

Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Director or senior manager giving disclosure

Full name(s): Name of listed issuer: Name of related body corporate (if applicable): Position held in listed issuer:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	
Noture of the offected valey ant interact(a)	
Nature of the affected relevant interest(s): For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

Class of affected quoted financial products: Nature of the affected relevant interest(s): For that relevant interest-Number held in class before acquisition or disposal: Number held in class after acquisition or disposal: Current registered holder(s): Registered holder(s) once transfers are registered:

Details of transactions giving rise to acquisition or disposal Total number of transactions to which notice relates:

Details of transactions requiring disclosure

Date of transaction:

Nature of transaction:

Name of any other party or parties to the transaction (if known):

The consideration, expressed in New Zealand dollars, paid or received for the acquisition or disposal. If the consideration was not in cash and cannot be readily by converted into a cash value, describe the consideration:

Number of financial products to which the transaction related:

If the issuer has a financial products trading policy that prohibits directors or senior managers from trading during any period without written clearance (a closed period) include the following details—

Whether relevant interests were acquired or disposed of during a closed period: Whether prior written clearance was provided to allow the acquisition or disposal to proceed during the closed period:

Date of the prior written clearance (if any):

Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:

Nature of the affected relevant interest(s): For that relevant interest-

Air New Zealand	
22-Sep-17	
8-Mar-17	

Christopher Luxon
Air New Zealand
CEO

Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights

2,378,536	
1,629,509	
Christopher Luxon	
Christopher Luxon	

Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
2,872,078
3,621,105
Christopher Luxon
Christopher Luxon

15-Sep-17
Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
749,027 Rights were exercised to acquire shares,
exercised to acquire shares,

1

exercised to acquire shares, on a one-for-one basis, at no cost 749,027 Ordinary Shares

Restricted Rights convertible to Ordinary Shares ("Restricted Rights")

Power to acquire Ordinary Shares in accordance with terms of the Restricted Rights



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Director or senior manager giving disclosure

Full name(s): Name of listed issuer: Name of related body corporate (if applicable): Position held in listed issuer:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

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Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

Class of affected quoted financial products:	
Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

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Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:

Nature of the affected relevant interest(s): For that relevant interest-

Number held in class:

Current registered holder(s):

Air New Zealand	
22-Sep-17	
28-Nov-16	

Cam Wallace	
Air New Zealand	
Chief Revenue Officer	

Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights
054 700

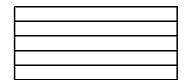
854,760
582,386
Cam Wallace
Cam Wallace

Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
147,927
420,301
Cam Wallace
Cam Wallace

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15-Sep-17 Exercise of Rights to acquire Ordinary Shares upon satisfaction of terms

272,374 Rights were exercised to acquire shares, on a one-for-one basis, at no cost 272,374 Ordinary Shares



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S
22-Sep-17
Martin Crosby
Benefits Consultant



Disclosure of Directors and Senior Managers Relevant Interests

Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Director or senior manager giving disclosure

Full name(s):
Name of listed issuer:
Name of related body corporate (if applicable):
Position held in listed issuer:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	
Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

Summary of acquisition or disposal of relevant interest (excluding specified derivatives
Class of affected quoted financial products:
Nature of the affected relevant interest(s):
For that relevant interest-
Number held in class before acquisition or disposal:
Number held in class after acquisition or disposal:
Current registered holder(s):
Registered holder(s) once transfers are registered:

Details of transactions giving rise to acquisition or disposal

Total number of transactions to which notice relates:

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Nature of transaction: Name of any other party or parties to the transaction (if known):

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Date of the prior written clearance (if any):

Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:

Nature of the affected relevant interest(s):

For that relevant interest-Number held in class:

Current registered holder(s):

Air New Zealand	
22-Sep-17	
14-Sep-17	

Bruce Parton	
Air New Zealand	
Chief Operations Officer	

Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights
004 230

612,401 Bruce Parton Bruce Parton

Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
247,777
539,606
Bruce Parton
Bruce Parton

