



**Aurizon Holdings Limited**  
ABN 14 146 335 622

ASX Market Announcements  
ASX Limited  
20 Bridge Street  
Sydney NSW 2000

**BY ELECTRONIC LODGEMENT**

21 April 2016

**March 2016 Quarterly Above Rail Volumes**

Please find attached announcement for release to the market.

Kind regards

A handwritten signature in black ink, appearing to read "D. Smith", written over a horizontal line.

**Dominic D Smith**  
VP & Company Secretary

**AURIZON HOLDINGS LTD**  
**QUARTERLY ABOVE RAIL VOLUMES**  
**March Quarter 2016**

	Quarter ended					Quarter Mar-16 vs. Mar-15 %	Financial		YTD Mar-16 Mar-15 %
	Mar-15	Jun-15	Sep-15	Dec-15	Mar-16		Year to date Mar-16	Mar-15	
<b>Coal volumes (mt)</b>									
Queensland	38.9	41.6	41.7	40.3	38.8	0%	120.8	126.7	-5%
NSW	10.7	11.0	10.9	11.5	10.6	-1%	33.0	31.9	4%
Total	49.6	52.6	52.6	51.8	49.4	0%	153.8	158.6	-3%
<b>Coal NTK (bn)</b>									
Queensland	9.7	10.5	10.6	10.3	9.8	1%	30.7	31.5	-2%
NSW	1.8	1.9	2.0	2.1	2.1	16%	6.2	5.2	19%
Total	11.5	12.4	12.6	12.4	11.9	4%	36.9	36.7	1%
<b>Iron ore volumes (mt)</b>	6.2	6.5	6.3	6.2	6.0	-3%	18.5	19.1	-3%
<b>Iron ore NTK (bn)</b>	2.5	2.6	2.5	2.5	2.4	-3%	7.4	7.8	-5%
<b>Freight volumes (mt)</b>	9.4	10.8	11.4	10.6	9.3	-1%	31.3	33.5	-7%
Intermodal (TEU '000s)	89.1	87.6	97.9	95.0	88.6	-1%	281.5	284.4	-1%
<b>Freight NTK (bn)</b>	2.9	3.2	3.3	3.2	2.8	-4%	9.3	9.7	-4%

**Overview:**

- › Overall Above Rail volumes were stable during the quarter, consistent with guidance, with high contract utilisation continuing (Coal 91%, Iron Ore >100%)

**Coal:**

- › FY2016 coal volume guidance remains 204-209mt
- › March Quarter 2016 volumes of 49.4mt were flat (-0.2mt) compared to the previous corresponding period (pcp) against a 4% increase in NTKs
- › On 14th March 2016, Aurizon secured a long-term contract extension with Coal customer BHP Billiton for its Mt Arthur Coal mine in the Hunter Valley to June 2028 allowing for a potential increase in coal haulage volumes from 18 mtpa up to a maximum of 26 mtpa
- › On 13th April 2016, Peabody Energy Corp. filed for Chapter 11. No Australian Peabody entities were included in the filings. Aurizon continues to haul for Peabody Energy Australia with mine and rail operations continuing as usual
- › On 20th April 2016, Aurizon renewed its contract with Sojitz for haulage from the Minerva mine for up to 5 years and 2.4mtpa

**Queensland (QLD):**

- › March Quarter 2016 volumes were in line with the pcp at 38.8mt (-0.1mt) with more favourable weather in the current quarter offsetting the weaker volumes in the Goonyella corridor due to increased railings by BMA Rail and the impact from the closure of the Gregory South mine in the Blackwater corridor
- › Net Tonne Kilometres (NTK) increased 1% compared with pcp due to increased volumes in the Moura system reflecting weather impacts in the pcp

**New South Wales (NSW):**

- › March Quarter 2016 volumes of 10.6mt represents a 1% (-0.1mt) decrease compared to the pcp, with the ramp up of the Whitehaven contract (commenced 1st March 2015) offset by reduced production by a key customer
- › NTKs increased 16%, reflecting the longer haulage distances associated with the Whitehaven volumes from the Gunnedah Basin. The 4th Whitehaven Coal consist commenced operating on 7th March 2016

**Iron ore:**

- › March Quarter 2016 volumes were 6.0mt in line with FY2016 guidance of stable volumes (vs. 23.9mt in FY2015)
- › NTKs decreased 3% in line with the decrease in volumes

