# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, 04/03/13

Name of entity

ALS Limited

ABN

92 009 657 489

We (the entity) give ASX the following information.

# Part 1 – All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1 +Class of +securities issued or to be issued Performance Rights (vesting 1 July 2019)

2 Number of \*securities issued or to be issued (if known) or maximum number which may be issued 959,080

<sup>+</sup> See chapter 19 for defined terms.

3 Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional +securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

5 Issue price or consideration

Performance Rights are granted to senior executives and key personnel pursuant to the ALS Long Term Incentive (Equity) Plan, adopted at the AGM.

- Each Performance Right carries a right to one fully paid ordinary share in ALS upon specific results being achieved over a three-year period.
- The Performance Rights are subject to combined EPS (earnings per share), TSR (total shareholder return), EBITDA margin (earnings before interest, tax, depreciation and amortisation) and ROCE (return on capital employed) measurements.
- The performance period for this tranche of Performance Rights is measured from 1 April 2016 to 31 March 2019.
- Vesting of the Performance Rights will be calculated on 1 July 2019.

The ordinary shares to be allotted on the exercise of the Performance Rights after specific performance results being achieved, will rank equally with all existing fully paid ordinary shares in ALS Limited from the date of allotment.

\$4.29 per Performance Right granted.

<sup>+</sup> See chapter 19 for defined terms.

6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Performance Rights are granted as equity compensation benefits to senior executives and key personnel in accordance with the ALS Long Term Incentive (Equity) Plan.
ба	Is the entity an +eligible entity that has obtained security holder approval under rule 7.1A?	N/A.
	If Yes, complete sections 6b – 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	N/A.
6с	Number of +securities issued without security holder approval under rule 7.1	N/A.
6d	Number of <sup>+</sup> securities issued with security holder approval under rule 7.1A	N/A.
6e	Number of <i>*</i> securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A.
6f	Number of +securities issued under an exception in rule 7.2	N/A.
6g	If +securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP calculation.	N/A.
		<u> </u>

Purpose of the issue

6

<sup>+</sup> See chapter 19 for defined terms.

6h       If *securities were issued under rule 7,1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements       N/A.         6i       Calculate the entity's remaining issue capacity under rule 7,1 and rule 7,1A - complete Annexure 1 and release to ASX Market Announcements       N/A. Annexure 1 is not required and has been omitted.         7       *Issue dates       N/A. Annexure 1 is not required and has been omitted.         7       *Issue dates       Is September 2016.         8       Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)       Number         9       Number and *class of all *securities in section 2 if applicable)       Number       *Class         9       Number and *class of all *securities in section 2 if applicable)       345,848       Performance Rights (vesting 1 July 2017)         55,866       Share Rights (vesting 1 July 2017)       545,080       Performance Rights (vesting 1 July 2018)         48,062       Share Rights (vesting 1 July 2018)       135,514       Share Rights (vesting 1 July 2018)         99,080       Performance Rights (vesting 1 July 2018)       10,000       Share Rights (vesting 1 July 2018)				
<ul> <li>issue capacity under rule 7.1 and rule 7.1 A - complete Annexure 1 and release to ASX Market Announcements</li> <li>* Issue dates</li> <li>* Issue dates</li> <li>Note: The issue date may be prescribed by ASX (refer to the definition of issue date in applicable insue date for a pro rata entitlement issue mark comply with end supplicable inseader for a pro rata entitlement issue mark complex with the applicable inseader for a pro rata entitlement issue mark complex with the applicable inseader for a pro rata entitlement issue mark complex with the applicable inseader of ASX (including the *securities in section 2 if applicable)</li> <li>Number and *class of all *securities in section 2 if applicable)</li> <li>Number and *class of all *securities in section 2 if applicable)</li> <li>Number and *class of all *securities in section 2 if applicable)</li> <li>Number and *class of all *securities in section 2 if applicable)</li> <li>Number and *class of all *securities in section 2 if applicable)</li> <li>Soft applicable</li> <li>Soft applica</li></ul>	6h	rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market	N/A.	
Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19:4). For example, the issue date is pro rate applicable timetable in Appendix 7A.       Image: Cross reference: item 33 of Appendix 7B.         8       Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)       Number *Class         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number *Class         9       Number and *class of all *securities in section 2 if applicable)       Number *Class         9       Number and *class of all *securities in section 2 if applicable)       Number *Class         9       Number and *class of all *securities in section 2 if applicable)       Number *Class         9       Number and *class of all *securities in section 2 if applicable)       Yumber *Class         9       Number and *class of all *securities in section 2 if applicable)       Yumber *Class         9       Number and *class of all *securities in section 2 if applicable)       Yumber *Securities in section 2 if applicable)         10       State Rights (vesting 1 July 2007)       Yumber *Securities in section 2 if applicable)         10       State Rights (vesting 1 July 2018)       Yumber *Securities in section 2 if applicable)         10       State Rights (vesting 1 July 2018)       Yumber *Securities in 1 July 2018)         10       Share Rig	6i	issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market		required and has been
8       Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)       504,221,143       Ordinary shares.         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         55,866       Share Rights (vesting 1 July 2017)       55,866       Share Rights (vesting 1 July 2017)         545,080       Performance Rights (vesting 1 July 2018)       48,062       Share Rights (vesting 1 July 2018)         135,514       Share Rights (vesting 1 July 2018)       135,514       Share Rights (vesting 1 July 2018)         10,000       Share Rights (vesting 1 July 2018)       10,000       Share Rights (vesting 1 July 2018)	7	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.	15 September 2016.	
8       Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)       504,221,143       Ordinary shares.         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         55,866       Share Rights (vesting 1 July 2017)       55,866       Share Rights (vesting 1 July 2017)         545,080       Performance Rights (vesting 1 July 2018)       48,062       Share Rights (vesting 1 July 2018)         135,514       Share Rights (vesting 1 July 2018)       135,514       Share Rights (vesting 1 July 2018)         10,000       Share Rights (vesting 1 July 2018)       10,000       Share Rights (vesting 1 July 2018)				□
*securities quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         9       Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)       Number       *Class         55,866       Share Rights (vesting 1 July 2017)       Share Rights (vesting 1 July 2017)         545,080       Performance Rights (vesting 1 July 2018)         48,062       Share Rights (vesting 1 July 2018)         135,514       Share Rights (vesting 1 November 2018)         10,000       Share Rights (vesting 1 December 2018)         959,080       Performance Rights			Number	+Class
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9Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)345,848Performance Rights (vesting 1 July 2017)55,866Share Rights (vesting 1 July 2017)545,080Performance Rights (vesting 1 July 2018)48,062Share Rights (vesting 1 July 2018)135,514Share Rights (vesting 1 November 2018)10,000Share Rights (vesting 1 December 2018)959,080Performance Rights			Number	+Class
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1 December 2018)959,080Performance Rights			135,514	
			10,000	0
			959,080	-

