## **News Corporation**

## **Directors' Report**

for the half year ended 31 December 2016

## DIRECTORS

The following Directors were in office, unless otherwise stated, during the period 1 July 2016 to the date of this report:

K R Murdoch AC L K Murdoch J M Aznar N Bancroft P L Barnes E L Chao<sup>(1)</sup> J Elkann<sup>(2)</sup> J I Klein J R Murdoch A P Pessoa M Siddiqui R J Thomson

- <sup>(1)</sup> Ms. E L Chao resigned from the Board of Directors of News Corporation effective 31 January 2017.
- <sup>(2)</sup> Mr. J Elkann resigned from the Board of Directors of News Corporation effective 30 September 2016.

#### **REVIEW OF OPERATIONS**

Please see the Form 10-Q, Item 2, relating to the period ended 31 December 2016.

## AUDITORS INDEPENDENCE

The Directors obtain an annual independence declaration from the Company's auditors, Ernst & Young, in accordance with the regulations issued by the Public Company Accounting Oversight Board.

The Form 10-Q is prepared and lodged in accordance with a resolution of the Directors.

**R J Thomson** Director

10 February 2017

## **News Corporation**

## **Directors' Declaration**

for the half year ended 31 December 2016

The Directors of News Corporation declare that with regards to the attached Form 10-Q:

- a) the Report complies in all material respects with the accounting standards in accordance with which it was prepared;
- b) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company; and
- c) in the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.

R J Thomson Director

10 February 2017

## Appendix 4D Half year report

Name of entity

### **NEWS CORPORATION**

ABN or equivalent company reference

Financial half year ended

ARBN: 163 882 933

31 December 2016

Results for announceme	nt to the market		US\$ million
Revenues	down \$94 million (-2%)	to	4,081
Net income	down \$542 million (-228%)	to	-304
Dividends		Amount per share	Franked amount per share
Current period			
Interim 2017 (declared) <sup>(1)</sup> :			
Class A – non-voting		US\$ 0.10	Unfranked
Class B – voting		US\$ 0.10	Unfranked
Final 2016 (paid):			
Class A – non-voting		US\$ 0.10	Unfranked
Class B – voting		US\$ 0.10	Unfranked
Previous corresponding period			
Interim 2016:			
Class A – non-voting		US\$ 0.10	Unfranked
Class B – voting		US\$ 0.10	Unfranked
Final 2015:			
Class A – non-voting		US\$ 0.10	Unfranked
Class B – voting		US\$ 0.10	Unfranked

(1) The interim dividend, which has been declared and will be unfranked, is payable on 19 April 2017, with a record date for determining dividend entitlements of 15 March 2017. The interim dividend has not been provided for in the Consolidated Financial Statements as it was not declared by the Directors prior to 31 December 2016.

Net tangible asset backing per share was US\$8.84 and US\$11.57 as of 31 December 2016 and 2015, respectively, and is based on asset values disclosed in the Consolidated Balance Sheets.

Commentary on these results is contained in the attached Form 10-Q for the period ended 31 December 2016.

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **FORM 10-Q**

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2016

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_

Commission file number 001-35769

News Corp

# **NEWS CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 46-2950970 (I.R.S. Employer Identification No.)

1211 Avenue of the Americas, New York, New York (Address of Principal Executive Offices) 10036 (Zip Code)

Registrant's telephone number, including area code (212) 416-3400

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\square$ 

G 11

Non-accelerated filer

Smaller reporting company

Accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🖂

As of February 3, 2017, 381,860,792 shares of Class A Common Stock and 199,630,240 shares of Class B Common Stock were outstanding.

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## CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; millions, except per share amounts)

		For the three months ended December 31,		ended		enc	For the six months ended December 31,	
	Notes	2016	2015	2016	2015			
Revenues:								
Advertising		\$ 748	\$ 816	\$ 1,418	\$ 1,551			
Circulation and subscription		595	621	1,216	1,260			
Consumer		450	429	824	821			
Real estate		185	160	357	305			
Other		138	135	266	238			
Total Revenues		2,116	2,161	4,081	4,175			
Operating expenses		(1,126)	(1,193)	(2,283)	(2,392)			
Selling, general and administrative		(665)	(688)	(1,343)	(1,338)			
Depreciation and amortization		(120)	(123)	(240)	(244)			
Impairment and restructuring charges	4	(356)	(22)	(376)	(39)			
Equity (losses) earnings of affiliates	5	(238)	15	(253)	23			
Interest, net		15	11	22	23			
Other, net	14	123	(6)	140	(1)			
(Loss) income from continuing operations before income tax benefit								
(expense)		(251)	155	(252)	207			
Income tax benefit (expense)	12	32	(49)	33	42			
(Loss) income from continuing operations		(219)	106	(219)	249			
(Loss) income from discontinued operations, net of tax	3		(24)		22			
Net (loss) income		(219)	82	(219)	271			
Less: Net income attributable to noncontrolling interests		(70)	(19)	(85)	(33)			
Net (loss) income attributable to News Corporation stockholders		\$ (289)	\$ 63	\$ (304)	\$ 238			
Basic and diluted (loss) earnings per share:								
(Loss) income from continuing operations available to News								
Corporation stockholders per share		\$ (0.50)	\$ 0.15	\$ (0.52)	\$ 0.37			
(Loss) income from discontinued operations available to News								
Corporation stockholders per share			(0.04)		0.04			
Net (loss) income available to News Corporation								
stockholders per share		<u>\$ (0.50</u> )	\$ 0.11	<u>\$ (0.52</u> )	\$ 0.41			

The accompanying notes are an integral part of these unaudited consolidated financial statements.

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(Unaudited; millions)

	For the three end Decemb	ed	For the six months ended December 31,	
	2016	2015	2016	2015
Net (loss) income	\$ (219)	\$ 82	\$ (219)	\$ 271
Other comprehensive (loss) income:				
Foreign currency translation adjustments	(347)	89	(291)	(356)
Unrealized holding gains (losses) on securities, net <sup>(a)</sup>	7	9	(19)	(16)
Benefit plan adjustments, net <sup>(b)</sup>	20	10	31	25
Share of other comprehensive income (loss) from equity affiliates, net <sup>(c)</sup>	9	(3)	11	2
Other comprehensive (loss) income	(311)	105	(268)	(345)
Comprehensive (loss) income	(530)	187	(487)	(74)
Less: Net income attributable to noncontrolling interests	(70)	(19)	(85)	(33)
Less: Other comprehensive loss (income) attributable to noncontrolling				
interests	9	(3)	7	4
Comprehensive (loss) income attributable to News Corporation stockholders	\$ (591)	\$ 165	\$ (565)	\$ (103)

(a) Net of income tax expense (benefit) of \$2 million and \$5 million for the three months ended December 31, 2016 and 2015, respectively, and income tax (benefit) expense of (\$8) million and (\$7) million for the six months ended December 31, 2016 and 2015, respectively.

(b) Net of income tax expense of \$5 million and \$2 million for the three months ended December 31, 2016 and 2015, respectively, and income tax expense of \$8 million and \$6 million for the six months ended December 31, 2016 and 2015, respectively.

(c) Net of income tax expense (benefit) of \$4 million and (\$1) million for the three months ended December 31, 2016 and 2015, respectively, and income tax expense of \$5 million and \$1 million for the six months ended December 31, 2016 and 2015, respectively.

The accompanying notes are an integral part of these unaudited consolidated financial statements.



#### CONSOLIDATED BALANCE SHEETS

(Millions, except share and per share amounts)

	Notes	As of December 31, 2016 (unaudited)		As of <u>June 30, 2016</u> (audited)	
Assets:			,	, i	, i i
Current assets:					
Cash and cash equivalents		\$	1,564	\$	1,832
Restricted cash					315
Receivables, net	14		1,528		1,229
Other current assets	14		499		513
Total current assets			3,591		3,889
Non-current assets:					
Investments	5		1,932		2,270
Property, plant and equipment, net			1,981		2,405
Intangible assets, net			2,298		2,207
Goodwill			3,791		3,714
Deferred income tax assets			549		602
Other non-current assets	14		385		396
Total assets		\$	14,527	\$	15,483
Liabilities and Equity:					
Current liabilities:					
Accounts payable		\$	240	\$	217
Accrued expenses			1,121		1,371
Deferred revenue			404		388
Other current liabilities	14		560		466
Total current liabilities			2,325		2,442
Non-current liabilities:					
Borrowings	6		268		369
Retirement benefit obligations	11		315		350
Deferred income tax liabilities			40		171
Other non-current liabilities			331		349
Commitments and contingencies	10				
Redeemable preferred stock			20		20
Class A common stock <sup>(a)</sup>			4		4
Class B common stock <sup>(b)</sup>			2		2
Additional paid-in capital			12,451		12,434
Retained earnings			(213)		150
Accumulated other comprehensive loss			(1,289)		(1,026)
Total News Corporation stockholders' equity			10,955		11,564
Noncontrolling interests			273	_	218
Total equity	7		11,228		11,782
Total liabilities and equity		\$	14,527	\$	15,483

(a) Class A common stock, \$0.01 par value per share ("Class A Common Stock"), 1,500,000,000 shares authorized, 381,774,810 and 380,490,770 shares issued and outstanding, net of 27,368,413 treasury shares at par, at December 31, 2016 and June 30, 2016, respectively.

(b) Class B common stock, \$0.01 par value per share ("Class B Common Stock"), 750,000,000 shares authorized, 199,630,240 shares issued and outstanding, net of 78,430,424 treasury shares at par, at December 31, 2016 and June 30, 2016, respectively.

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited; millions)

			nonths ended ber 31,
	Notes	2016	2015
Operating activities:			
Net (loss) income		\$ (219)	\$ 271
Less: Income from discontinued operations, net of tax			22
(Loss) income from continuing operations		(219)	249
Adjustments to reconcile (loss) income from continuing operations to cash provided by			
operating activities:			
Depreciation and amortization		240	244
Equity losses (earnings) of affiliates	5	253	(23)
Cash distributions received from affiliates			30
Impairment charges	4	310	—
Other, net	14	(140)	1
Deferred income taxes and taxes payable	12	(102)	(98)
Change in operating assets and liabilities, net of acquisitions:			
Receivables and other assets		(131)	(97)
Inventories, net		(9)	72
Accounts payable and other liabilities		52	(32)
NAM Group settlement		(250)	
Net cash provided by operating activities from continuing operations		4	346
Investing activities:			
Capital expenditures		(108)	(120)
Changes in restricted cash for Wireless Group acquisition		315	
Acquisitions, net of cash acquired		(342)	(101)
Investments in equity affiliates and other		(39)	(36)
Proceeds from dispositions		59	2
Other, net		(3)	5
Net cash used in investing activities from continuing operations		(118)	(250)
Financing activities:			
Repayment of borrowings acquired in Wireless Group acquisition		(23)	
Repurchase of shares		( - ) 	(18)
Dividends paid		(77)	(74)
Other, net		(21)	(7)
Net cash used in financing activities from continuing operations		(121)	(99)
Net decrease in cash and cash equivalents from continuing operations		(235)	(3)
Net decrease in cash and cash equivalents from discontinued operations		(255)	(40)
Cash and cash equivalents, beginning of period		1,832	1,951
Exchange movement on opening cash balance		(30)	(25)
Cash and cash equivalents, end of period		\$ 1,564	\$ 1,883
Cash and Cash equivalents, end of period		φ <u>1,304</u>	<u>ه 1,005</u>

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## NOTE 1. DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

News Corporation (together with its subsidiaries, "News Corporation," "News Corp," the "Company," "we," or "us") is a global diversified media and information services company comprised of businesses across a range of media, including: news and information services, book publishing, digital real estate services, cable network programming in Australia and pay-TV distribution in Australia.

During the first quarter of fiscal 2016, management approved a plan to dispose of the Company's digital education business. As a result of the plan and the discontinuation of further significant business activities in the Digital Education segment, the assets and liabilities of this segment were classified as held for sale and the results of operations have been classified as discontinued operations for all periods presented. Unless indicated otherwise, the information in the notes to the Consolidated Financial Statements relates to the Company's continuing operations. (See Note 3—Discontinued Operations).

#### **Basis of Presentation**

The accompanying unaudited consolidated financial statements of the Company, which are referred to herein as the "Consolidated Financial Statements," have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of management, all adjustments consisting only of normal recurring adjustments necessary for a fair presentation have been reflected in these Consolidated Financial Statements. Operating results for the interim period presented are not necessarily indicative of the results that may be expected for the fiscal year ending June 30, 2017. The preparation of the Company's Consolidated Financial Statements and accompanying disclosures. Actual results could differ from those estimates.

Intercompany transactions and balances have been eliminated. Equity investments in which the Company exercises significant influence but does not exercise control and is not the primary beneficiary are accounted for using the equity method. Investments in which the Company is not able to exercise significant influence over the investee are designated as available-for-sale if readily determinable fair values are available. If an investment's fair value is not readily determinable, the Company accounts for its investment under the cost method.

The consolidated statements of operations are referred to herein as the "Statements of Operations." The consolidated balance sheets are referred to herein as the "Balance Sheets." The consolidated statements of cash flows are referred to herein as the "Statements of Cash Flows."

The accompanying Consolidated Financial Statements and notes thereto should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2016 as filed with the Securities and Exchange Commission ("SEC") on August 12, 2016 (the "2016 Form 10-K").

Certain reclassifications have been made to the prior period consolidated financial statements to conform to the current year presentation. Specifically, the Company reclassified its listing revenues generated primarily from agents, brokers and developers from advertising revenue to real estate revenue for all periods presented to better reflect the Company's revenue mix and how management reviews the performance of the Digital Real Estate Services segment.

The Company's fiscal year ends on the Sunday closest to June 30. Fiscal 2017 and fiscal 2016 include 52 and 53 weeks, respectively. All references to the three months ended December 31, 2016 and 2015 relate to the three

months ended January 1, 2017 and December 27, 2015, respectively. For convenience purposes, the Company continues to date its consolidated financial statements as of December 31.

#### Recently issued accounting pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers (Topic 606)" ("ASU 2014-09"). ASU 2014-09 removes inconsistencies and differences in existing revenue requirements between GAAP and International Financial Reporting Standards ("IFRS") and requires a company to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. Once effective, ASU 2014-09 can be applied retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initial adoption recognized at the date of initial application. In March 2016, the FASB issued ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)" ("ASU 2016-08"). The amendments in ASU 2016-08 clarify the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued ASU 2016-10, "Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing" ("ASU 2016-10"). The amendments in ASU 2016-10 clarify aspects relating to the identification of performance obligations and improve the operability and understandability of the licensing implementation guidance. In May 2016, the FASB issued ASU 2016-12, "Update 2016-12-Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients" ("ASU 2016-12"). The amendments in ASU 2016-12 address certain issues identified on assessing collectability, presentation of sales taxes, noncash consideration, and completed contracts and contract modifications at transition. The effective date for all ASUs noted above is annual and interim reporting periods beginning July 1, 2018. The Company is currently evaluating the impact these ASUs will have on its consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities" ("ASU 2016-01"). The amendments in ASU 2016-01 address certain aspects of recognition, measurement, presentation and disclosure of financial instruments. ASU 2016-01 is effective for the Company for annual and interim reporting periods beginning July 1, 2018. The Company is currently evaluating the impact ASU 2016-01 will have on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)" ("ASU 2016-02"). The amendments in ASU 2016-02 address certain aspects in lease accounting, with the most significant impact for lessees. The amendments in ASU 2016-02 require lessees to recognize all leases on the balance sheet by recording a right-of-use asset and a lease liability, and lessor accounting has been updated to align with the new requirements for lessees. The new standard also provides changes to the existing sale-leaseback guidance. ASU 2016-02 is effective for the Company for annual and interim reporting periods beginning July 1, 2019. The Company is currently evaluating the impact ASU 2016-02 will have on its consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting" ("ASU 2016-09"). The amendments in ASU 2016-09 address several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for the Company for annual and interim reporting periods beginning July 1, 2017. The Company is currently evaluating the impact ASU 2016-09 will have on its consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" ("ASU 2016-13"). The amendments in ASU 2016-13 require a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. ASU 2016-13 is effective for the Company for annual and interim reporting periods beginning July 1, 2020. The Company is currently evaluating the impact ASU 2016-13 will have on its consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force)" ("ASU 2016-15"). The amendments in ASU 2016-15 address eight specific cash flow issues with the objective of reducing the existing diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows under Topic 230, Statement of Cash Flows, and other Topics. ASU 2016-15 is effective for the Company for annual and interim reporting periods beginning July 1, 2018. The Company is currently evaluating the impact ASU 2016-15 will have on its consolidated financial statements.

In October 2016, the FASB issued ASU 2016-16, "Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory" ("ASU 2016-16"). The amendments in ASU 2016-16 require an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The amendments in ASU 2016-16 eliminate the exception for an intra-entity transfer of an asset other than inventory. ASU 2016-16 is effective for the Company for annual and interim reporting periods beginning July 1, 2018. The Company is currently evaluating the impact ASU 2016-16 will have on its consolidated financial statements.

In October 2016, the FASB issued ASU 2016-17, "Consolidation (Topic 810): Interests Held through Related Parties That Are under Common Control" ("ASU 2016-17"). The amendments in ASU 2016-17 require that in determining whether a reporting entity satisfies the condition of a primary beneficiary that it is the single decision maker of a variable interest entity ("VIE"), a reporting entity should include all of its direct variable interests in a VIE and, on a proportionate basis, its indirect variable interests in a VIE held through related parties, including related parties that are under common control with the reporting entity. If, after performing that assessment, a reporting entity that is the single decision maker of a VIE concludes that it does not have the characteristics of a primary beneficiary, the amendments continue to require that reporting entity to evaluate whether it and one or more of its related parties under common control, as a group, have the characteristics of a primary beneficiary, then the party within the related parties that are under common control, as a group, have the characteristics of a primary beneficiary, then the party within the related party group that is most closely associated with the VIE is the primary beneficiary. ASU 2016-17 is effective for the Company for annual and interim reporting periods beginning July 1, 2017. The Company is currently evaluating the impact ASU 2016-17 will have on its consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash (a consensus of the FASB Emerging Issues Task Force)" ("ASU 2016-18"). The amendments in ASU 2016-18 require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-18 is effective for the Company for annual and interim reporting periods beginning July 1, 2018. The Company is currently evaluating the impact ASU 2016-18 will have on its consolidated financial statements.

## NOTE 2. ACQUISITIONS, DISPOSALS AND OTHER TRANSACTIONS

#### Fiscal 2017

#### Wireless Group plc

In September 2016, the Company completed its acquisition of Wireless Group plc ("Wireless Group") for a purchase price of 315 pence per share in cash, or approximately £220 million (approximately \$285 million) in the aggregate, plus \$23 million of assumed debt which was repaid subsequent to closing. Wireless Group operates talkSPORT, the leading sports radio network in the U.K., and a portfolio of radio stations in the U.K. and Ireland. The acquisition broadens the Company's range of services in the U.K., Ireland and internationally, and the Company expects to closely align Wireless Group's operations with those of *The Sun* and *The Times*. The Company utilized the restricted cash which was specifically set aside at June 30, 2016 for purposes of funding the acquisition and therefore the Company has no restricted cash as of December 31, 2016.

