



Aurizon Holdings Limited
ABN 14 146 335 622

ASX Market Announcements
ASX Limited
20 Bridge Street
Sydney NSW 2000

BY ELECTRONIC LODGEMENT

18 January 2017

December 2016 Quarterly Above Rail Volumes

Please find attached an announcement for release to the market.

Kind regards

A handwritten signature in black ink, appearing to read "D. Smith", with a horizontal line underneath the first part of the signature.

Dominic D Smith
VP & Company Secretary

AURIZON HOLDINGS LTD
QUARTERLY ABOVE RAIL VOLUMES
December Quarter 2016

| | Quarter ended | | | | | Quarter Dec-16 vs. Dec-15 % | Financial | | YTD Dec-16 Dec-15 % |
|------------------------------|---------------|--------|--------|--------|--------|-----------------------------------|------------------------|--------|---------------------------|
| | Dec-15 | Mar-16 | Jun-16 | Sep-16 | Dec-16 | | Year to date Dec-16 | Dec-15 | |
| Coal volumes (mt) | | | | | | | | | |
| Queensland | 40.3 | 38.8 | 42.2 | 39.7 | 40.2 | 0% | 79.9 | 82.0 | -3% |
| NSW | 11.5 | 10.6 | 10.8 | 11.5 | 12.1 | 5% | 23.6 | 22.4 | 5% |
| Total | 51.8 | 49.4 | 53.0 | 51.2 | 52.3 | 1% | 103.5 | 104.4 | -1% |
| Coal NTK (bn) | | | | | | | | | |
| Queensland | 10.3 | 9.8 | 10.6 | 10.1 | 10.2 | 0% | 20.3 | 20.9 | -3% |
| NSW | 2.1 | 2.1 | 2.1 | 2.2 | 2.3 | 7% | 4.5 | 4.1 | 8% |
| Total | 12.4 | 11.9 | 12.7 | 12.3 | 12.5 | 1% | 24.8 | 25.0 | -1% |
| Iron ore volumes (mt) | 6.2 | 6.0 | 5.2 | 5.4 | 6.0 | -2% | 11.4 | 12.5 | -8% |
| Iron ore NTK (bn) | 2.5 | 2.4 | 2.2 | 2.2 | 2.5 | 0% | 4.7 | 5.0 | -5% |
| Freight volumes (mt) | 10.6 | 9.3 | 9.1 | 10.2 | 10.3 | -3% | 20.5 | 22.0 | -7% |
| Intermodal (TEU '000s) | 95.0 | 88.6 | 91.1 | 100.0 | 112.2 | 18% | 212.2 | 192.9 | 10% |
| Freight NTK (bn) | 3.2 | 2.8 | 3.0 | 3.2 | 3.5 | 10% | 6.7 | 6.5 | 3% |

Overview:

- › December Quarter 2016 Above Rail volumes were consistent with expectations and Full Year volume guidance remains at 255-275mt

Coal:

- › FY2017 volume guidance remains at 200-212mt
- › December Quarter 2016 volumes of 52.3mt were 1% higher (0.4mt) compared to the previous corresponding period (pcp) due to stronger NSW volumes
- › In December, Aurizon received expansion volume notification from Whitehaven to 9.6mt, which is in addition to the 1.0mt uplift to 8.6mt commencing January 2017

Queensland (QLD):

- › December Quarter 2016 volumes were flat at 40.2mt (-0.1mt) compared to pcp with lower volumes in Blackwater largely offset by higher volumes in Goonyella, both across a range of customers
- › NTKs were flat, consistent with volumes

New South Wales (NSW):

- › December Quarter 2016 volumes of 12.1mt represents a 5% (0.6mt) increase compared to the pcp, with the September Quarter commencement of a short-term haulage contract for Glencore and expansion volumes for the Whitehaven contract, slightly offset by lower volumes from a key customer in the Hunter Valley due to reduced production
- › NTKs increased 7%, reflecting the longer haulage distances associated with the increase in Whitehaven volumes from the Gunnedah Basin

Iron ore:

- › December Quarter 2016 volumes were marginally lower than pcp at 6.0mt (-0.2mt) consistent with expectations
- › NTKs were flat, broadly consistent with volumes

Freight:

- › December Quarter 2016 volumes of 10.3mt represents a 3% decrease (-0.3mt) compared to the pcp:
 - › Bulk volumes decreased 4% (-0.4mt) primarily due to QNI being placed in to care & maintenance in March 2016 partly offset by higher sugar volumes
 - › Intermodal Twenty-foot Equivalent Unit (TEU) volumes increased 18% with stronger interstate volumes following the commencement of the K&S contract in late August 2016 and import export (IMEX) services at Enfield (NSW) in September 2016
- › Freight NTKs increased by 10%, despite lower volumes, due to the impact from the increase in interstate intermodal volumes and the loss of QNI volumes (short haul)

AURIZON HOLDINGS LTD

QUARTERLY ABOVE RAIL VOLUMES

Historical Data

| | Quarter ended | | | | | | | | | | | | Financial year ended | | | |
|--------------------------------------|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------|--------------|--------------|--------------|
| | Dec-13 | Mar-14 | Jun-14 | Sep-14 | Dec-14 | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Mar-16 | Jun-16 | Sep-16 | Dec-16 | Jun-14 | Jun-15 | Jun-16 |
| Coal volumes (mt) | | | | | | | | | | | | | | | | |
| Queensland | 44.8 | 39.1 | 42.2 | 43.9 | 43.9 | 38.9 | 41.6 | 41.7 | 40.3 | 38.8 | 42.2 | 39.7 | 40.2 | 169.9 | 168.3 | 163.0 |
| NSW | 11.4 | 9.5 | 9.9 | 10.3 | 10.9 | 10.7 | 11.0 | 10.9 | 11.5 | 10.6 | 10.8 | 11.5 | 12.1 | 40.5 | 42.9 | 43.8 |
| Total | 56.2 | 48.6 | 52.1 | 54.2 | 54.8 | 49.6 | 52.6 | 52.6 | 51.8 | 49.4 | 53.0 | 51.2 | 52.3 | 210.4 | 211.2 | 206.7 |
| Contracted coal tonnes (mt) * | | | | | | | | | | | | | | | | |
| Queensland | | | | | | | | | | | | | | 193 | 189 | 178 |
| NSW | | | | | | | | | | | | | | 39 | 41 | 46 |
| Total | | | | | | | | | | | | | | 232 | 230 | 224 |
| Coal NTK (bn) | | | | | | | | | | | | | | | | |
| Queensland | 11.2 | 10.0 | 10.7 | 10.9 | 10.9 | 9.7 | 10.5 | 10.6 | 10.3 | 9.8 | 10.6 | 10.1 | 10.2 | 42.8 | 42.0 | 41.3 |
| NSW | 1.9 | 1.4 | 1.6 | 1.7 | 1.7 | 1.8 | 1.9 | 2.0 | 2.1 | 2.1 | 2.1 | 2.2 | 2.3 | 6.4 | 7.2 | 8.3 |
| Total | 13.1 | 11.4 | 12.3 | 12.6 | 12.6 | 11.5 | 12.4 | 12.6 | 12.4 | 11.9 | 12.7 | 12.3 | 12.5 | 49.2 | 49.1 | 49.6 |
| Iron ore volumes (mt) | 7.8 | 7.5 | 7.4 | 6.8 | 6.1 | 6.2 | 6.5 | 6.3 | 6.2 | 6.0 | 5.2 | 5.4 | 6.0 | 29.9 | 25.6 | 23.7 |
| Iron ore NTK (bn) | 3.1 | 3.0 | 3.1 | 2.8 | 2.5 | 2.5 | 2.6 | 2.5 | 2.5 | 2.4 | 2.2 | 2.2 | 2.5 | 12.2 | 10.4 | 9.6 |
| Freight volumes** (mt) | 12.0 | 10.8 | 10.9 | 12.3 | 11.8 | 9.4 | 10.8 | 11.4 | 10.6 | 9.3 | 9.1 | 10.2 | 10.3 | 46.3 | 44.4 | 40.4 |
| Intermodal (TEU '000s) | 100.3 | 85.1 | 86.0 | 96.0 | 99.3 | 89.1 | 87.6 | 97.9 | 95.0 | 88.6 | 91.1 | 100.0 | 112.2 | 356.6 | 372.0 | 372.6 |
| Freight NTK (bn) | 3.3 | 3.0 | 2.9 | 3.5 | 3.3 | 2.9 | 3.2 | 3.3 | 3.2 | 2.8 | 3.0 | 3.2 | 3.5 | 12.5 | 12.9 | 12.3 |

* Average annualised Above Rail contracted coal volumes

** Freight volumes for FY2015 and FY2016 have been restated to align with the new functional reporting, removing some double counting of volumes in combined road and rail Intermodal legs