

APPENDIX 4E Preliminary final report

Onthehouse Holdings Limited ABN: 97 150 139 781

Year ending 30 June 2016 Previous corresponding period: 30 June 2015

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Key Information

		Reporting Period \$A'000	Previous Reporting Period \$A'000
Revenue from continuing operations	Decreased 0.5% to	21,422	21,525
Profit/(loss) from continuing operations after tax attributable to members	Decreased 40.0% to	2,968	4,949
Net (loss)/profit for the period attributable to members	Decreased 63.8% to	(3,148)	(8,698)
Dividends			

No dividend will be paid in respect of the year ended 30 June 2016.

Net Tangible Assets

	Current Period	Previous Period
Net tangible asset backing per ordinary security (cents)	0.55	(0.55)

This information should be read in conjunction with the Directors' report and the full year financial statements for the period. This report is audited.

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Annual Report 2016

Onthehouse Holdings Limited

ACN: 150 139 781

Corporate directory

Principal registered office

Level 2 200 Adelaide St Brisbane QLD 4000

Auditor

EY Level 51 111 Eagle Street Brisbane QLD 4000

Website

shareholders@onthehouse.com.au

Solicitor to the Company

Gilbert + Tobin L35, Tower Two, International Towers Sydney 200 Barangaroo Avenue Barangaroo NSW 2000

Share Registry

Boardroom Pty Ltd Grosvenor Place Level 12 225 George St Sydney NSW 2000 www.boardroomlimited.com.au

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Dear Shareholders,

The Board is pleased to present to shareholders Onthehouse Holdings Limited's (Onthehouse) Annual Report for the financial year ending 30 June 2016.

In the last twelve months there has been significant corporate activity and restructuring of the Group. In particular, the sale of the Consumer Online division ("COD") in May 2016 to CoreLogic and the unsolicited bid by the Macquarie-led Consortium to purchase the Company.

A key outcome of the sale of COD is that the Group is now able to accelerate the development of a new cloud based SaaS platform to support Console's position as one of Australia's leading real estate software providers.

Financial performance and sale of COD

Considering the uncertainty of the past twelve months, financial outcomes have been solid as they have remained relatively stable:

- Revenue from continuing operations was steady compared to the previous corresponding period (pcp), from \$21.5m in FY2015 to \$21.4m in FY2016;
- EBITDA excluding transaction costs & other expenses from continuing operations were down 3% on pcp from \$7.9m in FY2015 to \$7.7m in FY2016;
- EBITDA margins from continuing operations decreased on pcp from 37% to 36%;
- Underlying Net Profit (After Tax) from continuing operations was down from \$5.3m to \$3.3m as a result of increased amortisation and a reduction in income tax benefits;
- The Consumer Online division was sold during the year resulting in a total loss from discontinued operations of \$6.1m in FY2016 improving from the pcp loss of \$13.6m in FY2015.

In February 2016, the Group announced its decision to sell or close the Consumer Online division. The sale was completed in May 2016 for gross contract price of \$3.0m. The sale of the cash-burning COD business meant that Onthehouse could devote 100% of its strong cash flows and focus on growing the revenue and profitability of its Real Estate Software division.

Following the sale of COD, the Group has no debt other than minor capex facilities and is generating positive cash flow. This will see the Group continue to build its cash reserves over FY17 even after the necessary investment in building the SaaS product.

Operations

The Company's also delivered a number of key initiatives during the year despite the high level of corporate activity. These include:

- The new LiveAgent property management app;
- The web based API layer that enables the company to develop new revenue streams via integrations and revenue share relationships;
- Completing the developing of the Next Generation Consumer Online portal in October 2015; and
- The acceleration of the build of a new integrated SaaS (Software as a Service) based technology platform that will support business growth in the future. I'm pleased to say the Beta release due mid-FY17 is currently on track and on budget.

Onthehouse is now well positioned and has access to funds to grow Console's portfolio of software products' market share and explore new revenue opportunities – including unlocking the value of the real estate agent, landlord, tradespeople and tenant relationships managed by the Console GatewayLive property management software.

Consortium Offer

In December 2015, a Consortium comprising entities associated with Macquarie Bank Limited, CoreLogic Australia Holdings Pty Limited and Michael Dempsey and Daniel Dempsey (directors of Onthehouse) made an unsolicited approach to acquire the shares of Onthehouse.

Following a due diligence process and negotiations, this approach culminated in the execution of a Scheme Implementation Agreement between the Consortium and Onthehouse which was announced on 6 July 2016. Pursuant to the Scheme Implementation Agreement, the Consortium confirmed its binding offer of \$0.85 per share to purchase all the shares not already held by a Consortium member. That offer represents a premium of 54% over the 90 day volume-weighted average price of \$0.553 to 21st December 2015 (the day before the Consortium's initial proposal was announced on 22 December 2015 and 47% over the closing price of \$0.580 on 22 December 2015.

While we remain optimistic about the prospects facing the Group, the Consortium's offer provides shareholders with an immediate and significant increase in value without the risks inherent in transitioning our Console platform to become a cloud, software-as-a-service offering – something that we believe is critical for the platform to retain its strong position in the market. The Independent Board Committee of Onthehouse, therefore, unanimously concluded that it is in the best interests of shareholders to vote in favour of the Scheme.

We are working with the Consortium on a timetable that will present the proposal to shareholders in late August 2016 and a meeting to be held in September 2016. A scheme booklet will be provided to shareholders shortly.

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Finally, it has been a year that posed many challenges to the employees and on behalf of the Board, I would like to thank them for their focus on delivering on the business' key projects and for their dedication and hard work during this year of significant change.

Tony Scotton Chairman, Onthehouse Holdings

Group overview

With more than 3,900 real estate agents as customers, Onthehouse is among Australia and New Zealand's largest providers of real estate software. Onthehouse's real estate software and mobile products provide integrated real estate marketing, backend software solutions and mobile applications that enable real estate agents to grow and manage their business more efficiently and profitably.

Onthehouse has also taken the first steps in unlocking the significant value it believes exists in the many relationships managed by its software and has commenced to create new sources of revenue via partnerships and integrations.

Real Estate Software Solutions

Onthehouse generates recurring revenue from its real estate software, which includes Console GatewayLive, a locally-installed property management software program, ClientManager a cloud-based sales customer relationship management software solution, and WebChoice, a cloud based platform to deliver websites for real estate agencies.

Onthehouse's Console GatewayLive software delivers 84% of Onthehouse's revenue. Due to the stickiness of the product, Gateway Live has a stable customer base although it has seen increased competition from newer cloud-based software providers. This is particularly the case when competing for new business and has contributed to Onthehouse's relatively flat sales growth in recent years.

To grow market share, Onthehouse is currently developing a single cloud-based platform that will replace its existing technology platforms. This new platform is expected to enable Onthehouse to more effectively cross sell all its products and integration of third party solutions to increase yield per customer. It will also deliver efficiencies in its cost base.

Onthehouse estimates, that a minimum viable product (MVP) to replace the Console GatewayLive platform with a cloud-based property management module will be delivered before the end of FY17. Development on the other modules will continue into early FY19.

During the development of a cloud-based program, Onthehouse will continue to enhance its existing products with updated features and integrations to improve real estate offices efficiencies and profitability. This includes software integrations with document management systems and the REI forms platform and the rebuilding of the property inspection application LiveAgent APP.

Unlocking future value in new verticals

At present Onthehouse is testing how to build new revenue share streams via integrations that includes maintenance managements but in the future will include, utilities, services and payments.

Work is currently underway to assess whether to build, invest or buy into one or more of these emerging verticals and build new business units beyond the current software business.

Sale of Consumer Online Division

Until May 2016, Onthehouse also operated a Consumer Online division ("COD"), which consisted of a real estate portal, a real estate advertising network and a property data business. COD was sold to CoreLogic for a gross contact price of \$3 million in May 2016.

Operating results for the year

Revenue was largely flat (down <1%) over the year ended 30 June 2016. Underlying EBITDA was down 3% reflecting the continued investment in the RES business.

Net profit before tax was down on the prior year due to an increase in amortisation of intangibles coupled with a decrease in income tax benefits.

Continuing operations	Actual 2016 \$'000	Actual (restated) 2015 \$'000	Growth from prior year
Sales revenue^	21,418	21,510	-
EBITDA (unaudited)**	7,390	7,602	(3%)
Transaction Costs (unaudited)*	332	93	257%
Costs associated with former CEO's departure (unaudited)	-	240	(100%)
EBITDA excluding Transaction Costs and Other expenses (unaudited)	7,722	7,935	(3%)
Statutory Net Profit/(loss) after Tax	2,968	4,949	(40%)
Underlying Net Profit/(loss) after Tax (unaudited)**	3,300	5,283	(37%)
Cash Balance as at 30 June	2,056	1,838	12%
Discontinuing operations			
Net (loss)/profit for the year from discontinued operations	(6,116)	(13,647)	55%

[^] Excludes interest revenue of \$4,000 (2015: \$15,000).

- * Transaction costs incurred in respect of the acquisition & disposal of investments and potential investments, together with professional fees associated with the purchase bid by the Macquarie-led Consortium.
- ** EBITDA is a non-IFRS measure. Information in addition to IFRS measures included in this report has been used for consistency with prior periods and user readability. The measures have been derived from information contained in the financial statements.

EBITDA equals net profit before tax \$2,580,000 (2015: \$3,149,000) plus depreciation and amortisation of \$4,581,000 (2015: \$4,319,000), loss on sale of assets of \$109,000 (2015: \$12,000), and net financing costs of \$120,000 (2015: \$122,000).

Underlying Net Profit/ (loss) after tax of \$3,300,000 (2015: \$5,283,000) equals EBITDA excluding Transaction Costs and Other income (as defined above), less income tax (expense)/benefit of \$388,000 (2015: \$1,800,000) and less amortisation, depreciation, loss on sale of assets and net financing costs of \$4,810,000 (2015: \$4,453,000).

Operating and financial review

Onthehouse Holdings Limited

Financial Position	FY16 (\$'000)	FY15 (\$'000)	Change	Cash Flow	FY16 (\$'000)	FY15 (\$'000)	Change
Cash	2,056	1,838	12%	Operating Cash flow	3,342	5,661	(41%)
Goodwill and Intangibles	50,986	54,767	(7%)	Investing cash flows	(2,352)	(6,596)	(64%)
Other assets	2,677	3,959	(32%)	Financing cash flows	(885)	(537)	65%
Total assets	55,719	60,564	(8%)	Net change in cash	105	(1,472)	107%
Total borrowings	(250)	(1,135)	(78%)	Net foreign exchange differences	113	(106)	207%
Total Equity	51,442	54,312	(5%)	Cash at end of period	2,056	1,838	12%

Review of financial position

Operating cash flows decreased 41% to \$3,342,000 as the Group scaled operations and continued to invest in its product offerings, data and technology. Software development costs increased by 25% to \$4,399,000 (FY2015: \$5,297,000). Expenditure on enhancing the Real Estate Solutions product offerings was \$2,633,000 (FY2015: \$1,784,000) and Consumer Online product offerings was \$1,766,000 (FY2015: \$3,513,000).

In addition to the continued investment into the Group's products, the Company repaid debt of \$885,000 during the reporting period. The year ended 30 June 2016 closed with a cash balance of \$2,056,000 (30 June 2015: \$1,838,000) with the Group holding net cash of \$1,806,000 (30 June 2015: \$703,000).

Likely developments

As a result of the sale of COD, Onthehouse Group's management team and strategy is now 100% focused on growing the revenue and profitability of its Real Estate Software business, Console.

Console continues to generate strong free cash and can fund the development of the existing real estate software products and the development of the new SaaS platform.

The build of the Console SaaS platform remains the priority of the business and continues to be an important element of the overall strategy to increase our share of the real estate software market. The Console SaaS platform commenced development in March 2016, with an anticipated Beta launch date of mid-FY17. The project remains on track and on budget.

Macquarie Consortium Bid to purchase Onthehouse Holdings.

This offer does not alter the company's strategy to increase its share of the real estate software market and build new revenue streams via its integration strategy.

Opportunities for the Group

The development of the new SaaS cloud based property management platform is critical to revenue growth. A cloud based platform will reduce churn from those customers wanting a cloud based solution and increase the number of new sales to new real estate business.

While the new platform is being developed the opportunity remains to:

- Increase yield per customer through the cross sell of additional existing products. The redevelopment of the new Webchoice website product in H2 FY16 should see this improve over the coming year;
- Increase market share through an increased number of the agents entering the industry.

Onthehouse has also taken the first steps in unlocking the significant value it believes exists in the many relationships managed by its software and has commenced to create new sources of revenue via partnerships and integrations beyond its software business.

- Further increases in yield through referral fees from new integration partners;
- Increase the number of agents using these third party products.

The testing of these integrations revenue models also allows Onthehouse to assess whether to invest further in those that have greater scale or potential. This could:

- See Onthehouse capture the greater share of revenue rather than just take a referral fee; and/or
- Create and own new revenue streams outside the core real estate software revenue stream.

Risks to the Group

The Group operates in a highly competitive industry and has a number of significant competitors, including a number of new cloud based SaaS providers. The Group regularly monitors competitive behaviour, as well as local and international trends and innovation relevant to its business operations to identify potential opportunities and risks for its business.

The development of the new Console SaaS cloud based software platform is a critical initiative to ensure the company remains competitive and grows its market share.

More broadly, risks to the Group include the following:

- Competitive threats from other real estate software and data companies;
- Change in regulatory environments which may adversely impact on the Group's strategy and product offering to market;
- Underperformance of the Group's solutions to its customer segments;
- There is a commercial risk that Onthehouse's new cloud product will not be delivered on time or on budget; and
- Existing customers may select an alternative cloud-based provider when faced with the decision to upgrade.

The above risks may adversely impact the Group's financial prospects and are continually monitored in line with the Group's risk framework. The Group's increasing investment of profits into the new SaaS platform, existing technology and people will assist in managing competitor and technology risks.

Tony Scotton

Chairman and Independent non-executive Director Appointed 18 February 2014 and Chairman since 27 February 2015 Chairman of the Audit & Risk Committee

Tony has had extensive experience in manufacturing, distribution and technology enabled services businesses. Over the last 30 years he has served in roles that include Executive Chairman, Director and Chief Executive Officer. He has achieved success in impacting business performance by developing sound strategy, implementing cultural change and effective management.

