



**AUSDRILL**

**AUSBITS**

**30**

Issue 16 • 2017

**Health & Safety**

**Brian Mann**

**BTP**

# AUSBITS



## AUSDRILL



### From the MD

Happy 30th Birthday

I welcome all staff, clients, suppliers and shareholders to our 16th edition of Ausbits.

I am pleased to report that we had an improvement in safety and profitability in the last half.

#### Safety

In the six months July – December 2016 there was a 1.5% reduction in the Total Recordable Injury Frequency Rate from 6.6 to 6.5 and a 9% reduction in the All Injury Frequency Rate from 20.2 to 18.4.

#### Profitability

Whilst the sales, revenue, EBITDA and operating profit before tax has improved over the prior period, as per the information on the following page, it is still short of what we have achieved in the past.

However, we have reintroduced dividends with a first half dividend of 2.0 cents per share. A major step in the right direction.

#### Contract Wins Australia

The Company has been successful in retaining two major contracts in extending the KCGM Superpit contract for another five years bringing our overall tenure to 35 years. We have also extended the Goldfields contract at St Ives and Granny Smith Gold Mines for three years taking our overall tenure to 24 years. These two contracts have been the corner stones of our Kalgoorlie operations for many years.

BTP has also won a two year contract extension with Peabody Energy.

#### Contract Wins in Africa

African Mining Services (AMS) have won a three year contract with a one year option with Hummingbird Resources commencing in FY18 at the Yanfolila Gold Mine in Mali, a five year contract with SEMAFO commencing in H2 2017 at the Natougou Gold Mine in Burkina Faso and a 6.25 year contract with Toro Gold commencing in H2 2017 at the Mako Gold project in Senegal.

All of the works totals AUS\$1.347 billion which indicates we are winning our share of the work available albeit at lower margins as the competition is very fierce.

#### Now the single biggest event of the year. Brian Mann's Retirement

I must confess I have had a sneak preview of articles written by Ausdrill workmates of Brian and I must admit they have stolen my thunder and all I can now do is comment on the "Life of Brian" which is



the name of the book I am going to write about him when I retire and it will have a lot of stories in it that I can't write here. So I will provide a tame view of my life with Brian.

I first met Brian when I was five years old as we lived in the same neighbourhood in Kalgoorlie and we ended up at the same school, St Michaels, a Catholic school run by the Sisters of Mercy (they didn't show a lot of mercy at all). Anyway as I started kindergarten as a five year old Brian was seven years old in second grade. He was also the biggest kid in the school and the neighbourhood and was a bully to boot. Everybody was frightened of him and I dodged him as best I could. Eventually I was lucky enough to be sent to New Norcia, a Catholic boarding school run by Benedictine Monks, and I never got beat up by anyone.

The next time I met Brian was when I was doing my apprenticeship on the mines and I ran into him at Sandovers, a tyre sale company, where Brian was the tyre fitter and he hadn't got any smaller. Eventually he was spotted by Dave Stevens, the manager of Seltrust Mining, an English mining company that used to do their own drilling, as there were not many contractors in those days. Apparently he spotted Brian at Sandovers and told him "You look like a big strong lad, you could make a good driller" and so the "Oracle" of drilling was born. In fact Brian has only ever had three jobs: Sandovers one year, Seltrust/BP Minerals 22 years and Ausdrill 28 years. Not many people spend 50 years of their life at the one work address.

Then in 1989 I noted that BP Minerals were having an auction to sell off all their drilling equipment and whilst Ausdrill was a blasthole driller I saw it as an opportunity to get into the exploration business, so I went and saw Brian and I must say I was still terrified of him, he had doubled in size.

He explained everyone had been given notice to finish up on the coming Friday, the day of the auction.

Ausbits is published by  
Ausdrill Ltd

PO Box 1540  
Canning Vale  
Western Australia 6155

Telephone

(08) 9311 5666

Facsimile

(08) 9311 5667

Email

ausbits@ausdrill.com.au

Cover photo:

Happy 30th Birthday



Brian gave me the name of the auctioneer and I approached him to see if BP would accept a job lot bid and I probably bid too much because they accepted the offer and we reemployed all the staff on the Monday.

I very quickly realised that Brian was the Oracle of drilling and as BP had given him a very good redundancy package due to his 22 years' service I was not sure how long I might keep him as he kept talking about moving to Esperance, which is what I have been listening to for 28 years.

Anyway, I came up with a great idea and one day I said to Brian "We have a lot of workers that like a drink and I think we should buy a pub". "Which one?" he asked. "The one on the corner" I told him, "The Broken Hill". He said "Okay". So we drove up to the pub and asked the owner if he would consider selling and he said "Yes, give me \$500,000". Brian looked at me and nodded. Deal done and whilst it solved my problem of Brian having all his redundancy money it was not the most profitable deal we ever did. We paid \$500K for it and spent \$800K on it and sold it for \$600K 20 years later, but we did experience a lot of stories that are going to be in my book "The Life of Brian".

Whilst our partnership in the Broken Hill was not that profitable I did teach Brian a lot over the past 28 years. How to punt (he's not very good at it), how to fish (he's worse), how to drive a boat (nearly as bad as his fishing), how to swim (when he fell out of the boat).

I always thought the day that Brian would retire would never come because I would be long gone and it would be someone else's problem. But now that it is my problem all I can say is it's been 28 years of fun and if you can go through life like Brian and I have you have certainly had a good one.

Have fun, enjoy your job, stay away from drugs, be safe and look out for your workmates and family.



# SHAREHOLDER CORNER

## AUSDRILL HALF-YEAR FINANCIAL RESULTS TO 31 DEC 2016

### KEY POINTS:

- **Strong safety and financial performance across the Group**
- **Profit after tax of \$13.4m, up 87.1% over the prior corresponding period**
- **Sales revenue up 3.9% to \$373.0m**
- **EBITDA up 9.9% to \$65.6m**
- **EBIT up 39.6% to \$33.9m**
- **\$1.2 billion in new projects and contract renewals secured**
- **Strong cash flow and balance sheet, with cash reserves of \$218.6m and gearing ratio at a 5 year low of 23.9%**
- **Basic earnings per share up 87% to 4.29 cents per share**
- **Interim dividend of 2.0 cents per share, fully franked**
- **Business on track to meet full year market guidance**

Ausdrill has delivered a strong result for the six months to 31 December 2016, winning significant new contracts, strengthening its financial position and improving its safety performance. The Company has delivered an after tax profit of \$13.4 million, an increase of 87.1% over the prior corresponding period.

Sales revenue increased by 3.9%, with all core businesses of the Group contributing strongly and all but one achieving improved margins. This comes on the back of a period of rationalisation, cost-cutting and a concerted re-focusing on the delivery of core mining services in markets where Ausdrill holds a competitive advantage.

EBITDA increased by 9.9% to \$65.6 million while EBIT increased by 39.6% to \$33.9 million, driven by reduced operating labour costs, lower operational and corporate overheads and lower depreciation and amortisation charges.

During the half-year, the Group won \$1.2 billion in new projects and contract renewals, demonstrating Ausdrill's strong reputation,

long-standing client relationships and robust business model. This provides a very solid foundation for future revenue certainty and is expected to translate to a significant increase in revenue and profit for FY18.

Commodity prices, whilst on the improve, continued to place downward pressure on margins, as mining service providers respond to meet clients' pricing expectations. Ausdrill is meeting this challenge and continues to seek cost and productivity improvements across all of its activities to remain competitive in the markets in which it operates.

Safety remains a key priority, with the Group's commitment resulting in a continued reduction of total recordable incident numbers during the period. Ausdrill's flagship 'One Safe All Safe' program has resulted in an improvement in safety statistics.

### Dividend

The improved performance has meant a return to dividends for the first time in two years, with the Directors declaring an interim dividend of 2.0 cents per share for the half-year ended 31 December 2016. The fully franked dividend will be paid to Ausdrill shareholders on 31 March 2017.

### Outlook

Over the past 12 months, Ausdrill has focused on aligning its business activities to the delivery of core mining services in markets where the Company has a competitive advantage. This has involved significant rationalisation and cost-cutting initiatives.

This process is expected to continue as the Company pursues additional opportunities to increase productivity and to reduce costs in order to deliver a cost-effective and cost-competitive solution to customers in what remains a highly competitive and dynamic environment.

Recent increases in the price of major commodities and base metals have delivered positive sentiment to the mining services sector. However, the outlook for the broader mining industry remains variable. In the near term, Ausdrill expects margin pressures to persist across all business segments until the demand and price for commodities improves on a more sustained basis.

Rationalisation within the sector is likely to continue, which may result in changes to the competitive landscape in which the Company operates and may ease margin pressures.

In response to these market conditions, Ausdrill will:

- Maintain its strong focus on safety
- Continue to deliver efficiency gains to counter market driven margin compression
- Rationalise its businesses to focus on profitable revenue streams
- Maintain a stable financial foundation from which to grow the Company in the future
- Review working capital, particularly inventory levels, to ensure that it is commensurate with current levels of activity
- Invest capital astutely to deliver sustainable returns
- Pursue opportunities for further industry consolidation which deliver value for shareholders

The A\$ gold price remains robust and provides a platform for a stable level of activity in Australia in the near term, particularly with the business having secured key contract extensions for the Drilling Services Australia segment.

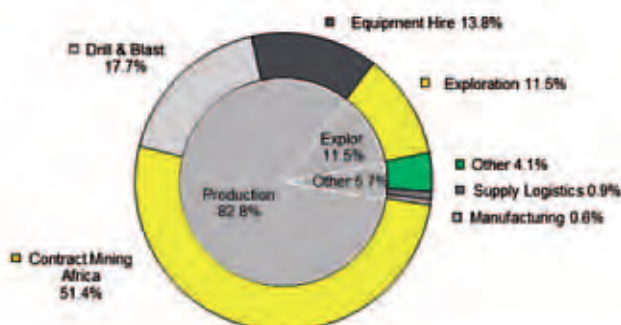
Recent contract wins in Africa are expected to deliver significant revenue and profit growth in FY18 as African Mining Services mobilises and ramps-up projects which are most typically lower cost, long-term projects. Tender activity in Africa is expected to remain robust in the short-term, providing additional avenues for growth or revenue replacement and possible margin relief in the medium term.

