

asx release

Virgin Australia Holdings Limited (ASX: VAH) Trading Update for Second Quarter Ending 31 December 2015

Second Quarter Virgin Australia Group Financial Summary – For the period 1 October 2015 to 31 December 2015¹

- Underlying Profit Before Tax of \$73.0 million a improvement of 32.2 per cent on Q2 FY15
- Statutory Profit After Tax of \$60.8 million an improvement of \$49.6 million on Q2 FY15
- Strong RASK and yield growth, particularly in Virgin Australia Domestic

4 February 2016: Virgin Australia Holdings Limited ("Virgin Australia Group" or "Group") today reported an Underlying Profit Before Tax of \$73.0 million for the second quarter of the 2016 financial year, representing a 32.2 per cent improvement on the prior corresponding period.

The Statutory Profit After Tax for the second quarter of the 2016 financial year was \$60.8 million, an improvement of \$49.6 million on the prior corresponding period.

Second quarter Group yield and Group Revenue per Available Seat Kilometre (RASK) continued to improve.

Virgin Australia Group CEO John Borghetti said: "The Virgin Australia Group has continued to improve its operational and financial performance through the second quarter of the 2016 financial year."

"Our performance in the second quarter was underpinned by strong unit revenue and yield growth across the Group, particularly in Virgin Australia Domestic, ongoing improvement in Tigerair Australia, strong momentum for Velocity and our continued strict cost discipline. Our International business has also continued to improve, despite the financial impact of volcanic activity in Bali," Mr Borghetti said.

Virgin Australia Group will announce its results for the first half of the 2016 financial year on 11 February 2016.

Media Contact: Danielle Keighery, +61 400 223 136 or Emily Blyth, +61 401 601 044

Investor Contact: Russell Shaw, +61 419 249 900

¹ All financial information contained in this release has not been audited or reviewed. For definitions, refer to page 3. Virgin Australia Holdings Limited ABN 54100 686 226

24-hour media enquiries: 1800 142 467



VIRGIN AUSTRALIA GROUP PRELIMINARY QUARTERLY OPERATING STATISTICS For the period 1 October 2015 – 31 December 2015

		Q2 FY16 Operating Statistics		
		Q2 FY16	Q2 FY15	Change
TOTAL VA GROUP NETWORK	Revenue Passengers	6,106,420	6,195,169	(1.4%)
	Revenue Passenger Kilometres (millions)	9,667	9,798	(1.3%)
	Available Seat Kilometres (millions)	12,035	12,261	(1.8%)
	Revenue Load Factor	80.3%	79.9%	0.4 pts

	Q2 FY16 Operating Statistics		
	Q2 FY16	Q2 FY15	Change
Revenue Passengers	5,403,206	5,473,451	(1.3%)
Revenue Passenger Kilometres (millions)	6,506	6,509	(0.0%)
Available Seat Kilometres (millions)	8,210	8,191	0.2%
Revenue Load Factor	79.2%	79.5%	(0.3 pts)
Revenue Passengers	4,369,660	4,526,394	(3.5%)
Revenue Passenger Kilometres (millions)	5,250	5,339	(1.7%)
Available Seat Kilometres (millions)	6,757	6,838	(1.2%)
Revenue Load Factor	77.7%	78.1%	(0.4 pts)
Revenue Passengers	1,033,546	947,057	9.1%
Revenue Passenger Kilometres (millions)	1,256	1,170	7.4%
Available Seat Kilometres (millions)	1,453	1,353	7.4%
Revenue Load Factor	86.5%	86.5%	0.0 pts
	Revenue Passenger Kilometres (millions) Available Seat Kilometres (millions) Revenue Load Factor Revenue Passengers Revenue Passenger Kilometres (millions) Available Seat Kilometres (millions) Revenue Load Factor Revenue Passengers Revenue Passengers Revenue Passenger Kilometres (millions) Available Seat Kilometres (millions)	Revenue Passengers 5,403,206 Revenue Passenger Kilometres (millions) 6,506 Available Seat Kilometres (millions) 8,210 Revenue Load Factor 79.2% Revenue Passengers 4,369,660 Revenue Passenger Kilometres (millions) 5,250 Available Seat Kilometres (millions) 6,757 Revenue Load Factor 77.7% Revenue Passengers 1,033,546 Revenue Passenger Kilometres (millions) 1,256 Available Seat Kilometres (millions) 1,453	Revenue Passengers 5,403,206 5,473,451 Revenue Passenger Kilometres (millions) 6,506 6,509 Available Seat Kilometres (millions) 8,210 8,191 Revenue Load Factor 79.2% 79.5% Revenue Passengers 4,369,660 4,526,394 Revenue Passenger Kilometres (millions) 5,250 5,339 Available Seat Kilometres (millions) 6,757 6,838 Revenue Load Factor 77.7% 78.1% Revenue Passengers 1,033,546 947,057 Revenue Passenger Kilometres (millions) 1,256 1,170 Available Seat Kilometres (millions) 1,453 1,353

INTERNATIONAL

		Q2 FY16 Operating Statistics		
		Q2 FY16	Q2 FY15	Change
VIRGIN AUSTRALIA INTERNATIONAL	Revenue Passengers	703,214	721,718	(2.6%)
	Revenue Passenger Kilometres (millions)	3,161	3,289	(3.9%)
	Available Seat Kilometres (millions)	3,825	4,070	(6.0%)
	Revenue Load Factor	82.7%	80.8%	1.9 pts



Notes:

- (1) Quarterly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) Revenue Passenger Kilometres or RPKs means number of paying passengers multiplied by the number of kilometres flown on Virgin Australia or Tigerair Australia operated flights.
- (3) Available Seat Kilometres or ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on Virgin Australia or Tigerair operated flights.
- (4) Tigerair operating statistics are provided for prior comparative purposes only and include statistics prior to the consolidation date of 17 October 2014.
- (5) Revenue Load Factor means RPKs as a percentage of ASKs.

Definitions

Underlying Profit Before Tax: is a non-statutory measure that represents statutory profit before tax excluding the impact of restructuring and transaction costs (as defined below), share of equity accounted profits/losses (as defined below), impairment losses on assets classified as held for sale (as defined below), net loss on disposal of assets (as defined below) and the impact of hedging and financial instruments (as defined below). This is a measure used by Management and VAH's Board to assess the financial performance of VAH.

Restructuring and transaction costs: is a non-statutory measure that includes business and capital restructure and transaction costs.

Share of equity accounted profits/losses: is a non-statutory measure representing the share of equity accounted profits / (losses) of Virgin Samoa Limited. For the prior comparative period this amount represents the share of equity accounted profits / (losses) of Tiger Airways Australia Pty Limited and Virgin Samoa Limited.

Impairment losses on assets classified as held for sale: is a non-statutory measure representing the write-down required to reflect the fair value less costs to sell for assets that are expected to be sold within 12 months.

Net loss on disposal of assets: is a non-statutory measure representing the loss recognised on disposal of assets during the period.

Hedging and financial instruments: is a non-statutory measure that includes the following items: Unrealised ineffectiveness on cash flow hedges and non-designated derivatives and time value movements on cash flow hedges.

Group yield: is a non-statutory measure derived from total consolidated revenues divided by the total Revenue Passenger Kilometres of all Regular Passenger Transport businesses.

Revenue per Available Seat Kilometre or **RASK:** is a non-statutory measure derived from revenue divided by Available Seat Kilometres of the Regular Passenger Transport business.

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