He retired as Chief Executive Officer and Director of SAI Global Limited where he led the organisation to an IPO in December 2003. Over the next ten years he oversaw rapid international expansion and the transition of the organisation from "old world" to a technology enabled business.

He has significant M&A experience having managed over 20 acquisitions and joint ventures.

Michael Dempsey

Non-executive Director Appointed 27 February 2015 Chairman of the Product and Technology Committee and member of the Audit & Risk Committee

Michael Dempsey founded and led Ezidebit Pty Ltd from a start-up venture in Brisbane to become Australia's leading payment processor. Ezidebit is a market leader in SaaS based payment products and innovative payment solutions.

Michael was the CEO of the business from inception in 1999 through to 2006 and assumed the role of Chairman of the Board in 2008. As Chairman, Michael and the Board set the strategic director for the company and guided the CEO in its execution, achieving 30% compound annual growth. Ezidebit was sold to Global Payments Limited, a NASDAQ listed Fortune 1000 company for \$305 million in 2014.

Daniel Dempsey

Non-executive Director Appointed 27 February 2015 Chairman of the Remuneration and Nominations Committee and member of the Product and Technology Committee

Daniel Dempsey was a Director of Ezidebit from 2007 until its sale in 2014 and is a former director of Global Television, Australia's largest outdoor broadcasting company.

Daniel is currently the Managing Director of Value Creation Associates, a consulting firm specialising in turnaround situations. Prior to that, Daniel was an Executive Director with Catalyst Investment Managers, an Australian Private Equity Fund, and a Director of L.E.K. Consulting, a global consulting firm. At L.E.K. he was the Regional Head of the firm's Media & Telecoms and Performance Improvement practices.

Lisa Hickson

Independent non-executive Director Appointed 28 April 2015 Member of the Remuneration and Nominations Committee and Product and Technology Committee

Lisa has over 25 years of experience both working for leading consulting firms such as Bain & Company and also as GM-Marketing for a range of brands including Microsoft, Virgin and realestate.com.au. She holds an MBA from INSEAD and brings valuable skills and know-how across marketing, digital channels and customer experience design.

Angus Johnson

Non-executive Director Appointed 27 February 2015 Member of the Remuneration and Nominations Committee and Audit & Risk Committee

Angus is a well-known and successful Brisbane-based property developer, with over 35 years in the property industry. For the past 22 years, Angus has been Managing Director and 50% owner of Citimark Properties, one of Australia's leading private property development groups.

Since founding Citimark Properties, he has overseen the development of numerous residential, industrial, retail and commercial projects throughout Queensland and Australia. His residential development track record includes landmark urban regeneration and award winning CBD high rise projects. Citimark has also successfully invested in Asian development property.

Angus is an active and successful private equity investor, seeking early stage, long term equity interests in companies with significant growth potential. In addition to his interest in Onthehouse, Angus is also a substantial investor in listed and unlisted businesses in the resources, fuel distribution, accommodation, catering and retail sectors.

Angus is a past Chairman and long serving Director of national AFL Club the Brisbane Lions, and is a member of the Urban Development Institute of Australia.

Board and Committee Meetings

The number of Directors' meetings (including meetings of committees of Directors) and number of meetings attended by each Director during the year ended 30 June 2016 were as follows:

			Meetings of committees					
	Direc Meet		Audit	& Risk	Remune Nomin	eration & ations		uct & lology
Director	Α	В	Α	В	Α	В	Α	В
T. Scotton	16	16	6	6	n/a	n/a	n/a	n/a
M. Dempsey	14	9	5	5	n/a	n/a	3	3
D. Dempsey	14	14	n/a	n/a	3	3	3	2
A. Johnson	16	14	6	5	3	3	n/a	n/a
L. Hickson	16	16	n/a	n/a	3	3	3	3

A Number of meetings held during the time the Director held office during the year or was a member of the committee during the year.

B Number of meetings attended.

Corporate Governance

The Onthehouse Group recognises the importance of corporate governance and recognises the value it can add to the performance of the Group. The Company has adopted listing rule 4.10.3 which allows companies to publish their corporate governance statement on their website rather than in the annual report. The corporate governance statement and related disclosures is available at: http://shareholders.onthehouse.com.au.

The Directors present their report on Onthehouse Holdings Limited ("Onthehouse" or "the Company") and its subsidiaries ("the Group") for the financial year ended 30 June 2016.

Directors

The names and details of the Company's Directors in office during the financial year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

- Tony Scotton Non-executive Chairman
- Michael Dempsey Non-executive Director
- Daniel Dempsey Non-executive Director
- Angus Johnson Non-executive Director
- Lisa Hickson Non-executive Director

The current Directors' qualifications and experience are set out on pages 9 to 10. The number of meetings held (including meetings of Committees of the Board) and the number of meetings attended by the Directors of Onthehouse Holdings Limited during the financial year is set out on page 10.

Company secretary

Kim Clark

Kim is an experienced business professional with 21 years' experience in the banking and finance industries and six years' experience as a Company Secretary of an ASX300 company. Her experience includes debt and capital raising, risk management, mergers and acquisitions, compliance and governance. Kim currently acts as Company Secretary to various ASX listed companies in Australia and is the Head of Corporate Services for Boardroom Pty Ltd Queensland office.

Dividends

No dividends have been declared or paid during the financial year (2015: nil).

Principal activity

The Group's principal activities are the provision of real estate software and website solutions to real estate agents and real estate groups in Australia and New Zealand. The Group supplies integrated real estate marketing, backend software solutions and mobile applications enabling real estate agents to grow and manage their businesses. The Group's real estate software and mobile products include Console Gateway property management and trust solution, Console Webchoice website solution, and Console ClientManager, a customer relationship management software.

Operating and financial review

Information on the operations and financial position of the Group is included in this annual financial report on pages 5 to 8.

Significant changes in state of affairs

In February 2016, the Group announced its decision to sell or close the Consumer Online division. The sale was completed in May 2016 for gross contract price of \$3.0m. The sale of the cash-burning COD business meant that Onthehouse could devote 100% of its strong cash flows and focus on growing the revenue and profitability of its Real Estate Software division.

Following the sale of COD, the Group has no debt other than minor capex facilities and is generating positive cash flow. This will see the Group continue to build its cash reserves over FY17 even after the necessary investment in building the SaaS product.

Significant events after the balance date

On 6 July 2016, a Consortium led by Macquarie Group confirmed its binding offer of \$0.85 per share to purchase all the shares not already held by a Consortium member. As a result, Onthehouse has entered

into a Scheme of Implementation Deed with the Consortium. The offer of \$0.85 per share represented a significant premium to Onthehouse shareholders and the Independent Board Sub-Committee unanimously recommends all shareholder accept the offer. We are working with the Consortium on a timetable that will present the proposal to shareholders in late August 2016 and a meeting to be held in September 2016.

No other matter of circumstance has arisen since the end of the financial year that has significantly affected, or may significantly affect, the Group's operations, the results of those operations or the Group's state of affairs in subsequent financial years.

Likely developments

Further information on the likely developments in the operations of the Group and the expected impact on the Group are included in this annual financial report on pages 5 to 8.

Interests in the shares and options of the Company and related bodies corporate

As at the date of this report, the interest of the Directors in the shares and options of Onthehouse Holdings Limited were:

Director	Number of ordinary shares	Options
T. Scotton	361,907	300,000
M. Dempsey	15,837,745	250,000
D. Dempsey	-	250,000
A. Johnson	5,941,743	250,000
L. Hickson	-	250,000

Environmental disclosure

The operations of the Group are not subject to any particular or significant environmental regulation under any law of the Commonwealth of Australia or any of its states or territories. The Group has not incurred any liability under any environmental legislation.

Shares options

Unissued shares

As at the date of this report, there were 3,084,680 unissued ordinary shares under options. Refer to Note 5-3 for further details of the options outstanding. Option holders do not have any right, by virtue of the option, to participate in any share issue of the Company or any related body corporate.

Contingent offer to vary option agreements

Pursuant to the Scheme Implementation Deed entered into with the Macquarie-led Consortium, Onthehouse has entered into a series of option cancellation letters (Option Cancellation Letters) with each holder of Onthehouse Options (each holder an Optionholder). Under such Option Cancellation Letters, each Optionholder has agreed to the cancellation of all Onthehouse Options held by that Optionholder in exchange for cash consideration as described below, subject to the Scheme becoming Effective.

As at the date of those Option Cancellation Letters, Onthehouse had the following Onthehouse Options on issue:

 2,897,180 options to subscribe for Onthehouse Shares on a one-for-one basis, issued under Onthehouse's Senior and Other Management Share Option Plan which are subject to vesting conditions and remain unvested; and options to subscribe for Onthehouse Shares on a one-for-one basis, issued under deeds

between Onthehouse and former executives of Onthehouse dated 29 April 2011, 712,500 of which lapsed in 30 June 2016 and 187,500 of which are due to lapse on 30 September 2016.

Shares options continued

Contingent offer to vary option agreements continued

The consideration payable to Optionholders under the Option Cancellation Letters was determined based on the Black Scholes option valuation methodology and totals \$928,782.

In determining the consideration to be offered, Onthehouse developed and implemented a proposal to provide the Optionholders with a value for the cancellation of their Onthehouse Options that, with an appropriate adjustment for certain factors, including relevant exercises prices and the time value of money, generally accords with the value of the Scheme Consideration offered to Scheme Shareholders under the Scheme.

The cost of the consideration for the cancellation transactions described above will, if the Scheme is implemented, ultimately be borne by the Consortium but paid to Optionholders by Onthehouse on the Effective Date.

Shares issued as a result of the exercise of options

During the financial year no shares were issued as a result of the exercise of options.

Indemnification and insurance of Directors and Officers

Pursuant to Access and Indemnity Deeds signed by the Directors and Company Secretary, the Group has agreed to indemnify each Director and the Secretary against any liability incurred by the Director or Secretary being a Director or Secretary of the Company, and to pay all reasonable defence costs in relation to any claim alleging any liability on the part of the Director or Secretary as a result of the Director or Secretary being a Director or Secretary of the Company.

The Group has agreed to maintain Directors' and Officers' Liability Insurance upon terms and conditions reasonably satisfactory to the Directors. Under the terms of the policy, the Group is precluded from disclosing the details of premiums paid.

Indemnification of auditors

To the extent permitted by law, the Group has agreed to indemnify its auditors, Ernst & Young, as part of the term of its audit engagement letter agreement against claims by third parties arising from the audit. No payment has been made to indemnify Ernst & Young during or subsequent to the end of the financial year.

Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable and where noted (\$'000)) under the option available to the Company under ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191.

Auditor Independence and non-audit services

The directors received the declaration set out on page 31 from the auditor of Onthehouse Holdings Limited.

There were no non-audit services provided by Ernst & Young during the financial years ended 30 June 2016 and 30 June 2015 other than lodgement services (taxation and financial report) for the subsidiaries incorporated in New Zealand.

This Remuneration Report for the year ended 30 June 2016 outlines the remuneration arrangements of the Group in accordance with the requirements of the *Corporations Act 2001* (the Act) and its regulations. This information has been audited as required by section 308(3C) of the Act.

The Remuneration Report details the remuneration arrangements for Key Management Personnel (KMP) who are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Group, directly or indirectly, including any Directors (whether executive or otherwise) of the parent company.

The Remuneration Report is presented under the following sections:

- a. Individual key management personnel disclosures
- b. Board oversight of remuneration
- c. Non-executive Director remuneration arrangements
- d. Use of remuneration consultants
- e. Voting and comments made at the Company's 2015 Annual General Meeting
- f. Executive remuneration arrangements
- g. Executive contractual arrangements
- h. Equity instruments
- i. Option holdings of key management personnel
- j. Shareholdings of key management personnel

a. Individual key management personnel disclosures

Key management personnel

i. Directors

T. Scotton	Chairman (Non-executive)
M. Dempsey	Non-executive Director
D. Dempsey	Non-executive Director
A. Johnson	Non-executive Director
L. Hickson	Non-executive Director

ii. Executives

- C. Meehan Chief Executive Officer
- A. Thenabadu Chief Technology Officer
- A. Antonini Chief Operating Officer (ceased employment 15 May 2016)
- E. Santucci Chief Financial Officer
- I. Campbell Sales & Product Director

Onthehouse Holdings Limited

b. Board oversight of remuneration

Remuneration and Nominations Committee

The Remuneration and Nominations Committee is a committee of the Board. The Committee is responsible for making recommendations to the Board on executive succession, talent development, diversity strategy and executive remuneration policy. The Committee is also responsible for ensuring that management has an appropriate HR policy framework in place including recruitment, retention, and performance measurement and termination policies.

The Remuneration and Nominations Committee assesses the appropriateness of the composition and quantum of remuneration for executives and Non-executive Directors by reference to relevant employment market conditions, with the overall objective of ensuring maximum stakeholder benefit by the retention of a high performing Board and executive team. In determining the level and composition of executive remuneration, the Remuneration and Nominations Committee may also engage external consultants to provide independent advice.

The Remuneration and Nominations Committee usually comprises three independent Nonexecutive Directors. As at the reporting date, the Committee comprised three Non-executive Directors: one independent and two who are not considered independent. The Directors with the best skills suited to the committee have been appointed and the board believes the appointments are appropriate at this time.

Remuneration approval process

The Board approves the remuneration arrangements of the CEO and executives including awards made under both the short-term incentive (STI) and the long-term incentive (LTI) plans, following recommendations from the Remuneration and Nominations Committee. The Board also sets the aggregate remuneration of Non-executive Directors which is then subject to shareholder approval.

Remuneration strategy

The Group's remuneration strategy is designed to attract, motivate and retain employees by identifying and rewarding high performers and recognising the contribution of each employee to the continued growth and success of the Group.

To this end, key objectives of the Group's reward framework are to ensure that remuneration practices:

- are aligned to the Group's business strategy;
- offer competitive remuneration benchmarked against the external market; and
- provide strong linkage between individual and Group performance.

c. Non-executive director remuneration arrangements

Remuneration structure

In accordance with good corporate governance, the structure of Non-executive Director and executive remuneration is separate and distinct.