The increase in the price of coal and iron ore provides opportunities for the Equipment Services and Supplies business to grow as the demand for parts, equipment and services increases in response to the need to replace and repair an aging client fleet.

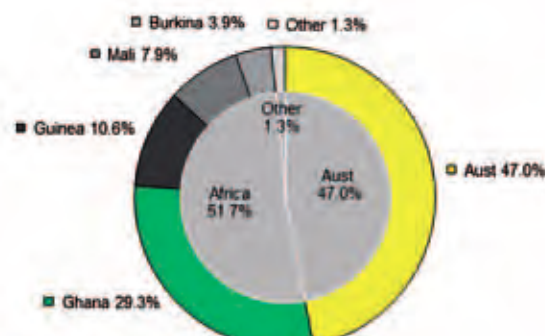
The outlook for the resources industry is expected to improve over the medium term and Ausdrill remains in a strong position to remain a significant industry participant, well placed to capitalise on future opportunities as they arise.

**Theresa Mlikota** Chief Financial Officer

SALES REVENUE BY BUSINESS ACTIVITY



SALES REVENUE BY GEOGRAPHY



# FROM THE CHAIRMAN

## Ausdrill Thirty Year Anniversary

I have not been with Ausdrill for the 30 years of its existence. I became Chairman of the Company just before it floated on the Australian Stock Exchange approximately 25 years ago. At that time I should say the Company, Ron Sayers and John Kavanagh were all much smaller than today. The latter two would have been lucky to be 70 kilos wringing wet. Needless to say all three are much larger today.



When I was approached and asked whether I would be interested in becoming Chairman of Ausdrill, I had never heard of the Company and did not know any of the people involved with it. I made some enquiries not only about the Company itself, but also about its senior people. The reports I received were universally positive. I arranged to meet with the directors so we could size each other up. For my part I was very impressed with the directors and knew I would be very comfortable working with them. As the offer was still open I assumed they were happy with me. Accordingly I was delighted to accept the role of Chairman, a decision I have never regretted.

In the early days Ausdrill's head office was in Boulder, which was where Board meetings were held. The Board meetings were followed by countless beers at the Broken Hill pub which was owned by Ron and Brian Mann. These sessions were not for the faint hearted as many a new recruit was found.

At that time the Company was solely a drill and blast and an exploration drilling contractor working basically in and around Kalgoorlie. At the time the Company was in the process of mobilising for a drill and blast job in Ghana. That move to West Africa was inspiring as our African operations are now a very significant part of the Company's business.

In the last 25 years the Company has grown exponentially adding a number of new businesses and significantly expanding its area of operations both in Australia and into a number of African countries.

In 1994 the head office was moved to Perth. We moved into a purpose built workshop and offices in Kewdale in 1998. In 2006 we moved into our current location in Canning Vale. We acquired a large area of vacant

land adjoining the Canning Vale premises which was used to construct facilities for our new businesses and provide a 'lay down' area.

Ron retired as Managing Director at the end of 1998 to devote himself to his horse breeding operations. He remained as a Non Executive Director.

In 2001 the Company was experiencing a financial crisis and Ron agreed to return as Managing Director to help sort out the problems and is still intimately involved in managing the business.

Unsurprisingly all this growth has not been without setbacks and difficulty. We are currently slowly working our way out of the latest problem caused by the mining downturn. Fortunately Ausdrill is in a strong financial position, with the resources to avail itself of any opportunities that arise. The fact that the Company has been able to overcome these problems is due to the dedication and hard work of our management and staff led by Ron Sayers.

My involvement with Ausdrill has provided me with experiences and opportunities for which I will always be grateful. I have met people both within and outside the Company whom it is unlikely I would ever have met had I not been involved with Ausdrill. They are the sort of people whose work has created the national wealth which underpins our prosperity and standard of living.

I would like to take this opportunity to pay a special tribute to Ron, whom I count not only as a colleague but also as a friend. Ron founded Ausdrill with a drill and blast rig and a contract with the owners of the Kalgoorlie Superpit. He has grown the Group from that modest start. I have been involved with a number of public companies. In my experience Ron is a unique chief executive. He has a real concern for his people and his door is always open to anyone in the Company. He talks of the Ausdrill family. This is not just idle talk. The Ausdrill Way, which helps employees and their families having difficulty is something Ron created and drove. It has helped a number of Ausdrill people in need. Coupled with this, he is an intelligent and creative manager with an extraordinary ability to solve problems and see opportunities. He is man of integrity and vision and easily the best Chief Executive I have worked with.

**Terence O'Connor** Chairman



# NEW HOME FOR RESTORED RIG

An historic drill rig which was meticulously restored by a group of Ausdrill employees now occupies pride of place outside Hancock Prospecting's offices in Perth.

The drill rig is an important piece of Australian mining history, having been originally purchased more than 50 years ago by Lang Hancock for exploration drilling in the Pilbara.

After several years of use, the American-built P42 Schramm rig fell into a state of disrepair.

Little is known of its history from that time until the 1961-built rig came into Ausdrill's possession when the company purchased the Drillex business – now known as Ausdrill Northwest – in February 2003. The drill was later moved to Ausdrill's Canning Vale workshop where a group of employees from Ausdrill subsidiary, Drill Rigs Australia (DRA), commenced the restoration project in 2011.

This included rebuilding the motor, refurbishment of the rig's hydraulic cylinders, hydraulic hose and fittings, total rewiring of its electrics, fitting of new tyres and refurbishment of the gauges.

As a final touch, the rig was blasted and repainted, taking it from its original colour scheme which had resulted in its nickname of 'Old Yellow' to a new bright red livery, complete with replacement stickers from the Schramm factory in the US.

"This was a labour of love for our team," said Bill Beaney, Senior Maintenance Manager.

"Old Yellow was in a very bad state when she came to our workshop. Now we have a fully operational, gleaming machine which is testament to the skills of the DRA team.

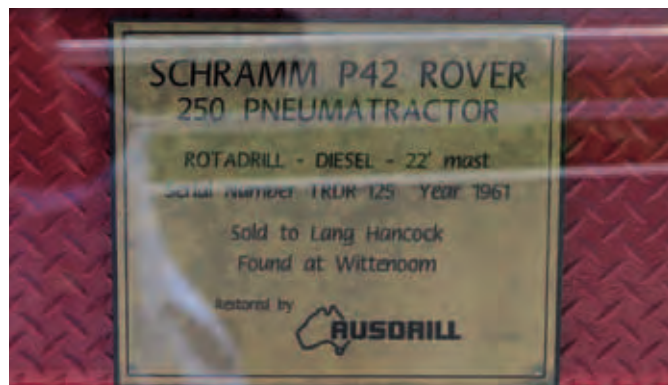
"This rig is a genuine piece of our State's mining history, and it is great to see it being brought back to life," Bill said.

When the restoration was complete, Ausdrill donated the P42 to Hancock Prospecting, which has given it a "pride of place" position in a prominent place outside its corporate office.

Mrs Gina Rinehart, Executive Chairman of the Hancock Prospecting Group said: "Congratulations to Ausdrill on your 30th birthday. As you know, exploration and mining is critical to our state, indeed benefits our country. So thank you for your decades of continued service to our industry, and for our group's long relationship with you.

"I'm also very grateful to Ausdrill for restoring one of my father, Lang Hancock's, drill rigs. This restored drill rig has been displayed out the front of our W. A. office for many years in pride of place and has become an icon of our company headquarters. With many thanks and very best wishes."

David Ikin PPR



# BRIAN MANN RETIREMENT

## Mann'erism's by Andrew Broad

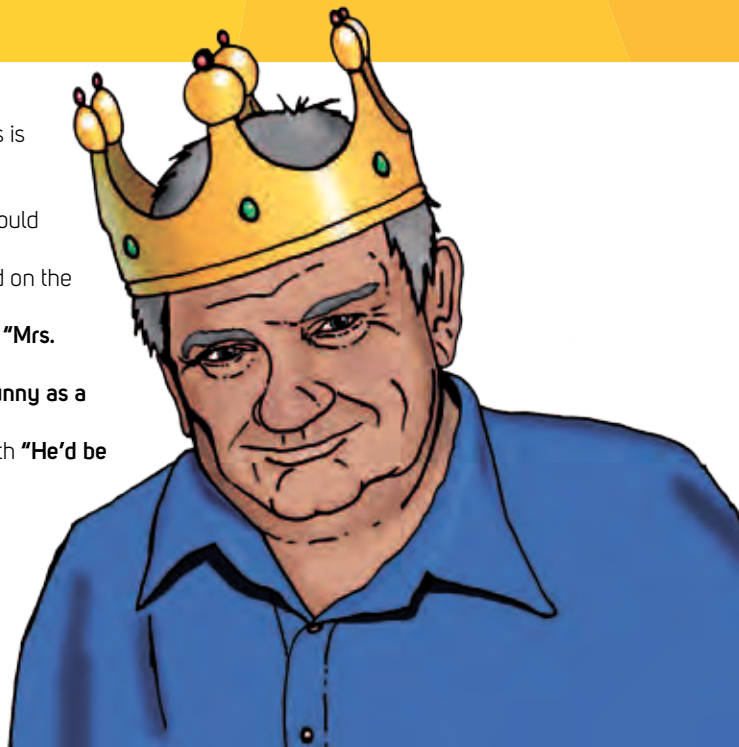
Anyone that spends any time with Brian soon realises one of his key traits is his quick wit and cutting one liners. Some of the safer examples are:

- When talking about someone doing a low act he would say that they could **"Crawl under a rattlesnake with a top hat on"**
- When asked why we didn't get a particular job one day, he commented on the client that they were **"that miserable they only breathe in"**
- If he thought someone was being particularly tough or harsh, he'd note **"Mrs. Kelly wouldn't let Ned play with you"**
- Commenting on a joke that missed its mark, Brian thought it was as **"funny as a fortnight without pay"**
- When the offer of help one day wasn't appreciated, Brian countered with **"He'd be about as handy as chickenpox"**

Having a good mastery of the kitchen from his early career camping on remote drilling campaigns, Brian always adds his own dimension to a kitchen and is quick to judge others efforts.