The total transaction value for the Wireless Group acquisition is set forth below (in millions):

Cash paid for Wireless Group equity	\$285
Plus: Assumed debt	23
Total transaction value	\$308

Under the acquisition method of accounting, the total consideration is allocated to net tangible and intangible assets based upon the fair value as of the date of completion of the acquisition. The excess of the total consideration over the fair value of the net tangible and intangible assets acquired was recorded as goodwill. The allocation is as follows (in millions):

Assets acquired:	
Intangible assets	\$213
Goodwill	121
Net liabilities	(49)
Total net assets acquired	\$285

The acquired intangible assets primarily relate to broadcast licenses, which have a fair value of approximately \$178 million, tradenames, which have a fair value of approximately \$27 million, and customer relationships with a fair value of approximately \$8 million. The broadcast licenses and tradenames have indefinite lives and the customer relationship will be amortized over a weighted-average useful life of approximately 6 years. The values assigned to the acquired assets and liabilities are based on preliminary estimates of fair value available as of the date of this filing and may be adjusted upon completion of final valuations of certain assets and liabilities. Any changes in these fair values could potentially result in an adjustment to the goodwill recorded for this transaction. Wireless Group's results are included within the News and Information Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

#### Australian Regional Media

In December 2016, the Company acquired Australian Regional Media ("ARM") from APN News and Media Limited ("APN") for approximately \$30 million. ARM operates a portfolio of regional print assets and websites and extends the reach of the Australian newspaper business to new customers in new geographic regions. ARM is a subsidiary of News Corp Australia, and its results are included within the News and Information Services segment.

#### **REA Group European Business**

In December 2016, REA Group Limited ("REA Group"), in which the Company holds a 61.6% interest, sold its European business for approximately \$140 million (approximately  $\in$ 133 million) in cash which resulted in a pre-tax gain of \$120 million. The gain was recorded in Other, net for the three months ended December 31, 2016. The sale allows REA Group to focus on its core businesses in Australia and Asia. The cash from the sale was received in February 2017.

#### Fiscal 2016

#### Checkout 51 Mobile Apps ULC

In July 2015, the Company acquired Checkout 51 Mobile Apps ULC ("Checkout 51") for approximately \$13 million in cash at closing and approximately \$10 million in deferred cash consideration which was paid during fiscal 2016. Checkout 51 is a datadriven digital incentives company that provides News America Marketing with a leading receipt recognition mobile app which enables packaged goods companies and brands to reach consumers with highly personalized marketing campaigns. Checkout 51's results are included within the Company's News and Information Services segment.

#### Unruly Holdings Limited

On September 30, 2015, the Company acquired Unruly Holdings Limited ("Unruly") for approximately £60 million (approximately \$90 million) in cash and up to £56 million (approximately \$86 million) in future cash consideration related to payments primarily contingent upon the achievement of certain performance objectives. As a result of the acquisition, the Company recognized a liability of approximately \$40 million related to the contingent consideration. The fair value of the contingent consideration was estimated by applying a probability-weighted income approach. In accordance with Accounting Standards Codification ("ASC") 350, "Intangibles—Goodwill and Other" ("ASC 350"), \$43 million of the purchase price has been allocated to acquired technology with a weighted-average useful life of 7 years, \$21 million has been allocated to customer relationships and tradenames with a weighted-average useful life of 6 years and \$68 million has been allocated to goodwill. Unruly is a leading global video distribution platform that is focused on delivering branded video advertising across websites and mobile devices. Unruly's results of operations are included within the News and Information Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

#### DIAKRIT International Limited

In February 2016, the Company acquired a 92% interest in DIAKRIT International Limited ("DIAKRIT") for approximately \$40 million in cash. The Company also has the option to purchase, and the minority shareholders have the option to sell to the Company, the remaining 8% in two tranches over the next six years at fair value. DIAKRIT is a digital visualization solutions company that helps homeowners see the potential in their future living environment with digital visualization solutions that enable them to plan, furnish and decorate their dream home, while also helping agents and developers generate more buyer inquiries and accelerate their property sale processes. DIAKRIT's results are included within the Digital Real Estate Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

#### iProperty Group Limited

In February 2016, REA Group increased its investment in iProperty Group Limited ("iProperty") from 22.7% to approximately 86.9% for A\$482 million in cash (approximately \$340 million). The remaining 13.1% not currently owned will become mandatorily redeemable during fiscal 2018. As a result, the Company recognized a



liability of approximately \$76 million, which reflected the present value of the amount expected to be paid for the remaining interest based on the formula specified in the acquisition agreement. The acquisition was funded primarily with the proceeds from borrowings under an unsecured syndicated revolving loan facility (the "REA Facility"). (Refer to Note 6—Borrowings). The acquisition of iProperty extends REA Group's market leading business in Australia to attractive markets throughout Southeast Asia. iProperty is a subsidiary of REA Group, and its results are included within the Digital Real Estate Services segment.

In accordance with ASC 805 "Business Combinations," REA Group recognized a gain of \$29 million resulting from the revaluation of its previously held equity interest in iProperty in Other, net in the Statement of Operations for the fiscal year ended June 30, 2016. The total fair value of iProperty at the acquisition date is set forth below (in millions):

76
76 16
20 36
36

Under the acquisition method of accounting, the total consideration is allocated to net tangible and intangible assets based upon the fair value as of the date of completion of the acquisition. The excess of the total consideration over the fair value of the net tangible and intangible assets acquired was recorded as goodwill. The allocation is as follows (in millions):

Assets acquired:	
Goodwill	\$498
Intangible assets	72
Net liabilities	(34)
Total net assets acquired	<u>\$536</u>

The acquired intangible assets primarily relate to tradenames which have an indefinite life.

#### Flatmates.com.au Pty Ltd

In May 2016, REA Group acquired Flatmates.com.au Pty Ltd ("Flatmates") for \$19 million in cash at closing and up to \$15 million in future cash consideration related to payments contingent upon the achievement of certain performance objectives. Flatmates operates the Flatmates.com.au website, which is a market leading share accommodation site in Australia. The acquisition enhances REA Group's Australian product offering by extending its reach into the quickly growing share accommodation business. Flatmates is a subsidiary of REA Group, and its results are included within the Digital Real Estate Services segment.

## NOTE 3. DISCONTINUED OPERATIONS

During the first quarter of fiscal 2016, management approved a plan to dispose of the Company's digital education business. As a result of the plan and the discontinuation of further significant business activities in the Digital Education segment, the assets and liabilities of this segment were classified as held for sale and the results of operations have been classified as discontinued operations for all periods presented in accordance with ASC 205-20, "Discontinued Operations."

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In the first quarter of fiscal 2016, the Company recognized a pre-tax non-cash impairment charge of \$76 million reflecting a write down of the digital education business to its fair value less costs to sell. In addition, the Company recognized a tax benefit of \$144 million upon reclassification of the Digital Education segment to discontinued operations. These amounts are included in Loss before income tax benefit and Income tax benefit, respectively, in the table below for the six months ended December 31, 2015.

On September 30, 2015, the Company sold the Amplify Insight and Amplify Learning businesses. Included within Loss before income tax benefit for the three and six months ended December 31, 2015 was approximately \$17 million in severance and lease termination costs which were incurred in conjunction with the sale.

The following table summarizes the results of operations from the discontinued segment:

	For the three months ended December 31,			the six months d December 31,
	2016	2015	2016	2015
		(	in millions)	
Revenues	\$ —	- \$	1 \$ —	\$ 27
Loss before income tax benefit		- (2	.9) —	(151)
Income tax benefit		-	5 —	173
(Loss) income from discontinued operations, net of tax	\$	- \$ (2	<u>\$</u>	\$ 22

The following table summarizes the cash flows from discontinued operations:

	For the six month December 3	
	2016	2015
	(in millions	)
Net cash used in operating activities	\$ (3)	\$ (59)
Net cash used in investing activities		19
Net cash used in financing activities		
Net decrease in cash and cash equivalents	<u>\$ (3</u> )	\$ (40)

Liabilities held for sale related to discontinued operations as of December 31, 2016 and June 30, 2016 are included in Other current liabilities in the Balance Sheets as follows:

	As December		June 3	s of 0, 2016
Current assets	\$	1	\$	1
Non-current assets				
Total assets	\$	1	\$	1
Current liabilities		5		7
Non-current liabilities				
Total liabilities	\$	5	\$	7
Net liabilities held for sale	\$	(4)	\$	(6)

## NOTE 4. IMPAIRMENT AND RESTRUCTURING CHARGES

#### Fiscal 2017

During the three and six months ended December 31, 2016, the Company recorded restructuring charges of \$47 million and \$67 million, respectively, of which \$47 million and \$66 million, respectively, related to the News and Information Services segment. The restructuring charges recorded in fiscal 2017 were for employee termination benefits. Additionally, in connection with a reorganization at Dow Jones, the Company expects to incur approximately \$30 to \$40 million in restructuring charges during the remainder of fiscal 2017. The reorganization is expected to reduce the Company's costs by approximately \$100 million on an annualized basis by the end of fiscal 2018.

During the three months ended December 31, 2016, the Company recognized a non-cash impairment charge of approximately \$310 million primarily related to the write-down of fixed assets at the Australian newspapers. The write-down was a result of the impact of adverse trends on the future expected performance of the Australian newspapers, where revenue declines from continued weakness in the print advertising market accelerated during the quarter. The write-down is comprised of approximately \$149 million related to printing presses and print-related equipment, \$77 million related to facilities, \$66 million related to capitalized software and \$18 million related to tradenames. The remaining carrying value of the News Corp Australia long-lived assets is approximately \$420 million, which consists primarily of approximately \$375 million of fixed assets and \$30 million of intangible assets. Significant unobservable inputs utilized in the income approach valuation method were a discount rate of 11.5% and assumed no long-term growth rate.

The Company continually evaluates whether current factors or indicators require the performance of an interim impairment assessment of goodwill, long-lived assets and investments. The valuation of goodwill and long-lived assets requires assumptions and estimates of many factors, including revenue and market growth, operating cash flows, market multiples and discount rates. In the quarter ended December 31, 2016, the Company revised its future outlook for a reporting unit within the News and Information Services segment due to the acceleration of declines in the global print advertising markets during the first half of fiscal 2017. As a result, the Company determined that this reporting unit has goodwill and indefinite-lived intangible assets that are considered to be at risk for future impairment because the fair value of the reporting unit exceeded its carrying value by less than 5% as of December 31, 2016. Significant unobservable inputs utilized in the income approach valuation method for this reporting unit and the related indefinite-lived intangible assets were discount rates (ranging from 9.0%-10.0%), long-term growth rates (ranging from 1.6%-3.0%) and royalty rates (ranging from 1.5%-2.5%). Significant unobservable inputs utilized in the market approach valuation method were EBITDA multiples from guideline public companies operating in similar industries and a control premium of 10%. Any decrease in the discount rate or projected cash flows terminal growth rate would have resulted in this reporting unit failing step one of the goodwill impairment analysis, and would have required the completion of step two of the goodwill impairment analysis. Including those reporting units disclosed in the 2016 Form 10-K, the News and Information Services and Cable Network Programming segments have reporting units with goodwill and indefinite-lived intangible assets of approximately \$2.4 billion at December 31, 2016 that are at risk for future impairment, of which \$1.9 billion related to the News and Information Services segment and \$0.5 billion related to the Cable Network Programming segment.

## Fiscal 2016

During the three and six months ended December 31, 2015, the Company recorded restructuring charges of \$22 million and \$39 million, respectively, of which \$20 million and \$32 million, respectively, related to the News and Information Services segment. The restructuring charges recorded in fiscal 2016 were primarily for employee termination benefits.

Changes in restructuring program liabilities were as follows:

						For the t	hree months	ended I	December 3	31,				
				201	.6			2015						
	emp term	e time bloyee ination hefits	rel	cility ated osts	Othe	r costs	Total (in mil	emp termi ber	e time loyee ination lefits	rela	ility ated sts	Othe	er costs	<u>Total</u>
Balance, beginning of period	\$	30	\$	5	\$	6	\$ 41	\$	34	\$	5	\$	6	\$ 45
Additions		47				—	47		21		1		—	22
Payments		(36)					(36)		(28)	-			—	(28)
Other		<u> </u>		_			<u> </u>		<u> </u>	-				<u> </u>
Balance, end of period	\$	41	\$	5	\$	6	\$ 52	\$	27	\$	6	\$	6	\$ 39

		For the six months ended December 31,												
				201	6			2015						
	emj term	e time oloyee ination nefits	Faci rela cos	teď	Othe	er costs	<u>Total</u> (in mi	emp term ber	e time bloyee ination hefits		ility 1ted sts	Othe	r costs	<u>Total</u>
Balance, beginning of period	\$	33	\$	5	\$	6	\$ 44	\$	47	\$	5	\$	6	\$ 58
Additions		67	-				67		38		1			39
Payments		(58)	_				(58)		(54)	-				(54)
Other		(1)					(1)		(4)	-				(4)
Balance, end of period	\$	41	\$	5	\$	6	\$ 52	\$	27	\$	6	\$	6	\$ 39

As of December 31, 2016, restructuring liabilities of approximately \$42 million were included in the Balance Sheet in Other current liabilities and \$10 million were included in Other non-current liabilities.

### NOTE 5. INVESTMENTS

The Company's investments were comprised of the following:

	Ownership Percentage as of December 31, 2016	Dec	As of ember 31, <u>2016</u> (in milli	As of June 30, <u>2016</u> ons)	
Equity method investments:					
Foxtel <sup>(a)</sup>	50%	\$	1,162	\$1,437	
Other equity method investments	various		105	101	
Loan receivable from Foxtel <sup>(b)</sup>	N/A		325	338	
Available-for-sale securities <sup>(c)</sup>	various		126	189	
Cost method investments <sup>(d)</sup>	various		214	205	
Total Investments		\$	1,932	\$2,270	

<sup>(a)</sup> During the three months ended December 31, 2016, the Company recognized a \$227 million non-cash write-down of the carrying value of its investment in Foxtel to fair value. As a result of Foxtel's

performance in the first half of fiscal 2017 and the competitive operating environment in the Australian pay-TV market, the Company revised its future outlook for the business, which resulted in a reduction in expected future cash flows. Based on the revised projections, the Company determined that the fair value of its investment in Foxtel declined below its \$1.4 billion carrying value, which includes the gain recognized in connection with the acquisition of Consolidated Media Holdings Ltd. ("CMH"). Significant unobservable inputs utilized in the income approach valuation method were a discount rate of 9.0% and a long-term growth rate of 2.5%. Significant unobservable inputs utilized in the market approach valuation methods were EBITDA multiples from guideline public companies operating in similar industries and a control premium of 10%.

In November 2012, the Company acquired CMH, a media investment company that operates in Australia. CMH owned a 25% interest in Foxtel through its 50% interest in FOX SPORTS Australia. The CMH acquisition was accounted for in accordance with ASC 805 "Business Combinations" which requires an acquirer to remeasure its previously held equity interest in an acquiree at its acquisition date fair value and recognize the resulting gain or loss in earnings. The carrying amount of the Company's previously held equity interest in FOX SPORTS Australia, through which the Company held its indirect 25% interest in Foxtel, was revalued to fair value as of the acquisition date, resulting in a step-up and non-cash gain of approximately \$1.3 billion for the fiscal year ended June 30, 2013, of which \$0.9 billion related to Foxtel.

Following the write-down, the carrying value of the Foxtel investment was approximately \$1.2 billion at December 31, 2016. Any significant shortfall of the expected future cash flows of Foxtel could result in additional write-downs for which non-cash charges would be required.

- (b) In May 2012, Foxtel purchased Austar United Communications Ltd. The transaction was funded by Foxtel bank debt and pro rata capital contributions made by Foxtel shareholders in the form of subordinated shareholder notes based on their respective ownership interests. The Company's share of the subordinated shareholder notes was approximately A\$451 million (\$325 million and \$338 million as of December 31, 2016 and June 30, 2016, respectively). The subordinated shareholder notes can be repaid beginning in July 2022 provided that Foxtel's senior debt has been repaid. The subordinated shareholder notes have a maturity date of July 15, 2027, with interest payable on June 30 each year and at maturity. On June 22, 2016, Foxtel and Foxtel's shareholders agreed to modify the terms of the loan receivable to reduce the interest rate from 12% to 10.5%, to more closely align with current market rates. Upon maturity, the principal advanced will be repayable.
- (c) Available-for-sale securities primarily include the Company's investments in APN and The Rubicon Project, Inc. During fiscal 2016, the Company participated in an entitlement offer to maintain its 14.99% interest in APN for \$20 million. During the three months ended December 31, 2016, the Company participated in an entitlement offer for \$21 million and its interest was diluted from 14.99% to 13.23%. APN operates a portfolio of Australian radio and outdoor media assets.
- <sup>(d)</sup> Cost method investments primarily include the Company's investment in SEEKAsia Limited and certain investments in China.

The Company measures the fair market values of available-for-sale investments as Level 1 financial instruments under ASC 820, "Fair Value Measurement," as such investments have quoted prices in active markets. The cost basis, unrealized gains, unrealized losses and fair market value of available-for-sale investments are set forth below:

	As of December 31, 2016			s of e 30, )16
	_	(in million	ns)	
Cost basis of available-for-sale investments	\$	125	\$	155
Accumulated gross unrealized gain		1		34
Accumulated gross unrealized loss				
Fair value of available-for-sale investments	\$	126	\$	189
Net deferred tax (asset) liability	\$		\$	13

### Equity (Losses) Earnings of Affiliates

The Company's share of the (losses) earnings of its equity affiliates was as follows:

	For the three months ended December 31,				For the six months ended December 31,			
	2016			2015		2016	20	
	(in millions)			(in millions)				
Foxtel <sup>(a)</sup>	\$	(233)	\$	13	\$	(244)	\$	22
Other equity affiliates, net		(5)		2		(9)		1
Total Equity (losses) earnings of affiliates	\$	(238)	\$	15	\$	(253)	\$	23

(a) During the three months ended December 31, 2016, the Company recognized a \$227 million non-cash write-down of the carrying value of its investment in Foxtel to fair value. The write-down is reflected in Equity (losses) earnings of affiliates in the Statements of Operations for the three and six months ended December 31, 2016. Refer to the discussion above for further details.

Additionally, in accordance with ASC 350, the Company amortized \$18 million and \$37 million, respectively, related to excess cost over the Company's proportionate share of its investment's underlying net assets allocated to finite-lived intangible assets during the three and six months ended December 31, 2016, respectively, and \$13 million and \$25 million in the corresponding periods of fiscal 2016, respectively. Such amortization is reflected in Equity (losses) earnings of affiliates in the Statements of Operations. The increase in amortization expense recognized by the Company in the current year period was offset by a corresponding decrease in amortization expense recognized by Foxtel as certain intangible assets were fully amortized in fiscal 2016.