Structure

The remuneration of Non-executive Directors consists of director fees and committee fees (where applicable). Non-executive Directors have typically received a single grant of options on appointment as a mechanism to attract high calibre experienced Non-executive directors. Non-executive Directors do not receive retirement benefits.

The current policy provides for an initial grant of options to incoming Non-executive Directors of up to 250,000 options and also has a provision to provide further annual grants of up to 50,000 options.

Non-executive Directors are paid up to a maximum of the aggregate Directors fees as approved by shareholders, to be divided among them as agreed by the Board. The current limit is \$450,000.

The total fees paid to Directors during the year ended 30 June 2016 did not exceed the approved limit.

Onthehouse Holdings Limited

c. Non-executive director remuneration arrangements continued

The current approved fee structure is set out below and, if in place for a full financial year, the annualised value of the fees based on the current Board composition would exceed the current approved limit.

Fees applicable	20	16	2015	
(inclusive of any applicable superannuation)	Chair \$	Member \$	Chair \$	Member \$
Board	110,000	70,000	110,000	70,000
Audit & Risk Committee	10,000	-	10,000	-
Remuneration & Nomination Committee	10,000	-	10,000	-
Product & Technology Committee	10,000	-	10,000	-

d. Use of remuneration consultants

It was not deemed necessary by the Board to engage remuneration consultants in the 2016 financial year.

e. Voting and comments made at the Company's 2015 Annual General Meeting

The Company received 98% 'yes' votes on its Remuneration Report for the 2015 financial year.

f. Executive remuneration arrangements

Remuneration levels and mix

The Group aims to reward executives with a level and mix of remuneration that is commensurate with their position and responsibilities within the Group and is aligned with market practice.

Structure

In the 2016 financial year, the executive remuneration framework consisted of the following components:

- Fixed remuneration; and
- Variable remuneration for eligible staff comprising of short and long-term incentives.

Fixed remuneration

Executive contracts of employment do not include any guaranteed base pay increases. External market data is obtained, if necessary, from national remuneration surveys to ensure that base pay is set to reflect the market. Base pay for senior executives is reviewed annually to ensure that it is competitive with the market.

Variable remuneration — short-term incentive (STI)

For eligible executive staff, the Group awards STI payments annually comprising of a cash bonus, the quantum of which is determined by the attainment of a pre-defined set of Group and individual key performance indicators (KPIs).

The total potential STI available is set at a level so as to provide sufficient incentive to executives to achieve their operational targets but is also a reasonable cost for the Group in the circumstances.

The short-term incentive plan (STIP) is a key component of Onthehouse's performance-driven culture.

Variable remuneration — short-term incentive (STI) continued

The STIP is designed to ensure rewards are market-competitive in order to attract and retain talented people, link remuneration to Company and individual performance so that higher levels of performance attract higher rewards, and ensure the overall cost of remuneration is managed and linked to the ability of the Group to pay.

The Remuneration and Nominations Committee believes that by combining revenue and profit parameters in the senior executive KPI's that the overall performance of Onthehouse is properly reflected and shareholder and employee interests are aligned. In addition to the financial targets, part of the short-term incentive award is based on operational performance, with pre-defined KPIs reflecting measurable operational targets set for each eligible employee.

The STIP has been structured to ensure that payments are closely aligned to business performance and are designed to:

- deliver group performance improvements in line with the strategic plan;
- provide rewards subject to the achievement of rigorous performance targets; and
- align individual objectives to Group and specific business objectives.

The STIP provides an annual cash incentive that is based on a maximum percentage of the eligible employee's "Fixed Salary" (base plus superannuation). The following financial and non-financial components constitute the three key KPI's of the STIP:

- Group revenue;
- Group EBITDA; and
- Operational performance.

The KPIs are weighted dependent on the category of the role:

- CEO and COO;
- revenue generating;
- customer facing; or
- non-revenue generating.

The operational performance KPI varies for each individual dependent on their role. Examples of such components could include customer satisfaction, increasing efficiencies, and process improvement.

All KPIs are set at the beginning of the financial year and are designed to deliver results in line with the Group's overall strategic plan. This results in each eligible employee having a STIP that is directly linked to their individual objectives and overall Company performance.

The Remuneration and Nominations Committee reviews annually the ongoing appropriateness of the STI policy including individual KPIs, weighting of KPIs, performance hurdles, and assessment of performance and reward outcomes.

On an annual basis, after consideration of performance against KPIs, the Board, in line with their responsibilities, determine the amount, if any, of the short-term incentive to be paid to each executive, seeking recommendations from the CEO as appropriate.

Variable remuneration — short-term incentive (STI) continued

The following table outlines the proportion of the maximum STI that was earned and forfeited in relation to the 2016 financial year:

Name	Maximum STI available for FY16 (\$)	Portion of maximum STI earned for FY16 (%)	Portion of maximum STI forfeited for FY16 (%)
C. Meehan	132,932	55.0%	45.0%
A. Thenabadu	70,327	59.5%	40.5%
A. Antonini	50,308	52.6%	47.4%
E. Santucci	71,792	62.7%	37.3%
I. Campbell	51,661	75.6%	24.4%

Variable remuneration – long-term incentive (LTI)

The Group uses equity as part of its remuneration approach and this has taken the form of an issue of options under employee share option plans. Each option entitles the holder to one fully paid ordinary share in the Company. Executives have typically received a single grant of options on appointment as a mechanism to attract and retain high calibre experienced executives. The current policy provides for an annual grant to executives in the same proportion of their base salary as their STIs.

The Board reviews the use of options from time to time, and amended the terms of the long-term incentive scheme in July 2015. Previous to the amendment in July 2015, option grants had no vesting performance conditions attached (other than options being issued "out of the money"). The amended terms now include an additional vesting hurdle based on an EBITDA growth target for those options issued after July 2015.

Employee share option plans (ESOP)

Under the terms of the ESOP, offers to apply for the issue of options to subscribe for shares may be made to eligible employees or directors, as determined by the Board. The total number of shares which may be acquired from the issue of options under the ESOP must not exceed 5% of the total of the following:

- the number of shares in the same class which would be issued if each outstanding offer or option to acquire unissued shares were to be accepted or exercised, being offers made or options acquired pursuant to an employee share or option plan extended only to employees or Directors of the Company and its related bodies corporate; and
- the number of shares in the same class issued during the previous five years pursuant to any employee share or option scheme extended only to employees or Directors of the Company and its associated bodies corporate, but disregarding any offer made, or option acquired or share issued by way of or as a result of:
 - an offer to a person situated at the time of receipt of the offer outside of Australia; or
 - an offer that did not need disclosure because of section 708 of the *Corporations Act* 2001, the total number of issued shares in the Company as at the date of the offer made to the participant.

Employee share option plans (ESOP) continued

The Board has discretion to determine the specific terms and conditions applying to each offer under the ESOP including the exercise price. The options are personal to the participant and cannot be exercised by another person, unless approved by the Board.

The Company has issued a total of 1,787,180 options during the year (2015: 500,000 options) to executives, key staff members and Directors of the Company. The key terms of these options are:

- the options vest 36 months after issue;
- no amount was payable by the recipient to the Company upon receipt of the option;
- vesting hurdle based on an EBITDA growth target of 15% p.a average over a three year period (in addition to options being issued "out of the money".);
- the exercise price is Volume Weighted Average Price for the 90 days preceding the date of the grant plus a 25% premium; and
- upon cessation of employment accelerated vesting of \$5 plus the exercise price to be exercised in 10 days from ceasing employment.

Contingent offer to vary option agreements

Pursuant to the Scheme Implementation Deed entered into with the Macquarie-led Consortium, Onthehouse has entered into a series of option cancellation letters (Option Cancellation Letters) with each holder of Onthehouse Options (each holder an Optionholder). Under such Option Cancellation Letters, each Optionholder has agreed to the cancellation of all Onthehouse Options held by that Optionholder in exchange for cash consideration as described below, subject to the Scheme becoming Effective.

As at the date of those Option Cancellation Letters, Onthehouse had the following Onthehouse Options on issue:

- 2,897,180 options to subscribe for Onthehouse Shares on a one-for-one basis, issued under Onthehouse's Senior and Other Management Share Option Plan which are subject to vesting conditions and remain unvested; and
- options to subscribe for Onthehouse Shares on a one-for-one basis, issued under deeds between Onthehouse and former executives of Onthehouse dated 29 April 2011, 712,500 of which lapsed in 30 June 2016 and 187,500 of which are due to lapse on 30 September 2016.

The consideration payable to Optionholders under the Option Cancellation Letters was determined based on the Black Scholes option valuation methodology and totals \$928,782.

In determining the consideration to be offered, Onthehouse developed and implemented a proposal to provide the Optionholders with a value for the cancellation of their Onthehouse Options that, with an appropriate adjustment for certain factors, including relevant exercises prices and the time value of money, generally accords with the value of the Scheme Consideration offered to Scheme Shareholders under the Scheme.

The cost of the consideration for the cancellation transactions described above will, if the Scheme is implemented, ultimately be borne by the Consortium but paid to Optionholders by Onthehouse on the Effective Date.

Options Issued subsequent to the end of the financial year

No options were issued to Directors or Officer of the Company subsequent to the end of the financial year.

Onthehouse Holdings Limited

f. Executive remuneration arrangements continued

Hedge Policy

No Directors or Officers may hedge their risk on shares or options held in the Company.

Group performance and its link to remuneration

As outlined above, performance-based remuneration is paid with reference to key performance indicators (being revenue, EBITDA, and operational performance metrics).

The table below sets out the history of the key financial metrics of the Group and the performancebased remuneration allocated each year to all staff. STI awards are made based on an assessment of both financial and operational performance.

	Actual* 2016 \$'000	Actual 2015 \$'000	Actual 2014 \$'000	Actual 2013 \$'000	Actual 2012 \$'000
Total revenue	21,422	26,014	26,171	24,162	20,327
EBITDA^	7,390	6,190	5,485	7,049	7,953
Dividends paid	-	-	-	493	-
Closing share price at 30 June	\$0.71	\$0.63	\$0.50	\$0.38	\$0.46
Performance-based remuneration	266	225	178	364	32

* Revenue and EBITDA reflect continuing operations only

• EBITDA is a non-IFRS measure. Information in addition to IFRS measures included in this report has been used for consistency and user readability. The measures have been derived from audited information contained in the financial statements Onthehouse Holdings Limited

f. Executive remuneration arrangements continued

Remuneration arrangements for Key Management Personnel are formalised in employment agreements.

Chief Executive Officer

Chris Meehan, the Chief Executive Officer, is employed under a contract with the following key terms:

Term	Rolling contract
Total fixed salary per annum	\$360,500 plus applicable statutory superannuation, subject to annual review.
Sign-on bonus	200,000 share options were issued in accordance with the Company's share option plan as approved by the Board.
Bonus / short-term incentive	Up to 40% of fixed salary subject to achievement of certain key performance indicators.
Long-term incentive	Up to 40% of fixed salary to be issued as share options
Termination by executive	Mr Meehan may terminate his employment on three months' notice.
	The Group may terminate Mr Meehan's employment without cause with three months' notice or payment of three months' compensation in lieu of notice.
Termination by the Group	In the event of a Change of Control event, Mr Meehan's notice period will be six months or payment of six months' compensation in lieu of notice.
	Otherwise, the Group may terminate his employment for cause in which case he is entitled to unpaid salary and statutory amounts.
Restrictions	The agreement includes certain restrictions on being associated with competitive businesses or soliciting clients or employees of the Group for a period up to twelve months after termination.
Retention	On 5 July 2016, the Directors not associated with the proposed Scheme of Arrangement ("Scheme") with the Macquarie-led Consortium Independent Directors approved the payment by Onthehouse of a retention bonus in the amount of \$100,000 to Mr Meehan to be paid in two instalments of \$50,000. The retention bonus is intended to ensure the continued sound operation of Onthehouse's business up to and after implementation of the Scheme and is not contingent on either the success or failure of the Scheme.

Other Key Management Personnel

Other Key Management Personnel are employed under a contract with the following key terms:

Term	Rolling contracts
Total fixed salary per annum	Varies per individual; refer to section (g) of this report for details of remuneration paid.
Bonus / short-term incentive	Up to 30% of fixed salary subject to achievement of certain key performance indicators.
Termination by executive	Employment may be terminated by executive with notice periods of three months.
Termination by the	The Group may terminate an executive's employment without cause with notice (three months) or payment of compensation in lieu of notice. Otherwise, the Group may terminate an executive's employment for
Group	cause in which case they are entitled to unpaid salary and statutory amounts.
	In the event of a Change of Control event, Ms Santucci's notice period will be six months or payment of six months' compensation in lieu of notice.
Restrictions	The agreement includes certain restrictions on being associated with competitive businesses or soliciting clients or employees of the Group for a period up to twelve months after termination
Long-term incentive	The contracts also provide for the ability to participate in the Group's employee share option plan.
Retention	On 5 July 2016, the Directors not associated with the proposed Scheme of Arrangement ("Scheme") with the Macquarie-led Consortium Independent Directors approved the payment by Onthehouse of a retention bonus in the amount of \$100,000 to Ms Santucci to be paid in two instalments of \$50,000. The retention bonus is intended to ensure the continued sound operation of Onthehouse's business up to and after implementation
	of the Scheme and is not contingent on either the success or failure of the Scheme.

