



2017 Interim Results Presentation

17 February 2017

Disclaimer



Important Information

The DUET Group comprises DUET Company Limited (ABN 93 163 100 061) ("DUECo"), DUET Investment Holdings Limited ("DIHL)" (ABN 22 120 456 573) and DUET Finance Limited (ABN 15 108 014 062) ("DFL") (AFSL 269287) in its personal capacity and as responsible entity of DUET Finance Trust ("DFT") (ARSN 109 363 135) (DUECo, DIHL, DFL and DFT are collectively referred to as "DUET" or "DUET Group"). As DUECo is the parent entity of the DUET Group, it and DIHL (as the Corporate Arm) are responsible for all information contained in this presentation. DFL and DFT (as the Funding Arm) are only responsible for the general stapled securityholder information and financial information of DFL and DFT incorporated into the statutory consolidated financial information contained and/or summarised in this presentation.

Not an offer nor investment advice

This presentation is not an offer or invitation for subscription or purchase of or a recommendation of securities. It does not take into account the investment objectives, financial situation and particular needs of the investor. Before making an investment in DUET, the investor or prospective investor should consider whether such an investment is appropriate to their particular investment needs, objectives and financial circumstances and consult an investment adviser if necessary. This presentation does not take into account the investment objectives, financial situation and particular needs of the investor. Nor does it contain all the information necessary to fully evaluate any transaction or investment and, as such, no reliance should be placed on its contents. Any investment decision should be made based solely upon appropriate due diligence and, if applicable, upon receipt and careful review of relevant offering documents. Recipients of this presentation should neither treat nor rely on its contents as advice relating to legal, taxation or investment matters and are advised to consult their own professional advisers.

Capital returns not guaranteed

Investment is subject to significant risks of loss of income and capital. To the maximum extent permitted by law, none of DUECo, DIHL, DFL, their directors, employees or agents, accepts any liability for any loss arising from the use of this presentation or its contents or otherwise arising in connection with it, including, without limitation, any liability arising from fault or negligence on the part of DUECo, DIHL, DFL or their directors, employees or agents. Information, including forecast financial information, in this presentation should not be considered as a recommendation in relation to holding purchasing or selling, securities or other instruments in DUET Group.

Forecasts and forward-looking statements

Due care and attention has been used in the preparation of forecast information and forward-looking statements made in this presentation. However, actual results may vary from forecasts and any variation may be materially positive or negative. Forecasts by their very nature, are subject to uncertainty and contingencies many of which are outside the control of DUET Group. Past performance is not a reliable indication of future performance.

Distribution Guidance

The DUET Group's distribution guidance and related statements in this presentation are subject to DUET's forecast assumptions being met.

Policies

This presentation has been prepared using policies adopted by the directors of DUECo, DIHL and DFL and, unless stated otherwise in the Management Information Report, these policies have been consistently applied to all periods presented in this presentation. Parts of this presentation have therefore been prepared on a different basis to the Interim Financial Report of DUET Group. Certain information contained within this presentation does not, and cannot be expected to provide as full an understanding of the financial performance, financial position and cash flows of DUET Group as in the Interim Financial Report. This presentation should be read in conjunction with the Interim Financial Report of DUET Group, which can be found on the DUET website at www.duet.net.au

© DUET Group

Agenda



	Page
Performance Highlights	4
Group Results	5
Operating Results	8
CKI Consortium's proposed acquisition of DUET	14
Outlook	16
Appendix	20

Performance Highlights



Strategic Initiatives

- Scheme Implementation Agreement signed with CKI-led consortium to acquire 100% of DUET
 - Total proceeds to DUET securityholders of \$3.03 per stapled security¹
 - Remains conditional on FIRB and DUET securityholder approval
 - Scheme Meetings expected to be held 21 April 2017 with implementation mid-May 2017
- DDG developing WA's largest gas storage facility near Onslow



Operational

- UE/MG Transformation Project underway; targeting net benefits from FY18
- Significant network performance improvement at United Energy
- Strong performance from Cullerin Range wind farm since acquisition



Regulatory

- Multinet Gas 2018-2022 regulatory proposal submitted December 2016
- Awaiting ACT appeal decision outcomes for United Energy and DBP



