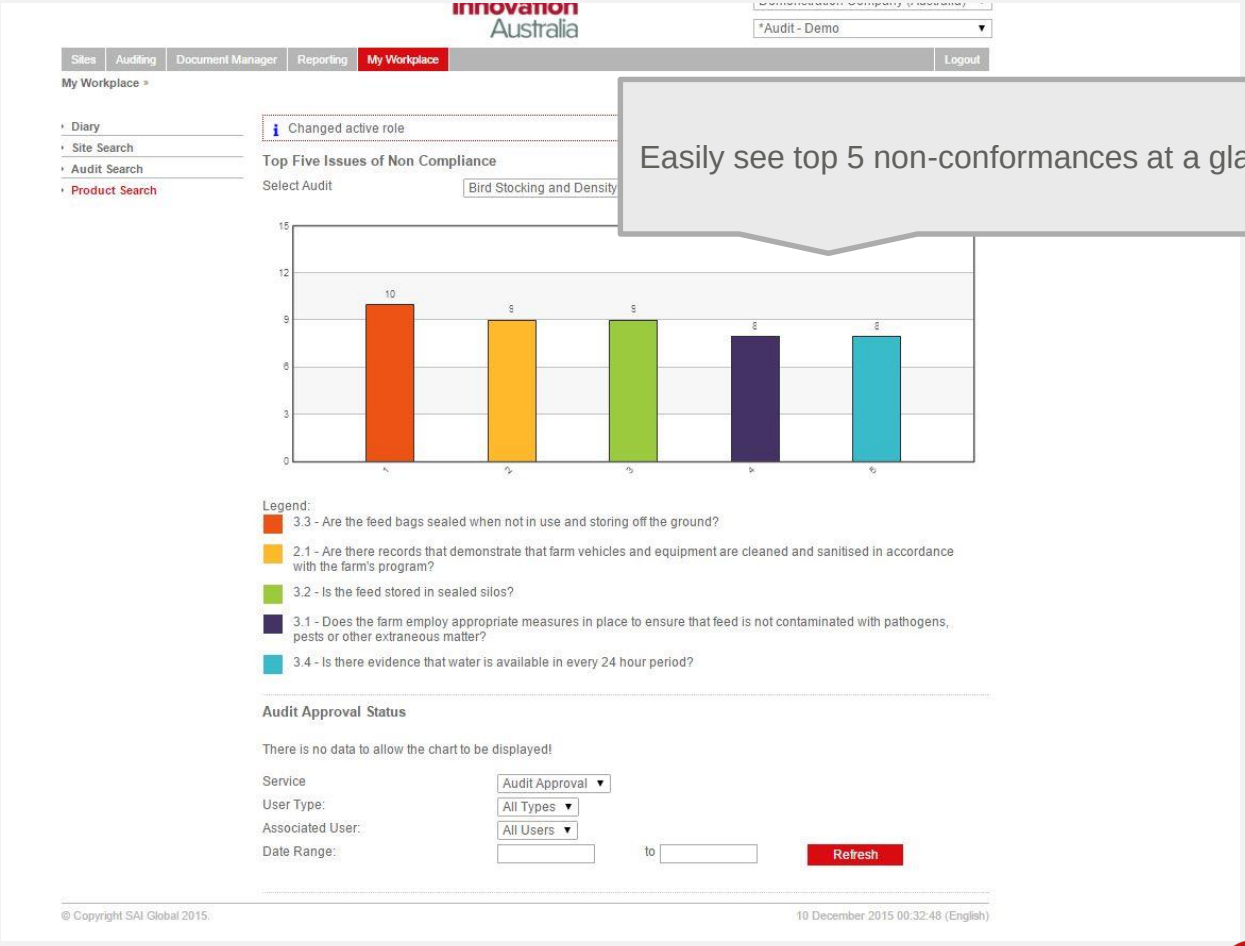

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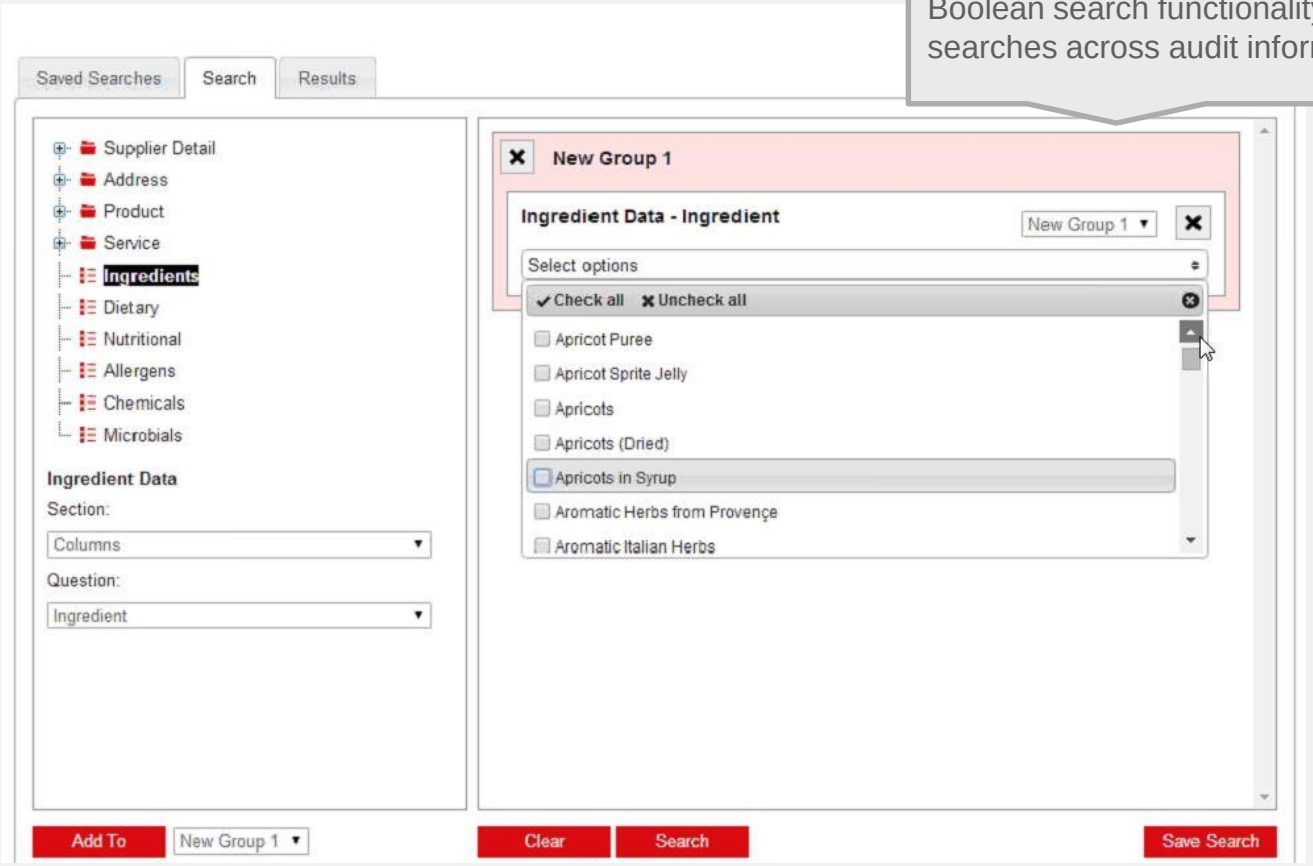
SAIGOL Demo – Mobile Audit Platform

Boolean search functionality allows for in-depth searches across audit information



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Risk Portfolio

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Enterprise Risk Management

- **Solution Summary**

  Specialised solutions and services to help organisations:

  - Develop robust risk management frameworks
  - Standardise and simplify risk identification and assessment processes
  - Implement and monitor mitigation strategies
  - Understand and adapt to changing or emerging risks
  - Enable management ownership and accountability for risk in a controlled environment

- **Delivered Through:**
  - Advisory Services
  - Software Solutions

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3rd Party Risk Management

- **Solution Summary**

  Solutions which help organisations to:

  - Automate due diligence processes and risk assessment during vendor on-boarding
  - Understand assets and business units supported or impacted by specific vendors and suppliers
  - Plan contingencies based on high-risk or business critical suppliers
  - Centralise management of vendor contracts
  - Identify vendor consolidation or contract optimisation opportunities
  - Monitor Service Level Agreements
  - Monitor incidents related suppliers, vendors or contractors
  - Automate the off-boarding process

- **Delivered Through:**
  - Advisory Services
  - Software Solutions

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Regulatory & Ethical Compliance

- **Solution Summary**

  Solutions which help organisations to:

  - Develop robust compliance frameworks
  - Identify applicable obligations and map these to business processes
  - Centralise regulatory change monitoring and response management
  - Monitor compliance and adapt to changes in requirements
  - Simplify auditing by capturing compliance controls, evidence, or breaches directly mapped to related obligations

- **Delivered Through:**
  - Advisory Services
  - Software Solutions
  - Regulatory Content

Environment, Health & Safety

- **Solution Summary**

  Automated and configurable workflow tools with best practice business processes to help clients to:

  - Meet regulatory compliance requirements
  - Simplify the process of identifying and addressing safety hazards and risks
  - Meet complex reporting requirements mandated by regulation and standards
  - Enable real-time and enterprise-wide incident reporting
  - Reduce incident resolution times
  - Plan and manage injured employees' return to work
  - Compare performance across sites and locations to identify hot spots
  - Manage safety audits and remediation of issues

- **Delivered Through:**
  - Software Solutions

Enterprise Incident Management

- **Solution Summary**

  Automation tools with streamlined workflow processes to enable clients to:

  - Provide an accessible means for employees to record incidents or events
  - Guarantee anonymity to whistleblowers seeking to disclose ethical and compliance breaches
  - Simplify and streamline the process of incident investigations
  - Capture complaints from customers and other third parties
  - Ensure all evidence and remediation actions resulting from an incident investigation are captured
  - Validate the assumed risk exposure of business units and processes
  - Measure the effectiveness of policies and controls

- **Delivered Through:**
  - Advisory Services
  - Software Solutions

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Policy & Document Management

- **Solution Summary**

  Solutions to help organisations:

  - Centrally create, update and distribute policies and procedures
  - Automate periodic reviews and document management workflow
  - Provide employees, suppliers and customers with a portal through which to search and access documents
  - Distribute policies to specific individuals or groups and track related acknowledgements
  - Measure policy effectiveness via questionnaires and surveys
  - Map policies and guidelines to source compliance obligations and risks

- **Delivered Through:**
  - Advisory Services
  - Software Solutions

Disclosures

- **Solution Summary**

  Solutions to help organisations:

  - Implement their anti-bribery and anti-corruption policies
  - Simplify logging of gifts, conflicts of interest, and political donations
  - Identify potentially risky relationships between employees and third parties
  - Automate approvals for submissions within policy thresholds
  - Provide management with a streamlined mechanism to review and approve submissions
  - Maintain a comprehensive audit trail of gifts and conflicts of interest

- **Delivered Through:**
  - Advisory Services
  - Software Solutions

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Healthcare Revenue Protection

- **Solution Summary**

  Solutions to help US healthcare providers with:

  – Identification, review appeal of claims denied by healthcare insurers

  – Claims data collection and coordination of provider activities in preparation for, or following an audit

- **Delivered Through:**

  – Software Solutions

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Risk Portfolio

Cintellate

Agenda

- What is Cintellate?
- Business Challenges
- Demonstration

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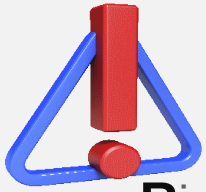
What is Cintellate?