Remuneration Report

Onthehouse Holdings Limited

g. Executive contractual arrangements

Remuneration of key management personnel and the executives of the Company and the Group

Year ended 30 June 2016

Short-term benefits			Post- employment	Long-term	ı benefits	Share based payments	Termination payments*	Total	Performance related		
	Fixed -Salary & fees \$	STI – Cash bonus \$	Non- monetary benefits \$	Other \$	Super- annuation \$	Cash incentives \$	Long service leave \$	Options issued \$	\$	\$	%
Non-executive Directors											
A. Scotton	120,000	-	-	-	-	-	-	18,539	-	138,539	13%
M. Dempsey	80,000	-	-	-	-	-	-	9,040	-	89,040	10%
D. Dempsey	80,000	-	-	-	-	-	-	9,040	-	89,040	10%
A. Johnson	63,927	-	-	-	6,073	-	-	9,040	-	79,040	11%
L. Hickson	70,000	-	-	-	-	-	-	9,040	-	79,040	11%
Total Non-executive Directors	413,927	-	-	-	6,073	-	-	54,699	-	474,699	12%
Other key management personnel											
C. Meehan	326,022	73,113	-	-	49,177	-	-	51,169	-	499,481	25%
A. Thenabadu	252,484	41,856	-	-	25,377	-	-	31,778	-	351,495	21%
A. Antonini	205,005	26,444	-	-	27,197	-	-	14,063	178,114	450,823	9%
E. Santucci	217,804	45,026	-	-	19,177	-	-	6,503	-	288,510	18%
I. Campbell	236,750	39,095			19,177			12,826	-	307,848	17%
Total executive KMP	1,238,065	225,534	-	-	140,105	-	-	116,339	178,114	1,898,157	18%
Totals	1,651,992	225,534	-	-	146,178	-	-	171,038	178,114	2,372,856	17%

*Consists of contracted notice period, redundancy entitlements and annual leave

Remuneration Report

Onthehouse Holdings Limited

g. Executive contractual arrangements continued

Remuneration of key management personnel and the executives of the Company and the Group

Year ended 30 June 2015

		Short-term b			Post- employment	Long-term	benefits	Share based payments	Termination payments**	Total	Performance related
	Fixed -Salary & fees \$	STI – Cash bonus \$	Non- monetary benefits \$	Other \$	Super- annuation \$	Cash incentives \$	Long service leave \$	Options issued \$	\$	\$	%
Non-executive Directors											
A. Scotton*	220,401	-	-	-	14,649	-	-	9,919	-	244,969	4%
M. Dempsey~	26,666	-	-	-	-	-	-	-	-	26,666	0%
D. Dempsey~	26,666	-	-	-	-	-	-	-	-	26,666	0%
A. Johnson~	21,449	-	-	-	2,042	-	-	-	-	23,491	0%
L. Hickson~	13,028	-	-	-	-	-	-	-	-	13,028	0%
A. Eisen~	42,150	-	-	-	-	-	-	-	-	42,150	0%
G. Pemberton~	82,500	-	-	-	-	-	-	(4,028)	-	78,472	(5%)
B. Mitchell~	34,495	-	-	-	-	-	-	-	-	34,495	0%
G. Radzyminski~	25,433	-	-	-	-	-	-	-	-	25,433	0%
G. Poswell~	25,403	-	-	-	-	-	-	-	-	25,403	0%
Total Non-executive Directors	518,191	-	-	-	16,691	-	-	5,891	-	540,773	1%
Executive Director											
M. Fredericks	106,595	-	-	-	9,392	-	-	(17,139)	120,746	219,594	(8%)
Other key management personnel											
C. Meehan	297,301	65,151	-	-	40,083	-	-	26,044	-	428,579	21%
A. Thenabadu	254,725	39,110	-	-	18,783	-	-	26,044	-	338,662	19%
A. Antonini~	215,450	17,584	-	-	30,000	-	-	8,681	-	271,715	9%
E. Santucci~	93,148	10,694	-	-	8,309	-	-	-	-	112,151	9%
S. Whidborne~	148,549	-	-	-	10,889	-	-	(75,880)	-	83,558	(91%)
B. O'Brien~	150,996	-	-	-	12,627	-	-	(21,406)	-	142,217	(15%)
Total executive KMP	1,266,764	132,539	-	-	130,083	-	-	(53,656)	120,746	1,596,476	(48%)
Totals	1,784,955	132,539	-	-	146,774	-	-	(47,765)	120,746	2,317,249	4%

* Includes remuneration of \$137,000 whilst acting as Interim CEO. ~ Represents part-year appointment as key management personnel. ** Consists of contracted notice period and annual leave.

Remuneration Report Onthehouse Holdings Limited

h. Equity instruments

Options awarded and vested during the year

Year ended 30 June 2016

Terms & conditions for each grant during the year								Total options held that vested during the year	
	Options awarded during the year No.	Award date	Fair value per option at award date (\$)	Exercise price (\$)	Expiry date	First exercise date	Last exercise date	No.	%
Non-executive Directors									
T. Scotton	50,000	30-Oct-15	0.1861	0.7100	30-Oct-19	30-Oct-18	30-Oct-19	-	0%
M. Dempsey	250,000	3-Nov-15	0.1861	0.7100	30-Oct-19	30-Oct-18	30-Oct-19	-	0%
D. Dempsey	250,000	30-Oct-15	0.1861	0.7100	30-Oct-19	30-Oct-18	30-Oct-19	-	0%
A. Johnson	250,000	30-Oct-15	0.1861	0.7100	30-Oct-19	30-Oct-18	30-Oct-19	-	0%
L. Hickson	250,000	30-Oct-15	0.1861	0.7100	30-Oct-19	30-Oct-18	30-Oct-19	-	0%
Other key management personnel									
C. Meehan	390,340	6-Aug-15	0.2516	0.7750	1-Sep-19	1-Sep-18	1-Sep-19	-	0%
A. Thenabadu	88,228	6-Aug-15	0.2516	0.7750	1-Sep-19	1-Sep-18	1-Sep-19	-	0%
A. Antonini	83,478	6-Aug-15	0.2516	0.7750	1-Sep-19	1-Sep-18	1-Sep-19	-	0%
E. Santucci	89,032	6-Aug-15	0.2516	0.7750	1-Sep-19	1-Sep-18	1-Sep-19	-	0%
I. Campbell	64,202	6-Aug-15	0.2516	0.7750	1-Sep-19	1-Sep-18	1-Sep-19	-	0%
Total	1,765,280							-	0%

Remuneration Report Onthehouse Holdings Limited

h. Equity instruments continued

Options awarded and vested during the year

Year ended 30 June 2015

Terms & conditions for each grant during the year								Total options held that vested during	
	Options awarded during the year	Award date	Fair value per option at award date	Exercise price (\$)	Expiry date	First exercise date	Last exercise date	the ye	%
	No.		(\$)						
Non-executive Directors									
T. Scotton	250,000	25-Nov-14	0.2029	0.6663	25-May-18	25-Nov-17	25-May-18	-	0%
M. Dempsey	-	-	-	-	-	-	-	-	-
D. Dempsey	-	-	-	-	-	-	-	-	-
A. Johnson	-	-	-	-	-	-	-	-	-
L. Hickson	-	-	-	-	-	-	-	-	-
A. Eisen	-	-	-	-	-	-	-	-	-
G. Pemberton	-	-	-	-	-	-	-	-	-
B. Mitchell	250,000	25-Nov-14	0.2029	0.6663	25-May-18	25-Nov-17	25-May-18	-	0%
G. Radzyminski	-	-	-	-	-	-	-	-	-
G. Poswell	-	-	-	-	-	-	-	-	-
D. Liberman	-	-	-	-	-	-	-	-	-
Executive Directors									
M. Fredericks	-	-	-	-	-	-	-	150,000	20%
Other key management personnel									
C. Meehan	-	-	-	-	-	-	-	-	-
A. Thenabadu	-	-	-	-	-	-	-	-	-
A. Antonini	-	-	-	-	-	-	-	-	-
E. Santucci	-	-	-	-	-	-	-	-	-
S. Whidborne	-	-	-	-	-	-	-	250,000	50%
B. O'Brien	-	-	-	-	-	-	-	-	-
Total	500,000							350,000	

Onthehouse Holdings Limited

h. Equity instruments continued

Value of options awarded, exercised and lapsed during the year ^

	Value of options granted during the year \$	Value of options exercised during the year \$	Value of options lapsed during the year \$	Remuneration consisting of options for the year %
Non-executive Directors				
T. Scotton	9,305	-	-	7%
M. Dempsey	46,525	-	-	52%
D. Dempsey	46,525	-	-	52%
A. Johnson	46,525	-	-	59%
L. Hickson	46,525	-	-	59%
Other key management personnel				
C. Meehan	98,210	-	-	20%
A. Thenabadu	22,198	-	-	6%
A. Antonini	21,003	-	-	5%
E. Santucci	22,400	-	-	8%
I. Campbell	16,153	-	-	5%

 For details on the valuation of the options, including models and assumptions used, please refer to note 5-3 of the financial statements.

There were no alterations to the terms and conditions of options awarded as remuneration since their award date.

Shares issued on exercise of options

There were no shares issued on exercise of executive options.

Remuneration Report Onthehouse Holdings Limited

i. Option holdings of key management personnel

30 June 2016	Balance at beginning of period 1 Jul 15	Granted as remuner- ation	Options exercised	Forfeitures	Balance at end of period 30 Jun 16	Exercisable	Not exercisable
Directors							
T. Scotton	250,000	50,000	-	-	300,000	-	300,000
M. Dempsey	-	250,000	-	-	250,000	-	250,000
D. Dempsey	-	250,000	-	-	250,000	-	250,000
A. Johnson	-	250,000	-	-	250,000	-	250,000
L. Hickson	-	250,000	-	-	250,000	-	250,000
Executives							
C. Meehan	300,000	390,340	-	-	690,340	-	690,340
A. Thenabadu	300,000	88,228	-	-	388,228	-	388,228
A. Antonini	100,000	83,478	-	-	183,478	-	183,478
E. Santucci	-	89,032	-	-	89,032	-	89,032
I. Campbell	100,000	64,202	-	-	164,202	-	164,202
	1,050,000	1,765,280	-	-	2,815,280		2,851,280

30 June 2015	Balance at beginning of period 1 Jul 14	Granted as remuner- ation	Options exercised	Forfeitures	Balance at end of period 30 Jun 15	Exercisable	Not exercisable
Directors							
T. Scotton	-	250,000	-	-	250,000	-	250,000
M. Dempsey	-	-	-	-	-	n/a	n/a
D. Dempsey	-	-	-	-	-	n/a	n/a
A. Johnson	-	-	-	-	-	n/a	n/a
L. Hickson	-	-	-	-	-	n/a	n/a
A. Eisen	-	-	-	-	-	n/a	n/a
G. Pemberton	300,000	-	-	(50,000)	250,000	250,000	-
B. Mitchell	-	250,000	-	(250,000)	-	n/a	n/a
G. Radzyminski	-	-	-	-	-	n/a	n/a
G. Poswell	-	-	-	-	-	n/a	n/a
D. Liberman	-	-	-	-	-	n/a	n/a
M. Fredericks	1,000,000	-	-	(250,000)	750,000	600,000	150,000
Executives							
C. Meehan	300,000	-	-	-	300,000	-	300,000
A. Thenabadu	300,000	-	-	-	300,000	-	300,000
A. Antonini	100,000	-	-	-	100,000	-	100,000
E. Santucci	-	-	-	-	-	n/a	n/a
S. Whidborne	600,000	-	-	(600,000)	-	n/a	n/a
B. O'Brien	300,000	-	-	(300,000)	-	n/a	n/a
	2,900,000	500,000	-	(1,450,000)	1,950,000	850,000	1,100,000

Remuneration Report Onthehouse Holdings Limited

j. Shareholdings of key management personnel

30 Jun 2016	Balance at beginning of period 1 Jul 15	Shares acquired	Shares disposed through cessation of association	Balance at end of period 30 Jun 16
Directors				
T. Scotton	261,907	100,000	-	361,907
M. Dempsey	15,837,745	-	-	15,837,745
D. Dempsey	-	-	-	-
A. Johnson	5,941,743	-	-	5,941,743
L. Hickson	-	-	-	-
Executives				
C. Meehan	20,000	-	-	20,000
A. Thenabadu	-	-	-	-
A. Antonini	-	-	-	-
E. Santucci	-	-	-	-
I. Campbell	-	-	-	-
	22,061,395	100,000	-	22,161,395

30 Jun 2015	Balance at beginning of period 1 Jul 14	Shares acquired	Shares disposed through cessation of association	Balance at end of period 30 Jun 15
Directors				
T. Scotton	-	261,907	-	261,907
M. Dempsey*	-	15,837,745	-	15,837,745
D. Dempsey*	-	-	-	-
A. Johnson*	5,941,743	-	-	5,941,743
L. Hickson*	-	-	-	-
A. Eisen*	20,000	-	-	20,000
G. Pemberton*	261,651	202,965	-	464,616
B. Mitchell*	-	327,614	-	327,614
G. Radzyminski*	10,715,566	-	(7,369,697)	3,345,869
G. Poswell*	10,715,566	-	(8,245,869)	2,469,697
D. Liberman	10,715,566	-	(8,245,869)	2,469,697
M. Fredericks*	7,077,606	-	-	7,077,606
Executives				
C. Meehan	-	20,000	-	20,000
A. Thenabadu	-	-	-	-
A. Antonini	-	-	-	-
E. Santucci	-	-	-	-
S. Whidborne*	-	-	-	-
B. O'Brien*	136,628	273,934	-	410,562
	45,584,326	16,924,165	(23,861,435)	38,647,056

* Disclosures based on holdings as at the date of appointment or resignation where a key management person has not held office for the full financial year.

Signed in accordance with a resolution of the Directors.

uthe

Tony Scotton Chairman

19 August 2016

Angus Johnson Director

19 August 2016



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Consolidated Statement of Comprehensive Income

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

Amounts in \$000's Note 2016 2015 **Restated* Continuing Operations** 1-2 21,422 Revenue 21,525 Expenses Direct cost of sales (953) (795)Communications and IT infrastructure (836) (670)Employee benefits expense (9,284)(9,414)Advertising and marketing (345) (321)Occupancy (998) (1,030)Professional fees and insurance (862) (946)Motor vehicle and travel (253)(274)Other expenses (476) (479)1-3 (124) Financing costs (137) Amortisation 1-3, 4-1 (4, 303)(3, 882)1-3, 4-4 (278) Depreciation (437)Loss on disposal of assets (109)(12)(18, 842)(18, 376)Profit before income tax expense 2,580 3,149 Income tax benefit/(expense) 1-5 388 1,800 Profit for the year from continuing operations 2,968 4,949 **Discontinued Operations** 1-7 Loss before income tax expense (6, 116)(13, 647)Income tax benefit/(expense) (Loss) after tax for the year from discontinued (6,116) (13, 647)operations Net (loss) from discontinued operations (6, 116)(13, 647)(Loss) attributable to members of the parent (3, 148)(8,698)Earnings per share attributable to ordinary 2016 2015 equity holders of the parent Per Share Per Share 5-3 Basic (cents per share) (3.80)(10.54)5-3 Diluted (cents per share) (3.80)(10.54)Earnings per share attributable to ordinary 2016 2015 equity holders of the parent: continuing Per Share Per Share operations 5-3 3.60 6.00 Basic (cents per share) Diluted (cents per share) 5-3 3.60 6.00

*Restated to reflect impact of discontinued operations

On 11 May 2016, the Group completed the sale of the Consumer Online Division ("COD"). COD was not a discontinued operation for the financial year ended 30 June 2015, and the comparative Consolidated Income Statement and Statement of Comprehensive Income have therefore been restated to show the discontinued operation separately from continuing operations. Refer to note 1-7 for additional detail.

