

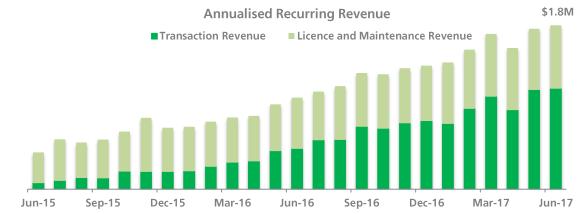
# **QUARTERLY UPDATE & APPENDIX 4C**

**Sydney, 30 June 2017**: Payments technology solutions provider Mint Payments (**ASX**: **MNW**) (**Mint or the Company**) provides the following quarterly update and Appendix 4C consolidated statement of cash flow for the period ended 30 June 2017.

### HIGHLIGHTS - 4Q FY17

### KEY FINANCIAL HIGHLIGHTS

• Recurring revenues grew by 10% from previous quarter to reach \$1.8M (annualised) in Jun-17. Overall recurring revenues grew by 79% for the year ended 30 June 2017.



• Recurring revenue growth was driven predominately by transaction revenues which grew by 17% from previous quarter to reach \$1.1M (annualised) in Jun-17. Overall transaction revenues grew by 244% for the year ended 30 June 2017.



- Licence and maintenance revenues growth grew by 2% from previous quarter to reach \$0.7M (annualised) in Jun-17. Overall licence and maintenance revenues grew by 12% for the year ended 30 June 2017.
- Operating cash receipts for the quarter of \$757K is 51% higher than the previous quarter; driven by a combination of growth in recurring revenues as noted above and hardware revenues.
- The Company holds total funds available of \$5.3M as at 30 June 2017.

#### **REGISTERED ADDRESS**

Mint Payments Limited | Level 4, 450 Victoria Road, Gladesville NSW 2111 Australia | ABN: 51 122 043 029 | An ASX listed company (MNW)

Level 4, 450 Victoria Road Gladesville NSW 2111 Australia Ph+61 2 8752 7888 Mailing: P.O. Box 336, Gladesville NSW 1675 SINGAPORE
Marina Bay Financial Centre
Tower 2, Level 39, 10 Marina Blvd
Singapore 018983
Ph: +65 6818 6399

AUCKLAND Level 27, PwC Tower 188 Quay Street, Auckland 1010 New Zealand Ph: +64 9 363 2933

### KEY OPERATING METRICS

The Company's overall key operating metrics continue to trend upwards.

• Active user base increased by 9% on previous quarter to be more than 15.7K users in Jun-17.



• Transaction value increased by 16% from previous quarter to reach \$500M (annualised) in Jun-17. Overall transaction values grew by 375% for the year ended 30 June 2017.



• Transaction volume increased by 7% from previous quarter to reach 2.82M (annualised) in Jun-17. Overall transaction volumes grew by 204% for the year ended 30 June 2017.



While the annualised transaction volumes for Jun-17 of 2.82M was lower than Mar-17 of 2.87M, the overall transaction volume for this quarter was higher than the prior quarter.

Further details regarding the Company's outlook will be detailed in the Full Year Results Overview & Outlook.

A copy of the Appendix 4C is attached.

**ENDS** 

### **About Mint Payments Limited**

Mint Payments Limited (ASX: MNW) is a leading omni-channel payments solutions provider that utilises bank grade enabled technology and infrastructure on various POS, mobile, tablet devices and online interfaces. Mint Payments has an innovative payments technology and transactions processing platform that integrate business processes to service credit and debit card payments across multiple markets and multiple channels. Headquartered in Sydney, Australia with offices and operations in Singapore and Auckland, Mint Payments delivers simple, fast, secure and flexible payment processing solutions to help businesses and organisations of any size grow.

Investor & media enquiries
Matthew Wright
matthew.wright@mintpayments.com
+61 451 896 420

Or visit our corporate website on www.mintpayments.com

+Rule 4.7B

# **Appendix 4C**

# Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

# Name of entity

Mint Payment Limited	
ABN	Quarter ended ("current quarter")
51 122 043 029	30 <sup>th</sup> June 2017

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date Jun-17 (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	757	2,807
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(877)	(3,086)
	(c) advertising and marketing	(7)	(27)
	(d) leased assets	-	-
	(e) staff costs	(1,533)	(5,824)
	(f) administration and corporate costs	(220)	(848)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	17	45
1.5	Interest and other costs of finance paid	(114)	(396)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	8	1,909
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(1,969)	(5,420)

2.	Cash flows from investing activities	
2.1	Payments to acquire:	
	(a) property, plant and equipment	
	(b) businesses (see item 10)	
	(c) investments	

<sup>+</sup> See chapter 19 for defined terms

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date Jun-17 (12 months) \$A'000
	(d) intellectual property	-	-
	(e) other non-current assets	-	(261)
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	-	-
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	(261)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	2,000	6,000
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(52)	(229)
3.5	Proceeds from borrowings	-	1,092
3.6	Repayment of borrowings	(2,278)	(2,592)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)		
	(a) Payment for other financial assets	88	-
3.10	Net cash from / (used in) financing activities	(242)	4,271

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	4,036	3,235
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,969)	(5,420)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	0	(261)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(242)	4,271

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date Jun-17 (12 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of quarter	1,825	1,825

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,825	1,825
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,825	1,825

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	190
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Payment of executive and non-executive directors' salaries and fees.

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transaction items 7.1 and 7.2	ns included in

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<sup>+</sup> See chapter 19 for defined terms 1 September 2016

8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1	Loan facilities	8,000	4,500
8.2	Credit standby arrangements	-	-
8.3	Other (please specify)	-	-

- 8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.
- Secured working capital facility \$2,500,000 from Roadhound Electronics Pty Ltd
- Unsecured working capital facility \$3,500,000 from Roadhound Electronics Pty Ltd
- Unsecured working capital facility \$2,000,000 from TAAJ Corporation Pty Ltd
- Interest rate on the facilities is 4.5% per annum above the Reserve Bank of Australia's Cash Rate

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Research and development	-
9.2	Product manufacturing and operating costs	(550)
9.3	Advertising and marketing	(15)
9.4	Leased assets	-
9.5	Staff costs	(1,550)
9.6	Administration and corporate costs	(220)
9.7	Other (provide details if material)	-
9.8	Total estimated cash outflows	(2,335)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity	-	-
10.2	Place of incorporation or registration	-	-
10.3	Consideration for acquisition or disposal	-	-
10.4	Total net assets	-	-
10.5	Nature of business	-	-

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<sup>+</sup> See chapter 19 for defined terms

## **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

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Sign here:	Alulal	Date:	31/07/2017	
	Managing Director/ Chief Executive Officer			
Print name:	Alex Teoh			

### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- 2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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<sup>+</sup> See chapter 19 for defined terms