

1H FY2017 Financial Results Presentation

Paul O'Malley, Managing Director and Chief Executive Officer Charlie Elias, Chief Financial Officer

20 February 2017

BlueScope Steel Limited. ASX Code: BSL

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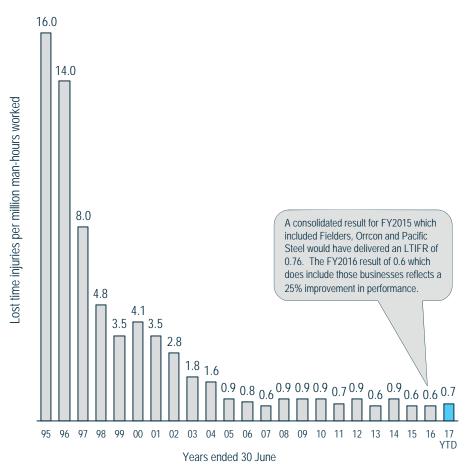
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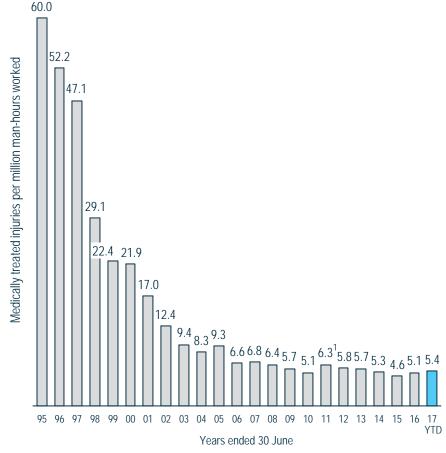
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Lost time injury frequency rate

Medically treated injury frequency rate







Group revenue up 17% and underlying EBIT up 162% on 1H FY2016. Announcing buy-back

Underlying EBIT

\$603.6_M

162% on 1H FY2016

Up \$263.2M on 2H FY2016

Return on invested capital¹

20.5%

↑ from 7.8%

Underlying net profit after tax

\$360.0_M

1 203% on 1H FY2016

Up \$186.0M on 2H FY2016

Capital management

4.0cps interim dividend (up from 3.0cps) **Announcing \$150M on-market buy-back**

Reported net profit after tax

\$359.1 ★ 79% on 1H FY2016

Up \$205.5M on 2H FY2016

Net debt

\$531.3_M

■ \$246.7м on Jun 2016



Capital management

Dividend and buy-back

 Board announces a 4.0 cents per share fully franked interim dividend and a \$150M on-market buy-back

Framework

- Board's present intention is to pay consistent dividends, given limited franking availability, in conjunction with ongoing on-market buy-backs¹, funded on the following basis:
 - to retain strong credit metrics
 - ensuring a balance between returning capital to shareholders and maintaining flexibility to pursue growth; and
 - to be 30% to 50% of free cash flow



Underlying EBIT results from all segments materially stronger

Australian Steel Products

\$242.5_M

140%

- Productivity improvements & cost savings
- Spread stronger on higher steel prices

Building Products ASEAN, Nth Am & India

\$111.3_M

170%

- Higher margins in most countries
- North America up 328%
- Growth in India and Vietnam businesses

New Zealand & Pacific Steel

\$39.5м

↑ \$86.6м

- Productivity improvements & cost savings at an annualised rate of \$66M
- Higher steel and iron ore prices

North Star

\$211.3_M

1 398%

- Strong lift to spread
- Benefit of full ownership
- Productivity improvements volume and costs

BlueScope Buildings

\$49.5_M

1 45%

- Productivity improvements in North America
- Stronger volumes and margins at China Coated
- Further manufacturing restructuring underway in China Buildings business

Corporate & eliminations

(\$50.5)_M

1 32%

Higher mainly due to FX and equity-based remuneration expense



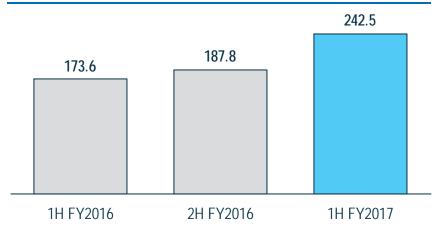




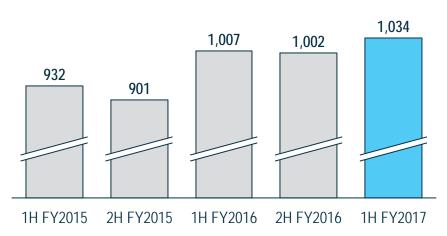
SEGMENT FINANCIAL RESULTS

ASP underlying EBIT up 40% on productivity improvements, planned cost savings, and higher spreads

Underlying EBIT (\$M)



Domestic despatches (kt)



Note: further despatch volume data, including exports, is found on page 54

Comments on 1H FY2017

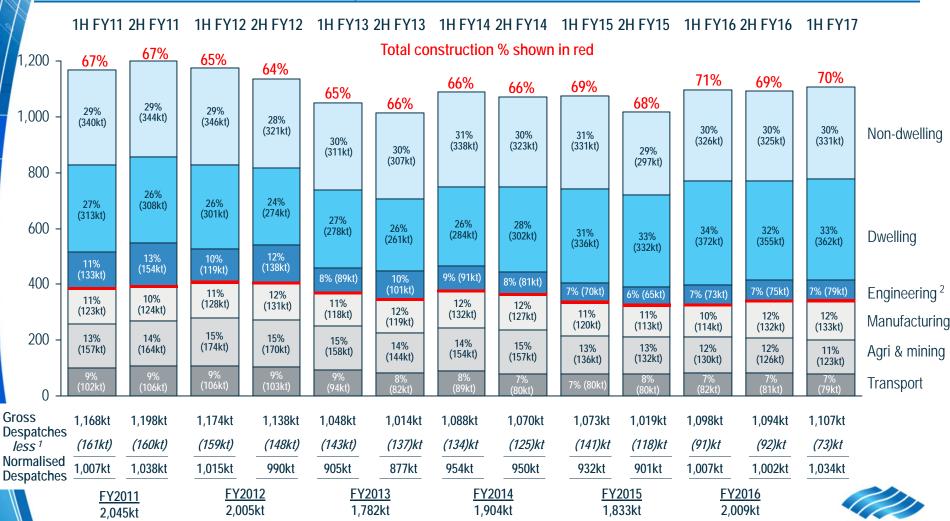
- Productivity improvements and cost savings, particularly:
 - Improved manufacturing conversion costs with better manufacturing production rates
 - Benefits flowing from distribution restructure
- Total savings of \$150M (\$300M annualised) compared to FY2015 cost base
- Stronger spread:
 - Stronger domestic and export steel prices following rises in global steel prices
 - Higher raw material costs mainly due to lagged impact of coal price spike impacting tail-end of the half
- Volumes increased
 - Higher domestic galvanised, plate and HRC sales
 - Export volumes increased

Targeted growth drivers

- Increasing competitiveness and offer compared to imports
- Product development to target inter-material growth opportunities
- Deliver cost savings targets and further productivity improvements to at least offset inflation

Continued focus on customer engagement is underpinning Australian demand

Total Australian external domestic despatch volumes (Kt)

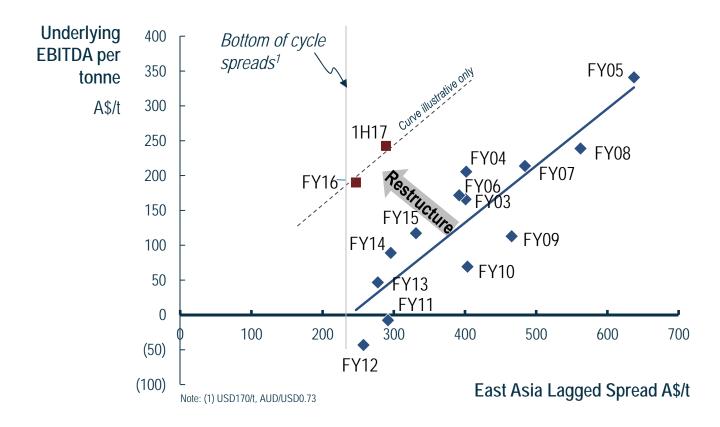


⁽¹⁾ Normalised despatches exclude third party sourced products, in particular, long products

⁽²⁾ Engineering includes infrastructure such as roads, power, rail, water, pipes, communications and some mining-linked use

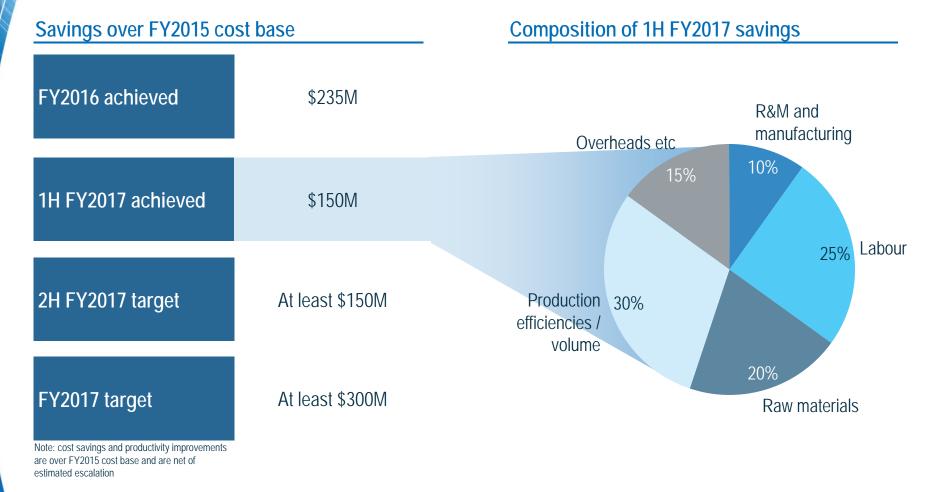
ASP's profitability improved considerably through productivity initiatives, even at "bottom of the cycle" spreads

ASP EBITDA per tonne vs spread



ASP remains positioned with considerable leverage to spread improvements with steelmaking cash positive at ~ "bottom of the cycle" spreads. Moving forward, we must not be complacent in our pursuit of continued productivity improvements. We need to deliver returns necessary to support a decision in 10 to 15 years to reline the blast furnace at Port Kembla

ASP on track for at least \$300M savings in FY2017; goal thereafter is to at least offset cost escalation with further productivity improvements



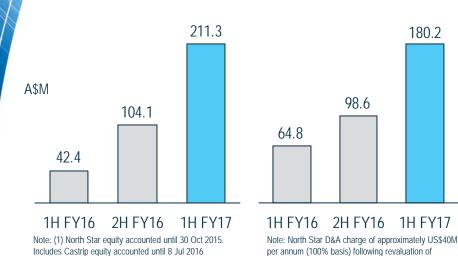


North Star underlying EBIT up 398% on stronger spreads, 100% ownership and lower conversion costs