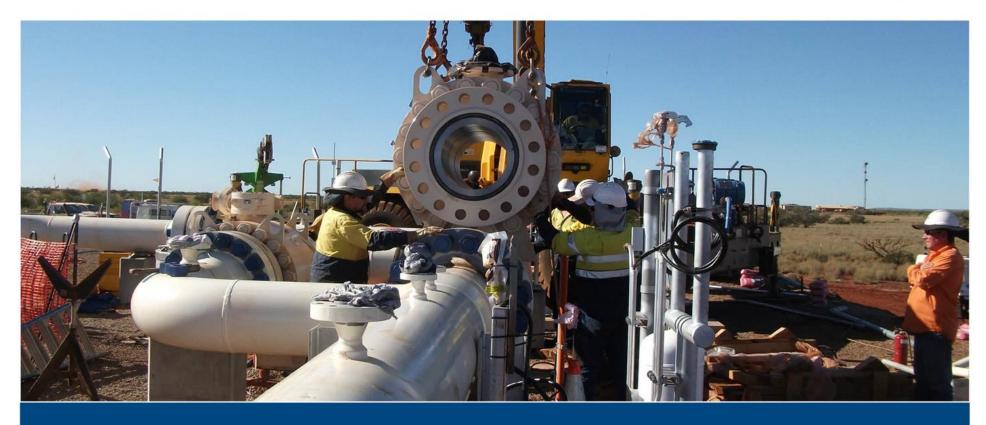
Capital and Distributions

- Over \$1.6b of term debt raised and refinanced in 1H17
- 18.5 cpss guidance for FY17 reaffirmed²
 - Guidance expected to be covered by full-year proportionate earnings on a cpss basis
 - 9.25 cpss paid 16 February 2017



^{1.} Whilst the total cash proceeds received by DUET securityholders will not change, the components received by securityholders are subject to adjustment in accordance with the terms of the scheme implementation agreement. For instance, in the event that the Special Distribution exceeds 3 cents per stapled security, the Scheme Consideration will reduce by the excess amount. 2. Forward-looking statements by their very nature are subject to uncertainty and contingencies, many of which are outside the control of DUET.





Group Results





Proportionate Results (\$m) Refer to Management Information Report (MIR)	1H17	1H16 Pro Forma	Change
Core Revenue	630.1	648.0	(2.8%)
Total Revenue	692.0	724.2	(4.5%)
Opex	(254.3)	(239.0)	(6.4%)
EBITDA	437.7	485.2	(9.8%)
Customer Contributions (net of margin)	(20.4)	(18.1)	(12.3%)
Adjusted EBITDA	417.3	467.1	(10.7%)
Net Interest Expense	(134.1)	(158.9)	15.6%
SIB Capex	(48.6)	(53.2)	8.8%
Tax paid	(1.4)	(4.7)	69.8%
Proportionate Earnings	233.2	250.2	(6.8%)
Earnings per stapled security ¹	9.58c	11.05c	(13.3%)
Interim distribution per stapled security	9.25c	9.00c	2.8%
Earnings Coverage of Interim Distribution	104%	123%	(19.2%)

Consolidated Results (\$m) Extract from Appendix 4D	1H17	1H16	Change
Revenues from ordinary activities	853.0	809.7	5.3%
EBITDA	465.1	449.6	3.4%
NPAT excluding significant items	98.1	98.9	(0.8%)

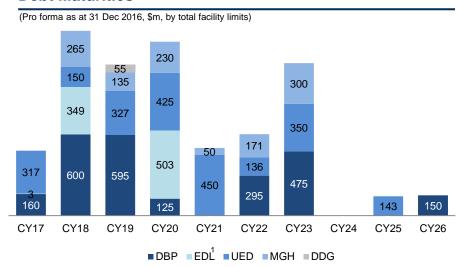
Proportionate earnings down 6.8% on pro forma pcp (and down 2.4% on actual pcp) mainly due to \$18.8m of non-recurring items:

- \$10m reduction in head office net interest income
 - Prior period benefitted from cash held to fund the EDL acquisition in October 2015
- \$4.9m of rectification costs from short term outage at EDL's LNG plant supplying its West Kimberley Power Plants
 - EDL seeking insurance recovery for part of these costs
- \$3.9m in Transformation Project costs (proportionate basis) at United Energy and Multinet Gas
 - Net benefits expected to be realised from FY18

Capital Management



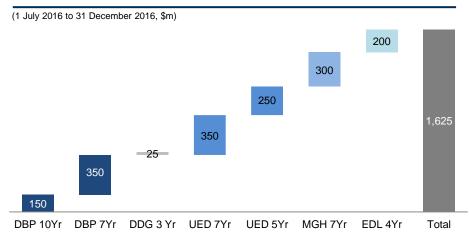
Debt Maturities



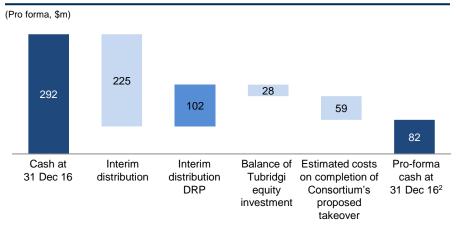
Credit Ratings

ОрСо	S&P	Moody's
DBP	BBB-/Positive Watch	Baa3/Stable
EDL	BBB-/Positive Watch	Not Rated
United Energy	BBB/Positive Watch	Baa2/Stable
Multinet Gas	BBB-/Positive Watch	Baa3/Stable

Debt Transactions 1H17



Corporate Working Capital



^{1.} EDL's USD and GBP denominated debt has been converted to AUD at the 31 December 2016 closing spot rate.





Operating Results



Dampier Bunbury Pipeline

Commentary

- Throughput up 2.8%
 - Materially higher part and back haul volumes due to new gas demand from the Pilbara
- Transmission Revenue down 8.0%
 - 15% of firm full haul capacity reverted to regulated tariff 1 Jan 2016
 - Full period impact of the 35TJ/day reduction in full haul capacity from closure of Synergy's SW Cogeneration facility (effective 1 April 2016)
- Opex up 14.8%
 - Higher fuel gas costs
- Proportionate earnings in line with prior period
 - Adjusted EBITDA down 14.0%
 - Net Interest Expense down 20.8%
 - · Lower base interest rate hedges
 - SIB Capex down 34.5%
- Regulation
 - Appeal of ERA's final DBP decision ongoing; decision expected 2HFY17
 - Transition of regulatory coverage of DBP from ERA to AER
 - If legislation passed, transition to AER expected in 2019

Financial Summary

		1H16	
\$m, 100% per MIR	1H17	Pro Forma	Change
Throughput (TJ)	168,275	163,623	2.8%
Transmission Revenue	176.2	191.6	(8.0%)
Total Revenue	179.4	199.5	(10.0%)
Opex	(44.9)	(39.1)	(14.8%)
EBITDA	134.6	160.4	(16.1%)
EBITDA margin	75.0%	80.4%	(5.4%)
Adjusted EBITDA	134.4	156.3	(14.0%)
Net Interest Expense	(66.3)	(83.8)	20.8%
SIB Capex	(8.3)	(12.7)	34.5%
Proportionate Earnings	59.7	59.8	(0.1%)
RAB	3,440.5	3,606.5	(4.6%)



DBP Development Group

Commentary

- Transmission Revenue in line with pcp
- Tubridgi Gas Storage Project
 - \$69m onshore development project near Onslow gas gathering hub
 - Storage capacity of around 42PJ
 - Daily injection and withdrawal rates of ~50TJ/day
 - Well drilling program underway; facility expected to be operational by end of June 2017
 - CITIC Pacific Mining signed as foundation customer under 10 year storage agreement with options for a further 5 years
 - Discussions with other prospective customers ongoing
- Investigating additional gas infrastructure development opportunities

Financial Summary

\$m, 100% per MIR	1H17	1H16	Change
Transmission Revenue	17.1	17.2	(0.3%)
Total Revenue	17.6	18.2	(3.1%)
Opex	(2.7)	(2.4)	(13.9%)
EBITDA	14.9	15.8	(5.7%)
EBITDA margin	84.7%	87.0%	(2.3%)
Proportionate Earnings	14.8	15.7	(6.0%)

