

3 October 2017

Company Announcements Platform Australian Securities Exchange Limited 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam,

# Notice of change of interests of substantial holder

In accordance with section 671B of the Corporations Act 2001 (Cth), we attach a Notice of Change of Interests of Substantial Holder (Form 604) in respect of iSelect Limited (ISU).

Yours faithfully,

Joanne Hawkins Company Secretary

(00014119.doc) BT Investment Management Limited ABN 28 126 385 822

GPO Box 7072 Sydney NSW 2001 Australia The Chifley Tower Level 15, 2 Chifley Square Sydney NSW 2000 Australia Tel 612 9220 2000 www.btim.com.au

# **Form 604**

#### Corporations Act 2001 Section 671B

# Notice of change of interests of substantial holder

| To Company Name/Scheme   | iSELECT LIMITED (ISU)                  |
|--|--|
| ACN/ARSN   | ACN 124 302 932                        |
| 1. Details of substantial holder(1)                              |  |
| Name   | BT INVESTMENT MANAGEMENT LIMITED (BTT) |
| ACN/ARSN (if applicable)   | ACN 126 385 822                        |
| There was a change in the interests of the substantial holder on | 28/09/2017                             |
| The previous notice was given to the company                     | y on <u>28/09/2017</u>                 |
| The previous notice was dated                                    | 26/09/2017                             |

## 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice in the company or scheme, are as follows:

| Class of securities (4) | Previous Notice                 |       | Present Notice |                  |
|-------------------------|---------------------------------|-------|----------------|------------------|
|                         | Person's votes Voting Power (5) |       | Person's votes | Voting Power (5) |
| ORDINARY                | 15,406,266                      | 6.94% | 18,483,851     | 8.33%            |
| SHARES                  |                                 |       |                |                  |

#### 3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| Date of change | Person whose relevant interest<br>changed  | Nature of<br>change (6) | Consideration<br>given in<br>relation to<br>change (7) | Class and<br>number of<br>securities<br>affected | Person's<br>votes<br>affected |
|----------------|--|-------------------------|--|--|-------------------------------|
| 28/09/2017     | BTT & its Associates, BT<br>Investment Management<br>(Fund Services) Limited, BT<br>Investment Management<br>(Institutional) Limited | See<br>Annexure<br>'A'  | See<br>Annexure<br>'A'                                 | See<br>Annexure<br>'A'                           | See<br>Annexure<br>'A'        |

### 4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of relevant interest                               | Registered<br>holder of  | Person entitled<br>to be registered  | Nature of relevant interest   | Class and<br>Number of | Person's votes |
|---|--|--|---|------------------------|----------------|
|   | securities   | as holder (8)  | (6)   | securities             |                |
| BT Investment<br>Management (Fund<br>Services) Limited *  | HSBC Custody<br>Nominees<br>(Australia)<br>Limited   | HSBC Custody<br>Nominees<br>(Australia)<br>Limited.  | BT Investment<br>Management<br>(Fund Services)<br>Limited is the<br>trustee or<br>responsible entity<br>of various<br>managed<br>investment<br>schemes and, in<br>that capacity, can<br>exercise the<br>power to vote or<br>dispose of the<br>shares.   | 13,692,060<br>Ordinary | 13,692,060     |
| BT Investment<br>Management<br>(Institutional)<br>Limited | Australia and<br>New Zealand<br>Banking Group<br>HSBC Custody<br>Nominees<br>(Australia)<br>Limited.<br>State Street<br>Australia<br>Limited | Australia and<br>New Zealand<br>Banking Group<br>HSBC Custody<br>Nominees<br>(Australia)<br>Limited.<br>State Street<br>Australia<br>Limited | BT Investment<br>Management<br>(Institutional)<br>Limited is the<br>investment<br>manager<br>appointed by<br>various<br>superannuation<br>funds,<br>institutional<br>investors and<br>unit trusts and, in<br>that capacity, can<br>exercise the<br>power to vote or<br>dispose of the<br>shares | 4,791,791<br>Ordinary  | 4,791,791      |

\* BT Investment Management (Fund Services) Limited has appointed BT Investment Management (Institutional) Limited to act as the investment manager of the trusts of which it is responsible entity, giving BT Investment Management (Institutional) Limited the capacity to exercise the power to vote or dispose of the shares. BT Investment (Institutional) Limited therefore also has a relevant interest in shares in which BT Investment Management (Fund Services) Limited has a relevant interest.

