

# Australian Agricultural Projects Ltd

ABN: 19 104 555 455

Head Office

Suite 2, 342 South Road Hampton East VIC 3188

P: 0417 001 446 F: + 61 3 9532 1556

E:admin@voopl.com.au

# MARKET UPDATE QUARTER ENDED 31 DECEMBER 2016

ANNOUNCEMENT 31 JANUARY 2017

The Company is pleased to present its report for the quarter ended 31 December 2016 and advises:

- A review of flowering and subsequent fruitset has indicated that the volume of fruit across the orchard is similar
  to that harvested last year. Flowering was two weeks later than normal which was consistent with other
  orchards in the region. The climatic conditions over the next three months as the fruit accumulates oil as well
  as at the time of harvest will be a major determinant to the final volumes of oil at harvest.
- As a consequence of the wetter than normal conditions over winter and early spring, the dams feeding the
  irrigation system are at high levels and irrigation water continues to be widely available on the temporary water
  markets. Prices for water have continued to fall since the start of the season and are currently well below initial
  management expectations. Consideration will be given to taking a position whereby a significant portion of next
  year's water requirement is acquired this year.
- All of the oil produced in the 2016 harvest has now been transferred to Boundary Bend Limited under the Olive
  Oil Supply Agreement. The expectation is that the a small portion of the 2017 harvest will fall outside the fixed
  price arrangements with Boundary Bend Ltd and the variable price formula will be used to price this portion.
  This is not expected to have a significant impact upon the business this year.

### Quarterly cash flow

The cash receipts for the December quarter amounted to \$1,191,000 which largely represented the proceeds from the sale of oil under the Olive Oil Supply Agreement. The operating surplus of \$314,000 was in line with management expectations.

The debt reduction of \$50,000 (year to date: \$108,000) relates to the ongoing reduction in hire purchase liabilities. The Company's harvest overdraft facility (\$500,000) has now been completely paid down but remains available to the Company as the harvest commences in May 2017.

AUTHORISED BY: Paul Challis Managing Director

Enquiries may be directed to: Paul Challis – Managing Director

E: paul.challis@voopl.com.au

+Rule 4.7B

# **Appendix 4C**

# Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

# Name of entity

AUSTRALIAN AGRICULTURAL PROJECTS LIMITED		
ABN	Quarter ended ("current quarter")	
	19 104 555 455 31 December 2016	

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	1,191	2,380
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(562)	(1,001)
	(c) advertising and marketing	-	-
	(d) leased assets	-	-
	(e) staff costs	(158)	(307)
	(f) administration and corporate costs	(76)	(149)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(81)	(176)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	314	747

2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	-	
	(b) businesses (see item 10)	-	
	(c) investments	-	
	(d) intellectual property	-	
	(e) other non-current assets	-	

<sup>+</sup> See chapter 19 for defined terms

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities		

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	-	-
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(50)	(108)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	(50)	(108)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	(83)	(458)
4.2	Net cash from / (used in) operating activities (item 1.9 above)	314	747
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(50)	(108)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter	181	181

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	181	192
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	(275)
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	181	(83)

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	48
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
6.3	Include below any explanation necessary to understand the transactions	s included in

items 6.1 and 6.2

The amount includes payment for:  • Salary and superannuation  • Secretarial services	38 10		

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transactions items 7.1 and 7.2	included in

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<sup>+</sup> See chapter 19 for defined terms 1 September 2016

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8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	2,205	2,205
8.2	Credit standby arrangements	-	-
8.3	Other - Overdraft	-	-

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

## Loan facility

• Lender: CBA

• Interest Rate 30 day bank bill rate plus 4%

Secured

# Seasonal overdraft facility

 The Company operates a seasonal overdraft facility where the limit available fluctuates between nil and \$500,000.

Lender CBAInterest Rate 9.31% pa

Secured

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Research and development	-
9.2	Product manufacturing and operating costs	(883)
9.3	Advertising and marketing	-
9.4	Leased assets	-
9.5	Staff costs	(131)
9.6	Administration and corporate costs	(42)
9.7	Other- Finance payments	(91)
9.8	Total estimated cash outflows	(1,147)
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It is expected that operating cash inflows over the same forecast period will exceed this amount.

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity		
10.2	Place of incorporation or registration		
10.3	Consideration for acquisition or disposal		
_	Total net assets		
10.5	Nature of business		

<sup>+</sup> See chapter 19 for defined terms

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### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:		Date: 31 January 2017
	Managing Director	

Print name: Paul Challis

#### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

<sup>+</sup> See chapter 19 for defined terms 1 September 2016