Tubridgi Gas Storage Project



Tubridgi gas drilling rig



Tubridgi site location





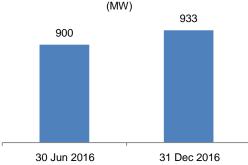
Commentary

- Generation Revenue in line with pcp
 - Contribution from new assets offset by expiry of upstream LNG and other RE contracts
- Opex up 5.4%
 - \$4.9m cost of WKPP rectification; seeking insurance recovery
- Proportionate earnings down 7.8%
 - EBITDA down 8.3%
 - Net Interest Expense down 12.0%
- Strong operating performance by the Cullerin wind farm; generation capacity factor 5% ahead of acquisition case
- Continuing to explore a number of growth opportunities in WCMG, renewable generation and North American LFG segments

Financial Summary

		1H16	
\$m, 100% per MIR	1H17	Pro Forma	Change
Generation (GWh)	2,068	2,014	2.7%
Generation Revenue	209.4	208.3	0.5%
Total Revenue	213.4	216.6	(1.5%)
Opex	(114.3)	(108.5)	(5.4%)
EBITDA	99.1	108.1	(8.3%)
EBITDA margin	46.4%	49.9%	(3.5%)
Net Interest Expense	(14.0)	(15.9)	12.0%
SIB Capex	(21.1)	(20.4)	(3.6%)
Tax Paid	(1.7)	(4.3)	60.9%
Proportionate Earnings	62.3	67.5	(7.8%)

EDL Installed Capacity



United Energy



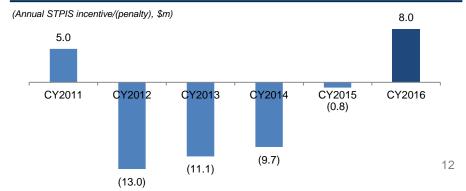
Commentary

- Load down 2.5%
 - Mild start to the Victorian summer
 - Load reduction in large user, lower margin segments
- Distribution revenue down 8.3%
 - 9.5% annual tariff reduction on 1 Jan 2016
 - Due to lower risk free interest rate at time of regulatory reset
- Opex down 1.2%
 - \$3.8m (100% basis) of Transformation Project costs
 - Significant net benefits of this project are expected to be realised from FY18
- Proportionate earnings down 7.2%
 - Lower distribution revenue
 - Net interest expense down 34.2%; re-hedged at start of new regulatory period at lower base interest rates
- UE regulatory appeal outcome expected by June 2017
- Strong network performance in CY16
 - \$8m STPIS incentive; UE benefitting from Every Minute Counts network performance program and milder weather conditions

Financial Summary

\$m, 100% per MIR	1H17	1H16	Change
Load (GWh)	3,928	4,030	(2.5%)
Distribution Revenue	182.4	198.8	(8.3%)
Total Revenue	247.8	275.6	(10.1%)
Opex	(73.9)	(74.9)	1.2%
EBITDA	173.9	200.7	(13.4%)
EBITDA margin	70.2%	72.8%	(2.7%)
Adjusted EBITDA	154.3	185.0	(16.6%)
Net Interest Expense	(45.4)	(69.1)	34.2%
SIB Capex	(25.3)	(25.9)	2.4%
Proportionate Earnings	83.5	90.0	(7.2%)
RAB	2,391.1	2,310.2	3.5%

Network Performance



Multinet Gas



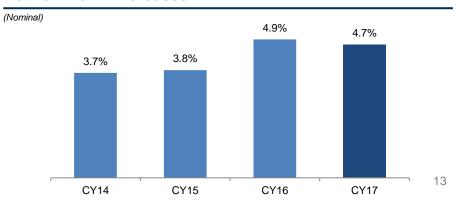
Commentary

- Throughput up 0.6%
 - Lower residential volumes from milder winter offset by material increase in commercial demand
- Distribution revenue up 7.2%
 - Annual tariff increases of 4.7% and slightly higher throughput
- Opex up 7.3%
 - \$1.0m of consulting costs related to regulatory submission
 - \$2.3m UAFG provision during the period
 - \$1.4m Transformation Project costs
- Proportionate earnings up 10.1%
- 2018–2022 GAAR regulatory submission lodged in December 2016
 - Seeking to continue accelerated replacement program of cast iron portion of network and higher UAFG allowance
 - AER draft decision expected by June 2017

