### Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o 1/07/96 \quad Origin: Appendix 5 \quad Amended o 1/07/98, o 1/09/99, o 1/07/00, 30/09/01, 11/03/02, o 1/01/03, 24/10/05, o 1/08/12, o 4/03/13$ 

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>1</sup> \*Class of \*securities issued or to be issued

Performance Award Rights (PARs) Deferred Award Rights (DARs)

Number of \*securities issued or to be issued (if known) or maximum number which may be issued 1,026,776 PARs 550,989 DARs

Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

PARs and DARs are subject to the terms of the Award Rights Plan which was approved at Bank of Queensland's 2014 Annual General Meeting.

Each PAR is a right to one fully paid ordinary share in Bank of Queensland upon specific total shareholder return (**TSR**) performance and earnings per share (**EPS**) hurdles being achieved. For PARs, the TSR and EPS hurdles are tested on the date of announcement of BOQ's financial results in October 2019. In 2015, the Board of Bank of Queensland approved the adoption of EPS to be the secondary performance hurdle.

Each DAR is a right to one fully paid ordinary share in Bank of Queensland upon qualifying service periods being achieved over a vesting period. In this tranche of DARs, vesting of a holder's DARs is in three tranches with 20% vesting on 19 December 2017, 30% vesting on 10 December 2018 and 50% vesting on 9 December 2019.

4	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	Yes, all new Shares will rank equally in all respects with existing fully paid ordinary shares from issue.	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
5	Issue price or consideration	N/A	
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	PARs and DARs are granted as equity incentives to executives and employees of Bank of Queensland pursuant to the Bank of Queensland Award Rights Plan which was approved at Bank of Queensland's 2014 Annual General Meeting.	
6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	No	
6b	The date the security holder resolution under rule 7.1A was passed	N/A	
6с	Number of *securities issued without security holder approval under rule 7.1	N/A	

<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A	N/A	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A	
- 0		27/4	
6f	Number of *securities issued under an exception in rule 7.2	N/A	
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A	
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	N/A	
7	+Legue dates	23 December 2016	
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.	2) December 2010	
	Cross reference: item 33 of Appendix 3B.		
		NT 1	LC1
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	Number 387,324,452	+Class Fully paid ordinary shares
		3,000,000	CPS
		· · ·	1

9 Number and \*class of all \*securities not quoted on ASX (*including* the \*securities in section 2 if applicable)

Number	+Class
15,000	Wholesale Capital Notes
1,026,776	Performance Award Rights vesting October 2019 and expiring on 23 December 2021
550,989	Deferred Award Rights expiring on 23 February 2021
101,411	Performance Award Rights vesting October 2018 and expiring on 28 February 2021
14,330	Deferred Award Rights expiring on 28 February 2021
715,362	Performance Award Rights vesting October 2018 and expiring on 15 December 2020
389,626	Deferred Award Rights expiring on 15 December 2020
586,232	Performance Award Rights vesting October 2017 and expiring on 16 December 2019
294,155	Deferred Award Rights expiring on 16 December 2019
66,502	Deferred Award Rights expiring 16 December 2018
6,878	Deferred Award Rights expiring 20 May 2018
394	Deferred Award Rights expiring 18 December 2017

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

No change. Dividend policy same as for other Shares.

#### Part 2 - Pro rata issue

<sup>+</sup> See chapter 19 for defined terms.

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-	N/A
	renounceable?	
13	Ratio in which the *securities will be offered	N/A
1.4	<sup>+</sup> Class of <sup>+</sup> securities to which the	N/A
14	offer relates	IV/A
15	<sup>+</sup> Record date to determine entitlements	N/A
16	Will holdings on different	N/A
	registers (or subregisters) be aggregated for calculating entitlements?	,
17	Policy for deciding entitlements	N/A
1/	in relation to fractions	14/11
18	Names of countries in which the entity has security holders who will not be sent new offer documents	N/A
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
		DY/4
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
22	Traines of any brokers to the issue	
		- TAYA
23	Fee or commission payable to the broker to the issue	N/A
2.4	Amount of any handling fee	N/A
24	payable to brokers who lodge acceptances or renunciations on behalf of security holders	IVA

25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	<sup>+</sup> Issue date	N/A

<sup>+</sup> See chapter 19 for defined terms.

## **Part 3 - Quotation of securities**You need only complete this section if you are applying for quotation of securities

34	Type (tick o	of <sup>+</sup> securities one)
(a)		+Securities described in Part 1
(b)		All other <sup>+</sup> securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities
Entiti	es th	at have ticked box 34(a)
Additio	onal s	ecurities forming a new class of securities
Tick to docume		e you are providing the information or
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over
37		A copy of any trust deed for the additional *securities
Entities that have ticked box 34(b)		
38		per of *securities for which ation is sought N/A
39		s of *securities for which tion is sought N/A

40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end	N/A	
	of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	N/A	N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	Company Secretary	Date: 23 December 2016
Print name:	Michelle Thomsen	
	== == == ==	=

<sup>+</sup> See chapter 19 for defined terms.