

22 June 2016

Company Announcements Office  
Australian Securities Exchange

## **Exclusive Supply Agreement – National Lifestyle Villages**

As part of Fleetwood’s strategy to significantly increase its presence in the Australian affordable housing sector the company has, over the last eighteen months, been working to establish supply agreements with owners and developers of manufactured housing estates (“MHE’s”).

A number of supply agreements have resulted from the strategy and Fleetwood is pleased to announce that it has now executed an exclusive supply agreement with National Lifestyle Villages (“NLV”).

NLV has nine active MHE’s and a further three awaiting approval, representing 1,525 sites available for new homes.

Under the terms of the agreement, Fleetwood will manufacture homes at its High Wycombe facility in Perth and install homes in NLV villages.

The agreement has an initial term of five years and includes an option for NLV to extend the agreement for a further five years.

### **About NLV**

NLV’s objective is to “enrich the lives of over 45’s”.

With this aim in mind, NLV owns, develops and operates affordable resort style communities which include impressive common facilities and modern, stylish homes.

The communities are vibrant and independent with each village boasting a “lifestyler” run social club.

Under NLV’s business model, residents own their home and lease their plot from NLV on a long term basis.

Managing Director Brad Denison said;

*“The agreement provides NLV with surety in sourcing a greater number of homes from the industry’s leading manufacturer, and it will increase Fleetwood production volumes”.*

For further enquiries please contact 08 9232 3300 or [info@fleetwood.com.au](mailto:info@fleetwood.com.au)

Yanya O’Hara

**Company Secretary**

---

### **About Fleetwood**

Fleetwood is a provider of innovative accommodation solutions and quality recreational vehicles, parts and accessories.

Established in 1964 and employing people in Australia and in New Zealand, Fleetwood aims to outperform by providing genuine value. The company’s beliefs and commitment are outlined in the statement of values known as “Delivering the Promise”.

For more, please visit [www.fleetwoodcorporation.com.au](http://www.fleetwoodcorporation.com.au)