Environmental

Health

Safety



Risk

solution

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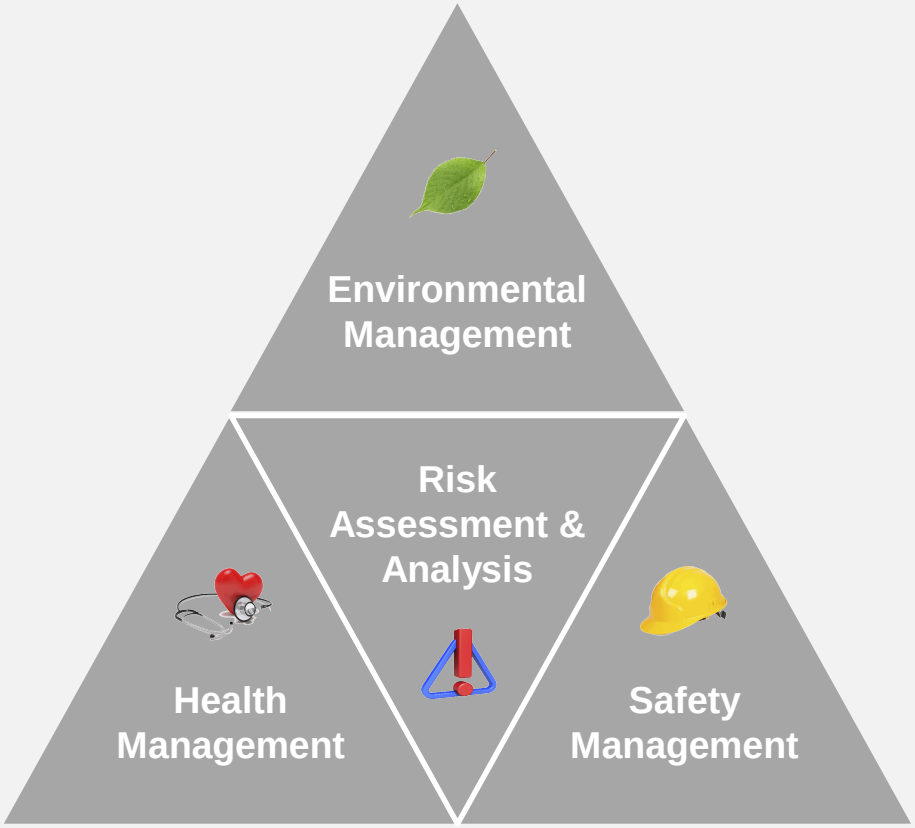
EHS & Operational Risk



Environmental Management: Modules and tools to support environmental processes and legislative compliance. Includes **waste, water & wastewater, carbon data/energy management/GHG emissions, air emissions and permit management** modules.

Health Management: Modules for monitoring of the workplace (**Industrial Hygiene**) which includes chemical and noise exposures, and monitoring the worker (**Occupational Health**) which includes the ability to capture employee health data such as hearing and lung capacity test data.

Safety Management: Modules to **track and investigate incidents**, manage **injuries**, undertake **audits** and **inspections**, manage **observations** and initiating and tracking **corrective actions**. **Training** employees on **safe work practices** and **occupational hazards** is a subset of safety.

Risk Management: Modules and tools for assessing and analysing potential **risks and hazards**, applying **controls** and **mitigation/treatment plans**. This has close links to **obligations and compliance** and **Change Management**.

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Business Challenges

Disparate processes, systems and data sources

So much data, so many regulations and so much risk to track

Lack of accountability and inadequate controls

Inaccurate and out of date reporting and trending information

Hard to justify strategic EHS initiatives

C-Level Executives

Sustainability Manager

Health & Safety Manager

Environment Manager

Administrative overhead for EHS staff in data management

Incur costs from penalties due to non-compliance

High costs due to lost time injuries, workers compensation & inefficient energy/carbon management

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Demonstration

The Risk Management Lifecycle

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Property
SAI GLOBAL

Property

Conveyancing Process

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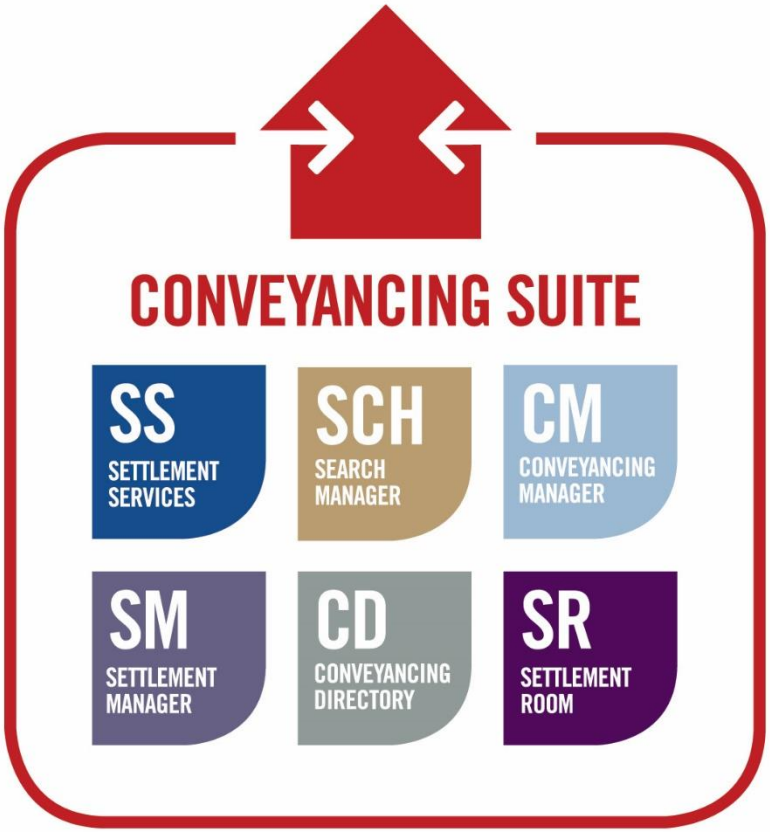
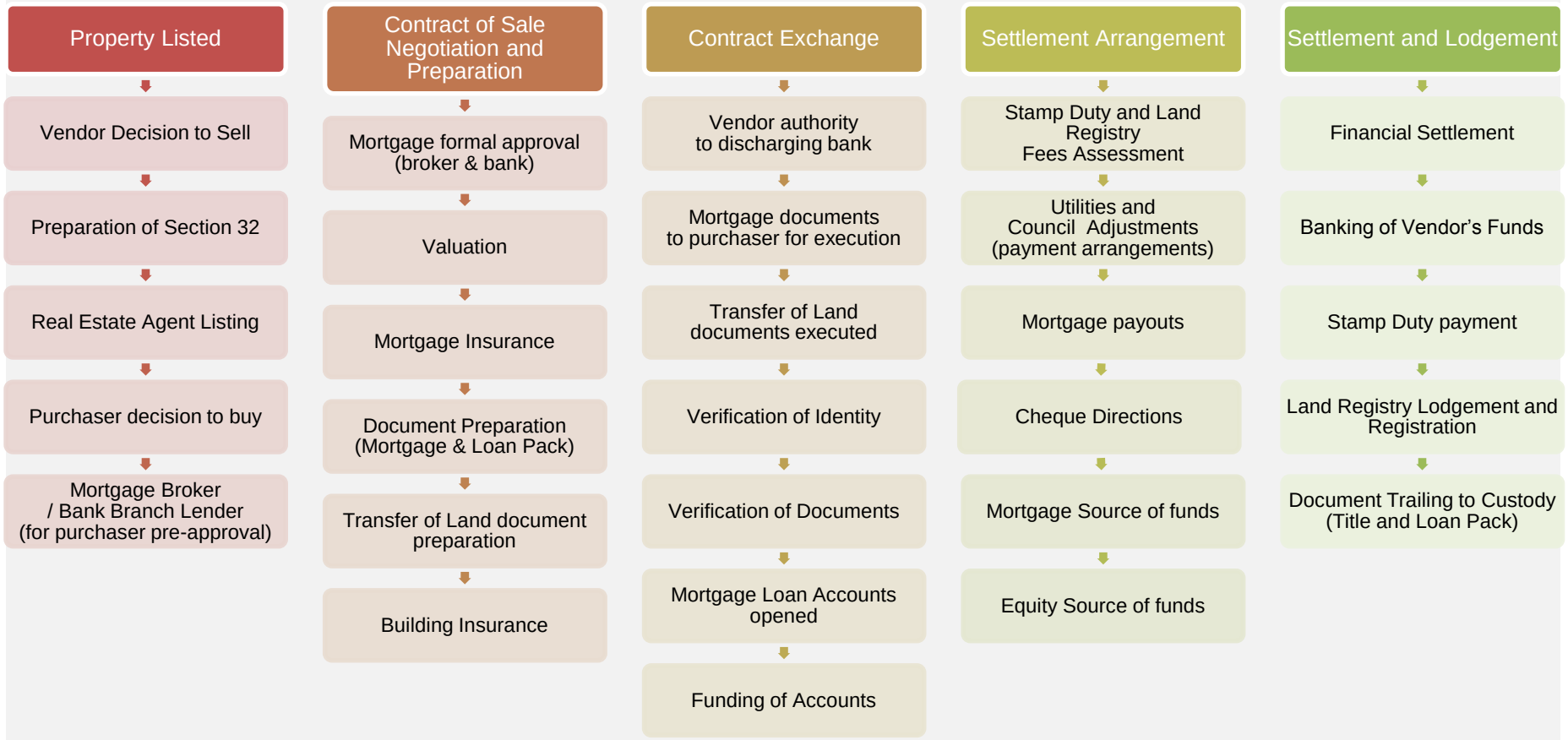
SAI Global Property

- Specialist Conveyancing Services for over 30 years to both the banking and legal practitioner market
- One of the largest national searching providers in Australia with over 7 million orders completed in 2015
- Largest settlement agent network and settlement service by volume in Australia – 600,000 settlements performed in 2015 by 500 specialist staff around the country
- Local expertise, standardised quality assured processes
- ISO9001 certified, APRA compliant Disaster Recovery and BCP practices, ISO27001 certified systems and APRA compliant data & customer security, insurance held to cover Professional Indemnity up to $20m as well as Fidelity Insurance



SAI GLOBAL

The End to End Conveyancing Process



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The End to End Conveyancing Process

+ SAI Global Search Manager

- **Property Listed**
  - Vendor Decision to Sell
  - Preparation of Section 32
  - Real Estate Agent Listing
  - Purchaser decision to buy
  - Mortgage Broker / Bank Branch Lender (for purchaser pre-approval)
- **Contract of Sale Negotiation and Preparation**
  - Mortgage formal approval (broker & bank)
  - Valuation
  - Mortgage Insurance
  - Document Preparation (Mortgage & Loan Pack)
  - Transfer of Land document preparation
  - Building Insurance
- **Contract Exchange**
  - Vendor authority to discharging bank
  - Mortgage documents to purchaser for execution
  - Transfer of Land documents executed
  - Verification of Identity
  - Verification of Documents
  - Mortgage Loan Accounts opened
  - Funding of Accounts
- **Settlement Arrangement**
  - Stamp Duty and Land Registry Fees Assessment
  - Utilities and Council Adjustments (payment arrangements)
  - Mortgage payouts
  - Cheque Directions
  - Mortgage Source of funds
  - Equity Source of funds
- **Settlement and Lodgement**
  - Financial Settlement
  - Banking of Vendor's Funds
  - Stamp Duty payment
  - Land Registry Lodgement and Registration
  - Document Trailing to Custody (Title and Loan Pack)