- One day on being served some mashed spud that was on the thick side, Brian passed on the message **"Readymix called and wants the recipe for that"**
- On looking at a rare cooked steak one day, he added **"I think a good vet will bring that back to life"**

The rest of the Mann'erism's reflect Brian's sharp and quick wit, unfortunately most of them are not for general publication.



## Brian Mann by Graeme Lightfoot

I first started working with Brian in 1968 as his offsider on a Longyear 38 diamond drill rig at Bulong just East of Kalgoorlie. I worked with him on and off for about 20 years.

As you can imagine over those 10 years there are many stories I could tell but I will only tell one and this story will confirm one of the things that everyone knows about Brian and that is, never have a bet with him.

We had knocked off for the day and were driving back to Kalgoorlie from Kanowna or

Bulong in the water truck which was driven by Ron Mason. Now previously that day, Brian and I had decided to give up smoking so we had a \$2 bet to see who would weaken first (in those days you could get about 6 beers for \$2). Anyway on the way home Brian suggests that we have one more smoke and give up when we get to Kalgoorlie. Not thinking, I foolishly agreed.

We didn't have any smokes so we asked Ron if we could borrow his Capstan Ready Rubbed and roll a couple. No problems, so I rolled a

couple. We both had them in our mouths when Brian lit mine. I took a big drag and blew the smoke out. He took his out of his mouth put it in the Capstan tin and said "now you owe me two bucks" "What a bastard... and he made me pay up".

There is also a story about a dead rotten Kangaroo in the boot of my Monaro when I was about to go out on a date, but that's to tell another time.

## Barry Mundy by Hardrock

Brian had pulled a joke on me a couple of weeks before Barry Mundy.

He impersonated a butcher I had bought some meat off for a hangi at home a few days before. He had basically told me to bring the receipt back for a refund. At that moment Brian walked past my office and I told him about my conversation with the butcher. "That was me" he sneeringly replied. I will have to get you back for that I thought to myself using Brian's motto of "don't get angry, get even".

So my opportunity came for a little pay back. It was Hannan's Handicap day and Brian did his traditional drive around to see his clients in the morning. I had Linda the Receptionist post a note on his desk that Barry Mundy had phoned about some drilling he wanted to do. The number I gave her was for the Inland Seafood

Supply in Hannan Street, Kalgoorlie.

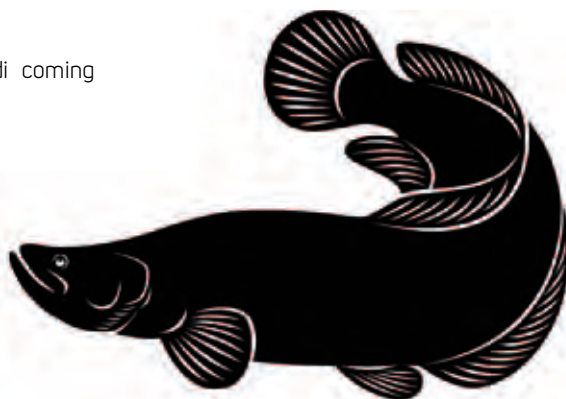
Brian came back shortly after lunch and I was waiting with baited breath. Then I heard him on the phone "Brian Mann from Ausdrill, is Barry Mundy available" he bellowed down the phone.

"No Barramundi today, Barramundi coming Tuesday" the Asian lady said.

"No I'd like to talk to Barry Mundy, its Brian Mann from Ausdrill, he left a message about some drilling" he bellowed out again. The Asian lady replied "I tell you no Barramundi, Barramundi coming Tuesday, this is fish shop"

I heard Brian hang up the phone but

I was laughing so much I almost didn't hear Brian yell out. "I'll get you back for that Pelican (the nickname that Brian gave me), you better sleep with one eye open. I'm not happy until I am three in front".



### **Brian Mann by Peter Chisholm**

My very first involvement with Brian Mann was on the day I came for my job interview as payroll officer back in 1997.

I had been unemployed for two days and rocked up to the Ausdrill offices in the back blocks of Boulder and thought "what have I let myself in for here"!

The interview was going quite well and towards the end of it - a big bloke with grey hair (it didn't turn silver until six months after I started - no correlation between the two events please!) walked into the board room. Paul Moynihan introduced him as Brian Mann General Manager.

The only thing Brian said to me was "you're not

### **Brian Mann by Marg Lockhart**

I first met Brian a few years ago, (actually make that many years ago) when I was still in primary school and used to visit the Odeas, who living next door to Brian, just happened to be cousins of my best friend. So what did you do back then for fun, we played footy in the street and of course this brought Brian out to join in the frivolities.

My next encounter with Brian was when I moved to Bourke Street, just married and a young Mum. Brian frequented my next door neighbours whom you would all know as Scrummy. Now there was another young lad that visited Bourke Street, Ron Sayers, and unbeknown to me Ron and Scrummy used to view my lawn mowing activities (which were carried out in a red bikini) through a hole in the fence. The sad part of this story is that Brian also wanted to join the fun but he could never time his visits with lawn mowing day. What little darlings they were. I actually only found out about their escapades in the past few years.

Following this and many years later we became firm friends through our mutual association with the Hoskings family. Brian was always and still is very passionate about Ausdrill so consequently I knew much about

### **The BDM5150 Story**

The title of this story BDM5150 is a well known number plate around town and in the Ausdrill workforce.

Brian Mann - You could be driving around town picking up parts and stores for work and out of the blue there he is, BDM5150, and then say "where did he come from". Later in the day the question would be asked who and what was that ute doing in town. Over the years Brian has collected a few nicknames, Boof, Chief Boof, The Melon and of course Manny, known to most people.

There has been a lot of stories of Manny's past days of drilling, best left in the past.

going to look very nice in a skirt!" - which was reference to the fact that most payroll officers were female and he expected that they would be interviewing a young female for the role not a 32 year old bloke! I immediately offered to wear a skirt on my first day if the interview was successful but everyone (including Brian) in the interview quickly declined.

That was my very first introduction to a great General Manager and leader. It's been a pleasure to have worked with Manny over the past 19 years and I hope he enjoys a long and fruitful retirement.

Well done Brian  
Chiso

the organisation prior to my employment in 1994.

The ability Brian has to manage a nickname for all and sundry is legendary and the constant banter and storytelling by Brian and Ron is enough to bring a grown man to tears (of laughter of course). Hence he is one of the very few who can get away with calling me "Granny".

I am sure the building of his Esperance property has provided much humour for any onlookers but I am sure under wife Lyn's overseeing, the house and not the sheds will become the main priority. Good luck with that Lyn.



When you needed to talk to him he was always on the phone, come back later and listen at the back door "yep still on the phone".

When he fronts up in the morning, groups of people always seem to scatter. Don't know why. Over the years he has seen a lot of people come and go. Brian has always been a fair person to a lot of people, to people outside the company and within the company.

To the person who takes Brian's spot, you will have a big set of shoes to fill.

All the best Brian  
From the management-staff-employees of  
Ausdrill Ltd. Kalex  
Written by Collin Leslie

### **Brian Mann by Gary Wheeler**

I've only known Brian a relatively short six years; he's been introduced to me under many pseudonyms but the one that sticks in my mind is the "Oracle".

He has an amazing memory, we'd be talking about a certain project from way back and he'd pipe up that he drilled that 30 years ago and could name the geo and company even the offsider's dog (if he had one)!

Brian has also introduced me to a number of people including a gentleman at Diggers and Dealers I later found out was a mate of his called "Mumbles" for obvious reasons. I had no idea what this guy was saying but politely kept listening trying to pick up the threads of the conversation, something about samples and assays is as much as I got until I saw Ron and Brian rolling around in laughter, I had been stitched up, thanks Brian.

As we all know he could write a book with all his endless sayings and smart arse comments, my favourite being "I'm in more strife than a centipede with tinea" or "are your ears painted on".

That aside, Brian has a heart of gold and has helped me immensely particularly with setting up our new Kalgoorlie sample preparation facility.

So on behalf of my team at MinAnalytical I'd like to thank him for all his advice and support over the years and wish Brian all the best for when he does finally retire.

### **A Great Yarner**

Brian has the gift of making any task or problem seem minor and easy to resolve. His form of speech (and expression) can leave you in stitches or seeking shelter under a rock somewhere. When Brian and Ron get together in a relaxed social event, I can sit and listen to their stories for hours. As I know quite a few of the people they are yarning about I get the jokes. Brian has no hesitation in helping people who ask and is no stranger to assisting people without their knowledge.

I have watched him patiently explaining a concept to a clerk and firmly expressing his views to a driller without raising his voice nor using derogative or insulting speech. He will and quite frequently does use colourful expressions and quotes which may not be politically correct at times but no one has ever complained to my knowledge.