Summarized financial information for Foxtel, presented in accordance with U.S. GAAP, was as follows:

	For the six m Decem	
	2016	2015
	(in mil	llions)
Revenues	\$ 1,220	\$ 1,185
Operating income <sup>(a)</sup>	184	184
Net income	40	94

(a) Includes Depreciation and amortization of \$103 million and \$111 million for the six months ended December 31, 2016 and 2015, respectively. Operating income before depreciation and amortization was \$287 million and \$295 million for the six months ended December 31, 2016 and 2015, respectively.

For the six months ended December 31, 2016, Foxtel's revenues increased \$35 million, or 3%, as a result of the positive impact of foreign currency fluctuations as revenues decreased modestly in local currency. Operating income was flat primarily due to the positive impact of foreign currency fluctuations and lower depreciation and amortization expense, which offset the lower revenues in local currency and planned increases in programming spend. Net income decreased mainly due to losses associated with Presto of \$26 million, primarily resulting from Foxtel management's decision to cease Presto operations in January 2017, and \$22 million in losses associated with the change in the fair value of Foxtel's investment in Ten Network Holdings.

During the first quarter of fiscal 2017, Foxtel was deemed to have significant influence over its investment in Ten Network Holdings. As a result, Foxtel is required to treat this as an equity method investment. Foxtel has elected the fair value option under ASC 825, Financial Instruments, and will adjust the carrying value of the Ten Network Holdings investment to fair value each reporting period. This adjustment will be recorded as a component of Foxtel's net income.

### **NOTE 6. BORROWINGS**

The Company's total borrowings consist of the following:

	As of December 31, 2016		
	(in millio	ns)	
Facility due December 2017	\$ 86	\$	90
Facility due December 2018	86		90
Facility due December 2019	172		179
Other obligations	 11		13
Total debt	355		372
Less: Current portion <sup>(a)</sup>	 (87)		(3)
Total long-term debt	\$ 268	\$	369

(a) The current portion of long term debt is included in Other current liabilities. See Note 14—Additional Financial Information.

#### REA Group Unsecured Revolving Loan Facility

REA Group entered into a A\$480 million unsecured syndicated revolving loan facility agreement in connection with the acquisition of iProperty. The REA Facility consists of three sub facilities of A\$120 million, A\$120 million and A\$240 million which become due in December 2017, December 2018 and December 2019, respectively. In February 2016, REA Group drew down the full A\$480 million (approximately \$340 million as of such date) available under the REA Facility, and the proceeds, less lenders' fees of \$1 million, were used to fund the iProperty acquisition. Borrowings under the REA Facility bear interest at a floating rate of the Australian BBSY plus a margin in the range of 0.85% and 1.45% depending on REA Group 's net leverage ratio. As of December 31, 2016, REA Group was paying a margin of between 0.90% and 1.10%. REA Group paid approximately \$2 million and \$5 million in interest for the three and six months ended December 31, 2016, respectively, at a weighted average interest rate of 2.7% and 2.8%, respectively. The REA Facility requires REA Group to maintain a net leverage ratio of not more than 3.25 to 1.0 and an interest coverage ratio of not less than 3.0 to 1.0. As of December 31, 2016, REA Group was in compliance with all of the applicable debt covenants.

#### Revolving Credit Facility

The Company's Credit Agreement (as amended, the "Credit Agreement") provides for an unsecured \$650 million revolving credit facility (the "Facility") that can be used for general corporate purposes. The Facility has a

sublimit of \$100 million available for issuances of letters of credit. Under the Credit Agreement, the Company may request increases in the amount of the Facility up to a maximum amount of \$900 million.

In October 2015, the Company entered into an amendment to the Credit Agreement (the "Amendment") which, among other things, extended the original term of the Facility by two years and lowered the commitment fee payable by the Company. As a result of the Amendment, the lenders' commitments now terminate on October 23, 2020, and any borrowings will be due at that time. The Company may request that the commitments be extended under certain circumstances as set forth in the Credit Agreement for up to two additional one-year periods.

The Credit Agreement contains customary affirmative and negative covenants and events of default, with customary exceptions, including limitations on the ability of the Company and its subsidiaries to engage in transactions with affiliates, incur liens, merge into or consolidate with any other entity, incur subsidiary debt or dispose of all or substantially all of its assets or all or substantially all of the stock of its subsidiaries. In addition, the Credit Agreement requires the Company to maintain an adjusted operating income leverage ratio of not more than 3.0 to 1.0 and an interest coverage ratio of not less than 3.0 to 1.0. If any of the events of default occur and are not cured within applicable grace periods or waived, any unpaid amounts under the Credit Agreement may be declared immediately due and payable. As of December 31, 2016, the Company was in compliance with all of the applicable debt covenants.

Interest on borrowings under the Facility is based on either (a) a Eurodollar Rate formula or (b) the Base Rate formula, each as set forth in the Credit Agreement. The applicable margin and the commitment fee are based on the pricing grid in the Credit Agreement, which varies based on the Company's adjusted operating income leverage ratio. As of December 31, 2016, the Company was paying a commitment fee of 0.225% on any undrawn balance and an applicable margin of 0.50% for a Base Rate borrowing and 1.50% for a Eurodollar Rate borrowing.

As of the date of this filing, the Company has not borrowed any funds under the Facility.

### NOTE 7. EQUITY

The following table summarizes changes in equity:

	For the six months ended December 31,										
			20	16							
		News Corporation stockholders		ntrolling erests	Total <u>Equity</u> (in mi	News Corporation <u>stockholders</u> illions)		Noncontrolling Interests		Total Equity	
Balance, beginning of period	\$	11,564	\$	218	\$11,782	\$	11,945	\$	171	\$12,116	
Net (loss) income		(304)		85	(219)		238		33	271	
Other comprehensive loss		(261)		(7)	(268)		(341)		(4)	(345)	
Dividends		(59)		(18)	(77)		(59)		(15)	(74)	
Stock repurchases				<u> </u>	<u> </u>		(16)			(16)	
Other		15		(5)	10		25		2	27	
Balance, end of period	\$	10,955	\$	273	\$11,228	\$	11,792	\$	187	\$11,979	

#### **Stock Repurchases**

In May 2013, the Company's Board of Directors (the "Board of Directors") authorized the Company to repurchase up to an aggregate of \$500 million of its Class A Common Stock. On May 10, 2015, the Company

announced it had begun repurchasing shares of Class A Common Stock under the stock repurchase program. No stock repurchases were made during the six months ended December 31, 2016. Through February 3, 2017, the Company repurchased approximately 5.2 million shares of Class A Common Stock for an aggregate cost of approximately \$71 million. The remaining authorized amount under the stock repurchase program as of February 3, 2017 was approximately \$429 million. All decisions regarding any future stock repurchases are at the sole discretion of a duly appointed committee of the Board of Directors and management. The committee's decisions regarding future stock repurchases will be evaluated from time to time in light of many factors, including the Company's financial condition, earnings, capital requirements and debt facility covenants, other contractual restrictions, as well as legal requirements, regulatory constraints, industry practice, market volatility and other factors that the committee may deem relevant. The stock repurchase authorization may be modified, extended, suspended or discontinued at any time by the Board of Directors and the Board of Directors cannot provide any assurances that any additional shares will be repurchased.

#### Dividends

In August 2016, the Board of Directors declared a semi-annual cash dividend of \$0.10 per share for Class A Common Stock and Class B Common Stock. This dividend was paid on October 19, 2016 to stockholders of record at the close of business on September 14, 2016. The following table summarizes the dividends declared per share on both the Company's Class A Common Stock and the Class B Common Stock:

		e six months ended becember 31,
	2016	2015
Cash dividend per share	\$ 0.10	\$ 0.10

The timing, declaration, amount and payment of future dividends to stockholders, if any, is within the discretion of the Board of Directors. The Board of Directors' decisions regarding the payment of future dividends will depend on many factors, including the Company's financial condition, earnings, capital requirements and debt facility covenants, other contractual restrictions, as well as legal requirements, regulatory constraints, industry practice, market volatility and other factors that the Board of Directors deems relevant.

## NOTE 8. EQUITY BASED COMPENSATION

Employees of the Company participate in the News Corporation 2013 Long-Term Incentive Plan (the "2013 LTIP") under which equity-based compensation, including stock options, performance stock units ("PSUs"), restricted stock awards, restricted stock units ("RSUs") and other types of awards can be granted. The Company has the ability to award up to 30 million shares of Class A Common Stock under the terms of the 2013 LTIP. Additionally, in connection with the acquisition of Move, Inc. ("Move"), the Company assumed Move's equity incentive plans and substantially all of the awards outstanding under such plans.

The Company recognized \$11 million and \$31 million of equity-based compensation expense for the three and six months ended December 31, 2016, respectively, and \$14 million and \$31 million for the corresponding periods of fiscal 2016, respectively.

#### **Performance Stock Units**

#### Fiscal 2017

During the three and six months ended December 31, 2016, the Company granted approximately 0.1 million and 5.3 million PSUs, respectively, including dividend equivalents, at target, of which approximately 0.1 million and

3.9 million, respectively, will be settled in Class A Common Stock, assuming performance conditions are met, with the remaining, having been granted to executive directors and to employees in certain foreign locations, being settled in cash. Cash settled awards are marked-to-market each reporting period.

During the six months ended December 31, 2016, approximately 2.8 million PSUs vested, of which approximately 1.8 million were settled in shares of Class A Common Stock before statutory tax withholdings. The remaining 1.0 million PSUs that vested during the six months ended December 31, 2016 were settled in cash for approximately \$13.1 million before statutory tax withholdings.

#### Fiscal 2016

During the three and six months ended December 31, 2015, the Company granted approximately 0.3 million and 4.0 million PSUs, respectively, at target, of which approximately 0.3 million and 2.9 million, respectively, will be settled in Class A Common Stock, assuming performance conditions are met, with the remaining, having been granted to executive directors and to employees in certain foreign locations, being settled in cash. Cash settled awards are marked-to-market each reporting period.

During the six months ended December 31, 2015, approximately 1.2 million PSUs vested, of which approximately 1.0 million were settled in shares of Class A Common Stock before statutory tax withholdings. The remaining 0.2 million PSUs that vested during the six months ended December 31, 2015 were settled in cash for approximately \$3.3 million before statutory tax withholdings.

#### **Restricted Stock Units**

#### Fiscal 2017

During the six months ended December 31, 2016, approximately 0.1 million RSUs vested, all of which were settled in shares of Class A Common Stock.

#### Fiscal 2016

During the six months ended December 31, 2015, the Company granted approximately 0.2 million RSUs, all of which will be settled in Class A Common Stock.

During the six months ended December 31, 2015, approximately 0.1 million RSUs vested, all of which were settled in shares of Class A Common Stock.

#### NOTE 9. EARNINGS PER SHARE

The following tables set forth the computation of basic and diluted earnings per share under ASC 260, "Earnings per Share":

	For the thr ended Dec		For the six mont ended December		
	2016	2015	2016	2015	
		nillions, except p			
(Loss) income from continuing operations	\$ (219)	\$ 106	\$ (219)	\$ 249	
Less: Net income attributable to noncontrolling interests	(70)	(19)	(85)	(33)	
Less: Redeemable preferred stock dividends <sup>(a)</sup>	(1)	(1)	(1)	(1)	
(Loss) income from continuing operations available to News Corporation stockholders	(290)	86	(305)	215	
(Loss) income from discontinued operations, net of tax, available to News Corporation stockholders		(24)		22	
Net (loss) income available to News Corporation stockholders	<u>\$ (290)</u>	<u>\$ 62</u>	<u>\$ (305</u> )	<u>\$ 237</u>	
Weighted-average number of shares of common stock outstanding-basic	581.4	581.2	581.1	581.1	
Dilutive effect of equity awards <sup>(b)</sup>		1.5		1.6	
Weighted-average number of shares of common stock outstanding—diluted	581.4	582.7	581.1	582.7	
(Loss) income from continuing operations available to News Corporation stockholders per share—basic and diluted	\$ (0.50)	\$ 0.15	\$ (0.52)	\$ 0.37	
(Loss) income from discontinued operations available to News Corporation stockholders per share—basic and diluted	<u>\$                                    </u>	<u>\$ (0.04</u> )	<u>\$                                    </u>	\$ 0.04	
Net (loss) income available to News Corporation stockholders per share—basic and diluted	<u>\$ (0.50</u> )	<u>\$ 0.11</u>	<u>\$ (0.52</u> )	<u>\$ 0.41</u>	

(a) In connection with the Separation, as defined in Note 10, Twenty-First Century Fox, Inc. ("21st Century Fox") sold 4,000 shares of cumulative redeemable preferred stock with a par value of \$5,000 per share of a newly formed U.S. subsidiary of the Company. The preferred stock pays dividends at a rate of 9.5% per annum, payable quarterly. The preferred stock is callable by the Company at any time after the fifth year and is puttable at the option of the holder after 10 years.

(b) The dilutive impact of the Company's PSUs, RSUs and stock options has been excluded from the calculation of diluted (loss) earnings per share for the three and six months ended December 31, 2016 because their inclusion would have an antidilutive effect on the net loss per share.

### NOTE 10. COMMITMENTS AND CONTINGENCIES

#### **Commitments**

The Company has commitments under certain firm contractual arrangements ("firm commitments") to make future payments. These firm commitments secure the future rights to various assets and services to be used in the normal course of operations. The Company's commitments as of December 31, 2016 have not changed significantly from the disclosures included in the 2016 Form 10-K.

#### **Contingencies**

The Company routinely is involved in various legal proceedings, claims and governmental inspections or investigations, including those discussed below. The outcome of these matters and claims is subject to significant uncertainty, and the Company often cannot predict what the eventual outcome of pending matters will be or the timing of the ultimate resolution of these matters. Fees, expenses, fines, penalties, judgments or settlement costs which might be incurred by the Company in connection with the various proceedings could adversely affect its results of operations and financial condition.

The Company establishes an accrued liability for legal claims when it determines that a loss is both probable and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of any loss ultimately incurred in relation to matters for which an accrual has been established may be higher or lower than the amounts accrued for such matters. Legal fees associated with litigation and similar proceedings are expensed as incurred. Except as otherwise provided below, for the contingencies disclosed for which there is at least a reasonable possibility that a loss may be incurred, the Company was unable to estimate the amount of loss or range of loss. The Company recognizes gain contingencies when the gain becomes realized or realizable.

#### News America Marketing

#### In-Store Marketing and FSI Purchasers

On February 29, 2016, the parties agreed to settle the litigation in the U.S. District Court for the Southern District of New York in which The Dial Corporation, Henkel Consumer Goods, Inc., H.J. Heinz Company, H.J. Heinz Company, L.P., Foster Poultry Farms, Smithfield Foods, Inc., HP Hood LLC and BEF Foods, Inc. alleged various claims under federal and state antitrust law against News Corporation, News America Incorporated ("NAI"), News America Marketing FSI L.L.C. ("NAM FSI") and News America Marketing In-Store Services L.L.C. ("NAM In-Store Services" and, together with News Corporation, NAI and NAM FSI, the "NAM Group"). Under the terms of the settlement, the NAM Group agreed, among other things, to pay the plaintiffs and their attorneys approximately \$250 million, and the parties agreed to dismiss the litigation with prejudice. As required under the settlement agreement, the NAM Group delivered the proposed settlement amount into escrow during the three months ended September 30, 2016, to be held pending District Court approval. On October 31, 2016, the District Court approved the settlement, and the settlement payment will be released to the plaintiffs and their attorneys. The NAM Group also settled related claims for approximately \$30 million in February 2016.

#### Valassis Communications, Inc.

On November 8, 2013, Valassis Communications, Inc. ("Valassis") initiated legal proceedings against certain of the Company's subsidiaries alleging violations of various antitrust laws. These proceedings are described in further detail below.

Valassis previously initiated an action against NAI, NAM FSI and NAM In-Store Services (collectively, the "NAM Parties"), captioned Valassis Communications, Inc. v. News America Incorporated, et al., No. 2:06-cv-10240 (E.D. Mich.) ("Valassis I"), alleging violations of federal antitrust laws, which was settled in February 2010. On November 8, 2013, Valassis filed a motion for expedited discovery in the previously settled case based on its belief that defendants had engaged in activities prohibited under an order issued by the U.S. District Court for the Eastern District of Michigan in connection with the parties' settlement, which motion was granted by the magistrate judge.

Valassis subsequently filed a Notice of Violation of the order issued by the District Court in Valassis I. The Notice contained allegations that were substantially similar to the allegations Valassis made in

Valassis II, described below, and sought treble damages, injunctive relief and attorneys' fees. The Notice also re-asserted claims of unlawful bundling and tying which the magistrate judge had previously recommended be dismissed from Valassis II on the grounds that such claims could only be brought before a panel of antitrust experts previously appointed in Valassis I (the "Antitrust Expert Panel"). On March 2, 2015, the NAM Parties filed a motion to refer the Notice to the Antitrust Expert Panel or, in the alternative, strike the Notice. The District Court granted the NAM Parties' motion in part on March 30, 2016 and ordered that the Notice be referred to the Antitrust Expert Panel. The District Court further ordered that the case be administratively closed and that it may be re-opened following proceedings before the Antitrust Expert Panel.

On November 8, 2013, Valassis also filed a new complaint in the U.S. District Court for the Eastern District of Michigan against the NAM Group alleging violations of federal and state antitrust laws and common law business torts ("Valassis II"). The complaint sought treble damages, injunctive relief and attorneys' fees and costs. On December 19, 2013, the NAM Group filed a motion to dismiss the newly filed complaint.

The District Court referred the NAM Group's motion to dismiss to the magistrate judge for determination, and on July 16, 2014, the magistrate judge recommended that the District Court grant the NAM Group's motion in part with respect to certain claims regarding alleged bundling and tying conduct and stay the remainder of the action. On March 30, 2016, the District Court adopted in part the magistrate judge's recommendation. The District Court ordered that Valassis's bundling and tying claims be dismissed without prejudice to Valassis's rights to pursue relief for those claims in Valassis I. The District Court sustained Valassis's objection to the stay of Valassis II, but further ordered that all remaining claims in the NAM Group's motion to dismiss be referred to the Antitrust Expert Panel. The District Court further ordered that the case be administratively closed and that it may be re-opened following proceedings before the Antitrust Expert Panel.

The Antitrust Expert Panel was convened and, on September 24, 2016, issued a Report and Recommendation recommending that the NAM Group's motion to dismiss the Valassis II complaint be denied. In November 2016, the NAM Group filed its answer and counterclaims in Valassis II, which Valassis moved to dismiss. The Antitrust Expert Panel also held a preliminary hearing in Valassis I on December 19, 2016 as to whether Valassis's case should be allowed to proceed further. On February 8, 2017, the Antitrust Expert Panel issued a Report and Recommendation that the Notice of Violation in Valassis I be dismissed and a Report and Recommendation that the Notice of Violation in Valassis I be dismissed and a Report and Recommendation that the Notice of certainty the law to replead three of the four counterclaims. While it is not possible at this time to predict with any degree of certainty the ultimate outcome of these actions, the NAM Group believes it has been compliant with applicable laws and intends to defend itself vigorously in both actions.

#### U.K. Newspaper Matters and Related Investigations and Litigation

Civil claims have been brought against the Company with respect to, among other things, voicemail interception and inappropriate payments to public officials at the Company's former publication, *The News of the World*, and at *The Sun*, and related matters (the "U.K. Newspaper Matters"). The Company has admitted liability in many civil cases and has settled a number of cases. The Company also settled a number of claims through a private compensation scheme which was closed to new claims after April 8, 2013.

