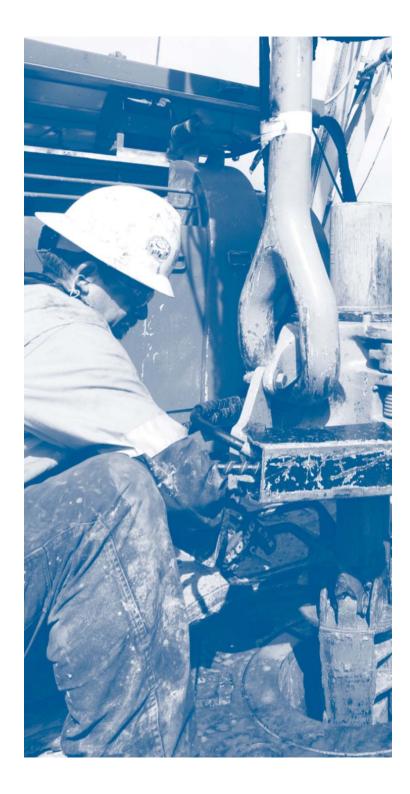


# AWE LIMITED

**INVESTOR PRESENTATION APPEA CONFERENCE - 16 May 2017** 





# **David Biggs**

**CEO** and Managing Director

### **Disclaimer**



This presentation may contain forward looking statements that are subject to risk factors associated with the oil and gas businesses. It is believed that the expectations reflected in these statements are reasonable but they may be affected by a variety of variables and changes in underlying assumptions which could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, drilling and production results, reserve estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates.

This presentation may also contain non-IFRS measures that are unaudited but are derived from and reconciled to the audited accounts. All references to dollars, cents or \$ in this presentation are to Australian currency, unless otherwise stated.

# **Agenda**



- 1. Overview
- 2. Project Updates
- 3. Looking to the Future

## **Company overview**



AWE is an Australian energy company focused on upstream oil and gas opportunities in Australia, New Zealand and Indonesia.

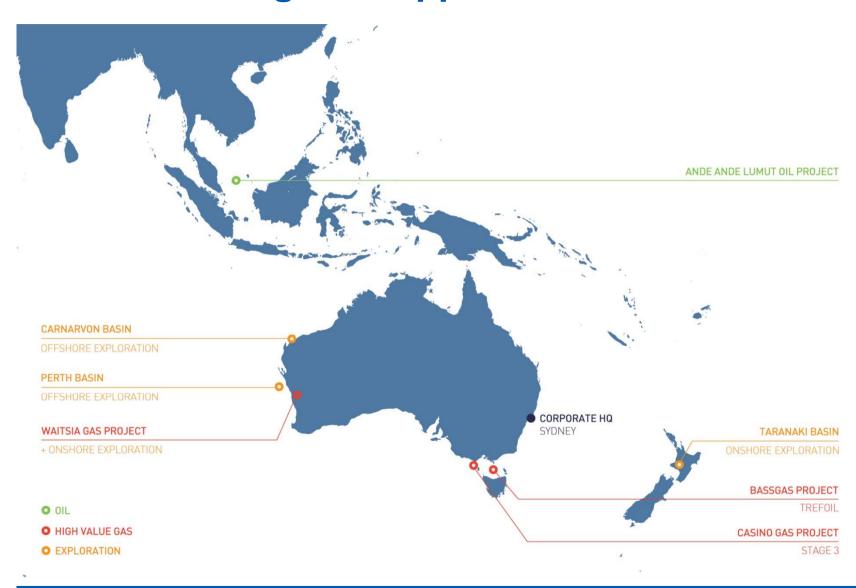
- Established in 1997 and ASX listed
- Offshore and onshore operating capability
- Experienced Board and Management
- Three main production assets:
  - BassGas Project (Bass Basin)
  - Casino Gas Project (Otway Basin)
  - Waitsia Gas Project Stage 1A (Perth Basin)
- Sound balance sheet underpinned by cash of \$13m and undrawn facilities of \$240m<sup>2</sup>
- 2P Reserves of 69.6 mmboe and 2C Contingent Resources of 102.5 mmboe<sup>3</sup> provides significant organic growth opportunities

