



22 June 2016

Helloworld Announces New Commercial Agreements with Qantas and Jetstar

Helloworld Limited (HLO) today announced new commercial agreements with Qantas and Jetstar.

The new two year deal with Qantas sees the continuation of Helloworld's successful commercial arrangement with the airline. The Qantas deal takes effect from 1 July 2016.

The agreement with Jetstar marks a new direction for the low cost carrier with the one year agreement being the first commercial deal the airline has completed with a travel distributor in Australia. The Jetstar deal will come into effect on 1 August 2016.

Both deals will create new business benefits and opportunities for Helloworld.

Helloworld Chief Executive Officer and Managing Director Andrew Burnes said the broadened partnership is an important milestone.

"This partnership builds on Helloworld's strong relationship with the Qantas Group. With over 1600 members in our networks and buying group in Australia and New Zealand, these new deals will open up a range of new opportunities for our retail and wholesale businesses" Mr Burnes continued.

Qantas CEO Alan Joyce welcomed the benefits the commercial agreements would deliver to both the Qantas Group and Helloworld.

"These deals go a long way toward strengthening our relationship with Helloworld as their number one airline supplier," he said.

"It also allows us to commence a range of joint marketing and sales activities as well as investigate new commercial opportunities that benefit our businesses."

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About Helloworld Limited

- Helloworld Limited (ASX: HLO) is a leading Australian and New Zealand travel distribution company, comprising retail travel businesses, destination management services (inbound), air ticket consolidation, wholesale, corporate and online operations. This includes "helloworld", Australia's largest network of franchised travel agents, as well as our Corporate, Associate and Affiliate networks, Qantas Holidays, Go Holidays in New Zealand, AOT Inbound, ATS Pacific, QBT, Air Tickets, Sunlover Holidays and Insider Journeys.
- "helloworld" is a nationwide network of independently owned and operated retail travel agencies offering Australian and New Zealand travellers outstanding service, and the best value, tailor-made leisure and corporate travel experiences.

- HLO has over 2000 staff located in Australia, New Zealand, Fiji, the USA, South East Asia, India and UK/Europe.
- Helloworld is the major sponsor of Volleyball Australia and of the ***helloworld* Volleyroos** men's and women's national teams.
- Helloworld is the Official Travel Partner and a Gold Sponsor of the Carlton Football Club.

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