In connection with the Company's separation of its businesses (the "Separation") from 21st Century Fox on June 28, 2013 (the "Distribution Date"), the Company and 21st Century Fox agreed in the Separation and Distribution Agreement that 21st Century Fox would indemnify the Company for payments made after the Distribution Date arising out of civil claims and investigations relating to the U.K. Newspaper Matters as well as legal and professional fees and expenses paid in connection with the previously concluded criminal matters, other than fees, expenses and costs relating to employees (i) who are not directors, officers or certain designated

employees or (ii) with respect to civil matters, who are not co-defendants with the Company or 21st Century Fox. 21st Century Fox's indemnification obligations with respect to these matters will be settled on an after-tax basis.

The net expense related to the U.K. Newspaper Matters in Selling, general and administrative expenses was \$2 million and \$7 million for the three months ended December 31, 2016 and 2015, respectively, and \$4 million and \$12 million for the six months ended December 31, 2016 and 2015, respectively. As of December 31, 2016, the Company has provided for its best estimate of the liability for the claims that have been filed and costs incurred, including liabilities associated with employment taxes, and has accrued approximately \$97 million, of which approximately \$53 million will be indemnified by 21st Century Fox, and a corresponding receivable was recorded in Other current assets on the Balance Sheet as of December 31, 2016. It is not possible to estimate the liability or corresponding receivable for any additional claims that may be filed given the information that is currently available to the Company. If more claims are filed and additional information becomes available, the Company will update the liability provision and corresponding receivable for such matters.

The Company is not able to predict the ultimate outcome or cost of the civil claims. It is possible that these proceedings and any adverse resolution thereof could damage its reputation, impair its ability to conduct its business and adversely affect its results of operations and financial condition.

#### Other

The Company's tax returns are subject to on-going review and examination by various tax authorities. Tax authorities may not agree with the treatment of items reported in the Company's tax returns, and therefore the outcome of tax reviews and examinations can be unpredictable. The Company believes it has appropriately accrued for the expected outcome of uncertain tax matters and believes such liabilities represent a reasonable provision for taxes ultimately expected to be paid, however, these liabilities may need to be adjusted as new information becomes known and as tax examinations continue to progress. As subsidiaries of 21st Century Fox prior to the Separation, the Company and each of its domestic subsidiaries have joint and several liability with 21st Century Fox for the consolidated U.S. federal income taxes of the 21st Century Fox consolidated group relating to any taxable periods during which the Company or any of the Company's domestic subsidiaries were a member of the 21st Century Fox consolidated group. Consequently, the Company could be liable in the event any such liability is incurred, and not discharged, by any other member of the 21st Century Fox consolidated group. In conjunction with the Separation, the Company entered into the Tax Sharing and Indemnification Agreement with 21st Century Fox, which requires 21st Century Fox to indemnify the Company for any such liability. Disputes or assessments could arise during future audits by the IRS or other taxing authorities in amounts that the Company cannot quantify.

#### NOTE 11. PENSION AND OTHER POSTRETIREMENT BENEFITS

The Company provides pension, postretirement health care, defined contribution and medical benefits primarily in the U.S., U.K. and Australia to the Company's eligible employees and retirees. The Company funds amounts, at a minimum, in accordance with statutory requirements for all plans. Plan assets consist principally of common stocks, marketable bonds and government securities.

The amortization of amounts related to unrecognized prior service (credits) and deferred losses were reclassified out of other comprehensive (loss) income as a component of net periodic benefit costs. The components of net periodic benefits costs were as follows:

	Pension benefits				Postretirement benefits				
	Domestic Foreign								
	For the three months ended December 31,								
	2016	2015	2016	2015	2016	2015			
	(in millions)								
Service cost benefits earned during the period	\$ —	\$ —	\$ 2	\$ 3	\$ —	\$ —			
Interest costs on projected benefit obligations	3	4	8	12	1	1			
Expected return on plan assets	(5)	(5)	(14)	(16)					
Amortization of deferred losses	1	1	4	3		—			
Amortization of prior service (credits)			—		(1)	(2)			
Settlements, curtailments and other									
Net periodic benefit costs	\$ (1)	\$ —	\$ —	\$ 2	\$ —	\$ (1)			

		Postretirement				
	Domestic Foreign			eign	bene	efits
	For the six months ended Dec				mber 31,	
	2016	2015	2016	2015	2016	2015
			(in mi	llions)		
Service cost benefits earned during the period	\$ —	\$ —	\$4	\$5	\$ —	\$ —
Interest costs on projected benefit obligations	6	8	15	23	2	2
Expected return on plan assets	(9)	(10)	(28)	(32)		
Amortization of deferred losses	2	2	8	7		_
Amortization of prior service (credits)	_				(2)	(3)
Settlements, curtailments and other				(1)		
Net periodic benefits costs	<u>\$ (1</u> )	<u>\$                                    </u>	<u>\$ (1)</u>	\$ 2	<u>\$                                    </u>	<u>\$ (1)</u>

During the six months ended December 31, 2016 and 2015, the Company contributed approximately \$19 million and \$18 million, respectively, to its various pension and postretirement plans, of which \$7 million was contributed in each of the three months ended December 31, 2016 and 2015.

## NOTE 12. INCOME TAXES

At the end of each interim period, the Company estimates the annual effective tax rate and applies that rate to its ordinary quarterly earnings. The tax expense or benefit related to significant, unusual or extraordinary items that will be separately reported or reported net of their related tax effect and are individually computed are recognized in the interim period in which those items occur. In addition, the effects of changes in enacted tax laws or rates or tax status are recognized in the interim period in which the change occurs.

For the three months ended December 31, 2016, the Company recorded a tax benefit of \$32 million on a pre-tax loss of \$251 million resulting in an effective tax rate that was lower than the U.S. statutory tax rate. The lower tax rate was primarily due to a net tax benefit of \$121 million on the non-cash write-down of assets and investments in Australia and a full valuation allowance recorded on losses incurred in Australia and other certain foreign jurisdictions, offset by lower taxes on the sale of REA Group's European business.

For the six months ended December 31, 2016, the Company recorded a tax benefit of \$33 million on a pre-tax loss of \$252 million resulting in an effective tax rate that was lower than the U.S. statutory tax rate. The lower tax rate was primarily due to a net tax benefit of \$121 million on the non-cash write-down of assets and investments in Australia and a full valuation allowance recorded on losses incurred in Australia and other certain foreign jurisdictions, offset by lower taxes on the sale of REA Group's European business.

Management assesses the available positive and negative evidence to estimate whether sufficient future taxable income will be generated to permit the use of existing deferred tax assets. Due to adverse trends in future expected performance of the Australian newspapers and the downward revision of Foxtel's future outlook, management determined it was more likely than not that certain deferred tax assets in Australia would not be realized.

The Company's effective tax rate for the three months ended December 31, 2015 was lower than the U.S. statutory tax rate primarily due to the impact from foreign operations which are subject to lower tax rates, partially offset by the impact of nondeductible items. The Company's effective tax rate for the six months ended December 31, 2015 was lower than the U.S. statutory tax rate primarily due to a tax benefit of approximately \$106 million related to the release of previously established valuation allowances related to certain U.S. federal net operating losses and state deferred tax assets. This benefit was recognized in conjunction with management's plan to dispose of the Company's digital education business in the first quarter of fiscal 2016, as the Company now expects to generate sufficient U.S. taxable income to utilize these deferred tax assets prior to expiration.

In addition, the Company recognized a tax benefit of approximately \$144 million upon reclassification of the Digital Education segment to discontinued operations in (Loss) income from discontinued operations, net of tax, in the Statement of Operations for the six months ended December 31, 2015.

The Company's tax returns are subject to on-going review and examination by various tax authorities. Tax authorities may not agree with the treatment of items reported in the Company's tax returns, and therefore the outcome of tax reviews and examinations can be unpredictable. The Company believes it has appropriately accrued for the expected outcome of uncertain tax matters and believes such liabilities represent a reasonable provision for taxes ultimately expected to be paid, however, these liabilities may need to be adjusted as new information becomes known and as tax examinations continue to progress.

The Company paid gross income taxes of \$69 million and \$57 million during the six months ended December 31, 2016 and 2015, respectively, and received income tax refunds of nil and \$1 million, respectively.

#### NOTE 13. SEGMENT INFORMATION

The Company manages and reports its businesses in the following five segments:

• News and Information Services—The News and Information Services segment includes the Company's global print, digital and broadcast radio media platforms. These product offerings include the global print and digital versions of *The Wall Street Journal* and the Dow Jones Media Group, which includes *Barron's* and MarketWatch, as well as the Company's suite of professional information products, including Factiva, Dow Jones Risk & Compliance, Dow Jones Newswires, Dow Jones PEVC and DJX. The Company also owns, among other publications, *The Australian, The Daily Telegraph, Herald Sun* and *The Courier-Mail* in Australia, *The Times, The Sunday Times, The Sun* and *The Sun on Sunday* in the U.K. and the *New York Post* in the U.S. This segment also includes News America Marketing, a leading provider of home-delivered shopper media, in-store marketing products and services and digital marketing solutions, including Checkout 51's mobile application, as well as Unruly, a leading global video advertising distribution platform, Wireless Group, operator of talkSPORT, the leading sports radio network in the U.K. and Storyful, a social media news agency.

- **Book Publishing**—The Book Publishing segment consists of HarperCollins, the second largest consumer book publisher in the world, with operations in 18 countries and particular strengths in general fiction, nonfiction, children's and religious publishing. HarperCollins owns more than 120 branded publishing imprints, including Avon, Harper, HarperCollins Children's Books, William Morrow, Harlequin and Christian publishers Zondervan and Thomas Nelson, and publishes works by well-known authors such as Harper Lee, Patricia Cornwell, Veronica Roth, Rick Warren, Sarah Young and Agatha Christie and popular titles such as *The Hobbit, Goodnight Moon, To Kill a Mockingbird, Jesus Calling* and the *Divergent* series.
- **Digital Real Estate Services**—The Digital Real Estate Services segment consists of the Company's interests in REA Group, Move and DIAKRIT. REA Group is a publicly traded company listed on the Australian Securities Exchange (ASX: REA) that advertises property and property-related services on websites and mobile applications across Australia and Asia, including iProperty.com. REA Group operates Australia's leading residential and commercial property websites, realestate.com.au and realcommercial.com.au. The Company holds a 61.6% interest in REA Group.

Move is a leading provider of online real estate services in the U.S. and primarily operates realtor.com<sup>®</sup>, a premier real estate information and services marketplace. Move offers real estate advertising solutions to agents and brokers, including its Connection for Co-brokerage<sup>SM</sup> and Advantage products. Move also offers a number of professional software and services products, including Top Producer<sup>®</sup> and ListHub<sup>TM</sup>. The Company owns an 80% interest in Move, with the remaining 20% being held by REA Group.

- **Cable Network Programming**—The Cable Network Programming segment primarily consists of FOX SPORTS Australia, the leading sports programming provider in Australia, with seven high definition television channels distributed via cable, satellite and IP, several interactive viewing applications and broadcast rights to live sporting events in Australia including: National Rugby League, the domestic football league, international cricket, Australian Rugby Union and various motorsports programming.
- *Other*—The Other segment consists primarily of general corporate overhead expenses, the corporate Strategy and Creative Group and costs related to the U.K. Newspaper Matters. The Company's corporate Strategy and Creative Group was formed to identify new products and services across its businesses to increase revenues and profitability and to target and assess potential acquisitions, investments and dispositions.

Segment EBITDA is defined as revenues less operating expenses, and selling, general and administrative expenses. Segment EBITDA does not include: depreciation and amortization, impairment and restructuring charges, equity (losses) earnings of affiliates, interest, net, other, net, income tax benefit (expense) and net income attributable to noncontrolling interests. Segment EBITDA may not be comparable to similarly titled measures reported by other companies, since companies and investors may differ as to what items should be included in the calculation of Segment EBITDA.

Segment EBITDA is the primary measure used by the Company's chief operating decision maker to evaluate the performance of and allocate resources within the Company's businesses. Segment EBITDA provides management, investors and equity analysts with a measure to analyze the operating performance of each of the Company's business segments and its enterprise value against historical data and competitors' data, although historical results may not be indicative of future results (as operating performance is highly contingent on many factors, including customer tastes and preferences).

Total Segment EBITDA is a non-GAAP measure and should be considered in addition to, not as a substitute for, net (loss) income, cash flow and other measures of financial performance reported in accordance with GAAP. In

addition, this measure does not reflect cash available to fund requirements and excludes items, such as depreciation and amortization and impairment and restructuring charges, which are significant components in assessing the Company's financial performance. The Company believes that information about Total Segment EBITDA allows users of its Consolidated Financial Statements to evaluate changes in the operating results of the Company separate from non-operational factors that affect net income, thus providing insight into both operations and the other factors that affect reported results. The following table reconciles Total Segment EBITDA to (Loss) Income from continuing operations.

	For the thr ended Dec		For the si ended Dec		
	2016	2015	2016	2015	
D		(in mi	llions)		
Revenues:	¢ 1 202	¢ 1 400	¢ 0.505	\$ 2 (00	
News and Information Services	\$ 1,303 466	\$ 1,400 446	\$ 2,525 855	\$ 2,690	
Book Publishing				855	
Digital Real Estate Services	242	208	468	399	
Cable Network Programming	104	106	232	230	
Other	<u> </u>	<u> </u>	1	1	
Total Revenues	2,116	2,161	4,081	4,175	
Segment EBITDA:					
News and Information Services	\$ 142	\$ 158	\$ 188	\$ 241	
Book Publishing	75	57	123	99	
Digital Real Estate Services	95	73	162	130	
Cable Network Programming	51	39	65	67	
Other	(38)	(47)	(83)	(92)	
Total Segment EBITDA	325	280	455	445	
Depreciation and amortization	(120)	(123)	(240)	(244)	
Impairment and restructuring charges	(356)	(22)	(376)	(39)	
Equity (losses) earnings of affiliates	(238)	15	(253)	23	
Interest, net	15	11	22	23	
Other, net	123	(6)	140	(1)	
(Loss) income from continuing operations before income tax benefit					
(expense)	(251)	155	(252)	207	
Income tax benefit (expense)	32	(49)	33	42	
(Loss) income from continuing operations	<u>\$ (219</u> )	<u>\$ 106</u>	<u>\$ (219</u> )	\$ 249	

	As of <u>ber 31, 2016</u> (in millio	Jun	As of <u>June 30, 2016</u> )	
Total assets:				
News and Information Services	\$ 6,527	\$	6,728	
Book Publishing	1,870		1,855	
Digital Real Estate Services	2,203		2,158	
Cable Network Programming	1,093		1,101	
Other <sup>(a)</sup>	902		1,371	
Investments	1,932		2,270	
Total assets	\$ 14,527	\$	15,483	

<sup>(a)</sup> The Other segment primarily includes Cash and cash equivalents.

	As of <u>ber 31, 2016</u> (in millions	Jun	As of June 30, 2016	
Goodwill and intangible assets, net:				
News and Information Services	\$ 2,953	\$	2,651	
Book Publishing	825		869	
Digital Real Estate Services	1,443		1,499	
Cable Network Programming	864		898	
Other	 4		4	
Total goodwill and intangible assets, net	\$ 6,089	\$	5,921	

## NOTE 14. ADDITIONAL FINANCIAL INFORMATION

#### Receivables, net

Receivables are presented net of an allowance for returns and doubtful accounts, which is an estimate of amounts that may not be collectible. In determining the allowance for returns, management analyzes historical returns, current economic trends and changes in customer demand and acceptance of the Company's products. Based on this information, management reserves a certain portion of revenues that provide the customer with the right of return. The allowance for doubtful accounts is estimated based on historical experience, receivable aging, current economic trends and specific identification of certain receivables that are at risk of not being collected.

Receivables, net consist of:

	As of <u>December 31, 2016</u> (in millions			As of e 30, 2016
Receivables	\$	1,615	\$	1,442
Receivable associated with sale of REA Group's European business <sup>(a)</sup>		140		
Allowance for sales returns		(187)		(170)
Allowances for doubtful accounts		(40)		(43)
Receivables, net	\$	1,528	\$	1,229

<sup>(a)</sup> See Note 2—Acquisitions, Disposals and Other Transactions.

The Company's receivables did not contain significant concentrations of credit risk as of December 31, 2016 or June 30, 2016 due to the wide variety of customers, markets and geographic areas to which the Company's products and services are sold.

### **Other Current Assets**

The following table sets forth the components of Other current assets:

	As of <u>December 31, 2016</u> (in millions)			as of 30, 2016
Inventory <sup>(a)</sup>	\$	226	\$	218
Amounts due from 21st Century Fox <sup>(b)</sup>		53		55
Prepayments and other current assets		220		240
Total Other current assets	\$	499	\$	513

(a) Inventory at December 31, 2016 and June 30, 2016 was primarily comprised of books, newsprint and programming rights.

(b) Relates to costs incurred in connection with the U.K. Newspaper Matters which will be indemnified by 21st Century Fox.

#### **Other Non-Current Assets**

The following table sets forth the components of Other non-current assets:

	As of December 31, 2016		
	 (in millio	ons)	
Royalty advances to authors	\$ 300	\$	311
Other	 85		85
Total Other non-current assets	\$ 385	\$	396

### **Other Current Liabilities**

The following table sets forth the components of Other current liabilities:

	As of <u>December 31, 2016</u> (in millions)			
Current tax payable	\$ 38	\$	33	
Royalties and commissions payable	185		179	
Current portion of long term debt	87		3	
Other	250		251	
Total Other current liabilities	\$ 560	\$	466	

### Other, net

The following table sets forth the components of Other, net:

	For the three months ended December 31,					six months ended ecember 31,		
	2	2016 2015		015	2	016	2	2015
				(in mil	lions)			
Gain on sale of REA Group's European business <sup>(a)</sup>	\$	120	\$		\$	120	\$	
Write-down of marketable securities		(21)				(21)		—
Gain on sale of other businesses		11				11		
Gain on sale of equity method investments		11				17		_
Other, net		2		(6)		13		(1)
Total Other, net	\$	123	\$	(6)	\$	140	\$	(1)

<sup>(a)</sup> The Company recorded a \$120 million gain resulting from the sale of REA Group's European business. See Note 2— Acquisitions, Disposals and Other Transactions.

## NOTE 15. SUBSEQUENT EVENTS

In January 2017, REA Group acquired an approximately 15% interest in Elara Technologies Pte. Ltd., a leading online real estate services provider in India ("Elara"), for \$50 million. Elara operates PropTiger.com, Makaan.com and the recently acquired Housing.com, and the investment further strengthens REA Group's presence in Asia. Following the completion of the investment and certain related transactions, including Elara's acquisition of Housing.com, News Corporation's pre-existing interest in Elara decreased to approximately 23%.