	Metric	
	Shares on Issue	528,156,857
	Market Cap <sup>1</sup>	\$272m
	Daily Average Volume	2.2m
	52 Week High <sup>1</sup>	\$0.95
	52 Week Low <sup>1</sup>	\$0.42
	Index	ASX 300
	Sector	E&P
	Shareholders	>18,000
h	- Domestic	~ 94%
	- Institutional	~ 60%
	Net Debt <sup>2</sup>	\$47m
	Head Office	Sydney

- 1. At 11 May 2017 (\$0.515/share)
- 2. At 31 March 2017
- 3. At 31 December 2016

## Focused on regional opportunities





### **AWE** today



#### Reshaped and refocused

- Non-core assets divested, organisation restructured, streamlined and simplified
- Balance sheet strengthened, low debt, minimal commitments and significantly reduced liabilities
- Near term focus on assets with exposure to high value domestic gas markets
- Ability to leverage any future oil price increase with AAL oil project in Indonesia

#### New management team focused on clear priorities

- Sell uncontracted gas into east & west coast markets at substantially higher prices
- Further de-risk and deliver high value Waitsia and AAL projects
- Unlock further onshore Perth Basin potential
- Maintain flexible balance sheet with funding optionality
- Identify potential acquisitions that add value and production

## **Experienced management team**





David Biggs, CEO and Managing Director



lan Bucknell, Chief Financial Officer



Andy Furniss, GM Exploration and Geoscience



Suzanne Hunt, GM WA Assets and Engineering



Neville Kelly, Company Secretary and GM Corporate Services

### **AWE's clear vision**



# To more than double production by FY21 and become a leading Australian mid-cap E&P company by:

- Maximising production and revenue growth from current gas assets
- Delivering high value gas and oil development projects (Waitsia, AAL, Trefoil and Casino Stage 3) from current portfolio of 2P Reserves and 2C Contingent Resources
- Adding value-accretive production and reserves through acquisition
- Increasing focus on high potential exploration assets embedded in our existing portfolio
- Creating shareholder value by delivering improved production, revenue, cash flow and profitability
- Enhancing and extending our Operating capability
- Maintaining our focus on safety, asset integrity, community and the environment

## **AWE's clear goals**

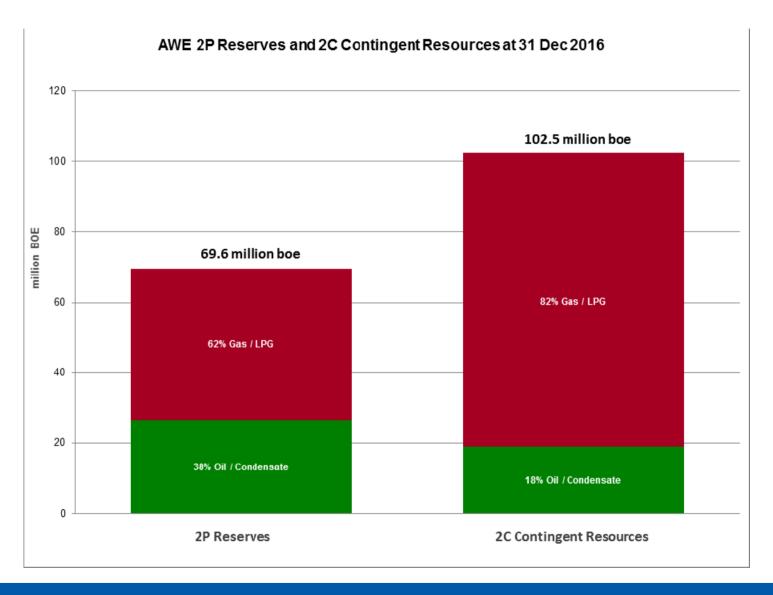


Indicator	FY17 estimates	FY21 goals
Production	2.7 - 2.8 mmboe	~6-10 mmboe
Gas:Liquids ratio	~70:30	~60:40
Revenue	\$100-\$110 million	\$400-\$650 million
2P Reserves	69 mmboe	>110 mmboe
Market cap	\$272 million <sup>1</sup>	>\$750 million
Dividend	No Dividend	Dividend
Index	ASX300	ASX200