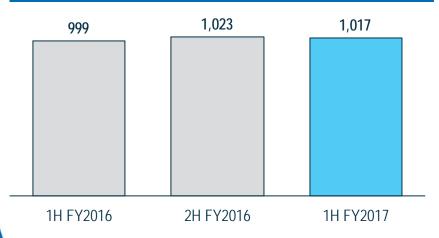


US\$M underlying EBITDA – North Star 100%

existing stake upon acquisition of Cargill's 50%



Total despatch volumes (100% basis, metric Kt)



Comments on 1H FY2017

- Spread up strongly compared to 1H FY2016 indicatively US\$340/t vs US\$221/t
- Lower conversion costs particularly utilities costs
- North Star 100% ownership for full period in 1H FY2017; noting 1H FY2016 comparator period was comprised of four months equity accounting and two months of consolidation
- Continued to operate at 100% capacity utilisation versus
 U.S. industry average near 70%
- Despatch increases through capacity expansion
- Sold interest in Castrip for US\$20.0M in July 2016.
 Investment in Castrip has cost BSL \$3-4M pa in recent years (expensed in P&L)

Targeted growth drivers

- Track record of incrementally growing capacity
- Boosting capacity through low cost de-bottle-necking projects

North Star – earnings relatively consistent through the cycle, noting annual variability

US\$M EBITDA and spread¹

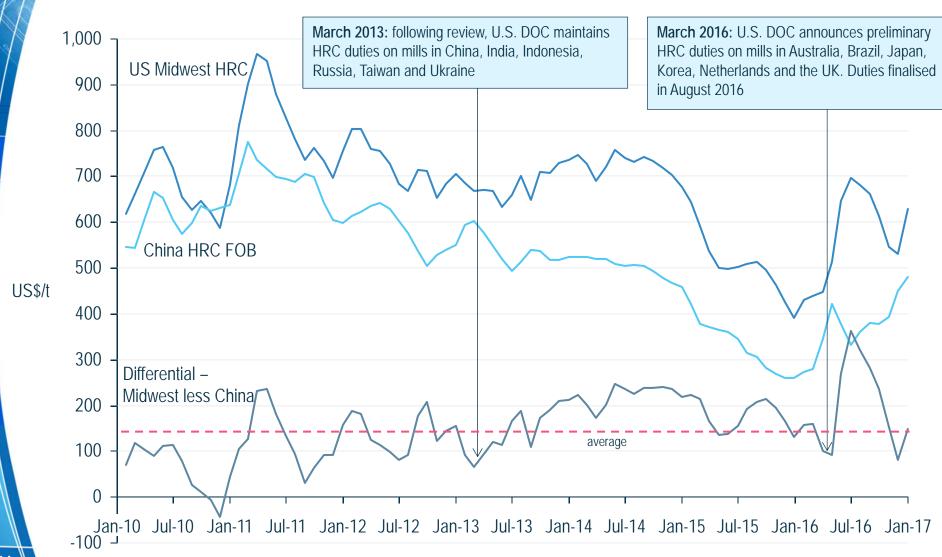


Note: (1) U.S. Midwest mini-mill HRC spread (metric) – based on CRU Midwest HRC price (assuming one month lag), SBB #1 busheling scrap price (assuming one month lag) and Metal Bulletin NOLA pig iron price (assuming two month lag); assumes raw material usage of 1.1t per output tonne



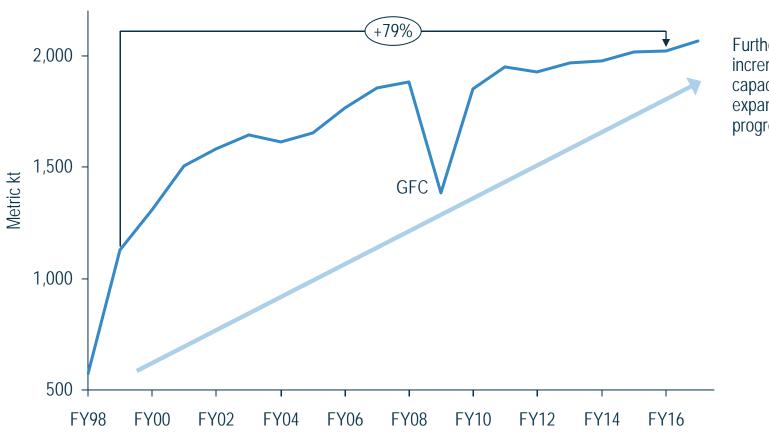
Higher U.S. prices. Differential between U.S. and China prices returned to 'average' levels

Hot rolled coil prices and U.S. anti-dumping / countervailing actions



North Star: further low-capital incremental expansion

North Star despatches since commencement (100% basis)



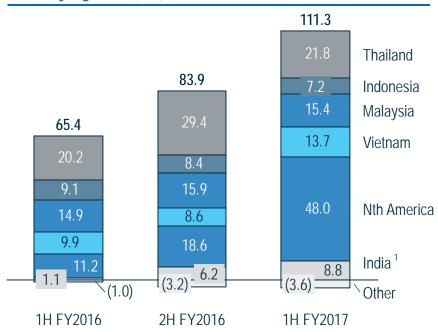
Further incremental capacity expansion in progress

Additional 90Ktpa of production by end of CY2017 (cf CY2015), largely through productivity improvements at the slab caster and hot strip mill

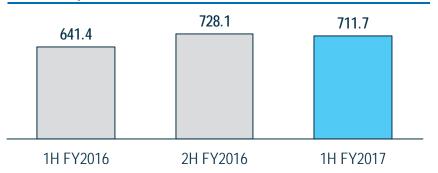


Building Products segment underlying EBIT up 70%; North America (Steelscape & ASC) substantial improvement

Underlying EBIT (\$M)



Total despatch volumes (Kt)



Comments on 1H FY2017

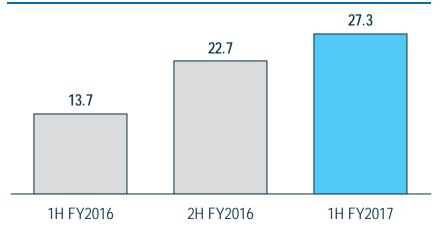
- Overall: growth in all businesses except Indonesia
- Thailand: improved volume particularly in retail and manufacturing markets. Projects market soft but improving
- Indonesia: higher volumes and mix but raw material supply costs remain a challenge
- Malaysia: slight improvement to volumes and margins
- Vietnam: stronger result on higher volumes and improved mix
- North America: benefit from higher U.S. west coast coated steel prices, volumes and favourable inventory pricing
- India: strong growth on higher margins and volumes

Targeted growth drivers

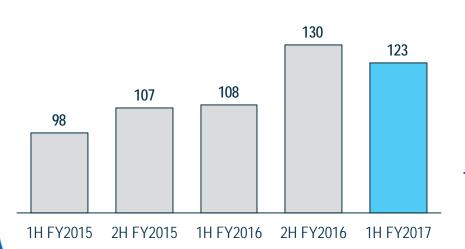
 Continue to target broader GDP+ growth with increasing wealth of middle classes driving demand increases

India – 100% EBIT growth in 1H FY2017 over 1H FY2016

Underlying EBIT¹ – 100% basis (\$M)



Despatches (kt)



Comments on 1H FY2017

- 13% revenue growth in the period
- Domestic prime coated steel sales volume grew by 22% with 16% growth in painted products and 40% growth in bare products
- Market demographics suited to continued growth in the coated and pre-painted markets
- Continued growth in key market segments with despatches into Projects and Retail growing by 33% and 16% respectively – success in Retail due to the strength of the DURASHINE® brand and market channels, including the Tata Shaktee dealer network
- Ongoing positive influence from anti-dumping measures
- Improved gross margins through higher volumes, pricing discipline, productivity and better product mix
- Restructuring of the underperforming Engineered Buildings business underway, including manufacturing reconfiguration and exit of unprofitable product lines

Targeted growth drivers

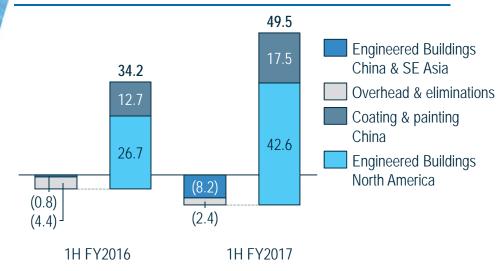
- Feasibility study underway on additional painting capacity
- Feasibility study on a second metal coating line to commence in 2H FY2017

Coated & painted projects in process and under evaluation in Asia; to be funded from free cash flow

Retail/SME products	Continued investment in products, brands and channels to grow sales to the retail/SME markets in each country		
Home appliance steels	Gaining customer acceptance in Thailand		
Next generation ZINCALUME® steel products	 Evaluating roll-out of next-generation ZINCALUME® steel with Activate™ technology (magnesium-additive coating) 		
Third metal coating line in Thailand	Construction commenced. Commercial production expected in early FY2019		
Myanmar market entry	 Sales office established in 2013. Sales now support construction of a Lysaght roll-forming facility, which is expected to be operational in 1H FY2018 		
India painting capacity	Demand for additional painting capacity being evaluated		
India metal coating capacity	Conducting pre-feasibility on second metal coating line in India		
Cold rolling capacity in Asia	Evaluating demand for additional cold rolling capacity in ASEAN		

BlueScope Buildings underlying EBIT up 45% with further improvement in North America and China Coated

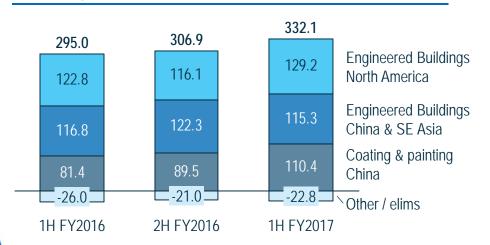
Underlying EBIT (\$M)



Comments on 1H FY2017

- Engineered Buildings North America:
 - Record half year earnings on volume growth and cost reductions
- Coating & Painting China:
 - Stronger volumes and margins
- Engineered Buildings China & SE Asia:
 - Continued competitive pressure on margins
 - Manufacturing sites being reconfigured or closed to further lower the cost base
 - Reflective of this, taking \$43.9M impairment charge

Total despatch volumes (Kt)

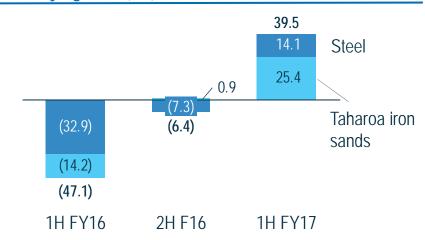


Targeted growth drivers

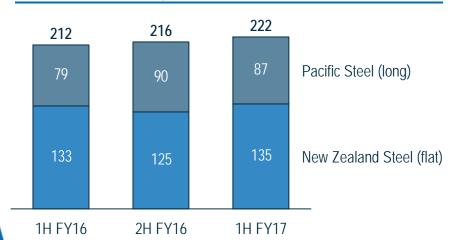
- In North America: (i) new business segment initiatives to improve customer share of wallet; (ii) productivity and cost saving measures targeting \$30M savings by FY2018 over FY2016 (run-rate of \$22M pa in 1H FY2017)
- China Buildings: cost benefits from manufacturing restructure. Positioning the business as a profitable channel for our Coating & Painting operations