SAI GLOBAL

The End to End Conveyancing Process

+ SAI Global Search Manager + Conveyancing Manager

Property Listed
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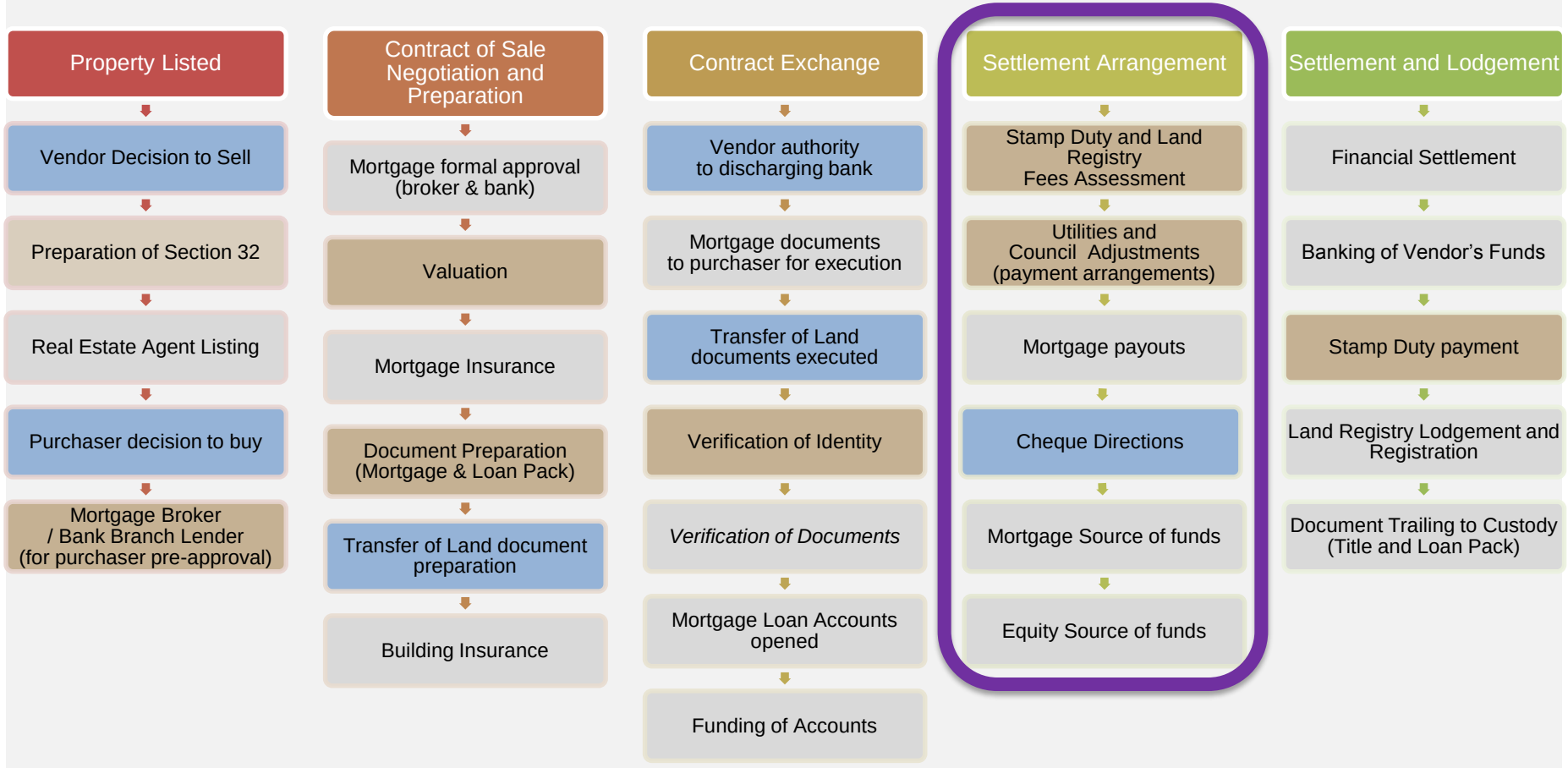
SAI GLOBAL

The End to End Conveyancing Process

+ SAI Global Search Manager + Conveyancing Manager + Settlement Room

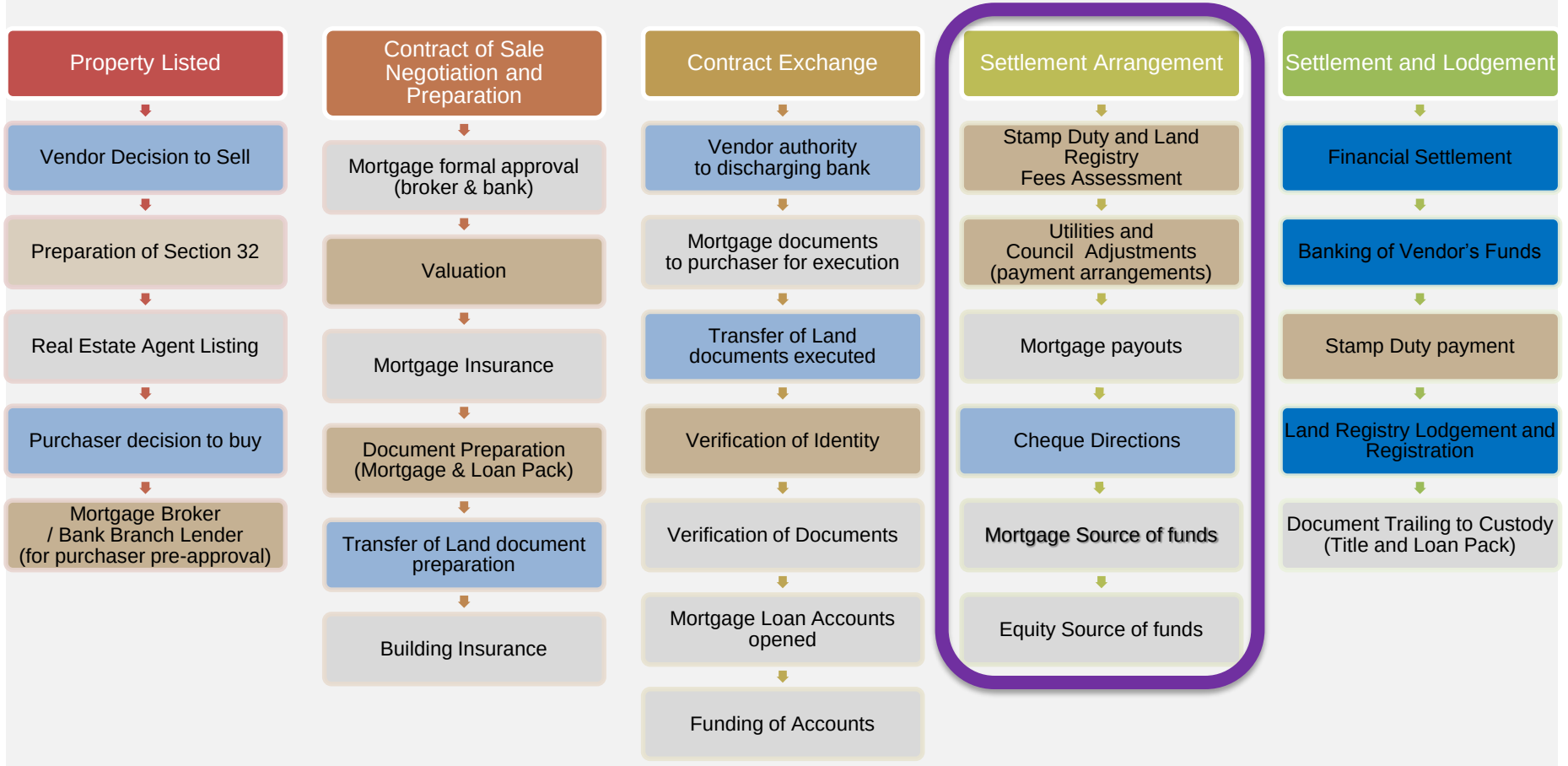


SAI GLOBAL

The End to End Conveyancing Process

+ SAI Global Search Manager + Conveyancing Manager

+ Settlement Room + Settlement Services



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The End to End Conveyancing Process
+ PEXA

Property Listed
- Vendor Decision to Sell
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Property
Conveyancing Manager
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What, Who & Why

What is it?

- Unique diary-based workflow solution for busy property conveyancers and legal practitioners
- Allows users to track the progress of matters via diary entries and tasks
- Provides an instant overview of matters pending across the firm's entire client base

Why do firms look to Conveyancing Manager as a workflow solution

- Cost effective, with no onerous fixed-term contracts
- Single point of data entry removes duplication of effort
- Precedents, forms, settlement instructions and other important documents generated with just one click
- Highly customisable
- Ability to work off-line, even without an internet connection due to local installation with cloud back-up

Who it is used by

- Currently benefiting over 400 legal and conveyancing practices
- Potential to expand into mid and top tier legal and conveyancing firms due to unique Off-the-Plan and Plan-of-Subdivision functionality

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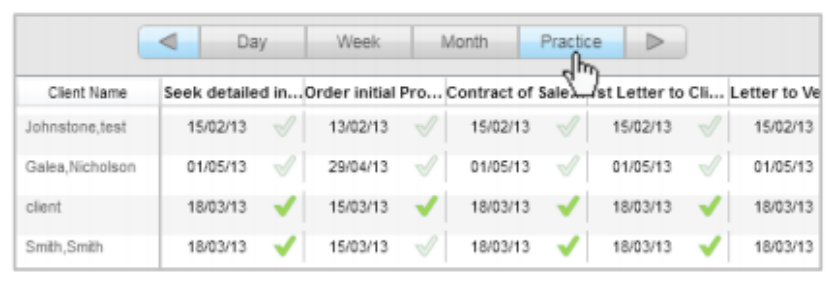
Diary

- Provides users the ability to track progress of matters via diary entries and tasks
- Provides practice managers and property partners instant overview of matters pending across entire client base
- Allows user to manage matters with multiple built-in diary views

Customisable Diary allows users to:

- View and select from list of preloaded tasks for each matter type
- View tasks assigned to only themselves or everyone in the firm

- Switch to Weekly view, which can be especially efficient to clear whole days if required
- Switch to Monthly view, where tasks are highlighted to give users an indication of the busiest days in the month
- Select Practice view and nominate a file type to see list of files with diary activities listing how matters are progressing



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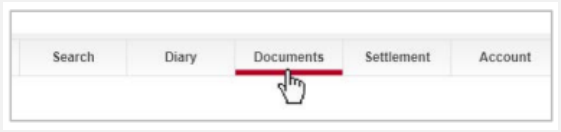
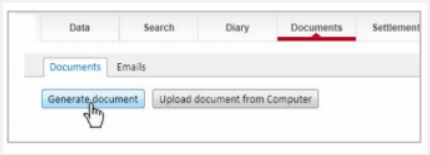
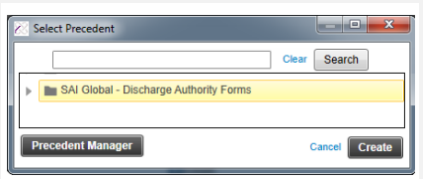
Documents

With Conveyancing Manager, users will have the ability to:

- Create and produce many varieties of forms and precedents
- Have the firm's letterhead embedded into all documents
- The documents go through a merge, taking repeatable data applied to the file and plugging it into forms and letters in the right places, automatically.
- This helps to eliminate human error, saves the time of re-keying information and reduces the likelihood of settlements failing

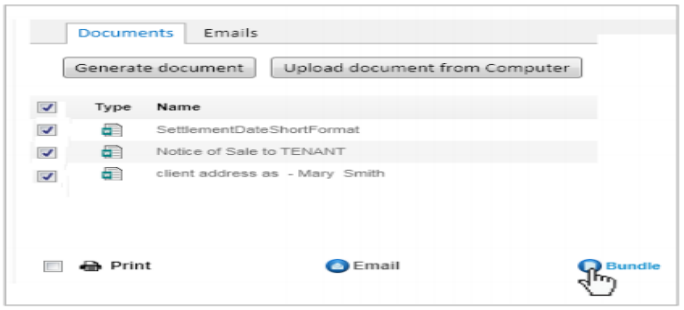






Advanced Document Generation with Bundling feature allows users to:

- Merge a selection of documents into one single PDF document
- Save, print or email the bundled document to contacts for the matter
- Create Contract of Sale, attach Title Search and Property Certificates into a single bundle in seconds



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Integration

Search Manager

- Users can quickly and easily conduct property searches and order property certificates online
- Disbursements and search results captured directly against matter – increasing disbursement recovery

Settlement Room

- A transaction workspace, available from within Conveyancing Manager, where all parties of a settlement can:
  - Create a file and invite others or:
  - Accept an invitation and create a file
  - Book a settlement
  - Complete financials and cheque directions and
  - Prepare settlement instructions

Parties	Participation	Verification	Ready to Book	Financials
PR - Business Development House A/C - Karen Brown	✔	✱	✔	✖
IM - Square Bank	✔	-	✔	✖
VR - Non Participant	✖	-	-	-