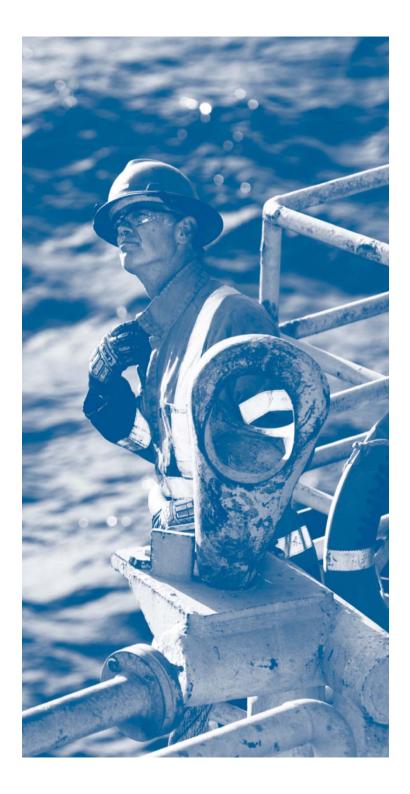
<sup>1.</sup> At 11 May 2017. Goals determined with reference to current company modelling and strategy. Includes Waitsia Stage 2 and AAL development at 25% equity post FID. Goals are aspirational and are not formal company forecasts.

### Reserves and resources









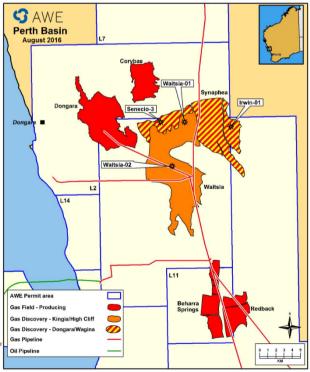
# **Project Updates**

# Waitsia Stage 1A exceeds expectations



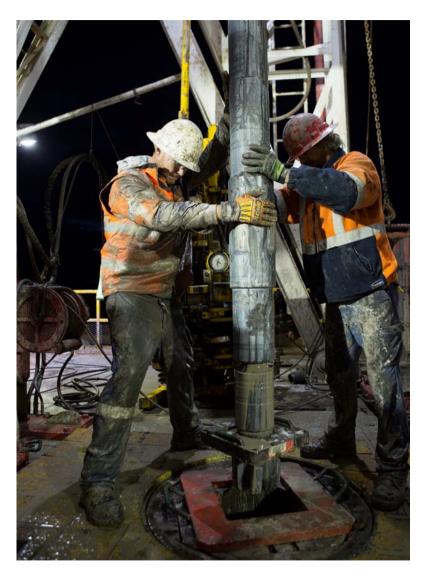
- First gas achieved on time and under budget in August 2016
- Stage 1A comprises 2 wells in extended production test – Senecio-3 and Waitsia-1
- Preliminary well performance has exceeded pre-production expectations
- Confirmed high quality conventional reservoir system with excellent connectivity from:
  - Kingia Sandstone (produced from Senecio-3), and
  - High Cliff Sandstone (produced from Waitsia-1)
- Stage 1A supplies a MDQ of 9.6 TJ/d under a
   2.5 year take or pay agreement with Alinta
- Opportunity to continue Stage 1A production in parallel with Stage 2, with potential to expand





## Waitsia Stage 2 growing in value





- Waitsia-3 and 4 appraisal wells planned to be drilled over May-June 2017
- Independent review of Waitsia 2P reserves<sup>1</sup>
   is 34% higher than AWE's current estimate
  - Certifies capacity to deliver 100 TJ/d for 10 years
  - Conventional reservoir structure
- Potential to upgrade Waitsia 2P Reserves post appraisal drilling
- Pre-FEED under way; targeting FEED start from June
- Capital costs to be finalised post FEED
  - Relatively simple onshore plant, close to pipeline infrastructure
- AWE targeting FID in late CY 2017
- Potential sale/IPO of Origin upstream assets having a positive impact