Consolidated Statement of Comprehensive Income continued *For the Year Ended 30 June 2016*

Onthehouse Holdings Limited

Amounts in \$000's	Note	2016	2015 Restated
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation		113	(106)
Other comprehensive income/(loss) for the year, net of tax		113	(106)
Total comprehensive income/(loss) for the year		(3,035)	(8,804)
(Loss)/profit is attributable to:			
Owners of Onthehouse Holdings Limited		(3,148)	(8,698)
Total comprehensive income/(loss) is attributable to:			
Owners of Onthehouse Holdings Limited		(3,035)	(8,804)
Total comprehensive income for the year, net of tax, attributable to members of the parent arising from:			
Continuing operations		3,081	4,843
Discontinued operations		(6,116)	(13,647)
Total comprehensive income/(loss) for the year		(3,035)	(8,804)

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

For the Year Ended 30 June 2016

Onthehouse Holdings Limited

Amounts in \$000's	Note	2016	2015
Current Assets			
Cash and cash equivalents		2,056	1,838
Trade and other receivables	4-3	2,187	2,797
Other assets		222	475
Total current assets		4,465	5,110
Non-Current Assets			
Property, plant & equipment	4-4	268	687
Intangible assets	4-1	50,986	54,767
Total non-current assets		51,254	55,454
Total assets		55,719	60,564
Current Liabilities	2-1	1 207	2 160
Trade and other payables	2-1 3-1	1,397 184	2,169 968
Borrowings Provisions	4-2	864	900 725
Deferred revenue	4-2	1,635	1,724
Total current liabilities		4,080	5,586
		4,000	5,500
Non-Current Liabilities			
Borrowings	3-1	66	167
Deferred tax liabilities	1-5	-	-
Provisions	4-2	131	499
Total non-current liabilities		197	666
Total liabilities		4,277	6,252
Net assets		51,442	54,312
		51,442	54,512
Equity			
Contributed equity	3-2	64,411	64,411
Reserves		3,964	3,686
Accumulated losses	3-4	(16,933)	(13,785)
Total equity		51,442	54,312

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity For the Year Ended 30 June 2016

Onthehouse Holdings Limited

Amounts in \$000's	Contributed equity	Share based payments reserve	Foreign currency translation reserve	Profits reserve	Accumulated losses	Total
Balance at 1 July 2014	64,161	543	190	3,079	(5,087)	62,886
Loss for the year					(8,698)	(8,698)
Other comprehensive loss for the year	-	-	(106)	-	-	(106)
Total comprehensive loss for the year	-	-	(106)	-	(8,698)	(8,804)
Share based payments	-	(20)	-	-	-	(20)
Shares issued as acquisition consideration	250	-	-	-	-	250
Balance at 30 June 2015	64,411	523	84	3,079	(13,785)	54,312
Balance at 1 July 2015	64,411	523	84	3,079	(13,785)	54,312
Loss for the year					(3,148)	(3,148)
Other comprehensive income/(loss) for the year	-	-	113	-	-	113
Total comprehensive income/(loss) for the year	-	-	113	-	(3,148)	(3,035)
Share based payments	-	165	-	-	-	165
Balance at 30 June 2016	64,411	688	197	3,079	(16,933)	51,442

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows

For the Year Ended 30 June 2016

Onthehouse Holdings Limited

Amounts in \$000's	Note	2016	2015
Cash flows from operating activities			
Receipts from customers		27,569	28,531
Payments to suppliers and employees		(24,103)	(22,815)
Interest received	1-2	4	15
Finance costs		(128)	(123)
Income taxes refunded/(paid)	1-5	-	53
Net cash flows from operating activities		3,342	5,661
Cash flows from investing activities			
Payments for software and data intangibles		(4,681)	(5,670)
Proceeds from sale of subsidiaries, net cash disposed	1-7	2,381	-
Payments for acquisition of subsidiaries, net cash acquired		-	(750)
Payments for plant and equipment	4-4	(52)	(176)
Net cash flows used in investing activities		(2,352)	(6,596)
Cash flows from financing activities			
Proceeds from borrowings	3-1	-	605
Repayment of borrowings	3-1	(885)	(1,142)
Net cash flows used in financing activities		(885)	(537)
Net increase/(decrease) in cash and cash equivalents		105	(1,472)
Net foreign exchange difference		113	(106)
Cash and cash equivalents at the beginning of the financial year		1,838	3,416
Cash and cash equivalents at the end of the financial year		2,056	1,838

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying notes.

SECTION 1 – RESULTS FOR THE YEAR

1-1 Operating segments

As of 30 June 2016, the Group has one reportable segment, being the Real Estate Solutions division. The Chief Operating Decision Maker (being the CEO and Board of Directors) review internal management reports on a monthly basis.

The Group's Consumer Online business was sold on 11 May 2016. The results for this division and the gain recognised on the sale of the business together with the associated expenditure is presented as discontinued operations. Refer to note 1-7 for further details.

1-2 Revenue (continuing operations)

Amounts in \$000's	2016	2015
Sales revenue		
Subscription and transaction revenue	21,418	21,510
Other revenue		
Interest	4	15
	21,422	21,525

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

a) Subscription and transaction revenue

Revenues from the provision of software and data services are recognised on a straight-line basis over the term of the agreement once the customer has access to the software and data application.

Transactional services are recognised at the date of the service, and in respect of development revenue by reference to the stage of completion of a contract or contracts in progress at reporting date or at the time of completion of the contract and billing to the customer. Stage of completion is measured by reference to labour hours incurred to date as a percentage of total estimated labour hours for each contract which is determined by a set quotation with the customer. As the contracts are reasonably short, there is only a small amount outstanding at balance date and as such, the level of judgement required is minimal.

b) Interest revenue

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Onthehouse Holdings Limited

1-3 Expenses (continuing operations)

Amounts in \$000's	2016	2015
Profit/(loss) before income tax includes the following specific expenses:		
Depreciation		
Plant and equipment	278	437
Amortisation		
Software development	2,722	2,296
Data	247	250
Customer contracts and relationships	1,314	1,316
Other	20	20
Total Amortisation	4,303	3,882
Finance costs		
Interest expense	124	137
Lease payments		
Minimum lease payments - operating leases	849	909
Defined contribution superannuation expense	816	760

1-4 Net cash provided by operating activities

Amounts in \$000's	2016	2015
a. Reconciliation of net profit to net cash from operating activities		
(Loss)/profit for the year	(3,148)	(8,698)
Amortisation	6,095	5,662
Depreciation	278	437
Impairment expense	-	10,455
Loss on disposal property, plant and equipment	109	12
Equity settled share based payments expense	165	(20)
Changes in operating assets and liabilities (net of amounts disposed):		
(Increase)/decrease in trade and other receivables	(31)	(99)
(Increase)/decrease in prepayments	(5)	23
Increase/(decrease) in trade and other creditors	(201)	(397)
Increase/(decrease) in deferred income	222	26
Increase/(decrease) in income payable	(-)	42
Increase/(decrease) in deferred taxes	(389)	(1,789)
Increase/(decrease) in provisions	247	7
Net cash flows from operating activities	3,342	5,661
b. Non-cash financing and investing activities		
Settlement of subsidiary The Ad Network Pty Ltd purchase with shares	-	250

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

1-5 Income taxes

a) Reconciliation of effective tax rate

Amounts in \$000's	2016	2015
Profit/(loss) before income tax	(3,536)	(10,498)
Income tax using the Company's tax rate of 30%	(1,060)	(3,149)
Non-deductible/assessable amounts included in accounting profit	967	2,841
Deductible/assessable amounts not included in accounting profit	120	-
Derecognition of deferred tax asset	1,553	696
R&D tax offset	(1,905)	(2,249)
Changes in estimates relating to prior years	(63)	61
Current income tax (benefit)/expense	(388)	(1,800)
Unrecognised deferred tax assets (at 30% tax rate)		
Temporary differences (unutilised R&D offset)	2,250	696

b) Deferred tax assets

Current tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income tax relating to items recognised directly in equity is recognised in equity and not in the Statement of Comprehensive Income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Unrecognised deferred income tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

1-5 Income taxes continued

b) Deferred tax assets continued

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

	2016 \$'000	2016 \$'000	2015 \$'000	2015 \$'000
Recognised deferred tax assets and liabilities	Income tax payable/ (receivable)	Deferred income tax (assets)/ liabilities	Income tax payable/ (receivable)	Deferred income tax (assets)/ liabilities
Opening balance	-	-	(42)	1,789
Charged/(credited to income)	-	-	(11)	(1,789)
Taxes refunded/(paid)	-	-	53	-
Closing balance	-	-	-	-

	2016 \$'000	2015 \$'000
Deferred income tax at 30 June relates to the following:		
Deferred tax liabilities:		
Intangibles – Brand names	90	99
Intangibles- Data	209	-
Intangibles – Customer relationships	1,461	1,857
Intangibles – Software	1,501	1,613
Gross deferred tax liabilities	3,261	3,569
Set off of deferred tax assets	(3,261)	(3,569)
Net deferred tax liabilities	-	-
Deferred tax assets:		
Doubtful debts	26	28
Provision – employee benefits	328	350
Provision – make good	9	1
Provision – other	46	-
Accrued expenditure	80	76
Property, plant and equipment	12	27
Intangibles – Data	-	65
Equity raising costs	-	287
R&D tax offsets	2,760	2,735
Gross deferred tax assets	3,261	3,569
Set off with deferred tax liabilities	(3,261)	(3,569)

1-5 Income taxes continued

c) Tax Consolidation

Onthehouse Holdings Limited and its 100% owned Australian resident subsidiaries formed a tax consolidated group with effect from 26 May 2011. Onthehouse Holdings Limited is the head entity of the tax consolidated group. Members of the group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations.

The head entity and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. The Group has applied the group allocation approach in determining the appropriate amount of current taxes and deferred taxes to allocate to members of the tax consolidated group.

The Consumer Online Division was sold on 11 May 2016 comprising OTH Web & Data Group Pty Ltd, Onthehouse.com.au Pty Ltd, Residex Pty Ltd and The Ad Network Pty Ltd. These entities exited the tax consolidated group at that time.

d) Franking account

The balance of the franking account on a tax paid basis at financial year-end is adjusted for franking credits arising from payment of provision for income tax and dividends recognised as receivables, franking debits and any credits that may be prevented from distribution in subsequent years.

Amounts in \$000's	2016	2015
At 1 July	637	654
Tax payments/(refunds)	-	(17)
At 30 June	637	637

1-6 Earnings per Share

Amounts in \$000's	2016	2015
The following reflects the income used in the basic and diluted earnings per share computations:		
Earnings used in calculating earnings per share (\$'000)	(3,148)	(8,698)
Weighted average number of shares		
Weighted average number of ordinary shares for basic earnings per share	82,631,484	82,515,156
Effect of Dilution: Share options	138,600	24,985
Weighted average number of ordinary shares for diluted earnings per share	82,770,084	82,540,141

Basic earnings per share is calculated as net profit attributable to members of the parent, adjusted to exclude any costs of servicing equity (other than dividends) and preference share dividends, divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted earnings per share is calculated as net profit attributable to members of the parent, adjusted for:

- costs of servicing equity (other than dividends) and preference share dividends;
- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- Other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares, divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

1-6 Earnings per Share continued

Options are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share to the extent they are dilutive.

1-7 Discontinued Operations

On 10 February 2016, the Group publically announced the decision of its Board of Directors to look for a buyer for the Consumer Online Division (COD) or the division would be closed. On 11 May 2016, the Group completed the sale of its shareholding in the COD business (comprising of OTH Web & Data Group Pty Ltd, Onthehouse.com.au Pty Ltd, Residex Pty Ltd and The Ad Network Pty Ltd).

COD was not a discontinued operation for the financial year ended 30 June 2015, the comparative Consolidated Statement of Comprehensive Income has therefore been restated to show the discontinued operations separately from the continuing operation.

(a) Results of discontinued operations

Amounts in \$000's	2016	2015
Revenue	3,466	4,493
Expenses	(9,582)	(18,140)
(Loss)/profit before income tax	(6,116)	(13,647)
Income tax benefit/(expense)	-	-
Gain on disposal after income tax	-	-
(Loss)/profit after income tax from discontinuing operations	(6,116)	(13,647)

(b) Cash flows from discontinued operations

Amounts in \$000's	2016	2015
Net cash from/(used in) operating activities	(4,036)	(1,304)
Net cash from/(used in) investing activities	(1,876)	(3,892)
Net cash from/(used in) financing activities	-	-
Net cash (outflow)/inflow from the year from discontinued operations	(5,912)	(5,196)

(c) Earnings per share

Amounts in cents per share	2016	2015
Basic, (loss)/profit for the year from discontinued operations	(7.40)	(16.54)
Diluted, (loss)/profit for the year from discontinued operations	(7.40)	(16.54)

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

1-7 Discontinued Operations continued

(d) Calculation of gain on disposal

Amounts in \$000's	2016
Consideration received or receivable:	
Cash	3,000
Consideration receivable	143
Total consideration received	3,143
Initial capital investment in subsidiaries	(14,231)
Post-acquisition movement in equity	11,393
Transactions costs and other items	(305)
Gain on Disposal	-

(e) Carrying amount of assets and liabilities as at the date of sale 11 May 2016

Amounts in \$000's	2016
Assets	
Cash and cash equivalents	315
Trade & other receivables	642
Intangible assets	2,367
Other non-current assets	372
Total assets	3,696
Liabilities	
Trade & other payables	(841)
Employee benefit provisions	(144)
Total liabilities	(985)
Net assets directly associated with discontinued operations	2,711

SECTION 2 – RISK MANAGEMENT

2-1 Financial Risk Management

The Group's activities expose it to a variety of financial risks: market risk (mainly interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on managing these risks and implementing and monitoring of controls around the cash management function.