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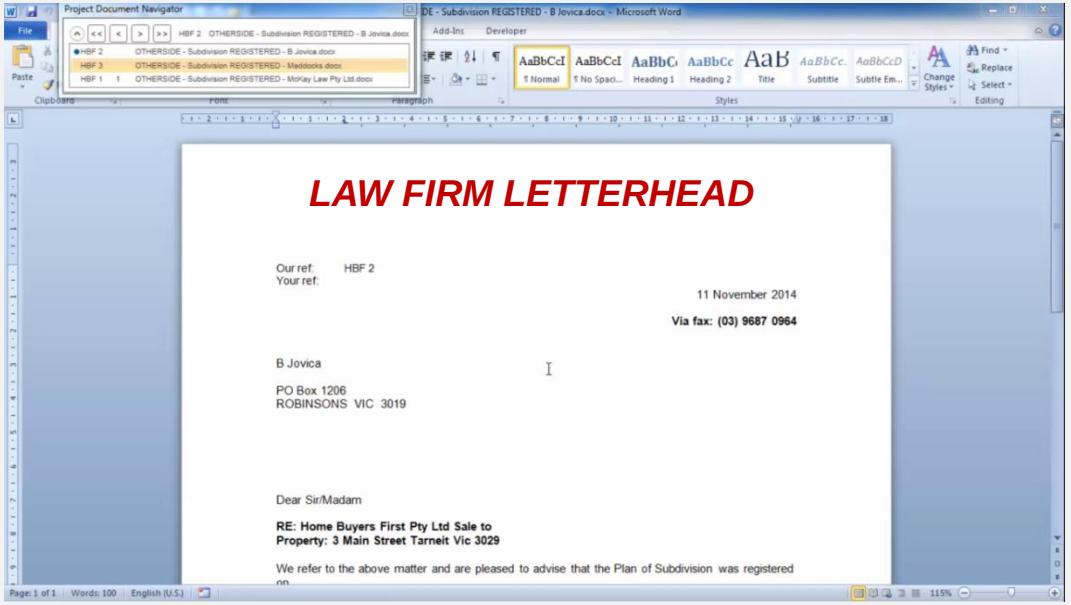
Projects

Unique feature for processing sub-division work, including:

- File duplication
- Mass document creation
- Project-wide adjustments



Key benefits of these features are:

- Autofills files with repeatable data
- Create bulk documents at once
- Auto calculate adjustments across all files

Saving multiples of hours from a large multi-lot sale or plan of subdivision

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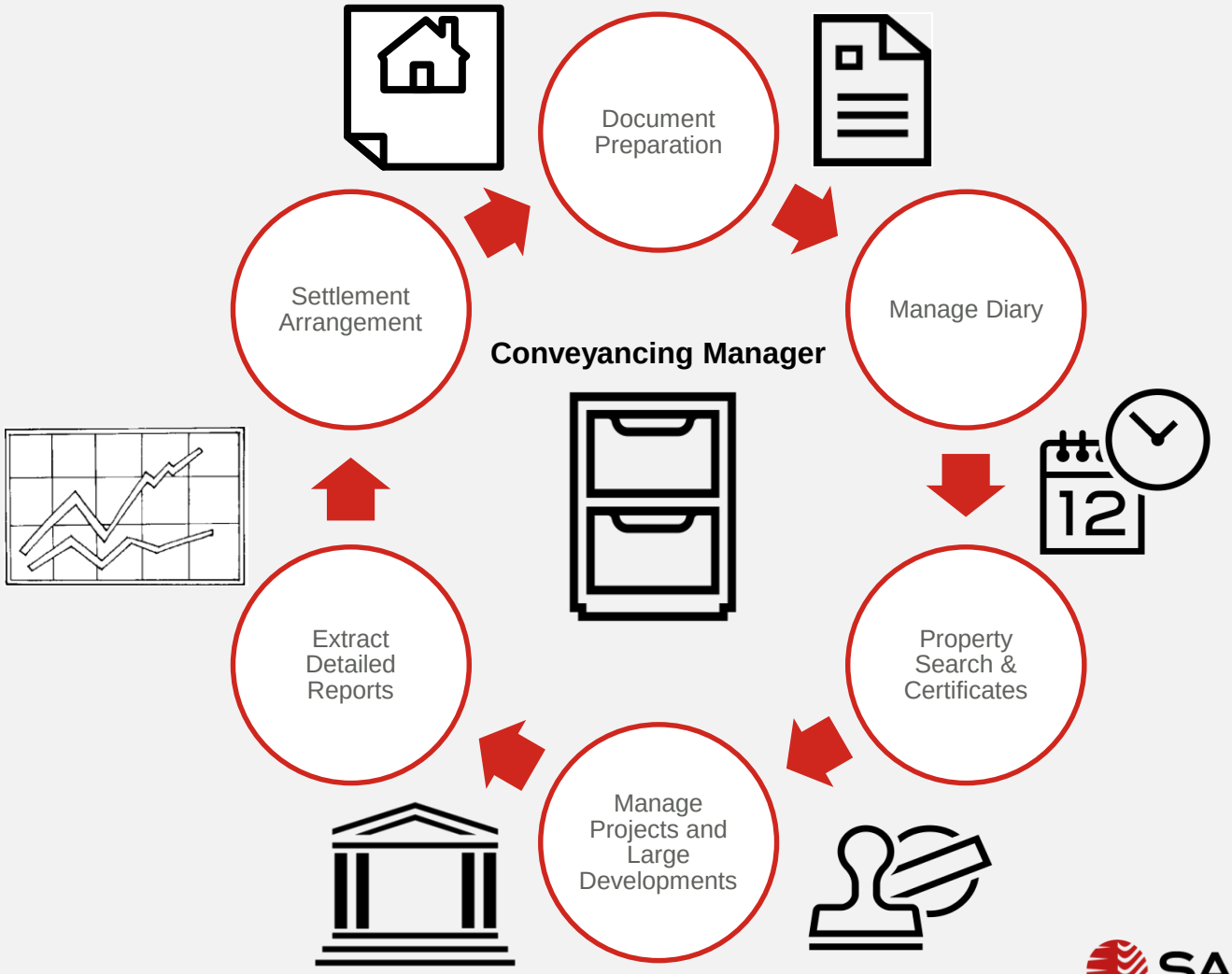
Summary



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Property
Search Manager &
Encompasss
SAI GLOBAL

Search Manager - What is it?

- SAI Global's Search Manager platform provides businesses with all the information and resources critical to developing, understanding and transferring property and for conducting due diligence, company and business, credit, and insolvency checks from over 3,200 different sources nationally

- Search Manager also provides access to:

  - SAI Global Property's Settlement, Stamping & Registration and specialised legal services
  - Encompass
  - SAI Global branded Victorian Planning and Roads Certificates
  - SAI Global's Dynamic Company & Securities Reports

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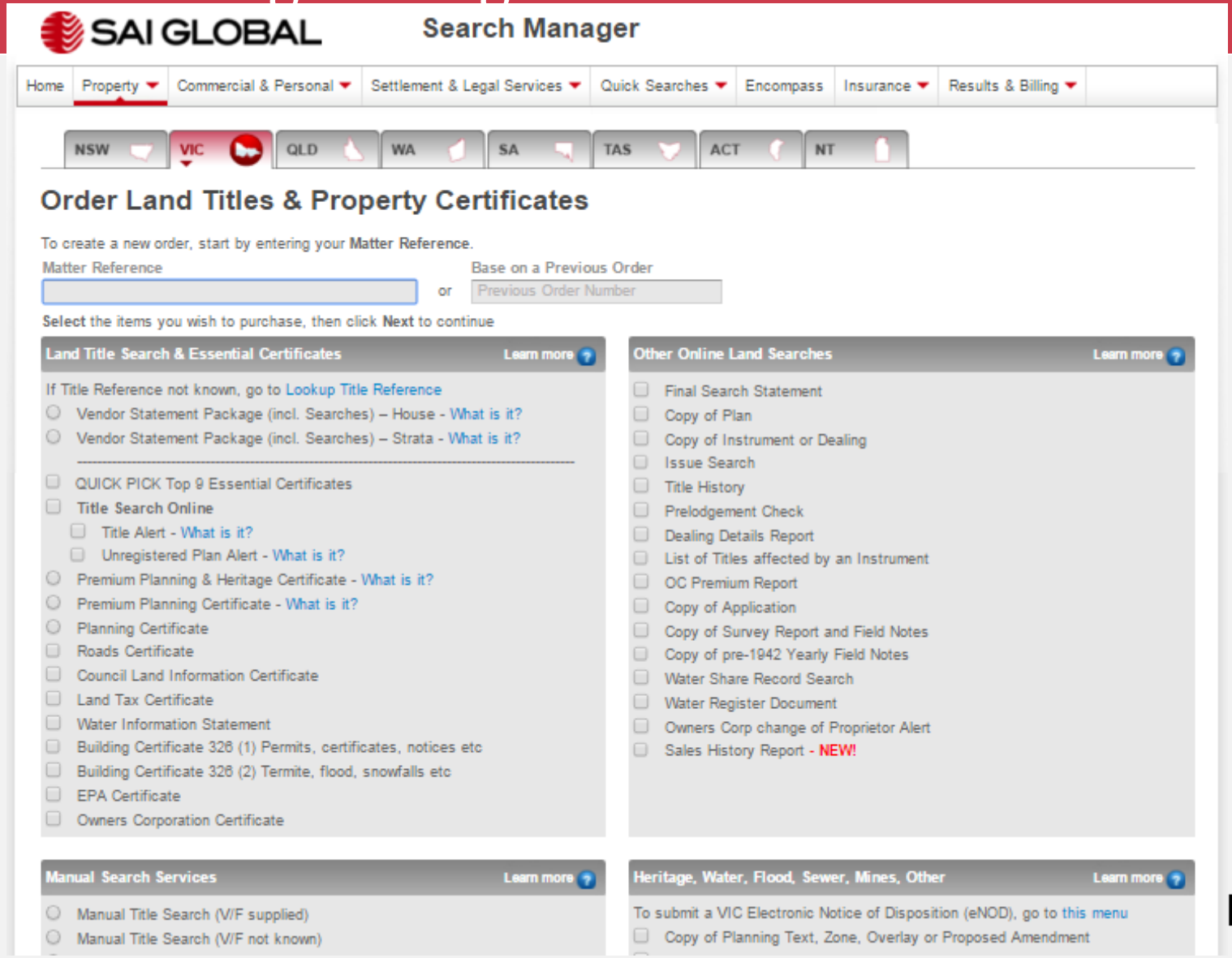
Search Manager at a glance



BAL

Benefits of Search Manager

- One stop shop for all property and commercial searches and certificates
- Quick and easy ordering process
- Most searches are delivered instantaneously
- Transparent billing information throughout ordering process
- Integrates with SAI Global's own Conveyancing Manager
- Available to business users and the casual/one off users

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Encompass – What is it?

What is it?

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What is Valuable?

Time

Knowledge

SAI GLOBAL

What is Valuable?

Time

If something saves time in business,

it increases return.

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Encompass

A product that allows corporate searching to be done in a **fraction of the time** of standard search methodologies.

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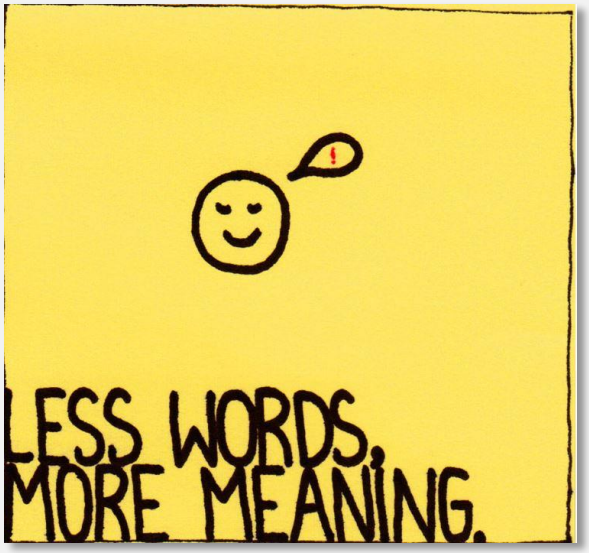
What is Valuable?

People confuse knowledge with information.



We need to extract meaning from information

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How can we do this quickly, efficiently and confidently?