In February 2017, the Board of Directors declared a semi-annual cash dividend of \$0.10 per share for Class A Common Stock and Class B Common Stock. This dividend is payable on April 19, 2017 to stockholders of record as of March 15, 2017.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This document, including the following discussion and analysis, contains statements that constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and Section 27A of the Securities Act of 1933, as amended. All statements that are not statements of historical fact are forward-looking statements. The words "expect," "estimate," "anticipate," "predict," "believe" and similar expressions and variations thereof are intended to identify forward-looking statements. These statements appear in a number of places in this discussion and analysis and include statements regarding the intent, belief or current expectations of the Company, its directors or its officers with respect to, among other things, trends affecting the Company's financial condition or results of operations and the outcome of contingencies such as litigation and investigations. Readers are cautioned that any forward-looking statements are not guarantees of future performance and involve risks and uncertainties. More information regarding these risks, uncertainties and other important factors that could cause actual results to differ materially from those in the forward-looking statements is set forth under the heading "Risk Factors" in Part I, Item 1A in News Corporation's Annual Report on Form 10-K for the fiscal year ended June 30, 2016 as filed with the Securities and Exchange Commission (the "SEC") on August 12, 2016 (the "2016 Form 10-K"), and as may be updated in this and other subsequent Quarterly Reports on Form 10-Q. The Company does not ordinarily make projections of its future operating results and undertakes no obligation (and expressly disclaims any obligation) to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. Readers should carefully review this document and the other documents filed by the Company with the SEC. This section should be read together with the unaudited consolidated financial statements of News Corporation and related notes set forth elsewhere herein and the audited consolidated financial statements of News Corporation and related notes set forth in the 2016 Form 10-K.

#### **INTRODUCTION**

News Corporation (together with its subsidiaries, "News Corporation," "News Corp," the "Company," "we," or "us") is a global diversified media and information services company comprised of businesses across a range of media, including: news and information services, book publishing, digital real estate services, cable network programming in Australia and pay-TV distribution in Australia.

During the first quarter of fiscal 2016, management approved a plan to dispose of the Company's digital education business. As a result of the plan and the discontinuation of further significant business activities in the Digital Education segment, the assets and liabilities of this segment were classified as held for sale and the results of operations have been classified as discontinued operations for all periods presented. Unless indicated otherwise, the information in the notes to the Consolidated Financial Statements relates to the Company's continuing operations. (See Note 3—Discontinued Operations in the accompanying Consolidated Financial Statements).

For the three and six months ended December 31, 2016, the Company reclassified its listing revenues generated primarily from agents, brokers and developers from advertising revenue to real estate revenue to better reflect the Company's revenue mix and how management reviews the performance of the Digital Real Estate Services segment.

The unaudited consolidated financial statements are referred to herein as the "Consolidated Financial Statements." The consolidated statements of operations are referred to herein as the "Statements of Operations." The consolidated balance sheets are referred to herein as the "Balance Sheets." The consolidated statements of cash flows are referred to herein as the "Statements of Cash Flows." The Financial Statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP").

Management's discussion and analysis of financial condition and results of operations is intended to help provide an understanding of the Company's financial condition, changes in financial condition and results of operations. This discussion is organized as follows:

- Overview of the Company's Business—This section provides a general description of the Company's businesses, as well as developments that occurred to date during fiscal 2017 and in the six months ended December 31, 2015 that the Company believes are important in understanding its financial condition and results of operations or to disclose known trends.
- *Results of Operations*—This section provides an analysis of the Company's results of operations for the three and six months ended December 31, 2016 and 2015. This analysis is presented on both a consolidated basis and a segment basis. In addition, a brief description is provided of significant transactions and events that have an impact on the comparability of the results being analyzed.
- *Liquidity and Capital Resources*—This section provides an analysis of the Company's cash flows for the six months ended December 31, 2016 and 2015 as well as a discussion of the Company's financial arrangements and outstanding commitments, both firm and contingent, that existed during fiscal 2017.

# **OVERVIEW OF THE COMPANY'S BUSINESSES**

The Company manages and reports its businesses in the following five segments:

- News and Information Services—The News and Information Services segment includes the Company's global print, digital and broadcast radio media platforms. These product offerings include the global print and digital versions of *The Wall Street Journal* and the Dow Jones Media Group, which includes *Barron's* and MarketWatch, as well as the Company's suite of professional information products, including Factiva, Dow Jones Risk & Compliance, Dow Jones Newswires, Dow Jones PEVC and DJX. The Company also owns, among other publications, *The Australian, The Daily Telegraph, Herald Sun* and *The Courier-Mail* in Australia, *The Times, The Sunday Times, The Sun* and *The Sun on Sunday* in the U.K. and the *New York Post* in the U.S. This segment also includes News America Marketing, a leading provider of home-delivered shopper media, in-store marketing products and services and digital marketing solutions, including Checkout 51's mobile application, as well as Unruly, a leading global video advertising distribution platform, Wireless Group, operator of talkSPORT, the leading sports radio network in the U.K. and Storyful, a social media news agency.
- **Book Publishing**—The Book Publishing segment consists of HarperCollins, the second largest consumer book publisher in the world, with operations in 18 countries and particular strengths in general fiction, nonfiction, children's and religious publishing. HarperCollins owns more than 120 branded publishing imprints, including Avon, Harper, HarperCollins Children's Books, William Morrow, Harlequin and Christian publishers Zondervan and Thomas Nelson, and publishes works by well-known authors such as Harper Lee, Patricia Cornwell, Veronica Roth, Rick Warren, Sarah Young and Agatha Christie and popular titles such as *The Hobbit, Goodnight Moon, To Kill a Mockingbird, Jesus Calling* and the *Divergent* series.
- **Digital Real Estate Services**—The Digital Real Estate Services segment consists of the Company's interests in REA Group Limited ("REA Group"), Move, Inc. ("Move") and DIAKRIT International Limited ("DIAKRIT"). REA Group is a publicly traded company listed on the Australian Securities Exchange (ASX: REA) that advertises property and property-related services on websites and mobile applications across Australia and Asia, including iProperty.com. REA Group operates Australia's leading residential and commercial property websites, realestate.com.au and realcommercial.com.au. The Company holds a 61.6% interest in REA Group.

Move is a leading provider of online real estate services in the U.S. and primarily operates realtor.com<sup>®</sup>, a premier real estate information and services marketplace. Move offers real estate advertising solutions to agents and brokers, including its Connection for Co-brokerage<sup>SM</sup> and

Advantage products. Move also offers a number of professional software and services products, including Top Producer<sup>®</sup> and ListHub<sup>TM</sup>. The Company owns an 80% interest in Move, with the remaining 20% being held by REA Group.

- *Cable Network Programming*—The Cable Network Programming segment consists primarily of FOX SPORTS Australia, the leading sports programming provider in Australia, with seven high definition television channels distributed via cable, satellite and IP, several interactive viewing applications and broadcast rights to live sporting events in Australia including: National Rugby League, the domestic football league, international cricket, Australian Rugby Union and various motorsports programming.
- *Other*—The Other segment consists primarily of general corporate overhead expenses, the corporate Strategy and Creative Group and costs related to the U.K. Newspaper Matters (as defined in Note 10 to the Consolidated Financial Statements). The Company's corporate Strategy and Creative Group was formed to identify new products and services across its businesses to increase revenues and profitability and to target and assess potential acquisitions, investments and dispositions.

#### **News and Information Services**

Revenue at the News and Information Services segment is derived from the sale of advertising, circulation and subscriptions, as well as licensing. Adverse changes in general market conditions for advertising continue to affect revenues. Advertising revenues at the News and Information Services segment are also subject to seasonality, with revenues typically being highest in the Company's second fiscal quarter due to the end-of-year holiday season in its main operating geographies. Circulation and subscription revenues can be greatly affected by changes in the prices of the Company's and/or competitors' products, as well as by promotional activities.

Operating expenses include costs related to paper, production, distribution, third party printing, editorial, commissions and radio sports rights. Selling, general and administrative expenses include promotional expenses, salaries, employee benefits, rent and other routine overhead.

The News and Information Services segment's advertising volume and rates, circulation and the price of paper are the key variables whose fluctuations can have a material effect on the Company's operating results and cash flow. The Company has to anticipate the level of advertising volume and rates, circulation and paper prices in managing its businesses to maximize operating profit during expanding and contracting economic cycles. The Company continues to be exposed to risks associated with paper used for printing. Paper is a basic commodity and its price is sensitive to the balance of supply and demand. The Company's expenses are affected by the cyclical increases and decreases in the price of paper. The News and Information Services segment's products compete for readership and advertising with local and national competitors and also compete with other media alternatives in their respective markets. Competition for circulation and subscriptions is based on the content of the products provided, pricing and, from time to time, various promotions. The success of these products also depends upon advertisers' judgments as to the most effective use of their advertising budgets. Competition for advertising is based upon the reach of the products, advertising rates and advertiser results. Such judgments are based on factors such as cost, availability of alternative media, distribution and quality of readership demographics.

The Company's traditional print business faces challenges from alternative media formats and shifting consumer preferences. The Company is also exposed to the impact of long-term structural movements in advertising spending, in particular, the move in advertising from print to digital. These alternative media formats could impact the Company's overall performance, positively or negatively. In addition, technologies have been and will continue to be developed that allow users to block advertising on websites and mobile devices, which may impact advertising rates or revenues.

As a multi-platform news provider, the Company recognizes the importance of maximizing revenues from a variety of media formats and platforms, both in terms of paid-for content and in new advertising models, and



continues to invest in its digital products. Technologies such as smartphones, tablets and similar devices and their related applications provide continued opportunities for the Company to make its journalism available to a new audience of readers, introduce new or different pricing schemes, and develop its products to continue to attract advertisers and/or affect the relationship between publisher and consumer. The Company continues to develop and implement strategies to exploit its content across a variety of media channels and platforms.

#### **Book Publishing**

The Book Publishing segment derives revenues from the sale of general fiction, nonfiction, children's and religious books in the U.S. and internationally. The revenues and operating results of the Book Publishing segment are significantly affected by the timing of releases and the number of its books in the marketplace. The book publishing marketplace is subject to increased periods of demand during the end-of-year holiday season in its main operating geographies. This marketplace is highly competitive and continues to change due to technological developments and other factors. Each book is a separate and distinct product, and its financial success depends upon many factors, including public acceptance.

Major new title releases represent a significant portion of the Book Publishing segment's sales throughout the fiscal year. Print-based consumer books are generally sold on a fully returnable basis, resulting in the return of unsold books. In the domestic and international markets, the Book Publishing segment is subject to global trends and local economic conditions. Operating expenses for the Book Publishing segment include costs related to paper, printing, authors' royalties, editorial, promotional, art and design expenses. Selling, general and administrative expenses include salaries, employee benefits, rent and other routine overhead.

#### **Digital Real Estate Services**

The Digital Real Estate Services segment generates revenue through the sale of real estate listing products to agents, brokers and developers and display advertising on its residential real estate and commercial property sites and also licenses certain professional software products on a subscription basis. Significant expenses associated with these sites and software solutions include development costs, advertising and promotional expenses, hosting and support services, salaries, employee benefits and other routine overhead expenses.

Consumers are increasingly turning to the Internet and mobile devices for real estate information. The Digital Real Estate Services segment's success depends on its continued innovation to provide products and services that make its websites and mobile applications useful for consumers and real estate and mortgage professionals and attractive to its advertisers.

# **Cable Network Programming**

The Cable Network Programming segment consists primarily of FOX SPORTS Australia, which offers the following seven channels in high definition: FOX SPORTS 1, FOX SPORTS 2, FOX SPORTS 3, FOX SPORTS 4, FOX SPORTS 5, FOX FOOTY and FOX SPORTS NEWS. Revenue is primarily derived from monthly affiliate fees received from pay-tv providers (mainly Foxtel) based on the number of subscribers.

FOX SPORTS Australia competes primarily with ESPN, beIN SPORTS, the Free-To-Air ("FTA") channels and certain telecommunications companies in Australia.

The most significant operating expenses of the Cable Network Programming segment are the acquisition and production expenses related to programming and the expenses related to operating the technical facilities of the broadcast operations. The expenses associated with licensing programming rights are recognized during the applicable season or event, which can cause results at the Cable Network Programming segment to fluctuate based on the timing and mix of the Company's local and international sports programming. Other expenses include marketing and promotional expenses related to improving the market visibility and awareness of the channels and their programming. Additional expenses include salaries, employee benefits, rent and other routine overhead expenses.

#### Other

The Other segment primarily consists of general corporate overhead expenses, the corporate Strategy and Creative Group and costs related to the U.K. Newspaper Matters. The Company's corporate Strategy and Creative Group was formed to identify new products and services across the Company's businesses to increase revenues and profitability and to target and assess potential acquisitions, investments and dispositions.

#### **OTHER BUSINESS DEVELOPMENTS**

In January 2017, REA Group acquired an approximately 15% interest in Elara Technologies Pte. Ltd., a leading online real estate services provider in India ("Elara"), for \$50 million. Elara operates PropTiger.com, Makaan.com and the recently acquired Housing.com, and the investment further strengthens REA Group's presence in Asia. Following the completion of the investment and certain related transactions, including Elara's acquisition of Housing.com, News Corporation's pre-existing interest in Elara decreased to approximately 23%.

In December 2016, REA Group sold its European business for approximately \$140 million (approximately  $\in$ 133 million) in cash which resulted in a pre-tax gain of \$120 million. The sale allows REA Group to focus on its core businesses in Australia and Asia. The cash from the sale was received in February 2017.

In December 2016, the Company acquired Australian Regional Media ("ARM") from APN News and Media Limited ("APN") for approximately \$30 million. ARM operates a portfolio of regional print assets and websites and extends the reach of the Australian newspaper business to new customers in new geographic regions. ARM is a subsidiary of News Corp Australia, and its results are included within the News and Information Services segment.

In September 2016, the Company completed its acquisition of Wireless Group plc ("Wireless Group") for a purchase price of 315 pence per share in cash, or approximately £220 million (approximately \$285 million) in the aggregate, plus \$23 million of assumed debt which was repaid subsequent to closing. Wireless Group operates talkSPORT, the leading sports radio network in the U.K., and a portfolio of radio stations in the U.K. and Ireland. The acquisition broadens the Company's range of services in the U.K., Ireland and internationally and the Company expects to closely align Wireless Group's operations with those of *The Sun* and *The Times*. Wireless Group's results are included within the News and Information Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

In May 2016, REA Group acquired Flatmates.com.au Pty Ltd ("Flatmates") for \$19 million in cash at closing and up to \$15 million in future cash consideration related to payments contingent upon the achievement of certain performance objectives. Flatmates operates the Flatmates.com.au website, which is a market leading share accommodation site in Australia. The acquisition enhances REA Group's Australian product offering by extending its reach into the quickly growing share accommodation business. Flatmates is a subsidiary of REA Group, and its results are included within the Digital Real Estate Services segment.

In February 2016, the Company acquired a 92% interest in DIAKRIT for approximately \$40 million in cash. The Company has the option to purchase, and the minority shareholders also have the option to sell to the Company, the remaining 8% in two tranches over the next six years at fair value. DIAKRIT is a digital visualization solutions company that helps homeowners see the potential in their future living environment with digital visualization solutions that enable them to plan, furnish and decorate their dream home, while also helping agents and developers generate more buyer inquiries and accelerate their property sale processes. DIAKRIT's results are included within the Digital Real Estate Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

In February 2016, REA Group increased its investment in iProperty Group Limited ("iProperty") from 22.7% to approximately 86.9% for A\$482 million in cash (approximately \$340 million). The remaining 13.1% not

currently owned will become mandatorily redeemable during fiscal 2018, and as a result, the Company recognized a liability of approximately \$76 million. The acquisition was funded primarily with the proceeds from borrowings under an unsecured syndicated revolving loan facility (the "REA Facility"). (See Note 6 to the Consolidated Financial Statements). The acquisition of iProperty extends REA Group's market leading business in Australia to attractive markets throughout Southeast Asia. iProperty is a subsidiary of REA Group, and its results are included within the Digital Real Estate Services segment. During the fiscal year ended June 30, 2016, REA Group recognized a gain of \$29 million related to the revaluation of its previously held equity interest in iProperty in Other, net in the Statements of Operations.

The total fair value of iProperty at the acquisition date is set forth below (in millions):

Cash paid for iProperty equity	\$340
Deferred consideration	76
Total consideration	76 416
Fair value of previously held iProperty investment	120 \$536
Total fair value	<u>\$536</u>

On September 30, 2015, the Company acquired Unruly Holdings Limited ("Unruly") for approximately £60 million (approximately \$90 million) in cash and up to £56 million (approximately \$86 million) in future cash consideration related to payments primarily contingent upon the achievement of certain performance objectives. Unruly is a leading global video distribution platform that is focused on delivering branded video advertising across websites and mobile devices. Unruly's results of operations are included within the News and Information Services segment, and it is considered a separate reporting unit for purposes of the Company's annual goodwill impairment review.

In July 2015, the Company acquired Checkout 51 Mobile Apps ULC ("Checkout 51") for approximately \$13 million in cash at closing and approximately \$10 million in deferred cash consideration which was paid during fiscal 2016. Checkout 51 is a datadriven digital incentives company that provides News America Marketing with a leading receipt recognition mobile app which enables packaged goods companies and brands to reach consumers with highly personalized marketing campaigns. Checkout 51's results are included within the News and Information Services segment.

#### **RESULTS OF OPERATIONS**

# Results of Operations—For the three and six months ended December 31, 2016 versus the three and six months ended December 31, 2015

The following table sets forth the Company's operating results for the three and six months ended December 31, 2016 as compared to the three and six months ended December 31, 2015.

	For the th	ree months en	ded Decembe	er 31,	For the six months ended December 31,			
	2016	2015	Change	% Change	2016	2015	Change	% Change
(in millions, except %)			Better/(W	Vorse)			Better/(W	/orse)
Revenues:	ф <b>7</b> 40	Ф 01 <i>С</i>	ф ( <u>(</u> 0)	(0)0/	ф <u>1</u> 410	ф 1 <u>с</u> с 1	<b>(122)</b>	(0)0/
Advertising	\$ 748	\$ 816	\$ (68)	(8)%	\$ 1,418	\$ 1,551	\$ (133)	(9)%
Circulation and subscription	595	621	(26)	(4)%	1,216	1,260	(44)	(3)%
Consumer	450	429	21	5 %	824	821	3	
Real estate	185	160	25	16 %	357	305	52	17 %
Other	138	135	3	2 %	266	238	28	12 %
Total Revenues	2,116	2,161	(45)	(2)%	4,081	4,175	(94)	(2)%
Operating expenses	(1,126)	(1,193)	67	6 %	(2,283)	(2,392)	109	5 %
Selling, general and administrative	(665)	(688)	23	3 %	(1,343)	(1,338)	(5)	
Depreciation and amortization	(120)	(123)	3	2 %	(240)	(244)	4	2 %
Impairment and restructuring charges	(356)	(22)	(334)	**	(376)	(39)	(337)	**
Equity (losses) earnings of affiliates	(238)	15	(253)	**	(253)	23	(276)	**
Interest, net	15	11	4	36 %	22	23	(1)	(4)%
Other, net	123	(6)	129	**	140	(1)	141	**
(Loss) income from continuing								
operations before income tax								
benefit (expense)	(251)	155	(406)	**	(252)	207	(459)	**
Income tax benefit (expense)	32	(49)	81	**	33	42	(9)	(21)%
(Loss) income from continuing								
operations	(219)	106	(325)	**	(219)	249	(468)	**
(Loss) income from discontinued	. ,		. ,		. ,		. ,	
operations, net of tax	—	(24)	24	**		22	(22)	**
Net (loss) income	(219)	82	(301)	**	(219)	271	(490)	**
Less: Net income attributable to	, , ,		. ,		, ,			
noncontrolling interests	(70)	(19)	(51)	**	(85)	(33)	(52)	**
Net (loss) income attributable to								
News Corporation	<u>\$ (289</u> )	<u>\$ 63</u>	<u>\$ (352</u> )	**	<u>\$ (304</u> )	<u>\$ 238</u>	<u>\$ (542</u> )	**

\*\* not meaningful

*Revenues*—Revenues decreased \$45 million, or 2%, and \$94 million, or 2%, for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016.

