

# **BC** Iron Returns to Profit

### **RIU Conference**

Alwyn Vorster – Managing Director 23 February 2017

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# **Corporate Overview**



### Capital Structure (17-Feb-17, unless stated)

Ordinary Shares	392.5m
Share Price	\$0.29
Market Capitalisation	\$113.8m
Cash (31-Dec-16)	\$32.3m
Deferred Royalties (31-Dec-16)	\$3.9m
Enterprise Value	\$85.4m

### **Share Price History**



#### **Board**

Brian O'Donnell	Non-Executive Chairman
Alwyn Vorster	Managing Director
Martin Bryant	Non-Executive Director
Andy Haslam	Non-Executive Director

### **Senior Executives**

Simon Hodge	CFO
Rubini Ventouras	General Counsel
Michael Klvac	Manager Approvals
Rudolph van Niekerk	Manager Projects

### **Major shareholders**

Wroxby Pty Ltd 26.0%

### Iron Ore Market



- Iron price outperformed expectations during 2016 and 2017 YTD
- Recent price rally particularly strong and sustained - around US\$80/dmt for the last 3 months
- Both long term (increased Chinese infrastructure spending) and short term (restocking / wet season) factors
- Increasing confidence in sustainability of prices in short to medium term forward curve above US\$75/dmt for next 9 months

#### CFR 62% Fe Iron Ore Price (US\$/dmt)



## **Half-Year Financial Results**



- Return to profitability at Group EBITDA and Group Profit after Tax level
- Iron Valley Mine royalty revenue of \$35.4M and EBITDA of \$12.8M from sales of 4.2Mt
- Full FY17 EBITDA guidance for Iron Valley of \$18M-\$25M<sup>1</sup>
  - H1 FY17 headline iron ore price average US\$65/dmt
  - H2 FY17 YTD price average of >US\$80/dmt
  - Iron Valley guidance under review given strong market conditions

Profit and loss	H1 FY17 \$M	H1 FY16 \$M
Revenue	35.5	18.7
Profit/(loss) before tax	7.7	(2.7)
Profit/(loss) after tax from continuing operations	7.7	(0.9)
Loss after tax from discontinued operations	(1.1)	(72.0)
Total profit/(loss) after tax	6.6	(72.9)

EBITDA contribution	H1 FY17 \$M	H1 FY16 \$M
Iron Valley	12.8	4.5
Buckland	(0.5)	(1.3)
Other	(3.0)	(2.2)
EBITDA from continuing operations	9.3	1.0
EBITDA from discontinued operations	(0.8)	(3.1)
Total EBITDA	8.5	(2.1)

1.

## **BCI FY17 Strategy Map**



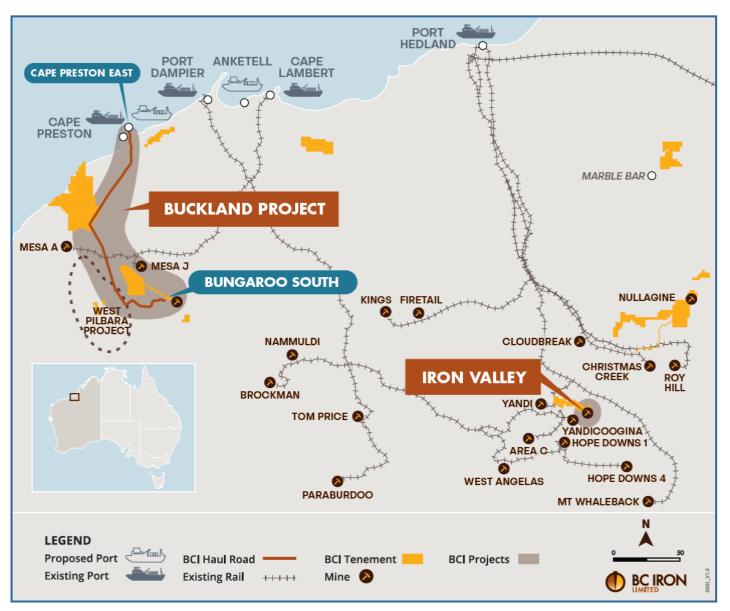
Establish diversified portfolio of mineral project interests (100% owned / JVs / royalties)



<sup>\*</sup> Completion anticipated to occur in Mar-17 quarter.

# **Location of Current Key Projects**





## Iron Valley Mine



- Royalty-type agreement with Mineral Resources Limited (MIN) providing low-risk cash flows for BCI
- BCI not required to contribute any normal operating cost (only paying royalties)
- Simple DSO operation and ~50% lump production with a price premium
- Potential mine life of around 15 years
- MIN consistently outperforming production forecasts
- Record BCI EBITDA for three consecutive quarters, with Dec-16 quarter delivering A\$8.1m
- Full FY17 EBITDA guidance from Iron Valley: A\$18-25m<sup>1</sup>



### **Iron Valley Quarterly Performance**



Based on assumptions set out in ASX announcement dated 12-Jan-17.