By using…….

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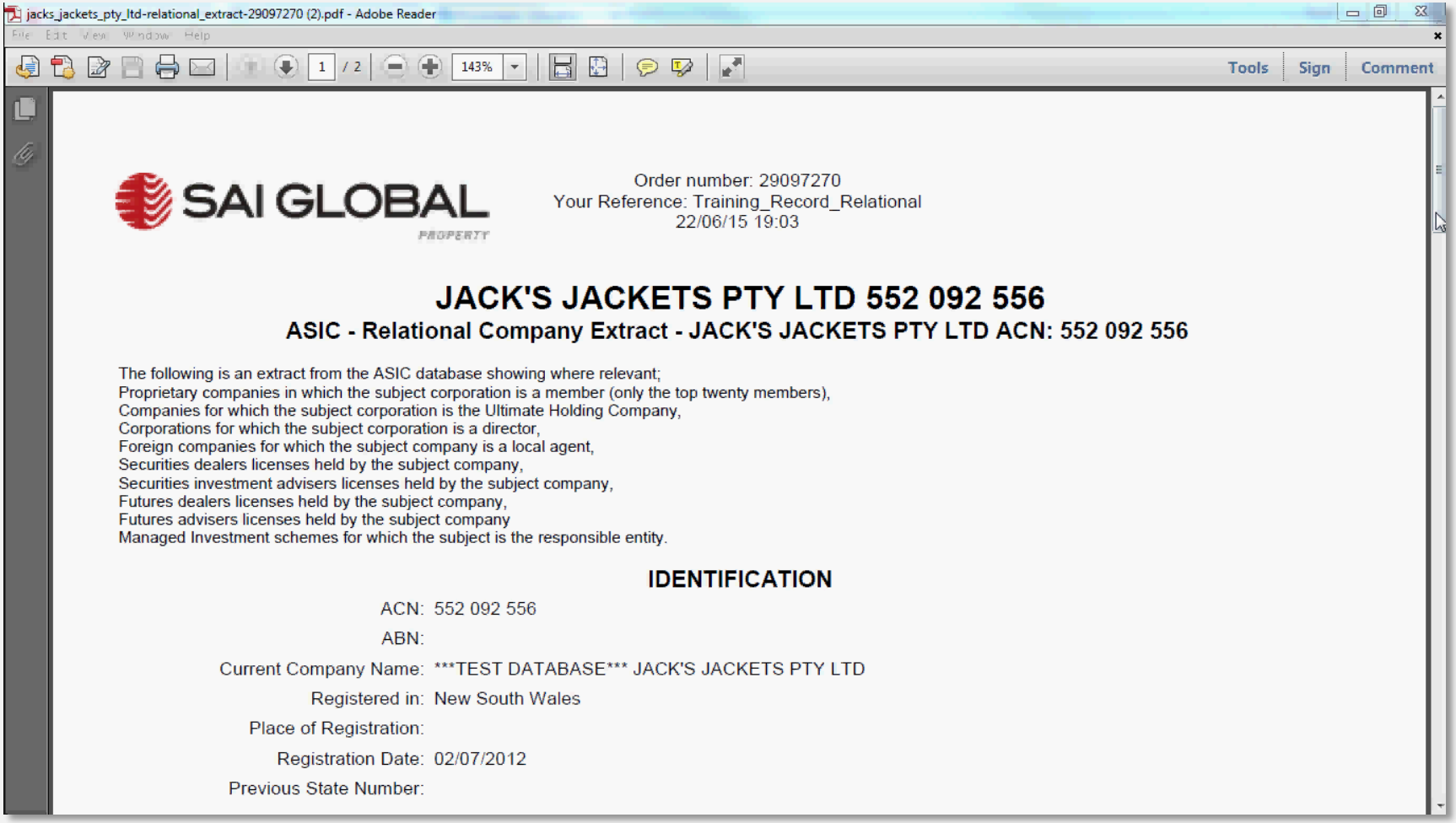
From this…


jacks_jackets_pty_ltd-relational_extract-29097270 (2).pdf - Adobe Reader

File Edit View Window Help

1 / 2 143% Tools Sign Comment

SAI GLOBAL PROPERTY

Order number: 29097270
Your Reference: Training_Record_Relational
22/06/15 19:03

JACK'S JACKETS PTY LTD 552 092 556

ASIC - Relational Company Extract - JACK'S JACKETS PTY LTD ACN: 552 092 556

The following is an extract from the ASIC database showing where relevant;
Proprietary companies in which the subject corporation is a member (only the top twenty members),
Companies for which the subject corporation is the Ultimate Holding Company,
Corporations for which the subject corporation is a director,
Foreign companies for which the subject company is a local agent,
Securities dealers licenses held by the subject company,
Securities investment advisers licenses held by the subject company,
Futures dealers licenses held by the subject company,
Futures advisers licenses held by the subject company
Managed Investment schemes for which the subject is the responsible entity.

IDENTIFICATION

ACN:	552 092 556
ABN:	
Current Company Name:	***TEST DATABASE*** JACK'S JACKETS PTY LTD
Registered in:	New South Wales
Place of Registration:	
Registration Date:	02/07/2012
Previous State Number:	

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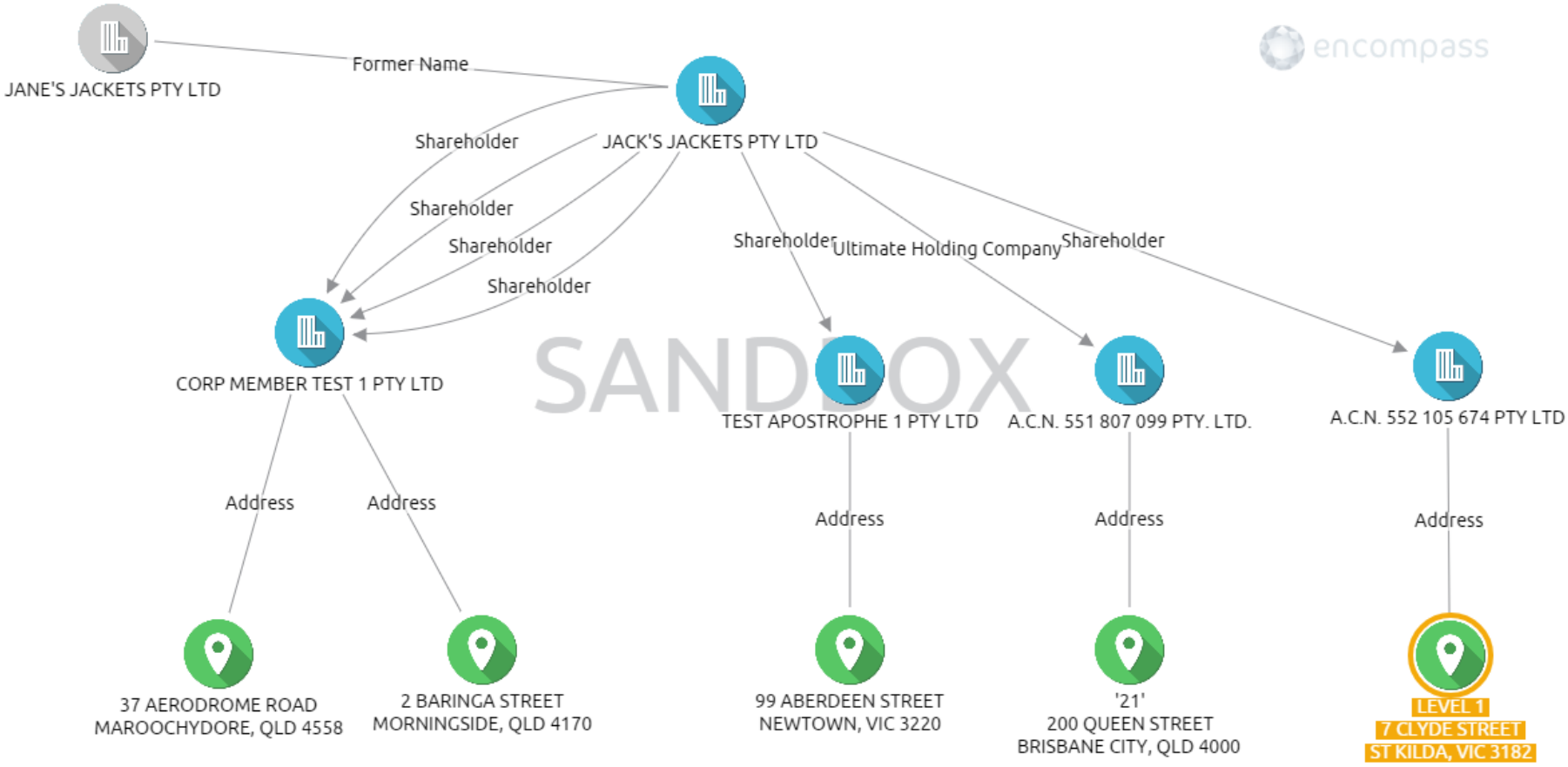
...to this!



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How does it work?

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Let's imagine we need to quickly evaluate a company

How quickly can we determine its relevant details?

This set of searches, 37 pages, comprising:

- ASIC Current and Historical Extract
- ASIC Person Current and Historical Extract
- ASFA Bankruptcy Check
- GDC Person Verification
- PPSR Organisation Grantor Search
- Land Title Search
- ASIC Relational Extract

Took 7 minutes

We saved TIME!!

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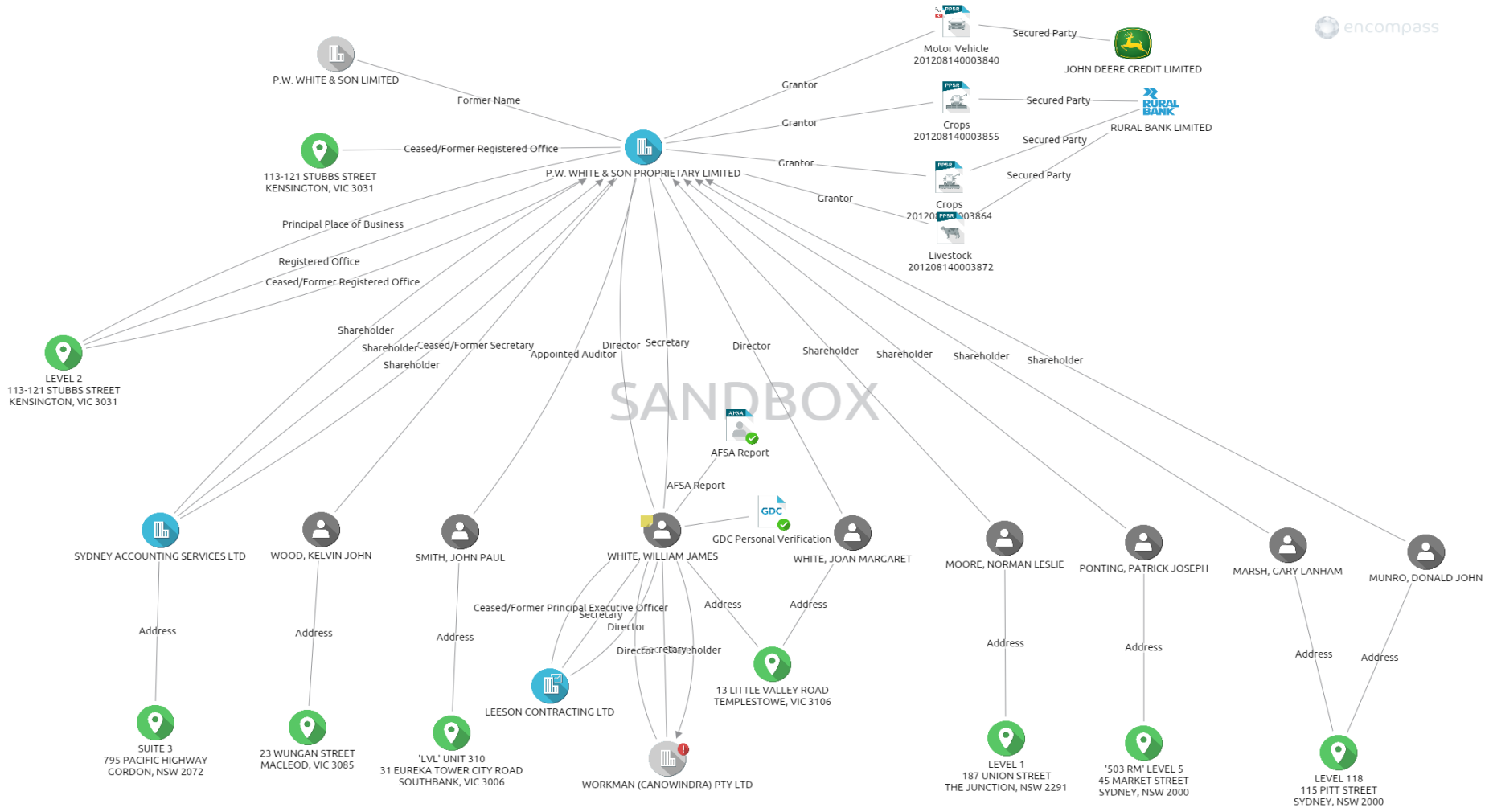
In the same 7 minutes we also got this...