The Group's financial risk management is centralised and governed by policies approved by the Board of Directors. The Board of Directors monitors the operating compliance and performance. The Board provides principles for overall risk management, as well as policies covering specific areas, such as identifying risk exposure, analysing and deciding upon strategies, performance measurement, the segregation of duties and other controls around the cash management functions.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

2-1 Financial Risk Management continued

The Group has the following financial instruments:

Amounts in \$000's	2016	2015
Financial Assets		
Cash and cash equivalents	2,056	1,838
Trade and other receivables	2,187	2,797
	4,243	4,635
Financial Liabilities		
Trade and other payables	1,397	2,169
Borrowings	250	1,135
	1,647	3,304

(a) Market risk

Foreign exchange risk

As a result of operations in New Zealand, the Group is exposed to transaction and translation risk in this currency. The impact of this is not considered to be material to the Group's financial results.

Cash flow and fair value interest rate risk

The Group's main cash flow interest rate risk arises from the commercial bills and cash and cash equivalents which are subject to variable interest rates. All the borrowings are either repayable in the short-term or rolling 90-day commercial bills at variable rates. Given the quantum of borrowings involved there is no significant fair value risk associated with changes in market interest rates.

Accordingly, a change in interest rates at reporting date would not have impacted the carrying value of the Group's variable rate instruments, and would therefore have had no impact on the Group's equity or profit or loss.

(b) Credit risk

Credit risk arises from counterparties with cash and cash equivalents and receivables. The credit risk on financial assets which have been recognised is generally the carrying amount, net of any provisions. At balance date, cash and deposits were held with credit rated banks. There were no material concentrations of credit risk in relation to receivables at balance date. Most receivables are managed through a direct debit process. For receivables, collateral is not normally obtained.

(c) Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash reserves to meet the ongoing operational requirements of the business. It is the Group's policy to maintain sufficient funds in cash and cash equivalents. Furthermore, the Group monitors its cash requirements as and when appropriate.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

2-1 Financial Risk Management continued

(c) Liquidity risk continued

Maturities of financial liabilities

The tables below analyse the Group's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Carrying amount	Total contractual cash flows	Less than 6 months	6 – 12 months	1 – 2 years	2 -5 years	Over 5 years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2016							
Trade and other payables	1,397	1,397	1,397	-	-	-	-
Borrowings	250	250	129	55	66	-	-
	1,647	1,647	1,526	55	66	-	-
2015							
Trade and other payables	2,169	2,169	2,169	-	-	-	-
Borrowings	1,135	1,182	325	558	240	59	-
	3,304	3,351	2,494	558	240	59	-

SECTION 3 – CAPITAL MANAGEMENT AND FINANCING

3-1 Borrowings

Amounts in \$000's	2016	2015
Current		
Commercial bill	-	400
Equipment finance facility	108	340
Other loans	76	228
	184	968
Non-current		
Equipment finance facility	66	167

Westpac has provided the Group with the following facilities:

Amounts in \$000's	2016	2015
Commercial bill facility	-	400
Equipment finance facility	174	507
Credit standby facility*	505	581
Total used	679	1,488
Facility limit	6,347	2,014
Total undrawn	5,668	526

*Currently utilised as banker's undertakings/guarantees. These guarantees are not included in the Consolidated Statement of Financial Position (off balance sheet)

3-1 Borrowings continued

There was one equipment finance facility as at 30 June 2016. This loan has a principal outstanding of \$174,000 and has a term expiring in December 2017 with repayments of \$9,800 (principal and interest) on a monthly basis.

In addition, an overdraft facility of \$5,000,000 is currently in place with Westpac and is undrawn. The overdraft is subject to a margin of 2.8% and a line fee of 1.5%. The \$5,000,000 overdraft limit is in place through to September 2017, and then reduces by \$1,000,000 each quarter thereafter until remaining at \$2,000,000.

The facilities are secured by a floating registered circulating charge over the Company, its subsidiaries and all assets and uncalled capital. The facilities are subject to an ongoing covenant relating to a debt service ratio, and are also subject to annual monitoring. Onthehouse Holdings Limited has complied with the financial covenants during the 2016 and 2015 reporting periods.

(a) Recognition and measurement of borrowings

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of loan facilities that are yield-related are included as part of the carrying amount of the loans and borrowings.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

3-2 Share Capital

Movements in ordinary share capital	Number of shares	
Balance – 30 June 2014	82,174,927	64,161
Issue of shares as deferred consideration	456,557	-
Balance at 30 June 2015 and 30 June 2016	82,631,484	64,411

(a) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

(b) Capital management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group during the year consisted of commercial bills, and other loans as disclosed in Note 3-1. Additionally, the Group also has cash and cash equivalents, and equity attributable to equity holders of the Company (comprising issued capital, reserves and accumulated losses) as disclosed above and in Notes 3-2 and 3-4 respectively.

In order to maintain or adjust the capital structure, the Company may pay dividends to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. Currently the Company raises capital to fund start-up losses as required.

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

3-3 Commitments and Contingencies

Amounts in \$000's	2016	2015
Leasing commitments		
Commitments in relation to operating leases contracted for at the reporting date but not recognised as liabilities, payable:		
Within one year	805	1,032
Later than one year but not later than five years	1,971	2,493
Later than five years	-	363
	2,776	3,888

The operating leases primarily relate to leases of premises. The operating leases are under normal commercial operating lease terms and conditions with third parties.

Guarantees

As at 30 June 2016, the Group has provided guarantees totalling \$451,000 (2015: \$517,000) to the lessors of the premises it occupies. These guarantees have been provided as a banker's undertaking provided by Westpac. No liability is expected to arise in relation to any of these guarantees.

Contingent liabilities

The Directors are not aware of any contingent liabilities not otherwise disclosed in the accounts.

3-4 Reserves

Amounts in \$000's	2016	2015
Movements in accumulated losses		
Accumulated losses at 1 July	(13,785)	(5,087)
Loss for the year	(3,148)	(8,698)
Accumulated losses at 30 June	(16,933)	(13,785)

The profits reserve represents current year profits which is maintained in a reserve to preserve the characteristic as a profit and not appropriated against prior year accumulated losses.

The share-based payments reserve is used to recognise the fair value of share-based payment transactions issued by the Company to employees in return for services.

The foreign currency translation reserve is used to record the exchange differences arising from the translation of financial statement of foreign subsidiaries.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

SECTION 4 – OPERATING ASSETS AND LIABILITIES

4-1 Intangible Assets

Amounts in \$000's	2016	2015
Software development – at cost	7,825	22,463
Accumulated amortisation	(2,836)	(11,015)
Accumulated impairment		(4,673)
	4,989	6,775
Data – at cost	1,326	5,548
Accumulated amortisation	(94)	(1,815)
Accumulated impairment		(1,845)
	1,232	1,888
Customer contracts and relationships- at cost	13,297	14,270
Accumulated amortisation	(8,426)	(7,898)
Accumulated impairment		(186)
	4,871	6,186
Other intangibles – at cost	685	972
Accumulated amortisation	(380)	(570)
Accumulated impairment		(73)
	305	329
Goodwill	39,589	43,267
Accumulated impairment	-	(3,678)
	39,589	39,589
Total intangibles	50,986	54,767

Movement in intangible assets during the financial year were as follows:

Amounts in \$000's	Software	Data	Customer contracts & relationships	Other intangibles	Goodwill	Total
Balance at 30 June 2014	9,744	3,931	7,863	427	43,267	65,232
Additions	5,348	304	-	-	-	5,652
Disposals	-	-	-	-	-	-
Impairment	(4,673)	(1,845)	(186)	(73)	(3,678)	(10,455)
Amortisation	(3,644)	(502)	(1,491)	(25)	-	(5,662)
Balance at 30 June 2015	6,775	1,888	6,186	329	39,589	54,767
Additions	4,567	161	-	7	-	4,735
Disposals	(2,124)	(297)	-	-	-	(2,421)
Amortisation*	(4,229)	(520)	(1,315)	(31)	-	(6,095)
Balance at 30 June 2016	4,989	1,232	4,871	305	39,589	50,986

*Includes amortisation from discontinued operations

4-1 Intangible Assets continued

(a) Significant estimates and assumptions

The carrying amounts of intangible assets are often determined based on estimates and assumptions of future events. The key estimates and assumptions that may have a significant risk of causing a material adjustment to the varying amounts of intangible assets are set out in the below accounting policies.

(b) Goodwill

Goodwill acquired in a business combination is initially measured at the cost of the business combination being the excess of the consideration transferred over the fair value of the Group's net identifiable assets acquired and liabilities assumed. After initial recognition, goodwill is measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes, and is not larger than an operating segment determined in accordance with AASB 8.

(c) Intangibles

Intangible assets acquired separately or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is recognised in profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over their useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for prospectively by changing the amortisation period or method, as appropriate, which is a change in accounting estimate.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level consistent with the methodology outlined for goodwill above. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed each reporting period to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate and is thus accounted for on a prospective basis.

(d) Software development

An intangible asset arising from a software development expenditure is recognised only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the development and the ability to measure reliably the expenditure attributable to the intangible asset during its development.

Expenditure on research activities undertaken with the prospect of enhancing software is recognised in profit or loss as an expense as incurred. Maintenance costs of internally developed software are expensed in the Statement of Comprehensive Income.

Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses. Any expenditure so capitalised is amortised over the period of expected benefit from the related project.

Onthehouse Holdings Limited

4-1 Intangible Assets continued

The carrying value of an intangible asset arising from development expenditure is tested for impairment annually when the asset is not yet available for use, or more frequently when an indication of impairment arises during the reporting period.

The assets are amortised on a straight-line basis over estimated useful lives of two to five years. We revised the estimated useful life of certain intangibles from five years to two years. The impact on current year figures is not deemed to be material, nor is it practical to determine the impact of this revision on future figures.

(e) Property Database

Costs in relation to acquiring data from third parties, as well as expenditure incurred in developing or enhancing the data, are capitalised. Where the data acquired from third parties does not confer the right of use beyond one year, the costs of such data are expensed in the year acquired. The asset is amortised on a straight-line basis over an estimated useful life of ten years.

(f) Customer Contracts and Relationships

Customer contracts and relationships have been recognised as part of business combinations as the future value expected to accrue to the Group. The assets are amortised on a straight-line basis over estimated useful lives of seven to ten years.

(g) Other Intangibles

Other intangibles recognised as part of business combinations include brand names and noncompetition agreements. The assets are amortised on a straight-line basis over estimated useful lives of 2-20 years.

(h) Impairment tests for goodwill

A segment-level summary of the allocation is presented below:

Amounts in \$000's	2016	2015
Real Estate Solutions	39,589	39,589
Consumer Online	-	-
Total	39,589	39,589

Management have reviewed the fair value less costs of sale (FVLCS) and value in use (VIU) estimates and applied the higher of the values for the purpose of impairment testing. With the disposal of the Consumer Online Division there is one CGU remaining for the Group.

The recoverable amount of the Group has been determined based on the FVLCS using the fair value quoted on an active market. As at 30 June 2016 there were 82,631,484 shares quoted on the Australian Securities Exchange (ASX) at \$0.71 per share providing a market capitalisation of \$58.7m. This amount is in excess of the carrying amount of the Group's net assets. Had the share price decreased by 10% the market capitalisation would still have been in excess of the carrying amount. In addition, the binding offer to purchase the Group at \$0.85 discussed in Note 6-5 exceeds the net assets.

During the financial year, an impairment charge of \$3,228,000 was recorded against the intangible assets in the Consumer Online Division CGU (as disclosed at 31 December 2015). These intangibles formed part of the discontinued operation and were sold on 11 May 2016. As a result of the proceeds from the discontinued operation the value of the assets was reversed up to the value at the time of impairment except for any related amortisation charges. This resulted in the reversal of all impairment charges during the period.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

4-2 **Provisions**

Amounts in \$000's	2016	2015
Current		
Employee benefits	683	690
Make good	29	-
Lease incentives, rent free liabilities and straight line leasing		35
Provision for discontinued operations	152	-
	864	725
Non-current		
Employee benefits	131	166
Make good	-	3
Lease incentives, rent free liabilities and straight line leasing	-	330
	131	499

(a) Employee leave benefits

(i) Wages, salaries, and annual leave

Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within twelve months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-vesting accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

(ii) Long service leave

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

4-3 Trade and other receivables

Amounts in \$000's	2016	2015
Trade receivables	2,166	2,851
Allowance for impairment loss	(86)	(94)
	2,080	2,757
Other receivables	107	40
	2,187	2,797

4-3 Trade and other receivables continued

a) Allowance for impairment provision

Trade receivables are non-interest bearing and are generally 30–60 day terms. A provision for an impairment loss is recognised when there is objective evidence that an individual trade receivable is impaired. An impairment provision of \$86,000 (2015: \$94,000) has been recognised by the Group in the current year. These items have been included in the other expense item. No individual amount within the impairment allowance is material.

\$'000 Total 0 - 3031 - 6061 - 90 + 91 + 91 days days days days days PDNI* PDNI* **CI**** 2016 2,166 1,895 92 34 59 86 2015 2,851 101 74 2,487 95 94

At 30 June, the ageing analysis of trade receivables is as follows:

* Past due not impaired (PDNI)

** Considered impaired (CI)

Receivables past due but not considered impaired are \$93,000 (2015: \$169,000). Payment terms on these amounts have not been renegotiated, however credit has been stopped until further payment is received. Amounts in other receivables do not contain impaired assets and are not past due. It is expected that these other balances will be received when due.

