

10 May 2016

Company Announcements Office  
Australian Securities Exchange  
10<sup>th</sup> Floor  
20 Bond Street  
SYDNEY NSW 2000

## **ORDERS RECEIVED FOR COCA-COLA VENDING MACHINES & SALES COMMENCE ACROSS TWO NEW INDUSTRIES**

---

### **HIGHLIGHTS**

- **Sanmina Corp, contract manufacturer and operator of Coca Cola Freestyle vending machines in North America, has ordered 504 Machine Connect modems.**
- **Sales to new customers in industries new to G8C have also commenced:**
  - **The Electric Power Research Institute (“EPRI”)**
  - **Profile Systems LLC (“Power Systems”)**
- **Anticipated revenues from these sales to exceed AUD\$130,000**

### **Coca Cola orders resume:**

The Board of G8 Communications Limited (“G8C”) is pleased to announce that sales of its Machine Connect modems to Sanmina Corp have resumed for CY2016 for use as a connectivity solution in Coca Cola’s North American Freestyle vending machines.

The resumption of sales at scale to Sanmina, reinforces G8C’s ability to capture and maintain large, key long term customers with its best in class product and market competitive price. The ongoing relationship with Sanmina and Coca Cola which has been developed over 12 months is anticipated to provide growing sales throughout CY2016 as the product is potentially deployed over a range of Coca Cola vending machines numbering in the 100,000’s in North America.

### **Profile Systems & EPRI commence orders:**

G8C has now also commenced sales to two new clients outside of the vending machine industry.

Profile Systems is a United States company and a subsidiary of Whiteco Industries which was established in 1992. The company's leadership recognised the unlimited applications of wireless technology and engineered a product line to offer an array of wireless control and monitoring devices that provide smart solutions for thousands of customers throughout North America. Profile Systems has started to use G8C's Machine Connect modems for connectivity to help maintain and regulate Ph levels and control chemical supply to swimming pools remotely. These sales represent an example of the significant potential of Company's product to be made relevant to numerous sectors given its reliability and price.

EPRI is a US based institute that conducts research and development relating to the generation, delivery and use of electricity for the benefit of the public. They aim to provide solutions that enable the transformation of power systems to be more flexible, resilient and connected and to provide safe, reliable, affordable and environmentally responsible electricity. EPRI are currently using the Machine Connect modem's connectivity for their energy management systems to allow remote access to energy control of connected devices in homes and offices via mobile phone, such as remote control of air conditioners and pool pumps.

G8C considers such sales as strategic in the rollout of Machine Connect into the rapidly growing 'smart buildings' market, which Cisco has highlighted as one of the key areas of value at stake within the internet of things<sup>1</sup> and believe it reinforces the durability, reliability and adaptability of Machine Connect across an increasing number of applications within the growing market for device connectivity.

### **About G8 Communications**

G8 Communications Limited has its operations based in Silicon Valley, in the US. Its business is a wireless technology innovator and manufacturer operating in the multi-trillion-dollar "IOT" (Internet of Things) sector. G8 Specializes in machine to machine ("M2M") connectivity, providing hardware and software solutions to some of the world's largest companies – including Coca Cola and Verizon. G8's software solutions also include a customised cloud management interface and a variety of support services. Cisco predicts there will be 50 billion connected devices by 2020.

For further information please contact:

Yakov Temov (USA) - [yakov@g8communications.com](mailto:yakov@g8communications.com)

Jason Ferris (Aus) – [jason@g8communications.com](mailto:jason@g8communications.com)

<sup>1</sup> [https://www.cisco.com/c/dam/en\\_us/about/ac79/docs/innov/loE\\_Economy.pdf](https://www.cisco.com/c/dam/en_us/about/ac79/docs/innov/loE_Economy.pdf)