New Zealand & Pacific Steel underling EBIT up \$86.6M on productivity initiatives and improved steel & iron ore prices

Underlying EBIT (\$M)



Domestic steel despatches (Kt)



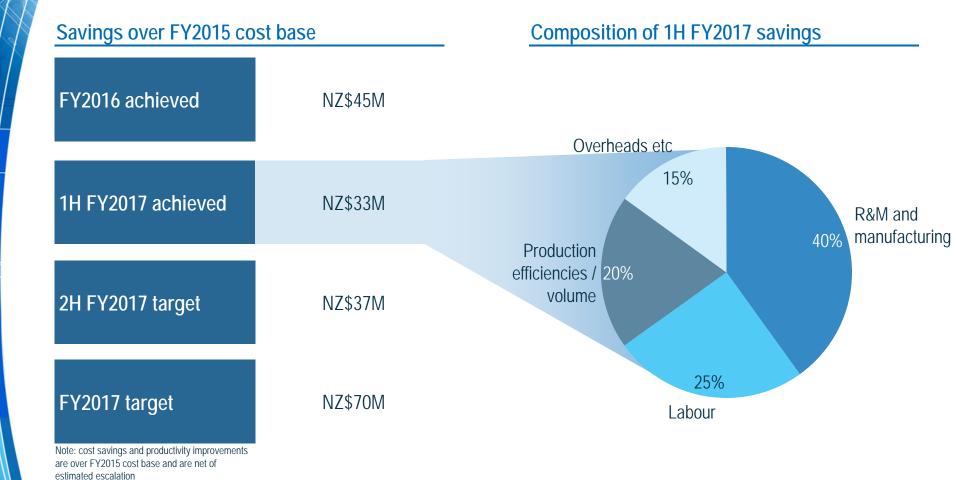
Comments on 1H FY2017

- Productivity improvements and cost savings, particularly:
 - Labour, manufacturing, repairs & maintenance and overhead savings
 - Full benefit of billet caster and productivity efficiencies
- Total savings of NZ\$33M (\$66M annualised) relative to FY2015 cost base
- Steel prices higher on increasing regional steel prices
- Iron sands profitable on higher iron ore prices
- Domestic demand positive
 - Continued strong building activity
 - Improved demand in agriculture sector with higher dairy prices

Targeted growth drivers

- Further productivity / restructuring benefits
- Continuing to improve product mix with billet-caster fully operational

New Zealand / Pacific on track for approx NZ\$70M savings in FY2017. Targeting further savings in FY2018





Progress is being made on the sale of the Taharoa export iron sands business

Status

- Progress is being made on the sale
- Advanced negotiations with two potential buyers
- Support of local landowners and shipping providers is being sought

Balance sheet impact

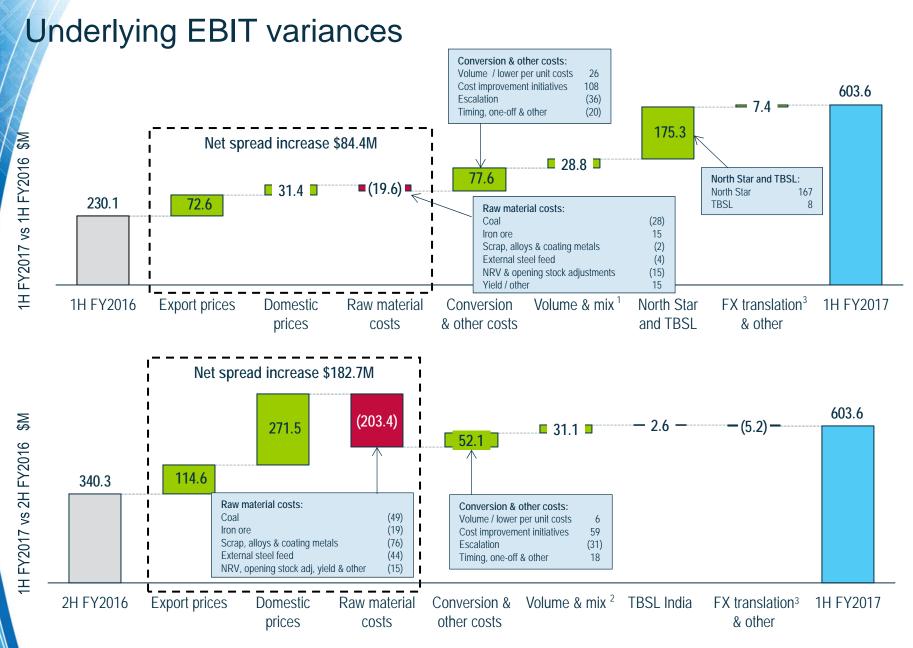
- Reduction in net debt expected
- Purchaser assuming lease liabilities; partly offset by BlueScope cash contribution

Note:

- 1H FY2017 EBIT break-even was at an average index iron ore price of approximately US\$50/t (based on 62% Fe CFR China iron ore index price)
- Buoy outage expected to cost \$10-20M in 2H FY2017 (lower export volume compared to 1H FY2017)







Notes: 1) Volume / mix based on 1H FY2016 margins

²⁾ Volume / mix based on 2H FY2016 margins

³⁾ FX translation relates to translation of foreign currency earnings to AUD, transactional foreign exchange impacts are reflected in the individual categories

Continued strong cash flow

\$M	1H FY16	2H FY16	1H FY17
Reported EBITDA	515.8	494.0	737.0
Adjust for other cash profit items	(202.3)	33.6	35.6
Cash from operations	313.5	527.6	772.6
Working capital movement (inc provisions)	(80.9)	346.5	(183.8)
Gross operating cash flow	232.6	874.1	588.8
Financing costs	(42.9)	(68.3)	(50.9)
Interest received	3.8	2.7	3.2
(Payment) / refund of income tax 1	(28.4)	(21.6)	(79.6)
Net operating cash flow	165.1	786.9	461.5
Capex: payments for P, P & E and intangibles	(141.2)	(172.7)	(175.2) ²
Other investing cash flow	(957.4)	(18.2)	28.1 —
Net cash flow before financing	(933.5)	596.0	314.4
Equity issues	-	-	(0.3)
Dividends to BSL shareholders	(17.1)	(17.1)	(17.2)
Dividends to non-controlling interests	(19.7)	(19.1)	(17.6)
Transactions with non-controlling interests	-	-	-
Net drawing / (repayment) of borrowings	932.9	(492.0)	(269.4)
Net increase/(decrease) in cash held	(37.4)	67.8	9.9

Mainly lower impairment charges, net of gain on sale of Castrip

Working capital increased on higher inventory (mainly higher holdings in ASP and Building Products) combined with impact of higher prices and FX. Noting also that 30 June 2016 benefitted from timing of year end cash flows.

Receivables lower particularly due further sales of receivables

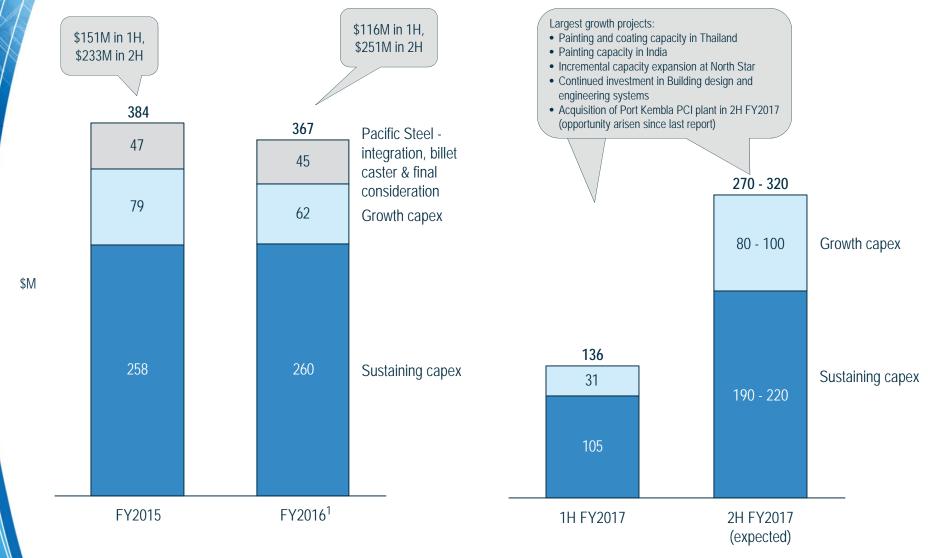
Asset sales – in particular Castrip

⁽¹⁾ As at 31 December 2016 the BlueScope Steel Australian tax consolidated group is estimated to have carried forward tax losses of approximately \$2.5Bn. There will be no Australian income tax payments until these losses are recovered



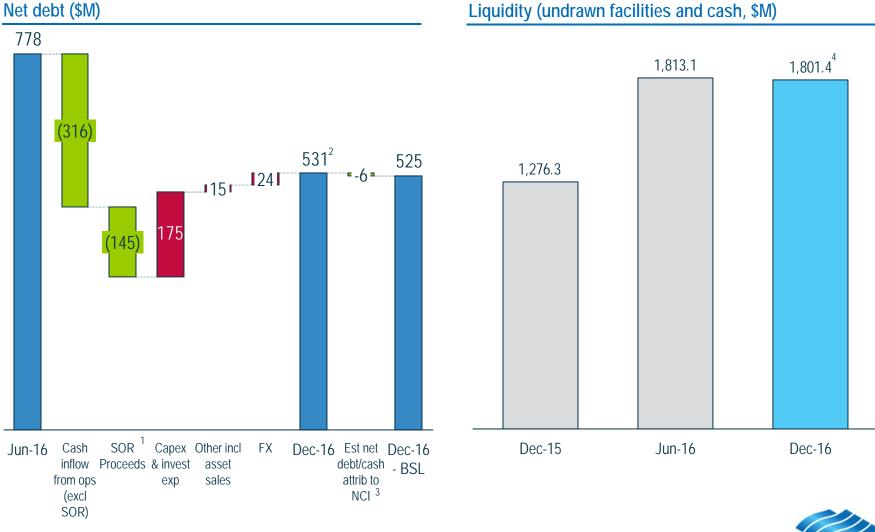


Capital and investment expenditure



Note: (1) Excludes \$1,008m for acquisition of remaining 50% share in North Star. Includes \$6m of North Star capital expenditure from end of October 2015. Includes \$22m of North Star capital expenditure and \$16m related to the blast furnace copper stave replacement.

