

Stock exchange listings: New Zealand (NZX: AIR) / Australia (ASX: AIZ)

MARKET ANNOUNCEMENT

20 September 2017

Air New Zealand announces appointment of Chief Strategy, Networks and Alliances Officer

I'm delighted to announce that Nick Judd will join the Executive as Chief Strategy, Networks and Alliances Officer on October 2.

Nick is currently Group General Manager Commercial and replaces Stephen Jones who leaves us shortly to join Wizz Air in Geneva.

Once again the Board and I are thrilled we have been able to promote a world-class internal candidate into this key Executive role after conducting an international search.

Nick is an outstanding leader who is well respected across our airline and by key aviation, travel, tourism and trade partners around the world. He brings to his Executive role a unique international perspective having worked for Air New Zealand in senior finance, loyalty and commercial positions at head office and in Australia before running Greater China and then the Americas regions.

During his tenure in China Nick worked with stakeholders across the airline to guide the route to profitability and in North America led the development and implementation of our sales and market development strategies which underpin recent growth in the United States with United Airlines and additional capacity into Canada. His leadership has also been instrumental in contributing to the success of the two most recent additions to the international network - Buenos Aires and Houston.

Prior to his 14-year career with Air New Zealand, Nick spent three years working in the United Kingdom and Canada for Chase Manhattan Bank and News Limited in finance roles.

As we shape for future growth domestically and internationally, Nick's deep knowledge of customers, channels and stakeholders will be invaluable. And the strong relationships he has built with our alliance partners, such as United, Cathay and Air China will be critical to building on Stephen's excellent work in recent years.

One of the cornerstones of Nick's portfolio will be maintaining the delivery of our sustainability agenda, which is something he is highly passionate about having seen first hand the influence Air New Zealand can have on supercharging the success of New Zealand companies on the global stage.

Please join me in wishing Stephen all the best for his future endeavours in Europe and congratulating Nick on his well-deserved appointment to our Executive team.

Christopher Luxon

Ends.