His knowledge of this industry is phenomenal. His circle of acquaintances is legendary. When he does retire he will be very sorely missed by all here in the Boulder office and by the industry in general.  
Bill Jackson

# 30 YEARS OF AUSDRILL HISTORY



## AUSDRILL

1987  
Ausdrill founded in  
Kalgoorlie

# 1987

1987  
Gold price  
\$486 US



1987 Fremantle hosted the  
America's Cup



1989  
Fall of Berlin Wall

# 1990

# 1991

1991  
Commenced drilling operations  
in Africa following formation of  
Ausdrill Ghana



2007 Formed Ausdrill Mining Services to  
provide earthmoving services in Australia.  
Established African Underground Mining  
Services as a 50/50 JV with Barmenco



2003 Formed Ausdrill Northwest and purchased  
the assets of drilling contractor Drillex

# 2007

# 2006

# 2005

# 2004

# 2003

2005  
Gold price  
\$500 US



# 2008

2008 Global financial  
crisis hits



2004 Launch of Facebook



CONNECTOR  
DRILLING

2011  
Acquired Connector Drilling

2009  
Acquisition of Brandrill

# 2009

# 2010

# 2011

# 2012

# 2013

2009  
Gold price  
\$1,000 US



2010  
Launched MinAnalytical to offer  
minerals assaying services

2011  
Gold price  
\$1,825 US



2012 Acquired  
Best Tractor Parts





1994 Apartheid ended in South Africa



1996 Formed the African Mining Services (Ghana) joint venture



1996 Acquired Western Mining in house drilling division

1992

1992 Gold price \$330 US



1993

1993 Formed West African Mining Services operating in Ghana



2001 Acquired Diamond Communications

1994



1994 Floated on the Australian Stock Exchange

1995



2000 Sydney Olympics

1996

1996 Gold price \$370 US



1997

1997 Princess Diana killed

2002

2001



2001 9/11 attacks

2000

1999

1999 Gold price \$300 US



1998



2012 Hockeyroos Sponsorship



2017 Hockeyroos Sponsorship renewed

2014

2015

2015 Gold price \$1,000 US



2016

2017 Gold price \$1,200 US



2017

2017 Celebrating 30 years in business

# HEALTH & SAFETY UPDATE

As we continue to improve the way we manage our Health, Safety and Environment business across the Ausdrill Group, it is worth remembering that we don't necessarily need "new" initiatives to help us.

We have reduced our Total Recordable Injury Frequency Rate (TRIFR) by more than 52% since 2014 by doing the basics correctly. The more we do the basics right, the better our performance will become.

What do we mean by basics?

**Risk Assessment** – Conduct a thorough risk assessment before you begin every task. Sometimes this may mean reviewing the whole of project risk assessment, other times a JHA will suffice. There will be times when a simple Take 5 will do. Whatever the task, a risk assessment must be conducted before we start.

**Team discussion** – Before work starts it is critical that the team talk about the job. What each team member will do, when they will do it and what details are in the risk assessment. This will remove the chance of assumptions being made which could cause problems to arise and incidents to occur.

**Don't repeat incidents** – If you know a particular task has resulted in an incident previously, find out what happened and how you can stop it happening again.

**Look after your work mates** – If someone is about to do something that you think could result in someone being hurt, don't hesitate to stop them. Treat them as if they were part of your family.

**Celebrate success** – When the team has done all the basics correctly and

the job has been completed without incident, celebrate your success. A simple thanks and well done will do the trick and make everyone feel appreciated.

**Everyone involved** – Good safety performance doesn't just need a few people to get involved. We need everyone, regardless of their role or job title to make safety of our people their top priority.

We have made some fantastic improvements over recent times and I have put together just some examples of "What Good Looks Like" across Ausdrill.

**Please remember to get involved in safety and if you see something, say something, do something, make it safe.**



Alec Barfield – General Manager HSEQT

## SAFETY AWARDS

**Mike Milner - Ausdrill Northwest** decided to trial a slightly different approach to the Take 5, they are calling it a 'Give 5'. At pre-start, before commencing work, the workers give their 'Take 5' book to a work mate. The work mate will then review the book to see what risk assessments the worker has written the day before. The work mate will see the quality of risk assessments the worker is writing and it will encourage his mate to possibly raise the quality of his own or add to the worker's through discussion. If the worker is new, this will also help as informal training. Workers are more likely to do a risk assessment daily knowing that if they don't they would be letting team mates down.



**Warren Hancock and Luke Manning** have taken the initiative to construct a designated walking trail through a shared work area at Tropicana to prevent pedestrians from entering the designated maintenance area where hot works and various other tasks are carried out daily.

Prior to them putting in this designated walking area, pedestrians would have to walk through the maintenance yard to avoid the main vehicle access road.



# SAFETY AWARDS

**Alester Peterson** has designed a 793 wheel group work platform which reduces the risk of employees and/or contractors bending or reaching to conduct the task.

The design of the platform surrounds the wheel group so employees can move freely within the area, with the railings encasing the platform eliminating the risk of falling.

The wheel group platform design eliminates workers using ladders, safety steps, bending and over stretching across the wheel group.

The complete unit can simply be moved into the desired work position using a forklift. At the base of the platform there is an oil catchment area, which prevents any oil from leaking on to the ground causing an environmental and/or slip hazard. A bung has also been installed for ease of draining into a designated waste receptacle.



**Simon Nicholson** - During the assessment of design standards for the Metzke extension pipe, it was identified to achieve a satisfactory level of risk mitigation. Scatter guards were required to separate and protect personnel from potential projectiles if the pipe wears through. Scatter guarding was installed based on the assessment of the risk identified within key client and Ausdrill Northwest requirements.



*New scatter guard installed*

**Kamex Team** - Lake Diamond rigs have limited work areas which means the lake surface is commonly used to complete tasks and store items. This exposes employees to potential slips and trips because of the muddy surface. Kamex employees came up with the idea of creating more space on the rigs by designing a removable work platform that can be placed over the side of the rig. These work platforms are used for storing and cleaning core samples as well as storing tools and equipment. These work platforms not only free up the drill deck making it safer by clearing the walkways, but has the added benefit of bringing the work area up to a more ergonomically friendly height. This eliminates the need for employees to repeatedly bend down to place samples on the drill deck or to bend down to complete the task. These work areas are made of aluminium which makes them light and easy to move when needed. The design allows them to be used on multiple rigs.



**Ronnie Martine** was assisting a grade control employee's breakout drill components that were sticking, during which he noted that the swivel spanner needed to be held in position manually while rotation was applied to lock it against the mast rails. Ronnie recognised a potential for serious injury, so he brought his concerns forward to the HSE Advisor along with a potential fix - a self locking spanner. Management were consulted and agreed that a valid risk existed and to proceed with Ronnie's idea.



His design was forwarded to the engineers at DRA for checking. They approved the design and formalised the drawing.

The new trial spanner was then built on site by the boilermaker with input from Ronnie with the DRA drawing. Ronnie then trialled the new spanner in the field and after a couple more tweaks it worked as planned and completely removed the need for hands in the area when rotation is applied.

**Adam Eastwood** identified several critical components that required guarding to prevent inadvertent contact during daily drill rig Pre-Start Inspection. A small removable guard was manufactured to protect the proximity sensors and small hydraulic fittings on the hose bank.



**Adam Mydlak and Ryan Berry** - The sample hose is made up out the back of the workshop. The Dixon boss clamp bolts are not torqued up until the hose is fitted to the drill rig as it was too difficult to do in the assembly area where there is nothing to hold the hose in place whilst trying to torque the bolts up.

An information tag is attached to the sample hose advising the Dixon boss clamp bolts are not torqued up. There are a few problems with this method – the tag may become illegible due to weather or damage, or it may be torn off inadvertently.

A stand was designed and made up where the person making up the sample hose can attach it to the stand and torque it up at the same time. This also saves time when fitting it to the drill rig down in the pit.



# WHAT WE THINK

## A Kiwi's life at Ausdrill began 28 years ago this year

I first joined Ausdrill in May 1989 through somewhat long way round circumstances. I was working as a sales rep for a drilling services company with Graeme (Scrum) Lightfoot when he set up a Downhole Hammer trial at Big Bell with Ron.

The trial went well and when I approached Ron for an order number for the hammer I casually asked if he had any positions going, his reply took me back a bit as it went like this. I would like to offer you something but I promised Scrum that I wouldn't. My reply was you are not offering I am asking so I started my Ausdrill journey a couple of weeks later. As it turned out Scrum departed his position shortly after and now works within the Ausdrill Group.

I have way too many memories to put them down but I was looking through the 25 year book recently and that jogged a couple.

Over the first 11 years I moved the family around Western Australia, the first six we spent in Leinster. It was a contract that was to go for 12 months and extended six fold which became a saying in those days if you got sent on a job for a week you would most likely be there for six, so a lot of the guys when they turned up on a site would ask how long am I here for and I would ask "is that Ausdrill time?"

Ausdrill won a contract at Mt McClure approx. 50km north of Leinster and Hardrock asked if I could show the truck driver how to get there when the first rig come up. It was the Dodge and Mick Brandis was the driver. No mobiles then so I was told he would be in our Leinster yard about 8pm so I went home had a meal and then waited in the yard for him to arrive. I completed all my paperwork for the day went and checked on the nightshift, made a coffee or two, finally Mick arrived at midnight.

No time to waste as the rig had to start drilling in the morning so in the cab I get and away we go. The road out there was no more than a goat track following fence lines with bull dust holes the truck had to climb out of. What made it worse was the truck had a GM motor and you could not hear yourself think let alone have a conversation. I am sure that Mick thought I was lost as he kept looking through the bush for some sign of life.

We arrived at the site and unloaded the rig then retraced our tracks back to Leinster arriving in the yard at 5am, just in time for me to start my shift and Mick headed back to Kal.

We eventually ended up moving to Kalgoorlie in 2000 and are still here today.

It most certainly has been a roller coaster ride with good and bad but the friendships made along the way do last forever.

It has been life inspiring to watch Ausdrill grow from the company I joined in 1989 to what it is today.