Net debt reduced to \$531M; liquidity of \$1.8bn



⁽¹⁾ Sale of receivables

^{2) \$531.3}M net debt comprised of \$1,093.2M gross debt less \$561.9M cash

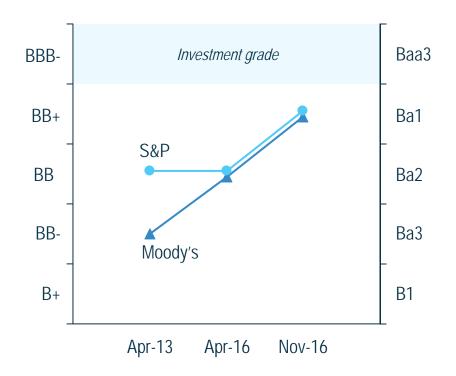
Non-controlling interests in the Coated Products Joint Venture

Track record of prudent leverage and a strengthening credit profile

Leverage – net debt to LTM EBITDA¹

Step-up and rapid pay-down of North Star 50% acquisition 1.6x 0.7x 0.4x 0.4x 0.4x 0.4x Jun-13 Dec-13 Jun-14 Dec-14 Jun-15 Dec-15 Jun-16 Dec-16

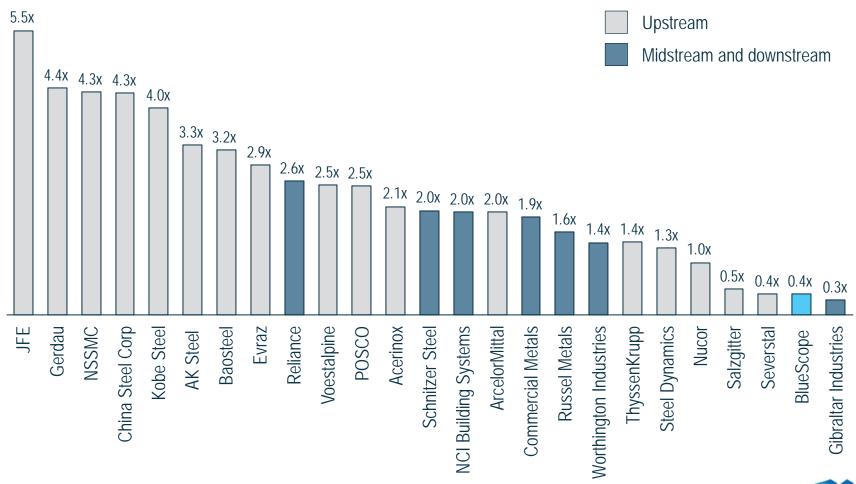
Corporate ratings – S&P and Moody's





BSL has low leverage relative to the global steel industry

Leverage of global steel companies – net debt to EBITDA





Source: Company Filings and FactSet







STRATEGIC POSITION

We remain focussed on our strategy

Grow premium branded steel businesses with strong channels to market		Deliver competitive commodity steel supply in our local markets		Ensure ongoing financial strength
Coated & Painted Products	BlueScope Buildings	North Star BlueScope	Australia & NZ Steelmaking	Balance Sheet
Drive growth in premium branded coated and painted steel markets in Asia-Pacific	Drive growth in North America and turn around China	Maximise value	Deliver value from Australian/NZ steelmaking and iron sands by game- changing cost reduction or alternative model	Maintain strong balance sheet
Invest & grow	Optimise & grow	Optimise / invest	Restructure	Maintain

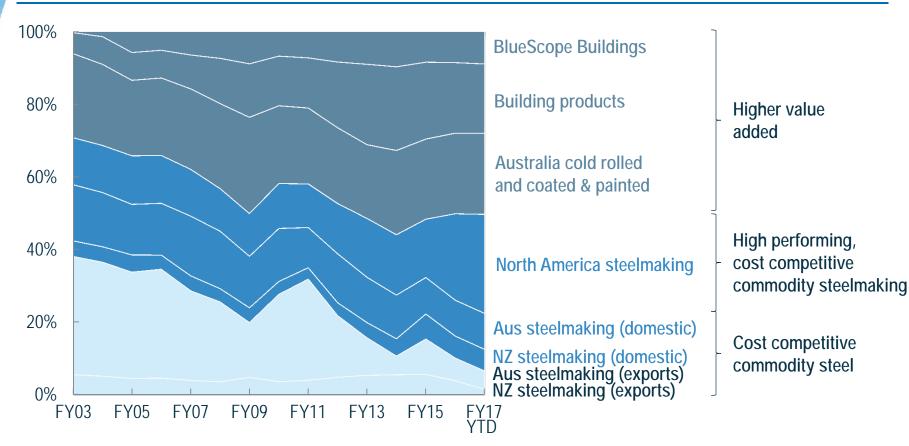


Significant BSL achievements delivered to structurally improve the quality of our business ...

- Australian business streamlined
- Moved to domestic focus in FY2012, closing one blast furnace and reducing commodity exports
- Steelmaking competitiveness dramatically improved in FY2016 through productivity initiatives and cost savings
- ASP segment 20% ROIC in CY2016
- North Star moved to full ownership
- Acquired remaining 50% of North Star
- Subsequent sustained improvement in spreads and U.S. industry outlook
- Generating strong cash flows
- Increased customer diversity in SE Asia
- Strong presence in commercial/project markets
- Established a leading position in retail/SME end-market
- NSSMC joint venture established
- Established JV with NSSMC
- Driving a third arena of growth for the business through home appliance steels
- BlueScope Buildings restructuring
- North America productivity improvement program well underway on track for \$30M savings by FY2018
- Work underway on manufacturing restructure in China Buildings
- NZ export iron sands exit
- Progressing sale of Taharoa export iron sands business

Demonstrating a pivot in our sales mix with an increased contribution from value added products

BlueScope despatch volume mix

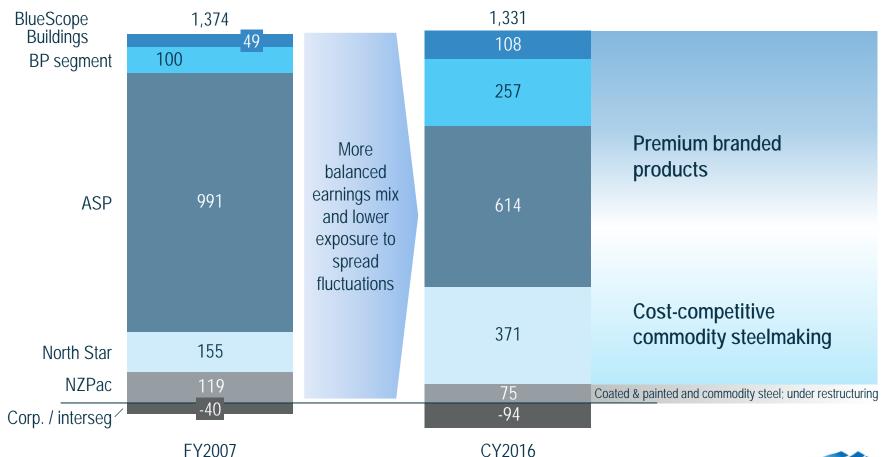


- Increased earnings from Asian coated and painted businesses, with balanced customer exposure across projects/commercial and retail/SME markets ... and now home appliance applications
- Full ownership of North Star, a quality asset, in an environment of sustained higher spreads
- Progressing sale of iron sands



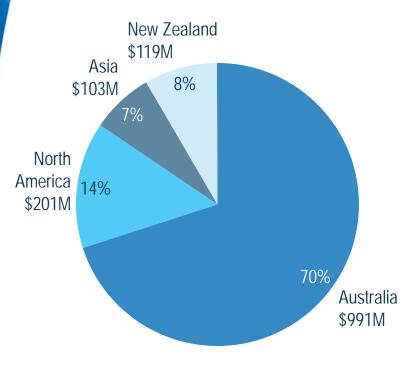
... giving better earnings mix ...

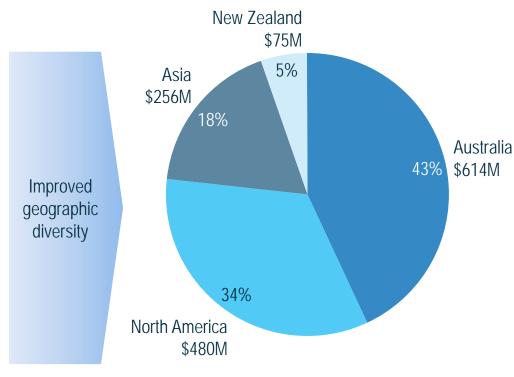
Underlying EBITDA by segment (\$M)



... and broader geographic diversity

Underlying EBITDA by region (\$M)

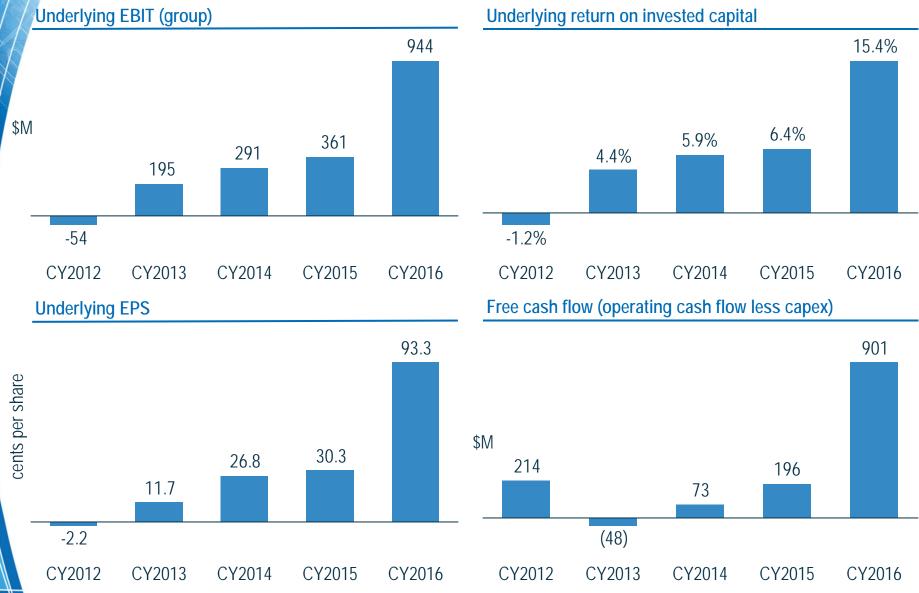




FY2007 Total: \$1,374m CY2016 Total: \$1,331m

Note: total includes corporate costs & eliminations of \$94M, excluded from pie chart BLUESCOPE

Overall, financial performance has strongly improved



Further opportunities exist to pursue low capital-intensity growth within our existing business segments

ASP

- Increasing competitiveness with improved offers compared to imports
- Inter-material growth opportunities in roofing, walling and frames
- Further cost savings and productivity benefits to, at least, offset inflation

North Star

Additional 90Ktpa of production by end of CY2017 (cf CY2015)

Building Products ASEAN, North America & India

- Targeting growth in excess of GDP with increasing wealth of middle classes driving demand increases
- Home appliance steels: customer accreditation and signing of supply agreements continues
- Third metal coating line development underway in Thailand
- India second paint line and second MCL investments under review