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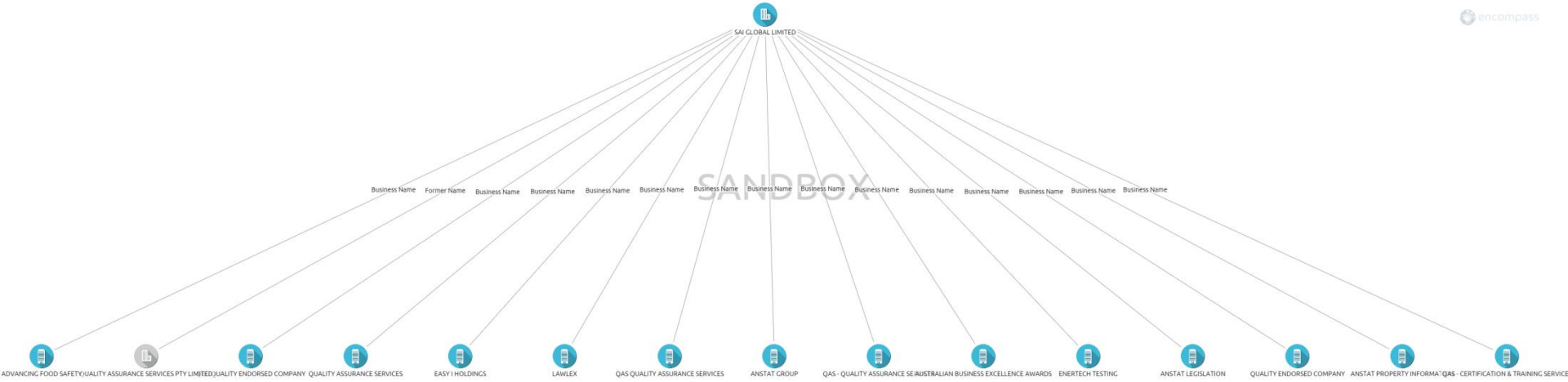
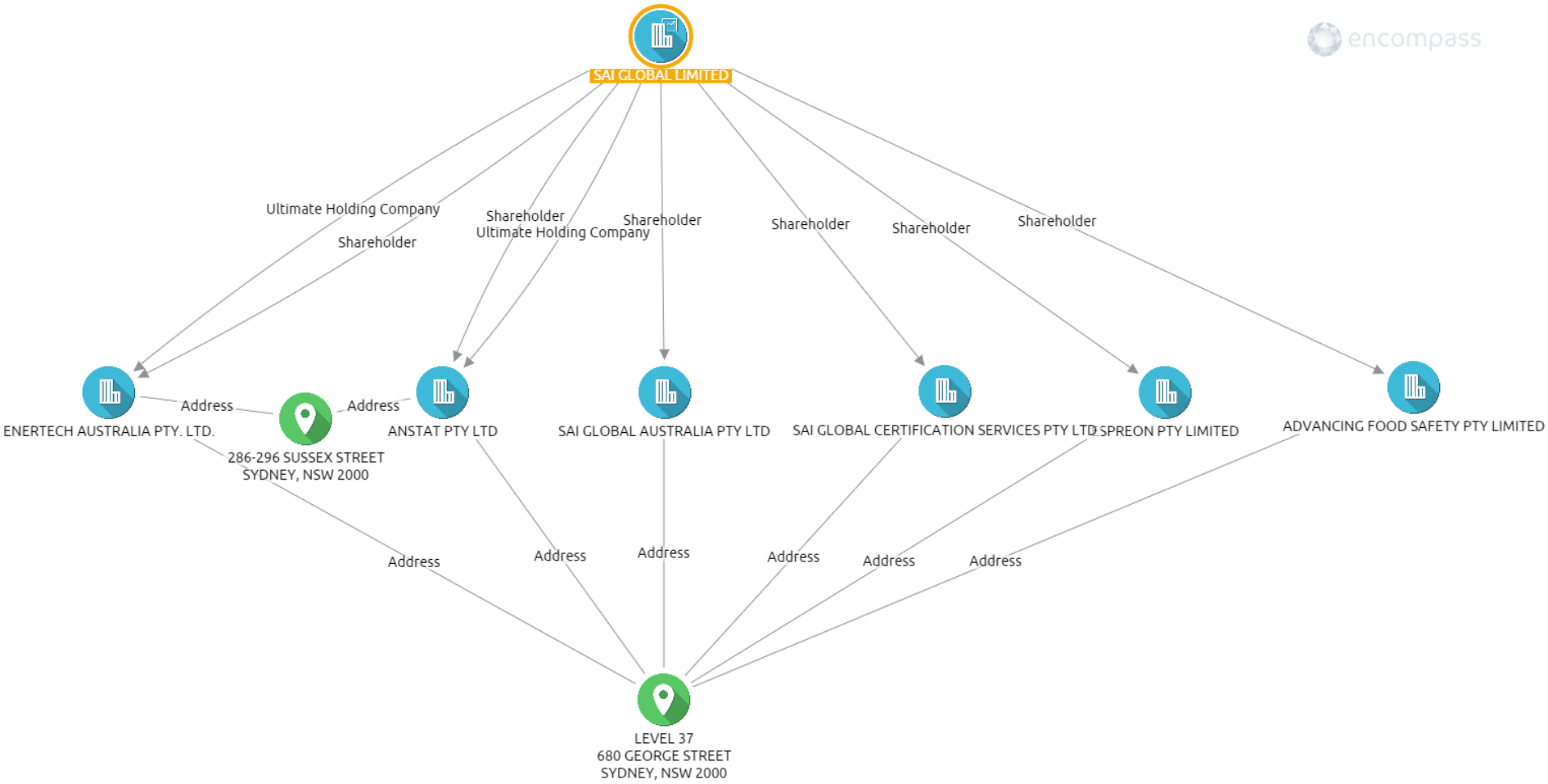
SAI Global ABN Lookup



SAI GLOBAL

SAI Global Relational Extract



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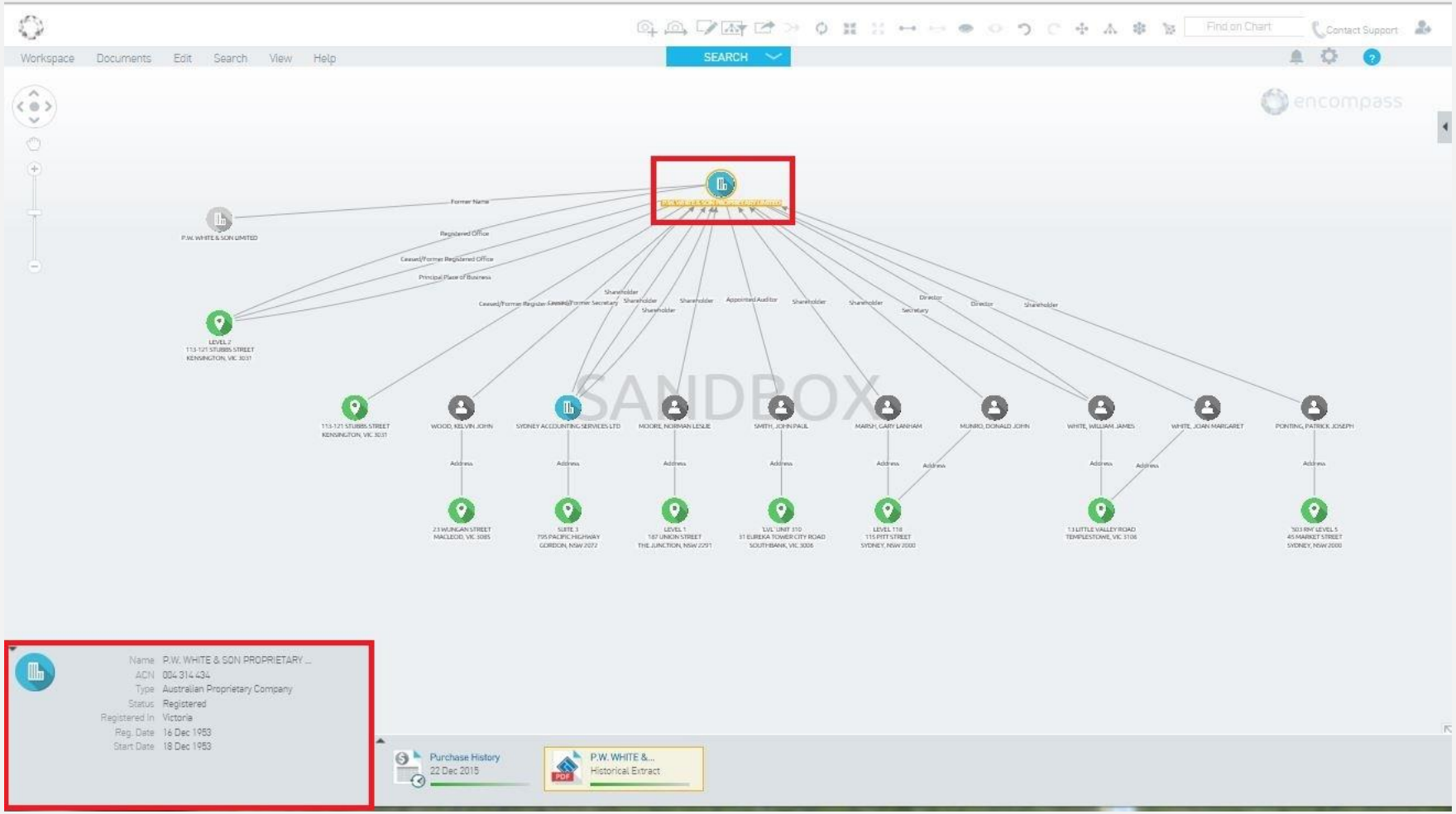
Info Panel