#### 5. Changes in association

The persons who have become associates (2) of, or ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
|                                   |                       |
|                                   |                       |

#### 6. Addresses

The addresses of persons named in this form are as follows:

| Name                                     | Address                                    |
|--|--|
|  |  |
| BT Investment Management Limited (BTT)   | Level 14, Chifley Tower, 2 Chifley Square, |
|  | Sydney NSW 2000                            |
| BT Investment Management (Fund Services) | Level 14, Chifley Tower, 2 Chifley Square, |
| Limited                                  | Sydney NSW 2000                            |
| BT Investment Management (Institutional) | Level 14, Chifley Tower, 2 Chifley Square  |
| Limited                                  | Sydney NSW 2000                            |

| iSELECT LIMITED (ISU) | The Company Secretary,<br>iSELECT LIMITED (ISU)<br>294 Bay Road<br>MELBOURNE VIC 3192 |
|-----------------------|---|
|                       | Tel: +61 3 9276 8000  |
| Signature             |   |
| Drint norma           | Joanna Hawking Canadity Commony Secretary   |

Print name Joanne Hawkins Capacity Company Secretary

Sign here

Date 03/10/2017

#### DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (e.g. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (e.g. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any changes in that association since the last substantial holding notice.

# ANNEXURE A

This is annexure 'A' referred to in Form 604, Notice of change of interests of substantial holder, lodged for BT Investment Management Limited ACN 126 385 822

Joanne Hawkins - Company Secretary, BT Investment Management Limited 03/10/2017

#### TRANSACTION HISTORY

Sales & Purchases for the period : 27/09/2017 to 28/09/2017 SECURITY: ISU

#### BT Investment Management (Fund Services) Limited Nature Class of Person's votes Date **Registered Company** Quantity Consideration of Securities affected Change HSBC Custody Nominees (Australia) 28/09/2017 Buy 887,138 1,419,420.80 Ordinary 887,138 Limited. Total 887,138 1,419,420.80 **BT Investment Management (Fund Services)** 887,138 1,419,420.80 Limited Total :

#### BT Investment Management (Institutional) Limited

| Date<br>28/09/2017               | Registered Company<br>Australia and New Zealand Banking Group<br>Limited<br>Total               | Nature<br>of<br>Change<br>Buy        | Quantity<br>34,524<br><b>34,524</b>                     | Consideration<br>55,238.40<br>55,238.40                     | Class of<br>Securities<br>Ordinary             | Person's votes<br>affected<br>34,524             |
|----------------------------------|---|--------------------------------------|---|---|--|--|
| <b>Date</b><br>28/09/2017        | Registered Company<br>HSBC Custody Nominees (Australia)<br>Limited.<br>Total                    | Nature<br>of<br>Change<br>Buy        | <b>Quantity</b><br>147,790<br><b>147,790</b>            | Consideration<br>236,464.00<br>236,464.00                   | Class of<br>Securities<br>Ordinary             | Person's votes<br>affected<br>147,790            |
| Date<br>28/09/2017<br>28/09/2017 | Registered Company<br>State Street Australia Limited<br>State Street Australia Limited<br>Total | Nature<br>of<br>Change<br>Buy<br>Buy | <b>Quantity</b><br>334,106<br>166,204<br><b>500,310</b> | Consideration<br>1,104,728.00<br>265,926.40<br>1,370,654.40 | Class of<br>Securities<br>Ordinary<br>Ordinary | Person's votes<br>affected<br>334,106<br>166,204 |
|                                  | BT Investment Management (Institutional)<br>Total :   | Limited                              | 682,624   | 1,662,356.80  |  |  |