## Bill Jackson

Looking back on over 28 years with Ausdrill Ltd. I think enough has been recorded about me in Ausbits, books, newspapers, magazines, even an advert on television. I don't think I can add much new to what has already been printed. I would like to take this opportunity to say thanks for the last 28 plus years. I have made some incredible friends and probably managed to upset some others, all part of being in a management role. It is not possible to give everyone what they want or think they deserve.

My first drill was DRO1, a Tamrock 400. This was and still is my best remembered drill. Peter "Rabbit" Wright put an experimental 500 drifter on it and it was a pleasure to work on. It still covered me in piping hot rock oil, dropped a coupling on me when I wasn't paying it enough attention, and blew a hydraulic hose when it was either 45degrees in the waterbag or around 0 degrees in winter. It was always hidden somewhere in the underbelly. For a Chef it was a very different experience.

I remember working in the Camperdown pit near Sand King mine. It was an old pit and I was doing grade control on DRO3. This was up against the pit wall. The south end of the pit was filled with rain water to about 1.5 metres deep. I would start the drill drilling and then walk about eight metres to the water and sit in it until the rod needed changing. This was around 45 minutes, jees it was hard ground there.

My sons were in primary school when I started, they both now work for Ausdrill, and between us we have worked for Ausdrill for a total of over

52 years. My granddaughters love it when they get to put their high vis Ausdrill shirts on and go to the St Barbara's Day Parade.

For me Ausdrill is not just a job, it's a lifestyle. I'm not just a number, I'm Bill J and when I need them, there is always someone in the company to help. No matter whether the problems are either work or personal.

Yours  
Bill J



## Travis Mann

Hi my name is Travis Mann and I have worked for Ausdrill for a total of 14 years and was asked to contribute a few memorable moments over the course of my drilling career so I've included a few photos I had.

The first is a little old kl 600 lake diamond rig that I managed to drill a 153m shift of NQ Gabbro core in 12hrs and to those who know diamond drilling would realise that this is a very rare achievement and the only one I've ever heard in the goldfields area.



The second photo is of a pocket of methane gas I intersected in the Pegasus area of Kundana venting all the water out of the hole at high pressure, it actually vented like that for over an hour.

The third is myself holding a 3m competent stick of HQ core extracted from the tube unbroken showing just how good the ground in the Kundana area can be.

I've thoroughly enjoyed working for Ausdrill and all the friends I have made and am looking forward to the years to come and the friends to be made in the future.



## 5 Years with Ausdrill – Rachel Jones

I started at Ausdrill as Junior Administrator at the age of 18. From the very first day, I was welcomed with open arms by the warm and welcoming people throughout the entire building.

With little to no experience working in an office, my fellow staff members in the corporate office were always on hand to help me out when I needed it. I've also formed some great relationships with the people I have worked closely with over the last five years.

Over the years I've had the opportunity to try out many different aspects of the company gaining experience in administration, accounts payable and receivable, purchasing, reception and events. With fun jobs such as organising raffles, helping with the Christmas parties as an elf and organising morning teas, to the tedious jobs such as photocopying, shredding, filing and answering calls. It's all experience that is building me in to who I am today.

I remember walking into the office on my very first day feeling like a scared teenager, and now, after five years, I've become a more confident woman.

Being a member of the Ausdrill Way and having the opportunity to help out fellow staff members and their families in need is one of the greatest characteristics of working with Ausdrill. Along with providing me the opportunity to attend concerts, basketball games and meet my beloved Fremantle Dockers, it's nice to know that my small contribution has helped someone else in need.



# MINANALYTICAL IN KALGOORLIE

## MinAnalytical expands footprint to the heart of the Goldfields with a new sample preparation facility in Kalgoorlie.

With the resurgence of mineral exploration, particularly for gold in Western Australia, MinAnalytical has commissioned a sample preparation facility in Kalgoorlie to cater for our growing Goldfields customers.

This means that samples can be drilled, sampled and dropped off for processing on the same day saving valuable time. MinAnalytical is employing a “hub and spoke” principle which allows the bulk and heavy work to be done remotely and the more technical assay work carried out in Canning Vale where our chemists and technicians are based. This principal reduces the cost to transport client samples, is easy to roll out to new locations when demand warrants it and avoids duplicating expensive assay facilities.

Located on the Great Eastern Highway Kalgoorlie, MinAnalytical shares the Ausdrill owned site with Ausdrill Manufacturing. The facility layout, flow lines and equipment is modelled on our efficient Canning Vale operation and has been designed to allow an expansion of capacity with very little disruption, as demand for our services grows.

The operation is managed by Paul Hayes, who has over 10 year’s industry experience. Paul and his team are trained and audited according to our NATA accredited Laboratory Quality Manual.

Setting up a new operation is a long arduous process and the idea of the expansion into Kalgoorlie evolved from a conversation between Ron Sayers, Andrew Broad and myself in late 2015 about what steps to take next to grow MinAnalytical.

An expansion into the Goldfields was the obvious solution and redeploying surplus equipment from Africa would minimise the initial outlay. Our new site required an extensive renovation, which was completed in July 2016 and the equipment installation and commissioning was completed the following month. As expected there was a strong demand for our services and samples started arriving shortly after. Everyone at MinAnalytical pulled together to make this project a success but a special thanks has to go to Paul Hayes for stellar work in getting the “Kal” up and running.

Additional thanks must be given to other members of the Ausdrill family for their help and support especially George Grljusich and his guys, Brian Mann and his entourage who were instrumental in getting this project completed on time. Brian was always available to provide colourful advice and assistance when needed.

It’s been a long hard road and looking back it’s now very pleasing that the efforts of our management, dedicated staff and the continued support of Ausdrill have enabled MinAnalytical to get through these tough times.

The current growth of gold exploration has breathed new life to the mineral industry and moving forward this Kalgoorlie facility along with other new initiatives coming later this year are an important part in the next chapter of our company.

**Gary Wheeler** – GM MinAnalytical





# BTP GROUP SECURES MAJOR CONTRACT EXTENSION

BTP GROUP SECURES MAJOR CONTRACT EXTENSION WITH PEABODY ENERGY AUSTRALIA

BTP Group is pleased to announce it has secured a 24 month extension to its existing contract with Peabody Energy Australia. The contract will see BTP continue to rent mining and ancillary equipment in the key Australian coal precincts of Hunter Valley, NSW and Bowen Basin, QLD.

The contract extension reflects the strong relationship that BTP Equipment has built with Peabody in recent years and it's an achievement which would not have been possible without the collective efforts of all BTP Group personnel and I would like to thank them for their contribution.

The market continues to challenge us to improve and bring different ways of solving customer challenges and we will work closely with Peabody to achieve this. We look forward to continuing to work together, safely, and to grow our partnership with Peabody.

**Norm Kennedy** - National Plant Manager - BTP Equipment



*BTP D10T Dozer delivered and ready for Wambo Coal Operations, NSW.*



*16M Grader going back to Wambo Coal operations after a powertrain rebuild at BTP NSW branch. (L-R Adam Cameron, Dean Garland, Joe Wilton, Jason Hewitt, Shaun Murphy, Joe Farrugia, Matthew McCullough)*



*Paul Schuppan, Maintenance Coordinator doing inspections on a 793C Truck at Wambo Coal operations, NSW.*



*Lucas Mohr, servicing a D10T Dozer at the fully maintained Moorrvale Operations, QLD*







Clint Bard, Field service mechanic & Scott Thompson, Peabody HD Mechanic at the workshop at Wambo Coal Operations, NSW.



Lucas Mohr, servicing a Wheel Loader at the fully maintained Moorvale Operations, QLD



Ryan Allwood, carrying out essential checks on an Articulated Dump Truck at the fully maintained Moorvale Operations, QLD

## CONTRACT EXTENSION AT A GLANCE

**BTP** MINING EQUIPMENT PARTS, RENTAL & SALES

**Peabody** ENERGY



24

month duration

Revenue approx. million dollars

70



approx.

27



Site-based BTP Group employees

8

Peabody minesites in 2 states



0

Lost Time Injuries

(year to date & since contract inception)



47,000

Estimated labour hours per year

0

Medically Treated Injuries

(year to date & since contract inception)



240,000

Estimated machine hours per year



# THE HOCKEYROOS

The Hockeyroos are starting 2017 afresh, with not only a new head coach, but a new yet to be announced coaching support team, and of course, new players added into the World #4 Ranked team.

---

## New Head Coach - Paul Gaudoin

Former Kookaburra Paul Gaudoin played 234 games for Australia across his eleven-year career from 1994 until 2004, during which time he was the captain of the Kookaburras from 2001 until his retirement. Gaudoin was a key member of the 1996 and 2000 Olympic team where the Kookaburras won bronze medals. During his time as a player Gaudoin won Commonwealth gold in 1998 and competed at three World Cups, winning a bronze

(1994) and a silver medal (2002). He also represented Australia at seven Champions Trophy tournaments. Gaudoin began his coaching career in 2008, becoming a coach to the Kookaburras in 2010 where he worked his way up from an assistant coach to senior assistant coach, including periods where he acted as interim head coach for the team. During his time as interim head coach, Gaudoin co-coached the Kookaburras to victory at the 2014 Commonwealth Games in Glasgow and led them to victory at the 2015 Oceania Cup.



New head coach - Paul Gaudoin

Gaudoin's first challenge with the Hockeyroos will be selecting the team to take part in the Hawkes Bay Cup in New Zealand at the beginning of April.