BlueScope Buildings

- In North America: (i) initiatives (both technological support and new products) to improve customer share of wallet; (ii) productivity and cost saving measures targeting \$30M pa savings by FY2018 (over FY2016)
- China manufacturing sites are being reconfigured or closed to further lower the cost base, whilst continuing to meet market demand

New Zealand and Pacific Steel

- Further cost reductions target of NZ\$70M pa in FY2017 over FY2015
- Continuing to optimise product mix with billet-caster fully operational







OUTLOOK

2H FY2017 outlook Segment comments¹

Australian Steel Products

- Weaker spreads in Q3 due to the lagged impact of higher coal costs; spreads improving in Q4 due to higher steel prices and lower coal costs
- Continued strength in domestic despatch volumes and higher export volumes
- Maintaining productivity and cost performance delivered in 1H FY2017

Building Products ASEAN, Nth Am & India

- Continued market and volume growth particularly Thailand
- North America: ongoing demand strength, but with lower inventory cost benefit than 1H FY2017

New Zealand & Pacific Steel

- Benefit of further productivity and cost initiatives
- Steel businesses to benefit from higher steel prices
- Buoy outage to cost \$10-20M this half; lower export volume

North Star

- Incremental improvement in despatch volume
- Expect average spread through 2H FY2017 to be similar to average of 1H FY2017

BlueScope Buildings

- North America: continued benefit of cost reductions with seasonally weaker volumes than 1H FY2017
- Coated China: continued strong performance noting seasonality
- Asia Buildings: benefits of manufacturing reconfiguration but market conditions remaining competitive



2H FY2017 outlook Group summary

- We expect 2H FY2017 underlying EBIT approaching 50% higher than 2H FY2016 (which was \$340.3M)
- Based on assumptions of average¹:
 - East Asian HRC price of ~US\$495/t
 - 62% Fe iron ore price of ~US\$75/t CFR China
 - Index hard coking coal price of ~US\$160/t FOB Australia
 - U.S. mini-mill spreads similar to the average of 1H FY2017
 - AUD:USD at US\$0.76
- Refer to sensitivities on page 52
- Expect 2H FY2017 underlying net finance costs to be lower than 1H FY2017 due to lower average net debt; expect slightly higher underlying tax rate due to regional mix of earnings, and similar profit attributable to non-controlling interests to 1H FY2017
- Expectations are subject to spread, FX and market conditions







QUESTIONS & ANSWERS



Financial headlines

	SIX MONTHS EN	NDED	
\$M (unless marked)	31 DEC 2015	31 DEC 2016	1H FY17 vs 1H FY16
Total revenue	4,438.8	5,195.2	✓
External despatches of steel products	3,221.6	3,696.3	✓
EBITDA — Underlying ¹	417.8	793.0	✓
EBIT – Reported	324.9	547.6	✓
 Underlying ¹ 	230.1	603.6	✓
NPAT – Reported	200.1	359.1	✓
 Underlying ¹ 	119.0	360.0	✓
EPS – Reported	35.2 cps	62.7 cps	✓
 Underlying ¹ 	20.9 cps	62.8 cps	✓
Underlying EBIT Return on Invested Capital	7.8%	20.5%	✓
Net Cashflow From Operating Activities	165.1	461.5	✓
After capex / investments	(933.5)	314.4	✓
Dividends	3.0 cps	4.0 cps	✓
Net debt	1,373.4	531.3	✓

⁽¹⁾ Please refer to page 45 for a detailed reconciliation of reported to underlying results



Underlying earnings

\$M	1H FY2016	2H FY2016	1H FY2017	Significant EBIT growt
Underlying EBIT	230.1	340.4	603.6	
Underlying borrowing costs	(40.1)	(55.0)	(48.8)	Lower berrowing costs
Interest revenue	2.5	2.6	3.2	Lower borrowing costs compared to 2H FY201
Profit from ordinary activities before tax	192.5	288.0	558.0	on lower net debt
Underlying income tax (expense)/benefit	(47.1)	(77.8)	(151.9) <	27.2% effective
Underlying NPAT from ordinary activities	145.4	210.2	406.1	underlying tax rate
Net (profit)/loss attributable to non-controlling interests	(26.4)	(36.1)	(46.1)	
Underlying NPAT attributable to equity holders of BSL	119.0	174.1	360.0	
				-



Reconciliation between reported NPAT and underlying NPAT¹

	1H FY2017 NPAT \$M
Reported net profit after tax	359.1
Underlying adjustments	
Asset impairments – mainly EBS China	54.8
Restructuring & redundancy costs	22.6
Asset sales – mainly profit on sale of Castrip	(21.6)
Tax asset impairment / (write-back) – mainly utilisation of unbooked Australian tax asset	(62.0)
Business development, transaction and pre-operating costs	3.4
Borrowing amendment fees	3.4
Discontinued Business (gains) / losses	0.3
Underlying net profit after tax	360.0

Note: 1 – Underlying NPAT is provided to assist readers to better understand the underlying consolidated financial performance. Underlying information, whilst not subject to audit or review, has been extracted from the half year financial report which has been reviewed. Further details can be found in Table 2A of the ASX Earnings Report for the six months ended 31 December 2016 (document under Listing Rule 4.2a)



Summary of financial items by segment

Sales revenue

\$M	1H16	2H16	FY16	1H17
Australian Steel Products	2,302.1	2,135.3	4,437.4	2,365.0
North Star BlueScope Steel	187.1	660.2	847.3	793.9
Building Products ASEAN, NA & India	878.6	888.2	1,766.8	951.0
BlueScope Buildings	889.8	816.1	1,705.9	896.1
New Zealand and Pacific Steel	451.5	435.8	887.3	425.4
Intersegment, Corporate & Discontinued	(279.1)	(182.9)	(462.0)	(246.3)
Total	4,430.0	4,752.7	9,182.7	5,185.1

Total steel despatches

'000 tonnes	1H16	2H16	FY16	1H17
Australian Steel Products	1,383.9	1,502.8	2,886.7	1,466.4
North Star BlueScope Steel	655.5	1,022.6	1,678.1	1,016.5
Building Products ASEAN, NA & India	641.4	728.1	1,369.5	711.7
BlueScope Buildings	295.0	306.9	601.9	332.1
New Zealand and Pacific Steel	365.8	331.3	697.1	276.4
Intersegment, Corporate & Discontinued	(120.0)	(150.0)	(270.0)	(106.8)
Total	3,221.6	3,741.7	6,963.3	3,696.3

Underlying EBITDA

\$M	1H16	2H16	FY16	1H17
Australian Steel Products	267.1	281.6	548.7	332.0
North Star BlueScope Steel	51.6	132.5	184.1	238.6
Building Products ASEAN, NA & India	95.8	115.1	210.9	142.1
BlueScope Buildings	56.7	36.9	93.6	71.2
New Zealand and Pacific Steel	(15.5)	15.5	0.0	59.4
Intersegment, Corporate & Discontinued	(37.9)	(44.0)	(81.9)	(50.3)
Total	417.8	537.6	955.4	793.0

Underlying EBIT

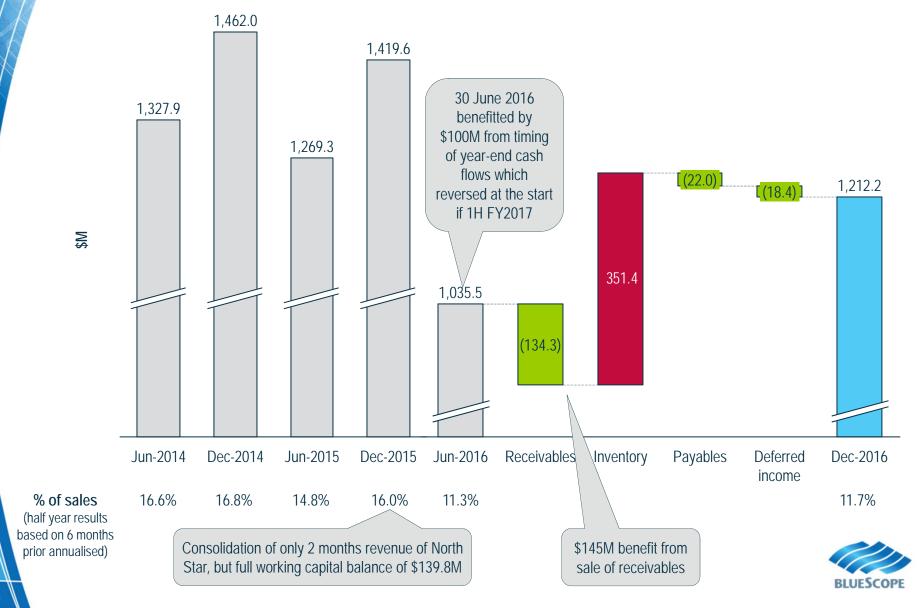
\$M	1H16	2H16	FY16	1H17
Australian Steel Products	173.6	187.8	361.4	242.5
North Star BlueScope Steel	42.4	104.2	146.5	211.3
Building Products ASEAN, NA & India	65.4	83.9	149.3	111.3
BlueScope Buildings	34.2	15.0	49.2	49.5
New Zealand and Pacific Steel	(47.1)	(6.4)	(53.5)	39.5
Intersegment, Corporate & Discontinued	(38.4)	(44.2)	(82.4)	(50.5)
Total	230.1	340.3	570.5	603.6



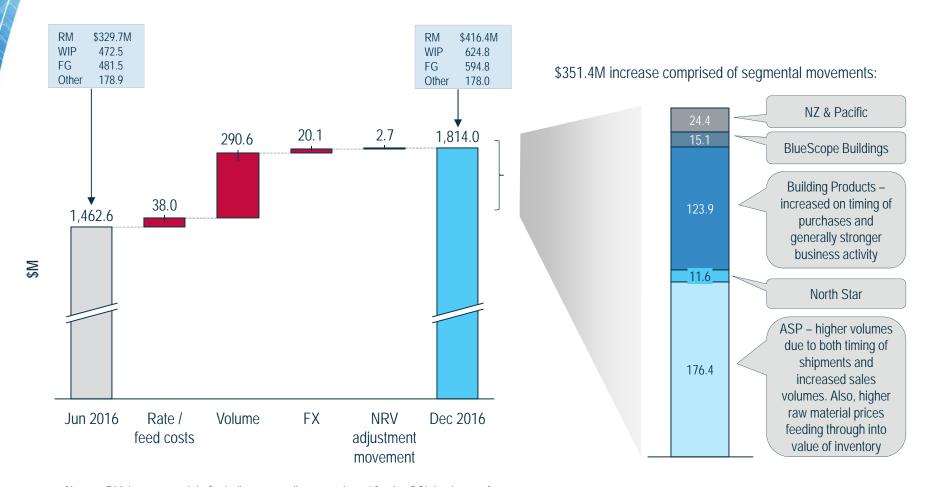
Balance sheet

\$M	31 Dec 2015	30 Jun 2016	31 Dec 2016	
Assets				
Cash	488.0	549.8	561.9	
Receivables *	1,108.1	1,194.2	1,059.9	
Inventory *	1,656.2	1,462.6	1,814.0	
Property, Plant & Equipment	3,878.8	3,834.1	3,798.6	
Intangible Assets	1,783.3	1,770.6	1,794.4	
Other Assets	298.0	337.2	361.1	
Total Assets	9,212.4	9,148.5	9,389.9	
Liabilities				
Trade & Sundry Creditors *	1,207.1	1,436.5	1,458.5	
Capital & Investing Creditors	28.5	77.0	38.2	
Borrowings	1,861.4	1,327.8	1,093.2	
Deferred Income *	137.6	184.7	203.1	
Retirement Benefit Obligations	268.6	390.8	398.0	
Provisions & Other Liabilities	743.8	746.4	776.1	
Total Liabilities	4,247.0	4,163.3	3,967.1	
Net Assets	4,965.4	4,985.3	5,422.8	
Note *: Items included in net working capital	1,419.6	1,035.5	1,212.2	1