15-Sep-17
Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
291,829 Rights were
exercised to acquire shares,
on a one-for-one basis, at no
cost
291 829 Ordinary Shares

not applicable	
not applicable	

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S
22-Sep-17
Martin Crosby
Benefits Consultant



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Director or senior manager giving disclosure

Full name(s):
Name of listed issuer:
Name of related body corporate (if applicable):
Position held in listed issuer:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	E S
	P
	S
Nature of the affected relevant interest(s):	te
For that relevant interest-	
Number held in class before acquisition or disposal:	9
Number held in class after acquisition or disposal:	6
Current registered holder(s):	F
Registered holder(s) once transfers are registered:	F

Class of affected quoted financial products:	
Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

Details of transactions giving rise to acquisition or disposal Total number of transactions to which notice relates:

Details of transactions requiring disclosure

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Nature of transaction:

Name of any other party or parties to the transaction (if known):

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Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:

Nature of the affected relevant interest(s): For that relevant interest-

Number held in class:

Current registered holder(s):

Air New Zealand
22-Sep-17
13-Mar-17

Rob McDonald
Air New Zealand
CFO

Rights convertible to Ordinary		
Shares ("Rights")		
Power to acquire Ordinary		
Shares in accordance with the		
terms of the Rights		

963,390
652,106
Rob McDonald
Rob McDonald

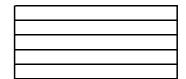
Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
290,184
601,468
Rob McDonald
Rob McDonald

15-Sep-17
Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
211 294 Dights word

1

311,284 Rights were exercised to acquire shares, on a one-for-one basis, at no cost 311,284 Ordinary Shares

not applicable	
not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S	
22-Sep-17	
Martin Crosby	
Benefits Consultant	



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

To NZX Limited; and
Name of listed issuer:
Date this disclosure made:
Date of last disclosure:

Director or senior manager giving disclosure

Full name(s):

Name of listed issuer: Name of related body corporate (if applicable):

Position held in listed issuer:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:

Nature of the affected relevant interest(s):

For that relevant interest-

Number held in class before acquisition or disposal: Number held in class after acquisition or disposal: Current registered holder(s): Registered holder(s) once transfers are registered:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	
Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

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Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
For that relevant interest-
Number held in class:
Current registered holder(s):

Air New Zealand	
22-Sep-17	
19-May-17	

Stephen Jones
Air New Zealand
Chief Strategy,
Networks and Alliances

Rights convertible to O	rdinary
Shares ("Rights")	
Power to acquire Ordin	ary
Shares in accordance	with the
terms of the Rights	
630,487	
426,207	
Stephen Jones	
Stephen Jones	

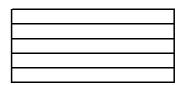
15-Sep-17	
Exercise of Bights to acquire	

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Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
204,280 Rights were
204,280 Rights were exercised to acquire shares,
on a one-for-one basis, at no
cost

204,280 Ordinary Shares

not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S
22-Sep-17
Martin Crosby
Benefits Consultant



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

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Full name(s):

Name of listed issuer: Name of related body corporate (if applicable):

Position held in listed issuer:

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Nature of the affected relevant interest(s):

For that relevant interest-

Number held in class before acquisition or disposal: Number held in class after acquisition or disposal: Current registered holder(s): Registered holder(s) once transfers are registered:

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Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
Current registered holder(s):	
Registered holder(s) once transfers are registered:	

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Date of the prior written clearance (if any):

Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
For that relevant interest-
Number held in class:
Current registered holder(s):

Air New Zealand	
22-Sep-17	
9-Jun-17	

John Whittaker
Air New Zealand
Chief Air Operations & People
Safety Officer

Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights
395,367
271,340
John Whittaker
John Whittaker

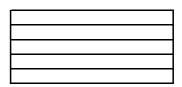
Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
185,401
309,428
John Whittaker
John Whittaker

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15-Sep-17
Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
124,027 Rights were
exercised to acquire shares,
on a one-for-one basis, at no
cost
124,027 Ordinary Shares

not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S
22-Sep-17
Martin Crosby
Benefits Consultant