The revenue decrease for the three months ended December 31, 2016 was mainly due to a decrease in revenues at the News and Information Services segment of \$97 million, primarily resulting from weakness in the print advertising market and the negative impact of foreign currency fluctuations. This decrease was partially offset by increased revenues at the Digital Real Estate Services segment of \$34 million due to higher Real estate revenues at both REA Group and Move and at the Book Publishing segment of \$20 million due to strong frontlist and backlist sales. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Revenue decrease of \$53 million for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The Company calculates the impact of foreign currency fluctuations for businesses reporting in currencies other than the U.S. dollar by multiplying the results for each quarter in the current period by the difference between the average exchange rate for that quarter and the average exchange rate in effect during the corresponding quarter of the prior year and totaling the impact for all quarters in the current period.

The revenue decrease for the six months ended December 31, 2016 was primarily due to a decrease in revenues at the News and Information Services segment of \$165 million, primarily resulting from weakness in the print advertising market and the negative impact of foreign currency fluctuations. The revenue decrease was partially offset by an increase in revenues at the Digital Real Estate Services segment of \$69 million, primarily as a result of higher Real estate revenues at both REA Group and Move. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue decrease of \$89 million for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

*Operating Expenses*—Operating expenses decreased \$67 million, or 6%, and \$109 million, or 5%, for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016.

The decrease in Operating expenses for the three months ended December 31, 2016 was mainly due to a decrease in operating expenses at the News and Information Services segment of \$60 million, primarily as a result of the positive impact of foreign currency fluctuations, lower newsprint, production and distribution costs and the impact of cost savings initiatives, and at the Cable Network Programming segment resulting from lower sports programming rights costs. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in an Operating expense decrease of \$25 million for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

The decrease in Operating expenses for the six months ended December 31, 2016 was mainly due to a decrease in operating expenses at the News and Information Services segment of \$101 million, primarily as a result of the positive impact of foreign currency fluctuations, lower newsprint, production and distribution costs and the impact of cost savings initiatives. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in an Operating expense decrease of \$36 million for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

*Selling, general and administrative expenses*—Selling, general and administrative expenses decreased \$23 million, or 3%, for the three months ended December 31, 2016 and increased \$5 million for the six months ended December 31, 2016 as compared to the corresponding periods of fiscal 2016.

The decrease in Selling, general and administrative expenses for the three months ended December 31, 2016 was primarily due to a decrease at the News and Information Services segment resulting from lower marketing costs, the impact of cost savings initiatives and the positive impact of foreign currency fluctuations. The decrease was partially offset by higher costs associated with the acquisition of Wireless Group in September 2016 of \$9 million and higher selling, general and administrative costs at the Digital Real Estate Services segment, mainly due to higher costs at REA Group associated with increased revenues. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Selling, general and administrative expense decrease of \$31 million for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

The increase in Selling, general and administrative expenses for the six months ended December 31, 2016 was primarily due to an increase at the Digital Real Estate Services segment, primarily related to higher costs at REA Group associated with revenue growth and higher marketing costs at both REA Group and Move, and the acquisition of iProperty. This increase was partially offset by lower selling, general and administrative costs at the News and Information Services segment, mainly related to lower marketing costs, the impact of cost savings initiatives and the positive impact of foreign currency fluctuations. The decreases in the News and Information Services segment were partially offset by higher costs related to the acquisition of Unruly and Wireless Group in September 2015 and 2016, respectively. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Selling, general and administrative expense decrease of \$51 million for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

**Depreciation and amortization**—Depreciation and amortization expense decreased 2% for the three and six months ended December 31, 2016 as compared to the corresponding periods of fiscal 2016 due to the positive impact of foreign currency fluctuations. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Depreciation and amortization expense decrease of \$3 million and \$5 million for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016.

*Impairment and restructuring charges*—During the three and six months ended December 31, 2016, the Company recorded restructuring charges of \$47 million and \$67 million, respectively, of which \$47 million and \$66 million, respectively, related to the News and Information Services segment. The restructuring charges recorded in the three and six months ended December 31, 2016 were for employee termination benefits.

Additionally, in connection with a reorganization at Dow Jones, the Company expects to incur approximately \$30 to \$40 million in restructuring charges during the remainder of fiscal 2017. The reorganization is expected to reduce the Company's costs by approximately \$100 million on an annualized basis by the end of fiscal 2018.

During the three months ended December 31, 2016, the Company recognized a non-cash impairment charge of approximately \$310 million primarily related to the write-down of fixed assets at the Australian newspapers. The write-down was a result of the impact of adverse trends on the future expected performance of the Australian newspapers, where revenue declines from continued weakness in the print advertising market accelerated during the quarter. The write-down is comprised of approximately \$149 million related to printing presses and print related equipment, \$77 million related to facilities, \$66 million related to capitalized software and \$18 million related to tradenames. The remaining carrying value of the News Corp Australia long-lived assets is approximately \$420 million, which consists primarily of approximately \$375 million of fixed assets and \$30 million of intangible assets. Significant unobservable inputs utilized in the income approach valuation method were a discount rate of 11.5% and assumed no long-term growth rate.

The Company continually evaluates whether current factors or indicators require the performance of an interim impairment assessment of goodwill, long-lived assets and investments. The valuation of goodwill and long-lived assets requires assumptions and estimates of many factors, including revenue and market growth, operating cash flows, market multiples and discount rates. In the quarter ended December 31, 2016, the Company revised its future outlook for a reporting unit within the News and Information Services segment due to the acceleration of declines in the global print advertising markets during the first half of fiscal 2017. As a result, the Company determined that this reporting unit has goodwill and indefinite-lived intangible assets that are considered to be at risk for future impairment because the fair value of the reporting unit exceeded its carrying value by less than 5% as of December 31, 2016. Significant unobservable inputs utilized in the income approach valuation method for this reporting unit were discount rates (ranging from 9.0%-10.0%), long-term growth rates (ranging from 1.6%-3.0%) and royalty rates (ranging from 1.5%-2.5%). Significant unobservable inputs utilized in the market approach valuation method were EBITDA multiples from guideline public companies operating in similar industries and a control premium of 10%. Any decrease in the discount rate or projected cash flows terminal growth rate would have resulted in this reporting unit failing step one of the goodwill impairment

analysis, and would have required the completion of step two of the goodwill impairment analysis. Including those reporting units disclosed in the 2016 Form 10-K, the News and Information Services and Cable Network Programming segments have reporting units with goodwill and indefinite-lived intangible assets of approximately \$2.4 billion at December 31, 2016 that are at risk for future impairment, of which \$1.9 billion related to the News and Information Services segment and \$0.5 billion related to the Cable Network Programming segment.

During the three and six months ended December 31, 2015, the Company recorded restructuring charges of \$22 million and \$39 million, respectively, related to the News and Information Services segment. The restructuring charges recorded in the three and six months ended December 31, 2015 were primarily for employee termination benefits.

*Equity (losses) earnings of affiliates*—Equity earnings of affiliates decreased \$253 million and \$276 million for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016. The decrease was primarily a result of the \$227 million non-cash write-down of the carrying value of its investment in Foxtel to fair value, lower net income at Foxtel due to losses of \$5 million and \$26 million, respectively, primarily resulting from Foxtel management's decision to cease Presto operations in January 2017 and losses of \$17 million and \$22 million, respectively, in the three and six months ended December 31, 2016 associated with the change in the fair value of Foxtel's investment in Ten Network Holdings. See Note 5— Investments in the accompanying Consolidated Financial Statements.

During the first quarter of fiscal 2017, Foxtel was deemed to have significant influence over its investment in Ten Network Holdings. As a result, Foxtel is required to treat this as an equity method investment. Foxtel has elected the fair value option under ASC 825, Financial Instruments, and will adjust the carrying value of the Ten Network Holdings investment to fair value each reporting period. This adjustment will be recorded as a component of Foxtel's net income.

	For the three months ended December 31,				For the six months ended December 31,			
	2016	2015	Change	% Change	2016	2015	Change	% Change
(in millions, except %)			Better	/(Worse)			Better	/(Worse)
Foxtel <sup>(a)</sup>	\$(233)	\$13	\$ (246)	**	\$(244)	\$22	\$ (266)	**
Other equity affiliates, net	(5)	2	(7)	**	(9)	1	(10)	**
Total Equity (losses) earnings of affiliates	<u>\$(238</u> )	\$15	<u>\$ (253)</u>	**	<u>\$(253</u> )	\$23	<u>\$ (276)</u>	**

#### \*\* not meaningful

(a) During the three months ended December 31, 2016, the Company recognized a \$227 million non-cash write-down of the carrying value of its investment in Foxtel to fair value. The write-down is reflected in Equity (losses) earnings of affiliates in the Statements of Operations for the three and six months ended December 31, 2016. (See Note 5 – Investments in the accompanying Consolidated Financial Statements).

Additionally, in accordance with ASC 350, the Company amortized \$18 million and \$37 million, respectively, related to excess cost over the Company's proportionate share of its investment's underlying net assets allocated to finite-lived intangible assets during the three and six months ended December 31, 2016, respectively, as compared to \$13 million and \$25 million in the three and six months ended December 31, 2015, respectively. Such amortization is reflected in Equity (losses) earnings of affiliates in the Statements of Operations. The increase in amortization expense recognized by the Company in the current year period was offset by a corresponding decrease in amortization expense recognized by Foxtel as certain intangible assets were fully amortized in fiscal 2016.

*Interest, net*—Interest, net increased \$4 million and decreased \$1 million for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016, primarily due to an adjustment of the deferred consideration related to REA Group's acquisition of iProperty, offset by the interest expense associated with the REA Facility.

#### Other, net

The following table sets forth the components of Other, net:

	For the three months ended December 31,			nded	For the six mont December			nded
(in millions)	2016		2	2015		2016		2015
Gain on sale of REA Group's European business <sup>(a)</sup>	\$	120	\$		\$	120	\$	
Write-down of marketable securities		(21)				(21)		_
Gain on sale of other businesses		11				11		
Gain on sale of equity method investments		11				17		
Other, net		2		(6)		13		(1)
Total Other, net	\$	123	\$	(6)	\$	140	\$	(1)

(a) During the three months ended December 31, 2016, REA Group sold its European business for approximately \$140 million (approximately €133 million) in cash which resulted in a pre-tax gain of \$120 million. The sale allows REA Group to focus on its core businesses in Australia and Asia. The cash from the sale was received in February 2017.

*Income tax benefit (expense)*—For the three months ended December 31, 2016, the Company recorded a tax benefit of \$32 million on a pre-tax loss of \$251 million resulting in an effective tax rate that was lower than the U.S. statutory tax rate. The lower tax rate was primarily due to a net tax benefit of \$121 million on the non-cash write-down of assets and investments in Australia and a full valuation allowance recorded on losses incurred in Australia and other certain foreign jurisdictions, offset by lower taxes on the sale of REA Group's European operations.

For the six months ended December 31, 2016, the Company recorded a tax benefit of \$33 million on a pre-tax loss of \$252 million resulting in an effective tax rate that was lower than the U.S. statutory tax rate. The lower tax rate was primarily due to a net tax benefit of \$121 million on the non-cash write-down of assets and investments in Australia and a full valuation allowance recorded on losses incurred in Australia and other certain foreign jurisdictions, offset by lower taxes on the sale of REA Group's European operations.

Management assesses the available positive and negative evidence to estimate whether sufficient future taxable income will be generated to permit the use of existing deferred tax assets. Due to adverse trends in future expected performance of the Australian newspapers and the downward revision of Foxtel's future outlook, management determined it was more likely than not that certain deferred tax assets in Australia would not be realized.

The Company's effective tax rate for the three months ended December 31, 2015 was lower than the U.S. statutory tax rate of 35% primarily due to the impact from foreign operations which are subject to lower tax rates, partially offset by the impact of nondeductible items. The Company's effective tax rate for the six months ended December 31, 2015 was lower than the U.S. statutory tax rate primarily due to a tax benefit of approximately \$106 million related to the release of previously established valuation allowances related to certain U.S. federal net operating losses and state deferred tax assets. This benefit was recognized in conjunction with management's plan to dispose of the Company's digital education business in the first quarter of fiscal 2016, as the Company now expects to generate sufficient U.S. taxable income to utilize these deferred tax assets prior to expiration.

(Loss) income from discontinued operations, net of tax—For the three and six months ended December 31, 2016, the Company did not recognize any income from discontinued operations as the operations of the digital education business were discontinued during fiscal 2016.

For the three months ended December 31, 2015, the Company recorded a loss from discontinued operations, net of tax, of \$24 million, primarily related to severance and lease termination costs of \$17 million which were

incurred in conjunction with the sale of the Company's Amplify Insight and Amplify Learning businesses. For the six months ended December 31, 2015, the Company recorded income from discontinued operations, net of tax, of \$22 million, which included the impact of a \$144 million tax benefit recognized upon reclassification of the Digital Education segment to discontinued operations, partially offset by the pre-tax non-cash impairment charge recognized in the first quarter of fiscal 2016 of \$76 million and the severance and lease termination charges discussed above. (See Note 3—Discontinued Operations in the accompanying Consolidated Financial Statements).

*Net (loss) income*—Net (loss) income decreased \$301 million for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016 due to the non-cash impairment charge of approximately \$310 million primarily related to the write-down of fixed assets at the Australian newspapers and lower equity earnings primarily due to the \$227 million non-cash write-down of the carrying value of the Company's investment in Foxtel to fair value, partially offset by the tax benefit related to the write-downs discussed above, higher Total Segment EBITDA and higher Other, net.

Net (loss) income for the six months ended December 31, 2016 decreased \$490 million as compared to the corresponding period of fiscal 2016 due to the non-cash impairment charge of approximately \$310 million primarily related to the write-down of fixed assets at the Australian newspapers, lower equity earnings primarily due to the \$227 million non-cash write-down of the carrying value of the Company's investment in Foxtel to fair value and the tax benefit and income from discontinued operations recognized in fiscal 2016 which did not recur in fiscal 2017, partially offset by the tax benefit related to the write-downs discussed above and higher Other, net.

*Net income attributable to noncontrolling interests*—Net income attributable to noncontrolling interests increased by \$51 million and \$52 million for the three and six months ended December 31, 2016, respectively, as compared to the corresponding period of fiscal 2016 primarily due to the gain on the sale of REA Group's European business.

#### Segment Analysis

Segment EBITDA is defined as revenues less operating expenses and selling, general and administrative expenses. Segment EBITDA does not include: depreciation and amortization, impairment and restructuring charges, equity (losses) earnings of affiliates, interest, net, other, net, income tax benefit (expense) and net income attributable to noncontrolling interests. Segment EBITDA may not be comparable to similarly titled measures reported by other companies, since companies and investors may differ as to what items should be included in the calculation of Segment EBITDA.

Segment EBITDA is the primary measure used by the Company's chief operating decision maker to evaluate the performance of and allocate resources within the Company's businesses. Segment EBITDA provides management, investors and equity analysts with a measure to analyze the operating performance of each of the Company's business segments and its enterprise value against historical data and competitors' data, although historical results may not be indicative of future results (as operating performance is highly contingent on many factors, including customer tastes and preferences).

Total Segment EBITDA is a non-GAAP measure and should be considered in addition to, not as a substitute for, net (loss) income, cash flow and other measures of financial performance reported in accordance with GAAP. In addition, this measure does not reflect cash available to fund requirements and excludes items, such as depreciation and amortization and impairment and restructuring charges, which are significant components in assessing the Company's financial performance. The Company believes that information about Total Segment EBITDA allows users of its Consolidated Financial Statements to evaluate changes in the operating results of the Company separate from non-operational factors that affect net (loss) income, thus providing insight into both operations and the other factors that affect reported results. The following table reconciles Total Segment EBITDA to (Loss) Income from continuing operations:

	For the three months ended December 31,					For the six months ended December 31,			
	2016	2015	Change	% Change	2016	2015	Change	% Change	
(in millions, except %)			Better/(W	Vorse)			Better/(V		
Revenues	\$ 2,116	\$ 2,161	\$ (45)	(2)%	\$ 4,081	\$ 4,175	\$ (94)	(2)%	
Operating expenses	(1,126)	(1,193)	67	6%	(2,283)	(2,392)	109	5%	
Selling, general and administrative	(665)	(688)	23	3%	(1,343)	(1,338)	(5)	**	
Total Segment EBITDA	325	280	45	16%	455	445	10	2%	
Depreciation and amortization	(120)	(123)	3	2%	(240)	(244)	4	2%	
Impairment and restructuring charges	(356)	(22)	(334)	**	(376)	(39)	(337)	**	
Equity (losses) earnings of affiliates	(238)	15	(253)	**	(253)	23	(276)	**	
Interest, net	15	11	4	36%	22	23	(1)	(4)%	
Other, net	123	(6)	129	**	140	(1)	141	**	
(Loss) income from continuing operations before									
income tax benefit (expense)	(251)	155	(406)	**	(252)	207	(459)	**	
Income tax benefit (expense)	32	(49)	81	**	33	42	(9)	(21)%	
(Loss) Income from continuing operations	<u>\$ (219</u> )	\$ 106	<u>\$ (325</u> )	**	<u>\$ (219</u> )	\$ 249	<u>\$ (468</u> )	**	

\*\* not meaningful

	For t	he three months	ended Decembe	er 31,	
	20	16	2015		
(in millions)	Revenues	Segment EBITDA	Revenues	Segment EBITDA	
News and Information Services	\$ 1,303	\$ 142	\$ 1,400	\$ 158	
Book Publishing	466	75	446	57	
Digital Real Estate Services	242	95	208	73	
Cable Network Programming	104	51	106	39	
Other	1	(38)	1	(47)	
Total	\$ 2,116	\$ 325	\$ 2,161	\$ 280	

	For	the six months of	ended December	· 31,	
	20	16	2015		
(in millions)	Revenues	Segment EBITDA	Revenues	Segment EBITDA	
News and Information Services	\$ 2,525	\$ 188	\$ 2,690	\$ 241	
Book Publishing	855	123	855	99	
Digital Real Estate Services	468	162	399	130	
Cable Network Programming	232	65	230	67	
Other	1	(83)	1	(92)	
Total	\$ 4,081	\$ 455	\$ 4,175	\$ 445	

*News and Information Services* (62% and 64% of the Company's consolidated revenues in the six months ended December 31, 2016 and 2015, respectively)

	For the tl	nree months e	nded Decemb	oer 31,	For the six months ended December 31,				
	2016	2015	Change	% Change	2016	2015	Change	% Change	
(in millions, except %)			Better/(V	Vorse)			Better/(W	/orse)	
Revenues:									
Advertising	\$ 697	\$ 769	\$ (72)	(9)%	\$ 1,306	\$ 1,450	\$ (144)	(10)%	
Circulation and subscription	491	515	(24)	(5)%	996	1,039	(43)	(4)%	
Other	115	116	(1)	(1)%	223	201	22	11 %	
Total Revenues	1,303	1,400	(97)	(7)%	2,525	2,690	(165)	(6)%	
Operating expenses	(739)	(799)	60	8 %	(1,493)	(1,594)	101	6 %	
Selling, general and administrative	(422)	(443)	21	5 %	(844)	(855)	11	1 %	
Segment EBITDA	\$ 142	\$ 158	<b>\$ (16</b> )	(10)%	<b>\$ 188</b>	<u>\$ 241</u>	\$ (53)	(22)%	

Revenues at the News and Information Services segment decreased \$97 million, or 7%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The revenue decrease was mainly due to lower advertising revenues of \$72 million as compared to the corresponding period of fiscal 2016, primarily resulting from weakness in the print advertising market and a \$12 million negative impact from foreign currency fluctuations, partially offset by the acquisition of Wireless Group which contributed \$22 million of revenue in the quarter. Circulation and subscription revenues for the three months ended December 31, 2016 decreased \$24 million as compared to the corresponding period of fiscal 2016 as a result of a \$28 million negative impact from foreign currency fluctuations, which more than offset a modest increase in circulation revenues at Dow Jones.