Net working capital



Inventory movement



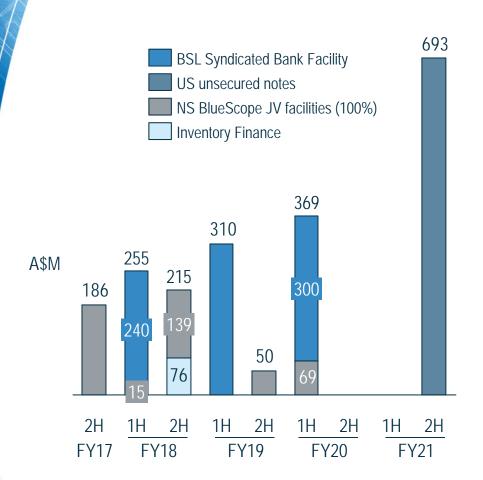
 $\underline{\textbf{Note:}} \quad \text{'RM' is raw materials (including externally sourced steel feed to BSL businesses)}$

'WIP' is work in progress 'FG' is finished goods

'Other' is primarily operational spare parts



Debt facilities maturity profile at 31 December 2016



Notes:

- based on AUD/USD at US\$0.7218 at 31 December 2016
- excludes \$24M NS BlueScope JV facility which progressively amortises

Receivables securitisation program:

 In addition to debt facilities, BSL has \$400M of off-balance sheet securitisation programs, of which \$347M was drawn at 31 December 2016.

Current estimated cost of facilities:

- Approximately 6% interest cost on gross drawn debt; plus
- commitment fee on undrawn part of \$919M of domestic facilities of 0.87%; plus
- amortisation of facility establishment fees and the discount cost of long-term provisions of \$10M pa;
- less: interest on cash



Committed debt facilities as at 31 December 2016

		Committed		Drawn
	Maturity	Local currency	A\$M	A\$M
Syndicated Bank Facility				
- Tranche 1	Nov 2017	A\$240M	A\$240M	A\$0M
- Tranche 2	Nov 2019	A\$300M	A\$300M	A\$0M
- Tranche 3	Dec 2018	A\$310M	A\$310M	A\$0M
US unsecured notes	May 2021	US\$500M	A\$693M	A\$693
nventory Finance	Feb 2018	US\$55M	A\$76M	-
NS BlueScope JV facilities (100%)				
- Corporate facilities	Mar 2017 – Mar 2021	US\$293M	A\$406M	A\$164M
- Thailand facilities	Jan 2017 – Mar 2019	THB 1,800M	A\$69M	-
- Malaysian facilities	Apr 2017	MYR 30M	A\$9M	A\$6M
Finance leases	Various	Various	A\$225M	A\$225M
Total		-	A\$2,328M	A\$1,088M

Note: assumes AUD/USD at US\$0.7218

- In addition to debt facilities, BSL has:
 - \$400M of off-balance sheet securitisation programs maturing September to December 2016, of which \$347M was drawn at 31
 December 2016, and
 - other items in total debt of (\$5M).



Indicative EBIT sensitivities for 2H FY2017¹

Australian Steel Products segm	ent
+/- US\$10/t move in average benchmark hot rolled - direct sensitivity ² - indirect sensitivity ³	coil price +/- \$7-8M +/- \$7-9M
+/- US\$10/t move in iron ore costs	-/+ \$30M
+/- US\$10/t move in coal costs	-/+ \$14M
+/- 1¢ move in AUD:USD exchange rate - direct sensitivity ⁴ - indirect sensitivity ⁵	+/- \$2M ⁶ -/+ \$7-9M ⁷

New Zealand Steel & Pacific Steel s	segment
+/- US\$10/t move in benchmark steel prices (HRC - direct sensitivity ⁸ - indirect sensitivity ⁹	C and rebar) +/- \$1-2M +/- \$2-3M
+/- US\$10/t move in 62% Fe iron ore index price	+/- \$11-12M
+/- US\$10/t move in market-priced coal costs ¹⁰	-/+ \$2-3M
+/- 1¢ move in AUD:USD exchange rate - direct sensitivity ⁴ - indirect sensitivity ¹¹	-/+ \$2M ⁷ -/+ \$1-2M ⁷

Hot Rolled Products North America segment

+/- US\$10/t move in realised HRC spread +/- \$13-14M (HRC price less cost of scrap and pig iron)

Group

+/- 1¢ move in AUD:USD exchange rate (direct)¹² -/+ \$4M⁷

- (1) Page shows full sensitivities to movement in key external factors, as if that movement had applied for the complete six months. Analysis assumes 2H FY2017 base AUD:USD exchange rate of US\$0.76. There are other factors that impact the Company's financial performance which are not shown. The sensitivities provided are general indications only and actual outcomes can vary due to a range of factors such as volumes, mix, margins, pricing lags, hedging, one-off costs etc.
- (2) Includes US\$ priced export products and domestic hot rolled coil sold into the pipe & tube market.
- (3) Sensitivity shows the potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube market. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- (4) Includes the impact on US dollar denominated export prices and costs. ASP includes hot rolled coil sold into the domestic pipe & tube market.
- (5) Also includes potential impact on Australian domestic product prices (A\$ priced) other than painted steels and hot rolled coil sold into the pipe & tube market. Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- (6) A decrease in the AUD:USD suggests an unfavourable impact on earnings.
- (7) A decrease in the AUD:USD suggests a favourable impact on earnings.
- 8) Includes US\$ priced export flat and long steel products (includes Pacific Steel products)
- (9) Sensitivity shows the potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain particularly in the short term.
- (10) Sensitivity encompasses the component of New Zealand Steel's annual thermal coal requirement which is imported and priced at prevailing market prices. Excludes the component coal supply which is domestically sourced on long term contract price.
- sourced on long term contract price.

 (11) Also includes potential impact on NZ domestic flat and long steel product prices (A\$ priced) other than painted steels (includes Pacific Steel products). Sensitivity is subject to lags and market factors, and is less certain
- particularly in the short term.

 (12) Includes direct sensitivities for ASP and New Zealand & Pacific Steel segments, together with impact of translating earnings of US\$ linked offshore operations to A\$.



Australian Steel Products Financial and despatch summaries

Key segment financial items

\$M unless marked	1H16	2H16	FY16	1H17
Revenue	2,302.1	2,135.3	4,437.4	2,365.0
Underlying EBITDA	267.1	281.6	548.7	332.0
Underlying EBIT	173.6	187.8	361.4	242.5
Reported EBIT	(95.9)	173.6	77.7	242.1
Capital & investment expenditure	49.8	114.6	164.5	60.2
Net operating assets (pre-tax)	2,202.0	2,088.7	2,088.7	2,127.2
Total steel despatches (kt)	1,383.9	1,503.0	2,886.7	1,466.4

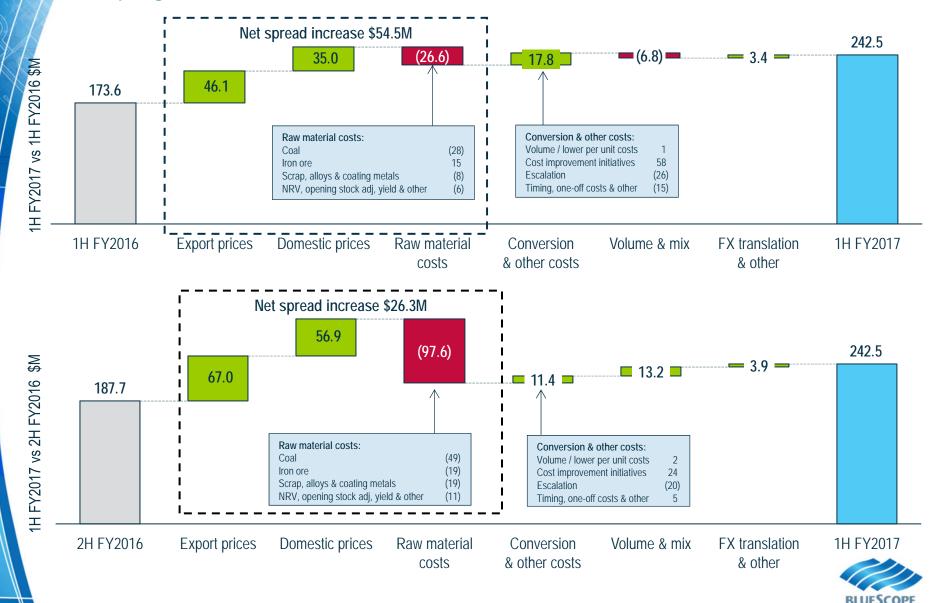
Despatches breakdown

'000 tonnes	1H16	2H16	FY16	1H17
Hot rolled coil	236.5	249.8	486.3	247.5
Plate	106.2	104.7	210.9	121.7
CRC, metal coated, painted	664.1	647.2	1,311.3	664.5
Domestic despatches of BSL steel	1,006.8	1,001.7	2,008.5	1,033.7
Channel despatches of ext sourced steel	90.9	91.8	182.7	73.7
Domestic despatches total	1,097.7	1,093.5	2,191.2	1,107.4
Hot rolled coil	161.7	253.3	415.0	179.6
Plate	11.7	13.5	25.2	9.2
CRC, metal coated, painted	111.8	141.1	252.9	169.0
Export despatches of BSL steel	285.2	407.9	693.1	357.8
Channel despatches of ext sourced steel	1.0	1.4	2.4	1.3
Export despatches total	286.2	409.3	695.5	359.1
Total steel despatches	1,383.9	1,502.8	2,886.7	1,466.4
Export coke despatches	231.9	356.2	588.1	265.3



Australian Steel Products

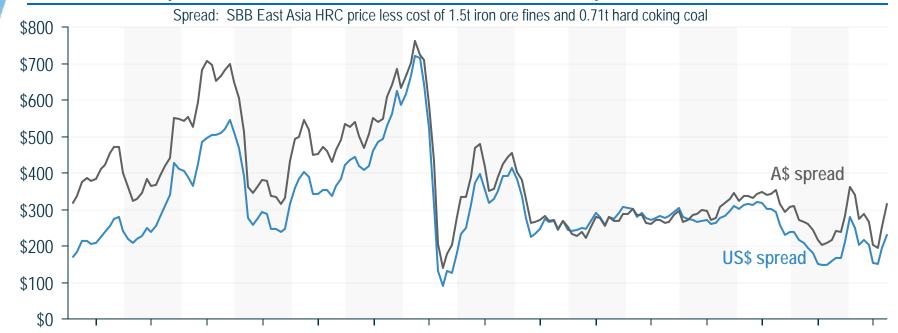
Underlying EBIT variance



Australian Steel Products

Spot spreads have recovered on stronger steel prices after a dip driven by coal price spike