1. Announced 20 September 2016

# Waitsia gas marketing – strong demand SAWE



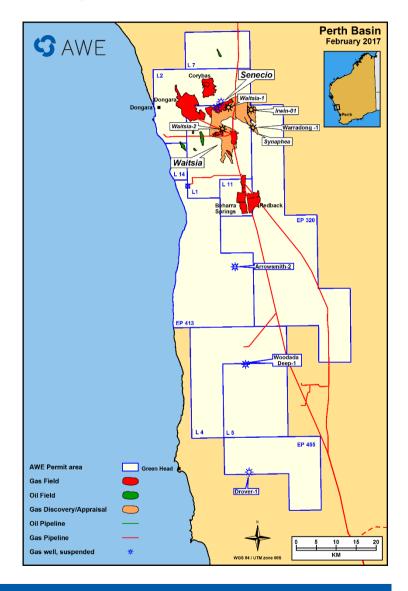


- Aiming to contract substantial gas volumes in 2017 ahead of FID
- Tender process completed in 2016 with positive feedback from potential customers
  - Waitsia gas increases competition, improves diversity and security of supply
- Bid volumes totalled more than double the JV's 2P Reserves
- First gas sales term sheet agreed
  - O Gas sales term sheet for 15 TJ/d agreed with AGL in February 2017
  - Negotiating gas sale arrangements with other potential customers

# Waitsia – exciting exploration potential



- Further development potential in Waitsia beyond Stage 2
- Potential to increase production to 150 TJ/d from Stage 2 and existing facilities
- Largest exploration acreage position in the onshore Perth Basin
- Significant exploration potential at Kingia and HCSS horizons south of Waitsia
- Potential Beharra Deep well targeting significant Waitsia-like prospect adjacent to Beharra gas plant

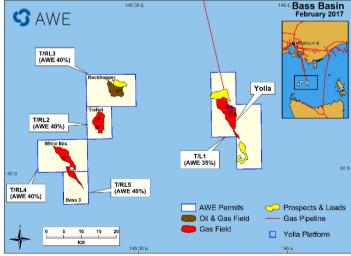


# **BassGas MLE nearing completion**



- Final stage of MLE project (compression) on track for completion in June 2017
- Targeting gas production rates >60 TJ/d after start up - anticipate revenue uplift in FY18
- AWE building new reserves model based on better than forecast production
- Process to contract remaining reserves to commence in 2018 – expect to realise substantially higher prices
- Revenue step up from new gas contract pricing from 2019
- Operator is progressing development concept studies for the Trefoil Field

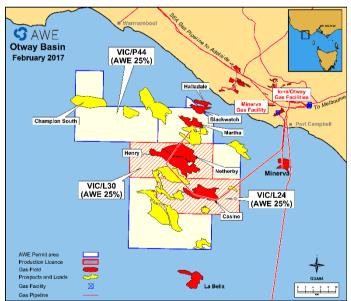




# Casino – assessing growth potential







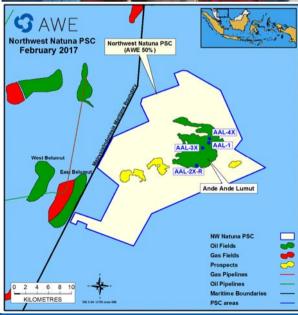
- Production has increased to >40 TJ/d after the Operator of Iona processing facility decreased backpressure
- Process to contract remaining reserves to commence from mid 2017 – expect to realise substantially higher prices
- Revenue step up from new gas contract pricing from 2018
- Operator is progressing studies for Stage 3 development case (Henry-3 well)
- Joint Venture is also reviewing options for possible future exploration program
- Cooper Energy to assume Operatorship from Santos mid 2017 following recent asset sale