4-4 Property, plant and equipment

Amounts in \$000's	2016	2015
Plant & equipment – at cost	857	2,786
Accumulated depreciation	(589)	(2,099)
	268	687
Reconciliations of movements in the carrying amounts of property, plant and equipment are set out below.		
Balance at 1 July	687	1,044
Additions	52	94
Disposals*	(193)	(14)
Depreciation	(278)	(437)
Balance at 30 June	268	687

* Includes assets scrapped for nil value

Plant and equipment is stated at historical cost less accumulated depreciation and any accumulated impairment losses. Depreciation is calculated on a straight-line basis over the estimated useful life of between 5 to 15 years. The assets' residual values, useful lives and amortisation methods are reviewed and adjusted if appropriate at each financial year end.

Derecognition

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

SECTION 5 – OTHER DISCLOSURES

5-1 Parent entity disclosures

Amounts in \$000's	2016	2015
Current assets	1,691	725
Total assets	62,050	122,826
Current liabilities	492	647
Total liabilities	86,093	69,853
Net assets	(24,043)	52,973
Contributed equity	64,411	64,411
Share based payment reserve	688	523
Accumulated losses	(89,142)	(11,961)
	(24,043)	52,973
(Loss)/profit of the parent	(89,142)	(11,961)
Total comprehensive income/(loss) of the parent	(89,142)	(11,961)

A number of intercompany loans were forgiven as part of the Group restructure, and prior to the COD sale, reducing the total assets of the parent entity as at 30 June 2016.

Onthehouse Holdings Limited entered into an updated deed of cross guarantee on 11 March 2016. The effect of the deed is that Onthehouse Holdings Limited has guaranteed to pay any deficiency in the event of winding up of any controlled entity or if they do not meet their obligations under the terms of overdrafts, loans, leases or other liabilities subject to the guarantee. All entities included in the sale of COD on 11 May 2016, also gave a similar guarantee which expired on the 11 May 2016 when their sale took place. All remaining entities are in a closed group, therefore the deed of cross guarantee disclosure is not materially different.

All Australian group entities have also given a similar guarantee in the event that Onthehouse Holdings Limited is wound up or if it does not meet its obligations under the terms of overdrafts, loans, leases or other liabilities subject to the guarantee.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

5-2 Group subsidiaries

(a) Subsidiaries

The consolidated financial statements include the financial statements of Onthehouse Holdings Limited and the subsidiaries listed in the following table.

Name	Country of	% Equit	% Equity interest		Investment \$'000	
	Incorporation	2016	2015	2016	2015	
Onthehouse.com.au Pty Limited (ii)	Australia	-	100%	-	4,619	
Console Australia Pty Limited	Australia	100%	100%	42,623	42,623	
Console New Zealand Limited	New Zealand	100%	100%	9	9	
Portplus Pty Limited	Australia	100%	100%	15,197	15,197	
Portplus (NZ) Limited	New Zealand	100%	100%	66	66	
Residex Pty Ltd (ii)	Australia	-	100%	-	7,440	
The Ad Network Pty Ltd (ii)	Australia	-	100%	-	1,797	
OTH Web & Data Group Pty Ltd (i)(ii)	Australia	-	-	-	-	
Real Estate Solutions Group Pty Ltd (i)	Australia	100%	-	-	-	
Real Estate Solutions Employee Services Pty Ltd (i)	Australia	100%	-	-	-	
RES Information Services Pty Ltd (i)	Australia	100%	-	-	-	
				57,895	71,751	

i. Incorporated on 22 July 2015

ii. Sold on 11 May 2016

(b) Ultimate parent

The ultimate parent company is Onthehouse Holdings Limited.

(c) Principles of consolidation

The Consolidated Financial Statements incorporate the assets and liabilities of all subsidiaries of the Company as at 30 June 2016 and the results of all subsidiaries for the year then ended.

Subsidiaries are all entities which the Group controls. Control is defined as power over the investee, exposure or rights to variable returns from its investment in the investee and has the ability to affect those returns, and the ability to use its power over the investee to affect its returns. Subsidiaries are fully consolidated from the date on which control is transferred to the Group.

The acquisition method of accounting is used to account for business combinations by the Group.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

5-3 Share-based payments

(a) Recognised share-based payment expenses

The expense recognised from share-based payment transactions is recognised as part of employee benefits expense as follows:

Amounts in \$000's	2016	2015
(Credit)/expense arising from options issued	165	(20)
	165	(20)

The share-based payment plans are described below.

(b) Accounting for share-based payments

The Group provides benefits to its Directors and employees (including key management personnel) in the form of share based payments, whereby employees render services in exchange for shares or rights over shares (equity settled transactions).

The cost of these equity-settled transactions with employees is measured by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined by using a trinomial model. The valuation is determined based on estimates and assumptions including the expected life of the share option and volatility used in the valuation model which are noted in 5-3(d). There are estimates associated with determining the vesting probability which are detailed out below. Changes in the vesting probability estimate can change the future expense recognised.

In valuing equity-settled transactions, no account is taken of any vesting conditions, other than (if applicable):

- non-vesting conditions that do not determine whether the Group receives the services that entitle the employees to receive payment in equity or cash; and
- conditions that are linked to the price of the shares of the Company (market conditions).

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled (the vesting period), ending on the date on which the relevant employees become fully entitled to the award (the vesting date).

At each subsequent reporting date until vesting, the cumulative charge to the Statement of Comprehensive Income (net income) is the product of:

- the grant date fair value of the award;
- the current best estimate of the number of awards that will vest, taking into account such factors
 as the likelihood of employee turnover during the vesting period and the likelihood of nonmarket performance conditions being met; and
- the expired portion of the vesting period.

The charge to the Statement of Comprehensive Income for the period is the cumulative amount as calculated above, less the amounts already charged in previous periods. There is a corresponding entry to equity.

Until an award has vested, any amounts recorded are contingent and will be adjusted if more or fewer awards vest than were originally anticipated to do so. Any award subject to a market condition or nonvesting condition is considered to vest irrespective of whether or not that market condition or nonvesting is fulfilled, provided that all other conditions are satisfied.

If a non-vesting condition is within the control of the Company, or the employee, the failure to satisfy the condition is treated as a cancellation. If a non-vesting condition within the control of neither the Company nor employee is not satisfied during the vesting period, any expense for the award not previously recognised is recognised over the remaining vesting period, unless the award is forfeited.

5-3 Share-based payments continued

(c) Employee share option plans (ESOP)

Under the terms of the ESOP, offers to apply for the issue of options to subscribe for shares may be made to eligible employees or directors, as determined by the Board. The total number of shares which may be acquired from the issue of options under the ESOP must not exceed 5% of the total of the following:

- the number of shares in the same class which would be issued if each outstanding offer or option to acquire unissued shares were to be accepted or exercised, being offers made or options acquired pursuant to an employee share or option plan extended only to employees or Directors of the Company and its related bodies corporate; and
- the number of shares in the same class issued during the previous five years pursuant to any employee share or option scheme extended only to employees or Directors of the Company and its associated bodies corporate, but disregarding any offer made, or option acquired or share issued by way of or as a result of:
 - an offer to a person situated at the time of receipt of the offer outside of Australia; or
 - an offer that did not need disclosure because of section 708 of the *Corporations Act* 2001, the total number of issued shares in the Company as at the date of the offer made to the participant.

The Board has discretion to determine the specific terms and conditions applying to each offer under the ESOP including the exercise price. The options are personal to the participant and cannot be exercised by another person, unless approved by the Board.

(d) Summary of options granted

The following table illustrates the number (No.) and weighted average exercise prices (WAEP) of, and movements in, share options issued during the year:

	2016 No.	2016 WAEP	2015 No.	2015 WAEP
Outstanding at the beginning of the year	3,460,000	0.88	4,410,000	0.77
Granted during the year	1,787,180	0.70	500,000	0.67
Forfeited during the year	(150,000)	0.59	(1,450,000)	0.56
Exercised during the year	-	-	-	-
Expired during the year	(2,012,500)	1.00	-	-
Outstanding at the end of the year	3,084,680	0.70	3,460,000	0.88
Exercisable at the end of the year	187,500	1.00	2,012,500	1.00

Onthehouse Holdings Limited

5-3 Share-based payments continued

(d) Summary of options granted continued

860,000 options expire 1 March 2017 and 250,000 options expire 26 May 2018. The key terms of these options are:

- the options vest 36 months after grant date;
- no amount was payable by the recipient to the Company upon receipt of the option;
- no vesting performance conditions attached (other than options being issued "out of the money");
- exercise price is Volume Weighted Average Price for the 5-90 days preceding the date of the grant plus a 25% premium; and
- upon cessation of employment accelerated vesting of \$1-\$5 plus the exercise price to be exercised in 10 days from ceasing employment.

Additionally, 737,180 options expire on 1 September 2019 and 1,050,000 options expire on 30 October 2019. These options have a vesting performance condition that EBITDA must increase by at least 15% p.a. between 30 June 2015 and 30 June 2018.

Weighted average remaining contractual life: The weighted average remaining contractual life for the share options outstanding as at 30 June 2016 is 2.2 years (2015:1.3 years).

Range of exercise price: The exercise price of the options ranges from \$0.55 to \$1.00.

Weighted average fair value: The weighted average fair value of options granted during the year was \$0.21 (2015: \$0.20).

Contingent offer to vary option agreements

Pursuant to the Scheme Implementation Deed entered into with the Macquarie-led Consortium, Onthehouse has entered into a series of option cancellation letters (Option Cancellation Letters) with each holder of Onthehouse Options (each holder an Optionholder). Under such Option Cancellation Letters, each Optionholder has agreed to the cancellation of all Onthehouse Options held by that Optionholder in exchange for cash consideration as described below, subject to the Scheme becoming Effective.

As at the date of those Option Cancellation Letters, Onthehouse had the following Onthehouse Options on issue:

- 2,897,180 options to subscribe for Onthehouse Shares on a one-for-one basis, issued under Onthehouse's Senior and Other Management Share Option Plan which are subject to vesting conditions and remain unvested; and
- options to subscribe for Onthehouse Shares on a one-for-one basis, issued under deeds between Onthehouse and former executives of Onthehouse dated 29 April 2011, 712,500 of which lapsed in 30 June 2016 and 187,500 of which are due to lapse on 30 September 2016.

The consideration payable to Optionholders under the Option Cancellation Letters was determined based on the Black Scholes option valuation methodology and totals \$928,782.

In determining the consideration to be offered, Onthehouse developed and implemented a proposal to provide the Optionholders with a value for the cancellation of their Onthehouse Options that, with an appropriate adjustment for certain factors, including relevant exercises prices and the time value of money, generally accords with the value of the Scheme Consideration offered to Scheme Shareholders under the Scheme.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

5-3 Share-based payments continued

(e) Summary of options granted continued

Contingent offer to vary option agreements continued

The cost of the consideration for the cancellation transactions described above will, if the Scheme is implemented, ultimately be borne by the Consortium but paid to Optionholders by Onthehouse on the Effective Date.

(f) Option pricing model

The fair value of the equity-settled share options granted is estimated as at the date of grant using a Trinomial Lattice Model, taking into account the terms and conditions upon which the options were granted.

	2016 Employee options	2016 Director options	2015 Employee options	2015 Director options
Dividend yield (%)	0%	0%	n/a	0%
Expected volatility (%)	55%	55%	n/a	60%
Risk-free interest rate (%)	1.96%	1.96%	n/a	2.52%
Expected life of options (years)	4.07	4.01	n/a	3.50
Option exercise price (\$)	\$0.78	\$0.71	n/a	\$0.67
Weighted average share price at grant date (\$)	\$0.62	\$0.57	n/a	\$0.53
Model used	Trinomial Lattice	Trinomial Lattice	n/a	Trinomial Lattice
Fair value at grant date (\$)	\$0.25	\$0.19	n/a	\$0.20
Options granted during year	737,180	1,050,000	n/a	500,000

The following table lists the inputs to the models used for the years ended 30 June 2016 and 2015.

The effects of early exercise have been incorporated into the calculations by using an expected life for the option that is shorter than the contractual life based on historical exercise behaviour, which is not necessarily indicative of exercise patterns that may occur in the future. The expected volatility was determined using an analysis of the volatility of comparable companies. The resulting expected volatility therefore reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome.

If the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

5-4 Remuneration of auditors

The auditor of Onthehouse Holdings Limited is Ernst & Young Australia.

Amounts in \$	2016	2015
During the year the auditor of the Group earned the following remuneration:		
Audit services:		
Audit and review of the financial reports	109,400	171,700
Other services:	11,422	19,578
Total	120,822	191,278

5-5 Key management personnel disclosures

Key management personnel compensation

Amounts in \$	2016	2015
Short-term employee benefits	1,877,526	1,917,458
Post-employment benefits	146,178	146,774
Other long-term benefits	-	-
Termination benefits	178,114	120,726
Share-based payment	171,038	(47,765)
Total	2,372,856	2,137,193

There were no loans to key management personnel during the current or prior reporting period.

5-6 Related party disclosures

Kim Clark acts as the Company Secretary for the Group and is employed by Boardroom Limited who provide registry services to the Group. The fees paid to Boardroom Limited for Company Secretarial and registry services during the year totalled \$67,011.

Additionally, Kim Clark has provided consulting services to the Group (outside the role of Company Secretary) during the year totalling \$30,786.

There were no other transactions with related parties during the year.

SECTION 6 – BASIS OF PREPARATION

6-1 Reporting entity

Onthehouse Holdings Limited ("the Company") is a company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange.

6-2 Basis of preparation

Basis of preparation

This general purpose financial report for the financial year ended 30 June 2016 has been prepared in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. The reporting was authorised for issue in accordance with a resolution of the Directors on 19 August 2016.

Onthehouse Holdings Limited is a for-profit entity for the purpose of preparing the financial statements.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated.

Compliance with IFRS

The financial statements of Onthehouse Holdings Limited comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Historical Cost Convention

These financial statements have been prepared under the historical cost convention.

Going concern

As at 30 June 2016, the Group has an excess of current assets over current liabilities of \$385,000 which includes deferred revenue of \$1,635,000. Deferred revenue represents billings which have occurred in advance of the services being provided. In the context of considering the liquidity of the Group, it is appropriate to exclude the deferred revenue position as this balance was recognised as revenue on 1 July 2016.

The financial report has been prepared on a going concern basis as the Directors believe that the Group will continue to generate operating cash flows to pay liabilities as and when they fall due.