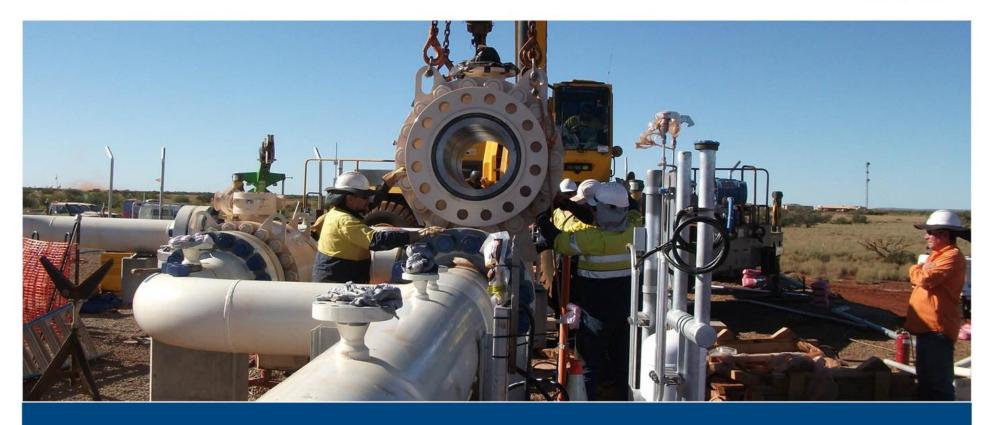
Financial Summary

\$m, 100% per MIR	1H17	1H16	Change
Throughput (TJ)	32,259	32,073	0.6%
Distribution Revenue	107.0	99.8	7.2%
Total Revenue	117.9	108.1	9.1%
Opex	(37.5)	(35.0)	(7.3%)
EBITDA	80.4	73.1	10.0%
EBITDA margin	68.2%	67.6%	0.5%
Adjusted EBITDA	73.1	69.4	5.4%
Net Interest Expense	(25.2)	(25.0)	(0.8%)
SIB Capex	(2.4)	(3.0)	21.6%
Proportionate Earnings	45.5	41.3	10.1%
RAB	1,175.3	1,155.6	1.7%

Network Tariff Increases







CKI Consortium's proposed acquisition of DUET

CKI Consortium's offer to acquire 100% of DUET has been recommended by DUET's Boards



- Implementation of the Schemes of Arrangement remains subject to conditions precedent including:
- customary and specific regulatory approvals (including foreign investment approval);
- an independent expert concluding that the schemes are fair and reasonable and in the best interests of securityholders;
- no material adverse change, prescribed occurrence or regulatory restraint;
- DUET securityholder approval; and
- court approval.
- If implemented DUET securityholders will receive total cash proceeds of \$3.03 per stapled security, comprising:
- the Proposed Acquisition consideration payable by the CKI Consortium of up to \$3.00 per stapled security; plus
- a Special Distribution from DUET of at least \$0.03 per stapled security1.
- Total cash proceeds represents attractive value to DUET securityholders:
- 28.9% premium to DUET's closing security price prior to the initial announcement of Consortium's indicative, non-binding offer²;
- 27.5% premium to the 3 month volume weighted average price (VWAP) of DUET's securities³; and
- 13.1x EV/EBITDA multiple based on DUET's consolidated FY16 results.

EVENT	DATE
DUET announces indicative bid from CKI Consortium	5 December 2016
DUET Boards enter Scheme Implementation Agreement with CKI Consortium	16 January 2017
Dispatch of scheme booklet and Independent Expert Report	13 March 2017*
Scheme meetings	21 April 2017*
Implementation date	15 May 2017*

^{*}Final dates subject to ASIC and court approval and required conditions being achieved or waived.