# **AAL** – assessing G Sand potential

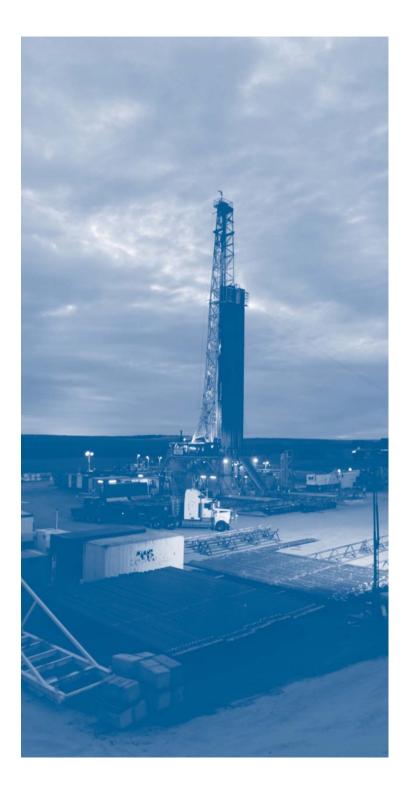


- AAL G Sand appraisal well (AAL-4XST1)
   completed ahead of time & under budget in 2016
  - Significant improvement in oil quality confirmed, anticipate small discount to Brent pricing
  - Better than expected K Sand reservoir quality
  - G Sand discovery confirmed
- JV working on Indonesian government proposal to amend current approved POD to include G sand
  - Would likely result in FID moving into CY 2018, but the overall economic benefits to the project are significant
- Evaluation of Stage 1 technical tenders complete
  - Operator has temporarily delayed Stage 2 commercial tenders to allow POD to be revised
- Updating project economics to include G sand, better crude quality, improved oil prices, and anticipated reduced FPSO, WHP and drilling costs







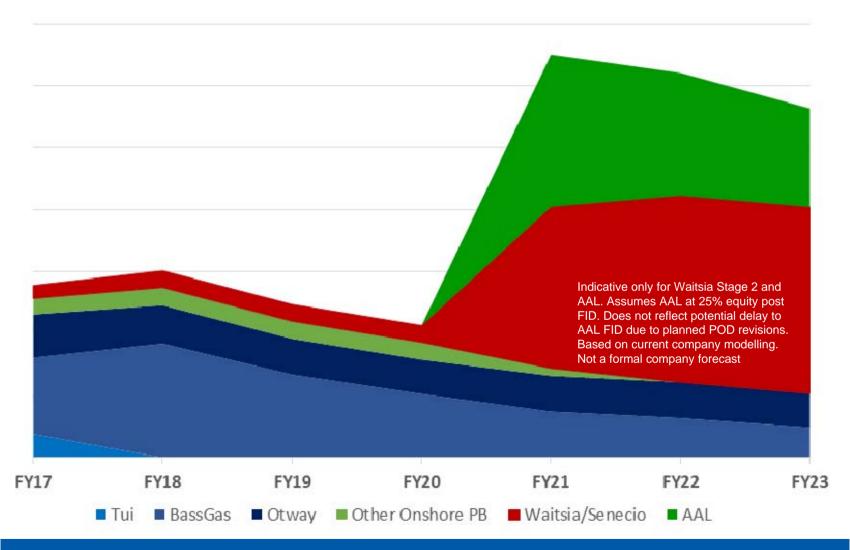


# **Looking to the Future**

### Strong growth potential in place



#### Potential Forward Production Outlook



### Unlocking value in AWE



- Maximise production and revenue growth from gas assets
- Waitsia Stage 1A
- BassGas compression
- Recontract Casino and BassGas to maximise high east coast gas prices
- Deliver high value development projects
- Waitsia Stage 2 (onshore gas)
- Ande Ande Lumut (offshore oil)
- BassGas Trefoil (offshore gas)
- Casino Stage 3 (offshore gas)
- Acquire value accretive production asset(s)
- Targeting oil and gas producing assets
- Value-accretive
- Current sphere of operations
- Prefer operatorship