East Asia HRC price (US\$/t) and indicative steelmaker HRC spread (A\$/t)



Jan-03 Jan-04 Jan-05 Jan-06 Jan-07 Jan-08 Jan-09 Jan-10 Jan-11 Jan-12 Jan-13 Jan-14 Jan-15 Jan-16 Jan-17

Source: SBB, CRU, Platts, TSI, Reserve Bank of Australia, BlueScope Steel calculations

	FY2012	FY2013	FY2014	FY2015	FY2016	1H FY16	2H FY16	1H FY17	Spot1
East Asian HRC price (US\$/t) – SBB	665	576	548	442	318	291	346	419	505
Indicative spread with pricing lags (US\$/t)	269	286	276	292	182	198	167	217	216
Indicative spread with pricing lags (A\$/t)	257	278	295	331	247	262	232	289	282
AUD:USD	1.03	1.03	0.92	0.84	0.73	0.72	0.73	0.75	0.76

Notes on calculation:

^{• &#}x27;Indicative steelmaker HRC spread' representation based on simple input blend of 1.5t iron ore fines and 0.71t hard coking coal per output tonne of steel. Chart is not a specific representation of BSL realised export HRC spread (eg does not account for iron ore blends, realised steel prices etc), but rather is shown primarily to demonstrate movements from period to period arising from the prices / currency involved. 'Indicative spread with pricing lags' includes three month HRC price lag, three month lag on iron ore price and two month lag on coal price

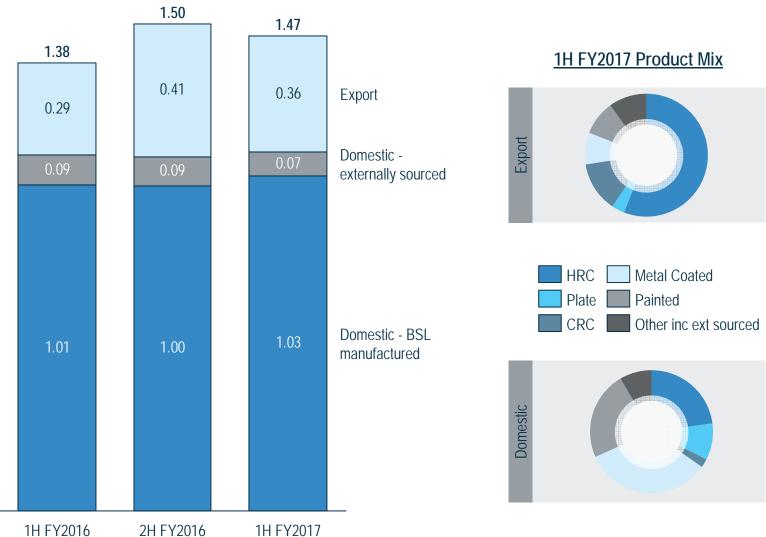


• Indicative hard coking coal pricing: low-vol, FOB Australia. Industry annual benchmark prices up to March 2010; guarterly prices from April 2010 to March 2011; 50/50 monthly/guarterly pricing thereafter



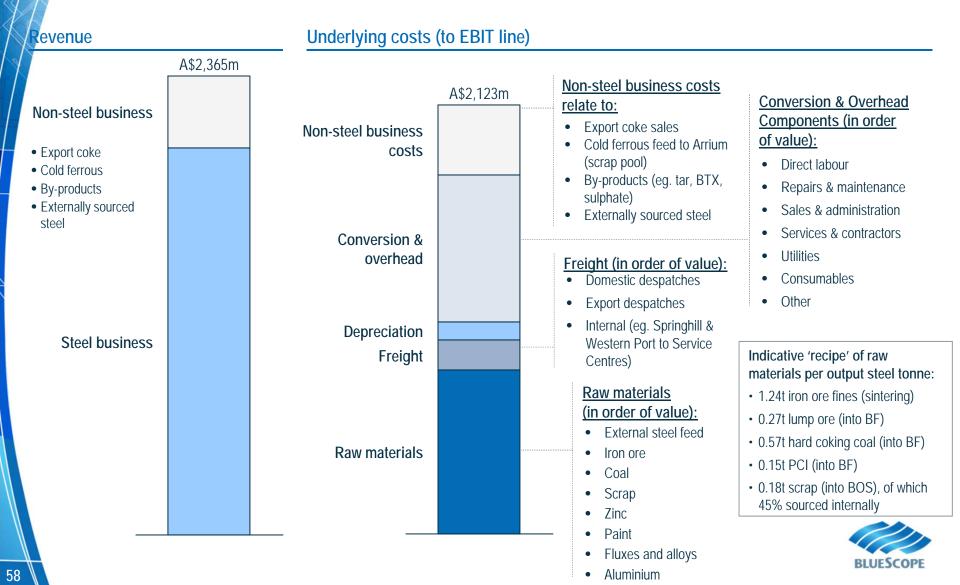
Note (1): at mid Feb 2017

Australian Steel Products Despatch mix (Mt)





Australian Steel Products Revenue and underlying costs 1H FY2017



Australian Steel Products Strong residential construction markets; non-residential picking up

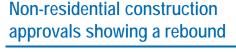
Commencements lagging approvals which remain at robust levels

Australian Dwelling Commencements By Halves ('000)

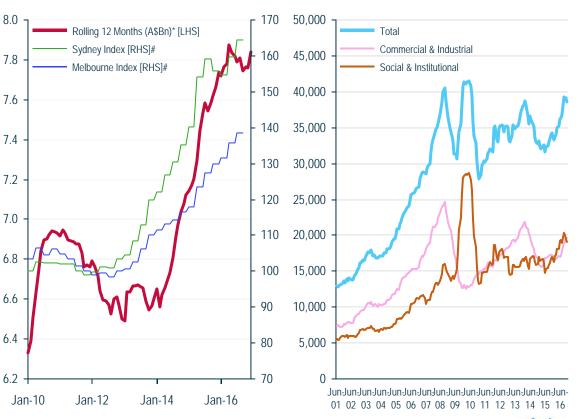


Alteration and additions activity growing – tracking house prices

A&A Building Approvals (LHS) vs Sydney/Melbourne Established House Price Index (RHS)



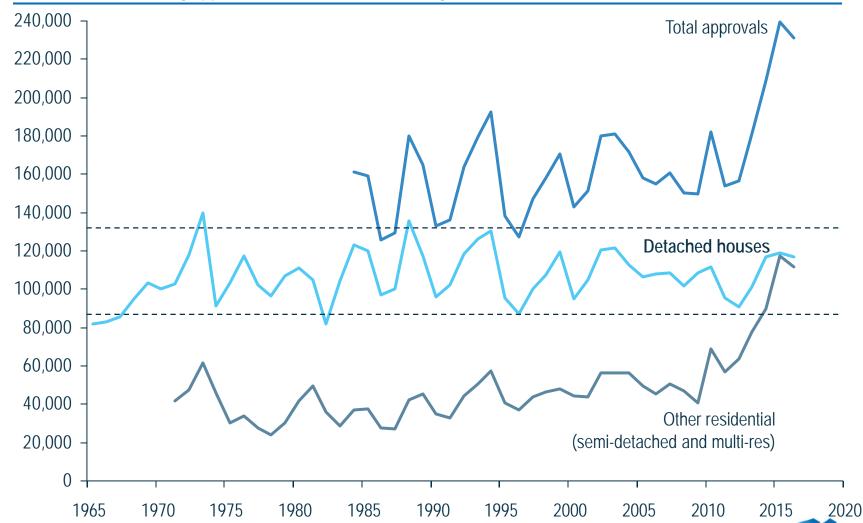
Rolling 12 month Value of Work Approved A\$M*





Current Australian detached dwelling approvals are well within long term range

Australian new dwelling approvals, FY1965-FY2017 (Rolling 12 Months to December Quarter 2016)



North Star Financial & despatches summary

Key segment financial items

Note that these measures reflect equity accounted contribution from North Star up until acquisition of remaining 50% on 30 October 2015. These measures also include Castrip until divestment on 8 July 2016; investment in Castrip cost BSL \$3-4M pa in recent years (expensed in P&L)

\$M unless marked	1H16	2H16	FY16	1H17
Revenue	187.1	660.2	847.3	793.9
Underlying EBITDA	51.6	132.5	184.1	238.6
Underlying EBIT	42.4	104.2	146.5	211.3
Reported EBIT	743.1	104.2	847.3	237.9
Capital & investment expenditure	6.8	15.0	21.8	21.1
Net operating assets (pre-tax)	2,041.7	1,862.3	1,862.3	1,926.4
North Star despatches (100%, metric kt)	655.5	1,022.6	1,678.1	1,016.5



North Star Underlying EBITDA US\$M variance on 100% basis



Building Products ASEAN, North America & India Financial summary

Key segment financial items

\$M unless marked	1H16	2H16	FY16	1H17
Revenue	878.6	888.2	1,766.8	951.0
Underlying EBITDA	95.8	115.1	210.9	142.1
Underlying EBIT	65.4	83.9	149.3	111.3
Reported EBIT	65.4	83.9	149.3	104.0
Capital & investment expenditure	16.3	32.0	48.3	23.1
Net operating assets (pre-tax)	1,065.5	1,009.7	1,009.7	1,097.9
Total despatches (kt)	641.4	728.1	1,369.5	711.7

Despatches by business

'000 tonnes	1H16	2H16	FY16	1H17
Thailand	151.1	216.3	367.4	188.8
Indonesia	118.2	117.7	235.9	123.8
Malaysia	83.7	82.1	165.7	87.2
Vietnam	61.6	67.1	128.8	73.4
North America	198.8	188.5	387.3	198.5
India	54.1	64.9	118.9	61.7
Other / eliminations	(26.1)	(8.5)	(34.5)	(21.7)
Total	641.4	728.1	1,369.5	711.7

Revenue by business

\$M	1H16	2H16	FY16	1H17
Thailand	198.9	240.7	439.6	220.0
Indonesia	160.1	146.6	306.7	150.5
Malaysia	120.8	114.5	235.3	117.8
Vietnam	82.9	84.5	167.4	97.3
North America	347.2	310.5	657.8	383.2
India	0.0	0.0	0.0	0.0
Other / eliminations	(31.3)	(8.6)	(40.0)	(17.8)
Total	878.6	888.2	1,766.8	951.0

