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IOOF HOLDINGS LIMITED
Funds Under Management, Administration, Advice and Supervision (FUMAS)
for the 3 and 9 month periods to 31 March 2016

IOOF Holdings Ltd (IOOF) has achieved positive net flows¹ of \$353 million in funds under management, administration and advice for the third quarter of the 2016 financial year. As at 31 March 2016, funds under management, administration, advice and supervision totalled \$131.0 billion, down \$1.7 billion on the prior quarter, predominantly due to market movements.

Net positive flows of \$204 million into IOOF's Advice businesses included continued strong flows from IOOF Alliances, Shadforth and Ord Minnett.

IOOF Managing Director, Christopher Kelaher, commented, "In the face of tougher trading conditions, our platforms, advice and investment management businesses have all achieved positive organic growth. This performance reinforces the value of our service-centric business strategy".

Organic growth within IOOF's flagship platforms continued with a quarterly positive net flow of \$74 million bringing total net flows for the financial year to date to \$365 million. Total platform flows were a positive net flow of \$71 million for the quarter. IOOF has achieved positive net flows to its platforms in each of the last thirteen quarters.

Investment Management flows were positive with \$79 million net inflows for the quarter and \$123m for the financial year to date. This was driven by platform flows and Shadforth advice flows to IOOF's Multi Manager business.

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¹ Internal transfers have been excluded from these flows which is consistent with prior disclosures

Funds Movement Quarter Ended 31 March 2016

All amounts \$m	FUMAS 31-Dec-15	Net flow	Market/Other	Transfers ²	FUMAS 31-Mar-16
Platform Flagship	22,883	74	(555)	17	22,419
Platform Transition	11,613	(3)	(331)	(17)	11,262
Platform Total	34,496	71	(886)³	-	33,681
Investment Management	19,557	79	(416)	-	19,220
Advice	49,385	204	(980)	-	48,609
Total FUMA	103,439	353	(2,282)	-	101,510
Supervision	29,190				29,443
Total FUMAS	132,629				130,953

Funds Movement 2016 Financial year to date

All amounts \$m	FUMAS 30-Jun-15	Net flow	Market/Other	Transfers ²	FUMAS 31-Mar-16
Platform Flagship	20,710	365	(774)	2,118	22,419
Platform Transition	14,157	(147)	(631)	(2,118)	11,262
Platform Total	34,868	218	(1,405)⁴	-	33,681
Investment Management	19,974	123	(876)	-	19,220
Advice	49,866	944	(2,202)	-	48,609
Total FUMA	104,707	1,285	(4,483)	-	101,510
Supervision	29,589				29,443
Total FUMAS	134,296				130,953

² Represents transfer of default MySuper accounts to IOOF Employer Super

³ Includes pension payments of \$167 million

⁴ Includes pension payments of \$507 million

Funds by Segment