^{1.}Whilst the total cash proceeds of \$3.03 per stapled security received by DUET securityholders will not change, the components received by securityholders are subject to adjustment in accordance with the terms of the scheme implementation agreement. For instance, in the event that the Special Distribution exceeds 3 cents per stapled security, the Scheme Consideration will reduce by the excess amount.

^{2.}Based on DUET \$2.35 security price as at market close on 2 December 2016.

^{3.} Volume weighted average prices as at market close on 2 December 2016.



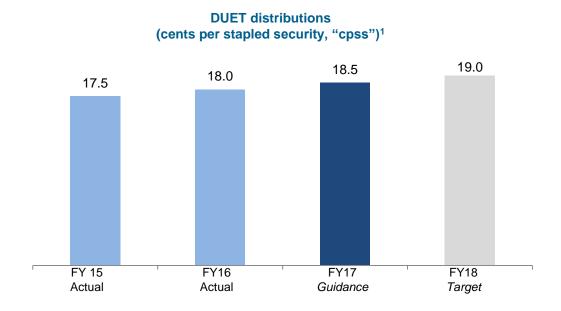


Outlook

Distributions to Stapled Securityholders



- DUET's FY17 DPS guidance of 18.5cpss¹
 - Guidance expected to be covered by full-year proportionate earnings on a cents per stapled security basis
 - Interim distribution of 9.25 cpss paid 16 Feb 2017: DRP participation of 45.4%
- If proposed CKI-led Consortium acquisition of DUET is implemented per the proposed timetable, there will be no further
 distributions payable to DUET securityholders other than the Special Distribution of around 3 cpss²



Forward looking statements by their very nature are subject to uncertainties and contingencies, many of which are outside the control of DUET

Subject to DUET's forecast assumptions being met.

^{2.} Excludes Scheme Consideration payment as per Scheme Implementation Agreement announced 16 January 2017.

Management Priorities in CY17



- Work with CKI Consortium to progress the proposed Schemes of Arrangement
- Contest United Energy's and DBP's 2016–2020 regulatory appeals before the Australian Competition Tribunal
- Deliver efficiencies from Transformation Project at United Energy and Multinet Gas
- Grow EDL's installed capacity and revenue base on accretive terms
- Refinance operating company debt maturities on competitive terms
- Continue to look for accretive opportunities to develop and/or acquire energy infrastructure





Questions





Appendix

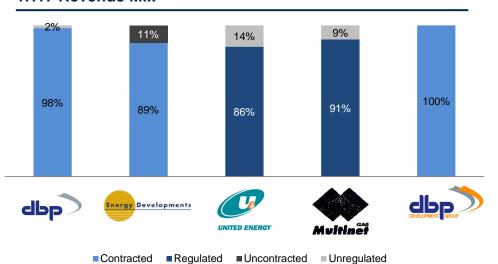
DUET Group



Simplified Group Snapshot¹



1H17 Revenue Mix



1H17 Proportionate EBITDA Contribution



Consolidated Balance Sheet



\$m	As at 31 Dec 16	As at 30 Jun 16
Cash Assets and Term Deposits	440	508
Other Current Assets	489	340
PP & E	7,156	7,066
Intangible Assets	2,942	2,963
Other Non-Current Assets	121	228
Total Assets	11,147	11,105
Interest Bearing Liabilities	6,399	6,263
Other Current Liabilities	653	610
Other Non-Current Liabilities	773	821
Total Liabilities	7,825	7,694
Net Assets	3,321	3,411
Total Equity	3,321	3,411

Consolidated Cash Flow Statement



\$m	1H17	1H16
Net cash flows from operations	462	403
Payments for purchase of PP&E	(230)	(165)
Payments for purchase of software and other intangibles	(12)	(18)
Proceeds from term deposits	-	55
Acquisition of subsidiary, net of cash acquired	(82)	(1,312)
Net cash flows from investing	(324)	(1,439)
Cash flows from capital raising	-	1,692
Borrowing (net of repayments)	192	(141)
Borrowing costs paid	(165)	(195)
Dividends & distributions paid	(233)	(154)
Net cash flow from financing	(206)	1,201
Net increase / (decrease) in cash	(68)	165