

1 June 2016

## **Business Update**

Ashley Services Group Limited (ASX: ASH) provides the following update in relation to its FY16 earnings expectations.

## Second Half 2016 Results

- Statutory loss after income tax: \$3-5 million loss (1H16: \$66.7 million loss)
- Underlying EBITDA: \$0-2 million loss (1H16: \$6.7 million loss)

Included in the second half EBITDA results are circa \$3 million of aggregate charges which follow on from the new Managing Director's ongoing review of the business, being predominantly further balance sheet provisioning and historic adjustments. Excluding this, all 5 continuing businesses are expected to report EBITDA profits in the second half, compared to the first half when only 2 of 5 made profits.

## Full Year 2016 Results

- Statutory loss after income tax: \$70-72 million loss (1H16: \$66.7 million loss; FY15: \$14.8 million profit)
- Underlying EBITDA: \$7-9 million loss (1H16: \$6.7 million loss; FY15: \$20.7 million profit)

Included in the first half results were \$61 million of impairment write-downs and other charges, with a further \$2 million likely in the second half mainly related to restructuring of the Cantillon business.

## Commentary

The new Managing Director, Stewart Cummins, has substantially completed his strategic review of the ASH business and has initiated a series of changes across most areas. "The objectives of stabilising the earnings base and pursuing a 5 step turnaround plan are progressing well. On a trading basis, the Company is around break-even for the second half – a sharp improvement on the first half. Pleasingly, we are also seeing a steady stream of new customers come into all of our 5 business units, reflecting the efforts to improve our strategic market focus".

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The Company is due to release its Full Year 2016 results on Tuesday 23 August 2016.

**For further details:** Stewart Cummins, Managing Director and CEO Telephone: +61 423 782 952