# THE HOCKEYROOS 2017 SQUAD



Laura Barden



Joclyn Bartram



Edwina Bone



Jane Claxton



Kirstin Dwyer



Madison Fitzpatrick



Kate Hanna



Jordyn Holzberger



Stephanie Kershaw



Rachael Lynch



Karri McMahon



Georgina Morgan



Gabrielle Nance



Georgia Nascawen



Kaitlin Nobbs



Brooke Peris



Madi Ratcliffe



Kathryn Slattery



Emily Smith



Grace Stewart



Renee Taylor



Ashlee Wells



Mariah Williams

# HOCKEYROOS EVENTS IN 2017



**Hawkes Bay Cup,**  
Auckland, 1 - 9 April



**Oceania Cup,**  
Sydney, 9 -12 October



**USA Tour,**  
Pennsylvania, 8 - 14 May



**Trans-Tasman Trophy,**  
Canberra, 16 - 19 October



**World League Semi-Finals,**  
Brussels, 21 June - 2 July



**International Festival of Hockey**  
Melbourne, 23 - 27 Oct



**World League Final,**  
Auckland, 18 -26 November

*(TBC on qualification at World League Semi's)*



## HOCKEYROOS RETIREES

**2016 saw the retirement of Hockeyroos captain Madonna Blyth, and Hockeyroos veteran Teneal Attard.**

### **Teneal Attard**

**Debut Game:** November 7, 2004 Australia 1 - 2 Netherlands. **Final Game:** February 18, 2016 Australia 2 - 2 Great Britain.

Attard debuted for the Hockeyroos only a day after former captain Madonna Blyth at the Champions Trophy in Argentina. The midfielder went on to compete in two Olympic Games - Beijing 2008 and London 2012, enduring a number of injuries along the way that would help her make her decision to retire in 2016.

Speaking on her retirement, Attard said: "I've been lucky enough to have an amazing career with the Hockeyroos which started back in 2004. There have been many ups that I will remember forever but also some tough times along the way that definitely made me a better player on the field and a stronger person off. I'm unsure that the time is ever right to call an end to something you love and want nothing more than to be a part of, but I feel like I have given all I can to hockey for now and feel it's time for me to take on new challenges in life and focus my energy on something else."

### **Madonna Blyth**

**Debut Game:** November 6, 2004 Australia 0 - 1 Germany at the Champions Trophy in Argentina. **Final Game:** August 16, 2016 Australia 2 - 4 New Zealand at the 2016 Rio Olympic Games.

Blyth made the decision to retire after 342 games, 70 goals and 8 years as captain of the Hockeyroos. A veteran of three Olympic Games, Blyth led her team to a World Cup Silver medal and Commonwealth Games Gold in 2014.

Talking about her memories of the sport, Blyth said: "As an athlete, to be able to call yourself an Olympian is what you strive for but to be a three time Olympian is something I will always be proud of. One moment that stands out for me personally is scoring the winning shootout to secure gold for us at the Commonwealth Games in 2014.



Images form the 2016 Hockey Australia Awards Night where Teneal and Madonna were acknowledged. Photos: DC Images

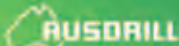
# AUSDRILL WAY UPDATE



All for less than a cup of coffee!



## The Ausdrill Way Quarterly Member Report



For the period  
October to December 2016

### The Ausdrill Way – Keeping you in the loop

The work of the committee of The Ausdrill Way is always done in absolute confidentiality but, as members we believe that you are entitled to feedback. This report will provide information on the funds that are being distributed, where the people who are assisted work and testimonials from some of the people assisted. The Ausdrill Way is working to make a significant difference to members of the Ausdrill family across Australia.

#### Company Matched Contributions

This quarter

**\$32,110.47**

Year to date

**\$62,900.20**

Since inception

**\$1,145,377**

These amounts have been matched by Ausdrill on a dollar for dollar basis and are held in an employee assistance fund.

#### Financial Assistance provided by Ausdrill

This quarter

**\$6,654.79**

Year to date

**\$41,193.35**

Since inception

**\$854,109.00**

#### Ausdrill businesses whose members have received financial assistance

This quarter

BTP

AUSDRILL LTD



Year to date

BTP

AUSDRILL LTD



Since inception

AUSDRILL LTD

SYNEGEX



BTP PARTS



DT HI-LOAD



DRA



DTA



EDA



AMSG



DIAMOND



AIMS



ANW



Member numbers

**1005**

#### Ausdrill Way Committee

Company Appointed  
Alan Jenaway (AIMS)  
Marg Lockhart  
Bill Beaney (DRA)

Employee Reps (Voted)  
Steve Reid (Ausdrill Ltd Boulder)  
Wal Cope (BTP Hazelmere)  
Trevor Stuart (Ausdrill Ltd Kambalda)

Dani Waugh (Secretary) non voting

Discover all your benefits at  
[www.onefamily.ausdrill.com.au](http://www.onefamily.ausdrill.com.au)

Ausdrill  
PO Box 1540  
Caring Vale WA 6970

T: (08) 9311 5666  
F: (08) 9311 5665  
E: [theausdrillway@ausdrill.com.au](mailto:theausdrillway@ausdrill.com.au)

# ARE YOU PROTECTED ?

The Ausdrill Way provides SHORT TERM financial assistance to members in circumstances where, due to personal circumstances such as severe injury or illness, they are prevented from continuing to be able to work and maintain their income.

Unfortunately, this assistance from the Ausdrill Way is limited. In considering members financial situation, the assistance is designed to ensure, together with accrued leave entitlements, the member has ongoing income / financial assistance to get through the qualifying period for payment of Income Protection insurance benefits. We always hope that members who suffer long term absence from work have income protection for ongoing, longer term financial support.

Sadly, this is not always the case. The Committee has dealt with six situations in the last 12 months involving extended absences from work of which only two members of the six had income protection insurance.

Without income protection insurance for a member with long term incapacity, their only other option beyond short term assistance is to seek Centrelink benefits and unfortunately, not everyone will qualify for Centrelink benefits resulting in a drain on savings.

While the decision to have income protection insurance or not is a personal matter, the Company highly recommends having the means of long term financial support.

Employees who are members of (or join) the Company default superannuation fund (operated and managed through IOOF Employer Super) are automatically provided with Life, Total and Permanent Disablement and Income Protection Insurance cover.



Although under 'Choice of Fund' legislation employees can nominate their own chosen superannuation fund, those employees who decline the opportunity to join the Company default fund may not have any form of personal insurance cover in place, most notably Income Protection.

Income Protection insurance gives you an alternative source of income so you can keep your household up and running, and still look after your loved ones while recovering. That's what Income Protection is really about: taking the financial pressure off so you can concentrate on getting back on your feet.

As a risk-management tool, the importance of having personal insurance cover in place cannot be over emphasised. Having a financial 'safety-net' provides peace of mind knowing that your loved ones will be okay should something unexpected happen to you.

If you are in doubt as to whether you have Income Protection (or any other form of personal insurance cover) in place through a fund other than IOOF, we strongly encourage you to make the enquiry.

Alternatively, if you wish to find out more about the insurances provided through the Company default fund, contact our IOOF Relationship Manager Craig Peckham ([craig.peckham@ioof.com.au](mailto:craig.peckham@ioof.com.au)) or (08) 9229 6816 to answer any questions that you may have.



## RETURN TO WORK PROGRAM

For the majority of workplace injuries, time off work is not medically necessary, and in the unfortunate event that you are injured at work, one of the healthiest things that you can do is engage in a Return to Work program.

Typically, long absences from work have a negative effect on your mental health and wellbeing, and the barrier to returning to work is then no longer a physical one.

Ausdrill is committed to implementing effective rehabilitation procedures in an event where someone is injured at work, but good outcomes are more likely when people understand the health benefits of returning to work.

What can you do to get the most out of a Return to Work Program?

- Try to stay positive, and if you are feeling down, reach out and ask for help – don't forget that in addition to your Rehabilitation Coordinator, supervisor, and work mates, that the Employee

Assistance Program is always available to you

- Recognise that a Return to Work program is a positive thing, it is intended to focus on the things that you CAN do, rather than the things that you can't
- If you recognise things that you CAN do at your workplace and they are within your restrictions, talk to your supervisor about making them a part of your rehab program! Being productive is great for your mental health
- Remember that you don't have to be wholly recovered to be a productive and valuable member of the team

Ausdrill is committed to help you get back to work as soon as possible, because we are a team and you're an important part of it. Being active and engaging in a Return to Work program will give you the best foundation to a successful return to work.

**Anita Terrigno** – Workers Compensation Manager

# SUPPLY DIRECT

The Supply Direct Group (SD), moreover the South African operations has been a supply and logistics partner with AUMS for over 20 years. Both organisations have synergy in terms of being the best operators in their fields of expertise on the African Continent.

This symbiotic relationship has by virtue accelerated growth for both organisations, AUMS has secured several new contracts going into 2017 and SD has been very fortunate in supporting their endeavors in terms of product supply and logistic support.

The SD Group has evolved in terms of strategic development and customer offering, as we now see ourselves more as a solutions provider than an organisation that simply moves boxes from A to B.

AUMS was awarded the Geita Project, operated by Anglo Gold Ashanti, with operations in the northern part of Tanzania. AUMS has successfully developed and is developing portal "Star and Comet" and has been further awarded the "Nyankanga Operations", where Supply Direct South Africa and Australia were instrumental in the capital uplift.

In particular, SD South Africa supplied all the Toyota Land cruisers for both operations, in effect for the Nyankanga facility, 11 vehicles in total

were sourced from RSA and UAE, the criteria of the units being right hand drive derivatives.

The vehicles were prepped for mine readiness and shipped out of Durban and Jebel Ali to Dar es Salaam.

This collaboration between subsidiaries within the Ausdrill Group is an excellent example of working together toward a common goal in driving down key functional triggers such as timelines, cost and ensuring quality and safety are always at the forefront.



# HUNTLY 2000 DAYS LTI FREE

Ausdrill started operating at Huntly in 2010, providing drill and blast services on site for the construction of the haul roads for Alcoa. In 2014 Ausdrill was awarded a drill and blast contract by Piacentini and Son to supply drill and blast services for the haul road construction as well as production drill and blast in the mining area.