**Freight:**

- › March Quarter 2016 volumes of 9.3mt represents a 1% (-0.1mt) decrease compared to the pcp:
  - › Bulk volumes were in line with the pcp despite the reduced QNI volumes due to the refinery being placed in to care & maintenance and the impact from the Mt Isa line derailments in North QLD
  - › Intermodal Twenty-foot Equivalent Unit (TEU) volumes decreased 1% reflecting soft market conditions. Stronger North-South interstate volumes (up 6%) following the entrance into the refrigeration market, were offset by lower East-West volumes. North coast line corridor volumes were negatively impacted by the loss of Cement Australia contract, low cattle stock and the longer than expected shutdown of abattoirs
- › Overall Freight NTKs decreased 4% driven by a decline in East-West volumes and product mix
- › Freight customer QNI ceased production with the refinery placed into 'Care & Maintenance' with Aurizon ceasing to rail on 10th March 2016
- › During the quarter, Aurizon secured 5-year contracts with West Australian Freight customers Australian Gold Reagents (sodium cyanide) and Cockburn Cement Limited (lime and cement)
- › Operations at the Enfield Intermodal Terminal in Sydney will commence on 9th May 2016, allowing the business to grow and expand its interstate service offerings and opening the opportunity to provide port shuttle services in the future

**AURIZON HOLDINGS LTD**

**QUARTERLY ABOVE RAIL VOLUMES**

**Historical Data**

	Quarter ended														Financial year ended		
	Dec-12	Mar-13	Jun-13	Sep-13	Dec-13	Mar-14	Jun-14	Sep-14	Dec-14	Mar-15	Jun-15	Sep-15	Dec-15	Mar-16	Jun-13	Jun-14	Jun-15
<b>Coal volumes (mt)</b>																	
Queensland	41.1	34.3	43.1	43.8	44.8	39.1	42.2	43.9	43.9	38.9	41.6	41.7	40.3	38.8	155.8	169.9	168.3
NSW	9.7	9.3	9.7	9.7	11.4	9.5	9.9	10.3	10.9	10.7	11.0	10.9	11.5	10.6	37.9	40.5	42.9
<b>Total</b>	<b>50.8</b>	<b>43.6</b>	<b>52.8</b>	<b>53.5</b>	<b>56.2</b>	<b>48.6</b>	<b>52.1</b>	<b>54.2</b>	<b>54.8</b>	<b>49.6</b>	<b>52.6</b>	<b>52.6</b>	<b>51.8</b>	<b>49.4</b>	<b>193.7</b>	<b>210.4</b>	<b>211.2</b>
<b>Contracted coal tonnes (mt) *</b>																	
Queensland															200	193	189
NSW															40	39	41
<b>Total</b>															<b>240</b>	<b>232</b>	<b>230</b>
<b>Coal NTK (bn)</b>																	
Queensland	10.0	8.2	10.6	10.9	11.2	10.0	10.7	10.9	10.9	9.7	10.5	10.6	10.3	9.8	37.8	42.8	42.0
NSW	1.5	1.4	1.5	1.5	1.9	1.4	1.6	1.7	1.7	1.8	1.9	2.0	2.1	2.1	5.8	6.4	7.2
<b>Total</b>	<b>11.5</b>	<b>9.6</b>	<b>12.1</b>	<b>12.4</b>	<b>13.1</b>	<b>11.4</b>	<b>12.3</b>	<b>12.6</b>	<b>12.6</b>	<b>11.5</b>	<b>12.4</b>	<b>12.6</b>	<b>12.4</b>	<b>11.9</b>	<b>43.6</b>	<b>49.2</b>	<b>49.1</b>
<b>Iron ore volumes (mt)</b>	6.0	6.6	7.5	7.2	7.8	7.5	7.4	6.8	6.1	6.2	6.5	6.3	6.2	6.0	24.7	29.9	25.6
<b>Iron ore NTK (bn)</b>	2.6	2.7	2.8	3.0	3.1	3.0	3.1	2.8	2.5	2.5	2.6	2.5	2.5	2.4	10.4	12.2	10.4
<b>Freight volumes** (mt)</b>	12.7	11.1	12.3	12.6	12.0	10.8	10.9	12.3	11.8	9.4	10.8	11.4	10.6	9.3	49.3	46.3	44.4
Intermodal (TEU '000s)	86.6	66.0	73.2	85.2	100.3	85.1	86.0	96.0	99.3	89.1	87.6	97.9	95.0	88.6	306.6	356.6	372.0
<b>Bulk NTK (bn)</b>	3.4	3.0	3.4	3.3	3.3	3.0	2.9	3.5	3.3	2.9	3.2	3.3	3.2	2.8	13.2	12.5	12.9

\* Average annualised Above Rail contracted coal volumes

\*\* Freight volumes for FY2015 and FY2016 have been restated to align with the new functional reporting, removing some double counting of volumes in combined road and rail Intermodal legs