



**asx announcement
media release**

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HILLS FIRES UP PRODUCT RANGE WITH NEW UTC PARTNERSHIP

Hills Limited (ASX: HIL, “Hills”) today announced it will partner with UTC Fire & Security (“UTC”) to introduce a range of fire detection products into the Australian and New Zealand markets.

As one of the largest value-add distributors of technology and communication solutions across Australia and New Zealand, Hills was keen to round out its portfolio with a fire detection range and take advantage of product synergies and emerging technologies.

The new UTC range will focus on fire detection – fire panels, smoke detectors, sounders, speakers and heat alarms into both commercial and residential markets.

Hills CEO, Mr David Lenz, said today that Hills was already a dominant player in the security industry and that fire detection was complementary to the current Hills offering.

“There is enormous potential to provide smart, one-stop solutions by linking the technology between various Hills product divisions. It will give Hills the advantage of being a complete solution seller – anything that monitors, on any application or any platform can be provided by Hills,” Mr Lenz said.

“Hills and UTC have a long association. UTC has been a leader in the fire detection market for a very long time, and is a well-known and highly respected name across the industry,” he said.

“It is a great opportunity for Hills, and for all of the integrators who install our security systems, to benefit from an added income stream.”

Hills and UTC expect to launch the new product range in January 2017.

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Media

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