Disclosure of Directors and Senior Managers Relevant Interests Sections 297(2) and 298(2), Financial Markets Conduct Act 2013

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Director or senior manager giving disclosure

Full name(s):

Name of listed issuer: Name of related body corporate (if applicable):

Position held in listed issuer:

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Class of affected quoted financial products:

Nature of the affected relevant interest(s):

For that relevant interest-

Number held in class before acquisition or disposal: Number held in class after acquisition or disposal: Current registered holder(s): Registered holder(s) once transfers are registered:

Summary of acquisition or disposal of relevant interest (excluding specified derivatives)

Class of affected quoted financial products:	
Nature of the affected relevant interest(s):	
For that relevant interest-	
Number held in class before acquisition or disposal:	
Number held in class after acquisition or disposal:	
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Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:
Nature of the affected relevant interest(s):
For that relevant interest-
Number held in class:
Current registered holder(s):

Air New Zealand	
22-Sep-17	
13-Mar-17	

Mike Tod
Air New Zealand
Chief Marketing &
Customer Officer

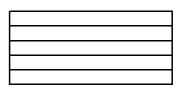
Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights
630,487
426,207
Mike Tod
Mike Tod

Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
108,919
313,199
Mike Tod
Mike Tod

15-Sep-17	
Exercise of Rights to acquire	

Ordinary Shares upon
satisfaction of terms
204,280 Rights were
exercised to acquire shares,
on a one-for-one basis, at no
cost
204,280 Ordinary Shares

not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S	
22-Sep-17	
Martin Crosby	
Benefits Consultant	



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To NZX Limited; and		
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Date this disclosure made:		
Date of last disclosure:		

Director or senior manager giving disclosure

Full name(s):

Name of listed issuer:

Name of related body corporate (if applicable):

Position held in listed issuer:

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Nature of the affected relevant interest(s):

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Class of affected quoted financial products:		
Nature of the affected relevant interest(s):		
For that relevant interest-		
Number held in class:		
Current registered holder(s):		

Air New Zealand	
22-Sep-17	
3-Mar-17	

	David Morgan	
Air New Zealand		
	Chief Operational Integrity & Standards Officer	
	Standards Officer	

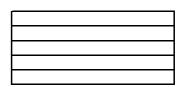
	Rights convertible to Ordinary		
Shares ("Rights")			
Power to acquire Ordinary			
	Shares in accordance with the		
	terms of the Rights		
	624,654		
	420,374		
	David Morgan		
	David Morgan		

Ordinary Shares (NZX:AIR)		
Registered holder:		
beneficial owner		
286,950		
491,230		
David Morgan		
David Morgan		

1	
45.0 47	

15-Sep-17
Exercise of Rights to acquire
Ordinary Shares upon
satisfaction of terms
204,280 Rights were
exercised to acquire shares,
exercised to acquire shares, on a one-for-one basis, at no

not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S
22-Sep-17
Martin Crosby
Benefits Consultant



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Summary of other relevant interests after acquisition or disposal

Class of affected quoted financial products:

Nature of the affected relevant interest(s): For that relevant interest-

Number held in class:

Current registered holder(s):

Air New Zealand
22-Sep-17
28-Nov-16

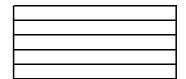
Jodie King	
Air New Zealand	
Chief People Officer	

Rights convertible to Ordinary
Shares ("Rights")
Power to acquire Ordinary
Shares in accordance with the
terms of the Rights
346 966

	340,900	
	288,600	
Jodie King	Jodie King	
	Jodie King	

Ordinary Shares (NZX:AIR)
Registered holder:
beneficial owner
nil
58,366
Jodie King
Jodie King

not applicable	
not applicable	



I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.

Signature of person authorised to sign on behalf of director or officer: Date of signature:

Mar S	
22-Sep-17	
Martin Crosby	
Benefits Consultant	