6-3 Other significant accounting policies

(a) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement at inception date, whether fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance costs in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term. Operating lease payments are recognised as an operating expense in the Statement of Comprehensive Income (net income) on a straight-line basis over the lease term. Operating lease incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

(a) Cash and cash equivalents

Cash and cash equivalents in the Statement of Financial Position and Statement of Cash Flows comprise cash at bank and in hand and short-term deposits with a maturity of three months or less.

Onthehouse Holdings Limited

6-3 Other significant accounting policies continued

(b) Trade and other payables

Trade and other payables are carried at amortised cost and due to their short-term nature they are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

(c) Deferred revenue

Deferred revenue relates to subscription based revenue invoiced earlier than the month the revenue is earned and is recognised over the period of the relevant subscription.

(d) Other taxes

Revenues, expenses and assets are recognised net of the amount of GST except:

- When the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

6-4 New standards and interpretations not yet adopted

The Group adopted the following new and amended Australian Accounting Standards and AASB Interpretations as of 1 July 2015:

- AASB 2013-9 Amendments to Australian Accounting Standards Conceptual Framework, Materiality and Financial Instruments; and
- AASB 2015-3 Amendments to Australian Accounting Standards arising from the withdrawal of AASB 1031 *Materiality*. The Standard completes the AASB's project to remove Australian guidance on materiality from Australian Accounting Standards.

a) New and amended standards and interpretations

The adoption of the standards or interpretations is described below:

AASB 2015-3 The Standard completed the AASB's project to remove Australian guidance on materiality from Australia Accounting Standards.

AASB 2013-9 contains three main parts and makes amendments to a number of Standards and Interpretations. Part A of AASB 2013-9 makes consequential amendments arising from the issuance of AASB CF 2013-1. Part B makes amendments to particular Australian Accounting Standards to delete references to AASB 1031 and also makes editorial amendments to various other standards. Part C makes amendments to a number of Australian Accounting Standards, including incorporating Chapter 6 Hedge Accounting into AASB 9 Financial Instruments.

For the Year Ended 30 June 2016 Onthehouse Holdings Limited

6-4 New standards and interpretations not yet adopted continued

b) Accounting Standards and Interpretations issued but not yet effective

Relevant accounting standards and interpretations that have recently been issued or amended but are not yet effective and have not been adopted for the year are as follows:

Standard / Interpretation	Application date of standard	Application date for the Group
AASB 9 <i>Financial Instruments</i> – revised and consequential amendments to other accounting standards resulting from its issue	1 Jan 2018	1 Jul 2018
AASB 2014-4 Clarifications of Acceptable Methods of Depreciation & Amortisation (Amendments to AASB 116 and AASB 138)	1 Jan 2016	1 Jul 2016
AASB15 Revenue from Contracts with Customers	1 Jan 2018	1 Jul 2018
AASB 1057 Application of Australia Accounting Standards	1 Jan 2016	1 Jul 2016
AASB 2015-1 Amendments to Australian Accounting Standards Annual Improvements to Australian Accounting Standards 2012 – 2014 Cycle	1 Jan 2016	1 Jul 2016
AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101	1 Jan 2016	1 Jul 2016
AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality	1 July 2015	1 Jul 2016
AASB 2015-9 Amendments to Australia Accounting Standards- Scope and Application paragraphs	1 Jan 2016	1 Jul 2016
AASB 16 Leases	1 Jan 2019	1 Jul 2019

Relevant accounting standards and interpretations that have recently been issued or amended but are not yet effective and have not been adopted for the year are as follows:

Standard / Interpretation	Application date of standard	Application date for the Group
2016-1 Amendments to Australian Accounting Standards- Recognition of Deferred Tax Assets for Unrealised Losses	1 Jan 2017	1 Jul 2017
2016-2 Amendments to Australian Accounting Standards- Disclosure Initiative: Amendments to AASB 107	1 Jan 2017	1 Jul 2017
IFRS 2 (Amendments) Classification and Measurement of Share- based Payment Transactions (Amendments to IFRS 2)	1 Jan 2018	1 Jul 2018

The Directors anticipate that the adoption of these Standards and Interpretations in future years may have the following impacts:

AASB 9 (December 2014) is a new Principal standard which replaces AASB 139. This new Principal version supersedes AASB 9 issued in December 2009 (as amended) and AASB 9 (issued in December 2010) and includes a model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting.

6-4 New standards and interpretations not yet adopted continued

b) Accounting Standards and Interpretations issued but not yet effective (continued)

AASB 9 is effective for annual periods beginning on or after 1 January 2018. However, the Standard is available for early application. The own credit changes can be early applied in isolation without otherwise changing the accounting for financial instruments.

The final version of AASB 9 introduces a new expected-loss impairment model that will require more timely recognition of expected credit losses. Specifically, the new Standard requires entities to account for expected credit losses from when financial instruments are first recognised and to recognise full lifetime expected losses on a timelier basis.

Amendments to AASB 9 (December 2009 & 2010 editions and AASB 2013-9) issued in December 2013 included the new hedge accounting requirements, including changes to hedge effectiveness testing, treatment of hedging costs, risk components that can be hedged and disclosures.

Group is still assessing the impact of this new standard and a full assessment will be carried out.

AASB 15 – Specifies the accounting treatment for revenue arising from contracts with customers (except for contracts within the scope of other accounting standards such as leases or financial instruments). The core principle of AASB 15 is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity recognises revenue in accordance with that core principle by applying the following steps:

- (a) Step 1: Identify the contracts(s) with a customer
- (b) Step 2: Identify the performance obligations of the contract
- (c) Step 3: Determine the transaction price
- (d) Step 4: Allocate the transaction price to the performance obligations in the contract
- (e) Step 5: Recognise revenue when (or as) the entity satisfies a performance obligations

Group is still assessing the impact of this new standard and a full assessment will be carried out.

AASB 16 – The key features of AASB 16 are as follows:

- (a) Lessee accounting
 - Lessees are required to recognise assets and liabilities for all leases with a term of more than 12 months, unless underlying assets is of low value;
 - A lessee measure right-of-use assets similarly to other non-financial assets and lease liabilities similarly to other liabilities; and
 - Assets and liabilities arising from a lease are initially measured on a present value basis. The measurement includes non-cancellable lease payments (including inflation-linked payments), and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease.
- (b) Lessor accounting
 - AASB 16 subsequently carries forward the lessor accounting requirements in AASB 117. Accordingly a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently; and
 - AASB 16 also requires enhanced disclosures to be provided by lessors that will improve information disclosed about a lessor's risk exposure, particularly to residual value risk.

Group is still assessing the impact of this new standard and a full assessment will be carried out.

6-5 Subsequent events

On 6 July 2016, a Consortium led by Macquarie Group confirmed its binding offer of \$0.85 per share to purchase all the shares not already held by a Consortium member. As a result, Onthehouse has entered into a Scheme of Implementation Deed with the Consortium. The offer of \$0.85 per share represented a significant premium to Onthehouse shareholders and the Independent Board Sub-Committee unanimously recommends all shareholder accept the offer. We are working with the Consortium on a timetable that will present the proposal to shareholders in late August 2016 and a meeting to be held in September 2016.

No other matter of circumstance has arisen since the end of the financial year that has significantly affected, or may significantly affect, the Group's operations, the results of those operations or the Group's state of affairs in subsequent financial years.

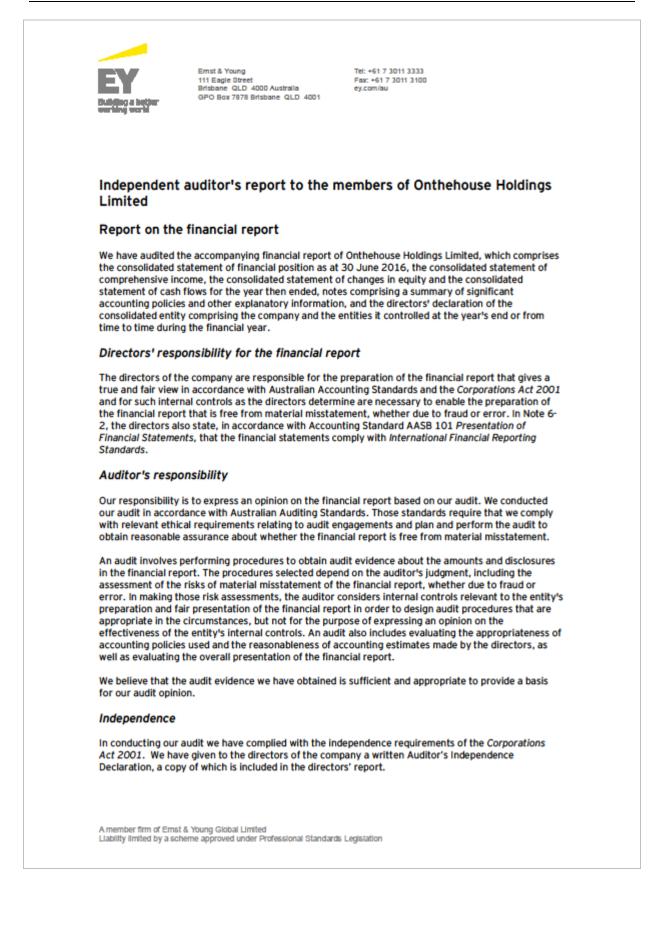
In accordance with a resolution of the Directors of Onthehouse Holdings Limited, I state that:

- **1.** In the opinion of the Directors:
 - (a) the financial statements and notes of Onthehouse Holdings Limited for the financial year ended 30 June 2016 are in accordance with the *Corporations Act 2001*, including:
 - i. Giving a true and fair view of the Company's financial position as at 30 June 2016 and performance for the year ended on that date; and
 - ii. Complying with Accounting Standards and the Corporations Regulations 2001.
 - (b) The financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 6-2; and
 - (c) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2. This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the *Corporations Act 2001* for the financial year ended 30 June 2016.

On behalf of the Board

Tony Scotton Chairman 19 August 2016

Angus Johnson Director 19 August 2016



Independent Auditor's Report Onthehouse Holdings Limited

Opinion In our opinion: a. the financial report of Onthehouse Holdings Limited is in accordance with the Corporations Act 2001, including: i giving a true and fair view of the consolidated entity's financial position as at 30 June 2016 and of its performance for the year ended on that date; and ii complying with Australian Accounting Standards and the Corporations Regulations 2001; and the financial report also complies with International Financial Reporting Standards as b. disclosed in Note 6-2. Report on the remuneration report We have audited the Remuneration Report included in pages 14 to 29 of the directors' report for the

year ended 30 June 2016. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Opinion

In our opinion, the Remuneration Report of Onthehouse Holdings Limited for the year ended 30 June 2016, complies with section 300A of the Corporations Act 2001.

Ernst † Youry Ernst & Young RBUNNOUUS

Rebecca Burrows Partner Brisbane 19 August 2016

A member firm of Emst & Young Global Limited Liability limited by a scheme approved under Professional Standards Legislation

Additional information required by the Australian Securities Exchange Limited (ASX) Listing Rules and not shown elsewhere in this report is as follows. The information is current as at 3 August 2016.

(a) Distribution of equity securities

- i. Ordinary share capital
 - 82,631,484 fully paid ordinary shares are held by 908 individual shareholders.

All issued ordinary shares carry one vote per share and carry the rights to dividends.

- ii. Options
 - 3,797,180 options are held by 13 individual option holders.

Options do not carry a right to vote.

The number of shareholders, by size of holding, in each class are:

	Fully paid ordinary shares	
1 – 1,000	71	-
1,001 – 5,000	298	-
5,001 – 10,000	161	-
10,001 – 100,000	302	2
100,000 and over	76	11
	908	13

(b) Substantial shareholders

Ordinary shareholders	Number	Fully paid Percentage
Asgard Capital Management Limited (77VSV Account)	15,837,745	19.17%
Blue lake Partners Pty Ltd and Related Entities	12,500,000	15.12%
AWJ Family Pty Ltd as trustee for Angus W Johnson Family A/C and Related Entities	5,941,743	7.19%
Sandon Capital Pty Ltd and Related Entities	5,917,018	7.16%
	40,196,506	48.65%

Onthehouse Holdings Limited

(c) Twenty largest shareholders of quoted equity securities

Ord	inary Shareholders	Fully paid number	Percentage
1	ASGARD CAPITAL MANAGEMENT LTD <1114574 77 VICTORIA ST A/C>	15,837,745	19.17%
2	Group - DCM BLUELAKE PARTNERS PTY LTD	12,500,000	15.13%
3	Group - AWJ FAMILY PTY LTD < ANGUS W JOHNSON FAMILY A/C>	5,941,743	7.19%
4	Group - NATIONAL NOMINEES LIMITED	5,917,018	7.16%
5	REVERSE CORP LIMITED	3,143,000	3.80%
6	JUMAN PTY LTD & JULIBER PTY LTD <jusl limited="" partnership<br="">A/C></jusl>	2,001,866	2.42%
7	CANDYBLOSSOM PTY LTD < MIRIMIN INVESTMENTS A/C>	1,845,000	2.23%
8	ROCKET SCIENCE PTY LTD <the a="" c="" capital="" fund="" trojan=""></the>	1,514,702	1.83%
9	JALINSONS PTY LTD < JPW SUPER FUND NO 2 A/C>	1,349,880	1.63%
10	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	1,137,525	1.38%
11	TALBROSS PTY LTD <heraghty a="" c="" superannuation=""></heraghty>	1,000,000	1.21%
12	CITICORP NOMINEES PTY LIMITED	911,000	1.10%
13	KLIP PTY LTD <beirne a="" c="" fund="" super=""></beirne>	800,946	0.97%
14	ARREDO PTY LTD	800,000	0.97%
15	QUIXLEY FINANCE PTY LIMITED	738,854	0.89%
16	BEIRNE TRADING PTY LTD	712,301	0.86%
17	AAG FINANCE PTY LIMITED	505,000	0.61%
18	PETERSVIEW PTY LTD	500,000	0.61%
19	MRS LANA ARZOUAN & MR ELIYAHU ARZOUAN	478,067	0.58%
20	ARREDO PTY LTD	450,000	0.54%



shareholders.onthehouse.com.au