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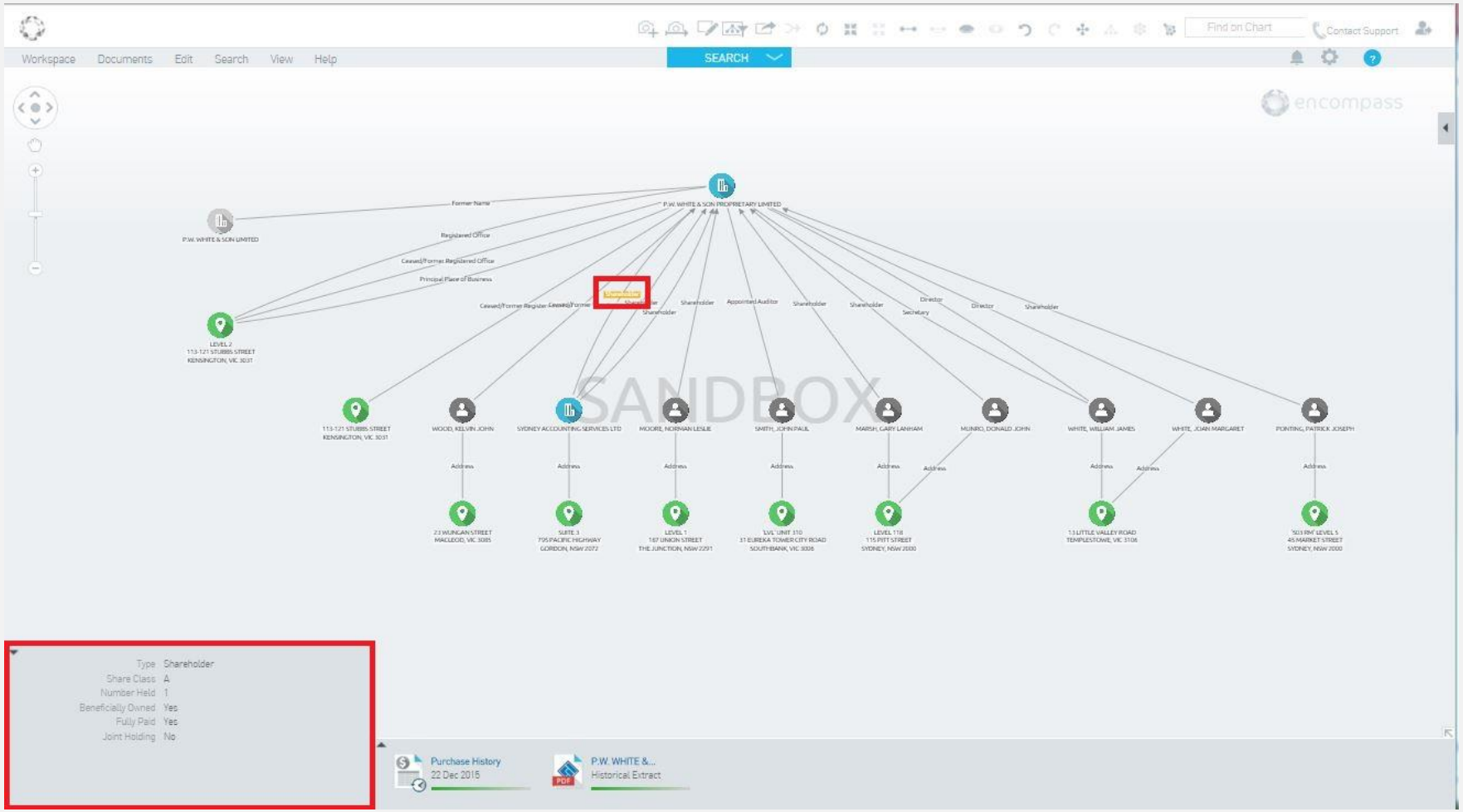

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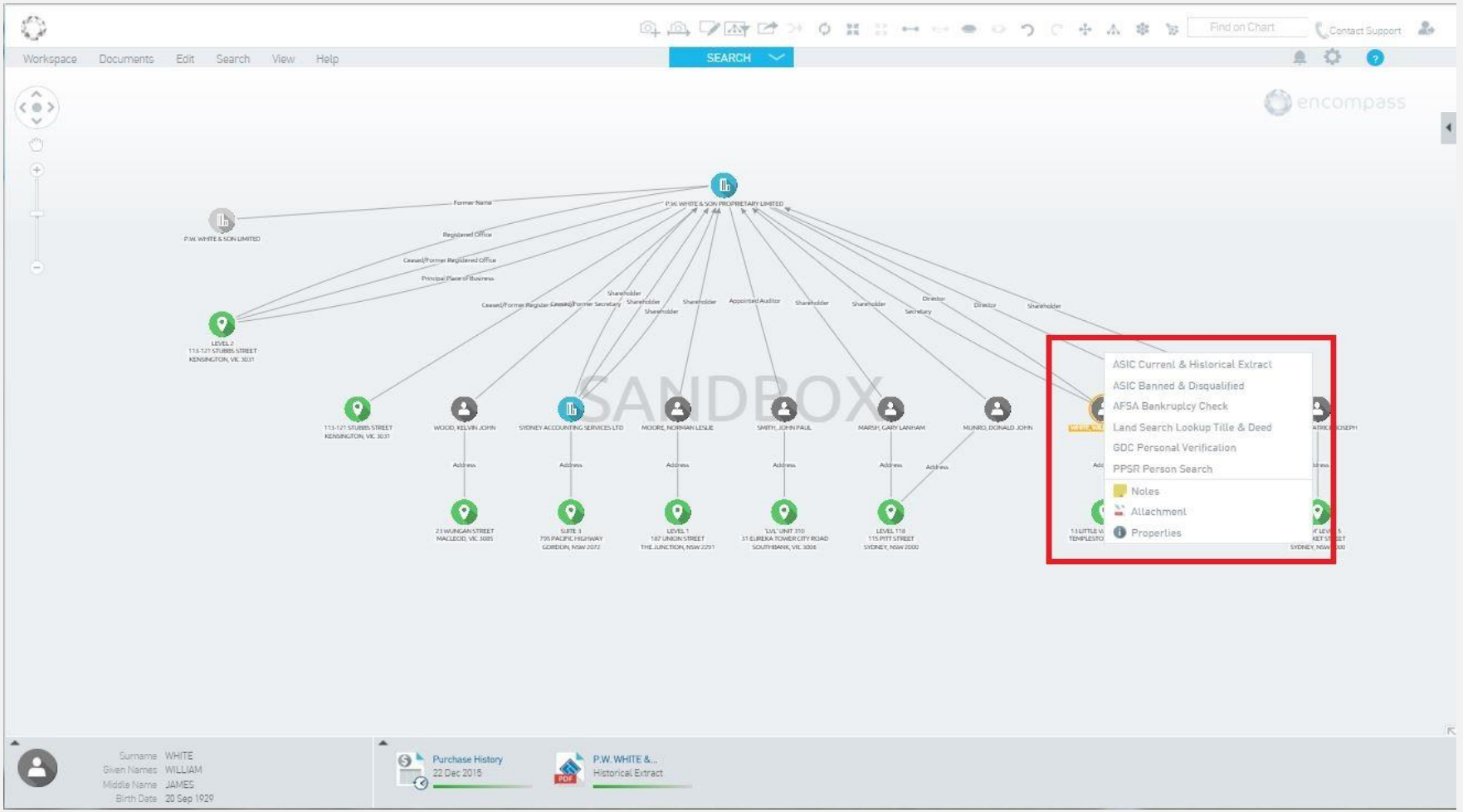
Follow On Searches



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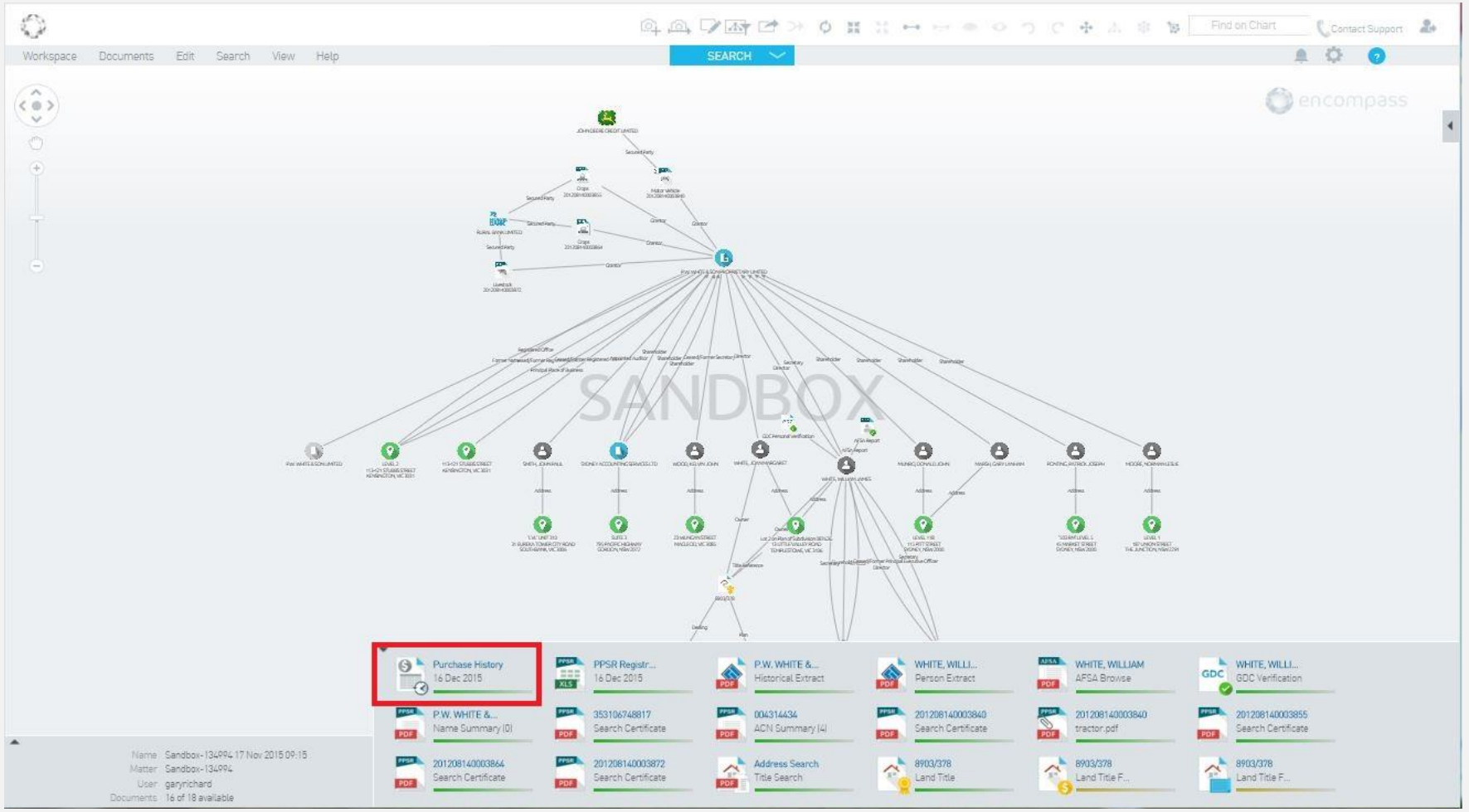
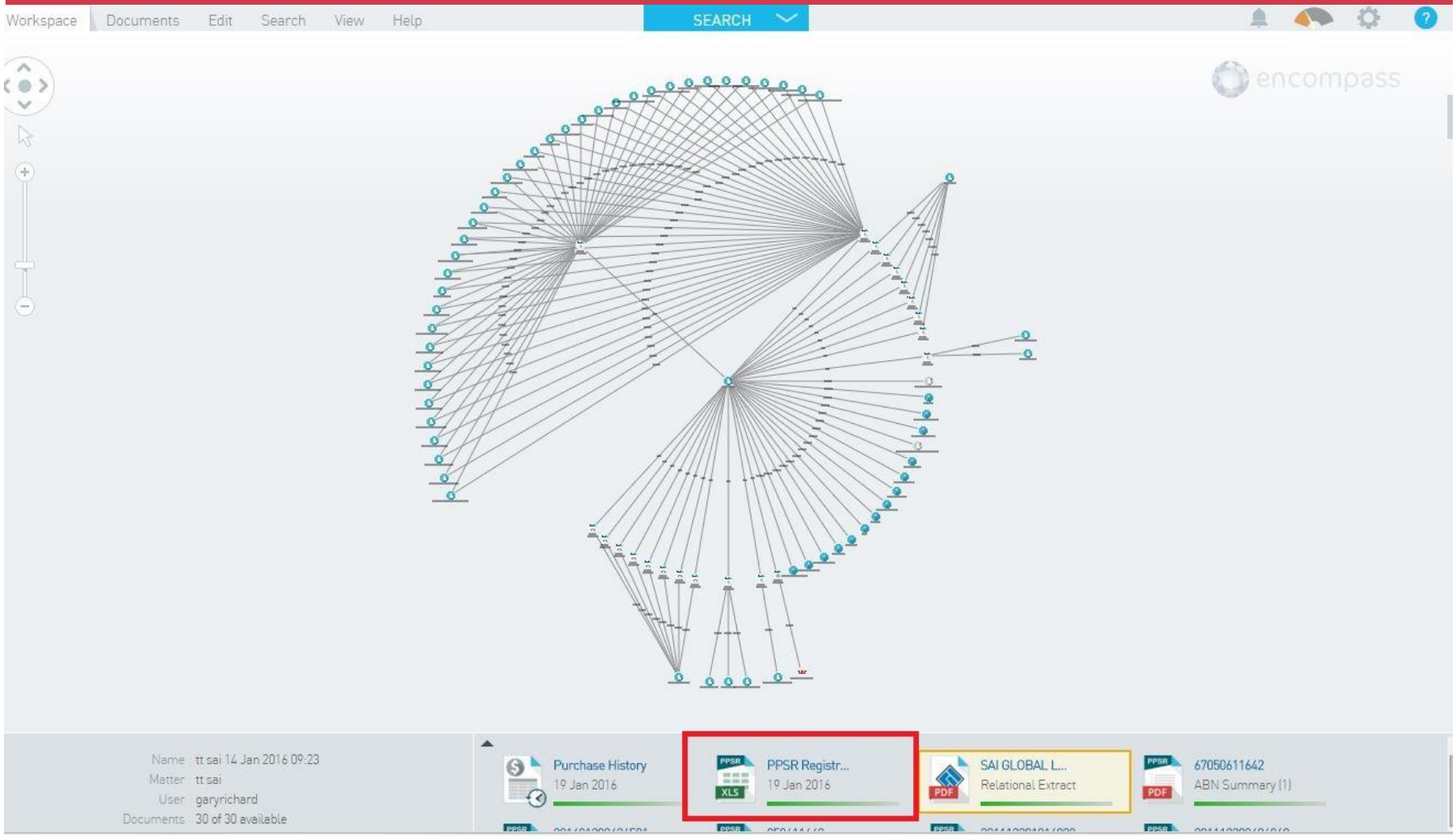
Purchase History