### Leveraging domestic gas markets



### East coast gas market

#### Market overview

- Energy supply issues across southern Australia contributing to forecast price increases
- Industry demand for reliable domestic supply
- Widespread view that some LNG producers are short gas

### Opportunity

- Casino and BassGas contracts to re-price from 2018 and 2019 respectively
- Anticipate significantly higher prices on east coast

### West coast gas market

#### Market overview

- NW Shelf confirmed reduced supply to WA market
- Temporary spot market oversupply to wane
- Domestic demand resilient
- Customers want diversity of producers and supply security

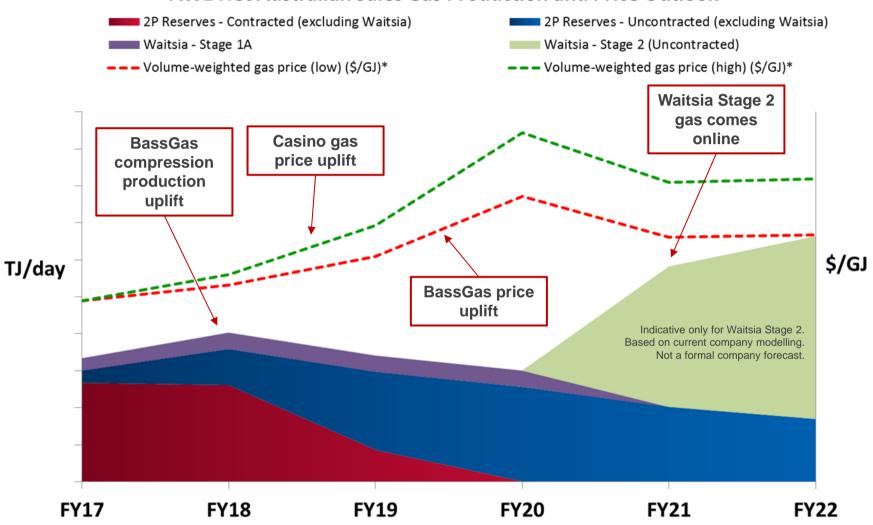
### Opportunity

- Waitsia aligned with optimal customer re-contracting window over next 3-5 years
- Anticipate significantly stronger pricing for term contracts

### Strengthening domestic gas markets



#### **AWE Net Australian Sales Gas Production and Price Outlook**



<sup>\*</sup> Internal gas price scenarios incorporate blended indicative east and west coast gas price assumptions. Actual price assumptions not disclosed for reasons of commercial confidentiality

### The road ahead



#### CY 2017

- BassGas compression to increase production
- Drill Waitsia appraisal wells & review reserves
- Waitsia Stage 2 term sheets & gas contracts
- Recontract Casino gas production
- FID for Waitsia Stage 2 & AAL^

#### CY 2018 - 2019

- Casino revenue step up in early 2018
- JV decision on Casino Henry development well
- Recontract BassGas production
- BassGas revenue step up in 2019
- Concept select for Trefoil (Bass Basin)
- Waitsia Stage 2 & AAL in development

#### CY 2020 - 2021

- First gas from Waitsia Stage 2
- First oil from AAL
- Trefoil in development\*
- Casino Stage 3 in development/production\*

Increased exploration and acquisition evaluation

Waitsia Stage 1A BassGas MLE 1C Casino Stage 3

Waitsia Stage 2 AAL K-Sand Trefoil (BassGas)

Current project order of delivery. Subject to change. ^ AAL FID timing may move into CY 2018 if POD amended. \* Subject to FID and approvals.