Segment EBITDA at the News and Information Services segment decreased \$16 million, or 10%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The decrease was primarily due to the lower advertising revenues noted above, and increased investment spending at Checkout 51 of \$8 million. The decrease was partially offset by lower newsprint, production and distribution costs and the impact of cost savings initiatives.

Revenues at the News and Information Services segment decreased \$165 million, or 6%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The revenue decrease was mainly due to lower advertising revenues of \$144 million as compared to the corresponding period of fiscal 2016, primarily resulting from weakness in the print advertising market and an \$18 million negative impact from foreign currency fluctuations, partially offset by the acquisition of Wireless Group which contributed \$22 million of revenue in the period. Circulation and subscription revenues for the six months ended December 31, 2016 decreased \$43 million as compared to the corresponding period of fiscal 2016, primarily as a result of the \$52 million negative impact of foreign currency fluctuations, which more than offset higher circulation and

subscription revenues at Dow Jones. Other revenues for the six months ended December 31, 2016 increased \$22 million, primarily due to the acquisition of Unruly and Wireless Group, which contributed \$13 million and \$5 million, respectively, to the increase.

Segment EBITDA at the News and Information Services segment decreased \$53 million, or 22%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The decrease was primarily due to the lower advertising revenues noted above, increased investment spending at Checkout 51 of \$20 million and \$5 million of transaction related costs associated with the acquisition of Wireless Group in September 2016. The decrease was partially offset by lower newsprint, production and distribution costs and the impact of cost savings initiatives.

#### News Corp Australia

Revenues at the Australian newspapers for the three months ended December 31, 2016 decreased 6% as compared to the corresponding period of fiscal 2016. The impact of foreign currency fluctuations of the U.S. dollar against the Australian dollar resulted in a revenue increase of \$12 million, or 4%. Advertising revenues decreased \$25 million due to weakness in the print advertising market in Australia, partially offset by the positive impact of foreign currency fluctuations. Circulation and subscription revenues were flat primarily due to the positive impact of foreign currency fluctuations, as price increases and digital subscriber growth were more than offset by print volume declines.

Revenues at the Australian newspapers for the six months ended December 31, 2016 decreased 3% as compared to the corresponding period of fiscal 2016, with the impact of foreign currency fluctuations of the U.S. dollar against the Australian dollar resulting in a revenue increase of \$25 million, or 4%. Advertising revenues declined \$38 million, primarily as a result of weakness in the print advertising market in Australia, partially offset by the positive impact of foreign currency fluctuations. Circulation and subscription revenues increased \$6 million due to the positive impact of foreign currency fluctuations, as price increases and digital subscriber growth were more than offset by print volume declines.

#### News UK

For the three months ended December 31, 2016, revenues at the U.K. newspapers decreased 22% as compared to the corresponding period of fiscal 2016. Advertising revenues decreased \$35 million, primarily due to the negative impact of foreign currency fluctuations and weakness in the print advertising market, partially offset by digital advertising growth. Circulation and subscription revenues decreased \$31 million due to the negative impact of foreign currency fluctuations, as single-copy volume declines, primarily at *The Sun*, were offset by the impact of cover price increases. The impact of foreign currency fluctuations of the U.S. dollar against the British pound resulted in a revenue decrease of \$58 million, or 17%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

For the six months ended December 31, 2016, revenues at the U.K. newspapers decreased 20% as compared to the corresponding period of fiscal 2016. Advertising revenues decreased \$65 million, primarily due to the negative impact of foreign currency fluctuations and weakness in the print advertising market, partially offset by digital advertising growth. Circulation and subscription revenues decreased \$59 million due to the negative impact of foreign currency fluctuations, as single-copy volume declines, primarily at *The Sun*, were offset by the impact of cover price increases. The impact of foreign currency fluctuations of the U.S. dollar against the British pound resulted in a revenue decrease of \$107 million, or 16%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

#### Dow Jones

Revenues at Dow Jones decreased 8% for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. Advertising revenues decreased \$39 million due to weakness in the print

advertising market. Circulation and subscription revenues increased \$5 million as a result of growth in circulation revenues at *The Wall Street Journal* due to price increases and higher subscription volume. Professional information business revenues were relatively flat as compared to the corresponding period of fiscal 2016. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue decrease of \$2 million, or 1%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

Revenues at Dow Jones decreased 7% for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. Advertising revenues decreased \$64 million, primarily due to weakness in the print advertising market. Circulation and subscription revenues increased \$9 million primarily due to price increases and volume growth at *The Wall Street Journal*, as professional information business revenues were relatively flat. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue decrease of \$3 million, or 1%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

#### News America Marketing

Revenues at News America Marketing increased 3% and 1% for the three and six months ended December 31, 2016, respectively, as compared to the corresponding periods of fiscal 2016, primarily due to an increase in in-store and digital product revenues, largely offset by lower revenues for free-standing insert products.

*Book Publishing* (21% and 20% of the Company's consolidated revenues in the six months ended December 31, 2016 and 2015, respectively)

	For the	e three months	s ended Decen	For the six months ended December 31,				
	2016	2015	Change	% Change	2016	2015	Change	% Change
(in millions, except %)			Better/	/(Worse)			Better	/(Worse)
Revenues:								
Consumer	\$ 450	\$ 429	\$ 21	5 %	\$ 824	\$ 821	\$ 3	
Other	16	17	(1)	(6)%	31	34	(3)	(9)%
Total Revenues	466	446	20	4 %	855	855	_	
Operating expenses	(311)	(307)	(4)	(1)%	(578)	(597)	19	3 %
Selling, general and administrative	(80)	(82)	2	2 %	(154)	(159)	5	3 %
Segment EBITDA	\$ 75	<b>\$</b> 57	<b>\$ 18</b>	32 %	\$ 123	<b>\$ 99</b>	<b>\$ 24</b>	24 %

Revenues at the Book Publishing segment increased \$20 million, or 4%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The increase was mainly due to strong sales in the Christian publishing category, primarily *The Magnolia Story* by Chip and Joanna Gaines and the continued success of *Jesus Calling* and *Jesus Always* by Sarah Young, as well as sales of *Hillbilly Elegy* by J.D. Vance and *Settle for More* by Megyn Kelly in the general books category and foreign language publishing. These increases were partially offset by the negative impact of foreign currency fluctuations. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue decrease of \$13 million, or 3%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. Digital sales, which consist of revenues generated through the sale of e-books and digital audio books, represented 16% of Consumer revenues during the three months ended December 31, 2016. Digital sales increased 3% as compared to the corresponding period of fiscal 2016 due to the mix of titles as compared to the prior year quarter.

Segment EBITDA at the Book Publishing segment increased \$18 million, or 32%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016, primarily due to the higher revenues noted above.

Revenues at the Book Publishing segment were flat for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016, as higher revenues from strong frontlist and backlist sales and foreign language publishing were offset by the absence of revenues associated with sales of *Go Set a Watchman* by Harper Lee in the prior year and the negative impact of foreign currency fluctuations. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue decrease of \$20 million, or 2%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. Digital sales represented 18% of Consumer revenues during the six months ended December 31, 2016. Digital sales decreased 2% as compared to the corresponding period of fiscal 2016 due to the mix of titles as compared to the prior year period.

Segment EBITDA at the Book Publishing segment increased \$24 million, or 24%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. The increase was primarily due to the mix of titles as compared to the prior year quarter.

*Digital Real Estate Services* (11% and 10% of the Company's consolidated revenues in the six months ended December 31, 2016 and 2015, respectively)

		For the three months ended December 31,						For the six months ended December 31,				
	20	016	2	2015	Ch	ange	% Change	2016	2015	Change	% Change	
(in millions, except %)						Better/(	Worse)			Better/(V	Norse)	
Revenues:												
Advertising	\$	37	\$	32	\$	5	16 %	\$ 71	\$ 63	\$8	13 %	
Circulation and subscription		15		16		(1)	(6)%	31	31			
Real estate		185		160		25	16 %	357	305	52	17 %	
Other		5				5	**	9		9	**	
Total Revenues		242		208		34	16 %	468	399	69	17 %	
Operating expenses		(28)		(24)		(4)	(17)%	(58)	(47)	(11)	(23)%	
Selling, general and administrative		(119)		(111)		(8)	(7)%	(248)	(222)	(26)	(12)%	
Segment EBITDA	\$	95	\$	73	\$	22	30 %	\$ 162	\$ 130	\$ 32	25 %	

#### \*\* not meaningful

Revenues at the Digital Real Estate Services segment increased \$34 million, or 16%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. At REA Group, revenues increased 19%, primarily due to an increase in Australian residential depth revenue, as a favorable product mix and pricing increase offset lower listing volumes, the positive impact of foreign currency fluctuations and higher revenues due to the acquisition of iProperty. Revenues at Move increased 7%, primarily due to an increase in Connection for Co-brokerage<sup>SM</sup> product revenues and non-listing media revenues, partially offset by lower revenues from TigerLead, which was sold in November 2016. Revenues from DIAKRIT contributed \$5 million to the increase in revenues for the three months ended December 31, 2016. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue increase of \$6 million, or 3%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

Segment EBITDA at the Digital Real Estate Services segment increased \$22 million, or 30%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. REA Group and Move contributed \$12 million and \$10 million to the increase in Segment EBITDA, respectively, primarily due to the higher revenues noted above, the positive impact of foreign currency fluctuations at REA Group and lower legal costs at Move, partially offset by increased costs at REA Group and Move associated with higher revenues. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Segment EBITDA increase of \$4 million, or 5%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

Revenues at the Digital Real Estate Services segment increased \$69 million, or 17%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. At REA Group, revenues increased 20% due to an increase in Australian residential depth revenue, the positive impact of foreign currency fluctuations and higher revenues due to the acquisition of iProperty. Revenues at Move increased 8%, primarily due to an increase in Connection for Co-brokerage<sup>SM</sup> product revenues and non-listing media revenues. Revenues from DIAKRIT contributed \$9 million to the increase in revenues for the six months ended December 31, 2016. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a revenue increase of \$11 million, or 2%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

Segment EBITDA at the Digital Real Estate Services segment increased \$32 million, or 25%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016. REA Group and Move contributed \$19 million and \$14 million to the increase in Segment EBITDA, respectively, primarily due to the higher revenues noted above, the positive impact of foreign currency fluctuations at REA Group and lower legal costs at Move, partially offset by increased costs at REA Group associated with higher revenues, increased marketing costs at both REA Group and Move to drive traffic growth and brand awareness and the acquisition of iProperty. The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in a Segment EBITDA increase of \$7 million, or 6%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

Cable Network Programming (6% of the Company's consolidated revenues in the six months ended December 31, 2016 and 2015)

	For	the three mor	ths ended Dece	For the six months ended December 31,				
	2016	2015	Change	% Change	2016	2015	Change	% Change
(in millions, except %)			Better	/(Worse)			Better	/(Worse)
Revenues:								
Advertising	\$ 14	\$ 15	\$ (1)	(7)%	\$ 41	\$ 38	\$ 3	8 %
Circulation and								
subscription	89	90	(1)	(1)%	189	190	(1)	(1)%
Other	1	1			2	2		
Total Revenues	104	106	(2)	(2)%	232	230	2	1 %
Operating expenses	(48)	(62)	14	23 %	(154)	(152)	(2)	(1)%
Selling, general and								
administrative	(5)	(5)			(13)	(11)	(2)	(18)%
Segment EBITDA	<u>\$51</u>	<b>\$ 39</b>	<u>\$ 12</u>	31 %	\$ 65	<b>\$ 67</b>	<u>\$ (2</u> )	(3)%

#### \*\* not meaningful

For the three months ended December 31, 2016, revenues at the Cable Network Programming segment decreased \$2 million, or 2%, and Segment EBITDA increased \$12 million, or 31%, as compared to the corresponding period of fiscal 2016. The revenue decrease was due to lower affiliate and advertising revenues, partially offset by the positive impact of foreign currency fluctuations. The increase in Segment EBITDA was mainly due to the absence of sports programming rights costs associated with the Rugby World Cup and the English Premier League which did not recur in the current year quarter and the positive impact of foreign currency fluctuations. The increase of \$12 million, or 3%, and a Segment EBITDA increase of \$3 million, or 8%, for the three months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

For the six months ended December 31, 2016, revenues at the Cable Network Programming segment increased \$2 million, or 1%, and Segment EBITDA decreased \$2 million, or 3%, as compared to the corresponding period of fiscal 2016. The revenue increase was primarily due to the positive impact of foreign currency fluctuations, which more than offset lower affiliate revenues. The decrease in Segment EBITDA was due to the negative impact of foreign currency fluctuations as sports programming rights costs primarily related to the NRL

simulcast and certain one-time cricket rights costs were offset by the absence of costs associated with the Rugby World Cup and the English Premier League rights. The impact of foreign currency fluctuations of the U.S. dollar against the Australian dollar resulted in a revenue increase of \$6 million, or 3%, and a Segment EBITDA decrease of \$3 million, or 4%, for the six months ended December 31, 2016 as compared to the corresponding period of fiscal 2016.

### LIQUIDITY AND CAPITAL RESOURCES

#### **Current Financial Condition**

The Company's principal source of liquidity is internally generated funds and cash and cash equivalents on hand. As of December 31, 2016, the Company's cash and cash equivalents were \$1,564 million. The Company expects these elements of liquidity will enable it to meet its liquidity needs in the foreseeable future. As described in greater detail below, in October 2013, the Company established a revolving credit facility of \$650 million, which terminates on October 23, 2020. The Company may request that the commitments be extended under certain circumstances as set forth in the credit agreement and may also request increases in the amount of the facility up to a maximum amount of \$900 million. In addition, the Company expects to have access to the worldwide capital markets, subject to market conditions, in order to issue debt if needed or desired. Although the Company believes that its cash on hand and future cash from operations, together with its access to the capital markets, will provide adequate resources to fund its operating and financing needs, its access to, and the availability of, financing on acceptable terms in the future will be affected by many factors, including: (i) the Company's performance, (ii) its credit rating or absence of a credit rating, (iii) the liquidity of the overall capital markets and (iv) the current state of the economy. There can be no assurances that the Company will continue to have access to the capital markets on acceptable terms. See Part II, "Item 1A. Risk Factors" for further discussion.

As of December 31, 2016, the Company's consolidated assets included \$726 million in cash and cash equivalents that was held by its foreign subsidiaries. \$120 million of this amount is cash not readily accessible by the Company as it is held by REA Group, a majority owned but separately listed public company. REA Group must declare a dividend in order for the Company to have access to its share of REA Group's cash balance. The Company earns income outside the U.S., which is deemed to be permanently reinvested in certain foreign jurisdictions. The Company does not currently intend to repatriate these earnings. Should the Company require more capital in the U.S. than is generated by and/or available to its domestic operations, the Company could elect to transfer funds held in foreign jurisdictions. The transfer of funds from foreign jurisdictions may be cumbersome due to local regulations, foreign exchange controls and taxes. Additionally, the transfer of funds from foreign jurisdictions may result in higher effective tax rates and higher cash paid for income taxes for the Company.

The principal uses of cash that affect the Company's liquidity position include the following: operational expenditures including employee costs and paper purchases; capital expenditures; income tax payments; investments in associated entities and acquisitions. In addition to the acquisitions and dispositions disclosed elsewhere, the Company has evaluated, and expects to continue to evaluate, possible future acquisitions and dispositions of certain businesses. Such transactions may be material and may involve cash, the issuance of the Company's securities or the assumption of indebtedness.

#### **Issuer Purchases of Equity Securities**

In May 2013, the Company's Board of Directors (the "Board of Directors") authorized the Company to repurchase up to an aggregate of \$500 million of its Class A Common Stock. On May 10, 2015, the Company announced it had begun repurchasing shares of Class A Common Stock under the stock repurchase program. No stock repurchases were made during the six months ended December 31, 2016. Through February 3, 2017, the Company repurchased approximately 5.2 million shares of Class A Common Stock for an aggregate cost of approximately \$71 million. The remaining authorized amount under the stock repurchase program as of February 3, 2017 was approximately \$429 million. All decisions regarding any future stock repurchases are at the

sole discretion of a duly appointed committee of the Board of Directors and management. The committee's decisions regarding future stock repurchases will be evaluated from time to time in light of many factors, including the Company's financial condition, earnings, capital requirements and debt facility covenants, other contractual restrictions, as well as legal requirements, regulatory constraints, industry practice, market volatility and other factors that the committee may deem relevant. The stock repurchase authorization may be modified, extended, suspended or discontinued at any time by the Board of Directors and the Board of Directors cannot provide any assurances that any additional shares will be repurchased.

### Dividends

In August 2016, the Board of Directors declared a semi-annual cash dividend of \$0.10 per share for Class A Common Stock and Class B Common Stock. This dividend was paid on October 19, 2016 to stockholders of record at the close of business on September 14, 2016. The timing, declaration, amount and payment of future dividends to stockholders, if any, is within the discretion of the Board of Directors. The Board of Directors' decisions regarding the payment of future dividends will depend on many factors, including the Company's financial condition, earnings, capital requirements and debt facility covenants, other contractual restrictions, as well as legal requirements, regulatory constraints, industry practice, market volatility and other factors that the Board of Directors deems relevant.