<sup>+</sup> See chapter 19 for defined terms.

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests) Performance Rights and Share Rights do not carry a right to a dividend until vested and exercised into Ordinary shares.

# Part 2 – Pro rata issue N/A

- 11 Is security holder approval required?
- 12 Is the issue renounceable or nonrenounceable?
- 13 Ratio in which the \*securities will be offered
- 14 \*Class of \*securities to which the offer relates
- 15 <sup>+</sup>Record date to determine entitlements
- 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
- 17 Policy for deciding entitlements in relation to fractions
- 18 Names of countries in which the entity has security holders who will not be sent new offer documents

Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7.

- 19 Closing date for receipt of acceptances or renunciations
- 20 Names of any underwriters
- 21 Amount of any underwriting fee or commission
- 22 Names of any brokers to the issue

+ See chapter 19 for defined terms.

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- Fee or commission payable to the 23 broker to the issue
- Amount of any handling fee 24 payable to brokers who lodge acceptances or renunciations on behalf of security holders
- If the issue is contingent on 25 security holders' approval, the date of the meeting
- 26 Date entitlement and acceptance form and offer documents will be sent to persons entitled
- If the entity has issued options, 27 and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders
- Date rights trading will begin (if 28 applicable)
- Date rights trading will end (if 29 applicable)
- How do security holders sell their 30 entitlements in full through a broker?
- How do security holders sell part 31 of their entitlements through a broker and accept for the balance?
- How do security holders dispose 32 of their entitlements (except by sale through a broker)?

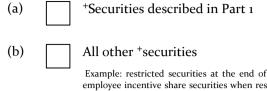
+Issue date 33

#### Part 3 – Quotation of securities N/A

You need only complete this section if you are applying for quotation of securities

Type of +securities 34 (tick one)

+ See chapter 19 for defined terms.



Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

# Entities that have ticked box 34(a)

### Additional securities forming a new class of securities

Tick to indicate you are providing the information or

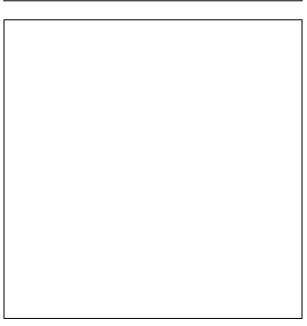
- documents
- 35 N/A If the \*securities are \*equity securities, the names of the 20 largest holders of the additional \*securities, and the number and percentage of additional \*securities held by those holders
- N/A If the \*securities are \*equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories
  1 1,000
  1,001 5,000
  5,001 10,000
  10,001 100,000
  100,001 and over
- 37 N/A A copy of any trust deed for the additional \*securities

## Entities that have ticked box 34(b)

- 38 Number of \*securities for which \*quotation is sought
- 39 <sup>+</sup>Class of <sup>+</sup>securities for which quotation is sought
- 40 Do the <sup>+</sup>securities rank equally in all respects from the <sup>+</sup>issue date with an existing <sup>+</sup>class of quoted <sup>+</sup>securities?

If the additional <sup>+</sup>securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment



<sup>+</sup> See chapter 19 for defined terms.

41 Reason for request for quotation now

Example: In the case of restricted securities, end of restriction period

(if issued upon conversion of another <sup>+</sup>security, clearly identify that other <sup>+</sup>security)



42 Number and <sup>+</sup>class of all <sup>+</sup>securities quoted on ASX (*including* the <sup>+</sup>securities in clause 38)

	Number	+Class
all		
SX		
ise		

<sup>+</sup> See chapter 19 for defined terms.

### Quotation agreement

- <sup>1</sup> <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Date: 15 September 2016 (Company secretary)

Sign here:

Print name: Tim Mullen

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