Over the past six and half years many interesting challenges have presented themselves, however working as a team these challenges

have been achieved safely within the required timeframes.

I would like to thank all the current and past employees for their contribution over the years as well as the assistance provided from other parts of our business and our client Piacentini and Son to make this achievement possible.

Cheers

**Nick Beaumont** Site Manager Huntly



L-R: Levi Farley , Brett Muggeridge, Tony Rob, Alex Howard , Nick Beaumont, Travis Michie, Steve Turner, Barry Drage, Troy Lightbody.  
Absent : Ashley Palmer , Paul Fin

The Ausdrill Group and its various subsidiaries have showcased our operations and development on the African Continent for several years now. One of the important vehicles in driving such activities is the international Cape Town Mining Indaba that is presented in the month of February each year.

This exhibition is the largest and most influential in Africa and this year being 2017, celebrated its 23rd annual event. As Ausdrills' various entities play an important role in all facets of mining from exploration, underground mining, surface mining and far more for the past 25 years, our stand is strategic and professional, a visible structure manned by the various business units.

The event aims to grant African leaders the chance to showcase investment opportunities to foreign parties and debate issues facing the sector. Inclusive transformation and local development were key messages shared by South African delegates at this year's Mining Indaba.

Indaba's Managing Director, Alex Grose maintains there is a general feeling that "the industry is coming back".

"I think it's now about positioning ourselves for growth but with cautious optimism, as mining companies have had a tough three or four years. I think it is growing in the right way, sustainably and thinking about communities".

The outcome of this event was finalised on a positive note, it was apparent internal and external stakeholders have taken out of the event that what was intended, and with this in mind the Group moves onwards and upwards in their continued efforts on the African Continent.

**Michael Elsworth** – Supply Direct South Africa



# AUSDRILL ANGELS 2017

## New Apprentices

2017 saw the addition of eight new apprentices to the Ausdrill Angels.

**Jaiden Blake**

**Drill Fitter** DRA Canning Vale Workshop

**Mitchell Bradford**

**Drill Fitter** DRA Canning Vale Workshop

**Cameron Pich**

**Drill Fitter** Canning Vale Workshop

**Shane O'Neil**

**Mobile Plant Mechanic** BTP Parts Hazelmere Workshop

**Khie Ashworth**

**Mobile Plant Mechanic** BTP Parts Hazelmere Workshop

**Nathan Dawson**

**Mobile Plant Mechanic** BTP Parts Mackay Workshop

**Kevin Thomas**

**Drill Fitter** ASL Boulder Workshop

**Jyron Everett**

**Drill Fitter** ASL Boulder Workshop

Congratulations on this achievement and welcome to the ranks of the Ausdrill Angels.

## Trade Certification

Since the last Ausbits edition we have had a further five Angels complete their apprenticeships.

Congratulations to **Zak Abdilla** who completed his apprenticeship in January 2017. Zak started his apprenticeship with DRA and transferred to the BTP Parts Hazelmere workshop in August 2015 where he completed his apprenticeship. Zak was offered a tradesmen position with DRA and is now back in the Canning Vale workshop.

**Matthew McCullough** BTP Parts in NSW also completed his apprenticeship in January and is working as a tradesman in the component section of the Mt Thorlie Workshop.

Congratulations to **Phil Harvey**, ASL Boulder who completed his apprenticeship in January. Phil is now working as a tradesman in the exploration section at the Boulder workshop.

Congratulations also to **William Turnbull** (Hazelmere) and **Brandon Weston** (Mackay) who completed their apprenticeships with BTP Parts in 2017, we wish Will and Brandon all the best in their future endeavours outside of the Ausdrill family.

## Donny Award

The 2016 Donny Award nominations closed in early November with nominations from all areas of the group that employ apprentices. The 2016 recipient was **Vincent Meenehan** who started his apprenticeship with DRA in Canning Vale and transferred to ASL Boulder in August 2015. Vinnie was officially presented with the Donny Award by Ron at the annual Ausdrill Christmas party and based on the crowd response at the presentation he was a very popular winner. Rumour has it that Vinnie was advised that he was the recipient of the Donny at a Boulder workshop PSI meeting prior to the official presentation and when asked to say a few words to his fellow employees was initially speechless, then proceeded to thank them with every second word being unprintable. Congratulations to Vinnie and the workshop staff from both DRA and ASL that helped contribute to Vinnie's success.



## A letter from Curtis McAlpin the 2015 Donny Award winner.

I travelled to the USA in September/October 2016 to attend the Las Vegas Mining Expo for three days followed by a three day visit to Caterpillar in Peoria Illinois. The expo was incredible the size and amount of equipment that was on display not to mention the new and emerging technologies of the equipment astounded me.

While at Caterpillar I visited the Aurora facility to observe the large and medium wheel loader production lines and assembly areas. Next day it was the Mapleton Foundry where I witnessed the engine production line, the track type tractor production line, the global research and development headquarters and technical centre. On the final day I visited the Decatur visitors centre and museum where I had a tour of the facility, got to use all the interactive operator displays and finished it all off with a visit to the largest Cat merchandise store I have ever seen.

I would like to thank the following people for this once in a lifetime opportunity. Ron Sayers and all the staff at Ausdrill and BTP Parts, the employees at Caterpillar I spent time with while in Peoria and the staff at Caterpillar Australia and America for the help organising this unforgettable experience. Sincerely Curtis McAlpin.



# AUSDRILL ANGELS 2017



Jaiden Blake



Mitchell Bradford



Cameron Pich



Shane O'Neil



Khie Ashworth



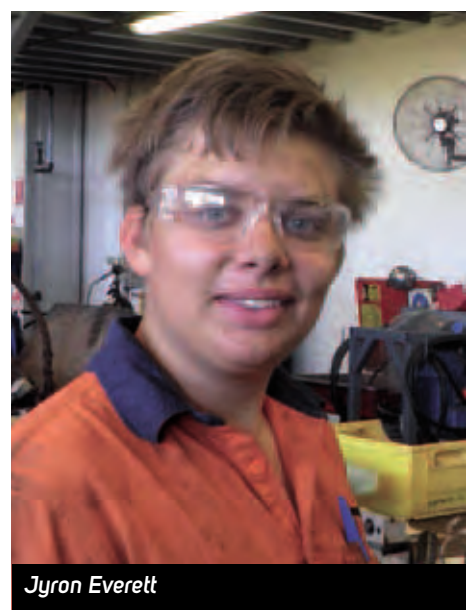
Nathan Dawson



Curtis McAlpin on his recent tour of CAT in the US



Kevin Thomas



Jyron Everett

# CHRISTMAS

Once again the Perth based Christmas parties for 2016 were a smash. The change of venues for both parties worked a treat and by all accounts everyone had a great time. Thank you to the many people who help to make these parties a success.  
Tarn



The kid's Christmas party is as enjoyable for the parents as it is for the children. To see so many happy, smiling kids enjoying the rides, games, food and presents warms your heart. Tarn and her team of helpers put so much work into the day and it shows, everything was there to make the kid's day amazing. Lyn Palmer (ANW)



It was an awesome day!  
Looking forward to this year's.  
Larissa Hall

Great family fun! Looking forward to the next one.  
Rosa Bicknell  
(Corporate)

Every year, my girls always ask when the Ausdrill Christmas Party is, as they have the best time. It is the highlight of their year.



Fantastic day, the little bloke had a ball! Thanks to all the people that made it happen. Shaun Johnston

# CHRISTMAS



Every year we joke that we have to bring a trailer for all their presents and prizes.

They love the rides and especially the games, the delicious food, the water slide, the pony rides and of course Santa Claus, Mrs Claus and the elves.



The 2016 Christmas Party was no different, slightly cooler weather than previous years and lots more shade at the Perry Lakes location, made it even better.



The Ausdrill Kids Christmas day was a most enjoyable afternoon. We managed to keep our 22mth old son Emerson off the fairy floss, but that didn't dampen his enthusiasm to drive those cars around again and again. A fantastic day was had and Santa's gift of the "building blocks" constantly reminds us of the fun moments we shared!! Matt Duckworth (ANW).



# A FRESH NEW LOOK

As part of our continuous improvement plan and the centralisation of the finance function for the Australian operations, the Canning Vale office has had a quick facelift.

The office has been remodelled to allow for a more productive and collaborative work space. The inclusion of more meeting spaces and more functional kitchen is an added benefit.

A special thanks to the teams that were displaced and the Business Units that took us in during the change, to the Ausdrill Project Managers and those whom assisted in the office design. While it might take a while for those "loud" people to get used to, we are all looking forward to the change.

**Renee Harrold** - Financial Controller - Operations



## ST BARBARA'S DAY

### St Barbara's Day Parade in Kalgoorlie Boulder 2016

The St Barbara's Day parade has been a major event for the mining industry in the Goldfields since 1999. Ausdrill Ltd has been involved usually in a major way since the first one. This year Ausdrill Ltd displayed the Rock Marshall. It certainly made more than one head turn. Several thousand people admired the size of this machine and kept the "Ausdrill girls" busy waving and throwing lollies to the crowd.

Peter Edwards our Minister for Transport drove us down the parade route whilst his girls and Bill J's granddaughters waved to the crowds. For those unaware, St Barbara is the Patron Saint of Miners.



# SERVICE AWARDS

## GREG SELLECK - 25 Years

25 years with Ausdrill - "Hell where did that go"?

With a presentation of this magnitude, it prompts you to reflect on the time that has got you to this point.

The opportunities and the privilege of working with a bunch of great people in some amazing places, are without a doubt the things that make Ausdrill the company it is.

Thank you Ausdrill  
I look forward to the challenges ahead and another 25 will do me just fine.