#### Sources and Uses of Cash—For the six months ended December 31, 2016 versus the six months ended December 31, 2015

Net cash provided by operating activities for the six months ended December 31, 2016 and 2015 was as follows (in millions):

For the six months ended December 31,	2016	2015
Net cash provided by operating activities from continuing operations	\$ 4	\$346

Net cash provided by operating activities decreased by \$342 million for the six months ended December 31, 2016 as compared to the six months ended December 31, 2015. The decrease was primarily due to the NAM Group's settlement payments of \$250 million during the six months ended December 31, 2016, lower dividends received of \$30 million as well as higher working capital due to timing.

Net cash used in investing activities for the six months ended December 31, 2016 and 2015 was as follows (in millions):

For the six months ended December 31,	2016	2015
Net cash used in investing activities from continuing operations	\$(118)	\$(250)

The Company had net cash used in investing activities of \$118 million for the six months ended December 31, 2016 as compared to net cash used in investing activities of \$250 million for the corresponding period of fiscal 2016. During the six months ended December 31, 2016, the Company used \$342 million of cash for acquisitions, primarily for the acquisitions of Wireless Group and ARM. The Company also had capital expenditures of \$108 million. The net cash used in investing activities for the six months ended December 31, 2016 was partially offset by the utilization of restricted cash for the Wireless Group acquisition of \$315 million.

During the six months ended December 31, 2015, the Company had capital expenditures of \$120 million and used \$101 million of cash for acquisitions, primarily for the acquisition of Unruly and Checkout 51.



Net cash used in financing activities for the six months ended December 31, 2016 and 2015 was as follows (in millions):

For the six months ended December 31,	2016	2015
Net cash used in financing activities from continuing operations	\$(121)	

The Company had net cash used in financing activities of \$121 million for the six months ended December 31, 2016 as compared to net cash used in financing activities of \$99 million for the corresponding period of fiscal 2016. During the six months ended December 31, 2016, the Company paid dividends of \$58 million to News Corporation stockholders and repaid the debt assumed in the acquisition of Wireless Group of \$23 million.

During the six months ended December 31, 2015, the Company paid dividends of \$58 million to News Corporation stockholders and repurchased News Corp shares for \$18 million.

#### Reconciliation of Free Cash Flow Available to News Corporation

Free cash flow available to News Corporation is a non-GAAP financial measure defined as net cash provided by operating activities from continuing operations, less capital expenditures ("free cash flow"), less REA Group free cash flow, plus cash dividends received from REA Group. Free cash flow available to News Corporation excludes cash flows from discontinued operations. Free cash flow available to News Corporation excludes cash flows from discontinuing operations and other measures of financial performance reported in accordance with GAAP. Free cash flow available to News Corporation may not be comparable to similarly titled measures reported by other companies, since companies and investors may differ as to what items should be included in the calculation of free cash flow.

The Company considers free cash flow available to News Corporation to provide useful information to management and investors about the amount of cash that is available to be used to strengthen the Company's balance sheet and for strategic opportunities including, among others, investing in the Company's business, strategic acquisitions, dividend payouts and repurchasing stock. A limitation of free cash flow available to News Corporation is that it does not represent the total increase or decrease in the cash balance for the period. Management compensates for the limitation of free cash flow available to News Corporation by also relying on the net change in cash and cash equivalents as presented in the Statements of Cash Flows prepared in accordance with GAAP which incorporate all cash movements during the period.

The following table presents a reconciliation of net cash provided by continuing operating activities to free cash flow available to News Corporation:

	For the six months ended December 31,				
	2016		2	2015	
		(in mi	llions)		
Net cash provided by continuing operating activities	\$	4	\$	346	
Less: Capital expenditures		(108)		(120)	
		(104)		226	
Less: REA Group free cash flow		(84)		(72)	
Plus: Cash dividends received from REA Group		28		24	
Free cash flow available to News Corporation	\$	(160)	\$	178	

Free cash flow available to News Corporation decreased \$338 million in the six months ended December 31, 2016 to (\$160) million from \$178 million in the corresponding period of fiscal 2016, primarily due to lower cash provided by operating activities as discussed above, partially offset by lower capital expenditures.

The impact of foreign currency fluctuations of the U.S. dollar against local currencies resulted in an increase of free cash flow available to News Corporation of approximately \$6 million, or 3%, for the six months ended December 31, 2016.

#### **Revolving Credit Agreement**

The Company's Credit Agreement (as amended, the "Credit Agreement") provides for an unsecured \$650 million revolving credit facility (the "Facility") that can be used for general corporate purposes. The Facility has a sublimit of \$100 million available for issuances of letters of credit. Under the Credit Agreement, the Company may request increases in the amount of the Facility up to a maximum amount of \$900 million.

In October 2015, the Company entered into an amendment to the Credit Agreement (the "Amendment") which, among other things, extended the original term of the Facility by two years and lowered the commitment fee payable by the Company. As a result of the Amendment, the lenders' commitments now terminate on October 23, 2020, and any borrowings will be due at that time. The Company may request that the commitments be extended under certain circumstances as set forth in the Credit Agreement for up to two additional one-year periods.

The Credit Agreement contains customary affirmative and negative covenants and events of default, with customary exceptions, including limitations on the ability of the Company and its subsidiaries to engage in transactions with affiliates, incur liens, merge into or consolidate with any other entity, incur subsidiary debt or dispose of all or substantially all of its assets or all or substantially all of the stock of its subsidiaries. In addition, the Credit Agreement requires the Company to maintain an adjusted operating income leverage ratio of not more than 3.0 to 1.0 and an interest coverage ratio of not less than 3.0 to 1.0. If any of the events of default occur and are not cured within applicable grace periods or waived, any unpaid amounts under the Credit Agreement may be declared immediately due and payable. As of December 31, 2016, the Company was in compliance with all of the applicable debt covenants.

Interest on borrowings under the Facility is based on either (a) a Eurodollar Rate formula or (b) the Base Rate formula, each as set forth in the Credit Agreement. The applicable margin and the commitment fee are based on the pricing grid in the Credit Agreement, which varies based on the Company's adjusted operating income leverage ratio. As of December 31, 2016, the Company was paying a commitment fee of 0.225% on any undrawn balance and an applicable margin of 0.50% for a Base Rate borrowing and 1.50% for a Eurodollar Rate borrowing.

As of the date of this filing, the Company has not borrowed any funds under the Facility.

# **REA Group Unsecured Revolving Loan Facility**

REA Group entered into a A\$480 million unsecured syndicated revolving loan facility agreement in connection with the acquisition of iProperty (the "REA Facility"). The REA Facility consists of three sub facilities of A\$120 million, A\$120 million and A\$240 million which become due in December 2017, December 2018 and December 2019, respectively. In February 2016, REA Group drew down the full A\$480 million (approximately \$340 million as of such date) available under the REA Facility, and the proceeds, less lenders' fees of \$1 million, were used to fund the iProperty acquisition. Borrowings under the REA Facility bear interest at a floating rate of the Australian BBSY plus a margin in the range of 0.85% and 1.45% depending on REA Group 's net leverage ratio. As of December 31, 2016, REA Group was paying a margin of between 0.90% and 1.10%. REA Group paid approximately \$2 million and \$5 million in interest for the three and six months ended December 31, 2016, respectively, at a weighted average interest rate of 2.7% and 2.8%, respectively. The REA Facility requires REA Group to maintain a net leverage ratio of not more than 3.25 to 1.0 and an interest coverage ratio of not less than 3.0 to 1.0. As of December 31, 2016, REA Group was in compliance with all of the applicable debt covenants.

# **Commitments**

The Company has commitments under certain firm contractual arrangements ("firm commitments") to make future payments. These firm commitments secure the future rights to various assets and services to be used in the normal course of operations. The Company's commitments as of December 31, 2016 have not changed significantly from the disclosures included in the 2016 Form 10-K.

#### **Contingencies**

The Company routinely is involved in various legal proceedings, claims and governmental inspections or investigations, including those discussed in Note 10 to the Consolidated Financial Statements. The outcome of these matters and claims is subject to significant uncertainty, and the Company often cannot predict what the eventual outcome of pending matters will be or the timing of the ultimate resolution of these matters. Fees, expenses, fines, penalties, judgments or settlement costs which might be incurred by the Company in connection with the various proceedings could adversely affect its results of operations and financial condition.

The Company establishes an accrued liability for legal claims when it determines that a loss is both probable and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of any loss ultimately incurred in relation to matters for which an accrual has been established may be higher or lower than the amounts accrued for such matters. Legal fees associated with litigation and similar proceedings are expensed as incurred. The Company recognizes gain contingencies when the gain becomes realized or realizable. (For additional details see Note 10 to the Consolidated Financial Statements).

The Company's tax returns are subject to on-going review and examination by various tax authorities. Tax authorities may not agree with the treatment of items reported in the Company's tax returns, and therefore the outcome of tax reviews and examinations can be unpredictable. The Company believes it has appropriately accrued for the expected outcome of uncertain tax matters and believes such liabilities represent a reasonable provision for taxes ultimately expected to be paid, however, these liabilities may need to be adjusted as new information becomes known and as tax examinations continue to progress. As subsidiaries of 21st Century Fox prior to the Separation, the Company and each of its domestic subsidiaries have joint and several liability with 21st Century Fox for the consolidated U.S. federal income taxes of the 21st Century Fox consolidated group relating to any taxable periods during which the Company or any of the Company's domestic subsidiaries were a member of the 21st Century Fox consolidated group. Consequently, the Company could be liable in the event any such liability is incurred, and not discharged, by any other member of the 21st Century Fox consolidated group. In conjunction with the Separation, the Company for any such liability. Disputes or assessments could arise during future audits by the Internal Revenue Service or other taxing authorities in amounts that the Company cannot quantify.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company has exposure to different types of market risk including changes in foreign currency rates and stock prices. The Company neither holds nor issues financial instruments for trading purposes.

The following sections provide quantitative information on the Company's exposure to foreign currency rate risk and stock price risk. The Company makes use of sensitivity analyses that are inherently limited in estimating actual losses in fair value that can occur from changes in market conditions.

# **Foreign Currency Rates**

The Company conducts operations in three principal currencies: the U.S. dollar; the Australian dollar; and the British pound sterling. These currencies operate primarily as the functional currency for the Company's U.S., Australian and U.K. operations, respectively. Cash is managed centrally within each of the three regions with net earnings reinvested locally and working capital requirements met from existing liquid funds. To the extent such funds are not sufficient to meet working capital requirements, funding in the appropriate local currencies is made available from intercompany capital. The Company does not hedge its investments in the net assets of its Australian and U.K. operations.

Because of fluctuations in exchange rates, the Company is subject to currency translation exposure on the results of its operations. Foreign currency translation risk is the risk that exchange rate gains or losses arise from

translating foreign entities' statements of earnings and balance sheets from functional currency to the Company's reporting currency (the U.S. dollar) for consolidation purposes. The Company does not hedge translation risk because it generally generates positive cash flows from its international operations that are typically reinvested locally. Exchange rates with the most significant impact to its translation include the Australian dollar and British pound sterling. As exchange rates fluctuate, translation of its Statements of Operations into U.S. dollars affects the comparability of revenues and operating expenses between years.

The table below details the percentage of revenues and expenses by the three principal currencies for the fiscal year ended June 30, 2016:

	U.S. Dollars	Australian Dollars	British Pound Sterling
Fiscal year ended June 30, 2016			
Revenues	47%	28%	20%
Operating and Selling, general, and administrative			
expenses	48%	24%	21%

Based on the year ended June 30, 2016, a one cent change in each of the U.S. dollar/Australian dollar and the U.S. dollar/British pound sterling exchange rates would have impacted revenues by approximately \$32 million and \$11 million, respectively, for each currency on an annual basis, and would have impacted Total Segment EBITDA by approximately \$7 million and \$0.4 million, respectively, on an annual basis.

# **Stock Prices**

The Company has common stock investments in publicly traded companies that are subject to market price volatility. These investments had an aggregate fair value of approximately \$126 million as of December 31, 2016. A hypothetical decrease in the market price of these investments of 10% would result in a decrease in comprehensive (loss) income of approximately \$13 million before tax. Any changes in fair value of the Company's common stock investments are not recognized unless deemed other-than-temporary.

#### **Credit Risk**

Cash and cash equivalents are maintained with multiple financial institutions. Deposits held with banks may exceed the amount of insurance provided on such deposits. Generally, these deposits may be redeemed upon demand and are maintained with financial institutions of reputable credit and, therefore, bear minimal credit risk.

The Company's receivables did not represent significant concentrations of credit risk as of December 31, 2016 or June 30, 2016 due to the wide variety of customers, markets and geographic areas to which the Company's products and services are sold.

The Company monitors its positions with, and the credit quality of, the financial institutions which are counterparties to its financial instruments. The Company is exposed to credit loss in the event of nonperformance by the counterparties to the agreements. As of December 31, 2016 and June 30, 2016, the Company did not anticipate nonperformance by any of the counterparties.

#### ITEM 4. CONTROLS AND PROCEDURES

#### (a) Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such

period, the Company's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act and were effective in ensuring that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act and exchange Act is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

# (b) Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15(d)-15(f) under the Exchange Act) during the Company's second quarter of fiscal 2017 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II

# ITEM 1. LEGAL PROCEEDINGS

The following information supplements the discussion set forth under "Legal Proceedings" in the Company's 2016 Form 10-K.

#### Valassis Communications, Inc.

As reported in the 2016 Form 10-K, Valassis Communications, Inc. ("Valassis") initiated two separate legal proceedings against certain of the Company's subsidiaries on November 8, 2013. In the first proceeding ("Valassis I"), Valassis filed a motion for expedited discovery in a previously settled case involving NAI, NAM FSI and NAM In-Store Services based on its belief that defendants had engaged in activities prohibited under an order issued by the U.S. District Court for the Eastern District of Michigan (the "Order") in connection with the parties' settlement. Valassis subsequently filed a Notice of Violation of the Order (the "Notice") in Valassis I alleging violations of federal and state antitrust laws and common law business torts and seeking treble damages, injunctive relief and attorneys' fees. In the second proceeding ("Valassis II"), Valassis filed a new complaint against the NAM Group in the same District Court, which also alleged violations of federal and state antitrust laws and common law business torts and sought treble damages, injunctive relief and attorneys' fees and costs. On March 30, 2016, the District Court ordered that the Notice in Valassis I and the remaining claims in the NAM Group's motion to dismiss in Valassis II (the bundling and tying claims in Valassis II were dismissed without prejudice to Valassis's rights to pursue relief for the claims in Valassis I) be referred to a panel of antitrust experts previously appointed in Valassis I (the "Antitrust Expert Panel"). The Antitrust Expert Panel was convened and, on September 24, 2016, issued a Report and Recommendation recommending that the NAM Group's motion to dismiss the Valassis II complaint be denied. In November 2016, the NAM Group filed its answer and counterclaims in Valassis II, which Valassis moved to dismiss. The Antitrust Expert Panel also held a preliminary hearing in Valassis I on December 19, 2016 as to whether Valassis's case should be allowed to proceed further. On February 8, 2017, the Antitrust Expert Panel issued a Report and Recommendation that the Notice in Valassis I be dismissed and a Report and Recommendation that the NAM Group's counterclaims in Valassis II be dismissed with leave to replead three of the four counterclaims. While it is not possible at this time to predict with any degree of certainty the ultimate outcome of these actions, the NAM Group believes it has been compliant with applicable laws and intends to defend itself vigorously in both actions.

#### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2016.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

In May 2013, the Company's Board of Directors (the "Board of Directors") authorized the Company to repurchase up to an aggregate of \$500 million of its Class A Common Stock. On May 10, 2015, the Company announced it had begun repurchasing shares of Class A Common Stock under the stock repurchase program. No stock repurchases were made during the six months ended December 31, 2016. Through February 3, 2017, the Company repurchased approximately 5.2 million shares of Class A Common Stock for an aggregate cost of approximately \$71 million. The remaining authorized amount under the stock repurchase program as of February 3, 2017 was approximately \$429 million. All decisions regarding any future stock repurchases are at the sole discretion of a duly appointed committee of the Board of Directors and management. The committee's decisions regarding future stock repurchases will be evaluated from time to time in light of many factors, including the Company's financial condition, earnings, capital requirements and debt facility covenants, other contractual restrictions, as well as legal requirements, regulatory constraints, industry practice, market volatility and other factors that the committee may deem relevant. The stock repurchase authorization may be modified, extended, suspended or discontinued at any time by the Board of Directors and the Board of Directors cannot provide any assurances that any additional shares will be repurchased.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

# ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

# ITEM 5. OTHER INFORMATION

Not applicable.

# ITEM 6. EXHIBITS

(a) Exhibits.

- 31.1 Chief Executive Officer Certification required by Rules 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended.\*
- 31.2 Chief Financial Officer Certification required by Rules 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended.\*
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes Oxley Act of 2002.\*\*
- 101 The following financial information from the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 2016 formatted in eXtensible Business Reporting Language: (i) Consolidated Statements of Operations for the three and six months ended December 31, 2016 and 2015 (unaudited); (ii) Consolidated Statements of Comprehensive (Loss) Income for the three and six months ended December 31, 2016 and 2015 (unaudited); (iii) Consolidated Balance Sheets at December 31, 2016 (unaudited) and June 30, 2016 (audited); (iv) Consolidated Statements of Cash Flows for the six months ended December 31, 2016 and 2015 (unaudited); and (v) Notes to the Unaudited Consolidated Financial Statements.\*
- \* Filed herewith.
- \*\* Furnished herewith.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEWS CORPORATION (Registrant)

By: /s/ Bedi Ajay Singh

Bedi Ajay Singh Chief Financial Officer

Date: February 10, 2017

# **Chief Executive Officer Certification**

### Required by Rules 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended

I, Robert J. Thomson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of News Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 10, 2017

By: /s/ Robert J. Thomson Robert J. Thomson Chief Executive Officer and Director

# **Chief Financial Officer Certification**

### Required by Rules 13a-14 and 15d-14 under the Securities Exchange Act of 1934, as amended

I, Bedi Ajay Singh, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of News Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 10, 2017

By: /s/ Bedi Ajay Singh

Bedi Ajay Singh Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of News Corporation on Form 10-Q for the fiscal quarter ended December 31, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, the undersigned officers of News Corporation, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of News Corporation.

February 10, 2017

By: /s/ Robert J. Thomson Robert J. Thomson Chief Executive Officer and Director

By: /s/ Bedi Ajay Singh

Bedi Ajay Singh Chief Financial Officer



Ernst & Young LLP 5 Times Square New York, NY 10036-6530 Tel: +1 212 773 3000 Fax: +1 212 773 6350 www.ey.com

# **Report of Independent Registered Public Accounting Firm**

To the Audit Committee and Management of News Corporation

We have reviewed the condensed consolidated balance sheet of News Corporation (the "Company") as of December 31, 2016, and the related condensed consolidated statements of operations and comprehensive (loss) income for the three-month and six-month periods ended December 31, 2016 and 2015, and the condensed consolidated statements of cash flows for the six-month periods ended December 31, 2016 and 2015. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of News Corporation as of June 30, 2016, and the related consolidated statements of operations, comprehensive (loss) income, shareholders' equity and cash flows for the year then ended (not presented herein) and we expressed an unqualified audit opinion on those consolidated financial statements in our report dated August 12, 2016. In our opinion, the accompanying condensed consolidated balance sheet of News Corporation as of June 30, 2016, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Ernet + Young LLP

February 10, 2017