## **Buckland Project**



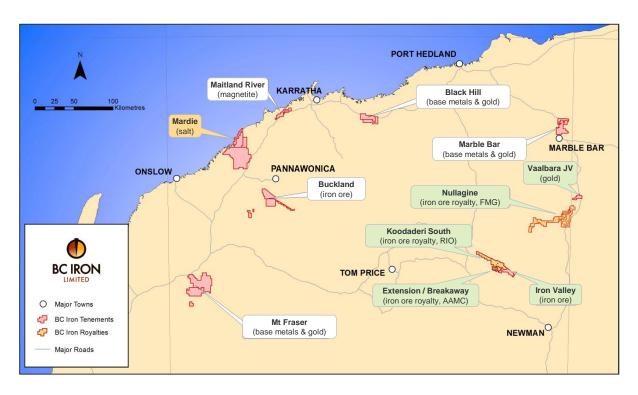
- Proposed 10-20 Mtpa mine at Bungaroo South, private haul road linking the mine with proposed transhipment port at Cape Preston East
- Ore Reserves of 134Mt at 57.6% Fe
- All primary permits and approvals secured for mine, road and port (20 Mtpa & 20-year lease option)
- Targeting construction-ready status by June 2017
- Preference to establish a project structure that reduces BCI's risk and funding requirement (e.g. JV and/or royalty structure)
- Discussions ongoing with potential development and funding partners
- Increased project attractiveness at improved iron ore prices





# Other Royalties and Exploration Tenements





# Royalties & Free-carried Interests (in addition to Iron Valley)

- Nullagine (Fortescue)¹: 1-2% FOB royalty for DSO and \$0.5-1.0/t royalty for low grade (75% of ore mined)
- Koodaideri South (Rio Tinto):2% FOB royalty
- Extension / Breakaway (AAMC)<sup>2</sup>: up to 2.5% FOB royalty
- Vaalbara JV (with Creasy Group): 20% free-carried interest

#### **Mardie Salt**

Scoping study on a 3 Mtpa solar salt project targeted for Mar-17 quarter

### **Exploration**

Gold & base metals (three project target areas)

- 1. Nullagine royalty is subject to completion of the sale to Fortescue.
- 2. Breakaway royalty is subject to AAMC exercising its option to acquire the project.

### **New Business**



#### **Gold and Base Metals**

- Gold being targeted as the most likely commodity for near term earnings potential
- Selected base metals also have attractive fundamentals (e.g. zinc) – attractive Aus projects with near term production are rare

- During the last 6-months, BCI evaluated multiple gold (and multi-metal) projects
- Discussions ongoing in relation to several prospective gold opportunities

#### **Potash**

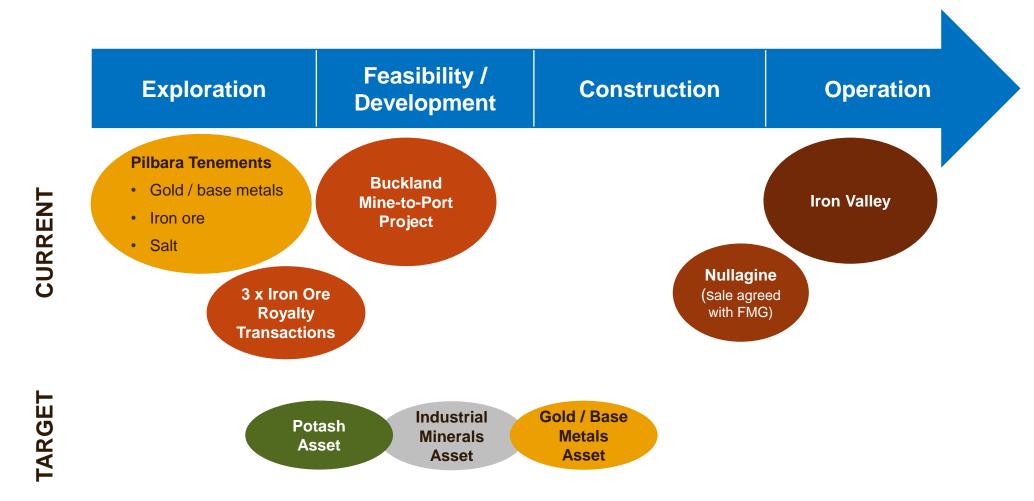
- Attractive long term market dynamics for agricultural commodities
- Demand directly linked to:
  - Global population growth and
  - Limited available arable land and
  - Requirement for lower chloride fertilisers

- During the last 6-months, BCI has evaluated all credible Australian projects
- Positive discussions underway to secure interest in preferred project

## **Unique Asset Portfolio**



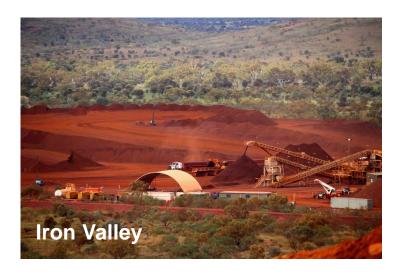
BCI is differentiated from most other small cap companies, with assets across all phases of the development pipeline



## **Summary**



- Strong cash position and Iron Valley earnings underpin project expenditure and growth strategy
- Clear strategy to establish BC Iron as manager of (or partner in) a diversified mineral portfolio
- Existing assets: optimise Iron Valley earnings; progress Buckland development & funding solution; monetise secondary projects
- New assets: focus on value creation within acceptable risk profile e.g. Australia based and near term earnings and/or attractive long term fundamentals – gold and potash highest priorities
- BCI will also actively monitor potential corporate synergies to achieve its diversification and earnings strategy









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