## Sarah Lightfoot - 10 Years

I cannot believe that 10 years have passed already since I was given the opportunity to join the Ausdrill Group.

Over the years, I have worked with some great people who have given me the opportunity to grow and develop my skills and also offer me fantastic support.

Working in Logistics is very diverse and certainly throws a few curve balls into the mix which can keep you on your toes.

But I wouldn't change it for the world.

Thank you to all of my colleagues within the Group and my immediate fellow team members.

As one of my work colleagues recently quoted;  
"It always seems impossible, until it's done" (Nelson Mandela)

Sarah Lightfoot

## Richard Della Vedova - 20 Years

Being with Ausdrill for over 20 years has been an adventure. Watching the company grow into what it is today, working with great people and I have made a lot of lifelong friends over the years.

Look forward to many more years with Ausdrill  
Rick



## Peter Alexander - 15 Years

I joined BTP back in August 1999 as a subcontractor. My role at the time was as a HD Mechanic with my own Field Service vehicle and from there I moved on to manage the workshop team before moving again into a sales role.

I have been fortunate enough to travel to many parts of the world. Firstly with the tool bag but mostly with my sales kit with some places being more memorable than others. The biggest memory of all though have been the people that I have worked with over those years, the triumphs and hardships making us stronger and a little older every day.

Peter Alexander



Laurie Phillips presents Peter Alexander with his 15 year service award.

# SERVICE AWARDS

L-R: Donald James  
Laurie Phillips  
Johnard Castillo (5-yrs)  
Joey Empleo (10 yrs)  
Phil Schulz (5 yrs)  
Peter Alexander (15-yrs)  
Barry Crone



## Joey Empleo - 10 Years

Barry Crone presents Joey Empleo with his 10-year service award



## Nathan Craig - 10 Years

Dave Wilson presenting Nathan Craig with his 10 year award

Nathan started with the Ausdrill family at Fimiston Open Pits where he became a very competent Grade Control Driller, he transferred to Prominent Hill early in 2012 as a Drill Operator and progressed to his current role as a Drilling Supervisor.



# FAREWELL DOM SANTINI

I sit here typing this having had some time to reflect on my last day at Ausdrill and still can't stop the emotion pouring out of me but at least everyone can understand what I am saying as it is in black and white this time! (By the way thanks Marg for setting me off on my last day!)

My second stint at Ausdrill started some 11 years ago in November 2005 following on from my initial stint in the Kalgoorlie office. Back then Brian Mann was running the show, and still is, along with a few other regulars who had managed to leave Kalgoorlie and relocate to Perth, so after having made the decision to come back it was like walking back into the same family.

By the time I came back though, Ausdrill was certainly a more diverse company. It had acquired a few more businesses and was just not your run of the mill drilling contractor. Fair to say over the next 11 years we had some lows and highs but one thing remained constant – the great people you work with, from Africa to back home in Australia. We work hard and we play hard. Many stories can't be shared but rest assured it has been a great place to work. There is always something different going on, never a dull moment.

Unfortunately, I have only been given a little section in this edition of Ausbits to put something

in writing, so I can't thank all of you individually that have helped and supported me along the way.

Hopefully I did that on my last day. But to Ron and the Board I thank you for giving me the opportunity to progress my career when I was hesitant. To Mark, Jose and Theresa (past and present CFO's) thank you for your guidance, support and opportunity for professional development over the last 11 years. To all the Executive and General Managers and everyone in the Finance areas of the business, both in Australia and Africa, thanks for your unwavering support and help in enabling us to get things out on time! To PC, Tarn, Vicki and Jacqui – thanks for keeping it together especially when things get close to not getting out on time. Cake always makes it better – especially lemon tart! Last but not least thanks to my Co Sec Strati, whom I have learnt a lot from.

I will forever remain grateful for the opportunities afforded to me during my time at Ausdrill. The hardest thing about leaving is having to bid farewell to so many people you have become accustomed to working with for a long time. So, I end by not saying goodbye but by saying see you soon as no doubt our paths will cross somewhere sometime.

Dom Santini





# AUSDRIIL

## SERVICE AWARDS

15 Years Service								
Raymond Ahrens	ASL	6-May-02	Jeremy Holden	ADNW	18-Mar-12	Nathan Bishop	BTP WA	19-Mar-12
10 Years Service			Rachel Jones	AIMS	19-Mar-12	Vincent Meenehan	ASL	22-Mar-12
Michael Thompson	ASL	6-Feb-07	Thomas Pinkerton	ASL	27-Mar-12	Jason Woodfield	ASL	28-Mar-12
Martin Carmichael	ASL	8-Feb-07	Brad Koesling	ASL	29-Mar-12	Darcy Matiu	ASL	4-Apr-12
David Wilson	ASL	12-Feb-07	Ryan Mather	ADNW	4-Apr-12	Hengkai Chi	BTP WA	10-Apr-12
Sarah Lightfoot	AIMS	12-Feb-07	Adam Cooper	BTP NSW	12-Apr-12	Devin Borstel	MINAL	12-Apr-12
Graeme Lightfoot	ADNW	19-Feb-07	Raymond Gill	ASL	16-Apr-12	Levi Farley	ASL	19-Apr-12
Robert Bowers	ASL	21-Feb-07	Levi Farley	ASL	19-Apr-12	Steven Turner	ASL	20-Apr-12
Ian Hampson	DIAMOND	28-Feb-07	Levi Farley	ASL	20-Apr-12	Taban Jansuk	ASL	23-Apr-12
Michele Robinson	ASL	5-Mar-07	Levi Farley	ASL	20-Apr-12	Marco Bangma	AIMS	24-Apr-12
Bradley Maff	BTP WA	6-Mar-07	Levi Farley	ASL	20-Apr-12	Chloe Woodward	ADNW	29-Apr-12
David Fitzpatrick	ASL	12-Mar-07	Levi Farley	ASL	20-Apr-12	Geoffrey Sheard	ADNW	29-Apr-12
Russell Pappin	BTP QLD	12-Mar-07	Levi Farley	ASL	20-Apr-12	Aarron Craig	ASL	30-Apr-12
Mark Anstice	ASL	19-Mar-07	Levi Farley	ASL	20-Apr-12	Peter Wilkie	DIAMOND	30-Apr-12
Eddie Banner	DRA	26-Mar-07	Levi Farley	ASL	20-Apr-12	Benher Fernando	MINAL	10-May-12
Adrian Murray	ADNW	29-Mar-07	Levi Farley	ASL	20-Apr-12	Christopher Aubrey	ASL	14-May-12
Steven Good	ASL	3-Apr-07	Levi Farley	ASL	20-Apr-12	Bradley Bennett	ASL	14-May-12
Amy Wainwright	ADNW	16-May-07	Levi Farley	ASL	20-Apr-12	Glen Mccullouch	BTP QLD	14-May-12
William Webber	ASL	18-May-07	Levi Farley	ASL	20-Apr-12	Robyn Fowler	ASL	15-May-12
Scott Lewry	BTP WA	28-May-07	Levi Farley	ASL	20-Apr-12	Shane Bateman	ASL	16-May-12
Tracey Leversedge	SUPPLY DIRECT UK	4-Jun-07	Levi Farley	ASL	20-Apr-12	Benjamin Horsley	BTP WA	16-May-12
Gary Poata	ADNW	5-Jun-07	Levi Farley	ASL	20-Apr-12	James Bargerbos	AIMS	21-May-12
Jamie Goodwin	ASL	12-Jun-07	Levi Farley	ASL	20-Apr-12	Richard Apedaile	ADNW	23-May-12
Michelle Burke	DIAMOND	25-Jun-07	Levi Farley	ASL	20-Apr-12	James Gough	MINAL	23-May-12
5 Years Service			Levi Farley	ASL	20-Apr-12	Rupert Marshall	ASL	25-May-12
Tony De Thierry	ASL	1-Feb-12	Levi Farley	ASL	20-Apr-12	Wayan Rahayudha	ASL	29-May-12
Jai Deus	ASL	1-Feb-12	Levi Farley	ASL	20-Apr-12	Jaime West	AIMS	4-Jun-12
Thomas Dass	MINAL	2-Feb-12	Levi Farley	ASL	20-Apr-12	Nathan Winter	AIMS	5-Jun-12
Emaline Kings	ADNW	5-Feb-12	Levi Farley	ASL	20-Apr-12	Derek Mabbott	BTP WA	7-Jun-12
Jeremy Anders	ASL	9-Feb-12	Levi Farley	ASL	20-Apr-12	Daley Craig	BTP QLD	11-Jun-12
Anne Dunlop	ASL	13-Feb-12	Levi Farley	ASL	20-Apr-12	Jamie Turner	ASL	12-Jun-12
Federico Pintor	BTP WA	13-Feb-12	Levi Farley	ASL	20-Apr-12	Jason Timu	ASL	27-Jun-12
Ryan Diggle	ADNW	20-Feb-12	Levi Farley	ASL	20-Apr-12	Fazina Hussain	ASL	27-Jun-12
Wayne Casewell	ADNW	1-Mar-12	Levi Farley	ASL	20-Apr-12			
Zak Abdilla	DRA	1-Mar-12	Levi Farley	ASL	20-Apr-12			
Jason Myers	EDA	5-Mar-12	Levi Farley	ASL	20-Apr-12			
Dianne Kempton	BTP WA	7-Mar-12	Levi Farley	ASL	20-Apr-12			
Kim Minton	EDA	12-Mar-12	Levi Farley	ASL	20-Apr-12			
Jolene Lum	AIMS	16-Mar-12	Levi Farley	ASL	20-Apr-12			
Dylan Demmocks	ADNW	18-Mar-12	Levi Farley	ASL	20-Apr-12			



[www.ausdrill.com.au](http://www.ausdrill.com.au)

[ausbits@ausdrill.com.au](mailto:ausbits@ausdrill.com.au)