Gas Project



# **Key milestones in 2017**



### Waitsia Gas Project Stage 2

- Two appraisal wells planned for May June 2017, followed by reserves review
- Targeting FEED start from June
- Finalise term sheets and gas contracts
- Targeting FID for Waitsia Stage 2 by the end of CY 2017

### **BassGas Project**

- Final MLE stage (compression) to add production and revenue from June
- Trefoil development studies continue

### **Casino Gas Project**

- Progress Stage 3 development proposal (Henry-3)
- Gas Sales Agreements for uncontracted gas by end CY 2017

### **Ande Ande Lumut oil project**

- Complete evaluation of G Sand appraisal well results
- Revise current approved POD to include G sand

### Well positioned to drive growth



Stronger balance sheet, low debt, minimal commitments and reduced liabilities

Maximising production from existing gas assets

Waitsia Stage 1A, BassGas compression, Casino

Targeting revenue growth in domestic gas markets with higher pricing potential

- East Coast Casino and BassGas re-contracting
- West Coast Waitsia Stage 2 new GSAs

#### Further de-risking new growth assets

- Waitsia Stage 2 (onshore conventional gas)
- Ande Ande Lumut (offshore oil)
- Trefoil, Casino Stage 3 (potential extensions to existing gas assets)

Increase focus on Perth Basin onshore exploration and appraisal

Targeting acquisition of additional production assets and increase reserves



# Thank you





# **Appendix**

### Asset divestment program concluded



The divestment of non-core assets has concluded. Recent sales include:

- Sale of Cliff Head oil project (57.5% interest) Mature oil asset offshore Western Australia for \$3.2m. Completed on 30 June 2016.
- Sale of Tui oil fields (57.5% operating interest) Mature oil assets with significant abandonment liabilities offshore New Zealand for US\$1.5m. Completed on 28 February 2017.
- Exit from **North Madura PSC** (50% interest) Exit from offshore Indonesian exploration PSC. Completed on 28 April 2017.
- Sale of Lengo gas project (42.5% interest) Offshore Indonesian development project in Bulu PSC for up to A\$27.5m. Completion expected by end of FY17.
- AWE estimates these divestments have reduced the company's future decommissioning liabilities by \$105m and significantly reduced future capex and exploration commitments.

# Tightened guidance for FY17



Key Indicator	Guidance FY17	Half-year Actual	Revised Guidance FY17
Production (million BOE)	2.7 – 3.0	1.5	2.7 – 2.8
Sales Revenue (\$m)	100 – 120	54	100 – 110
Development Expenditure (\$m)	50 – 60	24	50 – 60
Exploration Expenditure (\$m)	5	2	5

- Revised Guidance range has tightened to reflect:
  - Completion of the Tui oil field (loss of 4 months production and revenue);
  - 6 months of actual production data

Original Guidance prepared using Brent Oil price of US\$52 per barrel and A\$/US\$ of 74 cents

Revised Guidance prepared using Brent Oil price of US\$57 per barrel to 30 June 2017 and A\$/US\$ exchange rate of 72 cents





**2P Reserves** 

Project/Area	Equity	(million boe)	6.9	
BassGas	35%	6.9	5.8	
Otway Basin	25%	5.8	24.6	■ BassGas
Onshore PB	33-100%	31.5		Otway Basi
Tui	57.5%*	0.8		■ Onshore Pl ■ Tui
AAL	50%^	24.6		■ AAI
Total		69.6	0.8	

<sup>^</sup> Reported reserves reflect AWE's net entitlement under the PSC terms and not 50% of gross recoverable oil Note: Numbers may not add due to rounding. To be read in conjunction with AWE's annual reserves statement previously published in its 2016 Annual Report.

<sup>\*</sup> Tui sale in progress as at 31 Dec 2016, subsequently completed on 28 Feb 2017.

### AWE 2C Resources as at 31 December 2016



### **2C Resources**

Project/Area	Equity	(million boe)	_		
Bass Basin	35-40%	30.3			
Otway Basin	25%	1.3	9.5		
Onshore PB	50-100%	51.2	9.3	30.3	■ Bass Basin
Tui	57.5%*	0.9	0.9		Otway Basin
AAL	50%^	9.3			■ Onshore PB ■ Tui
Lengo	42.5%*	9.5		13	■ AAL
					■ Other Indonesia
Total		102.5	51.2		

<sup>^</sup> Reported reserves reflect AWE's net entitlement under the PSC terms and not 50% of gross recoverable oil Note: Numbers may not add due to rounding. To be read in conjunction with AWE's annual reserves statement previously published in its 2016 Annual Report.