Underlying EBIT by business

\$M	1H16	2H16	FY16	1H17
Thailand	20.2	29.4	49.6	21.8
Indonesia	9.1	8.4	17.5	7.2
Malaysia	14.9	15.8	30.7	15.4
Vietnam	9.9	8.6	18.6	13.7
North America	11.2	18.6	29.8	48.0
India	1.1	6.3	7.4	8.8
Other / eliminations	(1.0)	(3.2)	(4.3)	(3.6)
Total	65.4	83.9	149.3	111.3



Building Products ASEAN, North America & India Underlying EBIT variance



BlueScope Buildings Financial and despatches summary

Key segment financial items

\$M unless marked	1H16	2H16	FY16	1H17
Revenue	889.8	816.1	1,705.9	896.1
Underlying EBITDA	56.7	36.9	93.6	71.2
Underlying EBIT	34.2	15.0	49.2	49.5
Reported EBIT	26.4	12.6	39.0	(13.3)
Capital & investment expenditure	4.5	21.9	26.4	6.1
Net operating assets (pre-tax)	717.1	603.3	603.3	611.1
Total despatches (kt)	295.0	306.9	601.9	332.1

Despatches by business

'000 tonnes	1H16	2H16	FY16	1H17
Engineered Buildings North America	122.8	116.1	238.9	129.2
Engineered Buildings Asia	116.8	122.3	239.1	115.3
Building Products China (coated steel)	81.4	89.5	170.9	110.4
Other / eliminations	(26.0)	(21.1)	(47.0)	(22.8)
Total	295.0	306.9	601.9	332.1

Revenue by business

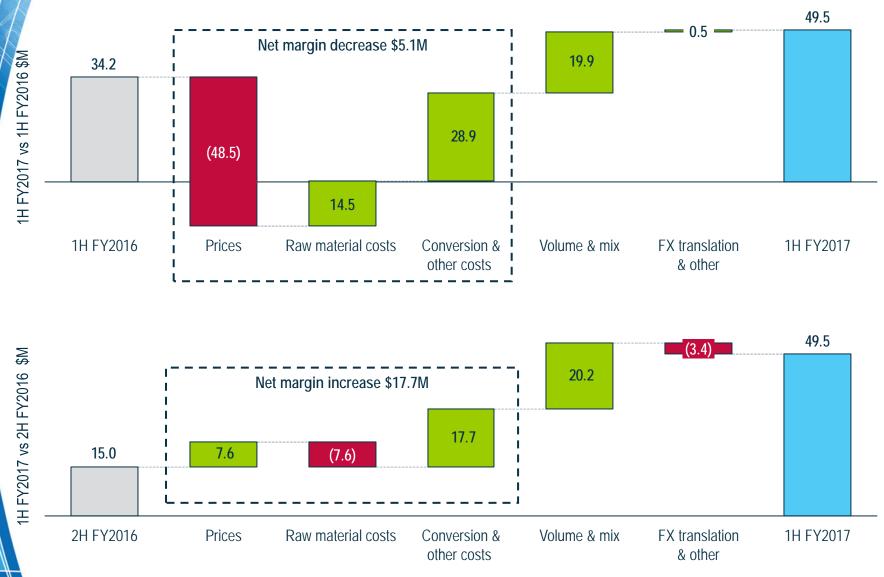
\$M	1H16	2H16	FY16	1H17
Engineered Buildings North America	587.9	527.3	1,115.2	590.4
Engineered Buildings Asia	221.7	206.9	428.6	189.7
Building Products China (coated steel)	122.4	117.6	240.0	154.6
Other / eliminations	(42.2)	(35.7)	(77.9)	(38.6)
Total	889.8	816.1	1,705.9	896.1

Underlying EBIT by business

\$M	1H16	2H16	FY16	1H17
Engineered Buildings North America	26.7	13.5	40.2	42.6
Engineered Buildings Asia	(0.8)	(6.9)	(7.7)	(8.2)
Building Products China (coated steel)	12.7	10.5	23.2	17.5
Other / eliminations	(4.4)	(2.2)	(6.5)	(2.4)
Total	34.2	15.0	49.2	49.5



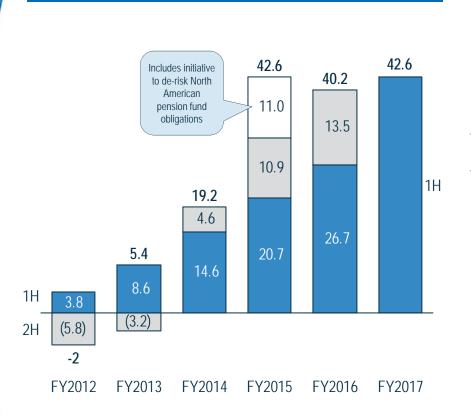
BlueScope Buildings Underlying EBIT variance



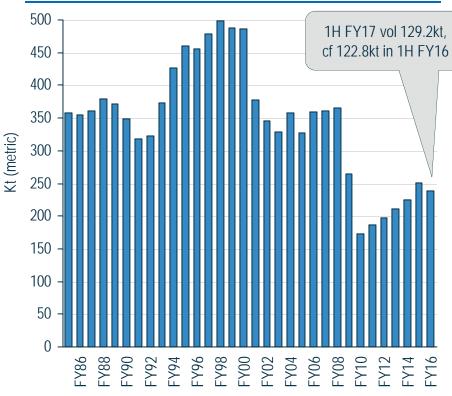
BlueScope Buildings

Solid progress in North America earnings growth driven by productivity and cost saving measures. Volumes improved in 1H FY2017

Underlying EBIT of Buildings North America (\$M)



Buildings North America – volumes



Note: BBNA formed in 2008. Volumes are the combination of Butler and Varco Pruden volumes



New Zealand & Pacific Steel Financial summary

Key segment financial items

\$M	1H16	2H16	FY16	1H17
Revenue	451.5	435.8	887.3	425.4
Underlying EBITDA	(15.5)	15.5	0.0	59.4
Underlying EBIT	(47.1)	(6.4)	(53.5)	39.5
Reported EBIT	(365.7)	(31.6)	(397.3)	32.5
Capital & investment expenditure	33.4	38.4	71.8	25.7
Net operating assets (pre-tax)	365.1	186.6	186.6	182.1
Total steel despatches - flat & long (kt)	365.8	331.3	697.1	276.4
Note: Taharoa iron sands underlying EBIT:	(14.2)	0.9	(13.3)	25.4

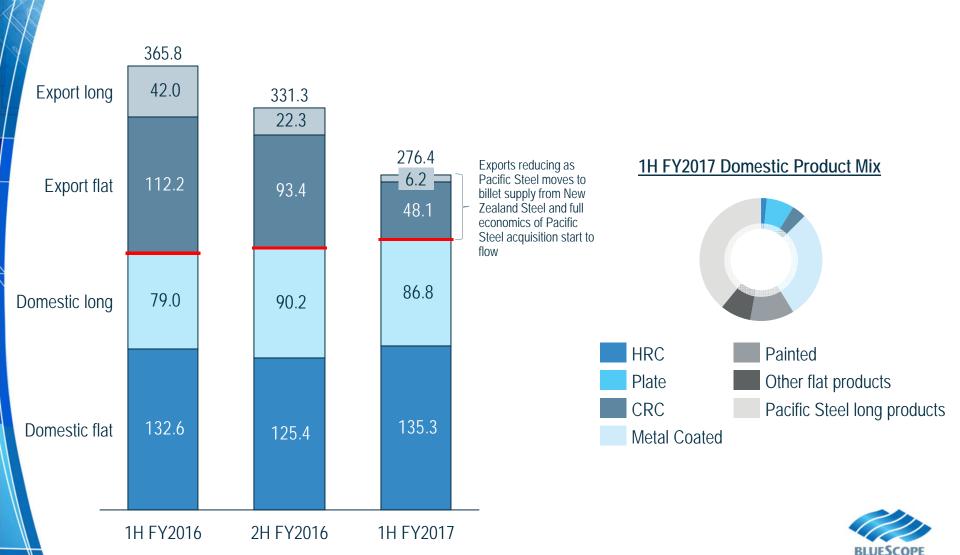
Despatches

'000 tonnes	1H16	2H16	FY16	1H17
Domestic despatches				
- NZ Steel flat products	132.6	125.4	258.0	135.3
- Pacific Steel long products	79.0	90.2	169.2	86.8
Sub-total domestic	211.6	215.6	427.2	222.1
Export despatches				
- NZ Steel flat products	112.2	93.4	205.6	48.1
- Pacific Steel long products	42.0	22.3	64.3	6.2
Sub-total export	154.2	115.7	269.9	54.3
Total steel despatches	365.8	331.3	697.1	276.4
Export iron sands despatches	1,394.6	1,806.5	3,201.1	1,689.3



New Zealand & Pacific Steel Underlying EBIT variance 39.5 9.7 5.8 \$ 1H FY2017 vs 1H FY2016 40.1 Net spread increase \$31.0M **3.0** 10.6 17.4 (47.1)1H FY2016 **Export prices** Domestic prices Raw material Conversion Volume & mix FX translation 1H FY2017 costs & other costs & other 1H FY2017 vs 2H FY2016 \$M 39.5 **3.7** Net spread increase \$23.2M 2.7 16.3 (7.8)15.0 16.0 (6.4)**FX** translation 2H FY2016 **Export prices** Domestic prices Raw material Conversion Volume & mix 1H FY2017 & other costs costs & other

New Zealand & Pacific Steel Despatch mix



New Zealand & Pacific Steel

The East Asian rebar price influences domestic and export long product pricing

SBB East Asian rebar price (US\$/t)

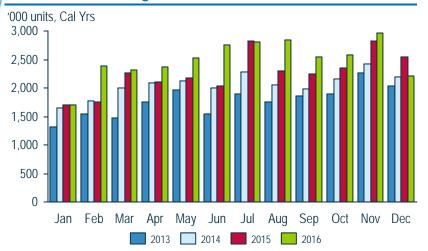


Source: Steel Business Briefing

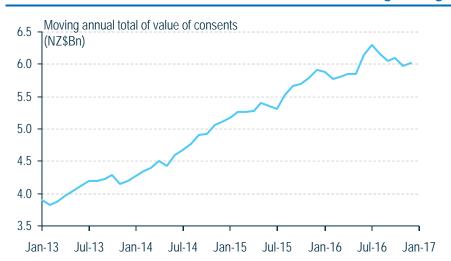


New Zealand & Pacific Steel NZ construction and manufacturing activity maintaining positive momentum

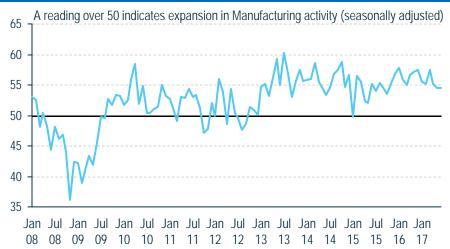
Residential building consents – momentum continues



Non-residential construction consents – maintaining strength



Purchasing Managers' Index (PMI) – Except for one month experienced over four consecutive years of expansion







1H FY2017 Financial Results Presentation

Paul O'Malley, Managing Director and Chief Executive Officer Charlie Elias, Chief Financial Officer

20 February 2017

BlueScope Steel Limited. ASX Code: BSL