SAI GLOBAL

PPSR



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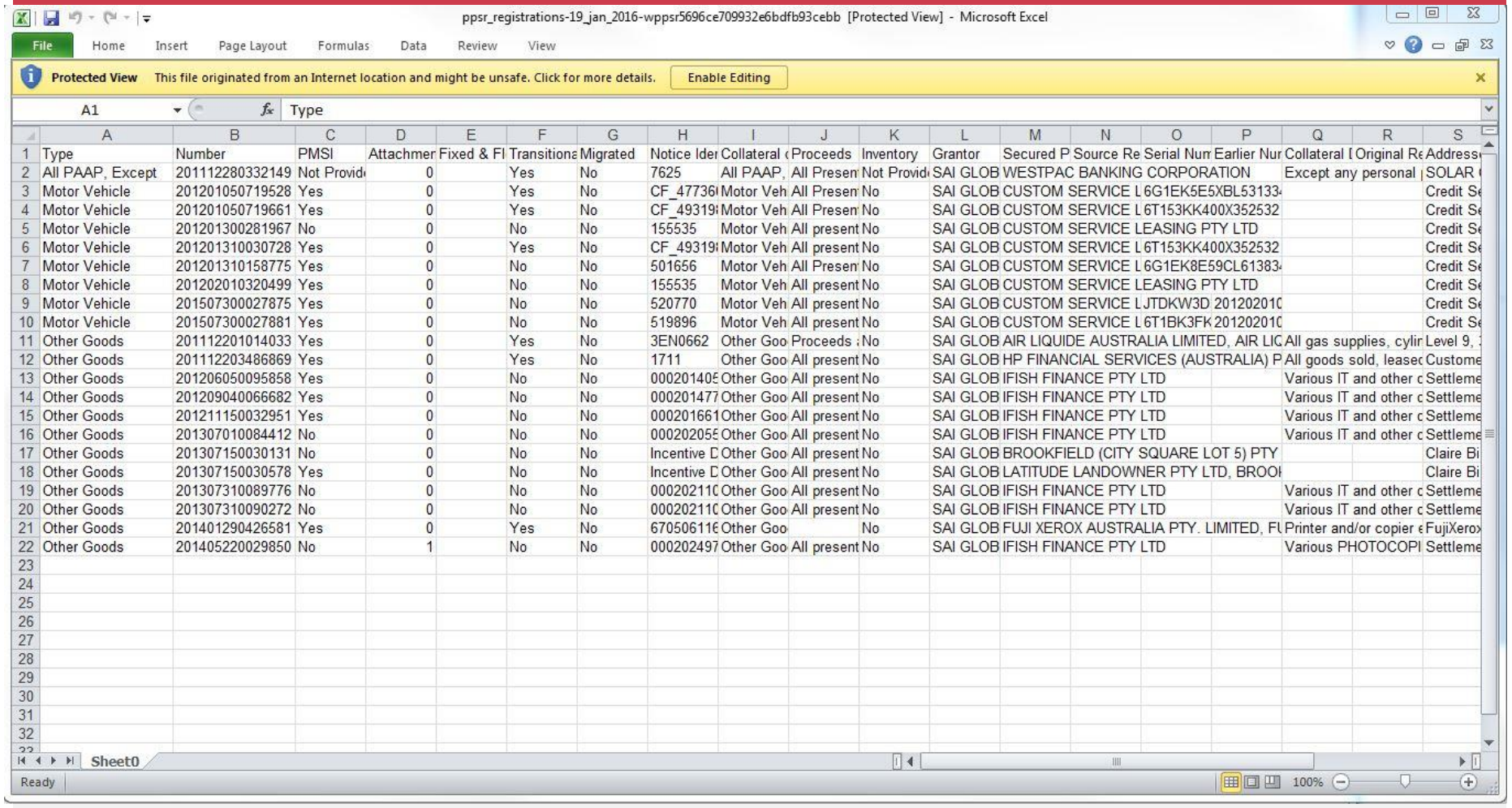
PPSR



	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1	Type	Number	PMSI	Attachmer	Fixed & Fl	Transitiona	Migrated	Notice Ider	Collateral (	Proceeds	Inventory	Grantor	Secured P	Source Re	Serial Nur	Earlier Nur	Collateral [	Original Re	Address
2	All PAAP, Except	201112280332149	Not Provid	0		Yes	No	7625	All PAAP,	All Presen	Not Provid	SAI GLOB	WESTPAC BANKING CORPORATION				Except any personal		SOLAR (
3	Motor Vehicle	201201050719528	Yes	0		Yes	No	CF_47736	Motor Veh	All Presen	No	SAI GLOB	CUSTOM SERVICE L		6G1EK5E5XBL53133				Credit Se
4	Motor Vehicle	201201050719661	Yes	0		Yes	No	CF_49319	Motor Veh	All Presen	No	SAI GLOB	CUSTOM SERVICE L		6T153KK400X352532				Credit Se
5	Motor Vehicle	201201300281967	No	0		No	No	155535	Motor Veh	All present	No	SAI GLOB	CUSTOM SERVICE LEASING PTY LTD						Credit Se
6	Motor Vehicle	201201310030728	Yes	0		Yes	No	CF_49319	Motor Veh	All present	No	SAI GLOB	CUSTOM SERVICE L		6T153KK400X352532				Credit Se
7	Motor Vehicle	201201310158775	Yes	0		No	No	501656	Motor Veh	All Presen	No	SAI GLOB	CUSTOM SERVICE L		6G1EK8E59CL61383				Credit Se
8	Motor Vehicle	201202010320499	Yes	0		No	No	155535	Motor Veh	All present	No	SAI GLOB	CUSTOM SERVICE LEASING PTY LTD						Credit Se
9	Motor Vehicle	201507300027875	Yes	0		No	No	520770	Motor Veh	All present	No	SAI GLOB	CUSTOM SERVICE L		JTDKW3D	20120201(			Credit Se
10	Motor Vehicle	201507300027881	Yes	0		No	No	519896	Motor Veh	All present	No	SAI GLOB	CUSTOM SERVICE L		6T1BK3FK	20120201(			Credit Se
11	Other Goods	201112201014033	Yes	0		Yes	No	3EN0662	Other Goo	Proceeds :	No	SAI GLOB	AIR LIQUIDE AUSTRALIA LIMITED, AIR LIC				All gas supplies, cylir		Level 9,
12	Other Goods	201112203486869	Yes	0		Yes	No	1711	Other Goo	All present	No	SAI GLOB	HP FINANCIAL SERVICES (AUSTRALIA) P				All goods sold, leasec		Custome
13	Other Goods	201206050095858	Yes	0		No	No	000201405	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
14	Other Goods	201209040066682	Yes	0		No	No	000201477	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
15	Other Goods	201211150032951	Yes	0		No	No	000201661	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
16	Other Goods	201307010084412	No	0		No	No	000202055	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
17	Other Goods	201307150030131	No	0		No	No	Incentive D	Other Goo	All present	No	SAI GLOB	BROOKFIELD (CITY SQUARE LOT 5) PTY						Claire Bi
18	Other Goods	201307150030578	Yes	0		No	No	Incentive D	Other Goo	All present	No	SAI GLOB	LATITUDE LANDOWNER PTY LTD, BROOI						Claire Bi
19	Other Goods	201307310089776	No	0		No	No	000202110	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
20	Other Goods	201307310090272	No	0		No	No	000202110	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various IT and other c		Settleme
21	Other Goods	201401290426581	Yes	0		Yes	No	670506116	Other Goo		No	SAI GLOB	FUJI XEROX AUSTRALIA PTY. LIMITED, FU				Printer and/or copier e		FujiXerox
22	Other Goods	201405220029850	No	1		No	No	000202497	Other Goo	All present	No	SAI GLOB	IFISH FINANCE PTY LTD				Various PHOTOCOPI		Settleme
23																			
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Purchase History

encompass

Workspace Purchase History

Matter Reference: Sandbox-134994
Workspace Name: Sandbox-134994 17 Nov 2015 09:15
Report Created: 16 Dec 2015 15:32

Details

Report Type	Report Details	Date Purchased	Cost
ASIC Historical Company Extract	ACN 004314434	16 Dec 2015 15:29	$28.27
ASIC Person Extract	WHITE, WILLIAM JAMES	16 Dec 2015 15:29	$47.61
AFSA Name Browse	WHITE, WILLIAM	16 Dec 2015 15:30	$22.50
GDC Personal Verification	WILLIAM JAMES WHITE 20 Sep 1929	16 Dec 2015 15:31	$10.12
PPSR Organisation Grantor Search	Name: P.W. WHITE & SON PROPRIETARY LIMITED	16 Dec 2015 15:31	$11.11
PPSR Organisation Grantor Search	ACN: 004314434	16 Dec 2015 15:31	$11.11
Land Title VIC Address Search	13, LITTLE VALLEY, TEMPLESTOWE, 3106, VIC	16 Dec 2015 15:32	$9.05
Land Title VIC Title Order	VIC, 8903/378, ADDRESS	16 Dec 2015 15:32	$14.58
Land Title VIC Image Order	VIC, 8903/378, Instrument, E164001	16 Dec 2015 15:32	$6.86
Land Title VIC Image Order	VIC, 8903/378, Plan, LP087626	16 Dec 2015 15:32	$6.86
		Total Cost	$168.07

End of Report

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Encompass

The visualisations allow us to extract meaning from information

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Encompass - Who uses it?

- Insolvency
- Accounting
- Finance
- Advisory
- Legal Practitioners
- Law Enforcement
- Media

SAI GLOBAL

Why Do They Use Encompass?

- Search using various data sources quicker and easier
- Visually interpret large amounts of data
- Manage data with ease
- Collate, download and share information
- And be confident they have understood the information!

encompass
the full picture, fast

Property
Settlement Room
SAI GLOBAL

Our Objective

- Provide an online platform for legal practitioners to collaborate together, before settlement, to share and compare information.
- Reduce the stress of settlement preparation
- Reduce the likelihood of settlement failure

SAI GLOBAL

High Level Process

- A Settlement Room process can be initiated by any party to the settlement via an “Invitation.”
- Verification of information and documents
- Collaboration to agree on a settlement date, time and venue
- Collaboration to submit financial/cheque requirements

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Benefits

- Early insight into information
  - Settlement failure intervention
- One action reaches multiple parties
  - Reduced data entry
- Audit trail of information
- One place for all matters

SAI Global settlement failure rate less than 0.1%

Verification of information demonstration

SAI GLOBAL

SAI Global

Under the Bonnet

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