<sup>\*</sup> Tui & Lengo sales in progress as at 31 Dec 2016, subsequently Tui completed on 28 Feb 2017.

### Reserves and Contingent Resources



The Reserves and Contingent Resources in this presentation are based on and fairly represent information and supporting documentation prepared by and under the supervision of qualified petroleum reserves and resource evaluators Dr. Suzanne Hunt, AWE General Manager WA Assets and Engineering, and Mr Andrew Furniss, AWE General Manager Exploration and Geoscience. Dr. Hunt, a Petroleum Engineer with a Ph.D. in Geomechanics, is a member of the Society of Petroleum Engineers and has over 20 years' experience in the petroleum sector in geoscience, field development planning, reserves estimation, reservoir production and facilities engineering. Mr Furniss, a member of the Society of Petroleum Engineers and the American Association of Petroleum Geologists, holds an MSc in Exploration Geophysics and a BSc (Hons) in Geological Sciences and has over 26 years' of industry experience in strategic planning, portfolio management, prospect evaluation, technical due diligence and peer review, reserves and resource assessment, the application of advanced geophysical technology and business development. Dr Hunt and Mr Furniss have consented in writing to the inclusion of this information in the format and context in which it appears.

AWE reserves and contingent resources are estimated in accordance with the following:

- SPE/AAPG/WPC/SPEE Petroleum Resources Management System guidelines of November 2011;
- SPEE Monograph 3 "Guidelines for the Practical Evaluation of Undeveloped Reserves in Resource Plays";
- ASX Disclosure rules for Oil and Gas Entities, Chapter 5; and
- ASX Listing Rules Guidance Note 32.

AWE applied deterministic methods for reserves and contingent resource estimation for all assets. The reserves were estimated at the lowest aggregation level (reservoir) and aggregated to field, asset, basin and company levels. Estimated contingent resources are un-risked and it is not certain that these resources will be commercially viable to produce.

### **Conversion Tables**



#### Volume

1 cubic metre = 1 kilolitre = 35.3 cubic feet = 6.29 barrels 1 megalitre = 1,000 cubic metres

#### **Energy Value**

1,000 standard cubic feet of sales gas yields about

1.055 gigajoules (GJ) of heat

1 petajoule (PJ) = 1,000,000 gigajoules (GJ)

1 gigajoule = 947,817 British Thermal Units (BTU)

#### **Barrel of Oil Equivalents (BOE)**

Sales Gas: 6PJ = 1 MMBOE LPG: 1 tonne = 11.6 BOE

Condensate: 1 barrel = 1 BOE

Oil: 1 barrel = 1 BOE

#### **Decimal Number Prefixes**

kilo = thousand =  $10^3$ mega = million =  $10^6$ giga = 1,000 million =  $10^9$ tera = million million =  $10^{12}$ peta = 1,000 million million =  $10^{15}$ 

# **Glossary**

HY

LPG

LTI

Half Year

Liquefied Petroleum Gas

Lost Time Injuries



1H	First Half	MDQ	Maximum Daily Quantity
2H	Second Half	MLE	Mid Life Enhancement
2P	Proved and Probable Reserves	mmboe	Million Barrels of Oil Equivalent
2C	Contingent Resources	mmscf/d	Million Standard Cubic Feet of gas per
AAL	Ande Ande Lumut		Day
Bcf	Billion cubic feet	p.a.	Per annum
BOE	Barrels of Oil Equivalent	P&L	Profit & Loss Account
Bbls	Barrels	PJ	Petajoules
Bopd	Barrels of oil per day	POD	Plan of Development
СҮ	Calendar Year	PSC	Production Sharing Contract
_			S .
EBITDAX	, ,	TJ	Terajoules
	depreciation, amortisation and	TJ/d	Terajoules per day
	exploration expenses	WA	Western Australia
FEED	Front End Engineering & Design	WHP	Well head platform
FID	Final Investment Decision		
FPSO	Floating Production Storage and		
	Offloading		
FY	Financial Year		
GM	General Manager		
	3		

